

February 16, 2018

Michelle Thompson/Teresa Fleming, Buyers
State Purchasing Bureau
1526 K Street, Suite 130
Lincoln NE 68508

RE: 5719 Z1 Best and Final Offer dated 2/12/2018

Ms. Thompson, Ms. Fleming,

As requested please find attached our Best and Final Offer (BAFO). In support of our response we also provided a Pricing Explanation cover sheet.

If you have any questions or require additional insight please let me know.

Thank you,



Allen Butler
National Practice Leader – Public Entity Sales.

.enclosures

Best and Final Offer (BAFO) dated 2/12/2018
Request for Proposal Number 5719 Z1

Bidder Name: Gallagher Bassett Services, Inc.

Bidder should propose an annual lump sum amount based upon the requirements indicated in this RFP including the four (4) Risk Management user licenses. The Risk Management user licenses will have the ability to track all submitted claims via the Contractor's portal and the capability to view claims for any and all end users at any and all agencies. Payments shall be quarterly based on the requirements of this RFP.

Costs submitted must be inclusive of all of the RFP requirements (e.g. Central Index Bureau, MMSEA, etc.).

All prices, costs, and terms and conditions submitted in the proposal shall remain fixed and valid commencing on the opening date of the proposal until an award is made or the RFP is cancelled.

Prices submitted on the cost proposal form, once accepted by the State, shall remain fixed for the initial term of the contract. Any request for a price increase subsequent to the initial term of the contract shall not exceed two (2%) of the price bid for the period. Increases shall not be cumulative and will only apply to that period of the contract. The request for a price increase must be submitted in writing to the State Purchasing Bureau a minimum of 120 days prior to the end of the current contract period. Documentation may be required by the State to support the price increase.

The State reserves the right to deny any requested price increase. No price increases are to be billed to any State Agencies prior to written amendment of the contract by the parties.

Pricing Assumptions

Responses are to include pricing assumptions only. All costs must be indicated on Attachment 1, Cost Sheet. The State will not add costs that are included within the following responses.

- a. Identify in detail any assumptions TPA has used and will be using in proposing pricing for risk management information systems and data management services within the proposal response.
- b. Identify any programming or conversion costs associated with the move. Costs for such things as data mapping, conversion, testing, validation, report building, etc.
- c. Per Section I. Procurement Procedure, D. Written Questions and Answers "... Bidders should present, as questions, any assumptions upon which the Bidder's proposal is or might be developed. Proposals will be evaluated without consideration of any known or unknown assumptions of a bidder. The contract will not incorporate any known or unknown assumptions of a bidder..."

Transition Period (one-time payment)
\$25,000

Initial Contract Period			Renewal 1		Renewal 2	
Year 1	Year 2	Year 3	Year 1	Year 2	Year 1	Year 2
184,584	184,584	184,584	188,276	192,042	195,883	199,801

User Licenses

The State of Nebraska intends to allow any and all Agencies access to file claims electronically on the TPA's portal. Ideally, Agencies will have access to a report-only function with State required data fields and the capability of receiving attachments for upload. Upon submission, the claim and all supporting documentation will be forwarded to the TPA for investigation. This report-only function shall have no other access to the portal. Again, it is the State's intent that claims will only be submitted on the Contractor's portal.

The State is considering two options to complete this task, single sign-on (one login for the entire State) or by allowing each agency to have its own individual sign-on to access the report-only function. Depending on costs and feasibility, the State may have up to 200 users.

Option 1 – Single sign-on

The single sign-on will only have the capability to submit the initial claim.

User Licenses	Annual Cost
Single sign-on	\$12,500 - Year 1 only cost

Option 2 – Agency specific sign-on

The Agency specific sign-on will be utilized by end user(s) to submit claims and run reports.

User Licenses	Cost per user
0-10	Included
11-20	Included
21-30	Included
31-40	Included
41-50	Included
51-100	Included
101-150	\$200 per User ID per year
151-200	\$200 per User ID per year
200+	\$200 per User ID per year

**Pricing Explanation for User License Pricing
Request for Proposal | No. 5719 Z1**

Option 1 – Single sign-on

GB can offer the State a single sign-on option.

Option 2 – Agency specific sign-on

This option is currently used for reporting new claims for the State’s workers’ compensation program. There are currently eighty-seven (87) active User IDs on this program and we’d want to leverage those IDs to support the new claim reporting process for the State’s P&C program.

If the State requires User IDs to only report new claims then Cost per User would be as follows.

User Licenses	Cost per user
0-10	No cost
11-20	No cost
21-30	No cost
31-40	No cost
41-50	No cost
51-100	No cost
101-150	No cost
151-200	No cost
200+	No cost

If the State requires User ID that will allow end user(s) to submit claims and run reports (the latter defined as access to GB’s RISX-FACS system) then the cost would be:

User Licenses	Cost per user
0-10	No cost
11-20	No cost
21-30	No cost
31-40	No cost
41-50	No cost
51-100	No cost
101-150	\$200 per User ID per year
151-200	\$200 per User ID per year
200+	\$200 per User ID per year

