

**ROAD SALT**  
**(ASTM D632 Type I, Grade 1 Sodium Chloride)**  
**Pre-Bid Conference**  
**HIGHLIGHT OF SIGNIFICANT CHANGES**

March 24, 2020

After conducting a thorough review of the State’s winter maintenance program this past season, Nebraska Department of Transportation (NDOT) determined that the contract needed to be revised in order to better reflect their requirements.

The table below highlights the significant changes from the last contract for this commodity:

PAGE	TOPIC(S)	SECTION	CHANGE(S) / COMMENT(S)
i	Contract term	N/A	1 year with 4 renewals.
5	Evaluation of bids	I.P	Introduce “Attachment A” – Road Salt Bid Sheet.
7	Bid requirements	I.X	Introduce “Attachment B” – Road Salt Product Checklist.
			The State requires bidders to identify their source(s) of <b>Road Salt (ASTM D632 Type I, Grade 1 Sodium Chloride)</b> .
			This form must accompany your bid submission.
22	Pricing	V.E (and throughout)	Replaced “Region(s)” with “District(s).”
			Deleted references to penalties (for late delivery).
22	Orders and delivery	V.E (and throughout)	Modified delivery requirements, and PEAK/OFF-PEAK seasons, as follows:
			<ul style="list-style-type: none"> <li>• PEAK (11/1 through 3/31) – Delivery required 10 days ARO.</li> <li>• OFF-PEAK (4/1 through 10/31) – Delivery required by 10/31, or 30 days ARO, whichever is later.</li> </ul>
			Deleted references to liquidated damages.
24	Orders and delivery	V.F	Added section V.F.3 for “FAILURE TO DELIVER,” with additional language ...
			V.F.3b: “The State reserves the right to cancel orders and order salt from another vendor when the Contractor is unable to complete an order as specified in this ITB. The difference in cost between contracted amount and that which is paid by the State will be charged to the account of the original Contractor.”
27	Product specifications	VI.C	Directed to Attachment C, GENERAL SPECIFICATIONS.
			Gradation specifications are in accordance with <b>ASTM D632 Type I, Grade 1 Sodium Chloride</b> . No substitutions without prior written approval of SPB.
N/A	“Acceptable Products”	N/A	This provision was removed.
29	Annual usage, estimated	VI.F	Modified “maximum weekly order allocations.”