### State of Nebraska - INVITATION TO BID ONE TIME PURCHASE

(Authorized Signature Mandatory – Form must be signed manually in ink or by DocuSign)

**VENDOR#** 

**VENDOR:** 

Address:

5749977

Hitachi Kokusai Electric Comark LLC

104 Feeding Hills Road, Southwick, MA 01077

Date 4/20/24		Page 1 of 3	
1/29/24		1 of 3	
Solicitation Number	6832 OF RE	EBID BAFO	
Opening Date and Time	2/2/24 2:0	00 PM	DESTINATION OF GOODS  EDUCATIONAL TELECOMM COMM
Buyer	BRENDA S	ENSIBAUGH (AS)	1800 N 33RD ST LINCOLN NE 68503-1409
	d to Nebrask		DAS is required to collect statistical information regarding the rmation is for statistical purposes only and will not be
	bidder who h	as maintained a bona f	attests that bidder is a Nebraska Contractor. "Nebraska ide place of business and at least one employee within this osting date of this ITB.
			ousiness located in a designated enterprise zone in accordance plicable, considered in the award of this contract.
One Time Purchase to supp specifications.	ly and delive	r VideoFlow Encode/De	ecode System to the State of Nebraska as per the attached
A response to this Solicitation	on is subject t	to, but not limited to, the	e Standard Terms and Conditions. PLEASE READ
This form is part of the spec and time specified.	ification pack	age and must be signe	ed and returned, along with all documents, by the opening date
The state of the s	10		I NOTE THE PARTY OF THE PARTY O
No facsimile or email solicita (11/22/23 AM)	ation respons	es will be accepted on	bids \$25,000 and over.
		<b>IF</b> ,4 <b>III</b> ,	
	10 April 1	BIDDER MUST COMP	LETE THE FOLLOWING
December that he was a District	DISCO	OUNT PAYMENT TERMS	: <u>0%_0</u> DAYS
	it bidder maintain	ns a drug free work place envi	provisions stated in this Invitation to Bid, agrees to the terms and conditions unless ironment. Vendor will furnish the items requested within days after receipt of
Sign	Maasa ndatory - Form m		Enter Contact Information Below

R43530|NE999002 20210114

Michael Roosa

413 998 1529

mroosa@comarktv.com

Contact

**Email** 

**Telephone** 

# State of Nebraska - INVITATION TO BID ONE TIME PURCHASE

Date	1/29/24			Page	2 of 3	
Solicitation	Number	6832 OF	FRE	EBID BA	.FO	
Opening Da	ate and Time	2/2/24	2:	00 PM		
Buyer		BREND	A S	ENSIBA	UGH (AS)	

DESTINATION OF GOODS EDUCATIONAL TELECOMM COMM 1800 N 33RD ST LINCOLN NE 68503-1409

	IN	IVITATION			
Line 1	Description VFS88100-19 DVG STREAM GATES (SGS), Min 11SG, Max 100 SGs - 19 Gate License Upgr	<b>Quantity 2.0000</b> rade - DVA-2000	Unit of Measure EA	<b>Unit Price</b> 8935.00	Extended Price 17.870.00
2	VFP80002 LICENSE UPGRADE CHARGE	2.0000	EA	850.00	1700.00
3	VFP120012 GOLD SUPPORT PLAN 12 MONTHS (new or valid plan extension) License upgrade to existing VideoFlow DVA-200	1.0000	EA	2935.00	2935.00
4	VFP70001 DESIGN/CONFIGURATION/ Professional Services per hour License upgrade to existing VideoFlow DVA-200	<b>2.0000</b>	EA	300.00	600.00
5	VFS88010-02 DVG STREAM GATES (SGS), Max 10 SGs- 2 Gate License Upgrade to DVL-20	14.0000	EA	1200.00	16800.00
6	VFP80002 LICENSE UPGRADE CHARGE DVL-202	14.0000	EA D D D D D D D D D	850.00	11,900.00
7	VFP120012 GOLD SUPPORT PLAN 12 MONTHS (new or valid plan extension) License upgrade to existing VideoFlow DVL-202	1.0000	EA	4300.00	4300.00
8	VFP7001  DESIGN/CONFIGURATION/ Professional Services per hour License upgrade to existing VideoFlow DVL-202	7.0000	EA	300.00	2100.00
9	VFH20201 DVA200, 64X STREAMS/ 256x SGs, 64x Tunnels, 200Mb/s, 19" 1RU Backup for Transmitter Sites	12.0000	EA	2061.00	24,732.00
10	VFS10201 DVG SOFTWARE Backup for Transmitter Sites	12.0000	EA	1069.99	12,828.00

# State of Nebraska - INVITATION TO BID ONE TIME PURCHASE

Date	1/29/24			Page	3 of 3
Solicitation	Number	6832 RE	BIL	BAFO	
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Buyer		BREND	A S	ENSIBAL	JGH (AS)

DESTINATION OF GOODS EDUCATIONAL TELECOMM COMM 1800 N 33RD ST LINCOLN NE 68503-1409

		INVITATION	Hade of		Enternaled
Line 11	Description VFH210012	Quantity 12.0000	Unit of Measure EA	Unit Price 812.00	Extended Price 9,744.00
	2X SD/HD/SDI/ASI IN/OUT 1x Genlock in + 2x Jumper Cables Backup for Transmitter Sites				
12	VFS88010-05 DVG STREAM GATES (SGS), Min 1 SG, Max 10 SGs 5 Gate Licenses Backup for Transmitter Sites	12.0000	EA	2993.00	35,916.00
13	VFP120012 GOLD SUPPORT PLAN 12 MONTHS (new or valid plan extension) Backup for Transmitter Sites	1.0000	EA	12,483.00	12,483.00
14	LUMP SUM BID PRICE ALL ITEMS LINES 1-13	17 17 17 17 17 17 17 17 17 17 17 17 17 1	\$	153,908.00	153,908.00
	13 CO SOU TO NO EO EO OO DO OO		PA CO CO AND HA CO CO	10 to 50 to	

#### VI. TECHNICAL SPECIFICATIONS

#### A. CONTRACTOR INSTRUCTIONS

Contractor must respond to each of the following statements. Specifications listed are minimum conditions that must be met in order for a Contractor to qualify for the award.

"YES" response means the Contractor guarantees they can meet this condition.

"NO" response means the Contractor cannot meet this condition and will not be considered.

"NO & PROVIDE ALTERNATIVE" responses should be used only with a narrative response in the NOTES/COMMENTS section explaining in detail any deviation from the Contractor's ability to meet the condition, and an explanation of how this would be determined to be an acceptable alternative to meeting the condition. Alternatives must be detailed in such a way that allows such deviations to be fully evaluated. The State shall determine at its sole discretion whether or not the Contractor's alternative is an acceptable alternative.

#### B. NON-COMPLIANCE STATEMENT

YES	NO	NO & PROVIDE ALTERNATIVE	
Y			<ol> <li>Read these specifications carefully. Any and all exceptions to specifications must be written on or attached to solicitation response noncompliance may void your bid. Non-compliance to any s specification can void your bid.</li> </ol>
У			<ol> <li>It is the responsibility of Contractors to obtain information clarifications as provided below. The State is not responsible fo erroneous or incomplete understandings or wrongful interpretatio this solicitation by any Contractor.</li> </ol>
У			No interpretation related to the meaning of solicitation specification other pre-bid documents will be made orally to any Contractor be State. Any solicitation interpretation must be put in writing by Contractor by the last day to submit written questions per the Schoof Events. (Inquiries received after the last day to submit written questions per the addressed).
NOTES/C	OMMENT	S:	

#### C. TECHNICAL SPECIFICATIONS: VIDEOFLOW ENCODE/DECODE SYSTEM

YES	NO	NO & PROVIDE ALTERNATIVE	
V			1. Lot 1 - License Upgrade to existing VideoFlow DVA-2000
			Quantity – <b>TWO</b> , VideoFlow VFS88100-19
			19 DVG Stream Gate License Upgrade to DVA-2000
			NOTE: This line item is to upgrade existing DVG licenses with 5 Gate Licenses to 24 gate licenses. Units are under support until 10/21/2024 Existing Unit Serial Numbers VF8877 and VF8878.  Bidder is to list below how many days after receipt of purchase order when licenses upgrades will be issued:  days
У			2. Lot 1 - License Upgrade to existing VideoFlow DVA-2000
			Quantity – <b>TWO</b> , VideoFlow VFP80002
			License Upgrade Charge

у	3. Lot 2 - License Upgrade to existing VideoFlow DVL-202
'	Quantity – <b>FOURTEEN</b> , VideoFlow VFS88010-02
	2 DVG Stream Gate License Upgrade to DVL-202
	NOTE: This line item is to upgrade existing DVG licenses with 2 Ga Licenses to 4 Gate Licenses. Units are under support until 10/21/2 Existing Unit Serial Numbers: VF8873, VF8874, VF8872, VF887 VF8871, VF8875, VF8866, VF8862, VF8861, VF8870, VF8865, VF886 VF8869.VF8863.
	Bidder is to list below how many days after receipt of purchase ord when licenses upgrades will be issued: days
У	4. Lot 2 - License Upgrade to existing VideoFlow DVL-202
	Quantity – <b>FOURTEEN</b> , VideoFlow VFP80002
	License Upgrade Charge
У	5. Lot 3- Backup for Transmitter Sites
	Quantity – <b>TWELVE</b> , VFH20201
	DVA200, 64x Streams / 256x SGs, 64x Tunnels, 200 Mb/s, 19", 1RU
У	6. Lot 3 - Backup for Transmitter Sites
	Quantity – <b>TWELVE</b> , VFS10201
	DVG Software
	7. Lot 3 - Backup for Transmitter Sites
У	Quantity – <b>TWELVE</b> , VFS88010-05
	DVG Stream Gate License with 5 Stream Gates
У	8. Lot 3 - Backup for Transmitter Sites
	Quantity – <b>TWELVE</b> , VFH210012
	2x SD/HD-SDI/ASI IN/OUT 1x Genlock in + 2x Jumper cables
У	9. Absolutely NO substitutions
NOTES/COMMENTS	L

#### D. TECHNICAL SPECIFICATION: VIDEOFLOW ENCODE/DECODE SYSTEM

YES	NO	NO & PROVIDE ALTERNATIVE		
У			1.	Lot 1 - License Upgrade to existing VideoFlow DVA-2000
4				Quantity – <b>ONE</b> , Video Flow VFP120012
				Gold support plan for 12 months (new or valid plan extension)
				NOTE: Gold Support on value of all Lot 1 upgraded licenses
У			2.	Lot 1 - License Upgrade to existing VideoFlow DVA-2000
4				Quantity – <b>TWO</b> , Video Flow VFP70001
				Design/configuration/Professional Services per hour
				NOTE: Design/configuration/Professional Services per hour
У			3.	Lot 2 - License Upgrade to existing Video Flow DVL-202
2				Quantity – <b>ONE</b> , Video Flow VFP120012
				Gold support plan for 12 months (new or valid plan extension)
				NOTE: Gold Support on value of all Lot 2 upgraded licenses
У			4.	Lot 2 - License Upgrade to existing VideoFlow DVL-202
2				Quantity – <b>SEVEN</b> , Video Flow VFP70001
				Design/configuration/Professional Services per hour
				NOTE: Design/configuration/Professional Services per hour
У			5.	Lot 3 - Backup for Transmitter Sites
,				Quantity – <b>ONE</b> , Video Flow VFP120012
				Gold support plan for 12 months (new or valid plan extension)
				<b>NOTE:</b> Gold Support on value of all Lot 4 Hardware, Software, and licenses
У			6.	Absolutely NO substitutions
NOTES/C	OMMENT	S:		

#### E. ACCEPTABLE BRANDS

YES	NO	NO & PROVIDE ALTERNATIVE	
У			<ol> <li>Products proposed must be the brand AND model numbers as specified on each line of the Solicitation Document. The State will not be accepting alternatives to the brands specified Video Flow</li> </ol>
У			Equipment proposed shall be the latest current models in production as of the date of the solicitation and be of proven performance and under standard design, complete as regularly advertised and marketed and shall be delivered complete with all necessary parts, specified accessories, tools, and special features, whether or not they may be specifically mentioned below.

У		3.	Used, demonstrator, prototype, or discontinued equipment is not acceptable. Complete specifications, manufacturer's descriptive literature and/or advertising data sheets with cuts or photographs may be required prior to an award and should be included with the bid on the IDENTICAL equipment proposed.
У		4.	Literature should be complete and the latest published. Any information necessary to show compliance with these specifications not given on the manufacturer's descriptive literature and/or advertising data sheets should be supplied in writing on or attached to the bid document. Video Flow bid must meet or exceed the following requirements.
NOTES/COMM	MENTS:		

#### F. DELIVERY ARO

YES	NO	NO & PROVIDE ALTERNATIVE		
У			1.	Delivery desired within one hundred twenty (120) days after receipt of order(s).
				At the time of delivery, a designated State employee will sign the "invoice/packing slip." This signature will only indicate that the order has been received and that the items actually delivered agree with the delivery invoice. This signature does not indicate all items were received in good condition and/or that there is not possible hidden damage.
NOTES/C	OMMENT	S:		

### G. DELIVERY LOCATIONS / INSTRUCTIONS (CONTRACTOR AGREES THAT THEY CAN MEET THE DELIVERY LOCATIONS/INSTRUCTIONS)

YES	NO	NO & PROVIDE ALTERNATIVE		
у			1.	Delivery address: Nebraska Public Media, 1800 N 33 <sup>rd</sup> St, Lincoln, NE 68503
у			2.	Shipping/Receiving area located on north side of building.
у			3.	Loading dock available for use if needed.
у			4.	Bidder to provide shipping tracking number.
NOTES/O	OMMENT	S:		

#### H. PACKAGING

YES	NO	NO & PROVIDE ALTERNATIVE	
у			<ol> <li>Packages are to be clearly marked with size, weight, color, quantity, and the purchase order number.</li> </ol>
NOTES/C	OMMENT	S:	

#### I. ORDERS

YES	NO	NO & PROVIDE ALTERNATIVE		
у			1.	Orders will be placed either by, phone, e-mail or Internet (if available and not to the exclusion of the other methods).
У			2.	All orders must reference a purchase order number and the purchase order number must be referenced on the packing slip, and invoice. Invoices are to be sent to the "Invoice to" address on the purchase order.
NOTES/C	OMMENT	S:		

#### J. QUALITY

YES	NO	NO & PROVIDE ALTERNATIVE		
У			1.	Product quality must meet specifications and be consistent for the term of the contract. All materials must be of first quality, under standard production by the manufacturer and be of standard design, complete as regularly advertised and marketed and be of proven performance.
У			2.	A guarantee of satisfactory performance by the contractor and meeting delivery dates are considered to be an integral part of the purchase contract resulting from this bid invitation.
У			3.	Products are to be fully guaranteed and may be returned for full credit or replacement (at the State's option) for any reason during the initial warranty period with no additional charges for shipping or restocking.
NOTES/C	OMMENT	S:		

#### K. PROHIBITED PRODUCTS

У	1.	The State will not accept Gray Market Products for this solicitation. Gray Market is defined as the trade of a commodity through distribution channels which, while legal, are unofficial, unauthorized, or unintended by the original manufacturer. Gray Market items are not designed to be
		sold in a particular market and cannot be supported by the authorized importer because of various reasons.
У	2.	The State will not accept any products made by a company owned by the Chinese Communist Party. Furthermore, pursuant to Executive Order No. 23-05, the State will not accept any communications equipment or services developed by organizations on the Federal Communications Commission's Covered List.
у	3.	The State will not accept goods from countries or persons identified on the Office of Foreign Assets Control Sanctions List.

#### L. AUTHORIZED DEALER & WARRANTY

YES	NO	NO & PROVIDE ALTERNATIVE		
У			1.	To the extent required by the manufacturer, the Contractor shall be an authorized dealer. Contractor may be required to substantiate that he/she is an authorized dealer. Proof, if required, must be submitted to SPB within three (3) business days of the request and prior to the award of any contract.
у			2.	The terms of the original manufacturer's standard warranty shall apply to all equipment acquired from this solicitation for the entire warranty period.
NOTES/O	OMMENT	S:		

#### M. WARRANTY

YES	NO	NO & PROVIDE ALTERNATIVE	
y NOTES/C	OMMENT	S:	1. The Contractor warrants for a period of one (1) year from the date of Acceptance that: (a) the Products perform according to all specific claims that the Contractor made in its response to the solicitation, (b) the Product is suitable for the ordinary purposes for which such Product is used, (c) the Product is suitable for any special purposes identified in the solicitation or for which the State has relied on the Contractor's skill or judgment, (d) the Product is designed and manufactured in a commercially reasonable manner, and (e) the Product is free of defects. Upon breach of the warranty, the Contractor will repair or replace (at no charge to the State) the Product whose nonconformance is discovered and made known to the Contractor. If the repaired and/or replaced Product proves to be inadequate, or fails of its essential purpose, the Contractor will refund the full amount of any payments that have been made. The rights and remedies of the parties under this warranty are in addition to any other rights and remedies of the parties provided by law or equity, including, without limitation actual damages, and, as applicable and awarded under the law, to a prevailing party, reasonable attorneys' fees, and costs.