

**ATTACHMENT THREE COST PROPOSAL**  
**RFP 6097 Z1**  
**Automated Pharmacy Dispensing Machines**

Bidder to complete the following cost proposal, including all costs associated with each section.

**Table 1:** bidder should list all Automated Pharmacy Dispensing Machines needed for this RFP.

**Tables 2 – 4:** bidder should list the Automated Pharmacy Dispensing Machine Model numbers, Quantity needed at that location, and the monthly leasing fee being proposed for each Automated Pharmacy Dispensing Machine.

**Table 5:** bidder should list all training and any additional fees.

**Table 6:** bidder should list all optional features that would be needed per section V.G of the RFP.

**Table 7:** bidder should list Job Titles and Hourly Rates for optional services that would be needed per section V.G of the RFP.

**Tables 8 – 12:** bidder should provide costs for optional renewal periods.

Bidder may add additional lines to any table as needed.

DHHS may implement awarded Contractor's solution in separate phases by facility, with LRC being implemented first.

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**Table 1:** ADM Machines and all associated costs to meet the requirements of the RFP.

Machine Type – indicate names below	Initial Contract Period Year One	Initial Contract Period Year Two	Initial Contract Period Year Three	Initial Contract Period Year Four	Initial Contract Period Year Five
<b>1. Model: Medstation ES Main 6DR</b>					
<b>One-time Costs</b>					
Delivery	Included				
Implementation	\$1,200.00 each				
<b>Monthly Costs</b>					
Interfaces	Included				
Lease Payment (Which includes Maintenance and Support)	\$1,020.00 each	\$1,020.00 each	\$1,020.00 each	\$1,020.00 each	\$1,020.00 each
Other (Please specify)	None	None	None	None	None
<b>Total Annual Cost</b>	\$13,476.00 each	\$12,240.00 each	\$12,240.00 each	\$12,240.00 each	\$12,240.00 each

<b>2. Model: Medstation ES Main 2 DR</b>					
<b>One-time Costs</b>					
Delivery	Included				
Implementation	\$1,200.00 each				
<b>Monthly Costs</b>					
Interfaces	Included				
Lease Payment (Which includes Maintenance and Support)	\$820.00 each				
Other (Please specify)	None	None	None	None	None
<b>Total Annual Cost</b>	\$11,040.00 Each	\$9,840.00 Each	\$9,840.00 Each	\$9,840.00 Each	\$9,840.00 Each
<b>3. Model: CII Safe</b>					
<b>One-time Costs</b>					
Delivery	Included				
Implementation	\$1,200.00 each				
<b>Monthly Costs</b>					
Interfaces	Included				
Lease Payment (Which includes Maintenance and Support)	\$933.00 each				
Other (Please specify)	None	None	None	None	None
<b>Total Annual Cost</b>	\$12,396.00 Each	\$11,196.00 Each	\$11,196.00 Each	\$11,196.00 Each	\$11,196.00 Each
<b>4. Model: Medstation Auxilliary Tower</b>					
<b>One-time Costs</b>					
Delivery	Included				
Implementation	Included				
<b>Monthly Costs</b>					
Interfaces	Included	Included	Included	Included	Included
Lease Payment (Which includes Maintenance and Support)	\$207.00	\$207.00	\$207.00	\$207.00	\$207.00
Other (Please specify)					
<b>Total Annual Cost</b>	\$2,484.00	\$2,484.00	\$2,484.00	\$2,484.00	\$2,484.00

<b>5. Model:</b>					
<b>One-time Costs</b>					
Delivery					
Implementation					
<b>Monthly Costs</b>					
Interfaces					
Lease Payment (Which includes Maintenance and Support)					
Other (Please specify)					
<b>Total Annual Cost</b>					
<b>6. Model:</b>					
<b>One-time Costs</b>					
Delivery					
Implementation					
<b>Monthly Costs</b>					
Interfaces					
Lease Payment (Which includes Maintenance and Support)					
Other (Please specify)					
<b>Total Annual Cost</b>					

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**Table 2:** Lincoln Regional Center – main campus annual costs

Qty	Machine Type	Initial Contract Period Year One Extended Cost	Initial Contract Period Year Two Extended Cost	Initial Contract Period Year Three Extended Cost	Initial Contract Period Year Four Extended Cost	Initial Contract Period Year Five Extended Cost
13	Medstation 6 Drawer Main	\$175,188.00	\$159,120.00	\$159,120.00	\$159,120.00	\$159,120.00
2	Medstation Auxiliary Tower	\$4,968.00	\$4,968.00	\$4,968.00	\$4,968.00	\$4,968.00
2	Medstation 2 Drawer Main	\$22,080.00	\$19,680.00	\$19,680.00	\$19,680.00	\$19,680.00
1	CII Safe	\$12,396.00	\$11,196.00	\$11,196.00	\$11,196.00	\$11,196.00

**Table 3:** Lincoln Regional Center – Whitehall campus annual costs

Qty	Machine Type	Initial Contract Period Year One Extended Cost	Initial Contract Period Year Two Extended Cost	Initial Contract Period Year Three Extended Cost	Initial Contract Period Year Four Extended Cost	Initial Contract Period Year Five Extended Cost
2	Medstation 2 Drawer Main	\$22,080.00	\$19,680.00	\$19,680.00	\$19,680.00	\$19,680.00

**Table 4:** Norfolk Regional Center annual costs

Qty	Machine Type	Initial Contract Period Year One Extended Cost	Initial Contract Period Year Two Extended Cost	Initial Contract Period Year Three Extended Cost	Initial Contract Period Year Four Extended Cost	Initial Contract Period Year Five Extended Cost
4	Medstation 6 Drawer Main	\$53,904.00	\$48,960.00	\$48,960.00	\$48,960.00	\$48,960.00
1	Medstation 2 Drawer Main	\$11,040.00	\$9,840.00	\$9,840.00	\$9,840.00	\$9,840.00
2	Medstation Auxiliary Tower	\$4,968.00	\$4,968.00	\$4,968.00	\$4,968.00	\$4,968.00

**Table 5:** Additional Department-wide annual costs:**OPTIONAL SERVICES:****Table 6:** Please list all optional features and the fixed cost for each feature

Feature	Total Cost
Additional Medstation ES Main 6DR – 5 year term	\$12,240.00/year
Additional Medstation ES Main 2 DR – 5 year term	\$9,840.00/year
Additional Medstation Auxiliary Tower – 5 year term	\$2,484.00/year
Additional CII Safe – 5 year term	\$11,196.00/year

Travel Weekly fee – one consultant Onsite Training Support	\$5,000.00
Travel Weekly fee – one consultant Onsite Implementation Support	\$5,000.00
Shipping for additional machines (cost per machine)	\$1,200.00

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**Table 7:** Please list all Job Titles that pertain to this contract where DHHS would be charged an Hourly Rate for optional services within scope.

Description By Job Title	Rate Per Hour
All items included as part of the solution	\$200
Project Manager	\$200
Consultant	\$
	\$
	\$
	\$
	\$
	\$

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**OPTIONAL RENEWAL PERIODS**

**Table 9: Lincoln Regional Center – Main Campus Annual Costs**

Qty	Machine Type	First Optional Renewal Period Year One	First Optional Renewal Period Year Two	Second Optional Renewal Period Year One	Second Optional Renewal Period Year Two	Third Optional Renewal Period Year One	Third Optional Renewal Period Year Two
13	Medstation 6 Drawer Main	\$159,120.00	\$159,120.00	\$159,120.00	\$159,120.00	\$159,120.00	13
2	Medstation Auxiliary Tower	\$4,968.00	\$4,968.00	\$4,968.00	\$4,968.00	\$4,968.00	2
2	Medstation 2 Drawer Main	\$19,680.00	\$19,680.00	\$19,680.00	\$19,680.00	\$19,680.00	2
1	CIISafe	\$11,196.00	\$11,196.00	\$11,196.00	\$11,196.00	\$11,196.00	1

**Table 10: Lincoln Regional Center – Whitehall Campus annual costs**

Qty	Machine Type	First Optional Renewal Period Year One	First Optional Renewal Period Year Two	Second Optional Renewal Period Year One	Second Optional Renewal Period Year Two	Third Optional Renewal Period Year One	Third Optional Renewal Period Year Two
2	Medstation 2 Drawer Main	\$19,680.00	\$19,680.00	\$19,680.00	\$19,680.00	\$19,680.00	\$19,680.00

**Table 11: Norfolk Regional Center annual costs**

Qty	Machine Type	First Optional Renewal Period Year One	First Optional Renewal Period Year Two	Second Optional Renewal Period Year One	Second Optional Renewal Period Year Two	Third Optional Renewal Period Year One	Third Optional Renewal Period Year Two
4	Medstation 6 Drawer Main	\$48,960.00	\$48,960.00	\$48,960.00	\$48,960.00	\$48,960.00	4
1	Medstation 2 Drawer Main	\$9,840.00	\$9,840.00	\$9,840.00	\$9,840.00	\$9,840.00	1
2	Medstation Auxiliary Tower	\$4,968.00	\$4,968.00	\$4,968.00	\$4,968.00	\$4,968.00	2

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**Table 12:** Additional Department-wide annual costs:

	First Optional Renewal Period Year One	First Optional Renewal Period Year Two	Second Optional Renewal Period Year One	Second Optional Renewal Period Year Two	Third Optional Renewal Period Year One	Third Optional Renewal Period Year Two
On-site training for Train the Trainers. All-inclusive cost; includes travel expenses.						
Rate per person per day	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000
Number of Days to complete the Train the Trainer course	2	2	2	2	2	2
Other (Please specify below)						
Generally additional onsite visits are not needed based on the train the trainer method and the documentation for the system.						

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