

**BEST AND FINAL OFFER (BAFO) Cost Proposal
Request For Proposal Number 6154 Z1**

Bidder Name: J.J. Kane Auctioneers

For BAFO: Prices must include all expenses, travel and advertising, where applicable.

Furniture Auctions Conducted Within Lancaster County (In-Person)

Furniture Auctions conducted within Lancaster County (In-Person) should be designated as a specific dollar amount in conjunction with the gross sales break points as designated below.

Per V.H.3, to include simultaneous live internet and phone bidding for auctions. Bidder Initial

JK

Cost

For gross sales up to and including \$15,000	\$Not Applicable
For gross sales between \$15,001 and \$20,000	\$Not Applicable
For gross sales between \$20,001 and \$25,000	\$Not Applicable
For gross sales between \$25,001 and \$30,000	\$Not Applicable
For gross sales between \$30,001 and \$35,000	\$Not Applicable
For gross sales between \$35,001 and \$40,000	\$Not Applicable
For gross sales between \$40,001 and \$45,000	\$Not Applicable
For gross sales between \$45,001 and \$50,000	\$Not Applicable
For gross sales between \$50,001 and \$55,000	\$Not Applicable
For gross sales between \$55,001 and \$60,000	\$Not Applicable
For gross sales between \$60,001 and \$65,000	\$Not Applicable
For gross sales between \$65,001 and \$70,000	\$Not Applicable
For all gross sales exceeding \$70,000	\$Not Applicable

Furniture Auctions Conducted Outside Lancaster County (In-Person)

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Furniture Auctions conducted outside Lancaster County (In-Person) should be designated as a specific dollar amount in conjunction with the gross sales break points as designated below. Per V.H.3, to include simultaneous live internet and phone bidding for auctions. Bidder Initial <u>BJ</u>									
	Cost								
For gross sales up to and including \$15,000	\$Not Applicable								
For gross sales between \$15,001 and \$20,000	\$Not Applicable								
For gross sales between \$20,001 and \$25,000	\$Not Applicable								
For gross sales between \$25,001 and \$30,000	\$Not Applicable								
For gross sales between \$30,001 and \$35,000	\$Not Applicable								
For gross sales between \$35,001 and \$40,000	\$Not Applicable								
For all gross sales exceeding \$40,000	\$Not Applicable								
Vehicle/Equipment Auctions Conducted Within Lancaster County (In-Person)									
Vehicle/Equipment Auctions conducted within Lancaster County (In-Person) should be designated as a specific dollar amount in conjunction with the gross sales break points as designated below. Per V.H.3, to include simultaneous live internet and phone bidding for auctions. Bidder Initial <u>BJ</u>									
	Cost								
For gross sales up to and including \$750,000	Not Applicable								
For gross sales between \$750,001 and \$950,000	\$Not Applicable								
For gross sales between \$950,001 and \$1,000,000	\$Not Applicable								
For gross sales between \$1,000,001 and \$1,250,000	\$Not Applicable								
For gross sales between \$1,250,001 and \$1,500,000	\$Not Applicable								
For gross sales between \$1,250,001 and \$1,750,000	\$Not Applicable								
For gross sales between \$1,750,001 and \$2,000,000	\$Not Applicable								

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Cost Proposal for Scope of Work pertaining to RFP 6154 Z1

Seller Commission:

For scope of work provided, JJ Kane Auctioneers will charge State of Nebraska a seller fee of 0% of the total sale price of all vehicles and heavy equipment.

Buyer Premium:

JJ Kane Auctioneers will charge a 12% buyer's premium for all units sold.

Fees:

All fees related to the scope of the work that are not included in the bid are subject to approval by the State of Nebraska. Examples include, transportation, removal of logos, etc..

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BEST AND FINAL OFFER LETTER

January 21, 2020

J. J. Kane Auctioneers
Mr. Brent Jensen/Mr. Scott Kamler
1000 Lenola Road, Bldg. 1
Suite 203
Maple Shade, NJ 08052
E-Mail: brent.jensen@jjkane.com
scott.kamler@jjkane.com

RE: Request for Best and Final Offer for RFP Number 6154 Z1, Auctioneer Services

The State of Nebraska, Materiel Surplus Property, has completed its evaluation of the Bidders' Cost Proposals in response to RFP # 6154 Z1. At this time, the State requests your overall Best and Final Offer (BAFO) which will require that a new cost proposal be submitted on the BAFO Cost Proposal form attached.

Submission Information

A response to this request for a Best and Final Offer shall include a complete cost proposal, which is included in this request for a BAFO.

Failure to submit a Best and Final Offer that conforms to this request may result in the rejection of the bidder's cost proposal and thereby disqualify the bidder's entire proposal from further consideration.

Please submit your response with one (1) original and in a sealed envelope by 2:00 PM Central Time on February 4, 2020.

Responses shall be submitted to the following address:

RFP 6154 Z1
Attn: Dianna Gilliland/Annette Walton, Buyer(s)
Nebraska State Purchasing Bureau
1526 K Street, Suite 130
Lincoln, NE 68508

The sealed responses will be publicly opened on February 4, 2020, at 2:00 PM Central Time at the following address:

Nebraska State Purchasing Bureau
1526 K Street, Suite 130
Lincoln, NE 68508