



FEDENG, Inc.
10600 Arrowhead Drive
Fairfax, VA 22030
703-359-8200

December 6, 2018

Ms. Annette Walton, Buyer
5915 Z1 BAFO
State of Nebraska
Materiel Division
State Purchasing Bureau
1526 K St. Suite 130
Lincoln, NE 68509

Dear Ms. Walton:

In response to your letter dated November 29, 2018, FEDENG, Inc. (*FE/Kimball*) is pleased to submit this best and final offer to the State of Nebraska. The attached details the cost for tasks required for the successful completion of the project as defined in RFP 5915 Z1 for 911 Professional Technical Consulting Services, as amended and clarified in the Addenda 1, 2, and 3 dated August 20, September 11, and September 18, 2018 respectively.

FE/Kimball is highly qualified to assist with the State of Nebraska's implementation of next generation 911 (NG9-1-1) and provide general consulting services for legacy 911 operations at a competitive and reasonable cost. Our staff are experts in the types of services, functions, and tasks outlined in the RFP. We look forward to supporting the State as your trusted advisor and technical expert during the next five years of NG9-1-1 implementation.

As the founder of *FE/Kimball*, I will be your contact regarding this proposal and will participate in the negotiation of contractual issues. By my signature, I authorize submission of this proposal and bind FEDENG, Inc., to the terms and conditions of this proposal for a period of 90 days, beginning on the due date for proposals, or longer if *FE/Kimball* is selected and the proposal is included in a contract with the State.

FE/Kimball looks forward to working with the State of Nebraska.

Sincerely,

A handwritten signature in blue ink that reads 'Ronald F. Bosco'.

President and Chief Executive Officer
FEDENG, Inc.



State of Nebraska
Statewide Implementation of NG9-1-1 and As-needed
General Consulting Services for Legacy 9-1-1 Operations

BEST AND FINAL OFFER





State of Nebraska

Statewide Implementation of NG9-1-1 and As-needed General Consulting Services for Legacy 9-1-1 Operations

1 BEST AND FINAL OFFER

As required, FEDENG, Inc.'s best and final offer cost proposal form is provided on the following pages.

FE/Kimball's proposed price for this project is indicative of the efficiency of our operations, our proven automated tools, our vast experience completing similar projects, and our view of the strategic nature of the State of Nebraska's project. Further, it is not our culture to "up-scope" during contract negotiations or during the project, unless the State adds scope of work beyond that outlined their RFP.

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State of Nebraska
Statewide Implementation of NG9-1-1 and As-needed
General Consulting Services for Legacy 9-1-1 Operations

5915 Z1

Best and Final Offer (BAFO)
 Cost Proposal
 NG 9-1-1 Consultant

Firm: FEDENG, Inc.

Enter annual cost for **each year** in the space provided below per the requirements of the RFP. The State expects this to be a five (5) year project, with an initial award of three (3) years and two (2) optional 1-year renewals. Any years left blank or with a Zero entered will be considered as services being provided at no cost to the State.

Required:

Annual rate for services provided pursuant to the contract terms and conditions.

	Initial Award– Year 1	Initial Award– Year 2	Initial Award– Year 3	Optional Renewal 1–Year 4	Optional Renewal 2–Year 5
NG911 Implementation Consulting Services	\$202,950	\$156,514	\$39,941	\$18,720	\$18,720
E911 General Consulting Services	\$97,200	\$97,200	\$97,200	\$97,200	\$97,200

Note: If the State of Nebraska's implementation takes longer than **FE/Kimball anticipates, some tasks outlined in our scope of work for Years 1-3 will be completed and invoiced in the optional renewal years 4-5. This will not affect our total firm fixed price for the project, but it will move the completion of deliverables and the invoicing for those tasks into the later years.*





State of Nebraska
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Labor Rates

Please list all Job Titles that could potentially be used on this contract where the State of Nebraska could be charged an Hourly Rate. Add rows if needed.

Description by Job Title	Initial Contract Period Year One Rate Per Hour	Initial Contract Period Year Two Rate Per Hour	Initial Contract Period Year Three Rate Per Hour	Optional Renewal One Year Four Rate Per Hour	Optional Renewal Two Year Five Rate Per Hour
Director	\$233	\$233	\$233	\$233	\$233
Program/Project Manager	\$195	\$195	\$195	\$195	\$195
Subject Matter Experts (NG911, GIS, CPE, Policies)	\$195	\$195	\$195	\$195	\$195
Subject Matter Expert (911 Services Support)	\$195	\$195	\$195	\$195	\$195
NG911 Consultant	\$168	\$168	\$168	\$168	\$168
Senior Analyst	\$140	\$140	\$140	\$140	\$140





State of Nebraska

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TERMS AND CONDITIONS

1. Labor rates do not include state or local taxes.
2. Travel and meals on a per diem basis will be invoiced at actual cost plus 20 percent to account for general and administrative costs.
3. Hours expended for travel in support of any time and materials task orders are billable hours.
4. Invoices will be rendered monthly. All invoices are due and payable 30 days from issuance. Late balances are subject to a finance charge of 1.5 percent per month (or fraction thereof).





State of Nebraska

Statewide Implementation of NG9-1-1 and As-needed General Consulting Services for Legacy 9-1-1 Operations

1.1 Basis of our Proposal

1. This proposal assumes FEDENG, Inc. will perform all of the tasks as called out in the technical proposal dated October 2, 2018 (excluding optional tasks). The deletion of a task, a significant change in scope of one or more tasks, or use of a phased implementation approach may affect the overall price.
2. FEDENG, Inc. will provide up to 500 hours annually of General Consulting Services at the subject matter expert hourly rate.
3. **FE/Kimball** will provide draft and final deliverables electronically to the State of Nebraska.
4. This proposal assumes that the State 9-1-1 Commission's project manager will schedule meetings, provide meeting facilities, notify attendees, and arrange for onsite visits.
5. Any optional or additional tasking will be authorized by mutual agreement of the State and **FE/Kimball**. Such tasking will be performed on a time and materials basis in accordance with the rates in the Best and Final Offer Cost Proposal Form or on a fixed price basis as mutually agreed upon in a task order by the State and **FE/Kimball**.
6. **FE/Kimball's** ability to fulfill this task depends, in part, on the willingness and ability of the State of Nebraska, State participants, equipment vendors, service providers, third parties, and others to provide information in a timely manner, and upon the accuracy of the information as supplied. The accuracy of input data, whether provided in electronic or hard copy form, and the recommendations, actions, system designs, and system procurements resulting therefrom cannot, therefore, be warranted by **FE/Kimball** nor can the performance, suitability, or reliability of said systems be warranted by **FE/Kimball**. **FE/Kimball** accepts no responsibility or liability to any third party in respect to any information or related content delivered by **FE/Kimball**. This information is subjective in certain respects, and, thus, susceptible to multiple interpretations and may be in need of periodic revisions based on actual experience and subsequent developments.
7. This proposal is based upon a start date on or before January 7, 2019 and assumes a three-year schedule to completion with two one-year renewals. Delays to the project schedule due to actions or lack of actions on the part of State, State participants, third parties, and others including, but not limited to vendor protests, protracted contract negotiations, vendor delays that impact the program schedule and/or costs to the State will be brought to the attention of the State's project manager in a timely manner and will be reduced to writing via a mutually agreed upon contract amendment.
8. This proposal assumes a mutually agreeable invoicing schedule for work completed.
9. FEDENG, Inc. reserves the right to assign/reassign work efforts and associated costs across tasks and between our professional staff members and across anticipated years of delivery in order to meet our contractual obligations to the State.

