



350 Linden Oaks, Suite 215
Rochester, New York 14625
February 5, 2019

State Purchasing Bureau
Attn: Nancy Storant/Annette Walton
1526 K Street, Suite 130
Lincoln, NE 68508

RE: RFP 5948 Z1 Aging Information Software System – Best and Final Offer (BAFO) Response

Dear Ms. Storant, Ms. Walton:

Enclosed please find the Best and Final Offer (BAFO) for RFP 5948 Z1 submitted by PeerPlace Networks LLC.

The PeerPlace Networks LLC Attachment A BAFO price submission now includes an AIRS compliant Resource Directory and Consumer Portal.

Sincerely,

A handwritten signature in black ink, appearing to read "Todd Baitsholts".

Todd Baitsholts

Director of Business Development

ATTACHMENT A COST PROPOSAL
Second Best and Final Offer Request
RFP 5948 Z1
Form A
Aging Information System Software Solution

Bidder to complete the following cost proposal, including all costs associated with each section.

DESCRIPTION	COST
Project Planning which includes the following: a. Detailed Project Work Plan b. Testing Methodology c. Risk Management, Issue Management, Organizational Change Control, Work Management, and Change Control procedures. d. Status Reporting Plan e. Project Status Meetings Protocol f. Electronic Project Library g. Security Plan h. Business Continuity Plan/Disaster Recovery Plan	\$16,925
Requirements Analysis which includes the following: a. Requirements Validation Documents b. Fit/Gap Analysis c. Pilot/Prototype	\$16,925
Design which includes the following: a. Detailed System Design Documentation b. Testing Plan	\$16,925
Development, Interfaces, and Integration which includes the following: a. Software Development Plan b. Development/Customization c. Software Development Summary Report d. Schedule of Interface Development Efforts e. Interface Environment Setup f. Interface Development and Testing	\$16,925

Data Conversion which includes the following: a. Data conversion Plan and Guide b. Conversion Results Report	\$16,925
Testing which includes the following: a. User Acceptance Plan and Testing b. User Acceptance Testing Results	\$16,925
Training which includes: a. Training Plan b. Training Sessions c. Training Manuals	\$16,925
Implementation which includes the following: a. Implementation Plan b. Final Readiness Assessment c. Documentation d. Problem Resolution Plan e. System Go-Live	\$220,025

FIRM NAME: PeerPlace Networks LLC

ATTACHMENT A COST PROPOSAL
Second Best and Final Offer Request
 Form B
 Aging Information System Software Solution

Bidder to complete the following Cost Proposal.

Please note that the sum of the percentage of payment prior to completion of implementation cannot exceed 35%.

SAMPLE COST PROPOSAL WITH PERCENTAGES

DESCRIPTION	Percentage Of Total Cost	COST	
Project Planning	2%	\$20,000	The percentages for these 7 Milestone cannot total up to more than 35% of the Total Cost from Form A.
Requirements Analysis	3%	\$30,000	
Design	10%	\$100,000	
Development, Interfaces, and Integration	11%	\$110,000	
Data Conversion	5%	\$50,000	
Testing	2%	\$20,000	
Training	2%	\$20,000	
Implementation	65%	\$650,000	
Totals	100%	\$1,000,000	

The total cost cannot exceed the total cost on Form A. Please complete per the sample above.

DESCRIPTION	Percentage	COST
Project Planning	5%	\$16,925
Requirements Analysis	5%	\$16,925
Design	5%	\$16,925
Development, Interfaces, and Integration	5%	\$16,925
Data Conversion	5%	\$16,925
Testing	5%	\$16,925
Training	5%	\$16,925
Implementation	65%	\$220,025
Totals	100%	\$338,500

Description	License Type (e.g. Concurrent, Unlimited, etc.)	Cost Per User	Initial Contract Period Year One	Initial Contract Period Year Two	Initial Contract Period Year Three	Initial Contract Period Year Four
Software License Fee	Up to 300 Named Users	\$350 Per Year / Per named user	\$105,000	\$105,000	\$108,150	\$108,150

Please note any Tier pricing available for Software licenses.
Please note all applicable License types that would be used.

Description	Initial Contract Period Year One	Initial Contract Period Year Two	Initial Contract Period Year Three	Initial Contract Period Year Four
Hosting Fee (Public Resource Directory)	\$10,200	\$10,200	\$10,200	\$10,200
Travel Expense	\$6,000	\$3,000	\$3,000	\$3,000
Operations and Maintenance	No Charge	No Charge	No Charge	No Charge
Any additional costs not included above and list what those costs are for.	Sams Interface Maintenance \$8,700	Sams Interface Maintenance \$8,700	Sams Interface Maintenance \$8,960	Sams Interface Maintenance \$8,960

Renewal Costs:

Description	License Type (e.g. Concurrent, Unlimited, etc.)	Cost Per User	First Optional Renewal Period – Year One	First Optional Renewal Period – Year Two	First Optional Renewal Period – Year Three
Software License Fee	Up to 300 Named Users	\$350 Per Year / Per named user	\$111,395	\$111,395	\$111,395
Hosting Fee (Public Resource Directory)			\$10,700	\$10,700	\$10,700
Travel Expenses			\$3,000	\$3,000	\$3,000
Operations and Maintenance			No Charge	No Charge	No Charge
Any additional costs not included above and list what those costs are for.			Sams Interface Maintenance \$9,230	Sams Interface Maintenance \$9,230	Sams Interface Maintenance \$9,230

Description	Second Optional Renewal Period – Year One	Second Optional Renewal Period – Year Two	Second Optional Renewal Period – Year Three
Software License Fee	\$114,735	\$114,735	\$114,735
Hosting Fee (Public Resource Directory)	\$11,050	\$11,050	\$11,050
Travel Expenses	\$3,000	\$3,000	\$3,000
Operations and Maintenance	No Charge	No Charge	No Charge
Any additional costs not included above and list what those costs are for.	Sams Interface Maintenance \$9,500	Sams Interface Maintenance \$9,500	Sams Interface Maintenance \$9,500

FIRM NAME: PeerPlace Networks LLC

Optional Costs:

Description	Initial Contract Period Year One	Initial Contract Period Year Two	Initial Contract Period Year Three	Initial Contract Period Year Four
Ombudsman Long Term Care Database	\$13,200	\$13,200	\$13,600	\$13,600

Description	First Optional Renewal Period – Year One	First Optional Renewal Period – Year Two	First Optional Renewal Period – Year Three
Ombudsman Long Term Care Database	\$14,000	\$14,000	\$14,000

Description	Second Optional Renewal Period – Year One	Second Optional Renewal Period – Year Two	Second Optional Renewal Period – Year Three
Ombudsman Long Term Care Database	\$14,400	\$14,400	\$14,400

Please list all Job Titles that pertains to this contract where the State of Nebraska would be charged an Hourly Rate

Description By Job Title	Rate Per Hour
Solutions Architect (Systems Integration)	\$195 / Hour
Reporting Specialist / Designer	\$165 / Hour
DBA – Data Migration Specialist	\$165 / Hour
Business Analyst	\$175 / Hour
Software Developer	\$165 / Hour
Project Manager	\$175 / Hour
Software Trainer	\$165 / Hour
	\$
	\$
	\$

Bidder may add additional lines as needed

FIRM NAME: PeerPlace Networks LLC