



Software for Realizing Care's Potential

The State of Nebraska
Dept. of Administrative Services
Cost Proposal
to Solicitation Number: RFP 5948 Z1
Aging Information System Software Solution

December 3, 2018

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ORIGINAL

A large decorative graphic in the bottom right corner of the page, consisting of overlapping geometric shapes in shades of blue, dark blue, and orange.



Attachment A

ATTACHMENT A COST PROPOSAL
RFP 5948 Z1
Form A
Aging Information System Software Solution

Bidder to complete the following cost proposal, including all costs associated with each section.

DESCRIPTION	COST
Project Planning which includes the following: <ul style="list-style-type: none">a. Detailed Project Work Planb. Testing Methodologyc. Risk Management. Issue Management, Organizational Change Control, Work Management, and Change Control procedures.d. Status Reporting Plane. Project Status Meetings Protocolf. Electronic Project Libraryg. Security Planh. Business Continuity Plan/Disaster Recovery Plan	\$ 39,780
Requirements Analysis which includes the following: <ul style="list-style-type: none">a. Requirements Validation Documentsb. Fit/Gap Analysisc. Pilot/Prototype	\$ 39,780
Design which includes the following: <ul style="list-style-type: none">a. Detailed System Design Documentationb. Testing Plan	\$ 11,934



Development, Interfaces, and Integration which includes the following: <ul style="list-style-type: none"> a. Software Development Plan b. Development/Customization c. Software Development Summary Report d. Schedule of Interface Development Efforts e. Interface Environment Setup f. Interface Development and Testing 	\$ 11,934
Data Conversion which includes the following: <ul style="list-style-type: none"> a. Data conversion Plan and Guide b. Conversion Results Report 	\$ 11,934
Testing which includes the following: <ul style="list-style-type: none"> a. User Acceptance Plan and Testing b. User Acceptance Testing Results 	\$ 11,934
Training which includes: <ul style="list-style-type: none"> a. Training Plan b. Training Sessions c. Training Manuals 	\$ 11,934
Implementation which includes the following: <ul style="list-style-type: none"> a. Implementation Plan b. Final Readiness Assessment c. Documentation d. Problem Resolution Plan e. System Go-Live 	\$ 258,570

FIRM NAME: WellSky Corporation



ATTACHMENT A COST PROPOSAL
RFP 5948 Z1
Form B
Aging Information System Software Solution

Bidder to complete the following Cost Proposal.

Please note that the sum of the percentage of payment prior to completion of implementation **cannot** exceed 35%.

The total cost cannot exceed the total cost on Form A.

DESCRIPTION	Percentage	COST
Project Planning	10%	\$ 39,780
Requirements Analysis	10%	\$ 39,780
Design	3%	\$ 11,934
Development, Interfaces, and Integration	3%	\$ 11,934
Data Conversion	3%	\$ 11,934
Testing	3%	\$ 11,934
Training	3%	\$ 11,934
Implementation	65%	\$ 258,570
Totals	100%	\$ 397,800



Description	License Type (e.g. Concurrent, Unlimited, etc.)	Cost Per User	Initial Contract Period Year One	Initial Contract Period Year Two	Initial Contract Period Year Three	Initial Contract Period Year Four
Software License Fee						
Tier 1	Enterprise License for NE State Unit on Aging – Core Products up to 150 Users*	N/A	\$ 214,935	\$ 223,532	\$ 232,474	\$ 241,773
Tier 2	Enterprise License for NE State Unit on Aging – Core Products up to 200 Users*	N/A	\$ 233,590	\$ 242,934	\$ 252,651	\$ 262,757
Tier 3	Enterprise License for NE State Unit on Aging – Core Products up to 250 Users*	N/A	\$ 253,789	\$ 263,941	\$ 274,498	\$ 285,478

Please note any Tier pricing available for Software licenses.

Please note all applicable License types that would be used.

* Enterprise Licenses for NE SUA include:

- WellSky Aging & Disability (formerly SAMS), Information & Referral, Mobile Assessments, Ombudsmanager Core Products
- 15 Advanced Reporting Licenses
- 5 Assessment Designer Licenses
- 1 File Attachment License
- 1 Resource Directory License
- 2 API Licenses



Description	Initial Contract Period Year One	Initial Contract Period Year Two	Initial Contract Period Year Three	Initial Contract Period Year Four
Hosting Fee	Included	Included	Included	Included
Travel Expense	Included	None	None	None
Operations and Maintenance	Included	Included	Included	Included
Any additional costs not included above and list what those costs are for.				
Maintenance – ENOA Interface	\$5,625*	\$ 5,850	\$ 6,084	\$ 6,327
Maintenance – Aging Partners Interface	\$5,625*	\$ 5,850	\$ 6,084	\$ 6,327

*These costs should be prorated for year 1, starting at go live and should renew each year thereafter.



Renewal Costs:

Description	License Type (e.g. Concurrent, Unlimited, etc.)	Cost Per User	First Optional Renewal Period – Year One	First Optional Renewal Period – Year Two	First Optional Renewal Period – Year Three
Software License Fee					
Tier 1	Enterprise License for NE State Unit on Aging – Core Products Up to 150 Users	N/A	\$ 251,444	\$ 261,501	\$ 271,961
Tier 2	Enterprise License for NE State Unit on Aging – Core Products Up to 200 Users	N/A	\$ 273,267	\$ 284,198	\$ 295,566
Tier 3	Enterprise License for NE State Unit on Aging – Core Products Up to 250 Users	N/A	\$ 296,897	\$ 308,773	\$ 321,124
Hosting Fee			Included	Included	Included
Travel Expenses			None	None	None
Operations and Maintenance			Included	Included	Included
Maintenance – ENOA Interface			\$ 6,576	\$ 6,840	\$ 7,114
Maintenance – Aging Partners Interface			\$ 6,576	\$ 6,840	\$ 7,114



Description	License Type (e.g. Concurrent, Unlimited, etc.)	Cost Per User	Second Optional Renewal Period – Year One	Second Optional Renewal Period – Year Two	Second Optional Renewal Period – Year Three
Software License Fee					
Tier 1	Enterprise License for NE State Unit on Aging – Core Products Up to 150 Users	N/A	\$ 282,940	\$ 294,153	\$ 305,920
Tier 2	Enterprise License for NE State Unit on Aging – Core Products Up to 200 Users	N/A	\$ 307,389	\$ 319,684	\$ 332,471
Tier 3	Enterprise License for NE State Unit on Aging – Core Products Up to 250 Users	N/A	\$ 333,969	\$ 347,328	\$ 361,221
Hosting Fee			Included	Included	Included
Travel Expenses			None	None	None
Operations and Maintenance			Included	Included	Included
Maintenance – ENOA Interface			\$ 7,398	\$ 7,695	\$ 8,002
Maintenance – Aging Partners Interface			\$ 7,398	\$ 7,695	\$ 8,002

Firm Name: WellSky Corporation



Optional Costs:

Description	Initial Contract Period Year One	Initial Contract Period Year Two	Initial Contract Period Year Three	Initial Contract Period Year Four
Ombudsman Long Term Care Database Implementation	\$ 15,000	N/A	N/A	N/A
Ombudsman Data Conversion	\$ 7,500	N/A	N/A	N/A
Area Plans License Fee	\$ 60,000	\$ 62,400	\$ 64,896	\$ 67,492
Area Plans – Implementation	\$ 75,000	N/A	N/A	N/A
InterRAI License Fee – One-time Manual fees not included	\$ 10,000	\$ 10,400	\$10,816	\$11,248

Description	First Optional Renewal Period – Year One	First Optional Renewal Period – Year Two	First Optional Renewal Period – Year Three
Area Plans License Fee	\$ 70,191	\$ 72,999	\$ 75,919
InterRAI License Fee – One-time Manual fees not included	\$ 11,697	\$ 12,165	\$ 12,652

Description	Second Optional Renewal Period – Year One	Second Optional Renewal Period – Year Two	Second Optional Renewal Period – Year Three
Area Plans License Fee	\$ 78,956	\$ 82,114	\$ 85,398
InterRAI License Fee – One-time Manual fees not included	\$ 13,158	\$ 13,685	\$ 14,232

Please list all Job Titles that pertains to this contract where the State of Nebraska would be charged an Hourly Rate*

Description By Job Title	Rate Per Hour
Project Director	\$ 187.50
Project Manager	\$ 187.50
Implementation Consultant	\$ 187.50
Technical Analyst	\$ 187.50
	\$

*Information purposes only. This contract is a Firm Fixed Price implementation

Firm Name: **WellSky Corporation**