



# PART 3

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Cost Proposal

COST  
PROPOSAL

Cost Proposal  
RFP 6202 Z1

Bidder Name: JEO Consulting Group, Inc.

Bidder to complete the following cost proposal, including all costs associated with each phase. No additional costs will be allowed.

| <b>Hazard Mitigation Plan for the Year 2021</b>   | <b>Initial Contract Period</b> |
|---|--------------------------------|
| <b>Phase I</b>  |                                |
| Organize the Planning Process and Resources   |                                |
| Identity, document meetings and engagements with key stakeholders   |                                |
| Develop the planning process including coordination with stakeholders in developing the Hazard Mitigation Plan (HMP)                  | \$ 72,560                      |
| Provide technical assistance to facilitate the planning process with external stakeholders and NEMA                                   |                                |
| Provide monthly progress reports  |                                |
| Submit documentation of meetings  |                                |
| <b>Phase II</b>   |                                |
| Assess Risks and Capabilities   |                                |
| Profile and review all hazard events from 2014 and 2019 state and local mitigation plans and any other plans as required by NEMA      |                                |
| Assess probability of future occurrence of hazards  | \$ 95,040                      |
| Assess vulnerability to the hazards, identify assess impacted   |                                |
| Assess potential losses as a result of the hazards identified   |                                |
| Provide monthly progress reports  |                                |
| Submit documentation of meetings  |                                |
| <b>Phase III</b>  |                                |
| Assist in development of a Mitigation Strategy  |                                |
| Review Mitigation Goals   |                                |
| Address Repetitive Loss (RL)  |                                |
| Address Severe Repetitive Loss (SRL)  | \$ 66,290                      |
| Provide Technical Assistance to ensure HMP is consistent with new laws, policies or regulations at the federal, state, or local level |                                |
| Provide monthly progress reports  |                                |
| Submit documentation of meetings  |                                |
| <b>Phase IV</b>   |                                |
| Provide a draft HMP plan to NEMA for review no later than August 31, 2020   |                                |
| Provide monthly progress reports  |                                |
| Submit documentation of meetings  | \$ 26,300                      |
| Provide input for a method and schedule for keeping the plan current  |                                |
| Provide HMP monitoring process  |                                |
| Finalize the State Plan and Plan maintenance for submission to NEMA by September 30, 2020   |                                |
| <b>Total Hazard Mitigation Plan</b>   | <b>\$ 260,190</b>              |

*\*Totals include the inclusion of the state public power districts and additional plan annex.*

**Optional Hourly Rates:**

The State may require Monitoring and Technical Assistance on an as needed basis after Phase IV. There may arise from time to time a need for work not originally delineated in this RFP but considered within the scope of work. This additional work may stem from legislative mandates, emerging technologies, and/or additional disasters not otherwise addressed in this RFP or known at the time this RFP was issued.

Provide the hourly rate for additional consulting services for new time and materials projects that fall within the scope of this RFP that might be requested by NEMA. There is no guarantee regarding the number of hours that might be used.

The bidder must list each role/job title and provide an hourly rate. No additional charges will be allowed for travel or other expenses. Bidders may add additional lines as needed.

|     | Role/Job Title                          | Optional<br>Renewal<br>Year One<br>Hourly Rate | Optional<br>Renewal<br>Year Two<br>Hourly Rate | Optional<br>Renewal<br>Year Three<br>Hourly Rate |
|-----|---|--|--|--|
| 1.  | Mary Baker - Project Manager            | \$ 125   | \$ 129   | \$ 133   |
| 2.  | Jeffrey Henson - Project Principal      | \$ 190   | \$ 196   | \$ 202   |
| 3.  | Erin Buchanan - QA/QC                   | \$ 150   | \$ 155   | \$ 160   |
| 4.  | Mitch Paine - QA/QC                     | \$ 125   | \$ 129   | \$ 133   |
| 5.  | Phil Luebbert - Plan Development        | \$ 120   | \$ 124   | \$ 128   |
| 6.  | Brooke Welsh - Plan Development         | \$ 80  | \$ 82  | \$ 84  |
| 7.  | Matt Stanley - Plan Development         | \$ 130   | \$ 134   | \$ 138   |
| 8.  | Nick Colmenares - Plan Development      | \$ 130   | \$ 134   | \$ 138   |
| 9.  | Jim Herchenbach - Plan Development      | \$ 124   | \$ 128   | \$ 132   |
| 10. | Andrea Gebhart - Stakeholder Engagement | \$ 130   | \$ 134   | \$ 138   |
| 11. | Becky Appleford - Risk Assessment/GIS   | \$ 120   | \$ 124   | \$ 128   |
| 12. | John Callen - Risk Assessment/GIS       | \$ 165   | \$ 170   | \$ 175   |
| 13. | Dan Fricke - Risk Assessment/GIS        | \$ 200   | \$ 205   | \$ 212   |
| 14. | Adam Rupe - Risk Assessment/GIS         | \$ 125   | \$ 129   | \$ 133   |
| 15. | Patrick Hartman - GIS/Mapping           | \$ 165   | \$ 170   | \$ 175   |
| 16. | Jake Halley - GIS/Mapping               | \$ 130   | \$ 134   | \$ 138   |
| 17. | Karl Dietrich - GIS/Mapping             | \$ 75  | \$ 77  | \$ 79  |

**Optional Services:**

Bidder to complete the following cost proposal, including all costs associated with each section. No additional costs will be allowed.

| <b>Update to Hazard Mitigation Plan for the Year 2026</b>   | <b>Optional Renewal Year Four</b> | <b>Optional Renewal Year Five</b> |
|---|-----------------------------------|-----------------------------------|
| <b>Phase I</b>  |                                   |                                   |
| Organize the Planning Process and Resources   |                                   |                                   |
| Identify, document meetings and engagements with key stakeholders   |                                   |                                   |
| Develop the planning process including coordination with stakeholders in developing the Hazard Mitigation Plan (HMP)                  | \$ 79,100                         | \$ 81,270                         |
| Provide technical assistance to facilitate the planning process with external stakeholders and NEMA                                   |                                   |                                   |
| Provide monthly progress reports  |                                   |                                   |
| Submit documentation of meetings  |                                   |                                   |
| <b>Phase II</b>   |                                   |                                   |
| Assess Risks and Capabilities   |                                   |                                   |
| Profile and review all hazard events from 2014 and 2019 state and local mitigation plans and any other plans as required by NEMA      |                                   |                                   |
| Assess probability of future occurrence of hazards  | \$ 103,600                        | \$ 106,450                        |
| Assess vulnerability to the hazards, identify assess impacted   |                                   |                                   |
| Assess potential losses as a result of the hazards identified   |                                   |                                   |
| Provide monthly progress reports  |                                   |                                   |
| Submit documentation of meetings  |                                   |                                   |
| <b>Phase III</b>  |                                   |                                   |
| Assist in development of a Mitigation Strategy  |                                   |                                   |
| Review Mitigation Goals   |                                   |                                   |
| Address Repetitive Loss (RL)  |                                   |                                   |
| Address Severe Repetitive Loss (SRL)  | \$ 72,260                         | \$ 74,250                         |
| Provide Technical Assistance to ensure HMP is consistent with new laws, policies or regulations at the federal, state, or local level |                                   |                                   |
| Provide monthly progress reports  |                                   |                                   |
| Submit documentation of meetings  |                                   |                                   |
| <b>Phase IV</b>   |                                   |                                   |
| Provide a draft HMP plan to NEMA for review no later than May 1, 2025.  |                                   |                                   |
| Provide monthly progress reports  |                                   |                                   |
| Submit documentation of meetings  | \$ 28,700                         | \$ 29,500                         |
| Provide input for a method and schedule for keeping the plan current  |                                   |                                   |
| Provide HMP monitoring process  |                                   |                                   |
| Finalize the State Plan and Plan maintenance for submission to NEMA by July 1, 2025   |                                   |                                   |
| <b>Total Hazard Mitigation Plan</b>   | <b>\$ 283,660*</b>                | <b>\$ 291,470*</b>                |

*\*Totals include the inclusion of the state public power districts and additional plan annex.*

**Optional Hourly Rates:**

The State may require Monitoring and Technical Assistance on an as needed basis after Phase IV. There may arise from time to time a need for work not originally delineated in this RFP but considered within the scope of work. This additional work may stem from legislative mandates, emerging technologies, and/or additional disasters not otherwise addressed in this RFP or known at the time this RFP was issued.

Provide the hourly rate for additional consulting services for new time and materials projects that fall within the scope of this RFP that might be requested by NEMA. There is no guarantee regarding the number of hours that might be used.

The bidder must list each role/job title and provide an hourly rate. No additional charges will be allowed for travel or other expenses. Bidders may add additional lines as needed.

|     | Role/Job Title                          | Optional Renewal Year Four Hourly Rate | Optional Renewal Year Four Hourly Rate |
|-----|---|--|--|
| 1.  | Mary Baker - Project Manager            | \$ 134                                 | \$ 136                                 |
| 2.  | Jeffrey Henson - Project Principal      | \$ 204                                 | \$ 206                                 |
| 3.  | Erin Buchanan - QA/QC                   | \$ 165                                 | \$ 170                                 |
| 4.  | Mitch Paine - QA/QC                     | \$ 134                                 | \$ 136                                 |
| 5.  | Phil Luebbert - Plan Development        | \$ 129                                 | \$ 130                                 |
| 6.  | Brooke Welsh - Plan Development         | \$ 85                                  | \$ 86                                  |
| 7.  | Matt Stanley - Plan Development         | \$ 142                                 | \$ 146                                 |
| 8.  | Nick Colmenares - Plan Development      | \$ 142                                 | \$ 146                                 |
| 9.  | Jim Herchenbach - Plan Development      | \$ 129                                 | \$ 130                                 |
| 10. | Andrea Gebhart - Stakeholder Engagement | \$ 142                                 | \$ 146                                 |
| 11. | Becky Appleford - Risk Assessment/GIS   | \$ 129                                 | \$ 130                                 |
| 12. | John Callen - Risk Assessment/GIS       | \$ 177                                 | \$ 179                                 |
| 13. | Dan Fricke - Risk Assessment/GIS        | \$ 231                                 | \$ 242                                 |
| 14. | Adam Rupe - Risk Assessment/GIS         | \$ 134                                 | \$ 136                                 |
| 15. | Patrick Hartman - GIS/Mapping           | \$ 177                                 | \$ 179                                 |
| 16. | Jake Halley - GIS/Mapping               | \$ 142                                 | \$ 146                                 |
| 17. | Karl Dietrich - GIS/Mapping             | \$ 80                                  | \$ 81                                  |