

NEBRASKA

Good Life. Great Service.

DEPT. OF ADMINISTRATIVE SERVICES

**Proposal to:
Nebraska DHHS
Children and Family Services
for
SMS Texting Solution
Solicitation # 5965 Z1**

12/21/2018

ORIGINAL





December 20, 2018

Nebraska State Purchasing Bureau
1526 K Street, Ste. 130
Lincoln, Nebraska 68508

RE: SHORT MESSAGING SERVICE (SMS) TEXTING SOLUTION: 5965 Z1

Dear Ms. Walton and Ms. Gilliland:

On behalf of InTouch Connections, thank you for offering us the opportunity to submit a quotation to the Nebraska Department of Health and Human Services for a text messaging solution that allow the State to more effectively and efficiently communicate with their clients.

We are a full-service provider of automated notifications and our mission is to help organizations like the DHHS execute texting programs simply and easily without the need for highly trained IT, legal and marketing personnel. With over 18 years of experience delivering customized texting solutions to our clients, you will find InTouch Connections delivers the best service at the most reasonable price.

Should you have any questions, please do not hesitate to contact me at 708-698-1521.

Kind Regards,

Jane Saedi
Project Manager
jsaedi@intouchconnections.com
708-698-1521

Form A
Bidder Contact Sheet
Request for Proposal Number 5965 Z1

Form A should be completed and submitted with each response to this RFP. This is intended to provide the State with information on the bidder's name and address, and the specific person(s) who are responsible for preparation of the bidder's response.

Preparation of Response Contact Information	
Bidder Name:	InTouch Connections
Bidder Address:	730 W Randolph, Ste. 400 Chicago, IL 60661
Contact Person & Title:	Jeana Salomone, Director of Sales & Marketing
E-mail Address:	jsalomone@intouchconnections.com
Telephone Number (Office):	312-476-8801
Telephone Number (Cellular):	312-898-4836
Fax Number:	312-775-9045

Each bidder should also designate a specific contact person who will be responsible for responding to the State if any clarifications of the bidder's response should become necessary. This will also be the person who the State contacts to set up a presentation/demonstration, if required.

Communication with the State Contact Information	
Bidder Name:	InTouch Connections
Bidder Address:	730 W Randolph, Ste. 400 Chicago, IL 60661
Contact Person & Title:	Jane Saedi, CMO/Project Manager
E-mail Address:	jsaedi@intouchconnections.com
Telephone Number (Office):	312-476-8814
Telephone Number (Cellular):	708-698-1521
Fax Number:	312-775-9045

REQUEST FOR PROPOSAL FOR CONTRACTUAL SERVICES FORM

BIDDER MUST COMPLETE THE FOLLOWING

By signing this Request for Proposal for Contractual Services form, the bidder guarantees compliance with the procedures stated in this Request for Proposal, and agrees to the terms and conditions unless otherwise indicated in writing and certifies that bidder maintains a drug free work place.

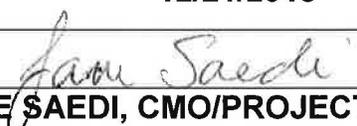
Per Nebraska's Transparency in Government Procurement Act, Neb. Rev Stat § 73-603 DAS is required to collect statistical information regarding the number of contracts awarded to Nebraska Contractors. This information is for statistical purposes only and will not be considered for contract award purposes.

_____ NEBRASKA CONTRACTOR AFFIDAVIT: Bidder hereby attests that bidder is a Nebraska Contractor. "Nebraska Contractor" shall mean any bidder who has maintained a bona fide place of business and at least one employee within this state for at least the six (6) months immediately preceding the posting date of this RFP.

_____ I hereby certify that I am a Resident disabled veteran or business located in a designated enterprise zone in accordance with Neb. Rev. Stat. § 73-107 and wish to have preference, if applicable, considered in the award of this contract.

_____ I hereby certify that I am a blind person licensed by the Commission for the Blind & Visually Impaired in accordance with Neb. Rev. Stat. §71-8611 and wish to have preference considered in the award of this contract.

FORM MUST BE SIGNED USING AN INDELIBLE METHOD (NOT ELECTRONICALLY)

FIRM:	InTouch Connections
COMPLETE ADDRESS:	730 W. Randolph, Ste. 400 Chicago, IL 60661
TELEPHONE NUMBER:	312-476-8808
FAX NUMBER:	312-775-9045
DATE:	12/21/2018
SIGNATURE:	
TYPED NAME & TITLE OF SIGNER:	JANE SAEDI, CMO/PROJECT MANAGER

2. Corporate Overview

a) Bidder Identification and Information

Company Name: Voicecast Systems, Inc. d/b/a InTouch Connections

Address: 730 West Randolph, Suite 400, Chicago, Illinois 60661

Organization: Company

Incorporation State: Illinois

Year Organized: 2001

Name Change: In 2016 migrated from using InTouch Solutions to InTouch Connections due to the presence of a healthcare advertising agency also located in Chicago with the name InTouch Solutions.

b) Financial Statements

InTouch Connections is a privately held, profitable and financially sound company with 16 employees, most of whom have been with InTouch for more than 5 years, including a handful with over 10 years of tenure with our company. Our relatively small size has allowed us to focus on delivering unparalleled levels of service to customers requiring a high level of flexibility and customization. Our culture has been carefully cultivated over the years to ensure we maintain this level of service and stability, and we have never pursued growth at the expense of our customers or employees.

We are a private firm and do not provide financial statements. We understand the Nebraska Department of Health and Human Services is looking to collaborate with a solvent and financially stable organization, of which InTouch Connections is both. We believe our solid client list and almost 20 years in business are evidence of the stability of our firm and indicate a successful financial situation.

Our DUNS number is 11-902-1553 and following is a snapshot of our D&B ranking:

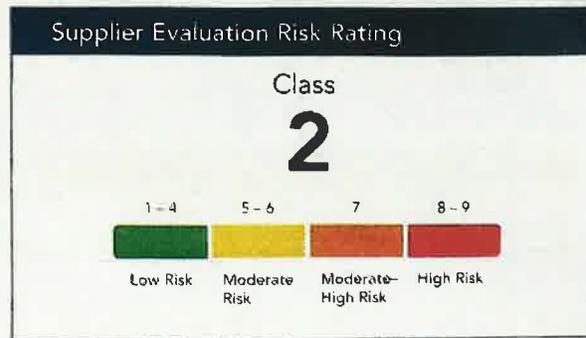
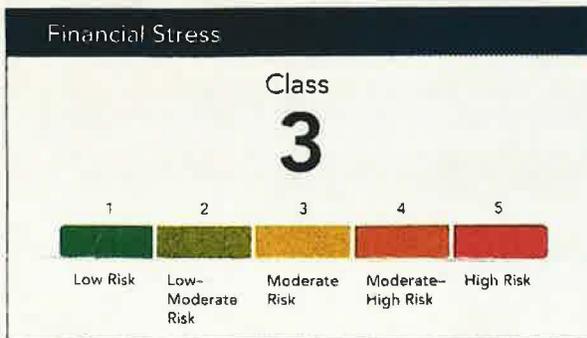
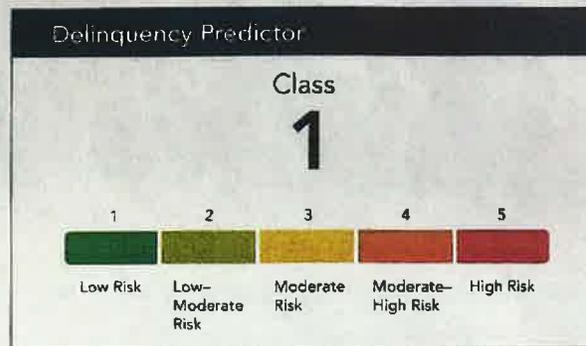
Company Name: **Voicecast Systems, Inc.**

D&B D-U-N-S® Number: **11-902-1553**

SCORES AS OF:

7/1/2018

Overview of Your D&B® Business Credit Scores



If you would like to speak further about the activity in your D&B credit file, please call 1-800-206-8563 OR visit www.DandB.com/myexpert.

The information and advice provided by Dun & Bradstreet and its Credit Advisors during business credit counseling sessions are provided "as-is." Dun & Bradstreet makes no representations or warranties, express or implied, with respect to such information and the results of the use of such information, including but not limited to implied warranty of merchantability and fitness for a particular purpose. Neither Dun & Bradstreet nor any of its parents, subsidiaries, affiliates or their respective partners, officers, directors, employees or agents shall be held liable for any damages, whether direct, indirect, incidental, special or consequential, including but not limited to lost revenues or lost profits, arising from or in connection with a business's use of or reliance on the information or advice given during any counseling session.

We have no judgements, pending or expected, which will affect the stability of our company.

Banking Reference:

Brendan Healy
Fifth Third Bank
100 S Halsted
Chicago, IL 60661
312-563-6120

c) Change of Ownership

We are not expecting any change of ownership within the next 12 months.

d) Office Location

All work will take place at InTouch Connections Chicago office: 730 W. Randolph, Ste. 400, Chicago, IL 60661

e) Relationships with the State

While the provider of choice for numerous agencies in other states, InTouch Connections does not have a relationship with the State of Nebraska.

f) Bidder’s Employee Relations to State

No Party in this response is or was an employee of the State

g) Contract Performance

Most of our clients have been with us for more than ten years. We have had no contracts terminated for default during the history of our company.

h) Summary of Bidder’s Corporate Experience

InTouch Connections is a communications company that specializes in the development and implementation of custom solutions to meet the needs of large organizations that seek to improve communications with their constituents through automated communication programs (texting, calling and emailing). Below is a list of clients that utilize our services in a manner similar to what the Nebraska DHHS is seeking to implement:

InTouch Connections is the right size to make sure the DHHS gets the attention it needs without holding in long support queues or waiting weeks for campaign changes.

i) Summary of Bidder's Proposed Personnel/Management Approach

We understand that each of our clients has unique needs and different preferences, including the high-security standards required by state programs. At InTouch, you'll receive customized service to reflect your distinctive needs. That's why we've built flexibility into our account servicing structure.

The InTouch service delivery model for this project will be customized to meet the needs of the DHHS. The project manager will develop a detailed work plan as specified within 2 weeks of contract award. She will supervise all InTouch employees to ensure all deliverables are met and there is a timely resolution to any issues and will be available to participate in weekly meetings with the DHHS. Jane Saedi will prepare status reports to keep the DHHS updated on progress as frequently as required.

The InTouch team will be comprised of:

Kevin Saedi – President

Kevin is the principal and founder of InTouch Connections. He is responsible for the day-to-day operations of the firm. Taking care to understand the nuances and unique needs of each new client, Kevin works closely with Jane Saedi onboarding clients. He helps define strategy and oversees resource allocation. Kevin will provide corporate support for contract management, pricing and cost accounting, management reporting, and human resources. Kevin has over 30 years of experience in telecommunications and has been running InTouch Connections since inception in 2001.

Jane Saedi – Project Manager

Jane is an experienced executive with over 20 years of experience leading teams of all sizes. She runs our marketing and sales efforts and develops a keen understanding of client needs and expectations. Her executive leadership skills and focus on understanding client needs makes her a perfect fit for the role of project manager. As such, Jane is responsible for onboarding new clients and supervising the planning and implementation process. As co-owner of the company, she has the executive decision making power needed to ensure the implementation process goes as quickly and smoothly as possible. The InTouch project team will dotted line report to Jane during the onboarding process.

References:

Randy Storch
President
Ideon
M 312.305.3000

Jeff Tikkanen
Senior Vice President
Blue Cross Blue Shield
M 402.955.6562

Laura Gurski

Managing Director
Accenture
M 972-535-3766

Serena Conrad – Senior Account Manager

The Account Manager is the single point-of-contact interfacing between your staff and InTouch Connections once roll-out is complete. Serena is also heavily involved in the onboarding process to ensure she understands the nuances of each client prior to taking over account responsibility. She will be responsible for every aspect of contract performance once the system is launched. She reports directly to InTouch executive leadership, Kevin Saedi. She is our most experienced account manager and, as her references will attest, she goes above and beyond to ensure our clients are delighted with our service delivery.

Most of InTouch employees have been with the firm for over 5 years.

References:

Rachel O'Donoghue
Communications Manager - Network Transformation
Verizon
O 617.773.5159 | M 617.483.2378

Kathleen Folkerts
Manager of Central Scheduling & Authorizations
Children's Hospital & Medical Center
O 402.955.6562

Dave Moody
Vice President Marketing and Customer Engagement
Service Experts Heating & Air Conditioning
O 972-535-3766

Vincent Senese – Lead Developer

Vincent Senese (Vinnie) will supervise the overall development efforts for the DHHS program. He will also be responsible individually for all system integration and API development for the project. He will design, specify and code all system communication protocols between InTouch and DHHS and will also design and program all database functionality. Vinnie is truly a programming prodigy and is consistently amazing InTouch clients with the depth and breadth of his skill set. He has single-handedly designed, created, implemented and maintained custom programs that are currently in use by the USPS and National Union Management organizations.

David Moschetti – Platform Developer/Operations

David Moschetti (Dave) will be responsible for the successful transition and launch of DHHS programs on the platform under Vinnie's supervision. He handles all platform programming and designs and specifies the portal functionality required for each client. David ensures all texting rule-sets and workflows are programmed according to client specifications and ensures all the portal and

reporting requirements are met. David also supervises a subcontracted web developer as part of his role. The sub-contractor we anticipate using for this project is outlined below in section J.

Nathan Esparza – IT

Nathan Esparza (Nate) operates in our Technical Operations Department and is responsible for the day-to-day operations of all of our platform components. Nate anticipates, identifies, troubleshoots and resolves hardware and software problems associated with a given client. He monitors the performance of the texting programs that he is responsible for in real-time. He is also responsible for the rule-setting and ongoing management of user access to the portal. He is highly responsive and is continually praised by other clients for his around-the-clock responsiveness to any and all requests.

References:

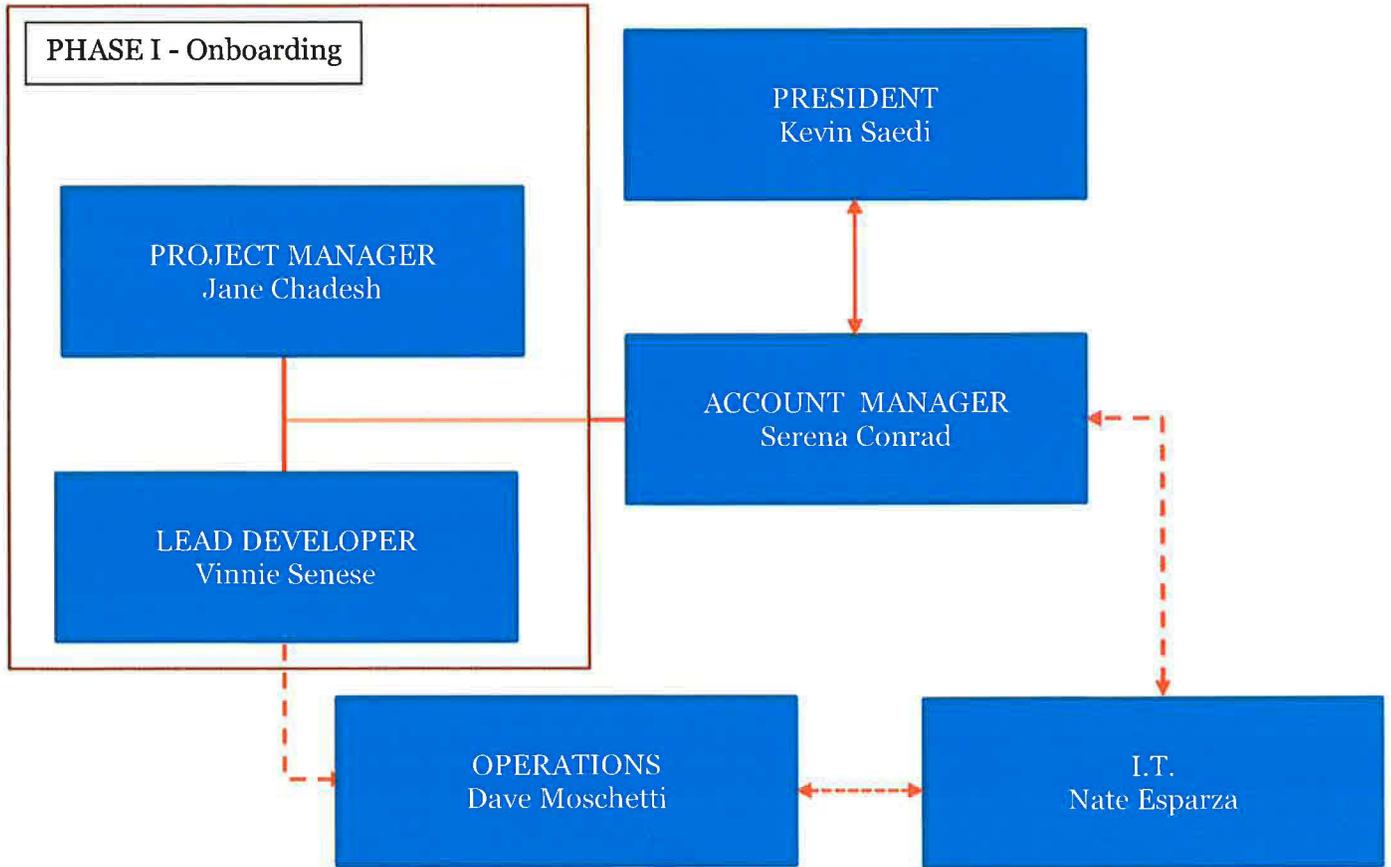
Marietta Johnson
Application Analyst
My UCONN Health
860-679-1697

Erik Andersen
IT Manager
Northwest Oncology
847-508-6328

Alan Johns
State of South Carolina
803-898-3843

Management Structure and Decision Making

InTouch’s Management Structure is depicted below. Our proposed organization ensures clear lines of authority for decision making, streamlines communication, and promotes transparency.



Proposed Personnel

KEVIN SAEDI
640 N East Avenue
Oak Park, Illinois 60302
ksaedi@ameritech.net

EXPERIENCE 2001-present

INTOUCH CONNECTIONS ***Principal and Founder***

Chicago, IL

Lead the InTouch Connections team in the strategy development, planning and implementation of automated messaging campaigns.

1994-2000

AMERITECH CORPORATION **Ameritech Interactive Media Services** ***Director of Hosting and E-Commerce Services, 1997-2000***

Chicago, IL

Developed and launched Ameritech's Electronic Commerce and Web hosting product lines for the small and medium-sized business segments.

Responsible for overall P&L and all areas of product line including marketing, sales, channel planning and management, billing and customer service.

Developed and implemented a distribution strategy including web channels, retail locations, Authorized Distributors, Value Added Resellers and internal sales force.

Negotiated strategic alliances and partnerships to support Web hosting and E-commerce initiatives.

Increased customer count by over 300% and revenue by over 400% in 1999.

Ameritech New Media ***Strategy and Business Development Manager, 1994-1997***

Defined products and services for Ameritech's entry into the consumer video entertainment market.

Developed a comprehensive product and service strategy as a member of a top-level market entry team.

Directed the negotiation team in developing and finalizing the contract for the cable system and set-top box purchase.

Developed business plans and strategies for cable modems, digital services and other business opportunities utilizing newly built HFC cable plant.

Served as a member of the Belgacom privatization team representing Ameritech's New Media Business Unit in acquiring a minority stake in the Belgium telephone company.

1990-1994

ZENITH ELECTRONICS CORPORATION ***Product Manager, April 1994-September 1994***

Glenview, IL

Defined product attributes, performed technical feasibility and market analysis, prepared annual forecasts and managed the overall performance of product line.

Identified strategic partners for new initiatives and markets for existing capabilities to add value to the product line.

Applications Engineer / Product Support II, 1992-1994

Developed customized system configurations for worldwide clients.
Worked as a liaison between clients and internal departments to facilitate the development of new and existing products.

Field Engineer I, 1990-1992

Installed and supported addressable cable television scrambling systems for North American clients.
Provided technical and marketing training for a broad range of products.

1988-present

**ADVANCED TECHNOLOGIES GROUP
Member of the Board of Directors, 1994-present**

Naperville, IL

Provide strategic direction for corporate restructuring, merger opportunities and product development.

Developed strategies to expand services to achieve a 25% annual growth in revenue for the last three years.

AutoCAD Consultant, 1988-1992

Digitized, designed, and generated architectural, electrical and mechanical sketches using advanced drafting techniques with AutoCAD.

Managed multiple phases of projects ranging from estimating and scheduling to production and quality control.

EDUCATION
1991-1994

**J.L. KELLOGG GRADUATE SCHOOL OF MANAGEMENT
NORTHWESTERN UNIVERSITY
Master of Business Administration
Concentrations in finance and marketing**

Evanston, IL

1985-1990

**UNIVERSITY OF ILLINOIS
Bachelor of Science degree in electrical engineering and computer science.
Member of Eta Kappa Nu, Electrical Engineering Honor Society, *Dean's list*.**

Chicago, IL

**OTHER
INTERESTS**

Actively participates in volleyball, sailing, skiing, cycling, running and triathlons. Traveled extensively throughout Europe, South America and the United States - lived in Europe for several years. Can speak three languages.

JANE SAEDI

PROJECT MANAGER

PROFILE

Executive leader with experience providing cradle-to-grave management over large-scale IT implementations. Excel at coordinating between business and technical areas to achieve on-time, on-budget and on-spec project completions. Able to merge customer and user needs with business requirements, budgetary restrictions and logistical considerations to meet project deliverables.

CONTACT

PHONE:
708-476-8814

EMAIL:
jsaedi@intouchconnections.com

WORK EXPERIENCE

InTouch Connections, Project Manager

2016 - Present

Plan, schedule and execute all states of enterprise software, hardware and system implementations. Assess business implications for each project phase and monitor progress to meet deadlines, standards and cost targets.

Guide the work of technical teams. Articulate project goals and scope, translate business needs into technical terms, prepare work breakdown structures (WBS) and instill shared accountability for achieving project milestones.

InTouch Connections, VP of Marketing

2010 - 2016

Responsible for establishing promoting the InTouch brand. Developed the communication and marketing strategy and contributed to InTouch's strategic planning process. Worked with cross-functional teams to build relationships and progress projects.

Kidzaw, Inc., Co-Founder

2011 - Present

Establish company vision. Serve on board of directors.

EDUCATION

Northwestern University, Kellogg School of Management, Chicago, IL
1997

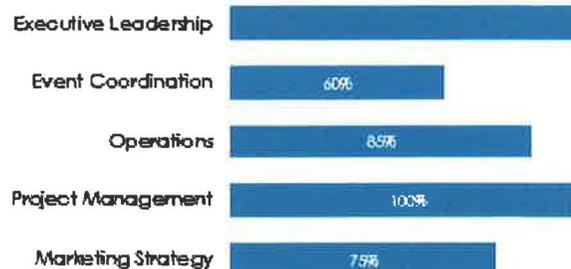
MBA with concentrations in marketing and organization behavior.

Illinois Wesleyan University, Bloomington, IL

1990

BA Economics and Business Administration

SKILLS



Nathan Esparza

1901 W George St
Chicago, IL 60657

312-898-4305
nate.esparza@live.com

HIGHLIGHTS

- Graduate of a university that focuses on technology and business
- A+ Certified (IT Technician designation) with Cisco security devices experience
- Hands-on experience in a wide range of technology in small and large business environments
- Experienced self-managing as well as working with teams of both technical and non-technical users

EXPERIENCE

- Performed as a consultant for mobile, desktop, server, peripherals, and network setup and troubleshooting in both business and private environments
- Skills acquired:
 - VMware Virtualization
 - AWS Cloud Computing
 - CCNA Security
 - Windows NT4 – 2016
 - Windows Networking
 - Domain Services
 - SQL Server
 - FTP Services
 - Microsoft Office 365

EDUCATION

DeVry University, Tinley Park, IL
Dean's List Member

Graduation: February, 2006

Bachelors of Science: Electronics Engineering Technology

Related Courses:

- Digital Circuits
- Industrial Process Controls
- Microprocessor Architecture and Design
- Applied Calculus
- Object Oriented C++
- Digital/Analog Signal Processing
- Network Engineering
- Microprocessor Peripherals
- Embedded Microprocessor Systems

EMPLOYMENT

InTouch Connections Inc., Chicago, IL
Director of I.T.

June 2012- Present

Responsibilities include:

- Virtualize and migrate local infrastructure to AWS.
- Configure, and maintain server environments to maximize resource efficiency, ensure data integrity and high availability, and reduce overall costs
- Ensure and train HIPAA compliance
- Manage the organization's Windows Active Directory Domains
- Manage organization's network security and performance
- Consult with clients and provide technical assistance for a wide range of hardware and software topics

Computer Generated Solutions (CGS) Inc., Atlanta, GA

May 2008 – August 2009

Technical Support Representative

Provided remote support for PC laptop and desktop systems in the form of responding to customer requests for technical services, answering questions on the function and use of products, diagnosing and solving problems on the fly, and arranging depot or onsite technician service. Extended duties included reviewing agents' case notes for quality assurance, participating in weekly focus groups, and training new employees.

Release Industries, Coal City, IL

May 2002 - May 2008, August 2009 – June 2012

Manager and Database Management

Built and maintained customer database. Extended duties included customer service, financial bookkeeping, generating nightly productivity reports, and training new employees on various networked systems the business utilizes to operate efficiently.

DAVID J. MOSCHETTI

D MOSCHET@GMAIL.COM | 630-864-2731 | LINKEDIN.COM/IN/DAVID-MOSCHETTI-1B007B10/

OPERATIONS MANAGER

Director of Operations • 8 years in Operations and Data Analyst related Functions • Development of Technology and Client Applications

SQL Database Administration
New Product Research and Implementation
Data Analysis
Web Application Development - Reporting

Repeatable Process Development (SSIS, other)
New Vendor Management and Research
Inventory Shrinkage Control & Management
Employee Training, Development & Leadership

PROFESSIONAL EXPERIENCE

InTouch Connections

2008–Present

Operations Technician (*part time*), Naperville, IL

2008–2009

Operations Developer, Naperville, IL

2009–2010

Operations Manager, Chicago, IL

2010–2013

Director of Operations, Chicago, IL

2013–Present

Started as a Technician learning and overseeing all the technical operations of a company doing automated messaging (mainly phone). Got hired on full time after 5 months and saw the company change ownership and move to Chicago where I managed the development of many projects that included surveys/analysis for customers as well as appointment reminders for one of the largest Medical Groups in the Midwest:

- **Survey Development using Phone, SMS, Email** – This three layered system provides insight and analysis to existing customers. This included implementing two additional messaging capabilities and completely overhauling our web applications for reporting access.
- **Developed Appointment Reminder systems that reduced no-show rate by 20%** - we were able to provide our client the capability to move all their appointment reminders to a phone and SMS capable system as well as provide them reporting access for all the messages.
- **Wear many hats that range from SQL administration, SSIS Design, Web Application Design, Data Analyst, Technology Research, Product/Development Manager** – experience in small company environment that requires a lot of flexibility and learning on the job.

Reynolds, Smith, and Hills

2007–2008

Engineering Intern, Merritt Island, FL

2007–2008

- **3D Modeling and Drafting** – Reviewed and implemented design alterations made by engineers and added the changes using Pro-E 3D modeling. Worked with architects and engineers in the design of the Ares I Mobile Launchpad.

EDUCATION

Bachelor of Science – Aerospace Engineering, 2007 • Florida Institute of Technology, Melbourne, FL

TECHNOLOGY SKILLS

Experience in Excel, Word, SQL, MongoDB, JIRA, Bit bucket, github, AWS, Visual Basic, C#, Python, JavaScript, Meteor, Google API, HTML, XML, VXML

Technology/Integration Specialist –

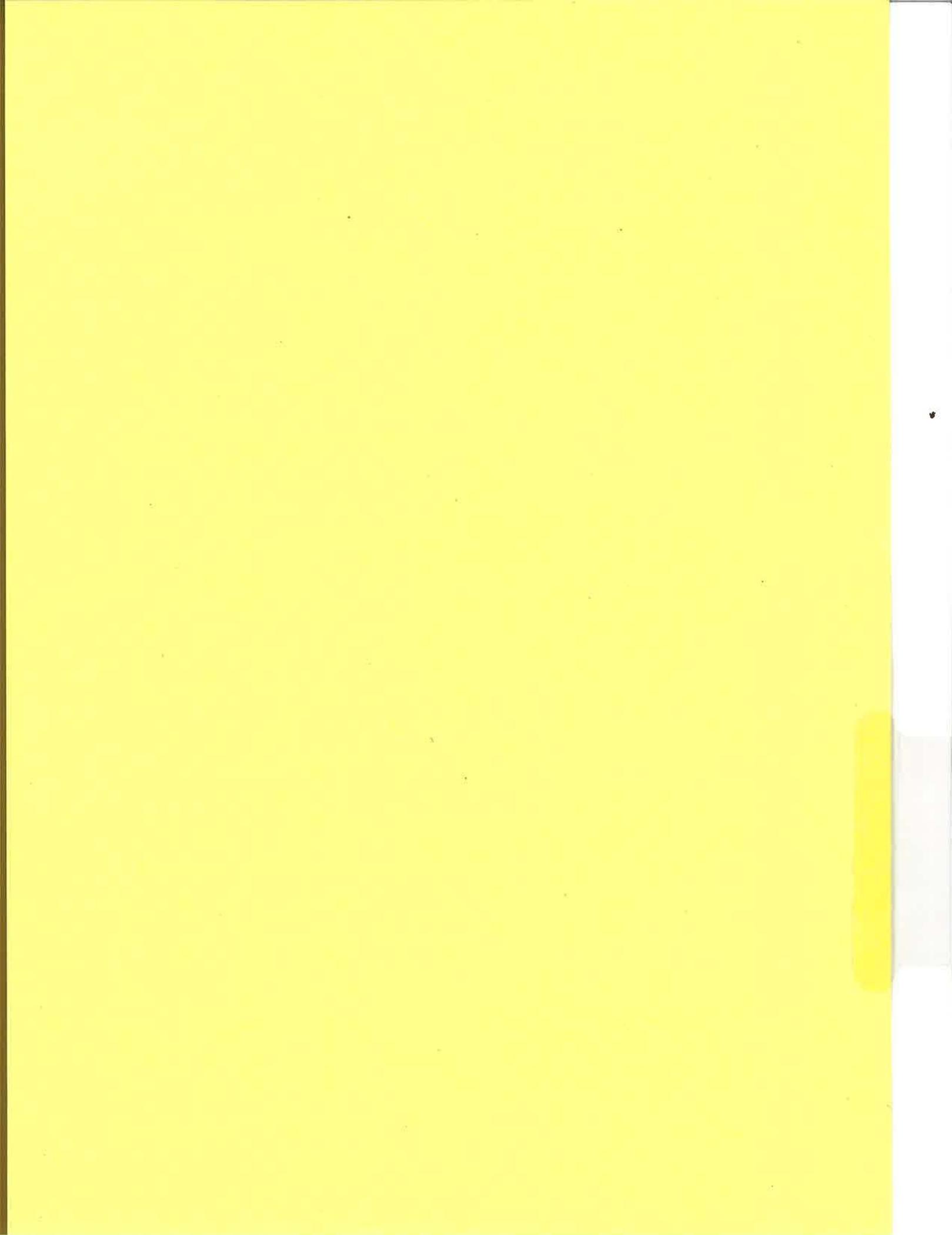
TECHNICAL KNOWLEDGE

ENTERPRISE SOLUTION DEVELOPMENT	Created, developed, implemented and maintained ENTERPRISE CRM/ACCOUNTING solution in use by National Production Workers Union, Unite Here Labor Union (250k Members) and TPA's.
Ad hoc Programming	100+ developed modules spanning 30+ programming and scripting languages on Established stores from APP Store, Google Play, Magento Connect, and QuickBooks. Accredited Developer with software in Enterprise companies Click2mail.Com, Unite Here, QVC, QuickBooks, (BEST SOFTWARE, INC) MAS 500, Magneto Store, etc.
DATABASES	<p>MICROSOFT SQL SERVER (top level Contributor to SQLTEAM.COM since 2005.),MYSQL, MongoDB, RDBMS,ORACLE PL/SQL, POSTGRE, NOSQL Databases, Redis, Google Cloud Storage and more.</p> <p><u>DETAIL:</u></p> <ul style="list-style-type: none"> • Administration, Database backup strategy and recovery of database, Recovery of suspected databases procedures, Performance Analysis and Production Support. • Planning and implementing database server security and database permissions and server role. • Configuring and implementing Log Shipping Technique used for warm backup solutions • Server maintenance plans, configured Scheduled job, rebuild the databases indexes . • Table Design, Index Design, Performance Tuning and query optimization. • Optimizing code and improving efficiency in databases including re-indexing, updating statistics, recompiling stored procedures and performing other maintenance tasks. <p><u>SYSTEM MANAGEMENT & TROUBLESHOOTING</u></p> <ul style="list-style-type: none"> • Addressing & resolving Windows OS performance bottlenecks and ensuring maximum uptime. • Coordinating with Backup, Network and SAN ensuring smooth project continuity. • Knowledge Transfer trainings to the resource & customers during the post-implementation phase.
Virtualization	VMWARE, VirtualBox, VirtualPC,QEMO. Node and heartbeat configuration, redundancy, and automatic disk image fail over. AWS Platform/EC2

Software	Microsoft Visual Studio 2003,2005,2010,2013,2016 All, Linux Developing Environments, Eclipse Developing environments, QT C++ programming, Microsoft Business Suite applications. Easily adapts to all Database Driven Software (ORACLE, MYSQL, MSSQL, NOSQL (Mongo, Cassandra DB, ETC), MICROSOFT EXCHANGE SERVER (ALL RELEASES), SYMANTEC ENTERPRISE, JD EDWARDS AS/400 Systems, Operational Knowledge of ADOBE CS4/CS5 (Photoshop, Illustrator, DreamWeaver, Fireworks, Premier, etc),
Operating Systems & Protocols	WINDOWS SMALL BUSINESS SERVER 2011, Microsoft Windows NT/2000/2003/2008/2012 Pro/Server, Windows 7(PRO/ULTIMATE)/Windows 8 PRO/VISTA (PRO/Home)/XP/XP PRO/2000/98/95/3.1, Linux (CENTOS/FEDORA/UBUNTU, ETC.), MS-DOS, Active Directory, Novell, VPN PPTP, L2PT, DNS, DHCP, IIS, SMTP, POP3, IMAP, EDI, SOAP. UNIX, FreeBSD servers, VOIP SOLUTIONS, GIT, SVN, Many More
Programming	Advanced Asterisk PBX (VOIP) w/ AGI and AMI, ADVANCED PHP, Python, Ruby, node.js, javascript, Java, Objective C, Visual Studio .NET (<u>VB.NET</u> , C#.NET, C++.NET, <u>ASP.NET</u>), LINQ, ADVANCED PL/SQL(ORACLE), LAMP STACK, Advanced MYSQL(ISAM,INNODB), Advanced SQL Server 2000/2005/2008/2012/2016 , T-SQL, SSIS,DTS, C++, Tracer X (C++ Variation), COM+, Active X, , SQL Reporting Services , FoxPro, Advanced RDL Reporting, Crystal Reports , VBA, Access Forms Databases, EDI Data Mapping, Web Services, and more.
Networking & Applications	MULTIPLE LOCATION ACTIVE DIRECTORY,MAS 500 (Advanced Development), Microsoft Great Plains (Advanced Development), SBT (Advanced Development), Exchange 2000-2010,GroupWise Email, Linux Mail Servers, Network Print Servers, Firewall Development and Application, Mail Gateway, Proxy Server, DMZ, Domain Verification Server, Veritas Backup Software, VPN, SSH, Terminal Server, Symantec Enterprise, AS400, Magento Including Module Development, DIGIUM Product line(Largest producer of VOIP hardware and Asterisk based Telecommunications (Switchvox, AsteriskNOW,etc), VOIP App software development, Call Broadcast, reporting.
Scripting Languages	JAVASCRIPT (MOST FRAMEWORKS MOOTOOLS, JQUERY, sh, bash ETC),JSON, XML, HTML,XHTML, HTML5,DOS BATCH,C language, Basic Language, WINDOWS SCRIPTING
Hardware	CISCO & Symantec Routers and Firewalls; PC/Server configuration, assembly and upgrade; Prototype boards, RAID (All Levels), SCSI Tape; RJ-45/CAT5e/6 network cabling, VOIP,PBX Phone Systems (NORTEL, LUCENT, TOSHIBA).

j) Subcontractors

- I. Aaron Levith, 11997 97th Ave, Seminole FL 33772, 321-284-5280
- II. Aaron will work under Dave's supervision to ensure the customized design (not functionality) of the web portal meets the specifications outlined by the DHHS
- III. The percentage of hours for this subcontractor is hard to determine without understanding how many unique portal instances are required by the DHHS.
- IV. We estimate portal design will be roughly 5-10% of overall performance hours.



II. TERMS AND CONDITIONS

Bidders should complete Sections II through VI as part of their proposal. Bidder is expected to read the Terms and Conditions and should initial either accept, reject, or reject and provide alternative language for each clause. The bidder should also provide an explanation of why the bidder rejected the clause or rejected the clause and provided alternate language. By signing the RFP, bidder is agreeing to be legally bound by all the accepted terms and conditions, and any proposed alternative terms and conditions submitted with the proposal. The State reserves the right to negotiate rejected or proposed alternative language. If the State and bidder fail to agree on the final Terms and Conditions, the State reserves the right to reject the proposal. The State of Nebraska is soliciting proposals in response to this RFP. The State of Nebraska reserves the right to reject proposals that attempt to substitute the bidder's commercial contracts and/or documents for this RFP.

The bidders should submit with their proposal any license, user agreement, service level agreement, or similar documents that the bidder wants incorporated in the contract. The State will not consider incorporation of any document not submitted with the bidder's proposal as the document will not have been included in the evaluation process. These documents shall be subject to negotiation and will be incorporated as addendums if agreed to by the Parties.

If a conflict or ambiguity arises after the Addendum to Contract Award have been negotiated and agreed to, the Addendum to Contract Award shall be interpreted as follows:

1. If only one Party has a particular clause then that clause shall control;
2. If both Parties have a similar clause, but the clauses do not conflict, the clauses shall be read together;
3. If both Parties have a similar clause, but the clauses conflict, the State's clause shall control.

A. GENERAL

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within RFP Response (Initial)	NOTES/COMMENTS:
			

The contract resulting from this RFP shall incorporate the following documents:

1. Request for Proposal and Addenda;
2. Amendments to the RFP;
3. Questions and Answers;
4. Contractor's proposal (RFP and properly submitted documents);
5. The executed Contract and Addendum One to Contract, if applicable ; and,
6. Amendments/Addendums to the Contract.

These documents constitute the entirety of the contract.

Unless otherwise specifically stated in a future contract amendment, in case of any conflict between the incorporated documents, the documents shall govern in the following order of preference with number one (1) receiving preference over all other documents and with each lower numbered document having preference over any higher numbered document: 1) Amendment to the executed Contract with the most recent dated amendment having the highest priority, 2) executed Contract and any attached Addenda, 3) Amendments to RFP and any Questions and Answers, 4) the original RFP document and any Addenda, and 5) the Contractor's submitted Proposal.

Any ambiguity or conflict in the contract discovered after its execution, not otherwise addressed herein, shall be resolved in accordance with the rules of contract interpretation as established in the State of Nebraska.

B. NOTIFICATION

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within RFP Response (Initial)	NOTES/COMMENTS:
			

Contractor and State shall identify the contract manager who shall serve as the point of contact for the executed contract.

Communications regarding the executed contract shall be in writing and shall be deemed to have been given if delivered personally or mailed, by U.S. Mail, postage prepaid, return receipt requested, to the parties at their respective addresses set forth below, or at such other addresses as may be specified in writing by either of the parties. All notices, requests, or communications shall be deemed effective upon personal delivery or three (3) calendar days following deposit in the mail.

C. GOVERNING LAW (Statutory)

Notwithstanding any other provision of this contract, or any amendment or addendum(s) entered into contemporaneously or at a later time, the parties understand and agree that, (1) the State of Nebraska is a sovereign state and its authority to contract is therefore subject to limitation by the State's Constitution, statutes, common law, and regulation; (2) this contract will be interpreted and enforced under the laws of the State of Nebraska; (3) any action to enforce the provisions of this agreement must be brought in the State of Nebraska per state law; (4) the person signing this contract on behalf of the State of Nebraska does not have the authority to waive the State's sovereign immunity, statutes, common law, or regulations; (5) the indemnity, limitation of liability, remedy, and other similar provisions of the final contract, if any, are entered into subject to the State's Constitution, statutes, common law, regulations, and sovereign immunity; and, (6) all terms and conditions of the final contract, including but not limited to the clauses concerning third party use, licenses, warranties, limitations of liability, governing law and venue, usage verification, indemnity, liability, remedy or other similar provisions of the final contract are entered into specifically subject to the State's Constitution, statutes, common law, regulations, and sovereign immunity.

The Parties must comply with all applicable local, state and federal laws, ordinances, rules, orders, and regulations.

D. BEGINNING OF WORK

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within RFP Response (Initial)	NOTES/COMMENTS:
			

The bidder shall not commence any billable work until a valid contract has been fully executed by the State and the successful Contractor. The Contractor will be notified in writing when work may begin.

E. CHANGE ORDERS

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within RFP Response (Initial)	NOTES/COMMENTS:
			

The State and the Contractor, upon the written agreement, may make changes to the contract within the general scope of the RFP. Changes may involve specifications, the quantity of work, or such other items as the State may

find necessary or desirable. Corrections of any deliverable, service, or work required pursuant to the contract shall not be deemed a change. The Contractor may not claim forfeiture of the contract by reasons of such changes.

For all changes, the Contractor shall follow the Change Control Plan set forth in Section V.E.1.c.iv. Any in-scope changes will require a written change order that will generate an Amendment to the contract. Changes in work and the amount of compensation to be paid to the Contractor shall be determined in accordance with applicable unit prices if any, a pro-rated value, or through negotiations. The State shall not incur a price increase for changes that should have been included in the Contractor's proposal, were foreseeable, or result from difficulties with or failure of the Contractor's proposal or performance.

No change shall be implemented by the Contractor until approved by the State, and the contract is amended to reflect the change and associated costs, if any. If there is a dispute regarding the cost, but both parties agree that immediate implementation is necessary, the change may be implemented, and cost negotiations may continue with both Parties retaining all remedies under the contract and law.

F. NOTICE OF POTENTIAL CONTRACTOR BREACH

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within RFP Response (Initial)	NOTES/COMMENTS:
			

If Contractor breaches the contract or anticipates breaching the contract, the Contractor shall immediately give written notice to the State. The notice shall explain the breach or potential breach, a proposed cure, and may include a request for a waiver of the breach if so desired. The State may, in its discretion, temporarily or permanently waive the breach. By granting a waiver, the State does not forfeit any rights or remedies to which the State is entitled by law or equity, or pursuant to the provisions of the contract. Failure to give immediate notice, however, may be grounds for denial of any request for a waiver of a breach.

G. BREACH

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within RFP Response (Initial)	NOTES/COMMENTS:
			

Either Party may terminate the contract, in whole or in part, if the other Party breaches its duty to perform its obligations under the contract in a timely and proper manner. Termination requires written notice of default and a thirty (30) calendar day (or longer at the non-breaching Party's discretion considering the gravity and nature of the default) cure period. Said notice shall be delivered by Certified Mail, Return Receipt Requested, or in person with proof of delivery. Allowing time to cure a failure or breach of contract does not waive the right to immediately terminate the contract for the same or different contract breach which may occur at a different time. In case of default of the Contractor, the State may contract the service from other sources and hold the Contractor responsible for any excess cost occasioned thereby.

The State's failure to make payment shall not be a breach, and the Contractor shall retain all available statutory remedies and protections.

H. NON-WAIVER OF BREACH

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within RFP Response (Initial)	NOTES/COMMENTS:
			

The acceptance of late performance with or without objection or reservation by a Party shall not waive any rights of the Party nor constitute a waiver of the requirement of timely performance of any obligations remaining to be performed.

I. SEVERABILITY

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within RFP Response (Initial)	NOTES/COMMENTS:
			

If any term or condition of the contract is declared by a court of competent jurisdiction to be illegal or in conflict with any law, the validity of the remaining terms and conditions shall not be affected, and the rights and obligations of the parties shall be construed and enforced as if the contract did not contain the provision held to be invalid or illegal.

J. INDEMNIFICATION

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within RFP Response (Initial)	NOTES/COMMENTS:
			

1. GENERAL

The Contractor agrees to defend, indemnify, and hold harmless the State and its employees, volunteers, agents, and its elected and appointed officials ("the indemnified parties") from and against any and all third party claims, liens, demands, damages, liability, actions, causes of action, losses, judgments, costs, and expenses of every nature, including investigation costs and expenses, settlement costs, and attorney fees and expenses ("the claims"), sustained or asserted against the State for personal injury, death, or property loss or damage, arising out of, resulting from, or attributable to the willful misconduct, negligence, error, or omission of the Contractor, its employees, subcontractors, consultants, representatives, and agents, resulting from this contract, except to the extent such Contractor liability is attenuated by any action of the State which directly and proximately contributed to the claims.

2. INTELLECTUAL PROPERTY

The Contractor agrees it will, at its sole cost and expense, defend, indemnify, and hold harmless the indemnified parties from and against any and all claims, to the extent such claims arise out of, result from, or are attributable to, the actual or alleged infringement or misappropriation of any patent, copyright, trade secret, trademark, or confidential information of any third party by the Contractor or its employees, subcontractors, consultants, representatives, and agents; provided, however, the State gives the Contractor prompt notice in writing of the claim. The Contractor may not settle any infringement claim that will affect the State's use of the Licensed Software without the State's prior written consent, which consent may be withheld for any reason.

If a judgment or settlement is obtained or reasonably anticipated against the State's use of any intellectual property for which the Contractor has indemnified the State, the Contractor shall, at the Contractor's sole cost and expense, promptly modify the item or items which were determined to be infringing, acquire a license or licenses on the State's behalf to provide the necessary rights to the State to eliminate the infringement, or provide the State with a non-infringing substitute that provides the State the same functionality. At the State's election, the actual or anticipated judgment may be treated as a breach of warranty by the Contractor, and the State may receive the remedies provided under this RFP.

3. PERSONNEL

The Contractor shall, at its expense, indemnify and hold harmless the indemnified parties from and against any claim with respect to withholding taxes, worker's compensation, employee benefits, or any other claim, demand, liability, damage, or loss of any nature relating to any of the personnel, including subcontractor's and their employees, provided by the Contractor.

4. SELF-INSURANCE

The State of Nebraska is self-insured for any loss and purchases excess insurance coverage pursuant to Neb. Rev. Stat. § 81-8,239.01 (Reissue 2008). If there is a presumed loss under the provisions of this agreement, Contractor may file a claim with the Office of Risk Management pursuant to Neb. Rev. Stat. §§ 81-8,829 – 81-8,306 for review by the State Claims Board. The State retains all rights and immunities under the State Miscellaneous (Section 81-8,294), Tort (Section 81-8,209), and Contract Claim Acts (Section 81-8,302), as outlined in Neb. Rev. Stat. § 81-8,209 et seq. and under any other provisions of law and accepts liability under this agreement to the extent provided by law.

5. The Parties acknowledge that Attorney General for the State of Nebraska is required by statute to represent the legal interests of the State, and that any provision of this indemnity clause is subject to the statutory authority of the Attorney General.

K. ATTORNEY'S FEES

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within RFP Response (Initial)	NOTES/COMMENTS:
JS			

In the event of any litigation, appeal, or other legal action to enforce any provision of the contract, the Parties agree to pay all expenses of such action, as permitted by law and if order by the court, including attorney's fees and costs, if the other Party prevails.

L. ASSIGNMENT, SALE, OR MERGER

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within RFP Response (Initial)	NOTES/COMMENTS:
JS			

Either Party may assign the contract upon mutual written agreement of the other Party. Such agreement shall not be unreasonably withheld.

The Contractor retains the right to enter into a sale, merger, acquisition, internal reorganization, or similar transaction involving Contractor's business. Contractor agrees to cooperate with the State in executing amendments to the contract to allow for the transaction. If a third party or entity is involved in the transaction, the Contractor will remain responsible for performance of the contract until such time as the person or entity involved in the transaction agrees in writing to be contractually bound by this contract and perform all obligations of the contract.

M. CONTRACTING WITH OTHER NEBRASKA POLITICAL SUB-DIVISIONS

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within RFP Response (Initial)	NOTES/COMMENTS:
			

The Contractor may, but shall not be required to, allow agencies, as defined in Neb. Rev. Stat. §81-145, to use this contract. The terms and conditions, including price, of the contract may not be amended. The State shall not be contractually obligated or liable for any contract entered into pursuant to this clause. A listing of Nebraska political subdivisions may be found at the website of the Nebraska Auditor of Public Accounts.

N. FORCE MAJEURE

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within RFP Response (Initial)	NOTES/COMMENTS:
			

Neither Party shall be liable for any costs or damages, or for default resulting from its inability to perform any of its obligations under the contract due to a natural or manmade event outside the control and not the fault of the affected Party ("Force Majeure Event"). The Party so affected shall immediately make a written request for relief to the other Party, and shall have the burden of proof to justify the request. The other Party may grant the relief requested; relief may not be unreasonably withheld. Labor disputes with the impacted Party's own employees will not be considered a Force Majeure Event.

O. CONFIDENTIALITY

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within RFP Response (Initial)	NOTES/COMMENTS:
			

All materials and information provided by the Parties or acquired by a Party on behalf of the other Party shall be regarded as confidential information. All materials and information provided or acquired shall be handled in accordance with federal and state law, and ethical standards. Should said confidentiality be breached by a Party, the Party shall notify the other Party immediately of said breach and take immediate corrective action.

It is incumbent upon the Parties to inform their officers and employees of the penalties for improper disclosure imposed by the Privacy Act of 1974, 5 U.S.C. 552a. Specifically, 5 U.S.C. 552a (i)(1), which is made applicable by 5 U.S.C. 552a (m)(1), provides that any officer or employee, who by virtue of his/her employment or official position has possession of or access to agency records which contain individually identifiable information, the disclosure of which is prohibited by the Privacy Act or regulations established thereunder, and who knowing that disclosure of the specific material is prohibited, willfully discloses the material in any manner to any person or agency not entitled to receive it, shall be guilty of a misdemeanor and fined not more than \$5,000.

P. OFFICE OF PUBLIC COUNSEL (Statutory)

If it provides, under the terms of this contract and on behalf of the State of Nebraska, health and human services to individuals; service delivery; service coordination; or case management, Contractor shall submit to the jurisdiction of the Office of Public Counsel, pursuant to Neb. Rev. Stat. §§ 81-8,240 et seq. This section shall survive the termination of this contract.

Q. LONG-TERM CARE OMBUDSMAN (Statutory)

Contractor must comply with the Long-Term Care Ombudsman Act, Neb. Rev. Stat. §§ 81-2237 et seq. This section shall survive the termination of this contract.

R. EARLY TERMINATION

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within RFP Response (Initial)	NOTES/COMMENTS:
<i>JS</i>			

The contract may be terminated as follows:

1. The State and the Contractor, by mutual written agreement, may terminate the contract at any time.
2. The State, in its sole discretion, may terminate the contract for any reason upon thirty (30) calendar day's written notice to the Contractor. Such termination shall not relieve the Contractor of warranty or other service obligations incurred under the terms of the contract. In the event of termination the Contractor shall be entitled to payment, determined on a pro rata basis, for products or services satisfactorily performed or provided.
3. The State may terminate the contract immediately for the following reasons:
 - a. if directed to do so by statute;
 - b. Contractor has made an assignment for the benefit of creditors, has admitted in writing its inability to pay debts as they mature, or has ceased operating in the normal course of business;
 - c. a trustee or receiver of the Contractor or of any substantial part of the Contractor's assets has been appointed by a court;
 - d. fraud, misappropriation, embezzlement, malfeasance, misfeasance, or illegal conduct pertaining to performance under the contract by its Contractor, its employees, officers, directors, or shareholders;
 - e. an involuntary proceeding has been commenced by any Party against the Contractor under any one of the chapters of Title 11 of the United States Code and (i) the proceeding has been pending for at least sixty (60) calendar days; or (ii) the Contractor has consented, either expressly or by operation of law, to the entry of an order for relief; or (iii) the Contractor has been decreed or adjudged a debtor;
 - f. a voluntary petition has been filed by the Contractor under any of the chapters of Title 11 of the United States Code;
 - g. Contractor intentionally discloses confidential information;
 - h. Contractor has or announces it will discontinue support of the deliverable; and,
 - i. In the event funding is no longer available.

S. CONTRACT CLOSEOUT

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within RFP Response (Initial)	NOTES/COMMENTS:
<i>JS</i>			

Upon contract closeout for any reason the Contractor shall within 30 days, unless stated otherwise herein:

1. Transfer all completed or partially completed deliverables to the State;
2. Transfer ownership and title to all completed or partially completed deliverables to the State;
3. Return to the State all information and data, unless the Contractor is permitted to keep the information or data by contract or rule of law. Contractor may retain one copy of any information or data as required to comply with applicable work product documentation standards or as are automatically retained in the course of Contractor's routine back up procedures;
4. Cooperate with any successor Contractor, person or entity in the assumption of any or all of the obligations of this contract;

5. Cooperate with any successor Contactor, person or entity with the transfer of information or data related to this contract;
6. Return or vacate any state owned real or personal property; and,
7. Return all data in a mutually acceptable format and manner.

Nothing in this Section should be construed to require the Contractor to surrender intellectual property, real or personal property, or information or data owned by the Contractor for which the State has no legal claim.

III. CONTRACTOR DUTIES

A. INDEPENDENT CONTRACTOR / OBLIGATIONS

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within RFP Response (Initial)	NOTES/COMMENTS:
			

It is agreed that the Contractor is an independent contractor and that nothing contained herein is intended or should be construed as creating or establishing a relationship of employment, agency, or a partnership.

The Contractor is solely responsible for fulfilling the contract. The Contractor or the Contractor's representative shall be the sole point of contact regarding all contractual matters.

The Contractor shall secure, at its own expense, all personnel required to perform the services under the contract. The personnel the Contractor uses to fulfill the contract shall have no contractual or other legal relationship with the State; they shall not be considered employees of the State and shall not be entitled to any compensation, rights or benefits from the State, including but not limited to, tenure rights, medical and hospital care, sick and vacation leave, severance pay, or retirement benefits.

By-name personnel commitments made in the Contractor's proposal shall not be changed without the prior written approval of the State. Replacement of these personnel, if approved by the State, shall be with personnel of equal or greater ability and qualifications.

All personnel assigned by the Contractor to the contract shall be employees of the Contractor or a subcontractor, and shall be fully qualified to perform the work required herein. Personnel employed by the Contractor or a subcontractor to fulfill the terms of the contract shall remain under the sole direction and control of the Contractor or the subcontractor respectively.

With respect to its employees, the Contractor agrees to be solely responsible for the following:

1. Any and all pay, benefits, and employment taxes and/or other payroll withholding;
2. Any and all vehicles used by the Contractor's employees, including all insurance required by state law;
3. Damages incurred by Contractor's employees within the scope of their duties under the contract;
4. Maintaining Workers' Compensation and health insurance that complies with state and federal law and submitting any reports on such insurance to the extent required by governing law; and
5. Determining the hours to be worked and the duties to be performed by the Contractor's employees.
6. All claims on behalf of any person arising out of employment or alleged employment (including without limit claims of discrimination alleged against the Contractor, its officers, agents, or subcontractors or subcontractor's employees)

If the Contractor intends to utilize any subcontractor, the subcontractor's level of effort, tasks, and time allocation should be clearly defined in the bidder's proposal. The Contractor shall agree that it will not utilize any subcontractors not specifically included in its proposal in the performance of the contract without the prior written authorization of the State.

The State reserves the right to require the Contractor to reassign or remove from the project any Contractor or subcontractor employee.

Contractor shall insure that the terms and conditions contained in any contract with a subcontractor does not conflict with the terms and conditions of this contract.

The Contractor shall include a similar provision, for the protection of the State, in the contract with any subcontractor engaged to perform work on this contract.

B. EMPLOYEE WORK ELIGIBILITY STATUS

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within RFP Response (Initial)	NOTES/COMMENTS:
			

The Contractor is required and hereby agrees to use a federal immigration verification system to determine the work eligibility status of employees physically performing services within the State of Nebraska. A federal immigration verification system means the electronic verification of the work authorization program authorized by the Illegal Immigration Reform and Immigrant Responsibility Act of 1996, 8 U.S.C. 1324a, known as the E-Verify Program, or an equivalent federal program designated by the United States Department of Homeland Security or other federal agency authorized to verify the work eligibility status of an employee.

If the Contractor is an individual or sole proprietorship, the following applies:

1. The Contractor must complete the United States Citizenship Attestation Form, available on the Department of Administrative Services website at <http://das.nebraska.gov/materiel/purchasing.html>
The completed United States Attestation Form should be submitted with the RFP response.
2. If the Contractor indicates on such attestation form that he or she is a qualified alien, the Contractor agrees to provide the US Citizenship and Immigration Services documentation required to verify the Contractor's lawful presence in the United States using the Systematic Alien Verification for Entitlements (SAVE) Program.
3. The Contractor understands and agrees that lawful presence in the United States is required and the Contractor may be disqualified or the contract terminated if such lawful presence cannot be verified as required by Neb. Rev. Stat. §4-108.

C. COMPLIANCE WITH CIVIL RIGHTS LAWS AND EQUAL OPPORTUNITY EMPLOYMENT / NONDISCRIMINATION (Statutory)

The Contractor shall comply with all applicable local, state, and federal statutes and regulations regarding civil rights laws and equal opportunity employment. The Nebraska Fair Employment Practice Act prohibits Contractors of the State of Nebraska, and their subcontractors, from discriminating against any employee or applicant for employment, with respect to hire, tenure, terms, conditions, compensation, or privileges of employment because of race, color, religion, sex, disability, marital status, or national origin (Neb. Rev. Stat. §48-1101 to 48-1125). The Contractor guarantees compliance with the Nebraska Fair Employment Practice Act, and breach of this provision shall be regarded as a material breach of contract. The Contractor shall insert a similar provision in all subcontracts for services to be covered by any contract resulting from this RFP.

D. COOPERATION WITH OTHER CONTRACTORS

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within RFP Response (Initial)	NOTES/COMMENTS:
			

Contractor may be required to work with or in close proximity to other contractors or individuals that may be working on same or different projects. The Contractor shall agree to cooperate with such other contractors or individuals, and shall not commit or permit any act which may interfere with the performance of work by any other contractor or individual. Contractor is not required to compromise Contractor's intellectual property or proprietary information unless expressly required to do so by this contract.

E. PERMITS, REGULATIONS, LAWS

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within RFP Response (Initial)	NOTES/COMMENTS:
JS			

The contract price shall include the cost of all royalties, licenses, permits, and approvals, whether arising from patents, trademarks, copyrights or otherwise, that are in any way involved in the contract. The Contractor shall obtain and pay for all royalties, licenses, and permits, and approvals necessary for the execution of the contract. The Contractor must guarantee that it has the full legal right to the materials, supplies, equipment, software, and other items used to execute this contract.

F. OWNERSHIP OF INFORMATION AND DATA / DELIVERABLES

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within RFP Response (Initial)	NOTES/COMMENTS:
JS			

The State shall have the unlimited right to publish, duplicate, use, and disclose all information and data developed or obtained by the Contractor on behalf of the State pursuant to this contract.

The State shall own and hold exclusive title to any deliverable developed as a result of this contract. Contractor shall have no ownership interest or title, and shall not patent, license, or copyright, duplicate, transfer, sell, or exchange, the design, specifications, concept, or deliverable.

G. INSURANCE REQUIREMENTS

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within RFP Response (Initial)	NOTES/COMMENTS:
JS			

The Contractor shall throughout the term of the contract maintain insurance as specified herein and provide the State a current Certificate of Insurance/Acord Form (COI) verifying the coverage. The Contractor shall not commence work on the contract until the insurance is in place. If Contractor subcontracts any portion of the Contract the Contractor must, throughout the term of the contract, either:

1. Provide equivalent insurance for each subcontractor and provide a COI verifying the coverage for the subcontractor;
2. Require each subcontractor to have equivalent insurance and provide written notice to the State that the Contractor has verified that each subcontractor has the required coverage; or,
3. Provide the State with copies of each subcontractor's Certificate of Insurance evidencing the required coverage.

The Contractor shall not allow any subcontractor to commence work until the subcontractor has equivalent insurance. The failure of the State to require a COI, or the failure of the Contractor to provide a COI or require subcontractor insurance shall not limit, relieve, or decrease the liability of the Contractor hereunder.

In the event that any policy written on a claims-made basis terminates or is canceled during the term of the contract or within one (1) years of termination or expiration of the contract, the Contractor shall obtain an extended discovery or reporting period, or a new insurance policy, providing coverage required by this contract for the term of the contract and one (1) years following termination or expiration of the contract.

If by the terms of any insurance a mandatory deductible is required, or if the Contractor elects to increase the mandatory deductible amount, the Contractor shall be responsible for payment of the amount of the deductible in the event of a paid claim.

Notwithstanding any other clause in this contract, the State may recover up to the liability limits of the insurance policies required herein.

1. WORKERS' COMPENSATION INSURANCE

The Contractor shall take out and maintain during the life of this contract the statutory Workers' Compensation and Employer's Liability Insurance for all of the contractors' employees to be engaged in work on the project under this contract and, in case any such work is sublet, the Contractor shall require the subcontractor similarly to provide Worker's Compensation and Employer's Liability Insurance for all of the subcontractor's employees to be engaged in such work. This policy shall be written to meet the statutory requirements for the state in which the work is to be performed, including Occupational Disease. **The policy shall include a waiver of subrogation in favor of the State. The COI shall contain the mandatory COI subrogation waiver language found hereinafter.** The amounts of such insurance shall not be less than the limits stated hereinafter. For employees working in the State of Nebraska, the policy must be written by an entity authorized by the State of Nebraska Department of Insurance to write Workers' Compensation and Employer's Liability Insurance for Nebraska employees.

2. COMMERCIAL GENERAL LIABILITY INSURANCE AND COMMERCIAL AUTOMOBILE LIABILITY INSURANCE

The Contractor shall take out and maintain during the life of this contract such Commercial General Liability Insurance and Commercial Automobile Liability Insurance as shall protect Contractor and any subcontractor performing work covered by this contract from claims for damages for bodily injury, including death, as well as from claims for property damage, which may arise from operations under this contract, whether such operation be by the Contractor or by any subcontractor or by anyone directly or indirectly employed by either of them, and the amounts of such insurance shall not be less than limits stated hereinafter.

The Commercial General Liability Insurance shall be written on an **occurrence basis**, and provide Premises/Operations, Products/Completed Operations, Independent Contractors, Personal Injury, and Contractual Liability coverage. **The policy shall include the State, and others as required by the contract documents, as Additional Insured(s). This policy shall be primary, and any insurance or self-insurance carried by the State shall be considered secondary and non-contributory. The COI shall contain the mandatory COI liability waiver language found hereinafter.** The Commercial Automobile Liability Insurance shall be written to cover all Owned, Non-owned, and Hired vehicles.

REQUIRED INSURANCE COVERAGE	
COMMERCIAL GENERAL LIABILITY	
General Aggregate	\$2,000,000
Products/Completed Operations Aggregate	\$2,000,000
Personal/Advertising Injury	\$1,000,000 per occurrence
Bodily Injury/Property Damage	\$1,000,000 per occurrence
Medical Payments	\$10,000 any one person
Damage to Rented Premises (Fire)	\$300,000 each occurrence
Contractual	Included
Independent Contractors	Included
<i>If higher limits are required, the Umbrella/Excess Liability limits are allowed to satisfy the higher limit.</i>	
WORKER'S COMPENSATION	
Employers Liability Limits	\$500K/\$500K/\$500K
Statutory Limits- All States	Statutory - State of Nebraska
Voluntary Compensation	Statutory
COMMERCIAL AUTOMOBILE LIABILITY	
Bodily Injury/Property Damage	\$1,000,000 combined single limit
Include All Owned, Hired & Non-Owned Automobile liability	Included
Motor Carrier Act Endorsement	Where Applicable
UMBRELLA/EXCESS LIABILITY	
Over Primary Insurance	\$5,000,000 per occurrence
PROFESSIONAL LIABILITY	
All Other Professional Liability (Errors & Omissions)	\$1,000,000 Per Claim / Aggregate
COMMERCIAL CRIME	
Crime/Employee Dishonesty Including 3rd Party Fidelity	\$1,000,000
CYBER LIABILITY	
Breach of Privacy, Security Breach, Denial of Service, Remediation, Fines and Penalties	\$10,000,000
MANDATORY COI SUBROGATION WAIVER LANGUAGE	
"Workers' Compensation policy shall include a waiver of subrogation in favor of the State of Nebraska."	
MANDATORY COI LIABILITY WAIVER LANGUAGE	
"Commercial General Liability & Commercial Automobile Liability policies shall name the State of Nebraska as an Additional Insured and the policies shall be primary and any insurance or self-insurance carried by the State shall be considered secondary and non-contributory as additionally insured."	

If the mandatory COI subrogation waiver language or mandatory COI liability waiver language on the COI states that the waiver is subject to, condition upon, or otherwise limit by the insurance policy, a copy of the relevant sections of the policy must be submitted with the COI so the State can review the limitations imposed by the insurance policy.

3. EVIDENCE OF COVERAGE

The Contractor shall furnish the Contract Manager, with a certificate of insurance coverage complying with the above requirements prior to beginning work at:

Economic Assistance
 Attn: Administrative Assistant II
 301 Centennial Mall S.
 Lincoln, NE 68508

These certificates or the cover sheet shall reference the RFP number, and the certificates shall include the name of the company, policy numbers, effective dates, dates of expiration, and amounts and types of coverage afforded. If the State is damaged by the failure of the Contractor to maintain such insurance, then the Contractor shall be responsible for all reasonable costs properly attributable thereto.

Reasonable notice of cancellation of any required insurance policy must be submitted to the contract manager as listed above when issued and a new coverage binder shall be submitted immediately to ensure no break in coverage.

4. DEVIATIONS

The insurance requirements are subject to limited negotiation. Negotiation typically includes, but is not necessarily limited to, the correct type of coverage, necessity for Workers' Compensation, and the type of automobile coverage carried by the Contractor.

H. ANTITRUST

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within RFP Response (Initial)	NOTES/COMMENTS:
			

The Contractor hereby assigns to the State any and all claims for overcharges as to goods and/or services provided in connection with this contract resulting from antitrust violations which arise under antitrust laws of the United States and the antitrust laws of the State.

I. CONFLICT OF INTEREST

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within RFP Response (Initial)	NOTES/COMMENTS:
			

By submitting a proposal, bidder certifies that there does not now exist a relationship between the bidder and any person or entity which is or gives the appearance of a conflict of interest related to this RFP or project.

The bidder certifies that it shall not take any action or acquire any interest, either directly or indirectly, which will conflict in any manner or degree with the performance of its services hereunder or which creates an actual or an appearance of conflict of interest.

The bidder certifies that it will not knowingly employ any individual known by bidder to have a conflict of interest.

The Parties shall not knowingly, for a period of two years after execution of the contract, recruit or employ any employee or agent of the other Party who has worked on the RFP or project, or who had any influence on decisions affecting the RFP or project.

J. STATE PROPERTY

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within RFP Response (Initial)	NOTES/COMMENTS:
			

The Contractor shall be responsible for the proper care and custody of any State-owned property which is furnished for the Contractor's use during the performance of the contract. The Contractor shall reimburse the State for any loss or damage of such property; normal wear and tear is expected.

K. SITE RULES AND REGULATIONS

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within RFP Response (Initial)	NOTES/COMMENTS:
			

The Contractor shall use its best efforts to ensure that its employees, agents, and Subcontractors comply with site rules and regulations while on State premises. If the Contractor must perform on-site work outside of the daily operational hours set forth by the State, it must make arrangements with the State to ensure access to the facility and the equipment has been arranged. No additional payment will be made by the State on the basis of lack of access, unless the State fails to provide access as agreed to in writing between the State and the Contractor.

L. ADVERTISING

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within RFP Response (Initial)	NOTES/COMMENTS:
			

The Contractor agrees not to refer to the contract award in advertising in such a manner as to state or imply that the company or its services are endorsed or preferred by the State. Any publicity releases pertaining to the project shall not be issued without prior written approval from the State.

M. NEBRASKA TECHNOLOGY ACCESS STANDARDS (Statutory)

Contractor shall review the Nebraska Technology Access Standards, found at <http://nitc.nebraska.gov/standards/2-201.html> and ensure that products and/or services provided under the contract are in compliance or will comply with the applicable standards to the greatest degree possible. In the event such standards change during the Contractor's performance, the State may create an amendment to the contract to request the contract comply with the changed standard at a cost mutually acceptable to the parties.

N. DISASTER RECOVERY/BACK UP PLAN

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within RFP Response (Initial)	NOTES/COMMENTS:
			

The Contractor shall have a disaster recovery and back-up plan, of which a copy should be provided upon request to the State, which includes, but is not limited to equipment, personnel, facilities, and transportation, in order to continue services as specified under the specifications in the contract in the event of a disaster.

O. DRUG POLICY

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within RFP Response (Initial)	NOTES/COMMENTS:
JS			

Contractor certifies it maintains a drug free work place environment to ensure worker safety and workplace integrity. Contractor agrees to provide a copy of its drug free workplace policy at any time upon request by the State.

IV. PAYMENT

A. PROHIBITION AGAINST ADVANCE PAYMENT (Statutory)

Payments shall not be made until contractual deliverable(s) are received and accepted by the State.

B. TAXES (Statutory)

The State is not required to pay taxes and assumes no such liability as a result of this solicitation. Any property tax payable on the Contractor's equipment which may be installed in a state-owned facility is the responsibility of the Contractor.

C. INVOICES

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within RFP Response (Initial)	NOTES/COMMENTS:
<i>JS</i>			

Invoices for payments must be submitted by the Contractor to the agency requesting the services with sufficient detail to support payment. Invoices shall include, but not be limited to, details that show text counts, any monthly costs, and any other fees. Invoices shall be sent to:

Economic Assistance
 Attn: Administrative Assistant II
 301 Centennial Mall S.
 Lincoln, NE 68508

The terms and conditions included in the Contractor's invoice shall be deemed to be solely for the convenience of the parties. No terms or conditions of any such invoice shall be binding upon the State, and no action by the State, including without limitation the payment of any such invoice in whole or in part, shall be construed as binding or estopping the State with respect to any such term or condition, unless the invoice term or condition has been previously agreed to by the State as an amendment to the contract.

D. INSPECTION AND APPROVAL

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within RFP Response (Initial)	NOTES/COMMENTS:
<i>JS</i>			

Final inspection and approval of all work required under the contract shall be performed by the designated State officials.

The State and/or its authorized representatives shall have the right to enter any premises where the Contractor or Subcontractor duties under the contract are being performed, and to inspect, monitor or otherwise evaluate the work being performed. All inspections and evaluations shall be at reasonable times and in a manner that will not unreasonably delay work.

E. PAYMENT

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within RFP Response (Initial)	NOTES/COMMENTS:
			

State will render payment to Contractor when the terms and conditions of the contract and specifications have been satisfactorily completed on the part of the Contractor as solely determined by the State. (Neb. Rev. Stat. Section 73-506(1)) Payment will be made by the responsible agency in compliance with the State of Nebraska Prompt Payment Act (See Neb. Rev. Stat. §81-2401 through 81-2408). The State may require the Contractor to accept payment by electronic means such as ACH deposit. In no event shall the State be responsible or liable to pay for any services provided by the Contractor prior to the Effective Date of the contract, and the Contractor hereby waives any claim or cause of action for any such services.

F. LATE PAYMENT (Statutory)

The Contractor may charge the responsible agency interest for late payment in compliance with the State of Nebraska Prompt Payment Act (See Neb. Rev. Stat. §81-2401 through 81-2408).

G. SUBJECT TO FUNDING / FUNDING OUT CLAUSE FOR LOSS OF APPROPRIATIONS

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within RFP Response (Initial)	NOTES/COMMENTS:
			

The State's obligation to pay amounts due on the Contract for a fiscal years following the current fiscal year is contingent upon legislative appropriation of funds. Should said funds not be appropriated, the State may terminate the contract with respect to those payments for the fiscal year(s) for which such funds are not appropriated. The State will give the Contractor written notice thirty (30) calendar days prior to the effective date of termination. All obligations of the State to make payments after the termination date will cease. The Contractor shall be entitled to receive just and equitable compensation for any authorized work which has been satisfactorily completed as of the termination date. In no event shall the Contractor be paid for a loss of anticipated profit.

H. RIGHT TO AUDIT (First Paragraph is Statutory)

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within RFP Response (Initial)	NOTES/COMMENTS:
			

The State shall have the right to audit the Contractor's performance of this contract upon a 30 days' written notice. Contractor shall utilize generally accepted accounting principles, and shall maintain the accounting records, and other records and information relevant to the contract (Information) to enable the State to audit the contract. The State may audit and the Contractor shall maintain, the Information during the term of the contract and for a period of five (5) years after the completion of this contract or until all issues or litigation are resolved, whichever is later. The Contractor shall make the Information available to the State at Contractor's place of business or a location acceptable to both Parties during normal business hours. If this is not practical or the Contractor so elects, the Contractor may provide electronic or paper copies of the Information. The State reserves the right to examine, make copies of, and take notes on any Information relevant to this contract, regardless of the form or the Information, how it is stored, or who possesses the Information. Under no circumstance will the Contractor be required to create or maintain documents not kept in the ordinary course of Contractor's business operations, nor

will Contractor be required to disclose any information, including but not limited to product cost data, which is confidential or proprietary to Contractor.

The Parties shall pay their own costs of the audit unless the audit finds a previously undisclosed overpayment by the State. If a previously undisclosed overpayment exceeds one-half of one percent (.5%) of the total contract billings, or if fraud, material misrepresentations, or non-performance is discovered on the part of the Contractor, the Contractor shall reimburse the State for the total costs of the audit. Overpayments and audit costs owed to the State shall be paid within ninety days of written notice of the claim. The Contractor agrees to correct any material weaknesses or condition found as a result of the audit.

3. Technical Approach

3a. Understanding the Project Requirements

InTouch understands the State of Nebraska's DHHS's need for a secure, fully hosted and maintained texting solution that will allow the State to more efficiently and more effectively communicate with their clients. We are a full-service solution which means in addition to offering a fully hosting and maintained solution; we also eliminate the need for the DHHS to program, manage and execute any of their texting programs. While more expensive on a per text basis than basic sandbox SaaS texting environments, the overall cost of ownership will be lower for the DHHS, as we eliminate the need for the DHHS to have the in-house programming, legal and marketing expertise required to operate in such environments. Additionally, our platform would allow for far more functionality than can be delivered in these environments.

- Our robust, scalable and state-of-the-art communications platform is designed to be fully customizable to meet the unique and varying needs of our clients. We design every implementation of our platform as a custom solution which allows our clients to design far more effective communications programs that fully leverage the information available in their internal systems. Given the varying internal systems of the DHHS (NFOCUS, CHARTS and other internal databases) we feel that each use-case of the system should be designed to not only accommodate different data flows (i.e., API, SFTP, etc.) but to also fully leverage the data available in each DHHS system to provide highly personalized and detailed communications.
- Given legal and character restrictions of broadcast SMS messages, we often use dynamically generated web pages that are accessed via a simple click within the SMS message. These pages contain unique and personalized information to each constituent. We believe this offering would be highly beneficial and help the DHHS reach the objectives outlined in the RFP.
- The InTouch platform is designed to accommodate the different types of texting required by the DHHS. Whether they be fully automated texts for appointment reminders or keyword subscriptions, urgent broadcast type texts that need to be sent directly by DHHS personnel or secure one-to-one communications between the DHHS staff and constituents, the InTouch platform will provide a secure and simple interface to deliver these texts via our *Full Connect*[™], *Quick Connect*[™] or *One Connect*[™] functionality (see technical matrix for additional information on these offerings).

- InTouch understands that business needs change over time and is fully prepared to scale and adapt to the changing needs of the DHHS. As systems or internal processes change, we are happy to modify or enhance the programs or processes run by the DHHS. Any number of changes are included in the low annual maintenance fee, and InTouch can be relied on to make them as quickly as possible and with as little DHHS staff time as possible. Many companies treat project implementations as a one-time event. InTouch understands that the solution the DHHS requires should be dynamic and modified/improved over time and our focus on delighting our clients means that we can be counted on to continually update and improve the DHHS programs.
- InTouch has extensive experience working with clients in a collaborative approach to ensure all project plan milestones are met and all functional elements are operating as specified by the client. Our lead project manager is highly experienced in successfully delivering custom designed solutions on-time and within budget. The InTouch corporate culture has been cultivated to be flexible, nimble and highly responsive to client needs. We are a partner that the DHHS can rely on to smoothly execute the launch of texting solution.

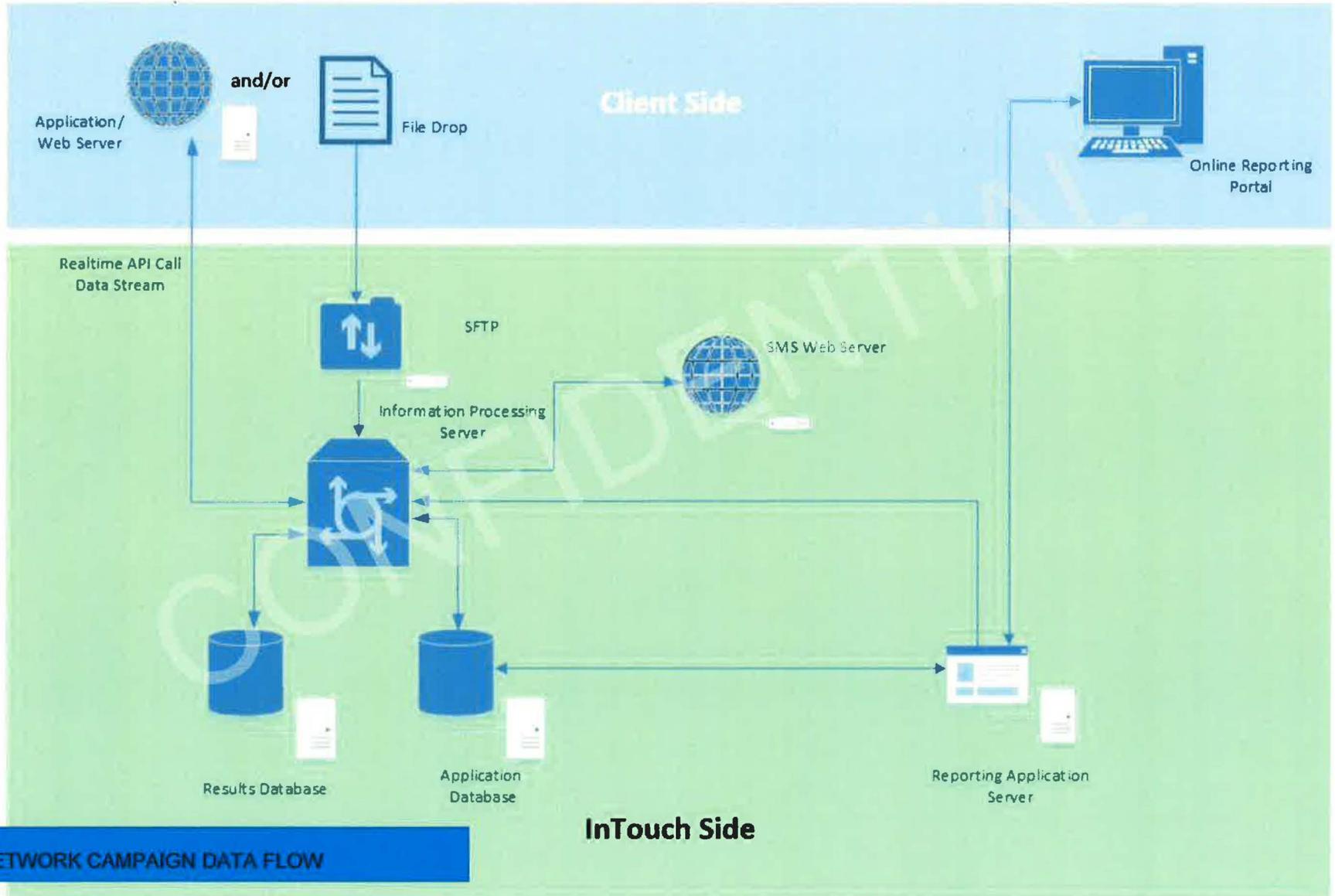
3b. Functional Business and Technical Requirements Traceability Matrix

General System Requirements

Req #	Requirement	(1) Comply	(a) Core	(b) Custom	(c) 3rd Party
GEN-1	Describe overall functionality of the bidder's Short Messaging Service (SMS) Texting solution. Provide a description and diagram of the solution including the architecture, hardware, and software, including location of the solution (cloud solution, vendor site, host site, etc).	X	X		
<p>InTouch Connections will provide a hosted Short Messaging Service (SMS) Texting Solution for the Nebraska Department of Health and Human Services which will:</p> <ul style="list-style-type: none"> • improve communication between the Department and its clients, thereby reducing no-shows and improving the productivity of live appointments • provide more efficiency for Program staff by both reducing incoming inquiries into your call center as well as removing the need for manual, outbound, live calls • ensure that benefits are retained for those who remain eligible to receive them, leading to better population health • delight your IT department by easily and seamlessly integrating with your existing systems including NFOCUS and CHARTS <p>Whether in real time via API, daily, hourly or in any time increment you choose, we will receive a data file from the State's database, import it into our system and process the data into SMS text messages, including scrubbing data.</p> <p>Our system will customize the texts into any configuration required, including bi-lingual and multi-family member appointment reminders. Our SMS text-messaging platform incorporates long-form (concatenated) texts, which means it can deliver longer, highly personalized messages that appear as one text when</p>					

Req #	Requirement	(1) Comply	(a) Core	(b) Custom	(c) 3rd Party
<p>in reality two texts are being sent. This functionality allows for information to be included in the text along with location hotlinks which will open the map app on the client's phone or a clickable phone number to the specific clinic. Additionally, texts can incorporate hot links which take the end user to a personalized page which itemizes multiple appointments, required documentation for certification, and/or other personalized information for the client.</p>					
<p>DESCRIPTION OF THE SYSTEM FUNCTIONALITY</p>					
<p>InTouch Connections delivers over a million texts each day for our customers that are very similar to your requirements. A narrative follows, and the process is highlighted in Network Campaign Data Flow (GEN-1).</p>					
<ol style="list-style-type: none"> 1. Data File Processing: We will import each data file into the InTouch system. The import process is key to ensuring that the data is imported in a timely and accurate manner. This can be done via SFTP, API or other secure file transfer method in real-time or other pre-determined time schedule. 2. Import Log: Import logs are created for each campaign and can be generated at any time increment required by the DHHS. The log includes a record of how many records were received, the date the file was received, date the file was processed, the number of records processed and the final number of records that were imported. The log also tracks the following: number of invalid records, the number of duplicates processed and removed and the number of "Do Not Call" requests removed. 3. Remove Duplicates: During the importing process, as we build the data table, all new phone numbers are loaded into the campaign table, and we check each new number against all numbers within the table. At this point, duplicates are screened out. 4. Phone length integrity: During the import process, as the data table is being built, all of the new phone numbers are checked and will be stripped of any dashes, spaces or other non-numerical characters. 5. Purify numbers: New phone numbers being added/imported will be checked for letters or any other characters and left out of the import if detected. 6. Cell Phone Scrubbing (optional): InTouch can scrub the SMS text data to eliminate those that are not mobile phones. 7. Remove "Do Not Text" numbers: During the importing process, as the data table is being built, all new phone numbers are loaded into the campaign table and checked against the DHHS's DNT list. We scrub all matches out of the campaign file. InTouch Connections can manage the DHHS's do not text database. 					

Appx A: InTouch Connections Platform



GEN-2	Describe the bidder's connectivity and relationship to Wireless Service Providers (Carriers). Include how the proposed solution handles message content, delivery scheduling, and message routing services via multiple cellular network carriers/vendors. Include a list of your current Carriers and any known gaps in coverage in the State of Nebraska.	X	X		
<p>Response: The InTouch Connections texting platform has direct connections with all major cellular carriers which leads to a higher quality connection with higher uptime and reliability and better throughput relative to aggregators using a secondary connection. This direct connection also allows us to offer features that multi-hop providers cannot such as concatenated messages (i.e., message longer than 160 characters) and multimedia messages. Figure GEN-2 is a current list of our direct connections.</p>					

AT&T Mobility US
Sprint Spectrum/Boost/Virgin Mobile
T-Mobile/Metro PCS GSM only
US Cellular
Alltel Verizon
Cellular South USA (via C-Spire Wireless)
DELTA TELEPHONE USA (via C-Spire Wireless)
FRANKLIN TELEPHONE USA (via C-Spire Wireless)
Google Voice
(ASTAC) Arctic Slope Telephone Cooperative Association (via Interop)
ACS Inc., ACS Wireless Inc., Alaska Communications Systems, Inc (via Interop)
Brandenburg Telephone (via Interop)
Carolina West Wireless USA (via Interop)
New Cell dba CellCom USA (via Interop)
Cellone Nation; MTPCS LLC (via Interop)
Cellular 29 Plus (via Interop)
Chat Mobility (Hawkeye Switching LLC) (via Interop)
ClearTalk; Flat Wireless, LLC; Flat West Wireless, LLC (via Interop)
Copper Valley (via Interop)
Cordova Wireless (via Interop)
Cricket Wireless aka Ajo Wireless (via Interop)
Cross Wireless (via Interop)
CTC (Cambridge Telephone Company) (via Interop)
Cumberland Cellular Partnership (via Interop)
Custer Telephone Cooperative USA (via Interop)
Eagle Telephone System USA - Snake River PCS (via Interop)
GCI Communications dba General Communication, Inc.; Alaska DigiTel (via Interop)
Gold Star Communications USA - Silver Star Communications (via Interop)
Illinois Valley Cellular; IVC (via Interop)
Kentucky RSA 4 Cellular General Partnership - Bluegrass Cellular (via Interop)
Keystone Wireless - Limitless Mobile (via Interop)
Manti Tele Communications USA - BreakAway Wireless (via Interop)
Mid Rivers Wireless USA - Cable & Cellular Communications (via Interop)
NewCore Wireless (via Interop)

Nex-Tech Wireless (via Interop)
North Central Telephone (via Interop)
Northwest Missouri Cellular; Hawkeye Switching LLC (via Interop)
Nucia-Naturita Telephone Company (via Interop)
Panhandle Telecommunications Systems USA - PTCI (via Interop)
Pine Belt Cellular USA (via Interop)
PinPoint Communications (Blaze Wireless) (via Interop)
Shelcomm (via Interop)
South Central (via Interop)
SouthernLINC Wireless; SouthernLINC Communications (via Interop)
SRT Wireless; SRT Communications (via Interop)
Standing Rock Telecom USA (via Interop)
Thumb Cellular (via Interop)
UBET USA - Strata Networks (via Interop)
Uintah Basin Electronic Telecommunications (via Interop)
Union Wireless (via Interop)
United Utilities (via Interop)
Viaero Wireless; NE Colorado Inc. (via Interop)
Washington RSA No. 8 Limited Partnership - Inland Cellular (via Interop)
West Central Wireless (via Interop)
Wireless Communications Venture (via Interop)
Bandwidth (via ClearSky)
Brightlink (via ClearSky)
Broadvox (via ClearSky)
Buffalo Lake Wireless System USA (via ClearSky)
Chariton Valley Cellular (via ClearSky)
Comnet Wireless USA aka Choice Wireless (via ClearSky)
East Kentucky Network dba Appalachian Wireless (via ClearSky)
Fibernetics Corp USA (via ClearSky)
iWireless; Iowa Wireless Services (via ClearSky)
Neutral Tandem Texas USA (via ClearSky)
New Mexico RSA 6-III Partnership dba Leaco Rural (via ClearSky)
Onvov USA - Layered Communications (via ClearSky)
Pine Telephone (via ClearSky)
Pioneer Cellular dba Cellular Network Partnership (via ClearSky)
Sagebrush Cellular dba Nemont (via ClearSky)
SI Wireless (via ClearSky)
Smith Bagley, Inc. dba Cellularone of North East Arizona (via ClearSky)
South Central Utah Telephone Association, Inc. (via ClearSky)
Triangle Wireless/Triangle Telephone USA (via ClearSky)
United Wireless Communications, Inc. (via ClearSky)

GEN- 2

GEN-3	Describe the bidder's proposed solution ability to interface with DHHS backend applications (NFOCUS and CHARTS) via API or web service. DHHS will be managing the phone numbers and text messages within the DHHS applications and providing data to the texting solution. In return the texting solution must provide data back to the DHHS applications via the same method.	X	X		
<p>Response: The InTouch Connections platform can send messages initiated by any source application and can feed all information back to the Clinic Management systems in any manner and in any time increment your prefer. We customize interfaces for each client, so we do not require any specific file formats and can accommodate any file structure specified by the DHHS.</p> <p>We are happy to work with different programs to customize by program or sub-program group how and when data is transferred to and from the DHHS. We can setup a custom rule-set for each program and desired file formats to meets the needs of each program. These rule-sets can easily be modified or changed as needs of each program change.</p>					
GEN-4	Describe the bidder's proposed solution to provide a file import/export interface to allow text messaging requests from DHHS from a XML(Extensible Markup Language), JSON (JavaScript Object Notation), and CSV (Comma-separated Value) files to be sent via SFTP, Email, and Web Upload. In return, the texting solution must provide a file back to DHHS via the same method.	X	X		
<p>Response: Our robust and future-proof system receives and processes data in whichever format our clients prefer. We can receive files via SFTP, API, or secure email. Your file can be returned to you automatically via SFTP, API or secure email, as you prefer.</p> <p>InTouch Connections is extremely flexible and knowledgeable about communicating with different systems via API integration—whether web-based or software based. We can work with all web-based languages and over 30 software languages. At the beginning of each engagement, a dedicated team of developers from our team is assigned to manage the set-up and implementation process. These developers have worked with any number of web applications and/or enterprise software applications. Many of our clients have a mixture of both and require different integration work for different departments or types of texts. Our willingness and ability to handle this integration is one of our key differentiators. We take as much of the burden off our clients as possible. We also understand that needs can change over time and are happy to modify the information exchange process as new systems are introduced or as business requirements change.</p>					
GEN-5	Describe how the bidder's solution supports a secured, front-end Web Portal for the texting system. DHHS requires a front-end, web based system with an easy-to-use portal for authorized staff to create text messages, define receiving groups, define settings and view or query information for reporting. Please submit screenshots and descriptions of your solutions front end portal.	X	X		

Response: The InTouch Connections portal is fully customized for each client based on their specific needs. We find most clients need three different types of texting campaigns and our portal is designed to accommodate all three. We call these three types of texting applications FullConnect™, QuickConnect™ or OneConnect™.

FullConnect is our full service automated offering. These texts have pre-defined delivery schedules, and the file transfer and file structure rules are established up-front. Once set-up is complete, FullConnect texts are delivered automatically by our system and run in the background without DHHS staff involvement. The InTouch web portal contains all the reporting information on the delivery and disposition of these notifications. It is fully customizable and can report by program, type of text or by any other criteria desired by the DHHS. The administrator can set access to different types of reporting information. For example, each program (or user) can have their portal instance, so they are only reviewing reports for their program. A global admin will then have access to full reporting on all activity.

QuickConnect allows users with authorization to send texts on demand by either selecting pre-defined receiving groups or by uploading a file. Rules for delivery times etc. are set within the portal. Reporting information for these campaigns is available in real-time via the portal as well. Again each program can have a unique portal instance that contains only their contact lists to streamline the process.

OneConnect allows for one-on-one texting with end-users using long codes. Users with authorization can input a number and text in the portal, and the system will deliver the text immediately or at a specified time. All outgoing and incoming texts are displayed within the portal for a given number to easily facilitate back and forth communication. Newly received texts to the long-code are displayed in the portal for authorized users and can easily be labeled as “read” or “unread.”

While the portal contains all the reporting information, InTouch is also happy to supply information back to DHHS systems in real-time or any time interval desired. Many clients also find it helpful to receive automated reports or alerts for certain text dispositions. For example, each program can receive all cancel requests for their specific program via email at any time interval desired. This negates the need for staff to log-into the system to check for cancellations. InTouch is happy to continually update these procedures as needs change or implement new procedures when opportunities to streamline processes emerge.

The web-portal also includes a global look-up feature that allows users to query a given phone number and view all of the communications to and from that number. This includes all types of texts (FullConnect, QuickConnect or OneConnect) sent to or received from the number. The portal allows for querying any timeframe desired, and results can be exported in multiple formats from the system. The following pages are sample screen shots of the InTouch Portal. Please note the following:

Programs can receive all cancel requests for their specific program via email at any time interval desired. This negates the need for staff to log-into the system to check for cancellations

- We apologize for the small text, however we felt it was better to keep each page focused on one navigation screen. Rest assured the portal is much more user-friendly looking on an actual screen.
- As we note in our technical narrative, as a full-service provider we handle all of the programming and integration required by our clients. The DHHS merely specifies what it is looking for and our programmers take care of the rest. Approved DHHS use a customized portal to either view the reports or send simple broadcast (Application-to-Peer (A2P) or one-to-one (Peer-to-Peer (P2P) messages. There is no skill set needed other than very basic computer skills to interact with our portal.
- Each instance of our portal is customized for every client so these screenshots represent a sample of functionality and available reports. Additional reports can easily be added to meet the needs of the DHHS. Additionally, the functionality available and the reports that can be displayed could vary by portal user.
- Branding of the portal would also be specific to DHHS.

Appointment Reminders

	Call - Specifications		SMS - Specifications
Recorded by:	ITC	Lead List Scrubs:	SMS Stop Optouts List
Voice Talent:	Kelley - Eng; Perla - Span	File Layout:	TBD
Data List Scrubs:	DNC List;	Type:	Auto Enroll SMS for established patients
File Layout:	TBD	Non Deliverables:	Roll over into 2nd pass of calling - Primary Non Contacts 3rd pass - Cell
Call Directions:	Call new clients - 3 passes. Call non deliverables for SMS in 2nd and 3rd pass. Multiple Appts: Will call for the 1st appt. if past 2 hour window will call for additional appts.	SMS Directions:	Multiple Appts: Text all appts
Interactive Features:	Press 1 - Cancel/Reschedule/Transfer Press 9 - Repeat	Interactive Features:	STOP - Opt Out
CallerID/Transfer:	Phone number for LocationID	Message Character Count:	Message length without dynamic information inserted
Max Transfers:	30	Post SMS Rules:	NonContacts posted to Results folder on FTP
Post Call Rules:	NonContacts posted to Results folder on FTP		

SMS Message:

Hello, this is ITC letting you know about your appointment on <Date> @ <Time> located at <Location> . Call <Phone> if you have any question. Thanks! Reply STOP to Opt-Out

Live Call:

Hello, this is an automated message from ITC calling for <FullName> . You have an appointment scheduled at <Location> on <date> at <time> . Please arrive 15 minutes early to allow yourself time to sign in.
Press 1 to speak to one of our representatives who will assist you with postponing or rescheduling the appointment or call <Phone> . Thank you! Press 9 to repeat this message.
If 1 Pressed: Thank You! (transfer)

Answering Machine:

Hello, this is an automated message from ITC calling for <Fullname> . You have an appointment scheduled at <Location> on <date> at <time> . Please arrive 15 minutes early to allow yourself time to sign in. If you need to postpone your appointment please call <Phone> . Thank you!

GEN-5 CAMPAIGN INFO dashboard view



Welcome
KEVIN

DASHBOARD

INFORMATION <

Campaign Info

DNS List - Add/Search

Copy Excel

**CAMPAIGN
SUMMARY REPORT**

**CAMPAIGN
DETAIL REPORT**

**CAMPAIGN
NO CONTACT
REPORTS**

**GLOBAL PHONE/
T0# LOOKUP**

QUICKCONNECT

ONECONNECT

InTouch - DNS

Enter Phone Number

SMS Calls Both

Add Number

Search:

Phone Number

Type

Date Created

Added By

No data available in table

Showing 0 to 0 of 0 entries

10 records per page

GEN-5 DNC LIST – ADD/SEARCH dashboard view

- KEVIN
- DASHBOARD
- INFORMATION <
- Campaign Info
- DNS List - Add/Search
- CAMPAIGN SUMMARY REPORT
- CAMPAIGN DETAIL REPORT
- CAMPAIGN NO CONTACT REPORTS
- GLOBAL PHONE/TD# LOOKUP
- QUICKCONNECT
- ONECONNECT

Filters

Pick Your Campaign

Appointment Reminder

Departments

All Departments

Location

All Locations

Select Date Range

12/03/2018 - 12/14/2018

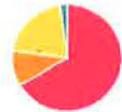
Summary Type

Day Week Month Qtr Year

Summary of Call Types

All Departments

Contact Info



Summary Contact

- 1393 SMS Confirmed Delivery
- 225 Live Call
- 360 Answering Machine
- 44 Non Contact

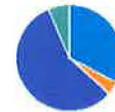
Unattempted



Summary Unattempted

- Invalid Number
- Department Not Setup
- Do Not Call

No Contact



Summary No Contact

- No Answer
- Busy
- OI
- Other
- Pending

Total Summary	Tue Dec 04 2018	Wed Dec 05 2018	Thu Dec 06 2018
Total Records Received For Day	4,782	4,889	5,441
Invalid Numbers	69	72	77
Duplicates	2,593	2,232	2,742
Do Not Call Numbers	0	0	0
Department Not Setup	0	0	0
Total Good Records	2,093	2,531	2,580

SMS Summary	Counts	% of Total SMS	% of Good Records	Counts	% of Total SMS	% of Good Records	Counts	% of Total SMS	% of
SMS Delivery Confirmed	1,393	67.29%	66.56%	1,595	63.57%	63.02%	1,640	64.21%	63.5
SMS Bounced	317	22.76%	15.15%	401	25.14%	15.84%	405	24.70%	15.7
No Delivery Receipt	360	17.39%	17.20%	513	20.45%	20.27%	509	19.93%	19.7
Total SMS Records	2,070	100.00%	98.90%	2,509	100.00%	99.13%	2,554	100.00%	98.9

RESPONSES

YES RESPONSES

STOP RESPONSES

YES RESPONSES	390	411	423
STOP RESPONSES	2	1	2
	37	40	29

GEN-5 CAMPAIGN SUMMARY dashboard view

Filters

Pick Your Campaign

Appointment Reminder

Departments

All Departments

Location

All Locations

Select Date Range

04/01/2018 - 04/05/2018

SMS Sent Out

SMS Disposition Filter

All

Copy Excel CSV PDF Print

Search: 100

Phone Number	T0#	Provider	Location	Department	Method	Disposition	ApptDate	ApptTime	SMS DateTime
*****7100	*****	*****AS	*****DD	*****JENT	SMS	Delivered	04/05/2018	10:00	04/02/2018 11:30AM CST
*****8100	*****	*****ER	*****2E	*****LOGY	SMS	Delivered	04/05/2018	10:00	04/02/2018 11:30AM CST
*****1000	*****	*****NA	*****HS	*****JENT	SMS	Delivered	04/05/2018	10:45	04/02/2018 11:30AM CST
*****9100	*****	*****SA	*****2E	*****CINE	SMS	Delivered	04/05/2018	11:00	04/02/2018 11:30AM CST
*****1008	*****	*****JA	*****2E	*****LOGY	SMS	Bounced	04/06/2018	11:40	04/03/2018 11:30AM CST

Showing 1 to 5 of 5 entries (filtered from 3,080 total entries)

100 records per page

Previous 1 Next

Text Message Responses

Text Response Filter

All

Copy Excel CSV PDF Print

Search: 100

Phone Number	T0#	YES RESPONSE	STOP RESPONSE	OTHER RESPONSE	Text	ApptDate	ApptTime	First Name	FileReceived	SMS Received	LocationNum	Departm
*****1000	*****	1	0	0	Yes	04/05/2018	10:45	*****UL F	04/02/2018 08:00	04/02/2018 16:04	CHS	JDD
*****1005	*****	1	0	0	Yes	04/17/2018	09:30	*****ESTO	04/13/2018 08:00	04/14/2018 08:34	S2E	END
*****1006	*****	1	0	0	Yes	04/13/2018	08:30	*****LORI	04/10/2018 08:00	04/10/2018 18:18	S1E	RONC
*****1007	*****	1	0	0	Yes	04/13/2018	10:30	*****KERI	04/10/2018 08:00	04/10/2018 18:18	S2E	GEN
*****1008	*****	0	0	1	NO	04/06/2018	11:40	*****ESSA	04/03/2018 08:00	04/04/2018 22:11	S2E	END
				1	NO	04/25/2018	13:00	*****IA T	04/11/2018 08:00	04/11/2018 16:04	S2E	GEN

GEN-5 CAMPAIGN DETAIL REPORT dashboard view

DASHBOARD

INFORMATION

CAMPAIGN
SUMMARY REPORT

CAMPAIGN
DETAIL REPORT

CAMPAIGN
NO CONTACT
REPORTS

GLOBAL PHONE/
TO# LOOKUP

QUICKCONNECT

ONECONNECT

Filters

Pick Your Campaign

Appointment Reminder

Departments

All Departments

Location

All Locations

Select Date Range

11/05/2018 - 11/09/2018

Summary [Detail](#)

Total Non Contacts By Day

[Copy](#) [Excel](#) [CSV](#) [PDF](#) [Print](#)

Date	Non Contacts	Contacts	Total Appts	% NonContact
11/05/2018	72	2534	2606	2.76%
11/06/2018	54	2021	2075	2.6%
11/07/2018	67	2413	2480	2.7%
11/08/2018	74	2329	2403	3.08%
11/09/2018	71	2385	2456	2.89%

GEN-5 CAMPAIGN NO-CONTACTS REPORT dashboard view

INFORMATION

CAMPAIGN SUMMARY REPORT

CAMPAIGN DETAIL REPORT

CAMPAIGN NO CONTACT REPORTS

GLOBAL PHONE/T0# LOOKUP

QUICKCONNECT

ONECONNECT

Pick Your Campaign

Appointment Reminder

Departments

All Departments

Location

All Locations

Select Date Range

11/05/2018 - 11/09/2018

Summary Detail

Copy Excel CSV PDF Print

Search:

Location	DeptName	Department	Provider	phone1	T0#	ApptDate	ApptTime
		UMSI MRI IMAGING	UMSI MRI	XXX-XXX-0202	IDXXXXXXXX3249	11/13/2018	14:30
		CNTN FAMILY MEDICINE	Waddington Erica L	XXX-XXX-5399	IDXXXXXXXX6777	11/12/2018	09:20
		CT OCCUPATIONAL HEALTH	Moore George W	XXX-XXX-2908	IDXXXXXXXX8962	11/12/2018	13:00
		UMSI MRI IMAGING	UMSI MRI	XXX-XXX-3974	IDXXXXXXXX6799	11/09/2018	14:30
		CNTN FAMILY MEDICINE	Shute Britta L	XXX-XXX-0992	IDXXXXXXXX7912	11/09/2018	10:40
		CNTN FAMILY MEDICINE	Douglas Montgomery B	XXX-XXX-6071	IDXXXXXXXX1460	11/06/2018	15:00
		CNTN FAMILY MEDICINE	CNTN FAMILY MEDICINE NURSE 1	XXX-XXX-3828	IDXXXXXXXX1808	11/08/2018	09:45
ACM	ANTI	UMSI ANTICOAGULATION	ANTICOAGULATION PHARMACIST	XXX-XXX-8696	IDXXXXXXXX9983	11/09/2018	11:00
CCP	CPP	UT COLON CANCER PREV	Levine Joel B	XXX-XXX-4822	IDXXXXXXXX5164	11/14/2018	13:00

GEN-5 CAMPAIGN NO-CONTACTS REPORT 2 dashboard view

INFORMATION

CAMPAIGN SUMMARY REPORT

CAMPAIGN DETAIL REPORT

CAMPAIGN NO CONTACT REPORTS

GLOBAL PHONE/TOLL LOOKUP

QUICKCONNECT

ONECONNECT

Send a message

• **SMS** Phone Call

SMS Message

CampaignName

Phone List:

Browse... No file selected

*CSV file accepted. Format to match [name; phone]

Message:

InTouch:

STOP2quit
Characters * 19/160*

Schedule Date: *Leave blank to process now*

Test Phone #

Send Test

Send Message

GEN-5 QUICKCONNECT Launch dashboard view

Message Log

Customer Number

3123997022

Search

DASHBOARD

INFORMATION

CAMPAIGN
SUMMARY REPORT

CAMPAIGN
DETAIL REPORT

CAMPAIGN
NO CONTACT
REPORTS

GLOBAL PHONE/
TO# LOOKUP

QUICKCONNECT

ONECONNECT

Message History for Current Month

Admin X

volutpat. Duis est urna, scelerisque vel suscipit in, maximus efficitur turpis. Nullam pellentesque, risus eget suscipit malesuada, ante augue blandit urna, quis venenatis lacus velit ac nulla. Sed eget leo enim. Nunc lobortis dolor in fermentum cursus. Nulla vel fringilla massa. Sed fermentum lorem eu tellus dignissim fermentum. Nulla venenatis nibh id velit dignissim laoreet.

1/1/1111 4:15pm

Customer
Lorem ipsum dolor sit amet, consectetur adipiscing elit. Donec semper ullamcorper varius. Etiam a finibus enim. Sed et lacina nulla. Donec morcus bibendum tristique. Nulla ac aliquet mutus. Integer laoreet.

1/1/1111 4:15pm

Admin X

psum dada, ante augue blandit urna, quis venenatis lacus velit ac nulla. Sed eget leo enim. Nunc lobortis dolor in fermentum cursus. Nulla vel fringilla massa. Sed fermentum lorem eu tellus dignissim fermentum. Nulla venenatis nibh id velit dignissim laoreet.

1/1/1111 4:15pm

January - 56

March - 6

April - 33

May - 88

June - 44

July - 12

September - 12

October - 56

November - 73

December - 6

GEN-5 ONECONNECT Launch dashboard view

GEN-6	Describe any Federal and/or State entities that are currently using the bidder's solution(s) and how the solution is used by the entity.	X	X		
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Response: We are currently working with the State of Maryland on their WIC programs, South Carolina's Department of Mental Health, Virginia's Employment Commission and Arlington Virginia's Department of Health. In addition, we were recently notified we have been selected to deliver SMS texts for Franklin County Ohio's Department of Corrections. Our traditional focus has been health care, telecommunications and home service businesses as they most often require a custom solution that accommodates many departments/branches/offices. While our client list has included the FTC and the G8 summit, we have just recently started targeting Federal and State agencies as our broad capabilities, and service model is well suited for large, multi-program/department entities.

MARYLAND DEPARTMENT OF HEALTH

InTouch Connections currently sends call and text message appointment reminders and missed appointment notifications for WIC offices to WIC participants in the state of Maryland. Messages for both campaigns are sent in English and in Spanish.

The Appointment Reminder, call and text message, gives the date and time of the participant's appointment as well as specifies what to bring to their appointment, which is based on an appointment type field that is located in the file. We provide location information and contact information in case the WIC participant has questions or needs to reschedule.

The Missed Appointment Notification is a call and text message that is designed to inform any WIC participants that have missed their appointment, when they can reschedule so that they do not lose their benefits for the month. We also give the contact information in the messages so that the participant can easily call into the location to reschedule their appointment.

Both of these texting campaigns are fully automated using our *FullConnect* functionality. Additionally, the Maryland Department of Health sends out texts to inform WIC participants of upcoming Farmers Markets, locations to pick up free coupons, flu shot notifications, breastfeeding seminars etc. Ordinarily, clients would use our *QuickConnect* functionality within the portal to send these types of texts, however, in this instance, our client prefers that the InTouch account manager handle the execution of these texts, which we are happy to do. Once a request is received, these texts are delivered that same day.

The Maryland Department of Health accesses our web portal for reporting. However, we also send per-record results back nightly (their desired frequency) for upload into their system.

SOUTH CAROLINA DEPARTMENT OF MENTAL HEALTH

InTouch Connections sends notifications for appointment reminders and appointment confirmations to the patients for all seventeen South Carolina mental health facilities. All messages are sent either in English or in Spanish.

The appointment reminder notifications are sent in three stages, three days prior to the appointment. Appointment reminder texts are sent in the morning, if we do not receive a confirmation response or if message delivery has not been confirmed by the carrier by early afternoon, we then send an automated call reminder. If we do not receive a response by late afternoon or if the call was not delivered, we then send an email to the email address on file. All reminders include the appointment date, time and location as well as a contact phone number in case the patient has questions. The call and text messages include the option to confirm or reschedule the appointment by responding to the prompts. The email gives basic appointment information with a note to contact the location if rescheduling is needed.

The appointment confirmation is a friendly reminder call sent one day before the appointment. These calls do not give the patient the option to confirm or cancel but do inform the patient that if they cannot make their appointment, they need to call the location.

The last type of notification we do is an emergency call and/or text. South Carolina has a hurricane season and occasionally needs to cancel their appointments with very short notice. When these situations occur, InTouch sends out calls and text messages notifying all patients that their appointments have been canceled and that they will be contacted the next open business day of rescheduling options. Again, these notifications could easily be sent using our *QuickConnect* functionality within the portal, however the client finds it easier to have InTouch send out the notifications on their behalf.

South Carolina's dedicated Account Manager is the point-person for each individual health facility. She coordinates communication between each facility and the contact manager with the State, ensuring the messaging stays in legal compliance and offering useful best-practice advice based on the goals of the organization.

VIRGINIA EMPLOYMENT COMMISSION

InTouch sends a notification pertaining to participants in Virginia receiving unemployment benefits in error. At the client's request, per-record information is sent back nightly and uploaded into their internal systems. It is also available via the InTouch web-portal.

ARLINGTON DEPARTMENT OF HEALTH

InTouch Connections currently sends call, text message and email notifications for appointment reminders to the patients with appointments at the Arlington Department of Health. All messages are sent either in English or in Spanish.

All the messaging has the date and time details of the appointment as well as the location information. The call and text message reminders include the option to confirm or cancel the appointment by following prompts. The email gives basic appointment information. All messaging also includes location contact information and encourages patients to reach out if they need to reschedule their appointments.

GEN-7	Describe how the bidder's solution complies with regulations – TCPA (Telephone Consumer Protection Act), FCC (Federal Communications Commission), FTC (Federal Trade Commission), MMA (Mobile Marketing Association), and CTIA (Cellular Telecommunications Industrial Association).	X	X		
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Response: InTouch Connections has been in the automated messaging industry for 17 years and are very familiar with all the changing laws and regulations governing the industry. Unlike some self-service platforms, we take responsibility for ensuring any automated messages sent on our system adhere to these regulations by building safeguards in our portal functionality and an executing an automated adherence process on all outgoing text message. Additionally, InTouch has long-standing relationships with two legal firms specializing in compliance issues within our industry.

GEN-8	Describe any system or user customization preferences available with the bidder's proposed solution.	X	X		
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Response: Our relatively small size allows us to focus on delivering unparalleled levels of service to customers requiring a high level of flexibility and customization. Virtually every aspect of our service delivery can be customized to meet the needs of the Nebraska DHHS:

- Every text is fully customizable, and each field can be personalized with your client's unique information. Additionally, long-form texts can be sent with links that direct your client's to personalized web pages that include information on multiple appointments at a household level, required documentation, account status etc. (note HIPPA/privacy rules may apply).
- Data flows and file formats are fully customizable for any number of programs using any type of back-end system.
- Every program or sub-program can set unique rule sets for text delivery, timing etc. and these rule-sets can be changed at any time.
- Every program or sub-program or workgroup can specify unique needs for portal functionality, design and data availability.
- Additionally, every program can request ad hoc alerts/reports be sent to them at any required time interval for any type of text disposition or delivery status.
- Method and content of training can be fully customized for the DHHS with each group being able to specify their unique needs.

Req #	Requirement	(1) Comply	(a) Core	(b) Custo m	(c) 3rd Party
GEN-9	Describe the customer support availability and process for obtaining help from the bidder's proposed solution. For example, Help Desk, live chat, knowledge base, FAQs, video tutorials, etc. Include the hours that customer support is available.	X	X		
<p>Response:</p> <p>Each client is given an account manager who is always willing to handle any and all requests. This person acts as a single point of contact for ad-hoc requests/changes and is available during business hours. They can be reached via secure chat, dedicated phone number, email or text depending on client preferences.</p> <p>Each account is assigned a technical support representative that is available from 6AM-9PM via phone, chat or email. This person supports a limited number of clients and is familiar with all aspects of a client's implementation. System availability and performance is monitored 24/7.</p> <p>Additional help needs can be specified by the client and will be customized accordingly by InTouch at no additional charge. Due to the level of customization we offer, each of our video tutorials, training manuals, etc. are unique to each client.</p>					
GEN-10	Describe the software licensing model of the solution, including any required third-party licensing. Include a description of setup, a general description of what is included with the "base" product, system components or "extras." Describe if short codes are included with the bidder's proposed solution. Describe how the Bidder's maintains licensed software no more than two supported versions behind the latest release and updated with latest security patches.	X	X		

Response: There are no licensing fees for the InTouch solution nor are there any charges for any required customizations or alterations that deviate from a "base" product. A one-time set-up fee covers any number of different platform configurations required by the DHHS. The annual maintenance fee covers any and all modifications or additions to the system in years 2-5. The dedicated short code pass-through fee is charged per month.

InTouch uses only officially supported and licensed software. Major software components (i.e. operating systems and database management systems) are maintained at the most recent, or one version behind, release level. Software version upgrades are tested and performed (if required) at least once annually. Software updates are performed monthly with the exception of any 0-day vulnerability patches which are tested and applied as soon as they are made generally available.

Texting System Requirements

Req #	Requirement	(1) Comply	(a) Core	(b) Custo m	(c) 3rd Party
TXT-1	The bidder's proposed solution must have the ability to support two-way communication both sending <u>and</u> receiving text messages. Describe how your solution meets this requirement.	X	X		
<p>Response: InTouch Connections texting platform allows for two-way texting (peer-to-peer (P2P)) which is ideal for when clients need a more personal touch. P2P data disposition and conversation history are included in <i>OneConnect</i> reporting</p> <p>In addition to the basic "Stop to quit" functionality, the State could create custom responses that can be texted back by the end user. Each response can then be launched as an automated work sequence. For example, type Y to confirm or N to cancel could generate an email to a specific agency at a predetermined timed interval (i.e., daily, hourly etc.) to notify them of cancellations or confirmations. Another example would be type "pay" to pay an outstanding bill which would then trigger an additional text to the user with a link to a website or other additional payment instructions. Each texting application by the State of Nebraska could have a customized and unique workflow based on the responses texted back by the end-user. We find some end users do not follow the instructions in the text and will text back "confirm" instead of "Y" etc. In these instances, InTouch will identify the most frequent errors and program responses accordingly (i.e., "confirm" will be added to the "y" work sequence).</p>		<hr style="border: 1px solid orange;"/> <p><i>Real-time, two-way, conversational texting can deliver 98% engagement.</i></p> <hr style="border: 1px solid orange;"/>			
TXT-2	Describe how the bidder's proposed solution supports both individual and broadcast messaging. Broadcast messaging is defined as the ability to send a message to thousands of clients.	X	x		
<p>InTouch offers both broadcast and individual texting ability. Both <i>FullConnect</i> and <i>QuickConnect</i> allow the DHHS to quickly send out broadcast messages to any number of your clients using short-codes. <i>FullConnect</i> represents pre-programmed text messages that are automatically sent via a pre-programmed API, or SMTP file transfer methods. <i>QuickConnect</i> functionality is available through the portal and allows for broadcast messages to be sent via predefined recipient lists or uploaded files.</p>					

Req #	Requirement	(1) Comply	(a) Core	(b) Custo m	(c) 3rd Party
<p>Our <i>OneConnect</i> service allows for messaging with individuals and is also available through our web portal. Long codes are used for these purposes. The design of the user interface of this service is highly dependent on that application and is custom designed based on that application.</p> <p>In either case, when your client's phone number is entered into the portal, a full conversation history appears which can include any <i>FullConnect</i>, <i>QuickConnect</i> or <i>OneConnect</i> message history if desired.</p>					
TXT-3	Describe how the bidder's proposed solution handles OPT IN and OPT OUT functionality.	X	X		
<p>Response: To comply with CTIA and TCPA industry standards, all message will include a STOP message in the SMS text that gives the client the option to opt out. This best practice prevents complaints and delivers the best possible client experience. Once we receive a STOP to your short code, InTouch will send a response that confirms receipt of the request, add the number to the do-not-text list we maintain for the DHHS and return that information to the DHHS in any manner specified (i.e., reporting tool, API, ad hoc report etc.).</p>					
TXT-4	Describe how the bidder's proposed solution handles incoming texts from the client when no response is expected. For example, if a text response is received from a client that was not solicited. What happens and where does the text message go?	X	X		
<p>Response: All responses to text messages are recorded and reported whether expected or not. Handling of these messages varies by our client's needs. Many clients choose to respond to unexpected replies with an automated text back letting the end-user know their response was not understood. Some clients choose to include an 800 number in the text that is sent back. The web reporting tool will show the full message that was received so the DHHS can determine if follow-up is necessary. Staff can easily query the portal to identify and filter unexpected responses. Additionally, we can generate and email custom alerts/reports that itemize unexpected responses from your program participants. We can program these alerts so that different program locations will only receive unexpected responses specific to their program.</p>					
TXT-5	Describe how the bidder's solution assures DHHS that the text or group of texts was delivered to the intended client phone number. Describe how DHHS is notified of text messages delivered.	X	X		
<p>Response: Delivery receipts from the carriers are tracked for every text attempted. Historically we have found that roughly 97% of texts receive a delivery receipt from the carrier within the first hour. Undeliverable responses from carriers ("bounced" or "expired") are also received within the first hour. The remaining 3% of texts may be undeliverable due to the phone being off or out of the coverage area. InTouch allows each client to determine when a text is categorized as "undeliverable" and reported as such in the web portal or files sent back to internal systems. Some clients have rule-sets that deem a text undelivered if confirmation is not received within a 3-hour window. Lack of delivery receipt then automatically triggers a phone call or email be sent. Other clients categorize a text as undeliverable if confirmation is not received within a 24 hour period. We are happy to make recommendations to the DHHS depending on individual program needs.</p>					

Req #	Requirement	(1) Comply	(a) Core	(b) Custo m	(c) 3rd Party
TXT-6	Describe how the bidder's proposed solution handles texts that fail to get delivered to the intended recipient. Is the text retried, and if so, how many times? Describe how DHHS is notified of failed text messages.	X	X		
Response: The DHHS can specify rule-sets for undeliverable texts. We can program rules to attempt to resend any number of times if a delivery receipt or other carrier response is not received (i.e., bounced, expired etc.) within a specified timeframe. The appropriate rule-set for the DHHS will likely vary by the type of text being sent. Urgent office closure type messages will have different rule-sets than farmer's market notifications, for example. Our clients with highly specialized medical practices often have stricter rule-sets and follow-up procedures when delivery confirmation is not received.					
TXT-7	Describe how the bidder's solution has the ability to schedule text messages to be sent at specific timeframes.	X	X		
Response: Each type of text message can have a specified delivery window that takes into account different time zones.					
TXT-8	Describe the bidder's proposed approximate length of time for delivery for individual and bulk text messages. Provide the volume and timeframes for bulk messages.	X	X		
Response: When considering the length of time for delivery of messages, our robust system has enough capacity that your throughput is not restricted, so you do not need to worry about incurring additional throughput costs. If you schedule your message to go out immediately, our short code throttles at 100 per second but can be adjusted for higher volumes. Our long codes deliver at 1 message per second and toll-free numbers at 3 messages per second.					
TXT-9	Describe any messaging limitations including the maximum number of characters that can be used for texts sent with the bidder's proposed solution.	X	X		
Response: Short code standard messages are limited to 160 characters; however anything over 160 character can be concatenated. Concatenated texts are used by many of our appointment messaging clients who want the ability to include special instructions for the client prior to the appointment or who want to generate a dynamic landing page that includes client-specific information. Concatenated texts are billed as two separate text messages. Long codes do not have a character length limitation.					
Req #	Requirement	(1) Comply	(a) Core	(b) Custom	(c) 3rd Party
TXT-10	Describe how the bidder's proposed solution handles multiple text messages going to the same recipient during the same timeframe. Is there any ability to prioritize messages or setup a predetermined order? Does the solution limit the number of text messages sent to a client in a specified timeframe?	X	X		

Req #	Requirement	(1) Comply	(a) Core	(b) Custo m	(c) 3rd Party
<p>Response: Messages can be prioritized or ordered in any way specified by the DHHS. Additionally, rules can be set as to the number of text messages your client can receive within a specified timeframe. This can vary by type of text being sent or by program. Our extensive testing and constant monitoring safeguard against recursive loop and cyclical messaging.</p>					
TXT-11	<p>Describe how the bidder's proposed solution allows the use of long codes and short codes. If short codes are available in the bidder's proposed solution, describe if the solution offers both dedicated and shared short codes. Describe the estimated timeline for setting up new short codes.</p>	X	X		
<p>Response: InTouch offers both dedicated and shared short codes. Shared codes are offered at no expense; however, we recommend the DHHS use a dedicated short code. Dedicated short codes usually take 6 to 8 weeks to set up (this timeline is not driven by InTouch Connections).</p> <p>Long codes are not currently registered and therefore can be quickly assigned. However, in coming months, a registration process for long codes will be put into place. This will increase the provisioning time and cost of long codes. InTouch will require all clients to adhere to the registration and use policies enacted for long codes and will pass along any associated costs without a markup. InTouch limits the use of long-codes to <i>OneConnect</i> broadcasting.</p>					
TXT-12	<p>Describe how the bidder's proposed solution can perform functions based on keyword responses from a client. Can keywords be customized? Are certain keywords included with the base solution? Is there a maximum number of keywords that can be used? Can the use of keywords be tracked in the solution?</p>	X	X		
<p>Response: We can perform a wide variety of actions based on keyword responses from a client. For instance, a customer who replies "STOP" or "Opt Out" will result in us automatically adding that number to the DoNotSMS list, and we will no longer send messages to that number. Other common responses are "Confirm" or "Cancel" which we could then automatically cancel an appointment within DHHS systems. Keywords for subscriptions are also commonly used and will automatically enroll a respondent in that program. We handle customization of your keywords. Theoretically, no limit to the number of keyword action flows we can implement. All responses and actions taken are trackable and reportable on the web portal and/or in return files. We do not charge for keywords or tracking of these keywords.</p>					
TXT-13	<p>Describe how the bidder's proposed solution has the ability to send out an automated response or series of responses to a specific incoming text messages from a client.</p>	X	X		
<p>Response: We can customize responses based on a variety of factors. For instance, for an incoming text message of "STOP," we would send a confirmation message back confirming that they have been opted out of future communications, and can prompt them to reply with another keyword (i.e., UNSTOP) if they would like to continue receiving messages. Additionally, for a "Confirm" or "Yes" response to an appointment reminder, we could then reply acknowledging their response and customize a reply such as "Thank you for confirming your appointment for Brenda. If you have any questions, please call xxx-xxx-xxxx between 8AM-5PM Mon-Fri". We can match the phone number to the agency that originated the message and customize the response with that agency's contact information. Keyword subscriptions can automatically send a confirmation to the subscription and provide information about the frequency of communication or any other type of information relevant to the subscription.</p>					

Req #	Requirement	(1) Comply	(a) Core	(b) Custom	(c) 3rd Party
TXT-14	Describe how the bidder's proposed solution avoids having a large batch of distributed messages caught in spam filters.	X	X		
<p>Response: InTouch has never experienced an issue with our messages being labeled as spam. The clients we serve and our strict adherence to all applicable rules and regulations prevent this from being an issue. We also are diligent about updating the DoNotText list, so short codes are not reported to carriers as spam. Finally, we require our customers to use the most appropriate X2P system for their requirements. For example, <i>FullConnect</i> and <i>QuickConnect</i> are Application-to-Peer (A2P) systems, are most appropriate for bulk messages and therefore require a short code.</p> <p>Limiting use of <i>OneConnect</i> and <i>QuickConnect</i> to a select few groups of DHHS employees will help ensure codes are only used for the purposes registered.</p>					
TXT-15	Describe the security methods used by the bidder's proposed solution to prevent and eliminate spam replies.	X	X		
<p>Response: In our experience, the cellular carriers provide an excellent first line of defense against unauthorized use of registered short codes. In addition, we have procedures in place to identify unanticipated volumes of text replies. Our operations team then notifies the applicable client contact for further investigation.</p>					
Req #	Requirement	(1) Comply	(a) Core	(b) Custom	(c) 3rd Party
TXT-16	Describe how the bidder's proposed solution allows an active URL link within the text that can direct clients to a website.	X	X		
<p>Response: The InTouch platform allows for active URLs within a text that can be linked to a client's website, a map or calendar application or a dynamically generated landing page that contains personalized information unique to the end-user being texted. For example, we can send texts to clients who are delinquent in recertification which includes an embedded link which takes them to a dynamically generated web page which itemizes the information missing and/or the requirements for recertification for that individual client (this assumes this information is available in DHHS databases). Texts that request payment can be directed to any DHHS payment system. Texts that provide SNAP replenishment notifications can be sent to a page that itemizes current balance or can have a "balance" response that generates an additional text with your client's balance.</p>					
TXT-17	Describe the bidder proposed solution's capability to send surveys to clients and create reports of voting results and number of responses.	X	X		
<p>Response: The InTouch platform can accommodate any number of survey types and can deliver these surveys via text, phone or email. Additionally, we can include sentiment analysis, voice-of-the-customer recordings and Net Promoter scores. Several of our customers use our survey capabilities to track performance by employee. All of this information is reported on in real-time within the web portal.</p> <p>All survey programs are programmed and executed by InTouch on behalf of our clients. We do not have a "self-service" survey tool within the web portal.</p>					

Req #	Requirement	(1) Comply	(a) Core	(b) Custo m	(c) 3rd Party
TXT-18	Describe how the bidder's solution supports text messages sent and received in foreign languages. Describe the foreign languages supported.	X	X		
Response: InTouch Connections knows what works with client communications. Beyond helping our clients optimize the script message for greatest engagement, we currently deliver messages in English, Spanish, Polish and Russian. But our solution is fully customizable, and the ability to support other languages is unlimited. Received messages are returned in the language received by the end-user.					
TXT-19	Describe how the bidder's solution supports an unlimited number of contacts or contact groups.	X	X		
Response: Our system can support an unlimited number of contacts and/or contact groups. Additionally, each portal user can be assigned access to a list designated contact groups to avoid confusion and make sending broadcast texts easier.					
TXT-20	Describe the bidder solution's capability to allow standard text messages to be stored in the solution and available for use when sending out messages.	X	X		
Response: Templates and standard text messages are easily supported within the web portal. We recommend using as many templates as possible to ensure legal, clear and consistent communications with your clients.					
TXT-21	Describe the bidder solution's capability to trace inbound response rate from text messages.	X	X		
Response: We provide real-time results via the web reporting portal and can easily include response rates for appropriate campaigns. Additionally, many customers choose to report response rates in time increments to various text messages.					
TXT-22	Describe all the information that is stored in the texting system database, and the length of time that the information is stored in the system database. Describe the bidder's ability to store message information (metadata) including but not limited to: <ul style="list-style-type: none"> • Sender Telephone Number; • Recipient Cellular Telephone Number; • Message data that was sent/received; • Date and time that the message was sent; and, • Whether the text message was successful or failed to be received. 	X	X		

Req #	Requirement	(1) Comply	(a) Core	(b) Custo m	(c) 3rd Party
Response:					
All of InTouch's platforms store message information (metadata) including sender telephone number, recipient phone number, message data that was sent/received, date and time of message delivery and response and confirmation of whether a text was received or failed.					
Different data has different record retention and disposition schedules, depending on the type of data and the state in which the information resides. We can customize your data retention schedule to your needs, but usually, we keep one years' worth of data in the reporting portal. However, because many of our clients are healthcare related, we keep 10 years of information in storage, which is standard protocol.					

Reporting Requirements

Req #	Requirement	(1) Comply	(a) Core	(b) Custom	(c) 3rd Party
RPT-1	Describe how the bidder's solution provides access to reporting/statistical information. It must allow access to reporting via the Web portal along with the ability to export the reporting/statistical information in XML, JSON, and CSV file formats to DHHS via SFTP, Email, Web Download, API, and/or Web Service.	X	X		
<p>Response: InTouch Connections tailors our robust reporting platform to your needs. If a standard report does not contain the information you need, we are happy to modify it to suit your needs. Reports are available in almost real-time and show text disposition at both a macro-level and a micro-level.</p> <p>Approved DHHS personnel can have secure access to your data in any manner you prefer including:</p> <ul style="list-style-type: none"> • Via web reporting portal 24/7. • Via export. Currently, you can export reports and raw data from the web portal in XML, XLS or CSV. While our backend platform uses JSON for some of the workload, we have yet to meet a client that would like an export in JSON because of its schema limitations. However, if you require your data exchange in JSON, we are happy to develop that format for your use. <p>All reports can also be made available via SFTP, Secure Email, and/or API connection.</p>					
RPT-2	Describe any online web based dashboards and metrics available in the bidder's proposed solution. Reporting should include, but is not limited to, the following: <ul style="list-style-type: none"> • Monthly inbound and outbound traffic reports; • Successful vs Failed Messages; 	X	X		

The reporting portal was designed for simplicity and ease-of-use over 15 years of refining for the optimal user experience. It is robust yet very intuitive.

Req #	Requirement	(1) Comply	(a) Core	(b) Custom	(c) 3rd Party
	<ul style="list-style-type: none"> Uptime and downtime of services; Error code messages; and, Opt out rates. 				
<p>Response: The InTouch Connections web reporting platform is updated in real-time with information on every text sent. Bad numbers, bounced messages, duplicates and do not text errors are included in aggregate and itemized detail. This reporting platform has a simple user interface that allows for fast and easy browsing or querying of any number of reports by program or in totality (See RPT-2 for sample portal reporting screens). It is also a searchable tool that allows users to type in a phone number to retrieve information on all of the activity for that number.</p> <p>The State of Nebraska could also specify custom reports to be included on this web-portal and the number of users they would like to have access.</p> <p>Additionally, each campaign can include a list of employees who prefer information be pushed out to them via emailed reports. We can do this at any specified time interval (i.e. monthly, daily or hourly).</p>					
RPT-3	<p>Describe how the bidder's solution has the ability to produce reports including, but not limited to:</p> <ul style="list-style-type: none"> DHHS clients that have "opted in" and "opted out" of receiving information via text message; and, Keywords that are being used along with statistics on their use. 	X		X	
<p>Response: After setting up your particular campaign keywords, we can track, store and return that information via reporting tool or in any push format required.</p>					

Database/Data Management System (DBMS) Requirements

Req #	Requirement	(1) Comply	(a) Core	(b) Custom	(c) 3rd Party
DBM-1	Describe what DBMS is used for storage of data with the bidder's proposed solution. If the bidder's proposed solution requires any DHHS data to be stored off-site (including data "in the cloud") describe how and where the data is secured and stored within the continental United States.	X	X		
<p>Response: We have multiple database types being used on the platform depending on the application. Primarily they are either MSSQL or MongoDB. Each client has a uniquely designed database structure, so there are no prerequisites to the structure.</p> <p>Only approved personnel have access to your data. We are the provider to numerous healthcare organizations and operate within the strict confines of FCC/FTC/SSAE-16 and HIPAA compliance, which include very stringent security and confidentiality requirements. Access to our database requires 2048 bit RSA keys to the VPN and whitelisting of any remote network via IP.</p>					

Req #	Requirement	(1) Comply	(a) Core	(b) Custom	(c) 3rd Party
	All data within our databases are encrypted at rest and in transmission. All backups and redundant systems adhere to the encryption requirements. Access to any information in our databases is limited to only approved personnel whose role is required to perform necessary tasks. Access to any system which has access to customer data requires multi-factor authentication.				
DBM-2	Describe how the bidder's proposed solution maintains an automated history of all transactions, including but not limited to: date and time of change, "before" and "after" data field contents, and operator identifier or source of the update. Describe how long the history is maintained.	X	X		
	Response: InTouch Connections utilizes database-driven procedures for all levels of SMS, email, and voice messages. All changes in any function are preserved in transactional logs for one year, or longer if requested. This ensures we can identify any change along with when that occurred at a level where we can isolate any affected records easily. We also document all changes in internal logs for quick identification. Such logs are preserved indefinitely.				
DBM-3	Describe how long text messaging data is maintained in the bidder's proposed solution.	X	X		
	Response: After one year, data is usually moved to archive. However, we can modify this schedule upon request.				

General Technical Requirement

Req #	Requirement	(1) Comply	(a) Core	(b) Custom	(c) 3rd Party
TEC-1	Describe how the proposed solution is scalable and flexible enough to accommodate any changes required by the State and/or federal statute, mandate, decision or policy. Describe the upgrade and maintenance process for the proposed solution.	X	X		
	Response: InTouch is highly responsive and flexible, and we have yet to have requirement/change from a customer that we could not accommodate. We trust our references will attest to this fact.				
	Major software components (i.e. operating systems and database management systems) are maintained generally at the most recent, or one version behind, release level. Software version upgrades are tested and performed (if required) at least once annually. Software updates are performed monthly with the exception of any 0-day vulnerability patches which are tested and applied as soon as they are made generally available.				
	We do not make changes to a customer's environment without discussing it with them first. When new features become available, we notify our clients and discuss the timing and training needs that best suit that client.				

TEC-2	Describe any redundancy built into the proposed solution to limit any downtime in the bidder's proposed solution.	X	X		
Response: As a premier messaging and survey solution in the industry, InTouch provides a hosted, automated service which is housed in two Tier 1 data centers in Chicago. InTouch Connections has had 100% availability across all our platforms for the last 4 years and has had only 2 hours of unscheduled downtime since inception. Should disaster strike we have a disaster recovery plan in place for each client to ensure minimal disruption.					
TEC-3	Describe what industry standard browsers are supported by the bidder's solution.	X	X		
Response: InTouch offers full support for Google Chrome (version 56 or higher), Mozilla Firefox (version 51 or higher), Apple Safari (version 10.1.2 or higher), and limited support for Microsoft Edge.					

Error Handling Requirements

Req #	Requirement	(1) Comply	(a) Core	(b) Custom	(c) 3rd Party
ERR-1	Describe how the bidder's proposed solution provides edits at the point of data entry in the web portal to minimize data errors and provide immediate feedback in order for incorrect data to be corrected before further processing.	X	X		
In the event of user error, the user can immediately halt a <i>QuickConnect</i> texting campaign. If a broadcast message is stopped mid-stream, our system tracks delivered texts and will report on this in the portal in near real-time. Users may resume a campaign after errors are fixed, however if the same pre-defined receiver list is selected, the system will deliver duplicate texts. We can prevent duplication by setting rules that prevent multiple texts being sent to the same number within a specified timeframe. Most often, we recommend InTouch staff resume any campaigns that are stopped so we can ensure no duplicate texts are sent out since there may be a lag time associated with carrier delivery confirmations.					
ERR-2	Describe how the bidder's proposed solution provides edits on text messages sending and receiving. The solution should provide a comprehensive set of error messages with unique message identifiers. Please provide a list of error messages.	X	X		
Response: One of the greatest benefits of our <i>FullConnect</i> and <i>QuickConnect</i> broad messaging services is our extensive testing and QC. Rarely will your message need edits and, if it does, your dedicated Account manager will ensure the campaign is updated not only for broadcast but also in the reporting portal. Our system does auto-spell checking on all outgoing <i>QuickConnect</i> and <i>OneConnect</i> messages. Additionally, character length restrictions are hard-coded so "STOP to Quit" is always included in any text message being sent. Time checks prevent text delivery schedules outside of legal timeframes. Additionally, the DHHS can hardcode its own regulations.					

Req #	Requirement	(1) Comply	(a) Core	(b) Custom	(c) 3rd Party
ERR-3	Describe how the bidder's proposed solution ensures all errors are written and categorized to an error log. Describe how the bidder's proposed solution allows for a user to view, filter, sort, and search the error log.	X	X		
<p>Response: All errors are returned and searchable via error type (i.e., bad number, duplicate or do not SMS). Undeliverable errors are also searchable via error type (i.e., bounced or no-delivery receipt).</p> <p>Because we are a proprietary system, application errors or errors created by faulty API connections are only viewable (and quickly rectified) by InTouch staff.</p>					
ERR-4	Describe how the bidder's proposed solution provides for the generation of standard and customizable error reports.	X	X		
<p>Response: We are happy to set up custom alerts for DHHS personnel that notify them of errors in file transmission (i.e., we were expecting a file, and a file was not received). We are also happy to comply with any system audit requests. We can gather these errors into a report and include this custom report in your web reporting dashboard if required.</p>					

Backup and System Recovery Requirements

Req #	Requirement	(1) Comply	(a) Core	(b) Custom	(c) 3rd Party
BKP-1	Describe the bidder's proposed Backup and System Recovery plan and readiness. Describe the bidder's Service Level Agreement (SLA) on returning the solution to service from a backup. Describe the bidder's proposed backup retention schedules – daily, weekly, monthly, quarterly, etc. Bidder must submit a copy of their SLA with their response.	X	X		
<p>Response: We have redundant failover networks with all crucial machines having vm images and primary systems on HA networks. System availability and performance is monitored 24/7. We perform continual, real-time transactional backups as well as take daily database snapshots.</p>					
BKP-2	Describe the bidder's proposed Disaster Recovery Plan. Describe the bidder's SLA on returning the solution back to operational service.	X	X		
<p>Response: InTouch Connections has a 100% guaranteed uptime. We have multiple failover redundancies in place to deliver your texts in the pattern set by your rules. Our Disaster Recovery Plan (DRP), including SLA, is included in BKP-2 at the end of this document and we are happy to discuss customer-level revisions if you have any issues with the plan.</p>					
BKP-3	Describe how backups of the bidder's proposed solution can be scheduled without user intervention and without interruption to the system.	X	X		

Req #	Requirement	(1) Comply	(a) Core	(b) Custom	(c) 3rd Party
Response: Our many backup processes are fully automated and happen without user intervention or interruption to the system.					
BKP-4	Describe how the bidder's proposed solution provides testing and validation processes for all of the backup requirements listed previously (BKP-1, BKP-2, and BKP-3).	X	X		
Response: Upon completion, all snapshot, incremental, differential, and/or full, are tested for data integrity using CHECKSUMs. Furthermore, we regularly test existing backups for validation up to their expiration time. Any failure to validate the data integrity of a backup is recorded and alerted to the appropriate I.T. staff.					
BKP-5	If there is a backup failure or downtime, describe the bidder's proposed method and timing of communication to DHHS.	X	X		
Response: The operations personnel supporting the DHHS can be instructed to notify the DHHS immediately of any backup failures via any communications method preferred (call, text, email, etc.) The same is true in the unlikely event of system downtime.					

Security and Audit Requirements

Req #	Requirement	(1) Comply	(a) Core	(b) Custom	(c) 3rd Party
SEC-1	Describe the bidder's proposed security safeguards integrated into their application and how these safeguards address DHHS security. Refer to DHHS Information Technology (IT) Access Control Standard (DHHS-IT- 2018-001B) for specific requirements:	X	X		
Response: InTouch Connections handles protected health information and client data with the utmost care and reserve, safeguarding data with internal controls and policies that are designed to prevent, detect and alert us about fraud or abuse activities. We encrypt all data -- at rest, in transmission, and on backup media. Servers housing sensitive data employ whole-disk encryption using AES algorithm. Along with dynamic data masking (DDM logs), we maintain strict firewall rules and monitor all attempts internally and externally to access network resources by IP address, port, date/time, credential (if applicable). We retain logs indefinitely. Government information is destroyed using the DoD 5220.22-M data sanitation method. This would typically occur within 30 days of the contract termination. We based any exceptions on the needs or request of the client.					
SEC-2	Describe how the bidder's proposed solution meets the DHHS requirements for unique user ID access. Include:	X	X		

Req #	Requirement	(1) Comply	(a) Core	(b) Custom	(c) 3rd Party
	<ul style="list-style-type: none"> • Specification on configuration of the unique user ID; • How the unique user ID is assigned and managed; • How the unique user ID is used to log system activity; and, • How the system handles the creation of duplicate user ID accounts. 				
<p>Response: Authorized DHHS Administrators can complete an online form that launches a change request to your account, including adding or removing users and setting system access rights.</p> <p>We can implement unique user ID requirements based on your preference.</p> <p>We log system activity by user ID and can supply details to the DHHS upon request.</p> <p>Our system does not support duplicate user ID accounts.</p>					
SEC-3	<p>Describe how the bidder's proposed solution meets the DHHS standard for administering passwords:</p> <ul style="list-style-type: none"> • Initial Password assignment; • Strong Password Requirements; • Password reset process; • Password expiration policy; and, • Password controls for automatic lockout access to any user or user group after an administrator-defined number of unsuccessful log-on attempts. 	X	X		
<p>Response: All accounts will require a user account name and password to review reports online and access portal texting functionality. The DHHS can specify the account username structure (i.e., email, first name/last name, etc.)</p> <p>All user accounts will be subject to password expirations that require them to reset after 90 days, and all sessions of logins will auto log out after 30 minutes of idle. Any changes to this protocol can be made during the contract period. We can also include expiration for password resets to ensure security.</p> <p>The system provides messages to the user upon denial of access due to invalid user ID code or password and will automatically prompt users to enter a new password upon password expiration.</p> <p>Along with dynamic data masking (DDM logs), we maintain strict firewall rules and monitor all attempts internally and externally to access network resources by IP address, port, date/time, credential (if applicable). Logs are for 12 months, but we can modify this upon request.</p>					
SEC-4	Describe any security processes for managing security updates, and integrated components subject to vulnerability, including anti-virus.	X	X		

Req #	Requirement	(1) Comply	(a) Core	(b) Custom	(c) 3rd Party
<p>Response:</p> <p>System security updates are performed on a monthly basis, typically over the weekend to prevent disruption to normal business processes. 0-day security vulnerability patches are tested in a sandboxed environment and applied as soon as they are available. All operating systems employ business-class antimalware, hardware-based firewalls, and undergo routine penetration tests.</p>					
Req #	Requirement	(1) Comply	(a) Core	(b) Custom	(c) 3rd Party
SEC-5	Describe how the bidder's proposed solution provides the ability to maintain a directory of all personnel who currently use or access the system.	X	X		
<p>Response: InTouch Connections keeps a digital directory of all personnel which we can make available to approved DHHS in any time increment specified (daily, weekly, monthly or as changes occur).</p>					
SEC-6	<p>Describe how the bidder's proposed solution provides role-based security and allows restricted access to system features, function, screens, fields, database, etc. Role authentication may occur at the directory level, application level, or database level (depending on database solution). Describe the security administration functions integrated into the proposed system that manage role-based access to system functions, features, and data. Include a description of:</p> <ul style="list-style-type: none"> • How and where the proposed system stores security attributes or roles; • How roles are created and security is applied to the role based on how and where security attributes are stored (if multiple options describe each); • How groups are defined and how roles and security are applied to each group; • How access limits are applied to screens and data on screens by role or group; • How users are created and assigned to one or more roles or groups; and, • How role and group creation and assignment activity is logged. 	X	X		
<p>Response:</p> <p>The InTouch platform allows for role-based security and all portal functionality, data views, screens, databases, fields etc. can be assigned by your internal project PPOC.</p> <ul style="list-style-type: none"> • Security attributes and roles are stored on our secure server • We work with you at the beginning of our engagement to understand the access requirements, including number of users and programs/agencies requiring access. Once we determine the level of security required in the group, we work with you to determine your Role Based Access Controls (RBAC). 					

Req #	Requirement	(1) Comply	(a) Core	(b) Custom	(c) 3rd Party
	<ul style="list-style-type: none"> We can define roles in any way which works best for you including title, location, program or work from a document you provide which gives individual access via a code. Your RBAC determines which reports and data a particular user can see. Once a user get access, we can give another level of access that restricts what they can see or do within that module. Users are created and assigned to one or more roles or groups via a manual process. Your staff PPOC will work with your dedicated InTouch Account Manager to determine the best method to add people to a role or group. Usually, this is completed via an online form. However, one thing does not change, it is always in writing, and it is always confirmed by your InTouch Account Manager. Our operations staff retains a log of role and group access requests. We will periodically review the access assigned to groups to ensure the access level is appropriate. 				
SEC-7	Describe how the bidder's proposed solution provides the capability to monitor, identify, and report on events on the information system, detects attacks, and provides identification of unauthorized use and attempts of the system. Describe how you alert DHHS of potential violations.	X	X		
	<p>Response:</p> <p>Along with dynamic data masking (DDM logs), we maintain strict firewall rules and monitor all attempts internally and externally to access network resources by IP address, port, date/time, credential (if applicable). Logs can be retained for any length of time specified by the DHHS. At regular intervals, we independently monitor operation system access by user, terminal, date and time of access.</p> <p>We have never had an attempt to gain unauthorized access to our systems. However, we have an alert system in place. Should our system send us an alert, our incident response protocol dictates we immediately take the system offline to nullify any breach and begin a formal log of actions taken to neutralize the threat. Should the incident require notification as in, for example, a breach of your data, your Account Manager or a member of our IT support staff will notify you of the violation via telephone and email within 30 minutes of the alert. Further, we will work with the State of Nebraska to determine if the breach warrants bringing in law enforcement.</p>				
SEC-8	Describe how the bidder's proposed solution has defined and deployed strong controls (including access and query rights) to prevent any data misuse, such as fraud, marketing or other purposes.	X	X		
	<p>Response:</p> <p>Our strict system security and user-specific RBAC limit the risk of data misuse for fraud, marketing or other purposes. However, with functionality such as <i>QuickConnect</i> and <i>OneConnect</i>, it is imperative that best practices be employed and the number of authorized users kept to a minimum. We recommend annual review and training with users that have access to the system and prominent portal data use policies and instructions and requirements. These will be custom designed for the DHHS within the portal to be as specific and instructive as possible.</p>				

System and User Documentation Requirements

Req #	Requirement	(1) Comply	(a) Core	(b) Custom	(c) 3rd Party
DOC-1	Describe how the bidder's proposed solution provides <u>on-line Help</u> for all web portal features, functions, and data element fields, as well as descriptions and resolutions for error messages, using help features including indexing, searching, tool tips, and context-sensitive help topics. A sample copy of five (5) screen shots must be included with bidder's response.	X		X	
<p>Response: Each web-portal is custom designed to meet your needs, however, each of our online portals is designed for simplicity and an easy user experience. They are intuitive and simple to use, and it is rare that an InTouch client needs help navigating the platforms.</p> <p>Context sensitive definitions or explanations are available for all fields, and an FAQ and User-Guide/training module are developed for each portal. Right now we do not offer searchable help for our portal.</p>					
DOC-2	Describe how the bidder's proposed solution provides an <u>on-line User Manual</u> with a printable version available. The documentation should include full mock-ups of all screens/windows and provide narratives of the navigation features for each window/screen. A sample copy of five (5) pages must be included with bidder's response.	X		X	
<p>Response: We provide a downloadable online manual that takes users through the portal that can be printed at any time. Because every client's texting portal has different data fields and they each prioritize information differently, we customize our manual to fit the needs of the client. DOC-2 includes pages of what a sample user manual would include.</p>					
DOC-3	Describe how the bidder's proposed solution will have an <u>on-line Reporting Manual</u> with a printable version available that includes descriptions, definitions, and layouts for each standard report. Include definitions of all selection criteria parameters and each report item/data element, all field calculations defined in detail, and field and report titles. A sample copy of five (5) pages must be included with bidder's response.	X		X	
<p>Response: We provide a downloadable online web-reporting manual. This manual not only takes users through every report provided, but it also has a frequently asked questions section and a keyword section. Again, since every InTouch Connection's client values different information, we cater our manual to fit the needs of the client and the information they wish to see on the portal. DOC3- includes pages of what a DHHS manual would look like.</p>					

Login

The login information will be provided to you by your InTouch Connections Account Manager. If you need assistance in being added to the portal, email support@intouchconnections.com or call 877-476-8808.

The login screen looks like this:

The screenshot shows a login form with the following elements:

- Contact Us** button (top left)
- Client Logo Here** placeholder (top center)
- Please Login** heading
- Username/Email Address** field with value: `smoschetti@intouchconnections.com`
- Password** field with masked characters: `*****`
- Remember login** checkbox
- Forgot Password?** link
- Login** button
- © 2018, InTouch Connections (bottom center)

Callouts:

- Some clients prefer a contact us button for immediate help or questions. (points to Contact Us button)
- Forgot password option will send you an email and allow you to reset (points to Forgot Password? link)

**Remember to bookmark this page  & Click the Remember login box if you are working on your own personal computer.

Dashboard

After you log in, you will immediately be taken to the Dashboard. You can either use the column on the left to navigate through the portal or quickly click on the most utilized report links on the center of the page.

The screenshot shows a dashboard layout with the following elements:

- Welcome SERENA** (top left)
- Client Logo Placed Here** placeholder (top right)
- DASHBOARD** section
- INFORMATION** section
- CAMPAIGN SUMMARY REPORT** link
- CAMPAIGN DETAIL REPORT** link
- CAMPAIGN NO CONTACT REPORTS** link
- GLOBAL PHONE/ MRN LOOKUP** link

Callouts:

- This dashboard is customized to reflect any information requested by the client. (points to the main content area)

DOC- 1 Online Manual scans

Campaign Summary Report

The Campaign Summary Report gives an overview of all calls and SMS placed for a specific program during a specific period. Instead of giving a mass output of each record by detail this report will give you a quick simple snapshot of the results.

From the top:

- ❖ Select the program you are interested in
- ❖ Select the Location - default is set to All Locations
- ❖ Select the Date Range

Import Summary	Thu Jun 21 2018
Total Records Received For Day	48
Invalid Numbers	2
Duplicates	0
Do Not Call Numbers	0
Total Records for Messaging	46

Scrubs- The following scrubs on the file are done before it is imported
Invalid Numbers - Non Phone numbers in file
Duplicates - Duplicate Reminders in the same file
Do Not Call Numbers - Any numbers on the DNS List

Total Messages Sent	
SMS	34
Calls	0
Emails	0
Total Messages Sent	34

Program Detail Report

The Program Summary Report is great for a quick snapshot of the SMS, Call and Email activity. However – many times, you need more information on a per record basis. The Program Detail Report is designed for this.

From the top:

- ❖ Select the program
- ❖ Select the Location – default is set to all locations
- ❖ Select the Date Range

You can search for keywords

You can sort results by SMS Disposition and by Staff

Phone	ClientID	Location	POS	Staff Name	Language	ApptDate	ApptTime	Disposition	Message Time
	10453428	91	95	Eric Osborne	ENGLISH	Jul 14, 2018	7:45 AM	Delivered	Jun 22, 2018 7:21 AM

All of the field headers are sortable. Clicking on the headers will sort them either alphabetically or chronologically.

This means that although there is a Global Phone Lookup Section, you can also pull results for for every program search by phone number within those results. Using the Search field, you can search for any of the information that is populated. You can type in a Client ID or a POS and everything that falls within your search will be visible.

Note: All times on the portal will be listed in Eastern Standard Time (EST).

Text Message Responses

Date	DeptID	DeptName	Non Contacts	Contacts	Total Appts	% NonContact
February 19, 2018	1020018	West Village Point	2	1	3	67%

No-Contact Detail Report

Certain departments may only be interested in reports that include information about non-contacts. This tab is useful for these reports. It is available in summary and In detail. Keep in mind, this does not include people who received a text but chose not to respond to the text.

Types of Non-Contacts:

- SMS → Bounced, No Delivery Receipt
 - Call → No Answer, Busy, Fax, NoCPA, OI, Other
 - Email → Bounced, No Delivery Receipt
- (All Definitions provided in the Key Word Section pg 22)

From the top:

- ❖ Select the Program
- ❖ Select the Location – default is set to All Locations
- ❖ Select the Date Range

Total Non-Contact Summary Tab

Total Non Contacts By Day

Date	Non Contacts	Contacts	Total Appts	% NonContact
9/14/2018	4	4	8	50%

The top portion gives you a total of non contacts vs the contacts and total appointments received for that day. By default, it will show you all the locations. Select your location if you only want to see your location's results.

Date	DeptID	DeptName	Non Contacts	Contacts	Total Appts	% NonContact
February 19, 2018	1020018	West Village Point	2	1	3	67%

DOC-4	Describe how the bidder's proposed solution will have an <u>On-line Technical System Operation Manual with a printable version available</u> . The documentation should include operating procedures to assist technical staff in operation and working with the Texting solution. A sample copy of five (5) pages must be included with bidder's response.			X	
Response: We view this requirement to be similar to the operation/training manual as we do not offer our clients access to our other internal technical systems for security reasons.					

Training Requirements

This section presents the overall training requirements that apply to the software. They are not specific to any technology or platform.

Req #	Requirement	(1) Comply	(a) Core	(b) Custom	(c) 3rd Party
TRN-1	Describe the bidder's proposed solution training plan. Describe how the bidder develops and provides training material to DHHS for initial training and updates to training material for enhancements and changes made to the system. The content of these materials should be consistent with the on-line Help, User Manual, and Reporting Manual.	X	X		
<p>Response:</p> <p>We will develop a custom training plan for the DHHS which can include any number of training tactics. On-site training can be arranged two times annually with at least 2 weeks' notice at no charge. Additionally, there will be pre-recorded webinars available on-demand and training manuals developed for each unique instance of the web-portal.</p> <p>We will implement <i>new feature</i> training sessions and <i>best practices</i> training sessions whenever applicable using pre-recorded webinars and updated training manuals. As mentioned previously, new functionality is not introduced without prior authorization from the DHHS. Training plans will be one consideration the DHHS should take into account when determining when to launch new features.</p> <p>We want to reiterate that our solution is exceedingly simple to use. Since we do most of the heavy lifting, much of your interaction with the system will be within the reporting portal.</p> <div style="text-align: right; border: 1px solid orange; padding: 5px; margin-top: 10px;"> <p><i>We will provide a video presentation of training for those who are unable to attend live/web training or for staff in transition</i></p> </div>					

Production, Test and Training Requirements

Req #	Requirement	(1) Comply	(a) Core	(b) Custom	(c) 3rd Party
PTT-1	Describe how the bidder's proposed solution supports several environments, i.e., production environment, test environment, and training environment.	X	X		
<p>Response: A testing environment will be created before system launch and/or feature enhancement launch that will be available to authorized DHHS personnel. An appropriate testing plan will be developed with input and approval from DHHS personnel.</p> <p>InTouch can provide a training environment that is available at all times to train DHHS staff on portal functionality. The DHHS can specify whether this environment mirrors the data contained in the production environment or is populated using sample data. This environment will not interface with our texting platform or impact our production environment.</p>					
PTT-2	Describe how the bidder's proposed solution provides the ability to refresh any testing or training environment at the request of DHHS. Describe the refresh process and describe how the refresh process occurs.	X	X		
<p>Response: InTouch Operations can refresh testing and training environments upon request at any time by authorized DHHS personnel. Although we execute most requests within a few hours, we can guarantee a 24 hour turnaround time on such requests.</p> <p>InTouch Operations maintains multiple development environments to ensure modifications and testing can be done independent of the production environment. These environments allow for InTouch to easily perform modifications to the design and test the results as well as a process for pushing those changes into production as soon as they are approved. Our local testing environments allow developers to modify and test a design before pushing those changes to a pre-production environment which allows for system-wide and client testing.</p>					

Interfaces/Imports/Exports Requirements

Req #	Requirement	(1) Comply	(a) Core	(b) Custom	(c) 3rd Party
INT-1	Describe the bidder's proposed automated approach to managing interfaces. The proposed solution must provide necessary APIs and/or Web service to allow DHHS to create interfaces to and from the proposed solution.	X		X	

Req #	Requirement	(1) Comply	(a) Core	(b) Custom	(c) 3rd Party
Response: <i>Full Connect</i> messages allow for API and/or web service driven campaigns to be set-up to automate routine types of communication. This type of campaign is created in collaboration with DHHS. InTouch will handle all integration and necessary programming for these campaigns, and we are highly responsive to such requests. <i>Full Connect</i> campaigns cannot be created without InTouch involvement.					
INT-2	Describe how the bidder's proposed solution has the capability to notify System Administrators/ system support staff if an interface is not available for any reason.	X	X		
Response: In this highly unlikely scenario, custom alerts can be set-up to notify specified DHHS personnel via phone, text or email that there is a system outage.					

System Performance Requirements

Req #	Requirement	(1) Comply	(a) Core	(b) Custom	(c) 3rd Party
PER-1	Describe the bidder's proposed system performance functionality and monitoring tools.	X	X		
Response: We use a variety of applications for performance monitoring including Cloudwatch, DataDog and New Relic. Each program is used to capture different metrics on system performance.					
PER-2	Describe how the bidder's proposed solution captures system downtimes, along with the causes of the downtimes where applicable. Describe the bidder's proposed method and timing of communication to DHHS on downtimes.	X	X		
Response: InTouch has onsite IT Specialists that utilize system-based monitoring in the form of alerts, both built into live database monitoring, and failover system monitoring. We have real-time notifications of any irregular downtimes or system issues. InTouch will immediately communicate any issue that impacts quality, performance, or availability of the services we provide.					
PER-3	Describe how the bidder's proposed solution supports concurrent users with minimal impact to response time, with the ability to increase the demand on the system by 50% without modification to the software or degradation in performance.	X	X		
Response: Because InTouch integrates directly with the SMS aggregators and has direct connections to Premium Tier telecom carriers, our systems are equipped to handle volumes far exceeding the requirements of the RFP. Our architecture is also built on cloud-based EC2 instances which theoretically allow unlimited expandability of concurrent users with zero change to software.					

Req #	Requirement	(1) Comply	(a) Core	(b) Custom	(c) 3rd Party
PER-4	Describe how the bidder's proposed solution is available online 24 hours a day and 7 days a week, 99.9% of the time each month. Describe any known timeframes or past instances where the system has been unavailable for use.	X	X		
InTouch Connections has had 100% availability across all our platforms for the last four years and has had only 2 hours of unscheduled downtime since inception.					
PER-5	Describe how the proposed solution has the ability to generate reports and ad hoc queries without performance impact to user access or system response time.	X	X		
Response: All queries and reports are calculated and done server side and loaded to the MongoDB cloud. This allows for optimal performance on the client side web portal and ensures efficiency when multiple users are accessing and running reports.					
PER-6	Describe how the bidder's proposed solution provides application performance monitoring and management capabilities, including any key performance indicators (KPI) or other metrics to measure and report system performance for the proposed system.	X	X		
Response: InTouch employs tools such as CloudWatch to collect and track various metrics. These tools provide system-wide visibility of application performance, operational health, and resource utilization.					

<p>database capabilities, reporting needs, portal functionality, and anticipated training needs</p> <p>Candidly discuss issues and opportunities for improvement</p>			
<p>PHASE 3.0 – DESIGN & OPERATIONS</p>			
<p>Create briefs for each program that outline each project; best communication vehicle or combination of vehicles, timing of the message, optimum number of script/message content, language, dynamic content</p> <p>Review list requirements and file formats.</p> <p>Discuss testing plan</p>	<p>Provide input on program project briefs</p> <p>Provide sample file based upon file layout</p> <p>Review addresses, phone numbers, spelling, etc. of all critical agencies</p>	<p>InTouch and State validate the timeline, scope, rules, responsible parties and dependencies from the project briefs</p> <p>Files are configured correctly and all incoming data correctly formatted.</p> <p>InTouch leads confirming content meets legal requirements</p> <p>Obtain written confirmation from State.</p> <p>Successful import confirmation provided to State.</p> <p>Deliver Detailed System Design Document (DSD)</p> <p>Deliver Testing Plan</p>	<p>TBD</p>
<p>PHASE 4.0 – DEVELOPMENT, INTERFACES, INTEGRATION</p>			
<p>Review interface design requests from the DHHS</p> <p>Confirm functionality of file delivery method</p> <p>Confirm data files are received at correct time of day</p> <p>Check data file integrity. Provide summary and recommendations for revisions, if necessary.</p> <p>Clean file including duplicates, phone length integrity, purify numbers, remove DNC numbers, identify invalid area codes</p> <p>Link checking</p>	<p>Provide interface design change requests, if any</p>	<p>InTouch completes configuration.</p> <p>UX is optimized and confirmed by State.</p>	<p>TBD</p>
<p>PHASE 5.0 – TESTING</p>			
<p>Test all functional campaign elements including reporting accuracy</p>	<p>Confirm internal staff can log in to the reporting portal.</p>	<p>User Acceptance Plan is approved and implemented.</p>	<p>TBD</p>

<p>Confirm access to reporting portal for previously approved users</p> <p>Complete test SMS texts</p> <p>Review Traceability Matrix to ensure key requirements are integrated and working correctly</p>	<p>Determine staff who will accept test messaging and confirm receipt.</p>	<p>User Acceptance Testing Results are delivered for review by ITC and approved by DHHS</p>	
<p>PHASE 6.0 – TRAINING</p>			
<p>Provide online, in person and recorded training, as required</p>	<p>Provide details at least two weeks in advance of required training</p>	<p>Deliver training documents, training plan and implement training sessions</p>	<p>TBD</p>
<p>PHASE 7.0 – IMPLEMENTATION</p>			
<p>Provide State with escalation procedures for go-live issues and recommendations for go-live support.</p> <p>Review support plan with State.</p> <p>Review functional elements of campaign to ensure they are working correctly</p> <p>Review reports confirming data integrity</p> <p>Monitor in real-time</p> <p>Confirm data is integrating into NFOCUS and CHARTS</p> <p>Confirm reporting is populating correctly and custom reports are meeting objectives</p> <p>Email the link to the reporting to the approved distribution list, if required</p> <p>Review user details to determine whether additional, custom reports would be useful</p> <p>Check in daily and meet with stakeholders as necessary during the go-live period</p> <p>File review to confirm encryption protocols are met</p> <p>Written confirmation of client personnel security levels and access for different users based on their role within the system.</p> <p>Confirm audit trail is in place</p>	<p>Review at initial meeting with Account Manager.</p>	<p>Provide implementation plan, final readiness assessment and problem resolution plan</p> <p>Final go-live readiness sign-off completed by DHSS</p>	

PHASE 8.0 – OPERATIONS & MAINTENANCE			
Review standard disposition codes Identify patterns and recommend project improvements. Revise and optimize projects, if needed Continue system maintenance and upgrades	Inform ITC of any technology upgrades or changes		

InTouch Connections

Problem Escalation Procedure

February 4, 2018

PURPOSE

Although InTouch has a 100% uptime history over the course of its 16 years in business, we provide this section of the document to communicate the procedure for escalation of problems identified through the Problem Tracking Procedure, should they be needed.

Our Problem Escalation Procedure establishes a clear set of events, actions, and results that promote the successful resolution of problems while minimizing negative impacts and maximizing resource availability.

SCOPE

We define a problem as any event that negatively impacts the service fulfillment of the Contract, including schedule, scope, quality or budget, or any circumstance where the customer is not satisfied.

The process begins with the recognition of a problem and ends when we resolve the problem to your satisfaction.

PROCEDURE

The escalation procedures are part of the Problem Tracking Processes and are invoked when a problem meets certain predefined criteria.

The escalation trigger is depicted in the Priorities section of the Problem Tracking Procedure below. We highlight the roles and responsibilities related to escalation events in the Escalation Personnel section of the Problem Tracking Procedure.

PROBLEM TRACKING PROCEDURE

All problem reporting should begin with your Account Manager. Depending on the severity of the problem, you can contact your Account Manager via telephone or email, copying support@intouchconnections.com. Your Account Manager will note the date and time of the call and send you a confirming email informing you the Problem Tracking Procedure has started.

Priorities

Level	Definition	Expected Response	Feedback Resolution
Priority 1	Major Impact - Impact to the Client's business is major, e.g. revenue generation, productivity, communications, etc.	All parties are expected to work continuously until the problem is resolved.	Telephone call every half an hour
Priority 2	Large impact - significant inconvenience to customers – but a temporary workaround can be implemented	Work is expected to continue on a workday basis until a more permanent solution is in place.	Telephone call every 4 hours
Priority 3	Small Impact - Minor inconvenience – a smaller client base or a non-extensive problem.	Resolution is worked into a planned project list and schedule.	Email very day
Priority 4	Minor Impact - Small inconvenience.	Resolution can be deferred until time allows but should be fixed eventually.	Monthly email check-in
Priority 5	Insignificant.	Deferred indefinitely unless something causes the perception of its importance to change, at which time the Help Desk will raise the severity level.	At yearly review

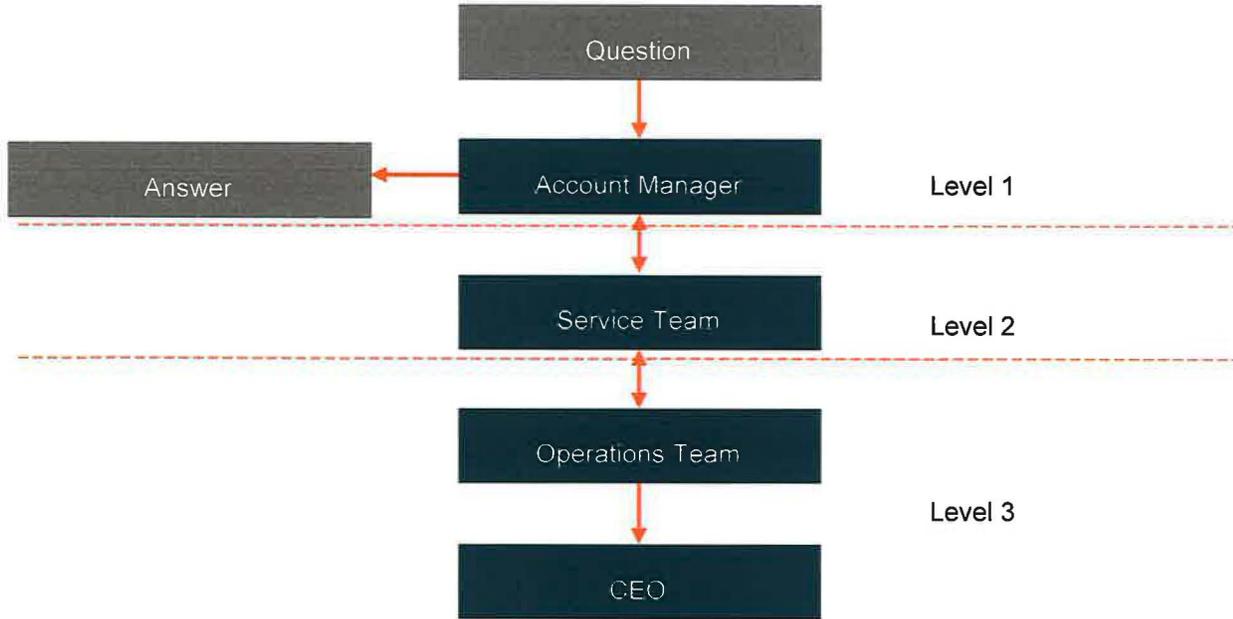
Call Intervals

Priority/Level	Level 1	Level 2	Level 3	Level 4
Priority 1	Immediate	15 Minutes Max	30 Minutes Max	1 Hour Max
Priority 2	15 Minutes Max	30 Minutes Max	1 Hour Max	2 Hours Max
Priority 3	2 Hours Max	4 Hours Max	12 Hours Max	24 Hours Max

Escalation Personnel

Sequence	Contact/Name	Work Phone#	Email	Mobile/Pager #	Title/Description
Level 1					Account Manager
Level 2					Campaign Admin
Level 3					Project Manager
Level 4					CEO

Escalation Flow



InTouch Connections

Disaster Recovery Plan (DRP) for Communication Services and Critical Application Hosting

Plan and related Business Processes

- **Message Delivery System**
- **Customer Reporting Platform**

October 1, 2018

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1. Purpose and Objective

InTouch Connections developed this disaster recovery plan (DRP) to be used in the event of a significant disruption to the features listed in the table above. The goal of this plan is to outline the key recovery steps to be performed during and after a disruption to return to normal operations as soon as possible.

Scope

The scope of this DRP document addresses technical recovery only in the event of a significant disruption.

This disaster recovery plan provides:

- Guidelines for **determining plan activation**;
- Technical **response flow** and recovery strategy;
- Guidelines for **recovery procedures**;
- **Rollback procedures** that will be implemented to return to standard operating state;
- **Checklists** outlining considerations for escalation, incident management, and plan activation.

The specific objectives of this disaster recovery plan are to:

- Immediately mobilize a core group of leaders to assess the technical ramifications of a situation;
- Set technical priorities for the recovery team during the recovery period;
- Minimize the impact of the disruption to the impacted features and business groups;
- Stage the restoration of operations to full processing capabilities;
- Enable rollback operations once the disruption has been resolved if determined appropriate by the recovery team.

Within the recovery procedures, there are significant dependencies between and supporting technical groups within and outside InTouch Connections. This plan is designed to identify the steps that are expected to take to coordinate with other groups/vendors to enable their recovery. This plan is not intended to outline all the steps or recovery procedures that other programs need to take in the event of a disruption, or in the recovery from a disruption.

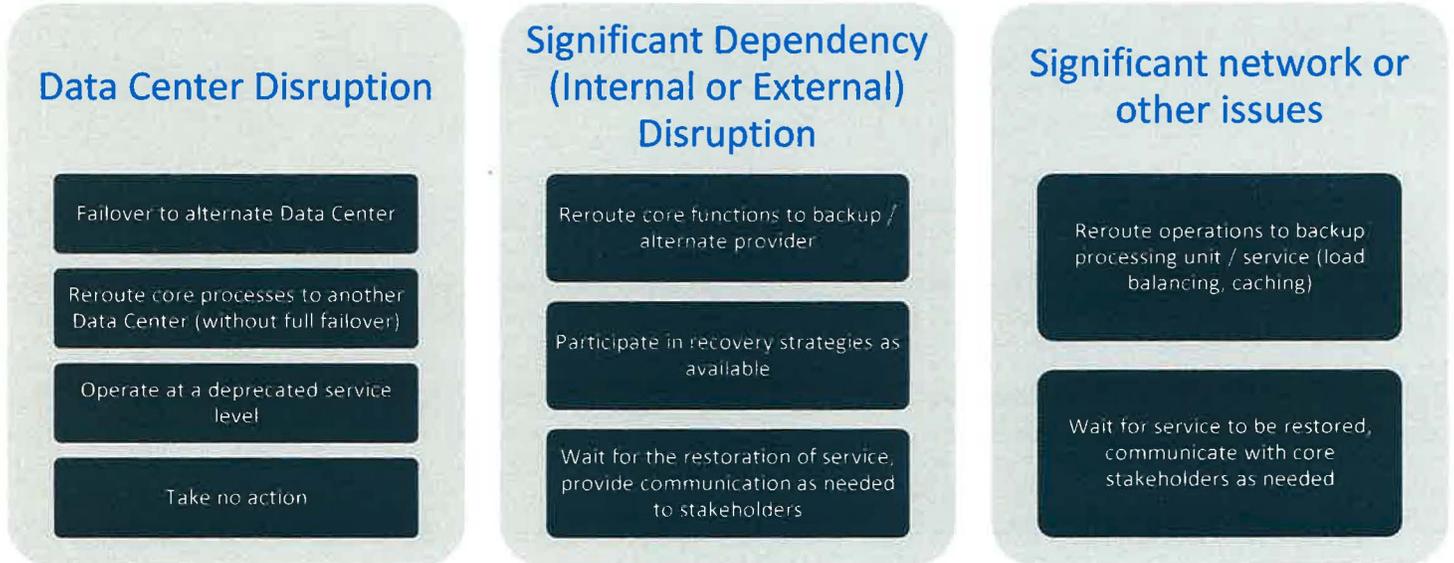
2. Dependencies

This section outlines the dependencies made during the development of this disaster recovery plan. If and when needed the I.T. STAFF will coordinate with their partner groups as needed to enable recovery.

Dependency	Assumptions
User Interface / Rendering Presentation components	<ul style="list-style-type: none"> • Users (end users, power users, administrators) are unable to access the system through any part of the instance (e.g., client or server side, web interface or downloaded application). • Infrastructure and back-end services are still assumed to be active/running.
Reporting Processing components	<ul style="list-style-type: none"> • The collection, logging, filtering, and delivery of reported information to end users is not functioning (with or without the user interface layer also being impacted). • Standard backup processes (e.g., tape backups) are not impacted, but the active/passive or mirrored processes are not functioning. • Specific types of disruptions could include components that process, match and transforms information from the other layers. This includes business transaction processing, report processing, and data parsing.
Network and Communication Layers Infrastructure components	<ul style="list-style-type: none"> • Telecommunication services including voice and SMS are compromised • Assumption is there is no carrier service disruption • Connectivity to network resources is compromised and/or significant latency issues in the network exist that result in lowered performance in other layers. • Assumption is that terminal connections, serially attached devices and inputs are still functional.
Storage Layer Infrastructure components	<ul style="list-style-type: none"> • Loss of SAN, local area storage, or other storage component.
Database Layer Database storage components	<ul style="list-style-type: none"> • Data within the data stores is compromised and is either inaccessible, corrupt, or unavailable
Hardware/Host Layer Hardware components	<ul style="list-style-type: none"> • Physical components are unavailable or affected by a given event
Virtualizations (VM's) Virtual Layer	<ul style="list-style-type: none"> • Virtual components are unavailable • Hardware and hosting services are accessible
Administration Infrastructure Layer	<ul style="list-style-type: none"> • Support functions are disabled such as management services, backup services, and log transfer functions. • Other services are presumed functional
Internal/External Dependencies	<ul style="list-style-type: none"> • Interfaces and intersystem communications corrupt or compromised

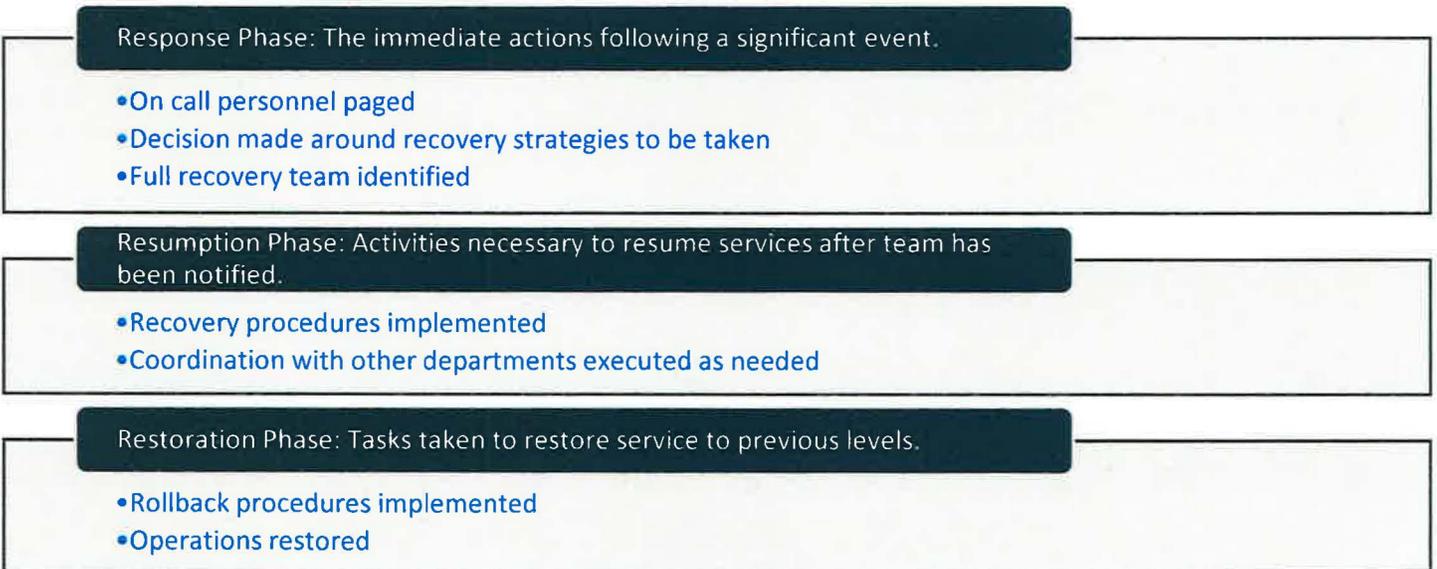
3. Disaster Recovery Strategies

The overall DR strategy is summarized in the table below and documented in more detail in the supporting sections. These scenarios and strategies are consistent across the technical layers (user interface, reporting, etc.)



4. Disaster Recovery Procedures

A disaster recovery event can be broken out into three phases, the response, the resumption, and the restoration. These phases are also managed in parallel with any corresponding business continuity recovery procedures summarized in the business continuity plan.



Response Phase

The following are the activities, parties and items necessary for a DR response in this phase. Please note these procedures are the same regardless of the triggering event (e.g. whether caused by a Data Center disruption or other scenario).

Response Phase Recovery Procedures – All DR Event Scenarios

Step	Owner	Duration	Components
Identify issue, page on call / Designated Responsible Individual (I.T. STAFF)	I.T. STAFF	10 minutes	<ul style="list-style-type: none"> Issue communicated / escalated Priority set
Identify the team members needed for recovery	I.T. STAFF	10 minutes	Selection of core team members required for restoration phase from among the following groups: <ul style="list-style-type: none"> Operations I.T.
Establish a conference line for a bridge call to coordinate next steps	I.T. STAFF or Ops	10 minutes	Primary bridge line: 8776189472 Secondary bridge line: 3124768810 Alternate/backup communication tools: email, communicator
Communicate the specific recovery roles and determine which recovery strategy will be pursued.	I.T. STAFF	15 minutes	<ul style="list-style-type: none"> Documentation / tracking of timelines and next decisions Creation of disaster recovery event command center as needed

Resumption Phase

During the resumption phase, the steps taken to enable recovery will vary based on the type of issue. The procedures for each recovery scenario are summarized below.

Data Center Recovery

Data Center Failover

Step	Owner	Duration	Components
Initiate Failover	I.T. STAFF	TBD	<ul style="list-style-type: none">• Restoration procedures identified• Risks assessed for each procedure• Coordination points between groups defined• Issue communication process and triage efforts established
Complete Failover	I.T. STAFF	TBD	<ul style="list-style-type: none">• Recovery steps executed, including handoffs between key dependencies
Test Recovery	I.T. STAFF	TBD	<ul style="list-style-type: none">• Tests assigned and performed• Results summarized and communicated to group
Failover deemed successful	I.T. STAFF	TBD	

Below is a timeline for recovery actions associated with the failover the technical components between different data centers to provide geo-redundant operations.

Reroute critical processes to alternate Data Center

Step	Owner	Duration	Components
Initiate Reroute	I.T. STAFF	15 minutes	Coordinate with alternate Data Center I.T. group to reroute traffic
Test services	I.T. STAFF	As needed	

Take no action – monitor for Data Center recovery

This recovery procedure would only be the chosen alternative in the event no other options were available to

Step	Owner	Duration	Components
Track communication and status with the core recovery team.	I.T. STAFF	As needed	
Send out frequent updates to core stakeholders with the status.	I.T. STAFF	As needed	

Significant Network or Other Issue Recovery (Defined by quality of service guidelines)

Reroute operations to backup provider

Step	Owner	Duration	Components
Coordinate troubleshooting with Datacenter I.T. staff	I.T. STAFF	As needed	<ul style="list-style-type: none"> Identify hardware vs service outage
Determine action required	I.T. STAFF	As needed	<ul style="list-style-type: none"> Perform necessary hardware fix or switch service to backup provider

Execute available recovery procedures

Step	Owner	Duration	Components
Inform other teams about technical dependencies	I.T. STAFF	As needed	<ul style="list-style-type: none"> Hardware (CPU, Memory, Hard disk, Network requirements)

Take no action – monitor status

This recovery procedure would only be the chosen alternative in the event no other options were available to

Step	Owner	Duration	Components
Track communication and status with the core recovery team.	I.T. STAFF	As needed	<ul style="list-style-type: none"> Provide feedback about service availability
Send out frequent updates to core stakeholders with the status.	I.T. STAFF	As needed	

Restoration Phase

During the restoration phase, the steps taken to enable recovery will vary based on the type of issue. The procedures for each recovery scenario are summarized below.

Data Center Recovery

Full Data Center Restoration

Step	Owner	Duration	Components
Determine whether failback to original Data Center will be pursued	I.T. STAFF	TBD	<ul style="list-style-type: none">Restoration procedures determined
Original data center restored	I.T. STAFF	TBD	<ul style="list-style-type: none">Server Farm level recovery
Complete Failback	I.T. STAFF	TBD	<ul style="list-style-type: none">Failback steps executed, including handoffs between key dependencies
Test Failback	I.T. STAFF	TBD	<ul style="list-style-type: none">Tests assigned and performedResults summarized and communicated to groupIssues (if any) communicated to group
Determine whether failback was successful	I.T. STAFF	TBD	<ul style="list-style-type: none">Declaration of successful failback and communication to stakeholder group.Disaster recovery procedures closed.Results summarized, post mortem performed, and DRP updated (as needed).

Appendix A: Disaster Recovery Contacts - Admin Contact List

The critical team members who would be involved in recovery procedures for feature sets are summarized below.

Feature Name	Contact Lists
Message Delivery System	Nate Esparza, David Moschetti, Vincent Senese
Customer Reporting Portal	Nate Esparza, David Moschetti, Serena Moschetti

Appendix B: Document Maintenance Responsibilities and Revision History

This section identifies the individuals and their roles and responsibilities for maintaining this Disaster Recovery Plan.

Primary Disaster Recovery Plan document owner is: Nate Esparza

Name of Person Updating Document	Date	Update Description	Version #	Approved By
Nate Esparza	7/12/2017	Update contact info	2	Nate Esparza
Nate Esparza	10/1/2018	Update Response Phase Recovery Procedures	3	Nate Esparza

Appendix C: Glossary/Terms

Standard Operating State: Production state where services are functioning at standard state levels. In contrast to recovery state operating levels, this can support business functions at minimum but deprecated levels.

Presentation Layer: Layer which users interact with. This typically encompasses systems that support the UI, manage rendering, and captures user interactions. User responses are parsed and system requests are passed for processing and data retrieval to the appropriate layer.

Processing Layer: System layer which processes and synthesizes user input, data output, and transactional operations within an application stack. Typically this layer processes data from the other layers. Typically these services are folded into the presentation and database layer, however for intensive applications; this is usually broken out into its own layer.

Database Layer: The database layer is where data typically resides in an application stack. Typically data is stored in a relational database such as SQL Server, Microsoft Access, or Oracle, but it can be stored as XML, raw data, or tables. This layer typically is optimized for data querying, processing and retrieval.

Network Layer: The network layer is responsible for directing and managing traffic between physical hosts. It is typically an infrastructure layer and is usually outside the purview of most business units. This layer usually supports load balancing, geo-redundancy, and clustering.

Storage Layer: This is typically an infrastructure layer and provides data storage and access. In most environments this is usually regarded as SAN or NAS storage.

Hardware/Host Layer: This layer refers to the physical machines that all other layers are reliant upon. Depending on the organization, management of the physical layer can be performed by the stack owner or the purview of an infrastructure support group.

Virtualization Layer: In some environments virtual machines (VM's) are used to partition/encapsulate a machine's resources to behave as separate distinct hosts. The virtualization layer refers to these virtual machines.

Administrative Layer: The administrative layer encompasses the supporting technology components which provide access, administration, backups, and monitoring of the other layers.