

ADDENDUM ONE, QUESTIONS and ANSWERS

Date: May 13, 2020

To: All Bidders

From: Nancy Storant, Buyer
AS Materiel State Purchasing

RE: Addendum for Invitation to Bid Number 6300 OF to be opened May 20, 2020 at 2:00:00 p.m.
Central Time

Questions and Answers

Following are the questions submitted and answers provided for the above mentioned Invitation to Bid. The questions and answers are to be considered as part of the Invitation to Bid. It is the Bidder's responsibility to check the State Purchasing Bureau website for all addenda or amendments.

Question Number	ITB Section Reference	ITB Page Number	Question	State Response
1.	Glossary	iv	<p>Please clarify the highlighted statement in the following definition:</p> <p>Catalog/Non-Core: A printed or electronic list of products a bidder may provide at a discounted rate or discount off list price to the State. Initial contract award(s) is not based on Catalog/Non-Core items</p>	<p>Non-Core item costs are not taken into consideration when determining bid award, only Core item costs.</p>
2.	Section I Subsection S	i 6	<p>The first paragraph states that "the State reserves the right to contract for the same or similar goods from other sources now or in the future." Please clarify this in light of Section I, Subsection S.</p> <p>The above-cited paragraph implies that the State may make multiple awards in response to this solicitation. Does it contemplate making awards to more than one vendor for the same items (e.g., would it award two contracts to vendors that submit "all or none" offers for the full Fortinet product catalog) or, does it contemplate making awards to different vendors for different items/categories?</p>	<p>What the first paragraph of ITB 6300 OF is saying is that the State has the right to purchase products from other contractors, the awarded contractor may not be the exclusive contractor that the State can purchase from.</p>
3.	Section I, Subsections O and Q	5	<p>Subsection O cites Neb. Rev. Stat. §81-161 and says, "Information obtained from any Vendor Performance Report ... may be used in evaluating responses to solicitations for goods and services to determine the best value for the State."</p> <p>Since the cited State statute lists several</p>	<p>The State will use all methods available to verify that the bidder has the ability to meet the requirements of the ITB.</p>

			factors other than Vendor Performance Reports that can be used in making a vendor responsibility determination, can you please confirm that the vendor responsibility determination for this contract will be based solely on (1) Vendor Performance Reports; (2) vendor responses to Section VI, Specifications; and (3) at the State's discretion, the reference and credit checks identified in Subsection Q?	
4.	Section VI Subsection N	31	This section states that the Contractor shall be an authorized Fortinet "dealer". Will the State also consider bids based on other contracting models: e.g., an OEM or a distributor as a contractor?	The Contractor must be an authorized Fortinet Dealer or Business Partner.
5.			Has Fortinet Category H changed to Category J?	Yes, Category H has been changed to Category J.
6.		On Page 25, 3rd paragraph under SCOPE	On Page 25, 3rd paragraph under SCOPE, there is tons of Fortinet documentation which can be provided. Is there a minimum and/or maximum amount of documentation you would like to see? Is there something more specific you definitely want us to include?	Please see response to Question 9
7.	Procurement Procedure – N.4	Page #15 TOC Page #5	For the State's Cost Sheet, would you prefer a separate Cost Sheet or by filling out the % Discounts for Lines #1 - #7 in Invitation To Bid (i) it's covered?	Please note the discount per Category as noted on lines 1 – 7. A separate cost sheet will not be accepted.
8	Procurement Procedure - W	Page #16 TOC Page #6	Should we use Form A as our "proof" of Nebraska Contractor/Resident Bidder? Company name, Address, #'s of employees at our Omaha location.	Bidder must mark the appropriate box on the first page of the ITB noting that they are a Nebraska Business.
9	Section V	Page #35 TOC Page #25	"Complete manufacturer's descriptive literature." May we reference the Fortinet Product Site https://www.fortinet.com/products.html and/or the attached Product Matrix?	Yes.
10	Section V	Page #35 TOC Page #25	Upon award, may we offer Implementation/Professional Services as "Optional" (Partner Provided Services)? We understand most entities do their own installs but not all.	No Professional Services will be provided under this contract unless they are at no cost to the state.
11	Section VI – D.1- 8	Page #38 TOC Page #28	Would you prefer "Custom catalog's" created with select Models/Standards or Reference the https://www.fortinet.com/products.html and/or the attached Product Matrix?	Please see response to Question 9
12	Section VI – H	Page #39 TOC Page #29	At times, some Equipment Deliveries "may" exceed the requested 15-days. How would you like to be notified when that occurs?	The contractor would notify the State via email when the shipment would be shipped more than 15 days ARO. At that time the contractor would give a ship date.

This addendum will become part of the ITB and should be acknowledged with the Invitation to Bid response.