

**COST PROPOSAL
SUBMISSION**

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RFP # 6152 Z1 License Plate Blanking Line

Firm Name: **John R. Wald Company, Inc.**

Payment will be: 10% of the project after final project plan is approved, 40% of the project after delivery of equipment, and the final 50% of the project after successful implementation, testing, training

Bidder to complete the Cost column of the table, including all costs associated with each section. Including all expenses for travel, labor, administration, etc. No other costs will be allowed. Total Cost bid must be all-inclusive of all costs.

DELIVERABLE	Cost	
Milestone 1.0 Final Project Plan	10% of \$597,375.00 invoiced at Milestone 1.0	\$59,735
Milestone 2.0 Equipment (Delivered)		
LIST EQUIPMENT AND DETAILED COST <<ADD LINES AS NEEDED>>	40% of \$597,375.00 invoiced at Milestone 2.0	\$238,950
Complete Wald-Utal Blanking Line as listed in the proposal	\$ 577,875.00	
	\$	
	\$	
	\$	
	\$	
	\$	
	\$	
Milestone 3.0 Final Implementation		
	50% of \$597,375.00 invoiced at Milestone 3.0	\$298,690
Existing Manufacturing Line Relocation	\$ N/A	
Installation	\$ 19,500	
Final Implementation	\$ Included in Installation	
Testing	\$ Included in Installation	
Training	\$ Included in Installation	

	Year One	Year Two	Year Three	Year Four	Year Five	Year Six
Post-Implementation Support	\$ Included					
Maintenance and Operations		\$18,000.00	\$18,540.00	\$19,100.00	\$19,670.00	\$20,250.00

Optional Renewal Periods

Description	Optional Renewal One Year Seven	Optional Renewal One Year Eight	Optional Renewal One Year Nine	Optional Renewal Two Year Ten	Optional Renewal Two Year Eleven	Optional Renewal Two Year Twelve
Maintenance and Operations	\$20,865.00	\$21,490.00	\$22,135.00	\$22,800.00	\$23,485.00	\$24,190.00

Optional Services:

	INITIAL AWARD YEAR ONE	INITIAL AWARD YEAR TWO	INITIAL AWARD YEAR THREE	INITIAL AWARD YEAR FOUR	INITIAL AWARD YEAR FIVE	INITIAL AWARD YEAR SIX
Extended Warranty cost	\$Included	\$2,400.00	\$2,520.00	\$2,646.00	\$2,778.00	\$2,915.00
Extended Warranty above is for complete blanking line.	\$	\$	\$	\$	\$	\$
Suggested Stock Replacement Parts List below:						
See attached Spare Parts List. Total price of all spare parts noted to right.	\$16,254	Current List Price	Current List Price	Current List Price	Current List Price	Current List Price
<bidder add lines as needed>	\$	\$	\$	\$	\$	\$

	Renewal One Year Seven	Renewal One Year Eight	Renewal One Year Nine	Renewal Two Year Ten	Renewal Two Year Eleven	Renewal Two Year Twelve
Extended Warranty	\$3,060.00	\$3,215.00	\$3,375.00	\$3,545.00	\$3,725.00	\$3,910.00
Suggested Stock Replacement Parts List below:						
See attached Spare Parts List. Total price of all spare parts noted to right.	Current List Price	Current List Price	Current List Price	Current List Price	Current List Price	Current List Price
<bidder add lines as needed>	\$	\$	\$	\$	\$	\$

Work may be needed that was not originally delineated in this RFP, but considered within the scope of work. This additional work may stem from legislative mandates, emerging technologies, and/or secondary research not otherwise addressed in this RFP or known at the time this RFP was issued. If additional work is needed, the Contractor must submit a detailed Scope of Work, Title/Role(s), number of hours, and due dates/deliverables for CSI review and approval.

The bidder should provide the hourly rate for each Title/Role that could be used to complete optional services.

Title/Role*	Hourly Rate	
Engineer	\$ 150.00	-
Technician	\$ 130.00	-
Executive Management	\$ 150.00	-
	\$	-

*Bidder may add additional lines as needed.



Wald / Utal Blanking Line Spare Component Parts List

rev. 09/2019

Name	Wald Part #	Qty per line	Price in USD
UTAL Applicator/Registry System Specific			
Reflective Lens	UT-A-0001	1	\$ 230.77
Digital Fibre Optic Sensors	UT-A-0002	1	\$ 230.77
Color Sensor	UT-A-0003	1	\$ 1,215.38
Ultrasonic sensor	UT-A-0004	1	\$ 646.15
Small photoelectric sensors W12-3	UT-A-0005	1	\$ 446.15
Miniature photoelectric sensors G6	UT-A-0006	1	\$ 230.77
Auto-switch	UT-A-0007	2	\$ 46.15
Actuator	UT-A-0008	1	\$ 138.46
Solenoid valve 5/2	UT-A-0009	1	\$ 123.08
Roller	UT-A-0010	1	\$ 292.31
Engine roller	UT-A-0011	1	\$ 292.31
Bottom roller	UT-A-0012	1	\$ 292.31
Bearing	UT-A-0013	1	\$ 7.69
Bearing	UT-A-0014	1	\$ 15.38
Bearing	UT-A-0015	1	\$ 18.46
Expansion shaft	UT-A-0016	1	\$ 1,769.23
Clutch	UT-A-0017	1	\$ 215.38
UTAL Blanking Line Components Other Than Applicator			
Fiber optic sensor	UT-BLK-0001	1	\$ 415.38
Reflection optical fiber	UT-BLK-0002	1	\$ 138.46
Additional optical fiber	UT-BLK-0003	1	\$ 215.38
Cylindrical reflection sensor	UT-BLK-0004	1	\$ 184.62
Rectangular reflection sensor	UT-BLK-0005	1	\$ 346.15
Inductive sensor	UT-BLK-0006	1	\$ 138.46
Encoder	UT-BLK-0007	1	\$ 1,692.31
Reed switch	UT-BLK-0008	1	\$ 46.15
Reed switch	UT-BLK-0009	1	\$ 46.15
Actuator	UT-BLK-0010	1	\$ 107.69
Actuator	UT-BLK-0011	1	\$ 153.85
Actuator	UT-BLK-0012	1	\$ 153.85
Pressure roller	UT-BLK-0013	1	\$ 292.31
Drive roller	UT-BLK-0014	1	\$ 292.31
Engine roller	UT-BLK-0015	1	\$ 292.31
Belt with carriers	UT-BLK-0016	1	\$ 384.62
Bearing	UT-BLK-0017	1	\$ 18.46
Bearing	UT-BLK-0018	1	\$ 12.31
Bearing	UT-BLK-0019	1	\$ 12.31
Analog induction sensor	UT-BLK-0020	1	\$ 276.92
Position sensor	UT-BLK-0021	1	\$ 600.00
Activator for position sensor	UT-BLK-0022	1	\$ 61.54
Oil temperature sensor	UT-BLK-0023	1	\$ 207.69
Oil pressure sensor	UT-BLK-0024	1	\$ 430.77
ET200SP-8DI digital input	UT-BLK-0025	1	\$ 107.69
ET200SP-8DQ digital output	UT-BLK-0026	1	\$ 138.46
ET200SP-8F-DI secure digital input	UT-BLK-0027	1	\$ 384.62
ET200SP-4F-DQ secure digital output	UT-BLK-0028	1	\$ 430.77
ET200SP-F-DQ	UT-BLK-0029	1	\$ 215.38
ET200SP-2AI	UT-BLK-0030	1	\$ 400.00
ET200SP-TM Count	UT-BLK-0031	1	\$ 353.85
Power module 1,5kW	UT-BLK-0032	1	\$ 753.85
Button panel KP8F	UT-BLK-0033	1	\$ 738.46

John R. Wald Company, Inc. 10576 Fairgrounds Rd. Huntingdon, PA 16652 1-800-221-9253 www.jrwald.com

Payment terms: 50% prepayment with order placement, 50% payment at shipment.

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