



Windstream Enterprise
Response For



State of Nebraska,
Department of Administrative Services,
Material Division,
State Purchasing Bureau

Request for Proposal
Hosted Voice Over Internet Protocol Telephony
(VOIP) Service
RFP Number 5885 Z1

**ORIGINAL
COST PROPOSAL**

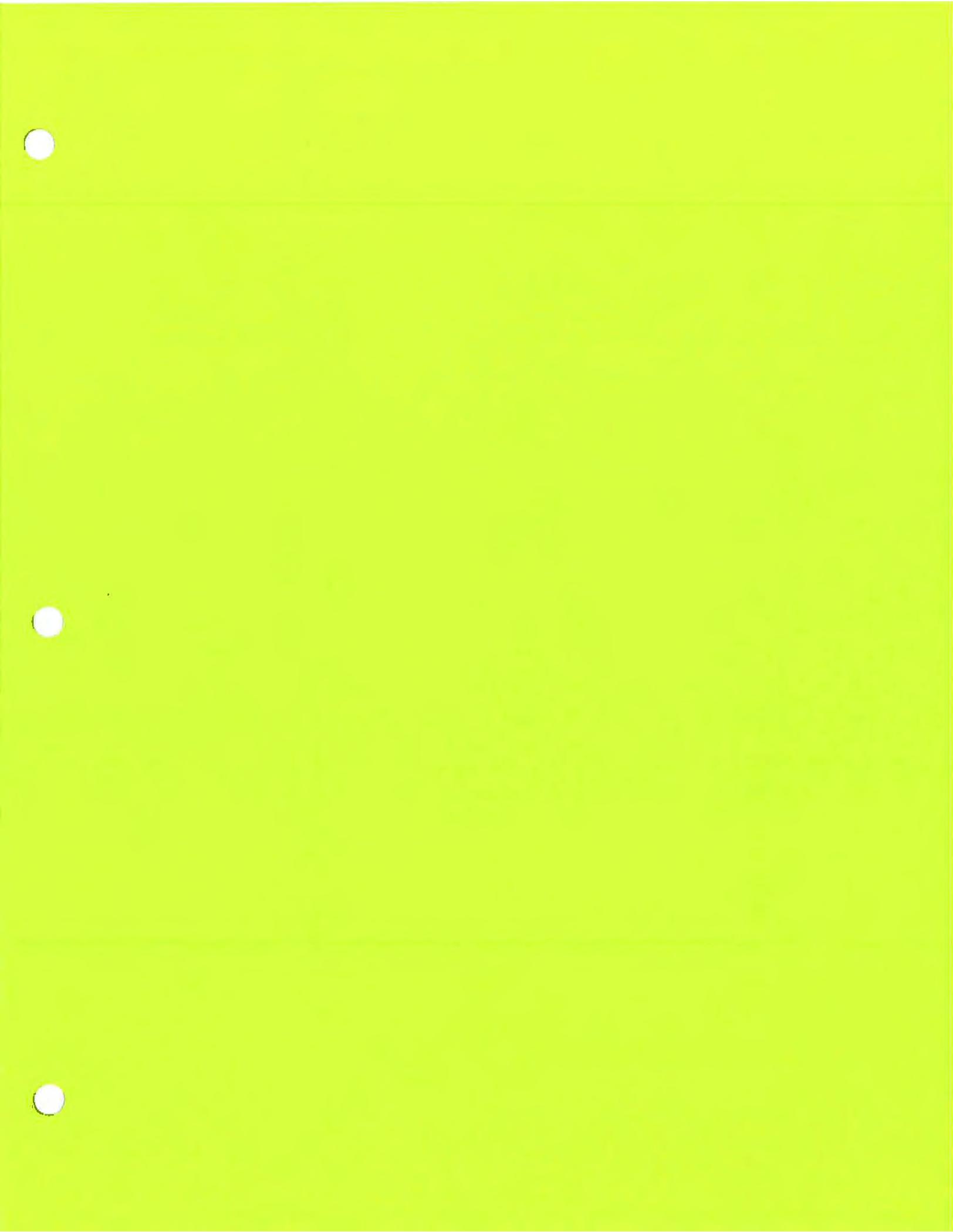
August 20, 2018, 2:00 p.m. Central Time

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It is the intent of the State of Nebraska to procure a VOIP service that is all inclusive.

The State requires that any costs for the following components be included in the Monthly Line Rate for Basic, Monthly Line Rate for Standard, Monthly Line Rate for Premium and Monthly Line Rate for Analog. The State will not incur or pay for any additional costs for any component listed below.

1. VOIP Line.
2. VOIP telephone set.
3. All licensing necessary to provide the proposed service.
4. All software necessary to provide the proposed services.
5. All network equipment with the exception of Switches and Routers already in use by the State for transportation of network services.
6. Any session border controllers, gateway equipment, software, or licensing necessary to connect the State Network with bidder's network and/or the PSTN.
7. Any equipment necessary to connect the bidder's network to the PTSN.
8. Any trunks, circuits, bandwidth, or connectivity components that allow calls to traverse between any portion of the existing State Network and the PSTN or Bidder's network.
9. Any regulatory fees in which the Federal, State, or local Government does not mandate being passed on directly to the consumer or customer.
10. Any equipment, software, or licensing necessary to convert VOIP to Analog.
11. Maintenance fees for any items listed above.

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It is the intent of the State of Nebraska to procure a VOIP service that is all inclusive.

The State requires that any costs for the following components be included in the Line Installation Costs:

1. All programming of VOIP line in Contractors core equipment
2. All programming or configuration of telephone set
3. Delivery of telephone set to site
4. Unboxing and assembly of telephone set at site
5. Labeling of telephone set and keys
6. Connecting telephone set to Ethernet jack and workstation if applicable
7. Testing telephone set

Additionally, the State will not incur or pay for any additional costs to procure the service as proposed by the Bidder that are not included in this cost proposal in the following sections.

Failure to include all costs as requested in the following sections may result in Bid Rejection. If no cost is necessary, the Bidder must enter \$0.00 in that section indicating that the feature or service is provided at no additional cost to the State.

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Feature	Basic Estimated Quantity - 6170	Standard Estimated Quantity - 3229	Premium Estimated Quantity - 1235	Analog Estimated Quantity - 150
Transfer	X	X	X	
Three way calling	X	X	X	
Call Forward/ No Answer	X	X	X	
Call Forward / Busy	X	X	X	
Call Forward Universal	X	X	X	
Call Pickup Group		X	X	
Directed Call Pickup		X	X	
Call Park		X	X	
Conferencing (Min. 6 Party)		X	X	
Last Call Return	X	X	X	
Message Waiting Indicator	X	X	X	
Hold	X	X	X	
Auto Dial Keys			X	
Speed Dial List			X	
Follow Me Feature		X	X	
Caller ID Logs		X	X	
Add-on Compatible			X	
Busy Lamp Field			X	
Multi-Line Ability			X	
Display		X	X	
Headset Compatible		X	X	
Monthly Recurring Line Rate Initial Term (5 yrs)	\$7.75 Ext + \$1 – Phone¹	\$7.75 Ext + \$1 – Phone¹	\$7.75 Ext + \$1 – Phone¹	\$15.00
Non-Recurring Line Installation Cost	\$25.00	\$25.00	\$25.00	\$25.00

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- *Note 1 – All line types include Premium Features + additional features from Table 1 above*, except Analog, and Mitel 6920 IP Phone rental with maintenance. Purchase price also include maintenance for initial term.*
- *Phone options:*
- *Mitel 6920 = \$1.00 monthly rental OR purchase price of \$105.00*
- *Mitel 6930 = \$2.50 monthly rental OR purchase price of \$155.00*
- *Mitel 6940 = \$4.50 monthly rental OR purchase price of \$225.00*
- *Mitel expansion module = \$4.50 monthly rental or purchase price of \$225.00*
- *Mitel power supply MRC = \$1.00 and power supply purchase price \$25.00*

**Table 1 in addition to Premium features, the following features are included for all types above except analog lines:*

<p><i>Phone number with up to three call paths</i></p> <ul style="list-style-type: none"> • <i>MyOfficeSuite with company-wide chat & presence</i> • <i>Voicemail box with transcription</i> • <i>Intercom</i> • <i>Muting</i> • <i>Multiple calling line IDs</i> • <i>Site page</i> • <i>Ten-way calling</i> • <i>Transfer to voicemail</i> • <i>Call detail records</i> • <i>Call hunting (circular)</i> <p><i>Call hunting (linear)</i></p> <p><i>Ca permissions profiles</i></p> <ul style="list-style-type: none"> • <i>E911 compliance</i> • <i>Extension dialing</i> • <i>Hot desking</i> 	<p><i>Joinable/leavable call groups</i></p> <p><i>Joinable/mergeable calls</i></p> <p><i>Music on hold</i></p> <p><i>Phone key profiles by type</i></p> <p><i>Private CLIDs</i></p> <p><i>Voicemail</i></p> <p><i>Voicemail: forwarding to email</i></p> <p><i>Voicemail: return call</i></p> <p><i>Voicemail email notification</i></p> <p><i>Voicemail SMS/text notification -</i></p> <p><i>Optional</i></p> <p><i>MyOfficeSuite portal & apps</i></p>
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The State will not incur any additional costs over and above the rates listed below for Announcement Only Mailbox, and Auto Attendant.

Additional Required Costs

	Installation Initial Contract Period (5 yrs)	Monthly Rate Initial Contract Period (5 yrs)
Announcement Only Mailbox	\$0.00	\$8.95
Auto Attendant	\$Included	\$Included

Optional Costs

	Installation Initial Contract Period (5 yrs)	Monthly Rate Initial Contract Period (5 yrs)
ACD/UCD¹	\$Included	\$Included
Extended Capacity Mailbox Sizes³	\$40.00	\$5.00
Three Month Intercept Feature	\$Included	\$Included
IP failover⁴	\$0.00	\$10.00
HD Meeting⁵	\$0.00	\$9.95
Overhead Paging Extension⁶	\$500.00	\$5.00
CCS⁷	\$50.00	\$30.00
Softphone (Mobile or Desktop)	\$0.00	\$2.95
Non-recurring Line Installation where the State would install the Telephone Set.	\$ 0.00	\$ N/A

- *Note 1 - ACD = EQueues – Enables ACD/UCD functionality for queueing calls across extensions.*
- *Note 2 – All Seats/Extension come with a VM included that can be configured to support announcement only. However, a more cost-effective alternative is to use Auto Attendant for announcement only messages*

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- *Note 3 – Extended Capacity is 1000 minutes compared to 100 standard and greeting length is 2 mins vs 30 sec std.*
- *Note 4 – Enables customer to auto re-route traffic from one IP connection to another to reach network*
- *Note 5 – One 25 participant HD meeting account included per block of 2500 user extension – additional accounts are \$9.95*
- *Note 6 – Overhead Paging Extension may require a paging adapter at the cost of \$500 NRC and must be associated with a line*
- *Note 7 - CCS (Contact Center Service) – Note that training is \$350 per tenant group. Call Recording is optional at \$5 MRC per seat*

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Optional Labor Rates

Please list all Job Titles that pertains to this Contract where the State of Nebraska would be charged an Hourly Rate.

Description by Job Title	Initial Contract Period (5 yrs) Rate Per Hour
On-Site Install Tech – special services¹	\$75.00
Network Engineers²	\$150.00

- *Note 1 = Special services could include inside wiring, demarc extensions or other services not included with standard line/extension installation per hour.*
- *Note 2 = Network Engineers perform custom configurations as requested by customer per hour*

Bidder may include additional lines above as needed.