



MissionCriticalPartners

Because the Mission Matters

RFP #5915 Z1
NG 9-1-1 Consultant
Contractual Services

BEST AND FINAL OFFER (BAFO)

PREPARED DECEMBER 4, 2018
FOR STATE OF NEBRASKA STATE PURCHASING BUREAU
ORIGINAL

MissionCriticalPartners.com

Dallas Office | 502 N. Carroll Ave. Suite 120 | Southlake, TX 76092 | 888.8.MCP.911 or 888.862.7911

Cover Letter

December 4, 2018

Annette Walton, Buyer
5915 Z1 BAFO
State of Nebraska
Materiel Division
State Purchasing Bureau
1526 K St. Suite 130
Lincoln, NE 68509

Re: 5915 Z1 Best and Final Offer (BAFO) NG9-1-1 Consultant
Cost Proposal

Dear Ms. Walton:

Mission Critical Partners, LLC (MCP) is pleased to submit a Best and Final Offer (BAFO) to the State of Nebraska (State) for professional technical consulting services to assist with statewide implementation of Next Generation 911 (NG911) and provide as-needed general consulting services for legacy 911 (E911) operations.

MCP stands ready to deliver the *best value* to the State as a result of our intimate knowledge of Nebraska 9-1-1 and the breadth and depth of the team dedicated to this project, quality service delivery, and cost management. MCP represents the best and safest choice for the Nebraska Public Service Commission (PSC) and agencies throughout the State.

MCP developed an approach to meet the requirements of LB993 and our pricing supports the scope within RFP 5915 Z1. Upon further review requested through this BAFO process we believe our pricing is commensurate with the requested scope and provides Nebraska with the full range of support required to implement the transition required through LB993.

Throughout the five-year program MCP commits to practice prudent fiscal stewardship, and historically we have demonstrated this completing previous engagements under original proposed costs.

One original copy of the BAFO is being submitted.

MCP has identified Eric Caddy as the point of contact for this proposal response. His contact information follows:

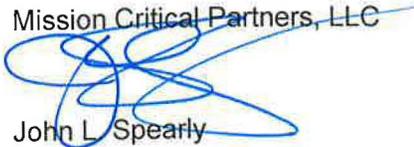
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|---|---|
| Eric Caddy, VP & Director of Network/911 Services | Cell: 951.204.4723 |
| Mission Critical Partners–Dallas Office | Office: 951.395.1030 |
| 502 N. Carroll Ave. Suite 120 | Fax: 814.217.6807 |
| Southlake, TX 76092 | Email: EricCaddy@MissionCriticalPartners.com |

I am the authorized representative signing and submitting this proposal on the Company's behalf. I may be contacted at 888.862.7911 or JohnSpearly@MissionCriticalPartners.com.

On behalf of our entire team, we stand behind the State of Nebraska to serve as your partner and your advocate.

Sincerely,

Mission Critical Partners, LLC



John L. Spearly

Vice President and Director of Administrative Services

5915 Z1
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Firm: Mission Critical Partners, LLC

Enter annual cost for each year in the space provided below per the requirements of the RFP. The State expects this to be a five (5) year project, with an initial award of three (3) years and two (2) optional 1-year renewals. Any years left blank or with a Zero entered will be considered as services being provided at no cost to the State.

Required:

Annual rate for services provided pursuant to the contract terms and conditions.

| | Initial Award – Year 1 | Initial Award – Year 2 | Initial Award – Year 3 | Optional Renewal 1 – Year 4 | Optional Renewal 2 – Year 5 |
|---|---------------------------|---------------------------|---------------------------|-----------------------------------|-----------------------------------|
| NG911 Implementation Consulting Services | \$374,378.50 | \$385,609.86 | \$397,178.15 | \$343,159.14 | \$254,191.96 |
| E911 General Consulting Services | \$95,880.00 | \$95,880.00 | \$95,880.00 | \$95,880.00 | \$95,880.00 |

Labor Rates

Please list all Job Titles that could potentially be used on this contract where the State of Nebraska could be charged an Hourly Rate.

| Description by Job Title | Initial Contract Period Year One Rate Per Hour | Initial Contract Period Year Two Rate Per Hour | Initial Contract Period Year Three Rate Per Hour | Optional Renewal One Year Four Rate Per Hour | Optional Renewal Two Year Five Rate Per Hour |
|--------------------------|--|--|--|--|--|
| Support Specialist | \$90.00 | \$90.00 | \$92.70 | \$95.48 | \$98.35 |

| Description by Job Title | Initial Contract Period Year One Rate Per Hour | Initial Contract Period Year Two Rate Per Hour | Initial Contract Period Year Three Rate Per Hour | Optional Renewal One Year Four Rate Per Hour | Optional Renewal Two Year Five Rate Per Hour |
|--|--|--|--|--|--|
| Support Specialist I | \$96.00 | \$90.00 | \$98.88 | \$101.85 | \$104.91 |
| Support Specialist II | \$115.00 | \$115.00 | \$118.45 | \$122.00 | \$125.66 |
| Support Specialist III | \$121.00 | \$121.00 | \$124.63 | \$128.37 | \$132.22 |
| Emergency Number Specialist | \$129.00 | \$129.00 | \$132.87 | \$136.86 | \$140.97 |
| Public Safety Specialist | \$148.00 | \$148.00 | \$152.44 | \$157.01 | \$161.72 |
| Policy Specialist/ Technical Writer | \$148.00 | \$148.00 | \$152.44 | \$157.01 | \$161.72 |
| Public Safety Specialist II | \$162.00 | \$162.00 | \$166.86 | \$171.87 | \$177.03 |
| Communications Specialist | \$176.00 | \$176.00 | \$181.28 | \$186.72 | \$192.32 |
| Planner | \$185.00 | \$185.00 | \$190.55 | \$196.27 | \$202.16 |
| Assistant Project Manager | \$186.00 | \$186.00 | \$191.58 | \$197.33 | \$203.25 |
| Technology Specialist I | \$199.00 | \$199.00 | \$204.97 | \$211.12 | \$217.45 |
| Project Manager | \$207.00 | \$207.00 | \$213.21 | \$219.61 | \$226.20 |
| Consultant | \$212.00 | \$212.00 | \$218.36 | \$224.91 | \$231.66 |
| Operations Specialist I | \$212.00 | \$212.00 | \$218.36 | \$224.91 | \$231.66 |

| Description by Job Title | Initial Contract Period Year One Rate Per Hour | Initial Contract Period Year Two Rate Per Hour | Initial Contract Period Year Three Rate Per Hour | Optional Renewal One Year Four Rate Per Hour | Optional Renewal Two Year Five Rate Per Hour |
|-------------------------------|--|--|--|--|--|
| Technology Specialist II | \$212.00 | \$212.00 | \$218.36 | \$224.91 | \$231.66 |
| Lead Policy Consultant | \$219.00 | \$219.00 | \$225.57 | \$232.34 | \$239.31 |
| Operations Specialist II | \$225.00 | \$225.00 | \$231.75 | \$238.70 | \$245.86 |
| Emergency Response Specialist | \$225.00 | \$225.00 | \$231.75 | \$238.70 | \$245.86 |
| Sr. Technology Specialist | \$225.00 | \$225.00 | \$231.75 | \$238.70 | \$245.86 |
| Sr. Project Manager | \$231.00 | \$231.00 | \$237.93 | \$245.07 | \$252.42 |
| Sr. Consultant | \$238.00 | \$238.00 | \$245.14 | \$252.49 | \$260.06 |
| Sr. Service Specialist | \$238.00 | \$238.00 | \$245.14 | \$252.49 | \$260.06 |
| Program Manager | \$244.00 | \$244.00 | \$251.32 | \$258.86 | \$266.63 |
| Forensics Analyst | \$251.00 | \$251.00 | \$258.53 | \$266.29 | \$274.28 |
| Sr. Program Manager | \$274.00 | \$274.00 | \$282.22 | \$290.69 | \$299.41 |
| Consulting Manager | \$274.00 | \$274.00 | \$282.22 | \$290.69 | \$299.41 |
| Principal | \$284.00 | \$284.00 | \$292.52 | \$301.30 | \$310.34 |

