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## State of Nebraska Purchasing Bureau

Request For Proposal  
Solicitation Number: RFP 6152 Z1

### License Plate Blanking Line

**COST PROPOSAL**  
**3M RESPONSE**

ORIGINAL

November 18, 2019

**COST PROPOSAL**

RFP # 6152 Z1 License Plate Blanking Line

Firm Name: 3M COMPANY

**ORIGINAL**

**Payment will be: 10% of the project after final project plan is approved, 40% of the project after delivery of equipment, and the final 50% of the project after successful implementation, testing, training**

**Bidder to complete the Cost column of the table, including all costs associated with each section. Including all expenses for travel, labor, administration, etc. No other costs will be allowed. Total Cost bid must be all-inclusive of all costs.**

| <b>DELIVERABLE</b>                         | <b>Cost</b>                                              |  |
|--------------------------------------------|----------------------------------------------------------|--|
| <b>Milestone 1.0 Final Project Plan</b>    | \$ <b>Included in the equipment and detailed cost</b>    |  |
| <b>Milestone 2.0 Equipment (Delivered)</b> |                                                          |  |
| LIST EQUIPMENT AND DETAILED COST           | \$ 500,000.00                                            |  |
| Horizontal Pallet Decoiler                 | Included in cost above                                   |  |
| Graphic License Plate Applicator           | Included in cost above                                   |  |
| Graphic Registry Servo Feed System         | Included in cost above                                   |  |
| Blanking Press                             | Included in cost above                                   |  |
| Two Passenger Blanking Dies                | Included in cost above                                   |  |
| One Motorcycle Blanking Die                | Included in cost above                                   |  |
|                                            |                                                          |  |
| <b>Milestone 3.0 Final Implementation</b>  |                                                          |  |
| Existing Manufacturing Line Relocation     | N/A                                                      |  |
| Installation                               | Included in the equipment and detailed cost listed above |  |
| Final Implementation                       | Included in the equipment and detailed cost listed above |  |
| Testing                                    | Included in the equipment and detailed cost listed above |  |
| Training                                   | Included in the equipment and detailed cost listed above |  |

|                              | Year One                           | Year Two     | Year Three   | Year Four    | Year Five    | Year Six     |
|------------------------------|------------------------------------|--------------|--------------|--------------|--------------|--------------|
| Post-Implementation Support  | Included in Equipment price above* |              |              |              |              |              |
| Maintenance and Operations** |                                    | \$ 20,000.00 | \$ 20,400.00 | \$ 20,800.00 | \$ 21,200.00 | \$ 21,600.00 |

\*The Post-Implementation Support in year one includes all parts and services as indicated in the attached Blanking Line Maintenance and Support Agreement.

\*\*3M Maintenance and Operations price includes all parts and services as indicated in the attached Blanking Line Maintenance and Support agreement.

**Optional Renewal Periods**

| Description                | Optional Renewal One Year Seven | Optional Renewal One Year Eight | Optional Renewal One Year Nine | Optional Renewal Two Year Ten | Optional Renewal Two Year Eleven | Optional Renewal Two Year Twelve |
|----------------------------|---------------------------------|---------------------------------|--------------------------------|-------------------------------|----------------------------------|----------------------------------|
| Maintenance and Operations | \$22,000.00                     | \$22,500.00                     | \$23,000.00                    | \$23,500.00                   | \$24,000.00                      | \$24,500.00                      |

**Optional Services:**

|                                                                                                                                                                                                | INITIAL<br>AWARD<br>YEAR<br>ONE | INITIAL<br>AWARD<br>YEAR<br>TWO | INITIAL<br>AWARD<br>YEAR<br>THREE | INITIAL<br>AWARD<br>YEAR<br>FOUR | INITIAL<br>AWARD<br>YEAR<br>FIVE | INITIAL<br>AWARD<br>YEAR<br>SIX |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------|---------------------------------|-----------------------------------|----------------------------------|----------------------------------|---------------------------------|
| Extended Warranty cost<br>3M does not offer Extended Warranty on equipment listed above due to the parts and services covered in the attached Blanking Line Maintenance and Support agreement. | \$                              | \$                              | \$                                | \$                               | \$                               | \$                              |
|                                                                                                                                                                                                | \$                              | \$                              | \$                                | \$                               | \$                               | \$                              |
| Suggested Stock Replacement Parts List below:                                                                                                                                                  |                                 |                                 |                                   |                                  |                                  |                                 |
| 3M provides Stock Replacement Parts per the attached Maintenance and Support agreement.                                                                                                        | \$ 0                            | \$ 0                            | \$ 0                              | \$ 0                             | \$ 0                             | \$ 0                            |

|                                                                                                                                                                                           | Renewal<br>One Year<br>Seven | Renewal<br>One Year<br>Eight | Renewal<br>One Year<br>Nine | Renewal<br>Two Year<br>Ten | Renewal<br>Two Year<br>Eleven | Renewal<br>Two Year<br>Twelve |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------|------------------------------|-----------------------------|----------------------------|-------------------------------|-------------------------------|
| Extended Warranty<br>3M does not offer Extended Warranty on equipment listed above due to the parts and services covered in the attached Blanking Line Maintenance and Support agreement. | \$                           | \$                           | \$                          | \$                         | \$                            | \$                            |
| Suggested Stock Replacement Parts List below:                                                                                                                                             |                              |                              |                             |                            |                               |                               |
| 3M provides Stock Replacement Parts per the attached Maintenance and Support agreement.                                                                                                   | \$ 0                         | \$ 0                         | \$ 0                        | \$ 0                       | \$ 0                          | \$ 0                          |

|                              |    |    |    |    |    |    |
|------------------------------|----|----|----|----|----|----|
| <bidder add lines as needed> | \$ | \$ | \$ | \$ | \$ | \$ |
|------------------------------|----|----|----|----|----|----|

Work may be needed that was not originally delineated in this RFP, but considered within the scope of work. This additional work may stem from legislative mandates, emerging technologies, and/or secondary research not otherwise addressed in this RFP or known at the time this RFP was issued. If additional work is needed, the Contractor must submit a detailed Scope of Work, Title/Role(s), number of hours, and due dates/deliverables for CSI review and approval.

The bidder should provide the hourly rate for each Title/Role that could be used to complete optional services.

| <b>Title/Role*</b>                         | <b>Hourly Rate</b> |
|--------------------------------------------|--------------------|
| Blanking Line Technical Service Engineer   | \$ 225.00          |
| Blanking Line Technical Service Supervisor | \$ 225.00          |
|                                            | \$ -               |
|                                            | \$ -               |

\*Bidder may add additional lines as needed.