

Cost Proposal

**Cost Proposal
Fee Schedule
Request for Proposal Number 6154 Z1**

Bidder must complete and return this form with the proposal.

Bidder Name Southern Global, Inc.

All cost should include all expenses, travel and advertising.
Should more explanation be stated or reference to Section V and requirements to provide at the auction?

1. The fee schedule for Furniture Auctions conducted within Lancaster County should be designated as a specific dollar amount in conjunction with the gross sales break points as designated below. This fee schedule is also applicable to items sold via internet auctions.

<u>\$ 7500 (50%)</u>	For gross sales up to and including \$15,000
<u>\$ 8500 (42.5%)</u>	For gross sales between \$15,001 and \$20,000
<u>\$ 10,000 (44%)</u>	For gross sales between \$20,001 and \$25,000
<u>\$ 12,000 (43%)</u>	For gross sales between \$25,001 and \$30,000
<u>\$ 13,000 (40%)</u>	For gross sales between \$30,001 and \$35,000
<u>\$ 14,000 (37%)</u>	For gross sales between \$35,001 and \$40,000
<u>\$ 15,000 (35%)</u>	For gross sales between \$40,001 and \$45,000
<u>\$ 16,000 (33%)</u>	For gross sales between \$45,001 and \$50,000
<u>\$ 17,325 (33%)</u>	For gross sales between \$50,001 and \$55,000
<u>\$ 18,000 (31%)</u>	For gross sales between \$55,001 and \$60,000
<u>\$ 18,750 (30%)</u>	For gross sales between \$60,001 and \$65,000
<u>\$ 20,250 (30%)</u>	For gross sales between \$65,001 and \$70,000
<u>\$ 21,000 (30%)</u>	For all gross sales exceeding \$70,000

2. The fee schedule for Furniture Auctions conducted outside Lancaster County should be designated as a specific dollar amount in conjunction with the gross sales break points as designated below.

Should more explanation be stated or reference to Section V and requirements to provide at the auction?

- \$ 7500 For gross sales up to and including \$15,000
- \$ 8500 For gross sales between \$15,001 and \$20,000
- \$ 10,000 For gross sales between \$20,001 and \$25,000
- \$ 12,000 For gross sales between \$25,001 and \$30,000
- \$ 13,000 For gross sales between \$30,001 and \$35,000
- \$ 14,000 For gross sales between \$35,001 and \$40,000
- \$ 15,000 For all gross sales exceeding \$40,000

3. The fee schedule for Vehicle/Equipment Auctions conducted within Lancaster County should be designated as a specific dollar amount in conjunction with the gross sales break points as designated below.

Should more explanation be stated or reference to Section V and requirements to provide at the auction?

- \$ 60,000 For gross sales up to and including \$750,000
- \$ 68,000 For gross sales between \$750,001 and \$950,000
- \$ 78,000 For gross sales between \$950,001 and \$1,000,000
- \$ 90,000 For gross sales between \$1,000,001 and \$1,250,000
- \$ 110,000 For gross sales between \$1,250,001 and \$1,500,000
- \$ 120,000 For gross sales between \$1,250,001 and \$1,750,000
- \$ 152,000 For gross sales between \$1,750,001 and \$2,000,000
- \$ 160,000 For all gross sales exceeding \$2,000,000

*** Timed Online Auctions: No cost to the State but there will be a 10% buyers premium on items sold.