

VIDEOFLOW ENCODE/DECODE SYSTEM				HITACHI KOKUSAI ELECTRIC COMARK LLC		MICHAEL WELLS DBA MSWLAB	
LINE #	DESCRIPTION	QTY	UOM	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE
1	VFS88100-19 DVG STREAM GATES (SGS), Min 11SG, Max 100 SGs - 19 Gate License Upgrade - DVA-2000	2	EA	\$ 9,039.25	\$ 18,078.50	\$ 10,450.00	\$ 20,900.00
2	VFP80002 LICENSE UPGRADE CHARGE	2	EA	\$ 860.68	\$ 1,721.36	\$ 995.00	\$ 1,990.00
3	VFP120012 GOLD SUPPORT PLAN 12 MONTHS (new or valid plan extension) License upgrade to existing VideoFlow DVA-2000	1	EA	\$ 2,969.98	\$ 2,969.98	\$ 3,135.00	\$ 3,135.00
4	VFP70001 DESIGN/CONFIGURATION/ Professional Services per hour License upgrade to existing VideoFlow DVA-2000	2	EA	\$ 302.75	\$ 605.50	\$ 350.00	\$ 700.00
5	VFS88010-02 DVG STREAM GATES (SGS), Max 10 SGs- 2 Gate License Upgrade to DVL-202	14	EA	\$ 1,211.00	\$ 16,954.00	\$ 1,400.00	\$ 19,600.00
6	VFP80002 LICENSE UPGRADE CHARGE DVL-202	14	EA	\$ 860.68	\$ 12,049.52	\$ 995.00	\$ 13,930.00
7	VFP120012 GOLD SUPPORT PLAN 12 MONTHS (new or valid plan extension) License upgrade to existing VideoFlow DVL-202	1	EA	\$ 4,350.52	\$ 4,350.52	\$ 2,940.00	\$ 2,940.00
8	VFP7001 DESIGN/CONFIGURATION/ Professional Services per hour License upgrade to existing VideoFlow DVL-202	7	EA	\$ 302.75	\$ 2,119.25	\$ 350.00	\$ 2,450.00

9	VFH20201 DVA200, 64X STREAMS/ 256x SGs, 64x Tunnels, 200Mb/s, 19" 1RU Backup for Transmitter Sites	12	EA	\$ 2,085.52	\$ 25,026.24	\$ 2,636.00	\$ 31,632.00
10	VFS10201 DVG SOFTWARE Backup for Transmitter Sites	12	EA	\$ 1,081.25	\$ 12,975.00	\$ 1,250.00	\$ 15,000.00
11	VFH210012 2X SD/HD/SDI/ASI IN/OUT 1x Genlock in + 2x Jumper Cables Backup for Transmitter Sites	12	EA	\$ 821.75	\$ 9,861.00	\$ 950.00	\$ 11,400.00
12	VFS88010-05 DVG STREAM GATES (SGS), Min 1 SG, Max 10 SGs 5 Gate Licenses Backup for Transmitter Sites	12	EA	\$ 3,027.50	\$ 36,330.00	\$ 3,500.00	\$ 42,000.00
13	VFP120012 GOLD SUPPORT PLAN 12 MONTHS (new or valid plan extension) Backup for Transmitter Sites	1	EA	\$ 12,628.83	\$ 12,628.83	\$ 14,599.00	\$ 14,599.00
TOTAL:					\$ 155,669.70		\$ 180,276.00
PAYMENT TERMS:						1%, 10 DAYS	
DELIVERY DAYS ARO:				60 DAYS			
COMMENTS:						"Lump Sum" Bid Price: \$141,134.00 - All Items Lines 1-13 See "Lump Sum" Bid Letter	