



FALLING COLORS

January 22, 2025

Ms. Julie Schlitz, NDCS Assistant Materiel Administrator
Nebraska Department of Correctional Services
801 W. Prospector Place, Bldg. #1
Lincoln, NE 68522

Dear Ms. Schlitz:

Falling Colors Corporation is pleased to submit materials responsive to NDCS Revised Request for Proposal for Services Contract 120173 03.

As requested, we've identified each of our uploaded files with the RFP number, our name, and "File X of X." These numbers refer to the following documents:

File 1 of 15:	Cover Letter and TOC
File 2 of 15:	Overview (Sections V and VI)
File 3 of 15:	Scope of Service
File 4 of 15:	Revised Attachment A, Bidder Questionnaire
File 5 of 15:	Cost Proposal
File 6 of 15:	Key Personnel Resumes
File 7 of 15:	Standard Reports
File 8 of 15:	Average Days to Payment Report
File 9 of 15:	Claim Failure Detail Report
File 10 of 15:	Staff Certifications Report
File 11 of 15:	Accepted Claims Report
File 12 of 15:	CSV File Example
File 13 of 15:	Sample Dashboard 1
File 14 of 15:	Sample Dashboard 2
File 15 of 15:	HITRUST Certification Engagement Letter

Falling Colors appreciates the opportunity to submit these materials in our bid to provide third party payor services to NDCS. We are absolutely confident in our ability to deliver extraordinary value to NDCS and look forward to demonstrating our capabilities, answering any questions NDCS may have, and providing such additional information and materials as may be requested.

Sincerely,

Jorie Koster-Hale, CEO
Sam Wolf, COO/Gen. Counsel





V. Project Description and Scope of Work

A. Project Overview

Falling Colors was created in 2014 when CEO Pamela Koster and CFO Mindy Hale merged their two companies: Koster's evaluation research company (founded 1996) and Hale's database technology company (founded 1999). This merger established a company whose mission is using information technology to support health delivery systems at scale. In nearly a decade since, Falling Colors has stayed true to this mission, developing tools to provide program managers, decision-makers, and executives with the data they need to meet the challenge of understanding the financial and health impacts of numerous large programs. To accomplish this, we deliver straightforward, configurable, and user-friendly platform that simplifies and reduces administrative burdens of data collection and billing on providers around New Mexico, delivering accountability and transparency to public health programs.

Since 2017, Falling Colors has served as the Administrative Services Organization for the New Mexico Behavioral Health Collaborative, an inter-agency entity comprised of 15 different state agencies involved in the provision of non-Medicaid behavioral healthcare services. In this capacity, Falling Colors contracts with close to 800 healthcare providers statewide and, at present, processes nearly \$200 million annually to those providers to facilitate the delivery of healthcare services to tens of thousands of New Mexicans. In the process, we collect myriad data points and return that data to state staff, leadership, and program managers in the form of standard reports, interactive dashboards, and individual data requests.

When Falling Colors took over as the third-party payor and administrative services provider for the State of New Mexico in 2017, New Mexico's behavioral health provider network had essentially been dismantled as the result of a series of political events. Hardly any providers were available to work with the state; those providers that would contract with the state were used to waiting between 90 and 180 days to be paid for services; and the state was denied access to any meaningful data.

Falling Colors rebuilt the provider network to nearly 800 providers who are consistently paid in an average of six days from invoice approval and provides a steady flow of robust, clear, and accurate data to dozens of state stakeholders. With our demonstrated track record of bringing extraordinary value to states and state agencies wanting to better understand and draw meaning from their data, Falling Colors is the ideal partner to assist the NDCS with ensuring timely, accurate payments to healthcare providers and delivery of requisite data through reports, dashboards, and other mechanisms. Our service platform can be easily configured to ensure that only those services that NDCS has agreed to pay for are submitted and processed, and that those services are paid at rates that NDCS has specified. Our powerful rules engine ensures that no unapproved service – and no service that isn't accompanied by requisite corollaries, such as pre-authorization where necessary – is processed for payment. And most importantly, Falling Colors has specific expertise in dealing with non-Medicaid claims, ensuring that all funds paid through our platform are "funds of last resort" and that anything that can be billed to Medicaid is properly billed to Medicaid.

As a company, we're passionate about the impact good data can deliver. To a person, our staff (presently located in ten states) want to participate in improving lives – and they see data as a core factor in that mission. Our team works with program stakeholders to ensure that our service platform is gathering the right information and asking the right questions to deliver necessary



metrics – giving those with the burden of making policy decisions the tools they need to understand the issues their communities are facing. With Falling Colors as a partner, decision makers can be confident that they’re receiving the insight they need to know when they’re on the right track and when a new approach might be necessary.

Falling Colors also believes that being a good corporate citizen and supporting our communities, our environment, and our staff are necessary parts of being a good business. We were one of the first companies to organize under the public benefit corporation act passed in New Mexico in 2020 (a law that allows us to incorporate environmental or community considerations into our corporate decision making). We’re also certified as a B-Corporation by the global non-profit B-Lab, using their rigorous third-party business impact assessment. This assessment measures hundreds of individual factors relating to employees, community support, environmental impact, and other elements. In 2024, we received the fourth highest score in the world—out of over eight thousand certified entities.

At Falling Colors, our expertise is in delivering data and other solutions to state governments and agencies, particularly relating to healthcare and specifically in the non-Medicaid arena.

VI. Solicitation Response Instructions

A. Solicitation Response Submission

1. Corporate Overview

a. Bidder Identification and Information

Falling Colors’ full name is Falling Colors Corporation, headquartered at 206 McKenzie Street in Santa Fe, New Mexico. We are incorporated as a Public Benefit Corporation under the laws of New Mexico, and have been incorporated in New Mexico since 2014. We converted from a standard Corporation to a Public Benefit Corporation after New Mexico passed its Public Benefit Corporation law in 2020.

b. Financial Statements

Falling Colors is not a publicly held corporation and accordingly submits the following information regarding the company rather than financial statements. Falling Colors presently has approximately thirty-five employees, who reside in New Mexico, Colorado, Pennsylvania, Oregon, California, Texas, New York, Minnesota, Kentucky, and Utah. We have existed in this form since approximately 2016; prior to that, our founders used data and technology solutions to deliver program assessments.

In 2017, Falling Colors was contracted with the State of New Mexico to provide third party payor and administrative services for behavioral healthcare programs. Initially, the total of funds to be processed was near \$35 million; since, the totals have grown annually to nearly \$200 million. During that time, Falling Colors has grown its client base from only two state agencies to seven New Mexico state agencies as well as private entities (such as the Thornburg Foundation and the New Mexico Farmer’s Marketing Association) and has contracted since 2020 with Advocates for Human Potential, a private contractor delivering Access to Recovery and other services in Massachusetts.



Falling Colors specializes in extracting actionable data from public healthcare spending, and in ensuring that that spending is handled according to specified rules. We recognize that state government is in a unique position: program managers often lack sufficient resources to engage as thoroughly as might be required in various programs, especially in light of overlapping funders, fund sources, grants, rules and requirements, and public and political pressures. Our mission is to bring powerful technological tools and data to aid those program managers with delivering maximum value from the precious public dollars they are entrusted with.

c. Change of Ownership

No change of ownership of Falling Colors is anticipated in the next 12 months.

d. Office Location

Falling Colors' primary office location is in Santa Fe, New Mexico, and this office will be responsible for performance of any award coming from this proposal. Falling Colors will ensure that necessary staff are available remotely and on site in Nebraska where necessary.

e. Relationship with the State

Falling Colors has had no dealings with any agency of the State of Nebraska during the last three years or at any other time.

f. Bidders Employee Relations to State

No party named in any of Falling Colors solicitation response has been an employee of the State of Nebraska in the last six months or prior.

g. Contract Performance

Falling Colors has not had any contract terminated for default or any other reason during the past three years or at any other time. Falling Colors notes that its initial contract with the State of New Mexico, executed to begin on July 1, 2017, was for a term of three years, with three options to renew. The State of New Mexico took advantage of each of those three renewals. When the contract ended, the State of New Mexico submitted the contract to a public RFP process in accordance with state procurement rules. Falling Colors was again selected and begin our second contract period on July 1, 2023.

h. Summary of Bidder's Corporate Experience

Here, Falling Colors provides a summary matrix detailing previous projects similar to this solicitation in size, scope, and complexity.

Project	ASO Services for NM (Behavioral Healthcare Services Division; Department of Health; Children, Youth, and Families Division; Aging and Long Term Services Division; Developmental Disabilities Division.	ASO Services for Advocates for Human Potential	Data Analytics, Technical Infrastructure, and Strategy: Kevin S Project for Children, Youth, and Families Division of NM
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Time Period	2017 – Present	2020 – present	2020 – 2024
Scheduled/ actual completion	<p>In connection with these services, Falling Colors has delivered numerous projects of varying degrees of complexity. These have included, for example, incorporation of new agencies into the Falling Colors Service platform; with regard to one such agency, we were asked to contract with hundreds of new providers in only a few months, to train numerous program staff and providers to use our platform; and to develop and incorporate rules and configurations to ensure appropriate expenditure and processing of millions of dollars in federal funding to ensure that the State of New Mexico would not lose that funding. Falling Colors has also incorporated new agencies that required substantial new technology. For example, the Developmental Disabilities Counsel needed both third-party payor services and what amounted to a case-management platform facilitating management of guardianship and related cases. Falling Colors delivered this platform to specifications on time and has successfully worked with DDC for years since to incorporate additional functionality as new requirements have been identified.</p>	<p>Falling Colors executed a contract with AHP in the spring of 2020 for a “go-live” of September 30, 2020. Falling Colors delivered the project on time. The project is anticipated to sunset sometime in 2025 as the pertinent portion of AHP’s contract with the State of Massachusetts is ending. In addition to developing a robust set of services aiding AHP with tracking numerous aspects of their access to recovery programs, the project commenced with a historic data import and evaluation, which Falling Colors also handled timely and effectively.</p>	<p>In 2020, the State of New Mexico Children, Youth, and Families Division (CYFD) reached a settlement agreement with a group of plaintiffs who had sued alleging mistreatment of children committed to the foster care system. This settlement agreement included an extraordinarily robust set of data metrics, tied to specific reforms, that would enable the plaintiffs and the public at large to gauge CYFD’s progress towards its commitments. CYFD asked Falling Colors to step in to assist it in developing these metrics and data solutions that would enable CYFD to take its various sources of data and turn them into robust, detailed, and substantial annual reports. The project included a detailed and lengthy set of deadlines and deliverables, all of which Falling Colors met timely and effectively.</p> <p>The contract executed by Falling Colors and CYFD was for four years, and ended in December of 2024. As a return by the CYFD and the plaintiffs to arbitration has rendered the future of the project unclear, Falling Colors elected not to renew the contract. However, Falling Colors continues to work in good faith with CYFD to ensure a smooth, effective transfer of knowledge and data to the state.</p>
Customer Name	David Gonzales Davids.gonzales@ddc.nm.gov PH 505.263.7232	Liesl Martin lmartin@ahpnet.com PH 703.298.8363	Bianca Foppert Bianca.foppert@cyfd.nm.gov 505.479.2622



	Fax 505.841.4455 Jim Farmer James.farmer@doh.nm.gov PH 505.487.0822 Raymond Duran Raymond.duran@doh.nm.gov PH 505.623.1225	Brita Loftus bloftus@ahpnet.com PH 734.717.1578	Milissa Soto Milissa.soto@cyfd.nm.gov PH 505.257.8759 Kathyleen Kunkel Kathy.kunkel@hsd.nm.gov Kathy_kunkel@hotmail.com PH 505.827.0002
Prime Vendor/Sub	Falling Colors has always acted as the prime vendor on this contract.	Falling Colors has always acted as the prime vendor on this contract.	Falling Colors has always acted as the prime vendor on this contract.

i. Summary of Bidder’s Proposed Personnel/Management Approach

The following individuals will be designated as key personnel in this project.

Tim Harville, Senior Product Manager. Tim serves in the invaluable role of being a bridge between our technical team and clients, gathering information about a business or public need and helping to translate that information into detailed technical requirements for our engineers or other technical staff to implement. With regard to the work contemplated here, Tim will (in conjunction with Tracy Archuleta, below) work directly with NDCS staff to ensure that we have a thorough understanding of all of NDCS’s needs and will work to ensure that our service platform is appropriately configured to ensure efficiency and accuracy at every step. Tim also ensures that our projects stay on track and are timely delivered.

Tracy Archuleta, Principal Business Analyst. Tracy has extensive experience with analyzing and delivering on business needs, and is adept at understanding process flows to design efficient solutions. She also heads our compliance and customer success teams, ensuring that clients receive excellent service and that all solutions are compliant with applicable regulatory or other regimes – from HIPAA to Title 42 and beyond. During her tenure at Falling Colors, Tracy has been an invaluable part of teams developing approaches to numerous new data projects, and brings an extraordinary ability to design workflow and process around data collection, integration of data streams, and system/platform design that supports the work to be accomplished. For the present contract, Tracy will work tirelessly to ensure that every service and associated rule is properly designed and configured to work as expected; she’ll also oversee the development of all training materials and modules to make certain they include all of the right information in the right places.

Spencer Williams, Quality Assurance Manager. Heading our quality assurance team, Spencer is responsible for ensuring that our dashboards, reports, and other data delivery mechanisms are sound and reliable on the back end. Design of complex systems and sets of interlocking rules requires extensive testing and verification to transition from “we built what was asked for” into “it functions the way we expect it to.” Spencer and his team test every assumption and edge case to ensure that the system functions as expected.

Kyle Kleisinger, Public Health Data Analyst Team Lead. Kyle brings extensive experience with behavioral healthcare programs in the public health field to Falling Colors, and has been the lead



on our Kevin S project since joining Falling Colors. Kyle has a decade of experience with designing, coordinating, and evaluating social programs in the public health arena, and will bring his superb data skills to this project. Kyle works closely on several Falling Colors data projects, each of which involves incorporation of multiple data sets from various sources. For the present contract, Kyle (will work directly with NDCS staff to ensure that Falling Colors knows exactly what NDCS needs in a periodic report, what it needs in a dashboard, what it needs to be able to pull from the database at a moment's notice, and how to approach a complex question asked by a state senator or a persistent reporter with a public records request. Kyle also ensures that the reports and dashboards, when delivered, are clear and easy to understand.

Adrian Mee, Principal Data Architect. Adrian has been with Falling Colors for nearly ten years and during that time has led our data architecture and security departments. With an expertise in data architecture and SQL, Adrian brings an extraordinary capacity to design data solutions that will ensure the accuracy and security of reporting and access solutions. Adrian is passionate about incorporating new technology into our platforms, and keeps us abreast of new developments in the data field that can help draw data streams together in maximally efficient and effective ways. For the present contract, Adrian will ensure that the data is structured in such a way as to keep it safe and secure and available to deliver insight as needed.

Leadership

The Falling Colors leadership team engages directly in development and support for our projects to ensure success, and will step in as needed. This includes the following individuals:

Jorie Koster-Hale, PhD, CEO: With a background including a PhD in cognitive neuroscience from MIT, a postdoctoral fellowship at Harvard, and experience as the lead data scientist for an enterprise AI company in Paris, Jorie has an unparalleled understanding of how to use data to support public policy.

Sam Wolf, Esq., COO/General Counsel: With thirty years of business management experience and fifteen years of business law and litigation experience, Sam brings a valuable perspective to legislative and policy initiatives and an in-depth understanding of regulatory and compliance issues facing the world of sensitive data.

Barbara Serna, Director of Finance: One of the most fundamental questions posed by any third-party payor service provider relationship is "where did the money go?" and Barbara always has the answer. For the present contract, Barbara will handle invoicing and accounting-related functions, including verification that data sets and reports are drawing accurate information at all times.

j. Subcontractors

Falling Colors does not anticipate relying on subcontractors in connection with this Contract.

2. Technical Response

a. Understanding of the Project Requirements

NDCS needs a third-party payor who can contract with necessary service providers in all metro areas where it has facilities located, make certain that those providers are providing necessary



information and billing appropriately, and ensure that any service NDCS is paying for is paid at the correct amount, is not Medicaid eligible, and includes preauthorization or other prerequisites. Then, NDCS needs to have easy access to clear, actionable data about all of these and related steps.

Falling Colors thoroughly understands all of these steps and how to deliver them; this is exactly what we've been doing for numerous agencies of the State of New Mexico for nearly eight years. Falling Colors understands the importance of ensuring that non-state sources of funding such as Medicaid are utilized to their fullest extent, and how to build a system that will prevent erroneous payment of Medicaid-eligible services by NDCS. Falling Colors understands the importance of ensuring that services are only paid at approved rates, whether based on Medicaid or a negotiated rate; and has built a system that can deliver certainty that services are never paid at unapproved rates. And Falling Colors understands that NDCS staff, who are busy handling the important work of the state, need to have on-demand access to crucial data that will help them understand exactly what's happening with services and money at any given moment. Falling Colors specializes in developing data tools that can fill this need.

Falling Colors has extensive experience working with state agencies to understand and enforce rules – which services can or can't be paid for, which services require special treatment or authorization, which services should be billed to Medicaid – and how to translate that complex morass of requirements into an easy-to-use platform that automatically enforces all of these rules so that providers can focus on delivering healthcare and state staff can focus on running programs. We can ensure that NDCS gets a platform that pays the right amounts to the right providers, prevents erroneous payments and maximizes Medicaid utilization, and delivers the data NDCS needs.

With regard to Medicaid, Falling Colors has particular expertise in dealing with non-Medicaid funds and, therefore, with ensuring that any funds that can be billed to Medicaid are. Falling Colors interfaces with the Medicaid Eligibility system to ensure all clients or services that are Medicaid eligible are billed to Medicaid. This process includes:

- Training providers to determine client eligibility for Medicaid services and billing through the MCOs first, where appropriate, rather than through Falling Colors;
- Falling Colors provides a Medicaid Eligibility Check utility (integrated into our platform) that will allow designated NDCS staff to download the three most recent months of accepted claims activity and compare it against the Medicaid membership registry.
- Based on this reconciliation, NDCS staff or Falling Colors can identify a monthly list of claims that should be recouped. Any claims paid within the three-month retroactive eligibility period are added to this tally for recoupment.
- Falling Colors support staff loads the affected claims into the Recoupment module, where the affected payments are recouped, generally as a reduction in future payments to the provider.

b. Proposed Development Approach

Falling Colors will take the following approach to development of this project. Specified time periods begin with award of the Contract.

Information and requirements gathering (days 1 - 90). Falling Colors will engage in an intensive information and requirements gathering phase. During this time, Falling Colors will work directly with NDCS to identify all services to be covered by NDCS for incarcerated persons, as well as



any limitations to or special requirements for those services (for example, services that require any pre-authorization or have other prerequisites such as a certain diagnosis); and any limitations on those services (for example, dental cleanings might be covered but only at six-month intervals).

Data collection and design (days 30- 90). As Falling Colors works with NDCS to identify and define all approved services, we'll also work with NDCS to determine what data NDCS would like to collect in relation to any of these services, ensuring that services are constructed in our platform in a manner facilitating that data collection and delivery in such formats that NDCS requires. This will include identification of any surveys or assessments NDCS would like to include (such as TEDS or GPRA).

This data design phase includes the following elements, among others:

Keys/Primary Fields: We ensure all entities in our system (clients, providers, staff, users, etc.) have primary keys to allow for search and deduplication. These unique identifier keys are automatically generated when a new record is created.

Required Fields: Required fields ensure all data that is needed to verify a service is collected. Additionally, Agencies may request that certain fields be required (such as Activity Type) to increase specificity, transparency, and analytic potential.

Data Type Validation: Limiting the types of data that can be entered into a certain field ensures data is collected in a reliable manner with the correct format (e.g., a phone number must be of the correct format, or a date must be between a certain range).

Forced Choice Constraints: Like data type validation, forced-choice as an alternative to free-text entry can ensure higher data quality and consistency; fields can be set to dropdown or multiple choice as appropriate.

Duplication Checks: Beyond field level validation and constraints, we have the ability to implement duplication checks; for example, our system checks for possible duplicates when clients are registered in the system, permitting merging of duplicates as they are identified.

Credentialing standards (days 1 – 30). An important aspect of developing a provider network is to ensure the existence of clear written standards for provider credentialing. Falling Colors is experienced in approaching this question in various ways: for example, many providers in our network are credentialed through a simple certification and attestation that the provider has already been credentialed through one of the MCOs serving the state. Other providers, who do not have MCO contracts or relationships, can be credentialed through uploading credentialing documents to the Falling Colors service platform, which documents are then available for review by state program managers. Different types of providers may have different requirements for their credentials, and the system needs to be designed and configured to incorporate these differences (for example, a dental hygienist may have a recertification requirement annually, while a physician's assistant may need to recertify every two years). While some of these requirements are established by credentialing bodies (the Nebraska medical authority) others may be subject to NDCS discretion and requirements.

Provider Network (days 31 - 120). While our technical team is working to define and construct all necessary services, our legal and customer service team will be engaging with medical providers in appropriate areas to execute contracts protecting NDCS and Falling Colors and specifying the



terms on which these providers will be contracted to deliver services to NDCS inmates. The first step here is to establish template documents (at minimum, a contract and HIPAA-compliant Business Associate Agreement). Falling Colors standard practice is to establish such a contract that provides all protections required by the contracting agency (here, NDCS) and then to work with legal departments for every provider to ensure timely execution. In the event that there are providers who wish to make changes to the contract template, NDCS will be offered a choice between a “no negotiation” approach (“This is the NDCS-approved contract; take it or leave it”) or a “discussion” approach (“Reasonable changes will be considered”). Either way, Falling Colors handles all aspects of this process, and gives NDCS final approval over any requested changes.

System Configuration (days 91 – 150). When our team understands all system requirements and NDCS has signed off on our design and rules configuration, our technical team will configure the system to incorporate all of these elements into the service platform. As elements of the platform are completed, subsequent stages can begin with regard to those areas.

Rules engine and automated quality checks (days 120 - 180). Once the information gathering and data design phases are complete, Falling Colors will conduct rigorous internal testing of the system to ensure that performance is as expected. This period will include test cases and claims to verify that rules are properly executed and sequenced, testing of claims processing and data collection, and robust system stability checks to identify and eliminate any weak points or system bugs.

User resource design and development (days 60 - 150). As the information and requirements gathering phase begins to wrap up, our customer service team will begin developing system documentation and training materials, which will include both live training sessions, recorded sessions available on demand, and short-form training resources for individual system elements. Thus all system users will have access to written training manuals, training videos, and short form “how to” video or slide presentations.

User Acceptance Testing (days 120 - 150). Following Falling Colors’ own system quality checks, the system will be opened to testing by NDCS staff and selected providers. Importantly, NDCS staff will already have had the opportunity to see system demonstrations to ensure that it serves all identified needs; the testing period is an additional opportunity to have hands-on experience with the platform and to identify any final improvements that can be delivered. During this period, NDCS staff will also have the opportunity to see data deliverables such as reports and dashboards. While data included in these deliverables will at that point still be test data, it will enable NDCS staff to identify adjustments to formats or structure that will ensure maximum utility.

User training (days 150 - 180). Once the system is ready for go-live, Falling Colors will provide training sessions for all system users. These training sessions will be recorded and archived, and therefore will be available to any new system users or those who are unable to attend live sessions. Importantly, these training sessions will include provider training regarding how to determine client eligibility for Medicaid services, ensuring that providers are aware of how and when to bill Medicaid rather than NDCS for services. *Note that the Falling Colors customer service team is always available to provide additional trainings as necessary to ensure that all system users get maximum value from the system.*

c. Attachment A, Bidder Questionnaire Requirements

See Attachment A.



d. Detailed Project Work Plan

FC Key Activities	FC Team Resources	Potential Obstacles	Plans to Address Obstacles	Days
<p>Information and Requirements Gathering: Work with NMDC program staff to understand workflows, services, and claims needs. During this stage, all necessary configuration changes would be identified; for example, if NDCS required a new field to be added to the consumer registration platform, we would gather all necessary information about that field at this stage. Such information would include not only the field itself but information about what insights NDCS hoped to gather from data collected through that field, whether it was mandatory, if it would be used by other programs or agencies, etc.</p>	Technical	Availability of NDCS personnel	Ensure designation of key NDCS staff and plan commencement of this period to match their availability	1 - 60
<p>Legal and Contracting: Work with NDCS authorities and legal counsel to establish a provider contract template and BAA to be used for NDCS providers. This template will include all items deemed required by NDCS counsel in the context of the nature of services to be provided, items required by Falling Colors, and a HIPAA-compliant BAA. The goal of this process is to establish a contract template acceptable to NDCS: a template that incorporates state rules, HIPAA, and any other applicable requirements, and will be tailored to the type of providers NMCD anticipates using to deliver the services at issue. This contract will include credentialing requirements (e.g., do qualified providers need to have a current LISW?); additional qualification requirements (e.g., background checks or similar); security requirements (for Falling Colors, agreement to abide by our security protocols and, for example, not share user IDs; for NDCS, this might include agreement to abide by requirements for admission to NDCS facilities).</p>	Compliance and legal	Availability of NDCS personnel and understanding of overlapping requirements	Communication and engagement are key by all parties. Falling Colors has extensive experience in this arena and is adept at defining templates and understanding credentialing considerations. However, the decisions regarding many of these elements – what must be included in the contract template, or what should be included in credentialing requirements – is ultimately up to NDCS staff or counsel. Timely decisions in this regard will be crucial to the success of the project.	1 - 60
<p>Data Collection and Design: Work with NDCS authorities and program staff to identify all required reports and dashboards. Ensure availability of data needed to serve those reports and dashboards, or build plan to develop and collect necessary data flows.</p>	Data	NDCS clarity and understanding on what data elements are crucial and how it needs data to be delivered.	Continued training and education with all relevant personnel of the agency, from leadership to financial to program staff. Ensuring appointment of a point of contact at NDCS who knows who to ask or bring it when decisions need to be made.	30 - 120



FC Key Activities	FC Team Resources	Potential Obstacles	Plans to Address Obstacles	Days
<p>System Configuration: Configure claims rules engine to integrate all identified services and implement all identified rules associated with those services. Integrate new claims codes and enforce any supporting rules. Ensure that all services and associated rules are designed to support and require collection of data fields necessary to deliver required reports, dashboards, or other data elements to NDCS staff.</p>	<p>Compliance, Development, Data, Quality Assurance</p>	<p>Lack of clear specification during business analysis stage</p>	<p>Ensuring that all relevant stakeholders at NDCS and Falling Colors have reviewed and signed off on the program requirements and approach.</p>	<p>61 - 150</p>
<p>Financial Setup: Develop the NDCS Funding Tables to ensure delivery of financial information meets NDCS needs. For example, if NDCS wishes to track delivery or outcomes of particular grant funds, the Falling Colors service platform will need to be configured to track these grant funds appropriately..</p>	<p>Finance</p>	<p>Incomplete or late budget detail sections.</p>	<p>Continued training and education with all relevant personnel of the agency, from leadership to financial to program staff. Ensuring FC has the correct points of contact to address financial questions.</p>	<p>61 - 120</p>
<p>Internal testing: Falling Colors configuration testing, review, correction, release. Falling Colors will demo new services and functionality to NDCS where appropriate.</p>	<p>Compliance, Quality Assurance</p>	<p>Availability of NDCS staff for demo purposes.</p>	<p>Ensuring adequate planning for demo schedule in advance of demo readiness to ensure appropriate availability.</p>	<p>120 - 180</p>
<p>Provider Onboarding and training: As soon as Falling Colors begins identifying providers to integrate into the provider network (through historic data regarding NDCS providers, work with NDCS, and other research) and has developed a contract template with NDCS, Falling Colors will reach out to those providers to begin the process of contracting and onboarding them into the system. We will reach out to these providers with our Provider Welcome Packet, orienting designated staff around Falling Colors processes and roles. Falling Colors support staff will proceed to gather all required information from provider staff and to set up necessary infrastructure like EFT registration, W9 forms, provider registration in our platform, etc. Note that new providers can be added to the network at any time; the target timeline for this section is based on ensuring that an adequate provider network is contracted, comfortable using the Falling Colors service platform, and ready to begin delivering services under this Contract on day one of the go live period.</p>	<p>Customer Success</p>	<p>Provider confusion or discomfort with contract/BAA</p>	<p>Falling Colors keeps an open line of communication and facilitates coming to an agreement that can be approved by NDCS.</p>	<p>31 - 210</p>
<p>Internal Training: Falling Colors will train our internal support staff to be ready to answer questions and provider technical assistance, as well as update our help documentation and training materials.</p>	<p>Customer Success, Quality Assurance, Compliance, and Finance</p>	<p>Key staff being absent due to illness or vacation. // Configuration error.</p>	<p>Knowledge shared across teams, with each key staff person having at least one back-up for BHC-related tasks // All changes to our system go through our rigorous QA process before release.</p>	<p>1 - 210</p>



FC Key Activities	FC Team Resources	Potential Obstacles	Plans to Address Obstacles	Days
NDCS Training: develop and schedule trainings for NMCD staff on invoice approval and other aspects of the process that they will need to engage with.	Falling Colors customer success team	Availability of NDCS staff.	Schedule multiple trainings at convenient times, ensure that trainings and help videos are available on-demand, send out multiple notices and reminders for upcoming trainings.	120 – 210 (ongoing)
Provider Training: Falling Colors will schedule trainings for all designated personnel. Depending on the number and availability of provider staff, such trainings will be offered on multiple dates. Trainings will be recorded, and recordings made available to any staff who were unable to attend live or who would like to review the materials.	Falling Colors customer success team	Lack of engagement from provider staff.	Schedule multiple trainings at convenient times, ensure that trainings and help videos are available on-demand, send out multiple notices and reminders for upcoming trainings. Include training attendance as a metric on the Provider Scorecard.	180 – 210 (ongoing)
Please note that all of these time frames are dependent on NDCS and provider engagement, resources, and availability				

e. Deliverables and Due Dates

Because actual dates for key items are TBD based on contract award and agreement regarding go-live of the system and service delivery, the “Due Dates” provided here are based on days from execution of the Contract. This list is subject to modification by mutual agreement of the parties as individual deliverables and requirements are identified and defined. All deadlines presume availability of necessary NDCS staff to provide information and formalize approvals.

Falling Colors notes that the 210-day schedule proposed here is aggressive; although we are confident in our ability to execute, successful adherence to the proposed schedule would require consistent availability and prompt responsiveness by necessary NDCS staff. An additional consideration relates to accounting considerations tied to the fiscal year. In our experience, implementing a new financial and accounting system during a fiscal year injects substantial and avoidable complexity. In our view, the most successful approach to this project would be to plan “go live” of the new system on the first day of a fiscal year. Given the implausibility of such a go-live occurring on July 1, 2025 for state FY 2026, Falling Colors believes that the most successful implementation of this project would occur with a go-live date on day one of state FY 2027 or July 1, 2026.

- *List of covered services and applicable rules* 60 days
- *Preliminary provider network list* 60 days
- *Contract template with supporting documents (BAA etc)* 45 days
- *Credentialing requirements and standards* 60 days
- *Data dictionary providing standards for data collection* 60 days
- *List of standard reports to be available at no cost* 90 days
- *List of standard dashboards to be available at no cost* 90 days
- *Mockups of reports and dashboards for NDCS signoff* 120 days
- *Preliminary system design and configuration* 120 days
- *NDCS approval of system design and configuration* 135 days
- *Falling Colors preliminary testing complete* 160 days
- *NDCS and provider UAT complete* 180 days
- *NDCS training materials complete* 150 days



- *Provider onboarding complete (EFT tested, documents executed)* 180 days
- *Provider training materials complete* 180 days
- *Provider training schedule established* 180 days
- *Provider training complete* 200 days

Falling Colors notes that most of these proposed deliverable dates depend on coordination of schedules between Falling Colors and NDCS. While Falling Colors is prepared to commit to availability and execution of a timeline such as the one proposed, we recognize that NDCS may have annual “crunch times” or other challenges along the way. Accordingly, we recommend that if Falling Colors is selected for this contract, one of our first efforts is to work closely with NDCS to build an actual project schedule with dates to accommodate such crunch times or other pressures and to ensure success.

State of Nebraska Department of Correctional Services
REVISED REQUEST FOR PROPOSAL FOR SERVICES CONTRACT

SOLICITATION NUMBER	RELEASE DATE
120174 O3	November 01, 2024
OPENING DATE AND TIME	PROCUREMENT CONTACT
January 07 22, 2025, 2:00 p.m. Central Time	Julie Schiltz

PLEASE READ CAREFULLY!
SCOPE OF SERVICE

The State of Nebraska (State), Department of Correctional Services, is issuing this solicitation for a service contract for the purpose of selecting a qualified bidder to process payments for claims/ invoices for an incarcerated individual(s) healthcare services on behalf of NDCS. A more detailed description can be found in Section V. The resulting contract may not be an exclusive contract as the State reserves the right to contract for the same or similar services from other sources now or in the future.

The term of the contract will be four (4) years commencing upon notice to proceed. The Contract includes the option to renew for two (2) additional two (2) year periods upon mutual agreement of the Parties. The State reserves the right to extend the period of this contract beyond the termination date when mutually agreeable to the Parties.

In the event that a contract with the awarded bidder(s) is cancelled or in the event that the State needs additional Vendors to supply the solicited services, this solicitation may be used to procure the solicited services up to twenty-four (24) months from the date the Intent to Award is posted, provided that 1) the solicited goods or services will be provided by a bidder (or a successive owner) who submitted a response pursuant to this solicitation, 2) the bidder's solicitation response was evaluated, and 3) the bidder will honor the bidder's original solicitation response, including the proposed cost, allowing for any price increases that would have otherwise been allowed if the bidder would have received the initial award.

ALL INFORMATION PERTINENT TO THIS SOLICITATION CAN BE FOUND ON THE INTERNET AT:
<https://das.nebraska.gov/materiel/bidopps.html>.

IMPORTANT NOTICE: Pursuant to Neb. Rev. Stat. § 84-602.04, State contracts in effect as of January 1, 2014, and contracts entered into thereafter, must be posted to a public website. The resulting contract, the Solicitation, and the awarded solicitation response will be posted to a public website managed by DAS, which can be found at <http://statecontracts.nebraska.gov> and https://www.nebraska.gov/das/materiel/purchasing/contract_search/index.php.

In addition and in furtherance of the State's public records Statute (Neb. Rev. Stat. § 84-712 et seq.), all responses received regarding this Solicitation will be posted to the State Purchasing Bureau public website.

These postings will include the entire solicitation response. Bidder must request that proprietary information be excluded from the posting. The bidder must identify the proprietary information, mark the proprietary information according to state law, and submit the proprietary information in a separate file named conspicuously as "PROPRIETARY INFORMATION". The bidder should submit a detailed written document showing that the release of the proprietary information would give a business advantage to named business competitor(s) and explain how the named business competitor(s) will gain an actual business advantage by disclosure of information. The mere assertion that information is proprietary or that a speculative business advantage might be gained is not sufficient. (See Attorney General Opinion No. 92068, April 27, 1992). **THE BIDDER MAY NOT ASSERT THAT THE ENTIRE SOLICITATION IS PROPRIETARY. COST SHEETS WILL NOT BE CONSIDERED PROPRIETARY AND ARE A PUBLIC RECORD IN THE STATE OF NEBRASKA.** The State will determine, in its sole discretion, if the disclosure of the information designated by the Bidder as proprietary would 1) give advantage to business competitors and 2) serve no public purpose. The Bidder will be notified of the State's decision. Absent a determination by the State that the information may be withheld pursuant to Neb. Rev. Stat. § 84-712.05, the State will consider all information a public record subject to disclosure.

If the State determines it is required to release withheld proprietary information, the bidder will be informed. It will be the bidder's responsibility to defend the bidder's asserted interest in non-disclosure.

To facilitate such public postings, with the exception of proprietary information, the State of Nebraska reserves a royalty-free, nonexclusive, and irrevocable right to copy, reproduce, publish, post to a website, or otherwise use any contract, or solicitation response for any purpose, and to authorize others to use the documents. Any individual or entity awarded a contract, or who submits a solicitation response, specifically waives any copyright or other protection the contract, or solicitation response may have; and acknowledges that they have the ability and authority to enter into such waiver. This reservation and waiver are a prerequisite for submitting a solicitation response, and award of a contract. Failure to agree to the reservation and waiver will result in the solicitation response being found non-responsive and rejected.

Any entity awarded a contract or submitting a solicitation response agrees not to sue, file a claim, or make a demand of any kind, and will indemnify and hold harmless the State and its employees, volunteers, agents, and its elected and appointed officials from and against

any and all claims, liens, demands, damages, liability, actions, causes of action, losses, judgments, costs, and expenses of every nature, including investigation costs and expenses, settlement costs, and attorney fees and expenses, sustained or asserted against the State, arising out of, resulting from, or attributable to the posting of the contract or solicitation response, awards, and other documents.

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GLOSSARY OF TERMS

Acceptance Test Procedure: Benchmarks and other performance criteria, developed by the State or other sources of testing standards, for measuring the effectiveness of products or goods and the means used for testing such performance.

Addendum: A written correction or alteration to a document during the solicitation process (e.g., Questions and Answers, Revised Schedule of Events, Addendum to Contract Award).

Agency: All officers of the state, departments, bureaus, boards, commissions, councils, and institutions receiving legislative appropriations.

Agent/Representative: A person authorized to act on behalf of another.

Amend: To alter or change by adding, subtracting, or substituting.

Amendment: A written correction or alteration to a document.

Appropriation: Legislative authorization to expend public funds for a specific purpose; money set apart for a specific use.

Automated Clearing House (ACH): Electronic network for financial transactions in the United States.

Award: All purchases, leases, or contracts which are based on competitive solicitations will be awarded according to the provisions in the solicitation.

Best and Final Offer (BAFO): In a competitive solicitation, the final offer submitted which contains Vendor's most favorable terms for price.

Bid: See Solicitation Response.

Bid Opening: The process of opening correctly submitted solicitation responses at the time and place specified in the written solicitation and in the presence of any bidder who wishes to attend.

Bidder: A Vendor who submits a Solicitation Response.

Breach: Violation of a contractual obligation by failing to perform or repudiation of one's own promise.

Business: Any corporation, partnership, individual, sole proprietorship, joint-stock company, joint venture, or any other private legal entity.

Business Day: Any weekday, except State-recognized holidays.

Calendar Day: Every day shown on the calendar including Saturdays, Sundays, and State/Federal holidays.

Cancellation: To call off or revoke a solicitation, purchase order, or contract without expectation of conducting or performing at a later time.

Catalog/Non-Core: A printed or electronic list of products a Vendor may provide at a discounted rate or discount off list price to the State. Initial contract award(s) is not based on Catalog/Non-Core items.

Central Processing Unit (CPU): Any computer or computer system that is used by the State to store, process, or retrieve data or perform other functions using Operating Systems and applications software.

Change Order: Document that provides amendments to an executed purchase order or contract.

Collusion: An agreement or cooperation between two or more persons or entities to accomplish a fraudulent, deceitful, or unlawful purpose.

Commodities: Any equipment, material, supply, or goods; anything movable or tangible that is provided or sold.

Commodities Description: Detailed descriptions of the items to be purchased; may include information necessary to obtain the desired quality, type, color, size, shape, or special characteristics necessary to perform the work intended to produce the desired results.

Community Standard Level of Care: Nebraska State Statute 83-4,154 (1) Community standard of health care means medical care of the type, quality, and amount that any individual residing within the community in question could expect to receive in that community; (2) Department means the Department of Correctional Services; (3) Health care services means all medical care provided by or on behalf of the department to inmates and includes the practice of medicine and surgery, the practice of pharmacy, nursing care, dental care, optometric care, audiological care, physical therapy, mental health care, and substance abuse counseling and treatment; (4) Inmate means an individual in the custody of the department; and (5) Medical doctor means a person licensed to practice medicine and surgery in this state.

Competition: The effort or action of two or more commercial interests to obtain the same business from third parties.

Confidential Information: See Proprietary Information.

Contract: An agreement between two or more parties creating obligations that are enforceable or otherwise recognizable at law; the writing that sets forth such an agreement.

Contract Administration: The management of the contract which includes and is not limited to contract signing, contract amendments and any necessary legal actions.

Contract Award: Document that officially awards a contract to a bidder(s) as the result of a competitive solicitation or a vendor(s) in a contract that qualifies for an exception or exemption from the competitive bidding requirements of the State Procurement Act.

Contract Management: The management of day-to-day activities at the agency which includes and is not limited to ensuring deliverables are received, specifications are met, handling meetings and making payments to the Vendor.

Contract Period: The duration of the contract.

Contractor: See Vendor.

Cooperative Purchasing: The combining of requirements of two or more political entities to obtain advantages of volume purchases, reduction in administrative expenses or other public benefits.

Copyright: A property right in an original work of authorship fixed in any tangible medium of expression, giving the holder the exclusive right to reproduce, adapt and distribute the work.

Cost Sheet: Commodities or Services specifically listed within the solicitation for evaluation.

Critical Program Error: Any Program Error, whether or not known to the State, which prohibits or significantly impairs use of the Licensed Software as set forth in the documentation and intended in the contract.

Customer Service: The process of ensuring customer satisfaction by providing assistance and advice on those commodities or services provided by a Vendor.

Default: The omission or failure to perform a contractual duty.

Deviation: Any proposed change(s) or alteration(s) to either the terms and conditions or deliverables within the scope of the written solicitation or contract.

Evaluation: The process of examining a solicitation response after opening to determine the bidder's responsibility, responsiveness to requirements, and to ascertain other characteristics of the solicitation response that relate to determination of the successful award.

Evaluation Committee: Individual(s) identified by the agency that leads the solicitation to evaluate solicitation responses.

Extension: Continuance of a contract for a specified duration upon the agreement of the parties beyond the original Contract Period; not to be confused with "Renewal Period".

Free on Board (F.O.B.) Destination: The delivery charges are included in the quoted price and prepaid by the Vendor. Vendor is responsible for all claims associated with damages during delivery of product.

Free on Board (F.O.B.) Point of Origin: The delivery charges are not included in the quoted price and are the responsibility of the agency. Agency is responsible for all claims associated with damages during delivery of product.

Foreign Corporation: A foreign corporation that was organized and chartered under the laws of another state, government, or country.

Goods: See Commodities.

Incarcerated Individual: an individual in the custody of the Department of Correctional Services.

In-patient: refers to a hospitalization that exceeds 24 hours, but excludes observation stays.

Installation Date: The date when the procedures described in "Installation by Vendor" and "Installation by State" as found in the solicitation or contract are completed.

Interested Party: A person acting in their personal capacity or an entity entering into a contract or other agreement creating a legal interest therein.

Late Solicitation Response: A solicitation response received after the Opening Date and Time.

Licensed Software Documentation: The user manuals and any other materials in any form or medium customarily provided by the Vendor to the users of the Licensed Software which will provide the State with sufficient information to operate, diagnose, and maintain the Licensed Software properly, safely, and efficiently.

Mandatory: Required, compulsory, or obligatory.

May: Discretionary, permitted; used to express possibility.

Medicaid: Medical assistance provided under a state plan approved under title XIX of the Act.

~~Medicare: The health insurance program for the aged and disabled under title XVIII of the Act.~~

~~Medicare rates: Prevailing Medicare reimbursement rate at the time of the claim.~~

Module (see System): A collection of routines and data structures that perform a specific function of software.

Must: See Shall.

National Institute for Governmental Purchasing (NIGP): National Institute of Governmental Purchasing – Source used for assignment of universal commodity codes to goods and services.

Nebraska Medicaid eligibility: An inmate of a public institution, as defined by 42 Code of Federal Regulations (CFR) 435.1009, who meets inpatient status in a medical institution, as defined by 42 CFR 435.1010, and who is otherwise eligible may only receive payment for services received during his or her inpatient stay over 24 hours.

Non-core: See Catalog.

Non-Responsive Solicitation Response: Any solicitation response that does not comply with the requirements of the solicitation or cannot be evaluated against the other solicitation responses.

Nonnegotiable: These clauses are controlled by state law and are not subject to negotiation.

Opening Date and Time: Specified date and time for the opening of received, labeled, and sealed formal solicitation responses.

Operating System: The control program in a computer that provides the interface to the computer hardware and peripheral devices, and the usage and allocation of memory resources, processor resources, input/output resources, and security resources.

Out-patient: a patient who receives medical treatment without being admitted to a hospital.

Outsourcing: The contracting out of a business process that an organization may have previously performed internally or for which an organization has a new need to an independent organization from which the process is purchased back.

Payroll & Financial Center (PFC): Electronic procurement system of record.

Performance Bond: An insurance agreement accompanied by a monetary commitment by which a third party (the surety) accepts liability and guarantees that the Vendor fulfills any and all obligations under the contract.

Personal Property: See Commodities.

Pending Claims: For the purposes of this RFP, pending claims are applications that have not been yet submitted, approved, or denied.

Platform: A specific hardware and Operating System combination that is different from other hardware and Operating System combinations to the extent that a different version of the Licensed Software product is required to execute properly in the environment established by such hardware and Operating System combination.

Point of Contact (POC): The person designated to receive communications and to communicate.

Product: Something that is distributed commercially for use or consumption and that is usually (1) tangible personal property, (2) the result of fabrication or processing, and (3) an item that has passed through a chain of commercial distribution before ultimate use or consumption.

Program Error: Code in Licensed Software that produces unintended results or actions or that produces results or actions other than those described in the specifications. A program error includes, without limitation, any Critical Program Error.

Program Set: The group of programs and products, including the Licensed Software specified in the solicitation, plus any additional programs and products licensed by the State under the contract for use by the State.

Project: The total scheme, program, or method worked out for the accomplishment of an objective, including all documentation, commodities, and goods to be provided under the contract.

Proposal: See Solicitation Response.

Proprietary Information: Trade secrets, academic and scientific research work that is in progress and unpublished or other information that if released would give advantage to business competitors and serve no public purpose. See Neb. Rev. Stat. § 84-712.05(3). In accordance with Attorney General Opinions 92068 and 97033, proof that information is proprietary requires identification of specific named competitor(s) advantaged by release of the information and the demonstrated advantage the named competitor(s) would gain by the release of information.

Protest/Grievance: A complaint about a governmental action or decision related to the solicitation or resultant contract under SPB's Protest Policy.

Quote: See Solicitation Response.

Recommended Hardware Configuration: The data processing hardware (including all terminals, auxiliary storage, communication, and other peripheral devices) to the extent used by the State as recommended by the Vendor.

Release Date: The date of public release of the solicitation.

Renewal Period: Optional contract periods subsequent to the original Contract Period for a specified duration with previously agreed to terms and conditions; not to be confused with "Extension".

Request for Proposal (RFP): See Solicitation.

Responsible Bidder: A Vendor who has the capability in all respects to perform fully and lawfully all requirements with integrity and reliability to assure good faith performance.

Responsive Bidder: A Vendor who has submitted a solicitation response which conforms to all requirements of the solicitation.

Shall: An order/command; mandatory.

Should: Expected; suggested, but not necessarily mandatory.

Software License: Legal instrument with or without printed material that governs the use or redistribution of licensed software.

Solicitation: A formal invitation to receive quotes in the form of a Request for Proposal or Invitation to Bid.

Solicitation Bond: An insurance agreement, accompanied by a monetary commitment, by which a third party (the surety) accepts liability and guarantees that the Vendor will not withdraw the solicitation response.

Solicitation Conference: A meeting scheduled for the purpose of clarifying a written solicitation and related expectations.

Solicitation Response: An offer, quote, bid, or proposal submitted by a Vendor in response to a Solicitation.

Specifications: The detailed statement, especially of the measurements, quality, materials, and functional characteristics, or other items to be provided under a contract.

Subcontractor: Individual or entity with whom the Vendor enters a contract to perform a portion of the work awarded to the Vendor.

System (see Module): Any collection or aggregation of two (2) or more Modules that is designed to function, or is represented by the Vendor as functioning or being capable of functioning, as an entity.

Termination: Occurs when either Party, under a power created by agreement or law, puts an end to the contract prior to the stated expiration date; all obligations that are still executory on both sides are discharged but any right based on prior breach or performance survives.

Third-Party: Any person or entity, including but not limited to fiduciaries, shareholders, owners, officers, managers, employees, legally disinterested persons, and subcontractors or agents, and their employees. It shall not include any entity or person who is an interested party to the contract or agreement.

Trade Secret: Information, including but not limited to, a drawing, formula, pattern, compilation, program, device, method, technique, code, or process that (a) derives independent economic value, actual or potential, from not being known to, and not being ascertainable by proper means by, other persons who can obtain economic value from its disclosure or use; and (b) is the subject of efforts that are reasonable under the circumstances to maintain its secrecy (see Neb. Rev. Stat. § 87-502(4)).

Trademark: A word, phrase, logo, or other graphic symbol used by a manufacturer or Vendor to distinguish its product from those of others, registered with the U.S. Patent and Trademark Office.

Upgrade: Any change that improves or alters the basic function of a product of service.

Vendor: An individual or entity lawfully conducting business with the State. or licensed to do so, who seeks to provide and contract for goods or services under the terms of a Solicitation and/or Contract.

Will: See Shall.

Work Day: See Business Day.

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ACRONYM LIST

- ACH** – Automated Clearing House
- ADP** – Average Daily Population
- APR-DRG** - Diagnose Related Group
- ARO** – After Receipt of Order
- BAFO** – Best and Final Offer
- COI** – Certificate of Insurance
- CPU** – Central Processing Unit
- DAS** – Department of Administrative Services
- DHHS** – Department of Health and Human Services
- EOB** - Explanation of Benefits
- F.O.B.** – Free on Board
- NDCS** – Nebraska Department of Correctional Services (NDCS/DCS)
- PPO** - Preferred provider organization
- RFP** – Request for Proposal
- ROI** – Return on Investment
- SFTP** - Secure file Transfer Protocol
- SOC2** - Service Organizational Control Report
- SOI** - Severity of Illness
- SPB** – State Purchasing Bureau

I. PROCUREMENT PROCEDURE

A. GENERAL INFORMATION

This solicitation is designed to solicit responses from qualified bidders who will be responsible for process payments for claims/ invoices for an incarcerated individual(s) healthcare on behalf of NDCS at a competitive and reasonable cost.

Solicitation responses shall conform to all instructions, conditions, and requirements included in the solicitation. Prospective bidders are expected to carefully examine all documents, schedules, and requirements in this solicitation, and respond to each requirement in the format prescribed. Solicitation responses may be found non-responsive if they do not conform to the solicitation.

B. PROCURING OFFICE AND COMMUNICATION WITH STATE STAFF AND EVALUATORS

Procurement responsibilities related to this solicitation reside with the Department of Correctional Services. The point of contact (POC) for the procurement is as follows:

RFP Number: 120174 O3
Name: Julie Schiltz, NDCS Assistant Materiel Administrator
Agency: Nebraska Department of Correctional Services
Address: 801 W. Prospector Place, Bldg. #1
Lincoln, NE 68522
Telephone: 402-479-5718
E-Mail: julie.schiltz@nebraska.gov

From the date the solicitation is issued until the Intent to Award is issued, communication from the bidder is limited to the POC listed above. After the Intent to Award is issued, the bidder may communicate with individuals the State has designated as responsible for negotiating the contract on behalf of the State. No member of the State Government, employee of the State, or member of the Evaluation Committee is empowered to make binding statements regarding this solicitation. The POC will issue any answers, clarifications, or amendments regarding this solicitation in writing. Only the SPB or awarding agency can award a contract. Bidders shall not have any communication with or attempt to communicate or influence any evaluator involved in this solicitation.

The following exceptions to these restrictions are permitted:

1. Contact made pursuant to pre-existing contracts or obligations;
2. Contact required by the schedule of events or an event scheduled later by the POC; and
3. Contact required for negotiation and execution of the final contract.

The State reserves the right to reject a bidder's solicitation response, withdraw an Intent to Award, or terminate a contract if the State determines there has been a violation of these procurement procedures.

C. SCHEDULE OF EVENTS

The State expects to adhere to the procurement schedule shown below, but all dates are approximate and subject to change.

NOTE: All ShareFile links in the Schedule of Events below, are unique links for each schedule step. Please click the correct link for the upload step you are requesting.

	Activity	Date/Time
1.	Release solicitation	11/1/2024
2.	Last day to submit written questions. E-mail to dcs.purchasing@nebraska.gov clearly marked "RFP 120174 O3 Questions".	11/22/2024
3.	State responds to written questions through solicitation "Addendum" to be posted to the Internet at: http://das.nebraska.gov/materiel/bidopps.html	12/09/2024 12/13/2024

	Activity	Date/Time
4.	Last day to submit 2 nd round written questions. E-mail to dcs.purchasing@nebraska.gov clearly marked "RFP 120174 O3 Questions Round 2".	12/20/2024
5.	State responds to 2 nd round written questions through solicitation "Addendum" to be posted to the Internet at: http://das.nebraska.gov/materiel/bidopps.html	01/07/2025
6.	Electronic Solicitation Opening – Online Via Webex IT IS THE BIDDER'S RESPONSIBILITY TO UPLOAD ELECTRONIC FILES BY OPENING DATE AND TIME. EXCEPTIONS WILL NOT BE MADE FOR TECHNOLOGY ISSUES. ShareFile Electronic Solicitation Submission Link: https://nebraska.sharefile.com/r-r7b4ab0735d3644aea876197a9a268dfb Join Webex Meeting https://sonvideo.webex.com/sonvideo/j.php?MTID=m2d29c2d13369a4c0b37aaf17b865c065	01/07/2025 01/22/2025 2:00 PM Central Time
7.	Review for conformance to solicitation requirements	01/07/2025 – 01/10/2025 01/22/2025 – 01/24/2025
8.	Evaluation period	01/10/2025 – 02/12/2025 01/24/2025 – 02/19/2025
9.	"Vendor Demonstrations" (if required)	TBD
10.	Post "Notification of Intent to Award" to Internet at: https://das.nebraska.gov/materiel/bidopps.html	TBD
11.	Contract finalization period	TBD
12.	Contract award	TBD
13.	Vendor start date	TBD

D. WRITTEN QUESTIONS AND ANSWERS

Questions regarding the meaning or interpretation of any solicitation provision must be submitted via e-mail to dcs.purchasing@nebraska.gov clearly marked "RFP three (3) Questions". The POC is not obligated to respond to questions that are received late per the Schedule of Events.

Bidders should submit questions for any items upon which assumptions may be made when preparing a response to the solicitation. Any solicitation response containing assumptions may be deemed non-responsive and may be rejected by the State. Solicitation responses will be evaluated without consideration of any known or unknown assumptions of a bidder. The contract will not incorporate any known or unknown assumptions of a bidder.

Questions should be uploaded using the ShareFile link provided in the solicitation Schedule of Events, Section I.C. It is recommended that bidders submit questions using the following format:

RFP Section Reference	RFP Page Number	Question

Written answers will be posted at <https://das.nebraska.gov/materiel/bidopps.html> per the Schedule of Events.

E. SECRETARY OF STATE/TAX COMMISSIONER REGISTRATION REQUIREMENTS (Nonnegotiable)

All bidders must be authorized to transact business in the State of Nebraska and comply with all Nebraska Secretary of State Registration requirements. The bidder who is the recipient of an Intent to Award may be required to certify that it has complied and produce a true and exact copy of its current (within ninety (90) calendar days of the intent to award) Certificate or Letter of Good Standing, or in the case of a sole proprietorship, provide written documentation of sole proprietorship and complete the United States Citizenship Attestation Form, available on the Department of Administrative Services website at:

<https://das.nebraska.gov/materiel/docs/pdf/Individual%20or%20Sole%20Proprietor%20United%20States%20Attestation%20Form%20English%20and%20Spanish.pdf> This should be accomplished prior to execution of the contract.

F. ETHICS IN PUBLIC CONTRACTING

The State reserves the right to reject solicitation responses, withdraw an intent to award or award, or terminate a contract if an ethical violation has been committed, which includes, but is not limited to:

1. Offering or giving, directly or indirectly, a bribe, fee, commission, compensation, gift, gratuity, or anything of value to any person or entity in an attempt to influence the bidding process;
2. Utilizing the services of lobbyists, attorneys, political activists, or consultants to influence or subvert the bidding process;
3. Being considered for, presently being, or becoming debarred, suspended, ineligible, or excluded from contracting with any state or federal entity;
4. Submitting a solicitation response on behalf of another Party or entity; and
5. Colluding with any person or entity to influence the bidding process, submit sham solicitation responses, preclude bidding, fix pricing or costs, create an unfair advantage, subvert the solicitation response, or prejudice the State.

The bidder shall include this clause in any subcontract entered into for the exclusive purpose of performing this contract.

Bidder shall have an affirmative duty to report any violations of this clause by the bidder throughout the bidding process and throughout the term of this contract for the awarded bidder and their subcontractors.

G. DEVIATIONS FROM THE SOLICITATION

The requirements contained in the solicitation (Sections II thru VI) become a part of the terms and conditions of the contract resulting from this solicitation. Any deviations from the solicitation in Sections II thru VI must be clearly defined by the bidder in its solicitation response and, if accepted by the State, will become part of the contract. Any specifically defined deviations must not be in conflict with the basic nature of the solicitation, requirements, or applicable state or federal laws or statutes. "Deviation", for the purposes of this solicitation, means any proposed changes or alterations to either the contractual language or deliverables within the scope of this solicitation. The State discourages deviations and reserves the right to reject proposed deviations.

H. SUBMISSION OF SOLICITATION RESPONSES

The State is only accepting electronic responses submitted in accordance with this solicitation. The State will not accept solicitation responses by mail, email, voice, or telephone, unless otherwise explicitly stated in writing by the State.

Pages may be consecutively numbered for the entire solicitation response or may be numbered consecutively within sections. Figures and tables should be numbered and referenced in the text by that number. They should be placed as close as possible to the referencing text.

The Technical Responses should not contain any reference to dollar amounts. However, information such as data concerning labor hours and categories, materials, subcontracts and so forth, shall be considered in the Technical Response so that the bidder's understanding of the scope of work may be evaluated. The Technical Response shall disclose the bidder's technical requirements in as much detail as possible, including, but not limited to, the information required by the Technical Response instructions.

It is the bidder's responsibility to ensure the solicitation response is received electronically by the date and time indicated in the Schedule of Events. Solicitation Responses must be submitted via ShareFile by the date and time of the opening per the Schedule of Events. No late solicitation responses will be accepted.

It is the responsibility of the bidder to check the website for all information relevant to this solicitation to include addenda and/or amendments issued prior to the opening date. The website can be found here: <https://das.nebraska.gov/materiel/bidopps.html>.

Emphasis should be concentrated on conformance to the solicitation instructions, responsiveness to requirements, completeness, and clarity of content. If the solicitation response is presented in such a fashion that makes evaluation difficult or overly time consuming the State reserves the right to reject the solicitation response as non-conforming.

The ShareFile link for uploading Solicitation Response(s) is provided in the Schedule of Events, Section **Error! Reference source not found.**

*****UNLESS OTHERWISE NOTED, DO NOT SUBMIT DOCUMENTS THAT CAN ONLY BE ACCESSED WITH A PASSWORD*****

1. Bidders must submit responses via ShareFile using the solicitation submission link.

Note: Not all browsers are compatible with ShareFile. Currently Chrome, Internet Explorer and Firefox are compatible. After the bidder clicks the solicitation response submission link, the bidder will be prompted to enter contact information including an e-mail address. By entering an e-mail address, the bidder should receive a confirmation email confirming the successful upload directly from ShareFile.

ShareFile link for uploading solicitation response(s) provided in the Schedule of Events, Section I.C.

- a. The Solicitation response and Proprietary information should be uploaded as separate and distinct files.
 - i. If duplicated responses are submitted, the State will retain only the most recently submitted response.
 - ii. If it is the bidder's intent to submit multiple responses, the bidder must clearly identify the separate submissions.
 - iii. It is the bidder's responsibility to allow time for electronic uploading. All file uploads must be completed by the Opening date and time per the Schedule of Events. No late responses will be accepted.
- b. **ELECTRONIC SOLICITATION RESPONSE FILE NAMES**

The bidder should clearly identify the uploaded solicitation response files. To assist in identification the bidder should use the following naming convention:

 - i. 120174 O3, Company Name
If multiple files are submitted for one solicitation response, add number of files to file names:
120174 O3 Company Name File 1 of 2.
120174 O3 Company Name File 2 of 2.
 - ii. If multiple responses are submitted for the same solicitation, add the response number to the file names:
120174 O3 Company Name Response 1 File 1 of 2.

The "Contractual Agreement Form" must be signed manually in ink or by DocuSign and returned by the opening date and time along with the bidder's solicitation response and any other requirements as stated in this solicitation in order for the bidder's solicitation response to be evaluated.

By signing this Contractual Agreement Form, the bidder guarantees compliance with the provisions stated in this solicitation and agrees to the terms and conditions unless otherwise indicated in writing.

I. SOLICITATION PREPARATION COSTS

The State shall not incur any liability for any costs incurred by bidder's in replying to this solicitation, including any activity related to bidding on this solicitation.

J. FAILURE TO COMPLY WITH SOLICITATION

Violation of the terms and conditions contained in this solicitation or any resultant contract, at any time before or after the award, shall be grounds for action by the State which may include, but is not limited to, the following:

1. Rejection of a bidder's solicitation response,
2. Withdrawal of the Intent to Award,
3. Withdrawal of the Award,
4. Negative documentation regarding Vendor Performance,
5. Termination of the resulting contract,
6. Legal action; and
7. Suspension or Debarment of the bidder from further bidding with the State for the period of time relative to the seriousness of the violation. Such period to be within the sole discretion of the State.

K. SOLICITATION RESPONSE CORRECTIONS

A bidder may correct a mistake in an electronically submitted solicitation response prior to the time of opening by uploading a revised and completed solicitation response.

1. If a corrected electronic solicitation response is submitted, the file name(s) date/time stamped with latest date/time stamp will be accepted. The corrected solicitation response file name(s) should be identified as:
 - a. Corrected 120174 O3 Company Name Response #1 File 1 of 2,
 - b. Corrected 120174 O3 Company Name Response #2 File 2 of 2, etc.

Changing a solicitation response after opening may be permitted if the change is made to correct a minor error that does not affect price, quantity, quality, delivery, or contractual conditions. In case of a mathematical error in extension of price, unit price shall govern.

L. LATE SOLICITATION RESPONSES

Solicitation Responses received after the time and date of the opening will be considered late responses. Late responses will be considered non-responsive. The State is not responsible for responses that are late or lost regardless of cause or fault.

M. BID OPENING

The opening will consist of opening solicitation responses and announcing the names of bidders. Responses **WILL NOT** be available for viewing by those present at the opening. Responses will be posted to the State Purchasing Bureau website once an Intent to Award has been posted to the website. Once responses are opened, they become the property of the State of Nebraska and will not be returned.

N. SOLICITATION REQUIREMENTS

The solicitation responses will first be examined to determine if all requirements listed below have been addressed and whether further evaluation is warranted. Solicitation responses not meeting the requirements may be rejected as non-responsive. The requirements are as follows:

1. Original Contractual Agreement Form signed manually in ink or by DocuSign;
2. Clarity and responsiveness;
3. Completed Corporate Overview;
4. Completed Sections II thru VI;
5. Completed Attachment A, Bidder Questionnaire;
6. Completed Cost Proposal.

O. EVALUATION COMMITTEE

Solicitation Responses are evaluated by members of an Evaluation Committee(s). The Evaluation Committee(s) will consist of individuals selected at the discretion of the State. Names of the members of the Evaluation Committee(s) will not be published prior to the intent to award.

Any contact, attempted contact, or attempt to influence an evaluator that is involved with this Solicitation may result in the rejection of this response and further administrative actions.

P. EVALUATION OF SOLICITATION RESPONSES

All solicitation responses that are deemed responsive to the solicitation will be evaluated. Each evaluation category will have a maximum point potential. The State will conduct a fair, impartial, and comprehensive evaluation of all responses in accordance with the criteria set forth below. Areas that will be addressed and scored during the evaluation include:

1. Corporate Overview may include, but is not limited to:
 - a. the ability, capacity, and skill of the bidder to deliver and implement the system or project that meets the requirements of the Solicitation;
 - b. the character, integrity, reputation, judgment, experience, and efficiency of the bidder;
 - c. whether the bidder can perform the contract within the specified time frame;
 - d. the bidder's historical or current performance; and
 - e. such other information that may be secured and that has a bearing on the decision to award the contract.

In evaluating the corporate overview, the State may consider, past experiences with the vendor, references, the State's record of the vendor which may include, but is not limited to Vendor Compliance Request, Contract Non-Compliance Notice, vendor performance reports, and any information related to the vendor's historical or current character, integrity, reputation, capability, or performance with the State or a third-party.

1. Attachment A Bidder Questionnaire and,
2. Cost Proposal.

Neb. Rev. Stat. § 73-808 allows the State to consider a variety of factors, including, but not limited to, the quality of performance of previous contracts to be considered when evaluating responses to competitive solicitations in determining a responsible bidder. Information obtained from any Contract Compliance Request or any Contract Non-Compliance Notice (See Terms & Conditions, Section **Error! Reference source not found.**) may be used in evaluating responses to solicitations for goods and services to determine the best value for the State.

Neb. Rev. Stat. § 73-107 allows for a preference for a resident disabled veteran or business located in a designated enterprise zone. When a state contract is to be awarded to the lowest responsible bidder, a resident disabled veteran or a business located in a designated enterprise zone under the Enterprise Zone Act shall be allowed a preference over any other resident or nonresident bidder, if all other factors are equal.

Resident disabled veterans means any person (a) who resides in the State of Nebraska, who served in the United States Armed Forces, including any reserve component or the National Guard, who was discharged or otherwise separated with a characterization of honorable or general (under honorable conditions), and who possesses a disability rating letter issued by the United States Department of Veterans Affairs establishing a service-connected disability or a disability determination from the United States Department of Defense and (b)(i) who owns and controls a business or, in the case of a publicly owned business, more than fifty percent of the stock is owned by one or more persons described in (a) of this paragraph and (ii) the management and daily business operations of the business are controlled by one or more persons described in (a) of this paragraph. Any contract entered into without compliance with this section shall be null and void.

Therefore, if a resident disabled veteran or business located in a designated enterprise zone submits a solicitation response in accordance with Neb. Rev. Stat. § 73-107 and has so indicated on the Contractual Agreement Form under "Vendor must complete the following" requesting priority/preference to be considered in the award of this contract, the following will need to be submitted by the Vendor within ten (10) business days of request:

1. Documentation from the United States Armed Forces confirming service,
2. Documentation of discharge or otherwise separated characterization of honorable or general (under honorable conditions),
3. Disability rating letter issued by the United States Department of Veterans Affairs establishing a service-connected disability or a disability determination from the United States Department of Defense; and
4. Documentation which shows ownership and control of a business or, in the case of a publicly owned business, more than fifty percent of the stock is owned by one or more persons described in subdivision (a) of this subsection; and the management and daily business operations of the business are controlled by one or more persons described in subdivision (a) of this subsection.

Failure to submit the requested documentation within ten (10) business days of notice will disqualify the bidder from consideration of the preference.

Q. BEST AND FINAL OFFER

Each bidder should provide its best offer with their original solicitation response and should not expect the State to request a best and final offer (BAFO).

The State reserves the right to conduct more than one BAFO. If requested by the State, the BAFO must be submitted on the BAFO Cost Sheet and in accordance with the State's instructions. Failure to submit a requested BAFO or failure to submit a BAFO in accordance with the State's instructions may result in rejection of the bidder's entire solicitation response. BAFOs may be scored and ranked by the Evaluation Committee.

R. REFERENCE AND CREDIT CHECKS

The State reserves the right to conduct and consider reference and credit checks. The State reserves the right to use third parties to conduct reference and credit checks. By submitting a solicitation response, the bidder grants to the State the right to contact or arrange a visit in person with any or all of the bidder's clients. Reference and credit checks may be grounds to reject a solicitation response, withdraw an intent to award, or rescind the award of a contract.

S. AWARD

The State reserves the right to evaluate solicitation responses and award contracts in a manner utilizing criteria selected at the State's discretion and in the State's best interest. After evaluation of the solicitation responses, or at any point in the Solicitation process, the State of Nebraska may take one or more of the following actions:

1. Amend the solicitation;
2. Extend the date and time of a solicitation;
3. Waive deviations or errors in the State's solicitation process and in bidder responses that are not material, do not compromise the solicitation process or a bidder's response, and do not improve a Vendor's competitive position;
4. Accept or reject a portion of or all of a solicitation response;
5. Accept or reject all responses;
6. Withdraw the solicitation;
7. Elect to re-release the solicitation;
8. Award single lines or multiple lines to one or more Vendors; or,
9. Award one or more all-inclusive contracts.

The State of Nebraska may consider, but is not limited to considering, one or more of the following award criteria:

1. Price,
2. Location,
3. Quality,
4. Delivery time,
5. Bidder qualifications and capabilities,
6. State contract management requirements and/or costs,
7. Attachment A Bidder Questionnaire.

The solicitation does not commit the State to award a contract. Once intent to award decision has been determined, it will be posted to the Internet at: <https://das.nebraska.gov/materiel/bidopps.html>

Any protests must be filed by a bidder within ten (10) business days after the intent to award decision is posted to the Internet. Grievance and protest procedure is available on the Internet at: https://das.nebraska.gov/materiel/docs/NE_DAS_Materiel_Purchasing_Agency-SPB_Policy_23_07_Protest_Policy.pdf

T. LUMP SUM OR "ALL OR NONE" SOLICITATION RESPONSES

The State reserves the right to purchase item-by-item, by groups or as a total when the State may benefit by so doing. Bidders may submit a response on an "all or none" or "lump sum" basis but should also submit a response on an item-by-item basis. The term "all or none" means a conditional response which requires the purchase of all items on which responses are offered and bidder declines to accept award on individual items; a "lump sum" response is one in which the bidder offers a lower price than the sum of the individual responses if all items are purchased but agrees to deliver individual items at the prices quoted.

"LUMP SUM" OR "ALL OR NONE" RESPONSES SHOULD BE CLEARLY IDENTIFIED ON THE FIRST PAGE OF THE SOLICITATION AND COST SHEET (IF APPLICABLE)

U. REJECTION OF SOLICITATION RESPONSES

The State reserves the right to reject any or all responses, wholly or in part, in the best interest of the State.

V. PRICES & COST CLARIFICATION

Discount and Price provisions are discussed in Sections III.F and III.G. The State reserves the right to review all aspects of cost for reasonableness and realism as those terms are defined in (Neb. Rev. Stat. § 73-810 (1) (a) and (b) The State may request clarification of any solicitation where the cost component indicates a significant and unsupported deviation from industry standards or in areas where detailed pricing is required. Under Neb. Rev. Stat. § 73-810 (2), the State may reject a bid if the price is not reasonable or realistic.

W. VENDOR DEMONSTRATIONS

The State may determine that oral interviews/presentations and/or demonstrations are required. Every bidder may not be given an opportunity to interview/present and/or give demonstrations; the State reserves the right, in its discretion, to select only the top scoring bidders to present/give oral interviews. The scores from the oral interviews/presentations and/or demonstrations will be added to the scores from the Technical Response and Cost Sheets. The presentation process will allow the bidders to demonstrate their solicitation response offering, explaining and/or clarifying any unusual or significant elements related to their solicitation responses. Bidders' key personnel, identified in their solicitation response, may be requested to participate in a structured interview to determine their understanding of the requirements of this solicitation response, their authority and reporting relationships within their firm, and their management style and philosophy. Only representatives of the State and the presenting bidder will be permitted to attend the oral interviews/presentations and/or demonstrations. A written copy or summary of the presentation, and demonstrative information (such as briefing charts, et cetera) may be offered by the bidder, but the State reserves the right to refuse or not consider the offered materials. Bidders shall not be allowed to alter or amend their solicitation responses.

Once the oral interviews/presentations and/or demonstrations have been completed, the State reserves the right to make an award without any further discussion with the bidders regarding the solicitation responses received.

Any cost incidental to the oral interviews/presentations and/or demonstrations shall be borne entirely by the bidder and will not be compensated by the State.

II. TERMS AND CONDITIONS

Bidder should read the Terms and Conditions within this section and must initial either “Accept All Terms and Conditions Within Section as Written” or “Exceptions Taken to Terms and Conditions Within Section as Written” in the table below. If the bidder takes any exceptions, they must provide the following within the “Exceptions” field of the table below (Bidder may provide responses in separate attachment if multiple exceptions are taken):

1. The specific clause, including section reference, to which an exception has been taken;
2. An explanation of why the bidder took exception to the clause; and
3. Provide alternative language to the specific clause within the solicitation response.

By signing the solicitation, bidder agrees to be legally bound by all the accepted terms and conditions, and any proposed alternative terms and conditions submitted with the solicitation response. The State reserves the right to negotiate rejected or proposed alternative language. If the State and bidder fail to agree on the final Terms and Conditions, the State reserves the right to reject the solicitation response. The State reserves the right to reject solicitation responses that attempt to substitute the bidder’s commercial contracts and/or documents for this solicitation.

Accept All Terms and Conditions Within Section as Written (Initial)	Exceptions Taken to Terms and Conditions Within Section as Written (Initial)	Exceptions: (Bidder must note the specific clause, including section reference, to which an exception has been taken, an explanation of why the bidder took exception to the clause, and provide alternative language to the specific clause within the solicitation response.)
JRH		

The bidders should submit with their solicitation response any license, user agreement, service level agreement, or similar documents that the bidder wants incorporated in the Contract. The State will not consider incorporation of any document not submitted with the solicitation response as the document will not have been included in the evaluation process. These documents shall be subject to negotiation and will be incorporated as addendums if agreed to by the Parties.

If a conflict or ambiguity arises after the Addendum to Contract Award has been negotiated and agreed to, the Addendum to Contract Award shall be interpreted as follows:

1. If only one (1) Party has a particular clause, then that clause shall control,
2. If both Parties have a similar clause, but the clauses do not conflict, the clauses shall be read together,
3. If both Parties have a similar clause, but the clauses conflict, the State’s clause shall control.

A. GENERAL

1. The contract resulting from this Solicitation shall incorporate the following documents:
 - a. Solicitation, including any attachments and addenda;
 - b. Questions and Answers;
 - c. Bidder’s properly submitted solicitation response, including any terms and conditions or agreements submitted by the bidder;
 - d. Addendum to Contract Award (if applicable);and
 - e. Amendments to the Contract. (if applicable)

These documents constitute the entirety of the contract.

Unless otherwise specifically stated in a future contract amendment, in case of any conflict between the incorporated documents, the documents shall govern in the following order of preference with number one (1) receiving preference over all other documents and with each lower numbered document having preference over any higher numbered document: 1) Amendment to the executed Contract with the most recent dated amendment having the highest priority, 2) Executed Contract and any attached Addenda 3) Addendums to the solicitation and any Questions and Answers, 4) the original solicitation document and any Addenda or attachments, and 5) the Vendor’s submitted solicitation response, including any terms and conditions or agreements that are accepted by the State.

Unless otherwise specifically agreed to in writing by the State, the State's standard terms and conditions, as executed by the State, shall always control over any terms and conditions or agreements submitted or included by the Vendor.

Any ambiguity or conflict in the contract discovered after its execution, not otherwise addressed herein, shall be resolved in accordance with the rules of contract interpretation as established in the State of Nebraska.

B. NOTIFICATION

Bidder and State shall identify the contract manager who shall serve as the point of contact for the executed contract.

Communications regarding the executed contract shall be in writing and shall be deemed to have been given if delivered personally; electronically, return receipt requested; or mailed, return receipt requested. All notices, requests, or communications shall be deemed effective upon receipt.

Either party may change its address for notification purposes by giving notice of the change and setting forth the new address and an effective date.

C. BUYER'S REPRESENTATIVE

The State reserves the right to appoint a Buyer's Representative to manage or assist the Buyer in managing the contract on behalf of the State. The Buyer's Representative will be appointed in writing, and the appointment document will specify the extent of the Buyer's Representative authority and responsibilities. If a Buyer's Representative is appointed, the bidder will be provided a copy of the appointment document and is expected to cooperate accordingly with the Buyer's Representative. The Buyer's Representative has no authority to bind the State to a contract, amendment, addendum, or other change or addition to the contract.

D. GOVERNING LAW (Nonnegotiable)

Notwithstanding any other provision of this contract, or any amendment or addendum(s) entered into contemporaneously or at a later time, the parties understand and agree that, (1) the State of Nebraska is a sovereign state and its authority to contract is therefore subject to limitation by the State's Constitution, statutes, common law, and regulation; (2) this contract will be interpreted and enforced under the laws of the State of Nebraska; (3) any action to enforce the provisions of this agreement must be brought in the State of Nebraska per state law; (4) the person signing this contract on behalf of the State of Nebraska does not have the authority to waive the State's sovereign immunity, statutes, common law, or regulations; (5) the indemnity, limitation of liability, remedy, and other similar provisions of the final contract, if any, are entered into subject to the State's Constitution, statutes, common law, regulations, and sovereign immunity; and, (6) all terms and conditions of the final contract, including but not limited to the clauses concerning third party use, licenses, warranties, limitations of liability, governing law and venue, usage verification, indemnity, liability, remedy or other similar provisions of the final contract are entered into specifically subject to the State's Constitution, statutes, common law, regulations, and sovereign immunity.

The Parties must comply with all applicable local, state, and federal laws, ordinances, rules, orders, and regulations.

E. BEGINNING OF WORK & SUSPENSION OF SERVICES

The bidder shall not commence any billable work until a valid contract has been fully executed by the State and the successful Vendor. The Vendor will be notified in writing when work may begin.

The State may, at any time and without advance notice, require the Vendor to suspend any or all performance or deliverables provided under this Contract. In the event of such suspension, the Contract Manager or POC, or their designee, will issue a written order to stop work. The written order will specify which activities are to be immediately suspended and the reason(s) for the suspension. Upon receipt of such order, the Vendor shall immediately comply with its terms and take all necessary steps to mitigate and eliminate the incurrence of costs allocable to the work affected by the order during the period of suspension. The suspended performance or deliverables may only resume when the State provides the Vendor with written notice that such performance or deliverables may resume, in whole or in part.

F. AMENDMENT

This Contract may be amended in writing, within scope, upon the agreement of both parties.

G. CHANGE ORDERS OR SUBSTITUTIONS

The State and the Vendor, upon the written agreement, may make changes to the contract within the general scope of the solicitation. Changes may involve specifications, the quantity of work, or such other items as the State may find necessary or desirable. Corrections of any deliverable, service, or work required pursuant to the contract shall not be deemed a change. The Vendor may not claim forfeiture of the contract by reasons of such changes.

The Vendor shall prepare a written description of the work required due to the change and an itemized cost sheet for the change. Changes in work and the amount of compensation to be paid to the Vendor shall be determined in

accordance with applicable unit prices if any, a pro-rated value, or through negotiations. The State shall not incur a price increase for changes that should have been included in the Vendor's solicitation response, were foreseeable, or result from difficulties with or failure of the Vendor's solicitation response or performance.

No change shall be implemented by the Vendor until approved by the State, and the Contract is amended to reflect the change and associated costs, if any. If there is a dispute regarding the cost, but both parties agree that immediate implementation is necessary, the change may be implemented, and cost negotiations may continue with both Parties retaining all remedies under the contract and law.

In the event any good or service is discontinued or replaced upon mutual consent during the contract period or prior to delivery, the State reserves the right to amend the contract to include the alternate product at the same price.

*****Vendor will not substitute any item that has been awarded without prior written approval of NDCS*****

H. RECORD OF VENDOR PERFORMANCE

The State may document the vendor's performance, which may include, but is not limited to, the customer service provided by the vendor, the ability of the vendor, the skill of the vendor, and any instance(s) of products or services delivered or performed which fail to meet the terms of the purchase order, contract, and/or specifications. In addition to other remedies and options available to the State, the State may issue one or more notices to the vendor outlining any issues the State has regarding the vendor's performance for a specific contract ("Contract Compliance Request"). The State may also document the Vendor's performance in a report, which may or may not be provided to the vendor ("Contract Non-Compliance Notice"). The Vendor shall respond to any Contract Compliance Request or Contract Non-Compliance Notice in accordance with such notice or request. At the sole discretion of the State, such Contract Compliance Requests and Contract Non-Compliance Notices may be placed in the State's records regarding the vendor and may be considered by the State and held against the vendor in any future contract or award opportunity. The record of vendor performance will be considered in any suspension or debarment action.

I. NOTICE OF POTENTIAL VENDOR BREACH

If Vendor breaches the contract or anticipates breaching the contract, the Vendor shall immediately give written notice to the State. The notice shall explain the breach or potential breach, a proposed cure, and may include a request for a waiver of the breach if so desired. The State may, in its discretion, temporarily or permanently waive the breach. By granting a waiver, the State does not forfeit any rights or remedies to which the State is entitled by law or equity, or pursuant to the provisions of the contract. Failure to give immediate notice, however, may be grounds for denial of any request for a waiver of a breach.

J. BREACH

Either Party may terminate the contract, in whole or in part, if the other Party breaches its duty to perform its obligations under the contract in a timely and proper manner. Termination requires written notice of default and a thirty (30) calendar day (or longer at the non-breaching Party's discretion considering the gravity and nature of the default) cure period. Said notice shall be delivered by email, delivery receipt requested; certified mail, return receipt requested; or in person with proof of delivery. Allowing time to cure a failure or breach of contract does not waive the right to immediately terminate the contract for the same or different contract breach which may occur at a different time.

The State's failure to make payment shall not be a breach, and the Vendor shall retain all available statutory remedies. (See Indemnity - Self-Insurance and Payment)

K. NON-WAIVER OF BREACH

The acceptance of late performance with or without objection or reservation by a Party shall not waive any rights of the Party nor constitute a waiver of the requirement of timely performance of any obligations remaining to be performed.

L. SEVERABILITY

If any term or condition of the contract is declared by a court of competent jurisdiction to be illegal or in conflict with any law, the validity of the remaining terms and conditions shall not be affected, and the rights and obligations of the parties shall be construed and enforced as if the contract did not contain the provision held to be invalid or illegal.

M. INDEMNIFICATION

1. GENERAL

The Vendor agrees to defend, indemnify, and hold harmless the State and its employees, volunteers, agents, and its elected and appointed officials ("the indemnified parties") from and against any and all third party claims, liens, demands, damages, liability, actions, causes of action, losses, judgments, costs, and expenses of every nature, including investigation costs and expenses, settlement costs, and attorney fees and expenses ("the claims"), sustained or asserted against the State for personal injury, death, or property loss

or damage, arising out of, resulting from, or attributable to the willful misconduct, negligence, error, or omission of the Vendor, its employees, Subcontractors, consultants, representatives, and agents, resulting from this contract, except to the extent such Vendor liability is attenuated by any action of the State which directly and proximately contributed to the claims.

2. INTELLECTUAL PROPERTY

The Vendor agrees it will, at its sole cost and expense, defend, indemnify, and hold harmless the indemnified parties from and against any and all claims, to the extent such claims arise out of, result from, or are attributable to, the actual or alleged infringement or misappropriation of any patent, copyright, trade secret, trademark, or confidential information of any third party by the Vendor or its employees, Subcontractors, consultants, representatives, and agents; provided, however, the State gives the Vendor prompt notice in writing of the claim. The Vendor may not settle any infringement claim that will affect the State's use of the Licensed Software without the State's prior written consent, which consent may be withheld for any reason.

If a judgment or settlement is obtained or reasonably anticipated against the State's use of any intellectual property for which the Vendor has indemnified the State, the Vendor shall, at the Vendor's sole cost and expense, promptly modify the item or items which were determined to be infringing, acquire a license or licenses on the State's behalf to provide the necessary rights to the State to eliminate the infringement, or provide the State with a non-infringing substitute that provides the State the same functionality. At the State's election, the actual or anticipated judgment may be treated as a breach of warranty by the Vendor, and the State may receive the remedies provided under this Solicitation.

3. PERSONNEL

The Vendor shall, at its expense, indemnify and hold harmless the indemnified parties from and against any claim with respect to withholding taxes, worker's compensation, employee benefits, or any other claim, demand, liability, damage, or loss of any nature relating to any of the personnel, including subcontractor's and their employees, provided by the Vendor.

4. SELF-INSURANCE

The State of Nebraska is self-insured for any loss and purchases excess insurance coverage pursuant to Neb. Rev. Stat. § 81-8,239.01. If there is a presumed loss under the provisions of this agreement, Vendor may file a claim with the Office of Risk Management pursuant to Neb. Rev. Stat. §§ 81-8,239.01 to 81-8,306 for review by the State Claims Board. The State retains all rights and immunities under the State Miscellaneous (Neb. Rev. Stat. § 81-8,294), Tort (Neb. Rev. Stat. § 81-8,209), and Contract Claim Acts (Neb. Rev. Stat. § 81-8,302), as outlined in state law and accepts liability under this agreement only to the extent provided by law.

5. The Parties acknowledge that Attorney General for the State of Nebraska is required by statute to represent the legal interests of the State, and that any provision of this indemnity clause is subject to the statutory authority of the Attorney General.

N. PERFORMANCE BOND

The Awarded Bidder may be required to supply a bond executed by a corporation authorized to contract surety in the State of Nebraska, payable to the State of Nebraska, which shall be valid for the life of the contract to include any renewal and/or extension periods. The amount of the bond must be an established dollar amount \$500,000. The bond, if required, will guarantee that the Awarded Bidder will faithfully perform all requirements, terms and conditions of the contract. Failure to comply shall be grounds for forfeiture of the bond as liquidated damages. Amount of forfeiture will be determined by the agency based on loss to the State. The bond will be returned when the contract has been satisfactorily completed as solely determined by the State, after termination or expiration of the contract.

O. ASSIGNMENT, SALE, OR MERGER

Either Party may assign the contract upon mutual written agreement of the other Party. Such agreement shall not be unreasonably withheld.

The Vendor retains the right to enter into a sale, merger, acquisition, internal reorganization, or similar transaction involving Vendor's business. Vendor agrees to cooperate with the State in executing amendments to the contract to allow for the transaction. If a third party or entity is involved in the transaction, the Vendor will remain responsible for performance of the contract until such time as the person or entity involved in the transaction agrees in writing to be contractually bound by this contract and perform all obligations of the contract.

P. CONTRACTING WITH OTHER NEBRASKA POLITICAL SUBDIVISIONS OF THE STATE OR ANOTHER STATE

The Vendor may, but shall not be required to, allow agencies, as defined in Neb. Rev. Stat. § 81-145(2), to use this contract. The terms and conditions, including price, of the contract may not be amended. The State shall not be

contractually obligated or liable for any contract entered into pursuant to this clause. A listing of Nebraska political subdivisions may be found at the website of the Nebraska Auditor of Public Accounts.

The Vendor may, but shall not be required to, allow other states, agencies or divisions of other states, or political subdivisions of other states to use this contract. The terms and conditions, including price, of this contract shall apply to any such contract, but may be amended upon mutual consent of the Parties. The State of Nebraska shall not be contractually or otherwise obligated or liable under any contract entered into pursuant to this clause. The State shall be notified if a contract is executed based upon this contract.

Q. FORCE MAJEURE

Neither Party shall be liable for any costs or damages, or for default resulting from its inability to perform any of its obligations under the contract due to a natural or manmade event outside the control and not the fault of the affected Party ("Force Majeure Event") that was not foreseeable at the time the Contract was executed. The Party so affected shall immediately make a written request for relief to the other Party and shall have the burden of proof to justify the request. The other Party may grant the relief requested; relief may not be unreasonably withheld. Labor disputes with the impacted Party's own employees will not be considered a Force Majeure Event.

R. CONFIDENTIALITY

All materials and information provided by the Parties or acquired by a Party on behalf of the other Party shall be regarded as confidential information. All materials and information provided or acquired shall be handled in accordance with federal and state law, and ethical standards. Should said confidentiality be breached by a Party, the Party shall notify the other Party immediately of said breach and take immediate corrective action.

It is incumbent upon the Parties to inform their officers and employees of the penalties for improper disclosure imposed by the Privacy Act of 1974, 5 U.S.C. 552a. Specifically, 5 U.S.C. 552a (i)(1), which is made applicable by 5 U.S.C. 552a (m)(1), provides that any officer or employee, who by virtue of his/her employment or official position has possession of or access to agency records which contain individually identifiable information, the disclosure of which is prohibited by the Privacy Act or regulations established thereunder, and who knowing that disclosure of the specific material is prohibited, willfully discloses the material in any manner to any person or agency not entitled to receive it, shall be guilty of a misdemeanor and fined not more than \$5,000.

S. EARLY TERMINATION

The contract may be terminated as follows:

1. The State and the Vendor, by mutual written agreement, may terminate the contract, in whole or in part, at any time.
2. The State, in its sole discretion, may terminate the contract, in whole or in part, for any reason upon thirty (30) calendar day's written notice to the Vendor. Such termination shall not relieve the Vendor of warranty or other service obligations incurred under the terms of the contract. In the event of termination, the Vendor shall be entitled to payment, determined on a pro rata basis, for products or services satisfactorily performed or provided.
3. The State may terminate the contract, in whole or in part, immediately for the following reasons:
 - a. if directed to do so by statute,
 - b. Vendor has made an assignment for the benefit of creditors, has admitted in writing its inability to pay debts as they mature, or has ceased operating in the normal course of business,
 - c. a trustee or receiver of the Vendor or of any substantial part of the Vendor's assets has been appointed by a court,
 - d. fraud, misappropriation, embezzlement, malfeasance, misfeasance, or illegal conduct pertaining to performance under the contract by its Vendor, its employees, officers, directors, or shareholders,
 - e. an involuntary proceeding has been commenced by any Party against the Vendor under any one of the chapters of Title 11 of the United States Code and (i) the proceeding has been pending for at least sixty (60) calendar days; or (ii) the Vendor has consented, either expressly or by operation of law, to the entry of an order for relief; or (iii) the Vendor has been decreed or adjudged a debtor, a voluntary petition has been filed by the Vendor under any of the chapters of Title 11 of the United States Code,
 - g. Vendor intentionally discloses confidential information,
 - h. Vendor has or announces it will discontinue support of the deliverable; and,
 - i. In the event funding is no longer available.

T. CONTRACT CLOSEOUT

Upon termination of the contract for any reason the Vendor shall within thirty (30) days, unless stated otherwise herein:

1. Transfer all completed or partially completed deliverables to the State,
2. Transfer ownership and title to all completed or partially completed deliverables to the State,
3. Return to the State all information and data unless the Vendor is permitted to keep the information or data by contract or rule of law. Vendor may retain one copy of any information or data as required to comply with applicable work product documentation standards or as are automatically retained in the course of Vendor's routine back up procedures,
4. Cooperate with any successor Contactor, person, or entity in the assumption of any or all of the obligations of this contract,
5. Cooperate with any successor Contactor, person, or entity with the transfer of information or data related to this contract,
6. Return or vacate any state owned real or personal property; and,
7. Return all data in a mutually acceptable format and manner.

Nothing in this section should be construed to require the Vendor to surrender intellectual property, real or personal property, or information or data owned by the Vendor for which the State has no legal claim.

III. VENDOR DUTIES

Bidder should read the Vendor Duties within this section and must initial either "Accept All Terms and Conditions Within Section as Written" or "Exceptions Taken to Vendor Duties Within Section as Written" in the table below. If the bidder takes any exceptions, they must provide the following within the "Exceptions" field of the table below (Bidder may provide responses in separate attachment if multiple exceptions are taken):

1. The specific clause, including section reference, to which an exception has been taken;
2. An explanation of why the bidder took exception to the clause; and
3. Provide alternative language to the specific clause within the solicitation response.

By signing the solicitation, bidder agrees to be legally bound by all the accepted terms and conditions, and any proposed alternative terms and conditions submitted with the solicitation response. The State reserves the right to negotiate rejected or proposed alternative language. If the State and bidder fail to agree on the final Terms and Conditions, the State reserves the right to reject the solicitation response. The State reserves the right to reject solicitation responses that attempt to substitute the bidder's commercial contracts and/or documents for this solicitation.

Accept All Vendor Duties Within Section as Written (Initial)	Exceptions Taken to Vendor Duties Within Section as Written (Initial)	Exceptions: (Bidder must note the specific clause, including section reference, to which an exception has been taken, an explanation of why the bidder took exception to the clause, and provide alternative language to the specific clause within the solicitation response.)
JKH		

A. INDEPENDENT VENDOR / OBLIGATIONS

It is agreed that the Vendor is an independent Vendor and that nothing contained herein is intended or should be construed as creating or establishing a relationship of employment, agency, or a partnership.

The Vendor is solely responsible for fulfilling the contract. The Vendor or the Vendor's representative shall be the sole point of contact regarding all contractual matters.

The Vendor shall secure, at its own expense, all personnel required to perform the services under the contract. The personnel the Vendor uses to fulfill the contract shall have no contractual or other legal relationship with the State; they shall not be considered employees of the State and shall not be entitled to any compensation, rights or benefits from the State, including but not limited to, tenure rights, medical and hospital care, sick and vacation leave, severance pay, or retirement benefits.

By-name personnel commitments made in the bidder's solicitation response shall not be changed without the prior written approval of the State. Replacement of these personnel, if approved by the State, shall be with personnel of equal or greater ability and qualifications.

All personnel assigned by the Vendor to the contract shall be employees of the Vendor or a subcontractor and shall be fully qualified to perform the work required herein. Personnel employed by the Vendor or a subcontractor to fulfill the terms of the contract shall remain under the sole direction and control of the Vendor or the subcontractor respectively.

With respect to its employees, the Vendor agrees to be solely responsible for the following:

1. Any and all pay, benefits, and employment taxes and/or other payroll withholding,
2. Any and all vehicles used by the Vendor's employees, including all insurance required by state law,
3. Damages incurred by Vendor's employees within the scope of their duties under the contract,
4. Maintaining Workers' Compensation and health insurance that complies with state and federal law and submitting any reports on such insurance to the extent required by governing law,
5. Determining the hours to be worked and the duties to be performed by the Vendor's employees; and,
6. All claims on behalf of any person arising out of employment or alleged employment (including without limit claims of discrimination alleged against the Vendor, its officers, agents, or subcontractors or subcontractor's employees).

If the Vendor intends to utilize any subcontractor, the subcontractor's level of effort, tasks, and time allocation should be clearly defined in the solicitation response. The Vendor shall agree that it will not utilize any subcontractors not specifically included in its solicitation response in the performance of the contract without the prior written authorization of the State. If the Vendor subcontracts any of the work, the Vendor agrees to pay any and all subcontractors in accordance with the Vendor's agreement with the respective subcontractor(s).

The State reserves the right to require the Vendor to reassign or remove from the project any Vendor or subcontractor employee.

Vendor shall insure that the terms and conditions contained in any contract with a subcontractor does not conflict with the terms and conditions of this contract.

The Vendor shall include a similar provision, for the protection of the State, in the contract with any Subcontractor engaged to perform work on this contract.

B. EMPLOYEE WORK ELIGIBILITY STATUS

The Vendor is required and hereby agrees to use a federal immigration verification system to determine the work eligibility status of employees physically performing services within the State of Nebraska. A federal immigration verification system means the electronic verification of the work authorization program authorized by the Illegal Immigration Reform and Immigrant Responsibility Act of 1996, 8 U.S.C. 1324a, known as the E-Verify Program, or an equivalent federal program designated by the United States Department of Homeland Security or other federal agency authorized to verify the work eligibility status of an employee.

If the Vendor is an individual or sole proprietorship, the following applies:

1. The Vendor must complete the United States Citizenship Attestation Form, available on the Department of Administrative Services website at <https://das.nebraska.gov/materiel/docs/pdf/Individual%20or%20Sole%20Proprietor%20United%20States%20Attestation%20Form%20English%20and%20Spanish.pdf>
2. The completed United States Attestation Form should be submitted with the Solicitation response.
3. If the Vendor indicates on such attestation form that he or she is a qualified alien, the Vendor agrees to provide the US Citizenship and Immigration Services documentation required to verify the Vendor's lawful presence in the United States using the Systematic Alien Verification for Entitlements (SAVE) Program.
4. The Vendor understands and agrees that lawful presence in the United States is required, and the Vendor may be disqualified or the contract terminated if such lawful presence cannot be verified as required by Neb. Rev. Stat. § 4-108.

C. COMPLIANCE WITH CIVIL RIGHTS LAWS AND EQUAL OPPORTUNITY EMPLOYMENT / NONDISCRIMINATION (Nonnegotiable)

The Vendor shall comply with all applicable local, state, and federal statutes and regulations regarding civil rights laws and equal opportunity employment. The Nebraska Fair Employment Practice Act prohibits Vendors of the State of Nebraska, and their Subcontractors, from discriminating against any employee or applicant for employment, with respect to hire, tenure, terms, conditions, compensation, or privileges of employment because of race, color, religion, sex, disability, marital status, or national origin (Neb. Rev. Stat. §§ 48-1101 to 48-1125). The Vendor guarantees compliance with the Nebraska Fair Employment Practice Act, and breach of this provision shall be regarded as a

material breach of contract. The Vendor shall insert a similar provision in all Subcontracts for goods and services to be covered by any contract resulting from this Solicitation.

D. COOPERATION WITH OTHER VENDORS

Vendor may be required to work with or in close proximity to other Vendors or individuals that may be working on same or different projects. The Vendor shall agree to cooperate with such other Vendors or individuals and shall not commit or permit any act which may interfere with the performance of work by any other Vendor or individual. Vendor is not required to compromise Vendor's intellectual property or proprietary information unless expressly required to do so by this contract.

E. DISCOUNTS

Prices quoted shall be inclusive of ALL trade discounts. Cash discount terms of less than thirty (30) days will not be considered as part of the solicitation response. Cash discount periods will be computed from the date of receipt of a properly executed claim voucher or the date of completion of delivery of all items in a satisfactory condition, whichever is later.

F. PRICES

Prices quoted shall be net, including transportation and delivery charges fully prepaid by the bidder, F.O.B. destination named in the Solicitation. No additional charges will be allowed for packing, packages, or partial delivery costs. When an arithmetic error has been made in the extended total, the unit price will govern.

Prices submitted on the cost sheet, once accepted by the State, shall remain fixed for the first four (4) years of the contract. Any request for a price increase subsequent to the initial term of the contract shall not exceed five percent (5%) of the price proposed for the period. Increases shall not be cumulative and will only apply to that period of the contract. The request for a price increase must be submitted in writing to the Department of Correctional Services a minimum of 120 days prior to the end of the current contract period. Documentation may be required by the State to support the price increase.

The State reserves the right to deny any requested price increase. No price increases are to be billed to any State Agencies prior to written amendment of the contract by the parties.

The State will be given full proportionate benefit of any decreases for the term of the contract.

G. PERMITS, REGULATIONS, LAWS

The contract price shall include the cost of all royalties, licenses, permits, and approvals, whether arising from patents, trademarks, copyrights or otherwise, that are in any way involved in the contract. The Vendor shall obtain and pay for all royalties, licenses, and permits, and approvals necessary for the execution of the contract. The Vendor must guarantee that it has the full legal right to the materials, supplies, equipment, software, and other items used to execute this contract.

H. OWNERSHIP OF INFORMATION AND DATA / DELIVERABLES

The State shall have the unlimited right to publish, duplicate, use, and disclose all information and data developed or obtained by the Vendor on behalf of the State pursuant to this contract.

The State shall own and hold exclusive title to any deliverable developed as a result of this contract. Vendor shall have no ownership interest or title, and shall not patent, license, or copyright, duplicate, transfer, sell, or exchange, the design, specifications, concept, or deliverable.

I. INSURANCE REQUIREMENTS

The Vendor shall throughout the term of the contract maintain insurance as specified herein and provide the State a current Certificate of Insurance/Acord Form (COI) verifying the coverage. The Vendor shall not commence work on the contract until the insurance is in place. If Vendor subcontracts any portion of the Contract the Vendor must, throughout the term of the contract, either:

1. Provide equivalent insurance for each subcontractor and provide a COI verifying the coverage for the subcontractor,
2. Require each subcontractor to have equivalent insurance and provide written notice to the State that the Vendor has verified that each subcontractor has the required coverage; or,
3. Provide the State with copies of each subcontractor's Certificate of Insurance evidencing the required coverage.

The Vendor shall not allow any Subcontractor to commence work until the Subcontractor has equivalent insurance. The failure of the State to require a COI, or the failure of the Vendor to provide a COI or require subcontractor insurance shall not limit, relieve, or decrease the liability of the Vendor hereunder.

In the event that any policy written on a claims-made basis terminates or is canceled during the term of the contract or within one (1) years of termination or expiration of the contract, the Vendor shall obtain an extended discovery or reporting period, or a new insurance policy, providing coverage required by this contract for the term of the contract and one (1) years following termination or expiration of the contract.

If by the terms of any insurance a mandatory deductible is required, or if the Vendor elects to increase the mandatory deductible amount, the Vendor shall be responsible for payment of the amount of the deductible in the event of a paid claim.

Notwithstanding any other clause in this Contract, the State may recover up to the liability limits of the insurance policies required herein.

1. WORKERS' COMPENSATION INSURANCE

The Vendor shall take out and maintain during the life of this contract the statutory Workers' Compensation and Employer's Liability Insurance for all of the contactors' employees to be engaged in work on the project under this contract and, in case any such work is sublet, the Vendor shall require the Subcontractor similarly to provide Worker's Compensation and Employer's Liability Insurance for all of the Subcontractor's employees to be engaged in such work. This policy shall be written to meet the statutory requirements for the state in which the work is to be performed, including Occupational Disease. **The policy shall include a waiver of subrogation in favor of the State. The COI shall contain the mandatory COI subrogation waiver language found hereinafter.** The amounts of such insurance shall not be less than the limits stated hereinafter. For employees working in the State of Nebraska, the policy must be written by an entity authorized by the State of Nebraska Department of Insurance to write Workers' Compensation and Employer's Liability Insurance for Nebraska employees.

2. COMMERCIAL GENERAL LIABILITY INSURANCE AND COMMERCIAL AUTOMOBILE LIABILITY INSURANCE

The Vendor shall take out and maintain during the life of this contract such Commercial General Liability Insurance and Commercial Automobile Liability Insurance as shall protect Vendor and any Subcontractor performing work covered by this contract from claims for damages for bodily injury, including death, as well as from claims for property damage, which may arise from operations under this contract, whether such operation be by the Vendor or by any Subcontractor or by anyone directly or indirectly employed by either of them, and the amounts of such insurance shall not be less than limits stated hereinafter.

The Commercial General Liability Insurance shall be written on an **occurrence basis**, and provide Premises/Operations, Products/Completed Operations, Independent Vendors, Personal Injury, and Contractual Liability coverage. **The policy shall include the State, and others as required by the contract documents, as Additional Insured(s). This policy shall be primary, and any insurance or self-insurance carried by the State shall be considered secondary and non-contributory. The COI shall contain the mandatory COI liability waiver language found hereinafter.** The Commercial Automobile Liability Insurance shall be written to cover all Owned, Non-owned, and Hired vehicles.

REQUIRED INSURANCE COVERAGE	
COMMERCIAL GENERAL LIABILITY	
General Aggregate	\$2,000,000
Products/Completed Operations Aggregate	\$2,000,000
Personal/Advertising Injury	\$1,000,000 per occurrence
Medical Payments	\$10,000 any one person
Contractual	Included
Independent Vendors	Included
Abuse & Molestation	Included
<i>If higher limits are required, the Umbrella/Excess Liability limits are allowed to satisfy the higher limit.</i>	
WORKER'S COMPENSATION	
Employers Liability Limits	\$500K/\$500K/\$500K
Statutory Limits- All States	Statutory - State of Nebraska
Voluntary Compensation	Statutory
UMBRELLA/EXCESS LIABILITY	
Over Primary Insurance	\$5,000,000 per occurrence
PROFESSIONAL LIABILITY	
All Other Professional Liability (Errors & Omissions)	\$1,000,000 Per Claim / Aggregate
COMMERCIAL CRIME	
Crime/Employee Dishonesty Including 3rd Party Fidelity	\$1,000,000
CYBER LIABILITY	
Breach of Privacy, Security Breach, Denial of Service, Remediation, Fines and Penalties	\$5,000,000
MANDATORY COI SUBROGATION WAIVER LANGUAGE	
"Workers' Compensation policy shall include a waiver of subrogation in favor of the State of Nebraska."	
MANDATORY COI LIABILITY WAIVER LANGUAGE	
"Commercial General Liability & Commercial Automobile Liability policies shall name the State of Nebraska as an Additional Insured and the policies shall be primary and any insurance or self-insurance carried by the State shall be considered secondary and non-contributory as additionally insured."	

3. EVIDENCE OF COVERAGE

The Vendor shall furnish the Contract Manager, via email, with a certificate of insurance coverage complying with the above requirements prior to beginning work at:

RFP 120174 O3
 Nebraska Department of Correctional Services
 Attn: Julie Schiltz
dcs.purchasing@nebraska.gov

These certificates or the cover sheet shall reference the solicitation number, and the certificates shall include the name of the company, policy numbers, effective dates, dates of expiration, and amounts and types of coverage afforded. If the State is damaged by the failure of the Vendor to maintain such insurance, then the Vendor shall be responsible for all reasonable costs properly attributable thereto.

Reasonable notice of cancellation of any required insurance policy must be submitted to the contract manager as listed above when issued and a new coverage binder shall be submitted immediately to ensure no break in coverage.

4. DEVIATIONS

The insurance requirements are subject to limited negotiation. Negotiation typically includes, but is not necessarily limited to, the correct type of coverage, necessity for Workers' Compensation, and the type of automobile coverage carried by the Vendor.

J. ANTITRUST

The Vendor hereby assigns to the State any and all claims for overcharges as to goods and/or services provided in connection with this contract resulting from antitrust violations which arise under antitrust laws of the United States and the antitrust laws of the State.

K. CONFLICT OF INTEREST

By submitting a solicitation response, vendor certifies that no relationship exists between the vendor and any person or entity which either is, or gives the appearance of, a conflict of interest related to this solicitation or project.

Vendor further certifies that vendor will not employ any individual known by vendor to have a conflict of interest nor shall vendor take any action or acquire any interest, either directly or indirectly, which will conflict in any manner or degree with the performance of its contractual obligations hereunder or which creates an actual or appearance of conflict of interest.

If there is an actual or perceived conflict of interest, vendor shall provide with its solicitation response a full disclosure of the facts describing such actual or perceived conflict of interest and a proposed mitigation plan for consideration. The State will then consider such disclosure and proposed mitigation plan and either approve or reject as part of the overall solicitation response evaluation.

L. SITE RULES AND REGULATIONS

The Vendor shall use its best efforts to ensure that its employees, agents, and Subcontractors comply with site rules and regulations while on State premises. If the Vendor must perform on-site work outside of the daily operational hours set forth by the State, it must make arrangements with the State to ensure access to the facility and the equipment has been arranged. No additional payment will be made by the State on the basis of lack of access, unless the State fails to provide access as agreed to in writing between the State and the Vendor.

M. NDCS SECURITY

1. Contractor's personnel shall be subject to NDCS background security checks prior to their arrival on site and will carry proper identification with them at all times while on facility grounds.
2. Contractor shall make its employees aware of the provisions of Neb. Rev. Stat. § 28-322.01, which state that a person commits the offense of sexual abuse of an inmate or parolee if such person subjects an inmate or parolee to sexual penetration or sexual contact, because an inmate or parolee is not legally capable of giving consent to any such relationship. Neb. Rev. Stat. § 28-322 states that individuals "working under contract with the department" are included in the list of persons prohibited from having sexual relations with one or more of NDCS' inmates. CONTRACTOR will promptly notify NDCS if allegations of sexual abuse or contact become known.
3. Contractor shall make his/her employees aware of the Nebraska Department of Correctional Services, Policy 112.31 (Code of Ethics and Conduct). CONTRACTOR may be required to sign and return documentation showing receipt of NDCS Policy 112.31 (Code of Ethics and Conduct).
4. Contractor shall inform his/her personnel of the Nebraska Department of Correctional Services Tobacco Policy, which states that tobacco and tobacco-related products are contraband and must not be carried into any NDCS-owned or controlled property. Such products must remain in CONTRACTOR'S locked vehicle while on NDCS-owned or controlled property.
5. Contractor and his/her personnel may be subject to pat searches and tool inventory upon arrival and departure from NDCS facilities.

Wireless devices and/or cellular phones are prohibited at NDCS facilities unless prior approval is given. Wireless devices include type smart watches or other electronic devices with internet connection. If wireless devices are necessary for use on site at NDCS, CONTRACTOR will seek prior approval to carry such devices by requesting the Cellular Device Institutional Use Report form. All persons are prohibited from providing a cellphone/electronic communication device to an inmate of any facility, per Policy 104.05. Electronic Communication Devices.

N. ADVERTISING

The Vendor agrees not to refer to the contract award in advertising in such a manner as to state or imply that the company or its goods or services are endorsed or preferred by the State. Any publicity releases pertaining to the project shall not be issued without prior written approval from the State.

O. NEBRASKA TECHNOLOGY ACCESS STANDARDS (Nonnegotiable)

1. The State of Nebraska is committed to ensuring that all information and communication technology (ICT), developed, leased, or owned by the State of Nebraska, affords equivalent access to employees, program participants and members of the public with disabilities, as it affords to employees, program participants and members of the public who are not persons with disabilities.
2. By entering into this Contract, Vendor understands and agrees that if the Vendor is providing a product or service that contains ICT, as defined in subsection 3 (below) and such ICT is intended to be directly interacted with by the user or is public facing, such ICT must provide equivalent access, or be modified during implementation to afford equivalent access, to employees, program participants, and members of the public who have and who do not have disabilities. The Vendor may comply with this section by complying

with Section 508 of the Rehabilitation Act of 1973, as amended, and its implementing standards adopted and promulgated by the U.S. Access Board.

3. ICT means information technology and other equipment, systems, technologies, or processes, for which the principal function is the creation, manipulation, storage, display, receipt, or transmission of electronic data and information, as well as any associated content. Vendor hereby agrees ICT includes computers and peripheral equipment, information kiosks and transaction machines, telecommunications equipment, customer premises equipment, multifunction office machines, software, applications, web sites, videos, and electronic documents. For the purposes of these assurances, ICT does not include ICT that is used exclusively by a Vendor.

P. DISASTER RECOVERY/BACK UP PLAN

The Vendor shall have a disaster recovery and back-up plan, of which a copy should be provided upon request to the State, which includes, but is not limited to equipment, personnel, facilities, and transportation, in order to continue delivery of goods and services as specified under the specifications in the contract in the event of a disaster.

Q. DRUG POLICY

Vendor certifies it maintains a drug free workplace environment to ensure worker safety and workplace integrity. Vendor agrees to provide a copy of its drug free workplace policy at any time upon request by the State.

R. WARRANTY

Despite any clause to the contrary, the Vendor represents and warrants that its services hereunder shall be performed by competent personnel and shall be of professional quality consistent with generally accepted industry standards for the performance of such services and shall comply in all respects with the requirements of this Agreement. For any breach of this warranty, the Vendor shall, for a period of ninety (90) days from performance of the service, perform the services again, at no cost to the State, or if Vendor is unable to perform the services as warranted, Vendor shall reimburse the State all fees paid to Vendor for the unsatisfactory services. The rights and remedies of the parties under this warranty are in addition to any other rights and remedies of the parties provided by law or equity, including, without limitation actual damages, and, as applicable and awarded under the law, to a prevailing party, reasonable attorneys' fees and costs.

S. TIME IS OF THE ESSENCE

Time is of the essence with respect to Vendor's performance and deliverables pursuant to this Contract.

IV. PAYMENT

Bidder should read the Payment clauses within this section and must initial either “Accept All Terms and Conditions Within Section as Written” or “Exceptions Taken to Payment clauses Within Section as Written” in the table below. If the bidder takes any exceptions, they must provide the following within the “Exceptions” field of the table below (Bidder may provide responses in separate attachment if multiple exceptions are taken):

1. The specific clause, including section reference, to which an exception has been taken;
2. An explanation of why the bidder took exception to the clause; and
3. Provide alternative language to the specific clause within the solicitation response.

By signing the solicitation, bidder agrees to be legally bound by all the accepted terms and conditions, and any proposed alternative terms and conditions submitted with the solicitation response. The State reserves the right to negotiate rejected or proposed alternative language. If the State and bidder fail to agree on the final Terms and Conditions, the State reserves the right to reject the solicitation response. The State reserves the right to reject solicitation responses that attempt to substitute the bidder’s commercial contracts and/or documents for this solicitation.

Accept All Payment Clauses Within Section as Written (Initial)	Exceptions Taken to Payment Clauses Within Section as Written (Initial)	Exceptions: (Bidder must note the specific clause, including section reference, to which an exception has been taken, an explanation of why the bidder took exception to the clause, and provide alternative language to the specific clause within the solicitation response.)
	JRH	Bidder, Falling Colors, does not take exception to this clause but seeks to clarify. With regard to Section IV(A), Prohibition Against Advance Payment, Falling Colors notes that our standard practice sometimes includes ensuring that state funds used to pay provider invoices are made available and held in what is essentially a trust account to ensure prompt availability of funds to pay approved provider invoices where such invoices may exceed amounts available for Falling Colors to advance. Our interpretation (and the interpretation of other state government entities with whom we contract) is that this practice does not constitute advance payment. Although based on historic data regarding total payments Falling Colors does not anticipate challenges with pre-paying approved invoices, further information regarding annual billing patterns may be necessary to fully evaluate the circumstances. In the event that Falling Colors is selected for this Contract we look forward to discussing approaches to this element.

A. PROHIBITION AGAINST ADVANCE PAYMENT (Nonnegotiable)
 Pursuant to Neb. Rev. Stat. § 81-2403, “[n]o goods or services shall be deemed to be received by an agency until all such goods or services are completely delivered and finally accepted by the agency.”

B. TAXES (Nonnegotiable)
 The State is not required to pay taxes and assumes no such liability as a result of this Solicitation. The Vendor may request a copy of the Nebraska Department of Revenue, Nebraska Resale or Exempt Sale Certificate for Sales Tax Exemption, Form 13 for their records. Any property tax payable on the Vendor’s equipment which may be installed in a state-owned facility is the responsibility of the Vendor.

C. INVOICES
 Invoices for payments must be submitted by the Vendor to the agency requesting the services with sufficient detail to support payment.

Invoices shall include detailed itemized billing per patient including ALL diagnosis code(s) and each procedure code(s) (ICD10, CPT, modifiers, units, and NDCS number(s)).

The terms and conditions included in the Vendor’s invoice shall be deemed to be solely for the convenience of the parties. No terms or conditions of any such invoice shall be binding upon the State, and no action by the State, including without limitation the payment of any such invoice in whole or in part, shall be construed as binding or estopping the State with respect to any such term or condition, unless the invoice term or condition has been previously agreed to by the State as an amendment to the contract. **The State shall have forty-five (45) calendar days to pay after a valid and accurate invoice is received by the State.**

D. INSPECTION AND APPROVAL

Final inspection and approval of all work required under the contract shall be performed by the designated State officials.

The State and/or its authorized representatives shall have the right to enter any premises where the Vendor or Subcontractor duties under the contract are being performed, and to inspect, monitor or otherwise evaluate the work being performed. All inspections and evaluations shall be at reasonable times and in a manner that will not unreasonably delay work.

E. PAYMENT (Nonnegotiable)

Payment will be made by the responsible agency in compliance with the State of Nebraska Prompt Payment Act (See Neb. Rev. Stat. § 81-2403). The State may require the Vendor to accept payment by electronic means such as ACH deposit. In no event shall the State be responsible or liable to pay for any goods and services provided by the Vendor prior to the Effective Date of the contract, and the Vendor hereby waives any claim or cause of action for any such goods or services.

F. LATE PAYMENT (Nonnegotiable)

The Vendor may charge the responsible agency interest for late payment in compliance with the State of Nebraska Prompt Payment Act (See Neb. Rev. Stat. §§ 81-2401 through 81-2408).

G. SUBJECT TO FUNDING/FUNDING OUT CLAUSE FOR LOSS OF APPROPRIATIONS (Nonnegotiable)

The State's obligation to pay amounts due on the Contract for fiscal years following the current fiscal year is contingent upon legislative appropriation of funds. Should said funds not be appropriated, the State may terminate the contract with respect to those payments for the fiscal year(s) for which such funds are not appropriated. The State will give the Vendor written notice thirty (30) calendar days prior to the effective date of termination. All obligations of the State to make payments after the termination date will cease. The Vendor shall be entitled to receive just and equitable compensation for any authorized work which has been satisfactorily completed as of the termination date. In no event shall the Vendor be paid for a loss of anticipated profit.

H. RIGHT TO AUDIT (First Paragraph is Nonnegotiable)

The State shall have the right to audit the Vendor's performance of this contract upon a thirty (30) days' written notice. Vendor shall utilize generally accepted accounting principles, and shall maintain the accounting records, and other records and information relevant to the contract (Information) to enable the State to audit the contract. (Neb. Rev. Stat. § 84-304 et seq.) The State may audit, and the Vendor shall maintain, the Information during the term of the contract and for a period of five (5) years after the completion of this contract or until all issues or litigation are resolved, whichever is later. The Vendor shall make the Information available to the State at Vendor's place of business or a location acceptable to both Parties during normal business hours. If this is not practical or the Vendor so elects, the Vendor may provide electronic or paper copies of the Information. The State reserves the right to examine, make copies of, and take notes on any Information relevant to this contract, regardless of the form or the Information, how it is stored, or who possesses the Information. Under no circumstance will the Vendor be required to create or maintain documents not kept in the ordinary course of Vendor's business operations, nor will Vendor be required to disclose any information, including but not limited to product cost data, which is confidential or proprietary to Vendor.

The Parties shall pay their own costs of the audit unless the audit finds a previously undisclosed overpayment by the State. If a previously undisclosed overpayment exceeds one half of one percent (0.05%) of the total contract billings, or if fraud, material misrepresentations, or non-performance is discovered on the part of the Vendor, the Vendor shall reimburse the State for the total costs of the audit. Overpayments and audit costs owed to the State shall be paid within ninety (90) days of written notice of the claim. The Vendor agrees to correct any material weaknesses or condition found as a result of the audit.

V. PROJECT DESCRIPTION AND SCOPE OF WORK

The bidder should provide the following information in response to this Solicitation.

A. REVISED PROJECT OVERVIEW

This solicitation is solicit a response from a qualified bidder which can provide a solution to process payments for claims/ invoices for an incarcerated individual(s) healthcare services on behalf of NDCS.

In accordance with Nebraska State Statute 83-4,154, NDCS is required to provide a Community Standard Level of Care to all incarcerated individuals. Services provided to the incarcerated individuals are provided both off-site and on-site.

Payment processing services will apply Nebraska ~~Medicare Medicaid~~ Rates, ~~unless~~ or the negotiated Preferred Provider Organization (PPO) rate ~~is lower~~ within the contractor's network of providers and/or a non-network provider under contract NDCS.

Medical expenses for individuals on parole or individuals in the custody of NDCS on behalf of a county jail are not included in this service.

B. SCOPE OF WORK

Minimum scope of work provided by contractor will include the following:

1. Healthcare providers will bill contractor directly for NDCS incarcerated individuals' healthcare provided off-site or on-site of a NDCS facility. NDCS will notify contractor if services are to be billed as an exception to the contract, i.e., Medicaid, NDCS direct billing; such claim exceptions will not be processed and will be rejected by the contractor.
2. Individuals on parole or individuals in the custody of NDCS on behalf of a county jail will not be factored into the average daily population (ADP) and at this time are considered outside the scope of services.
3. Pay networked provider claims in accordance with contractor's internal network provider agreement.
4. NDCS approved dental services.
5. Pregnancy care: This will include prenatal and postnatal care for the mother only not covered by Medicaid.
6. Prosthetics/Orthotics when placed at the time of surgery.
7. Other Specialty Out-Patient Services.

C. REVISED BUSINESS REQUIREMENTS

Minimum requirements shall include the following:

1. Claim Correspondence: No correspondence of any type is to be sent to the incarcerated individual(s) or entities other than NDCS. This includes, but is not limited to, explanation of benefits (EOB), checks, letters, brochures, billings, etc.
2. Rates for Medical/Dental Claims submitted: Nebraska ~~Medicare Medicaid~~ Rates ~~unless~~ or the negotiated PPO ~~rate is lower~~. Incarcerated Individuals and/or NDCS are not responsible for remaining balance due after ~~Medicaid Medicare~~/PPO rates have been applied.
 - a. Contractor is responsible for notifying member providers on remittance statements. No balance will be due after ~~Medicaid Medicare~~ or PPO rates are applied.
3. Nebraska Medicaid eligibility as defined by Nebraska Department of Health and Human Services (DHHS):
 - a. Reference is 477 NAC 11-003.01(A) INSTITUTIONALIZED INDIVIDUALS. An inmate of a public institution, as defined by 42 Code of Federal Regulations (CFR) 435.1009, who meets inpatient status in a medical institution, as defined by 42 CFR 435.1010, and who is otherwise eligible may only receive payment for services received during his or her inpatient stay over 24 hours.
 - i. Chapter 11-003.01(A) at <https://rules.nebraska.gov/rules?agencyId=37&titleId=232>
4. Deductible, Coinsurance or Copays: Do not apply.
5. Claims Timeframe: Contractor will accept claims as timely if filed within two (2) years of date of service pursuant to the State Contract Claims Act, see Neb. Rev. Stat. § 81-8,306.
6. Claims Maximums: Claims maximums such as day, dollar, and lifetime maximums do not apply.
7. Preauthorization: Not applicable for emergency services or inpatient services. ~~For out patient services, NDCS will provide a prior authorization number.~~
8. In-State and Out-of-State Services: Only those services approved by the NDCS should be submitted to contractor for payment. However, if billed, the following services should not be paid by contractor:
 - a. ~~Claims billed by out of network providers. These claims should be sent to NDCS for consideration.~~
 - b. Medications for use after leaving medical provider.
 - c. ~~Prosthetics/ Orthotics except for those off-site items issued at the time of surgery.~~
 - i. ~~Prosthetics/orthotics deemed necessary will need to be pre-approved by NDCS Medical Director or designee and billed directly to NDCS.~~
 - d. Services covered by Medicaid.

- e. Newborn or childcare.
 - f. Abortion.
 - g. Caffeine-related disorders.
 - h. Chiropractic care.
 - i. Dental implants.
 - j. ~~Dentures/Dental Laboratory Services,~~
 - ~~i. Claims deemed necessary will need to be pre-approved by NDCS Medical Director or designee and billed directly to NDCS.~~
 - k. Elective procedures.
 - l. Erectile dysfunction.
 - m. Factitious disorder.
 - n. Learning disorder.
 - o. Nicotine-related disorders.
 - p. Other conditions/disorders/issues/procedures as determined by the Medical Director or designee for NDCS Health Services.
9. In-State and Out-of-State Services: Only those services approved by the NDCS should be submitted to contractor for payment. If billed, the following services should be paid by contractor:
- a. Claims billed by out-of-network providers. These claims should be sent to NDCS for consideration.
 - b. Prosthetics/ Orthotics except for those off-site items issued at the time of surgery.
 - i. Prosthetics/orthotics deemed necessary will need to be pre-approved by NDCS Medical Director or designee and billed directly to NDCS.
 - c. Dentures/Dental Laboratory Services,
 - i. Claims deemed necessary will need to be pre-approved by NDCS Medical Director or designee and billed directly to NDCS.
10. Workers' Compensation/Subrogation: Contractor will not pay these claims. The employer's workers' compensation insurer must cover the incarcerated individuals for all work-related claims.
11. Transplants: Billing received for transplant services must be pre-approved by the NDCS Medical Director or designee. Patient must also meet transplant criteria. NDCS will not pay for elective transplant procedures.
12. Medicaid Claims: Services covered by Medicaid will not be paid by contractor. NDCS will notify contractor of any Medicaid service eligibility changes.
13. Most-used hospital(s) include but are not limited to the following.
- a. Nebraska Medicine, CHI Health, Bryan Health, Johnson County Hospital, York General Hospital and McCook Community Hospital.

D. HISTORICAL INFORMATION

The information below provides historical information on past use of such services and is intended to aid bidder(s) in developing their response to this RFP.

1. The ADP since 2023 has been 5692 people.
2. NDCS Fiscal Year '24, Quarter 4 (April – June 2024) the ADP was 5872 people.
 - a. NDCS fiscal year runs July 1 through June 30.
 - b. Additional historical reports may be found at <https://www.corrections.nebraska.gov/public-information/statistics-reports/ndcs-reports>
3. Fiscal year 2023 Medical and Dental claims
 - a. Medical
 - i. 23,418 claims
 - ii. \$18,104,303.51 dollars paid.
 - iii. 261 providers
 - b. Dental
 - i. 113 claims
 - ii. \$34,351.10 dollars paid.
4. Fiscal year 2024 Medical and Dental claims
 - a. Medical
 - i. 24,704 claims paid.
 - ii. \$15,649,991.34 dollars paid.
 - iii. 252 providers
 - b. Dental
 - i. 250 claims paid.
 - ii. \$51,454.21 dollars paid.
 - iii. 3 Unique Providers.
5. Inpatient facility claims paid from June 2023 to July 2024 (see table 1).
 - a. This does not include professional claims related to an inpatient stay.
 - b. The following were excluded from the counts below:
 - i. Claims that were paid and later reversed.

- ii. Reversal claims.
- iii. Claim Adjustments.

Service Year	IP Claim Count	IP Claimant Count
2022	5	5
2023	84	71
2024	36	36
Table 1		

E. REVISED BIDDER REQUIREMENTS

The bidder shall provide a minimum of the following in the response to the RFP.

1. Original Contractual Agreement Form signed manually in ink or by DocuSign;
2. Clarity and responsiveness;
3. Completed Corporate Overview;
4. Completed Sections II thru VI;
5. Completed Attachment A, Bidder Questionnaire;
6. Completed Cost Proposal.
7. Provide listing of in-network Providers, that is sortable by each specialty in following 5 cities: Omaha metro area, Lincoln, York, Tecumseh, and McCook.
8. Identify the processes to ensure provider rates are not paid higher than the ~~Nebraska Medicare-negotiated rates~~ or ~~Medicaid rates~~, to include applicable reports that compare provider and ~~Medicare Medicaid~~ rates to the corresponding claims paid.
9. ~~Include an outline of compliance management for claims processing in accordance with the RFP Scope of Work. Outline of the utilization management of claims process and potential to customize.~~
10. Example of standard analytical dashboard.
11. A list of all network providers.

F. REVISED CONTRACTOR REQUIREMENTS

While maintaining the minimum business requirements, service provided by contractor shall include the following minimum requirements.

1. **General**
 - a. Contractor network will include service providers for all NDCS facility locations.
 - b. Process valid patient care claims for State incarcerated individual(s) committed to NDCS or other NDCS approved incarcerated individuals.
 - c. Will pay provider claims in accordance with the contractor/provider agreement ~~but are not to exceed Nebraska Medicare rates.~~
 - d. Will deny any of those claims to be paid by Nebraska Medicaid.
 - e. An updated provider directory will be available via an electronic site maintained by contractor.
2. **Reporting**
 - a. Provide NDCS a minimum of a monthly report outlining claims that have been denied and a detailed reason for denial.
 - b. Shall provide the following electronic reports, upon request by NDCS, at no charge:
 - i. Include a listing (title or topic) and provide a sample printout of all reports that are considered standard and included at no additional charge.
 - ii. Special reports of health care paid for an incarcerated individual within two (2) business days.
 - iii. Rejected claims and rationale for rejection.
 - iv. Breakout by specialty, i.e. physical therapy, dental, psychiatry, maternity, etc.
 - v. Report of charges of \$20,000 or above per incarcerated individual, per diagnosis, and per off-site hospitalization per occurrence, or as requested.
 - c. Provide a weekly and monthly listing in Excel or CSV format of all claims paid per incarcerated individual, identifying:
 - i. Incarcerated individual committed name.
 - ii. NDCS Incarcerated individual identification number.
 - iii. Incarcerated individual age/ date of birth.
 - iv. Date of service (beginning and ending).
 - v. Medical provider name and location.
 - vi. Place of service codes.
 - vii. Detailed billing including ALL diagnosis code(s) and each procedure code(s) (ICD10, CPT, modifiers, units, and NDCS number(s)).
 - viii. APR-DRG (Diagnose Related Group) + SOI (Severity of Illness) level determines reimbursement level.
 - ix. Prospective Payment System detail showing weight and rate of each APR-DRG for different clinics/hospitals/surgical centers.

- x. Total Gross charged amount.
- xi. Total Net paid amount.
- xii. Dates of claim submission to contractor.
- xiii. Dates of payment to providers.
- d. Provide Service Organizational Control Report (SOC2) document annually or the latest SOC2 upon NDCS request.

3. Electronic dashboard

Contractors' website or other electronic source that shows real time data for inpatient stay/outpatient visit.

- a. The dashboard must provide a minimum of the following.
 - i. Most expensive patients.
 - ii. Top diagnoses.
 - iii. Frequency of diagnoses.
 - iv. Year to date.
 - v. Month to month.
 - vi. Specialists/category.
 - vii. Itemized billings for all patients.
 - viii. Files be protected to meet all applicable state and federal confidentiality standards.
 - a) Prefer to have the capability to print off the file at NDCS.
 - ix. Contractor shall provide menu listing of industry standard services including Certification and Concurrent Review Requirements with applicable cost and bullet point Return on Investment (ROI) as options for NDCS to consider using:
 - a) Pre-payment auditing cost.
 - b) Concurrent review cost.
 - c) Complex medical review cost.
- b. Medical Director may require additional analytics on the electronic dashboard. It is preferred that the data on the electronic dashboard be easily configured to perform analysis.

4. Claims

- a. When submitting an inquiry to the NDCS regarding a claim, the Contractor shall include:
 - i. Incarcerated individual committed name and date of birth.
 - ii. NDCS five (5) or six (6) digits incarcerated individual identification number.
 - iii. Medical provider name and location and clinic/hospital/surgical center if applicable.
 - iv. Admit and Discharge Date.
 - v. Total Charges.
 - vi. Detailed billing including ALL diagnosis code(s) and each procedure code(s) (ICD10, CPT, modifiers, units, and NDCS number(s)).
 - vii. Diagnose Related Group (APR-DRG) + Severity of Illness (SOI) level determines reimbursement level.

5. Meetings

- a. Must attend meetings to ensure a successful process flow.
- b. Annual review of SOC2.

G. NDCS REQUIREMENTS

1. NDCS will provide an electronic listing of all incarcerated individual(s) to be covered by this service, including assigned identification numbers, appropriate demographics, and facility location.
 - a. This listing will be updated each workday via the Secure file Transfer Protocol (SFTP).
 - b. File format and specifications will be agreed upon in advance between the contractor and NDCS.
2. Provide the contractor with the previous quarterly ADP report. The contractor shall calculate the monthly processing fee based upon the most recent ADP report provided.
3. NDCS Accounting will contact the providers who are incorrectly billing and/or submitting ineligible claims NDCS and advise them of the appropriate billing procedures for their services.
4. Provide contractor with a list of Nebraska Medicaid eligible and pending applications. This list will be provided at a reasonable timeframe mutually agreed upon.
5. NDCS will reimburse the contractor on a twice monthly basis for paid claims. In addition, NDCS will process payment to Contractor on a monthly basis for any fee other than claims paid.
6. Meetings NDCS Health Services will:
 - a. Administer quarterly meetings to ensure a successful process flow.
 - b. Schedule reoccurring meetings with stakeholders.
 - c. Provide meeting agenda prior to meeting date.
 - d. Provide meeting minutes to stakeholders.
 - i. Stakeholders may include but are not limited to contractor, hospitals, providers, billing groups, NDCS, and/or other state agencies.

H. NDCS FACILITY LOCATIONS

Current facilities are listed below. Locations may be added/removed as needed.

1. Community Corrections Center Lincoln (CCCL) Lincoln
2. Community Corrections Center Omaha – (CCCO) Omaha
3. Reception and Treatment Center (RTC)- Lincoln
4. Nebraska Correctional Center for Women (NCCW) York
5. Nebraska Correctional Youth Facility (NCYF) Omaha
6. Nebraska State Penitentiary (NSP) Lincoln
7. Omaha Correctional Center (OCC) Omaha
8. Work Ethic Camp (WEC) McCook
9. Tecumseh State Correctional Institution (TSCI) Tecumseh

I. NDCS CONTACTS

A list of current NDCS contacts will be provided upon contract award. The contacts may be subject to change during the life of the contract. Contractor will be notified of any changes.

J. PAYMENT SCHEDULE/DELIVERABLES

Invoices will not be processed for payment unless the associated requirements have been met, refer to Section IV.C. Reimbursement will be based upon the following payment schedule and processing fees outside of claims paid.

Contractor must provide:

1. Detailed billing summary at the time of payment reimbursement request.
 - a. Invoices shall include detailed itemized billing per patient including ALL diagnosis code(s) and each procedure code(s) (ICD10, CPT, modifiers, units, and NDCS number(s)).
2. Award options:
 - a. If awarded at a fee per incarcerated individual.
 - i. The formula used to calculate the monthly processing fee shall be “fee per incarcerated individual multiplied by the ADP.”
 - a) Monthly invoices shall include the payment processing fee and the ADP number to determine the monthly fee.
Example: Medical payment processing fee = \$19.50 and ADP = 5872.
The invoice would reflect “\$19.50 (fee) x 5872 (ADP) = \$114,504.00”.
 - b. If awarded at a monthly flat rate, no formula will be required on invoices.
3. All recoupment requests to NDCS will be processed within 30 calendar days upon agreement.

K. OPTIONAL SERVICES

Optional services may be provided in the response to the RFP. These services may be considered and awarded if deemed within the best interest of the State. Any costs associated with optional services shall be provided under “Optional Services” within the Cost Proposal.

1. Prior to claims being paid, Utilization Review should include but not be limited to:
 - a. Review claims for appropriate level of service.
 - b. Review procedures/documentation related to visit for appropriateness.
 - c. Review hospital stays for appropriate length of stay.
2. Any other analytical services, reports, quality assurance, auditing, tools etc., available that would be provided to NDCS at no additional cost.
3. Additional like-services that are available which are not specifically mentioned in this RFP.

VI. SOLICITATION RESPONSE INSTRUCTIONS

This section documents the requirements that should be met by bidders in preparing the Corporate Overview, Technical Response, and Cost Sheet. Bidders should identify the subdivisions of "Project Description and Scope of Work" clearly in their solicitation response; failure to do so may result in disqualification. Failure to respond to a specific requirement may be the basis for elimination from consideration during the State's comparative evaluation.

Solicitation responses are due by the opening date and time shown in the Schedule of Events. Content requirements for the Corporate Overview, Technical Response, and Cost Sheet are presented separately in the following subdivisions: format and order:

A. SOLICITATION RESPONSE SUBMISSION

1. CORPORATE OVERVIEW

The Corporate Overview section of the solicitation response should consist of the following subdivisions:

a. BIDDER IDENTIFICATION AND INFORMATION

The bidder should provide the full company or corporate name, address of the company's headquarters, entity organization (corporation, partnership, proprietorship), state in which the bidder is incorporated or otherwise organized to do business, year in which the bidder first organized to do business and whether the name and form of organization has changed since first organized.

b. FINANCIAL STATEMENTS

The bidder should provide financial statements applicable to the firm. If publicly held, the bidder should provide a copy of the corporation's most recent audited financial reports and statements, and the name, address, and telephone number of the fiscally responsible representative of the bidder's financial or banking organization.

If the bidder is not a publicly held corporation, either the reports and statements required of a publicly held corporation, or a description of the organization, including size, longevity, client base, areas of specialization and expertise, and any other pertinent information, should be submitted in such a manner that solicitation evaluators may reasonably formulate a determination about the stability and financial strength of the organization. Additionally, a non-publicly held firm should provide a banking reference.

The bidder must disclose any and all judgments, pending or expected litigation, or other real or potential financial reversals, which might materially affect the viability or stability of the organization, or state that no such condition is known to exist.

The State may elect to use a third party to conduct credit checks as part of the corporate overview evaluation.

c. CHANGE OF OWNERSHIP

If any change in ownership or control of the company is anticipated during the twelve (12) months following the solicitation response due date, the bidder should describe the circumstances of such change and indicate when the change will likely occur. Any change of ownership to an awarded bidder(s) will require notification to the State.

d. OFFICE LOCATION

The bidder's office location responsible for performance pursuant to an award of a contract with the State of Nebraska should be identified.

e. RELATIONSHIPS WITH THE STATE

The bidder should describe any dealings with the State over the previous three (3) years. If the organization, its predecessor, or any Party named in the bidder's solicitation response has contracted with the State, the bidder should identify the contract number(s) and/or any other information available to identify such contract(s). If no such contracts exist, so declare.

f. BIDDER'S EMPLOYEE RELATIONS TO STATE

If any Party named in the bidder's solicitation response is or was an employee of the State within the past six (6) months, identify the individual(s) by name, State agency with whom employed, job title or position held with the State, and separation date. If no such relationship exists or has existed, so declare.

If any employee of any agency of the State of Nebraska is employed by the bidder or is a subcontractor to the bidder, as of the due date for solicitation response submission, identify all such persons by name, position held with the bidder, and position held with the State (including job title and agency). Describe the responsibilities of such persons within the proposing organization. If, after review of this information by the State, it is determined that a conflict of interest exists or may exist, the bidder may be disqualified from further consideration in this solicitation. If no such relationship exists, so declare.

g. CONTRACT PERFORMANCE

If the bidder or any proposed subcontractor has had a contract terminated for default during the past three (3) years, all such instances must be described as required below. Termination for default is defined as a notice to stop performance delivery due to the bidder's non-performance or poor performance, and the issue was either not litigated due to inaction on the part of the bidder or litigated and such litigation determined the bidder to be in default.

It is mandatory that the bidder submit full details of all termination for default experienced during the past three (3) years, including the other Party's name, address, and telephone number. The response to this section must present the bidder's position on the matter. The State will evaluate the facts and will score the bidder's solicitation response accordingly. If no such termination for default has been experienced by the bidder in the past three (3) years, so declare.

If at any time during the past three (3) years, the bidder has had a contract terminated for convenience, non-performance, non-allocation of funds, or any other reason, describe fully all circumstances surrounding such termination, including the name and address of the other contracting Party.

h. SUMMARY OF BIDDER'S CORPORATE EXPERIENCE

The bidder should provide a summary matrix listing the bidder's previous projects similar to this Solicitation in size, scope, and complexity. The State will use no more than three (3) narrative project descriptions submitted by the bidder during its evaluation of the solicitation response.

The bidder should address the following:

- i. Provide narrative descriptions to highlight the similarities between the bidder's experience and this Solicitation. These descriptions should include:
 - a) The time period of the project,
 - b) The scheduled and actual completion dates,
 - c) The bidder's responsibilities,
 - d) For reference purposes, a customer name (including the name of a contact person, a current telephone number, a facsimile number, and e-mail address); and
 - e) Each project description should identify whether the work was performed as the prime Vendor or as a subcontractor. If a bidder performed as the prime Vendor, the description should provide the originally scheduled completion date and budget, as well as the actual (or currently planned) completion date and actual (or currently planned) budget.
- ii. Bidder and Subcontractor(s) experience should be listed separately. Narrative descriptions submitted for Subcontractors should be specifically identified as subcontractor projects.
- iii. If the work was performed as a subcontractor, the narrative description should identify the same information as requested for the bidders above. In addition, subcontractors should identify what share of contract costs, project responsibilities, and time period were performed as a subcontractor.

i. SUMMARY OF BIDDER'S PROPOSED PERSONNEL/MANAGEMENT APPROACH

The bidder should present a detailed description of its proposed approach to the management of the project.

The bidder should identify the specific professionals who will work on the State's project if their company is awarded the contract resulting from this Solicitation. The names and titles of the team proposed for assignment to the State project should be identified in full, with a description of the

team leadership, interface, and support functions, and reporting relationships. The primary work assigned to each person should also be identified.

The bidder should provide resumes for all personnel proposed by the bidder to work on the project. The State will consider the resumes as a key indicator of the bidder's understanding of the skill mixes required to carry out the requirements of the Solicitation in addition to assessing the experience of specific individuals.

Resumes should not be longer than three (3) pages. Resumes should include, at a minimum, academic background and degrees, professional certifications, understanding of the process, and at least three (3) references (name, address, and telephone number) who can attest to the competence and skill level of the individual. Any changes in proposed personnel shall only be implemented after written approval from the State.

j. SUBCONTRACTORS

If the bidder intends to subcontract any part of its performance hereunder, the bidder should provide:

- i. name, address, and telephone number of the subcontractor(s),
- ii. specific tasks for each subcontractor(s),
- iii. percentage of performance hours intended for each subcontract; and
- iv. total percentage of subcontractor(s) performance hours.

2. TECHNICAL RESPONSE

The Technical Response section of the solicitation response should consist of the following subsections:

- a. Understanding of the project requirements;
- b. Proposed development approach;
- c. Attachment A, Bidder Questionnaire requirements;
- d. Detailed project work plan; and
- e. Deliverables and due dates.

CONTRACTUAL AGREEMENT FORM

BIDDER MUST COMPLETE THE FOLLOWING

By signing this Contractual Agreement Form, the bidder guarantees compliance with the provisions stated in this solicitation and agrees to the terms and conditions unless otherwise indicated in writing and certifies that bidder is not owned by the Chinese Communist Party.

Per Nebraska's Transparency in Government Procurement Act, Neb. Rev Stat § 73-603, DAS is required to collect statistical information regarding the number of contracts awarded to Nebraska Vendors. This information is for statistical purposes only and will not be considered for contract award purposes.

_____ NEBRASKA VENDOR AFFIDAVIT: Bidder hereby attests that bidder is a Nebraska Vendor. "Nebraska Vendor" shall mean any bidder who has maintained a bona fide place of business and at least one employee within this state for at least the six (6) months immediately preceding the posting date of this Solicitation. All vendors who are not a Nebraska Vendor are considered Foreign Vendors under Neb. Rev Stat § 73-603 (c).

_____ I hereby certify that I am a Resident disabled veteran or business located in a designated enterprise zone in accordance with Neb. Rev. Stat. § 73-107 and wish to have preference, if applicable, considered in the award of this contract.

_____ I hereby certify that I am a blind person licensed by the Commission for the Blind & Visually Impaired in accordance with Neb. Rev. Stat. § 71-8611 and wish to have preference considered in the award of this contract.

FORM MUST BE SIGNED MANUALLY IN INK OR BY DOCUSIGN

BIDDER:	Falling Colors Corporation
COMPLETE ADDRESS:	206 McKenzie St Santa Fe NM 87504
TELEPHONE NUMBER:	505-660-7911
FAX NUMBER:	N/A - jorie@fallingcolors.com
DATE:	01/22/25
SIGNATURE:	<i>Jorie Koster-Hale</i>
TYPED NAME & TITLE OF SIGNER:	Jorie Koster-Hale, CEO

REVISED ATTACHMENT A, BIDDER QUESTIONNAIRE
RFP 120174 O3

Third-party administrator to process payments for claims/ invoices for an incarcerated individual(s) healthcare services.

Bidder Name: Falling Colors Corporation

It is preferred that the bidder uses this template. Bidder must describe in detail solutions on how their response meets and/or exceed the requirements as outlined in the RFP. Bidder should use the RESPONSE box below for the detailed solution being proposed.

If the bidder chooses to provide additional documents outside this template to aid in their response, for evaluation purposes, bidder must cross-reference which question in Attachment A the supplemental documents support.

Business Requirements	
C.1	<p>No correspondence of any type is to be sent to the incarcerated individual(s). This includes, but is not limited to, explanation of benefits (EOB), checks, letters, brochures, billings, etc.</p> <p>Describe what methods are in place to ensure that communication is not sent to the incarcerated individual directly.</p>
<p>RESPONSE: The Falling Colors platform and Falling Colors service team communicate exclusively with 1) qualified and contracted medical providers authorized by the funding authority; and 2) authorized personnel of the medical authority itself. Accordingly, there is no mechanism or requirement for communication with actual service recipients. Falling Colors will track only that information that NDCS requires it to track about incarcerated individuals, and will never communicate with those individuals unless instructed to by NDCS.</p>	
C.2	<p style="color: red;">Rates for Medical/Dental Claims submitted: Nebraska Medicaid Rates or the negotiated PPO. Incarcerated Individuals and/or NDCS are not responsible for remaining balance due after Medicaid/PPO rates have been applied.</p> <p style="color: red;">a. Contractor is responsible for notifying member providers on remittance statements. No balance will be due after Medicaid or PPO rates are applied.</p> <p style="color: red;">Rates for Medical/Dental Claims submitted: Nebraska Medicare Rates unless the negotiated PPO rate is lower. Incarcerated Individuals and/or NDCS are not responsible for remaining balance due after Medicare/PPO rates have been applied. Contractor is responsible for notifying member providers on remittance statements, no balance will be due after Medicare or PPO rates are applied.</p> <p>Describe the process of how the contractor will notify member providers on remittance statements ensuring no balance will be due after Medicare Medicaid or PPO rates are applied.</p>
<p>RESPONSE: The Falling Colors service platform will be configured to identify all covered services and to include permissible rates for those services, which rates will track Nebraska Medicaid rates unless the negotiated PPO rate is lower.</p> <p>When an authorized vendor enters required information regarding provision of services to an eligible individual (or submits such information through an eligible claims clearinghouse), the Falling Colors service platform will bundle eligible claims for the applicable period into an invoice for a specified period. Once such invoices are approved by authorized individuals, Falling Colors pays eligible invoices – but only according to specified rates. The Falling Colors service platform will be configured to provide payment information to authorized providers. Such payment information will be accompanied by notification that no balance is due after Medicaid or PPO rates are applied.</p>	

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In addition, the Falling Colors standard provider contract, executed with all in-network providers, will include terms establishing that payment rates for services provided to incarcerated individuals through NDCS are at established rates matching Nebraska Medicaid or negotiated PPO rates. Our standard provider contract further specifies that all providers understand that rates are established by the funding authority (here, NDCS) and that no payment beyond those specified rates is authorized or will be contemplated.

C.3	Bidder understands and acknowledges Nebraska Medicaid eligibility as defined by Nebraska Department of Health and Human Services (DHHS).	Will comply	Will not comply
RESPONSE: Falling Colors understands and acknowledges Nebraska Medicaid eligibility as defined by NDHHS.		X	

C.4	Bidder understands that deductible, coinsurance, and/or copays do not apply.	Will comply	Will not comply
RESPONSE: Falling Colors understands and acknowledges that deductible, coinsurance, and/or copays do not apply.		X	

C.5	Bidder understands that the awarded contractor will accept claims as timely if filed within two (2) years of date of service pursuant to the State Contract Claims Act, see Neb. Rev. Stat. § 81-8,306.	Will comply	Will not comply
RESPONSE: Falling Colors understands that claims must be accepted as timely if filed within two (2) years of date of service pursuant to the State Contract Claims Act.		X	

C.6	Bidder understands Claims maximums such as day, dollar, and lifetime maximums do not apply.	Will comply	Will not comply
RESPONSE: Falling Colors understands that claims maximums such as day, dollar, and lifetime maximums do not apply.		X	

C.7	Bidder understands that preauthorization is not applicable for emergency services or inpatient services. For out-patient services, NDCS will provide a prior authorization number.	Will comply	Will not comply
RESPONSE: Falling Colors understands that preauthorization is not applicable for emergency services or inpatient services.		X	

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C.8	<p>The services below should not be paid by contractor. Describe what processes will be in place to ensure these services are not paid.</p> <ul style="list-style-type: none"> a. Claims billed by out-of-network providers. These claims should be sent to NDCS for consideration. b. Medications for use after leaving medical provider. c. Prosthetics/ Orthotics except for those off-site items issued at the time of surgery. i. Prosthetics/orthotics deemed necessary will need to be pre-approved by NDCS Medical Director or designee and billed directly to NDCS. d. Services covered by Medicaid. e. Newborn or childcare. f. Abortion. g. Caffeine-related disorders. h. Chiropractic care. i. Dental implants. j. Dentures/Dental Laboratory Services, i. Claims deemed necessary will need to be pre-approved by NDCS Medical Director or designee and billed directly to NDCS. k. Elective procedures. l. Erectile dysfunction. m. Factitious disorder. n. Learning disorder. o. Nicotine-related disorders. p. Other conditions/disorders/issues/procedures as determined by the Medical Director or designee for NDCS Health Services.
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RESPONSE: The Falling Colors service platform is designed with the ability to define exclusions such as those identified here. Our service platform can be configured to include a broad range of rules and requirements; in the event that any claim is submitted requesting payment for any service that is not specifically authorized to be provided by the submitting provider, the provider submitting the claim will receive an immediate rejection, together with an explanation (for example, "Not a covered service") included. In addition, the Falling Colors service team is available for 100% human, on-shore assistance to providers with further questions. Thus we are able to work with providers to determine whether the reasons for a rejected claim are because the claim related to an ineligible service; or whether the claim might be valid but have been entered or coded incorrectly.

C.9	<p>In-State and Out-of-State Services: Only those services approved by the NDCS should be submitted to contractor for payment. If billed, the following services should be paid by contractor:</p> <ul style="list-style-type: none"> a. Claims billed by out-of-network providers. These claims should be sent to NDCS for consideration. b. Prosthetics/ Orthotics except for those off-site items issued at the time of surgery. <ul style="list-style-type: none"> i. Prosthetics/orthotics deemed necessary will need to be pre-approved by NDCS Medical Director or designee and billed directly to NDCS. c. Dentures/Dental Laboratory Services, <ul style="list-style-type: none"> i. Claims deemed necessary will need to be pre-approved by NDCS Medical Director or designee and billed directly to NDCS.
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RESPONSE: Falling Colors understands that services specified here should be submitted to NDCS for approval, and that such claims are not to be paid absent specific approval by NDCS. Falling Colors will work with NDCS to ensure appropriate routing of such claims.

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C.10	Bidder understands that Contractor will not pay Workers' Compensation /Subrogation claims. The employer's workers' compensation insurer must cover the incarcerated individuals for all work-related claims.	Will comply	Will not comply
RESPONSE: Falling Colors understands that Workers' Compensation/Subrogation claims are ineligible for payment as part of this contract. Falling Colors will ensure that our service platform is configured to exclude Workers' Compensation and subrogation claims. Notably, it can also be configured to include certification by any provider submitting a claim that the claim does not include any Workers' Compensation or subrogation claims.		X	
C.11	Billing received for transplant services must be pre-approved by the NDCS Medical Director or designee. Patient must also meet transplant criteria. NDCS will not pay for elective transplant procedures. Describe what processes will be in place to ensure that pre-approval is received prior to billing.		
RESPONSE: The Falling Colors service platform can be configured to incorporate any specified rule, either universally (for example, verifying that the service recipient is an incarcerated person); or granularly in connection with any specific service. Thus any transplant service identified as permissible can be configured to include a rule that payment is subject to a "pre-approval received" requirement. Falling Colors will also establish service guides for all in-network service providers, which will include specification of circumstances requiring pre-authorization; and our customer service team will offer training (as a set of on-demand video modules, as well as through live trainings scheduled as necessary) regarding use of the Falling Colors service platform and appropriate billing practices related to NDCS requirements.			
C.12	Bidder understands Medicaid Claims are covered by Medicaid will not be paid by contractor. NDCS will notify contractor of any Medicaid service eligibility changes.	Will comply	Will not comply
RESPONSE: Falling Colors understands that Medicaid-eligible Claims will not be paid by Contractor. Falling Colors has extensive experience with this circumstance, having been the Administrative Services Organization for numerous agencies of the State of New Mexico, responsible for processing hundreds of millions of dollars' worth of non-Medicaid claims. In this context, Falling Colors has developed numerous mechanisms to ensure that all funds processed through our platform are "funds of last resort" and that any Medicaid-eligible claims are submitted to Medicaid. As described more thoroughly in our overview document, Falling Colors robust approach to ensuring that agency funds are not paid for Medicaid eligible services begins with training all providers to identify Medicaid eligible services and individuals, reducing the incidence of erroneous billing from the outset. Additional automated tools and cross-checks ensure that any claims that are erroneously submitted are caught and prevented. In addition, Falling Colors has established a recoupment process, through which claims identified as Medicaid eligible <i>after</i> a payment has been processed are recouped against future payments to the provider at issue. This process has proved useful in		X	

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circumstances where Medicaid determines a particular claim to have been Medicaid-eligible after claim has been determined to be payable under state rules.		
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Bidder Requirements			
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E.7	Contractor network will include service providers for all NDCS facility locations. Provide listing of in-network providers in a sortable file by each Specialty listed in Lincoln Physicians Directory in following 5 cities in Nebraska: Omaha metro area, Lincoln, York, Tecumseh, and McCook.	Will comply X	Will not comply
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RESPONSE: The Falling Colors network will include service providers for all NDCS facility locations.

At present, Falling Colors does not have a network of providers in Nebraska. However, Falling Colors has extensive experience rapidly establishing a provider network. For example, Falling Colors obtained a contract to provide Administrative Services (primarily, third-party payor services exactly like those to be provided under this RFP) to several state agencies in New Mexico after a high-profile political event had resulted in the state almost entirely losing its behavioral healthcare provider network. By working with state authorities to establish a broadly applicable contract template – which included all protections requested by state agencies – Falling Colors was able to rapidly rebuild the provider network. If selected for this Contract, Falling Colors would take a similar approach, working with NDCS to design an acceptable contract template and working to incorporate providers from each of the designated cities into our network.

An advantage Falling Colors has over traditional MCO or PPO models is that we are not limited by internal in our ability to execute contracts with providers: once we’ve established a contract template acceptable to the state funding authority (here, NDCS) we are prepared to execute that contract with any provider willing to provide the covered services at the specified rates. In addition, Falling Colors uses this same process to ensure that a HIPAA-compliant BAA is in place with all providers (which BAA covers information exchange between Falling Colors and the provider, but also covers information exchange between the provider and NDCS); and can also use this process to ensure that a Scope of Work (SOW) describing exactly what services NDCS wishes to authorize a given provider to provide. The SOW can also be used to ensure that any additional requirements NDCS may have – for example, certifying that no Medicaid-eligible claims will be submitted, covering any financial audit requirements, or other similar items – are incorporated into the agreement between Falling Colors and the provider network.

E.8	Describe the processes to ensure provider rates are not paid higher than the Nebraska Medicare rates. Identify the processes to ensure provider rates are not paid higher than the Nebraska negotiated rates. What reports are available that compare provider and Medicare Medicaid rates to the corresponding claims paid.		
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RESPONSE: The Falling Colors service platform can be configured to incorporate specified prices; such prices can be correlated to any data set, such as a table of Nebraska Medicaid rates. Falling Colors will further configure our service platform to deliver reports to all authorized NDCS personnel showing actual claims paid and correlating those claims to applicable Medicaid rates.

E.9	<p style="color: red;">Include an outline of compliance management for claims processing in accordance with the RFP Scope of Work. Describe the proposed utilization management of claims process. Including the ability and process to customize the utilization management of claims.</p>
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RESPONSE: As noted above, the Falling Colors service platform can be configured to include any rule or requirement. While Falling Colors does not make medical necessity decisions as part of its service offerings, Falling Colors will configure its service platform to include any “medical necessity” or similar requirement deemed necessary to ensure appropriate utilization management of claims. Falling Colors will work with NDCS as necessary to establish appropriate rules and requirements, and can ensure that claims are not approved without selection or certification of specified requirements.

E.11	Provide a list of all network providers with response to the RFP.
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RESPONSE: Falling Colors does not presently have a network in Nebraska. Falling Colors has expertise and experience in rapidly building a network, as demonstrated when we took over as the Administrative Services Organization for numerous state agencies involved in the provision of behavioral healthcare in New Mexico. Falling Colors will identify all appropriate providers willing to deliver services at specified rates in all areas necessary to serve NDCS, and will rapidly execute contracts with all such providers and offer trainings for such providers to enable them to quickly begin using the Falling Colors service platform and delivering services to incarcerated persons.

Contractor Requirements – General

F.1.a	Contractor’s network will include services for all NDCS facility locations	Will comply X	Will not comply
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RESPONSE: Yes, the Falling Colors network will include services for all NDCS facility locations.

F.1.b	Describe how valid patient care claims for State incarcerated individual(s) committed to NDCS will be processed.
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RESPONSE: Falling Colors is able to process claims through multiple mechanisms. First, all contracted providers will have access to and be trained on use of the Falling Colors service platform, which offers an easy-to-use, streamlined interface for providers to use in submitting claims and for collecting any data required by NDCS in connection with such claims. This interface is configured per user, ensuring that each provider has access to submit claims related only to those services for which they are authorized. For example, a provider authorized to provide dental services will, in their view on the platform, see only dental services, and will not have the option to select other medical services. In the event that NDCS determines that service offerings for a given provider should change (for example, if a medical office that has been providing only one kind of service expands its offerings, or if NDCS determines that a given provider should, for whatever reason, be barred from providing a particular kind of service going forward) the configuration can easily be modified by the Falling Colors support team to adapt to NDCS requirements and needs.

Providers will also have the ability to submit claims using a selected claims clearinghouse (such as, for example, ClaimMD). Falling Colors can work with such clearinghouses to ensure that all valid claims submitted by those contracted to provide services for NDCS are processed promptly and effectively.

Once Falling Colors has received claims through either mechanism, such claims are validated against specified rules. Such rules are configurable and can include any requirements requested by NDCS. For example, certain services can be configured to be validated only when provided within temporal parameters (e.g., no more than once per week); only when provided subject to certain prerequisites (e.g., subject to the selection of a “determined to be medically necessary” flag or subject to a “preauthorization obtained” flag); only when accompanied by a separate diagnosis flag (e.g., subject to confirmation that the patient has an SUD or other diagnosis); and so on. Permissible costs for all such services, tied in this case to Nebraska Medicaid rates or negotiated PPO rate where lower, are also incorporated as rules to ensure that no claim is accepted if the billed rate exceeds the permissible rate.

Following validation of the claim against specified rules, the Falling Colors platform automatically bundles all claims for a specified time period (ordinarily, two weeks or thirty days, subject to NDCS requirements) into an invoice containing all required information. Invoices are bundled for approval as specified by the funding agency (here, NDCS). Steps required for invoice approval, and authority to approve invoices, will be developed together with NDCS.

F.1.c	Describe how the contractor will ensure claims are paid properly and what measurements are in place to ensure Nebraska Medicare rates are do not exceed the negotiated rate .
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RESPONSE: All claims will be paid according to rates specified by NDCS. For every service that any provider within the network is authorized to provide, the permissible rate will be defined within the Falling Colors service platform; any time the specified service is billed for, the maximum rate that can be paid will be defined and controlled within the platform. Falling Colors will work with NDCS to implement all necessary measures are in place to ensure that any changes to negotiated rates, are immediately adjusted within the Falling Colors service platform to prevent any improper payments from being processed.

F.1.d	Claims to be paid by Nebraska Medicaid are to be denied. Describe what methodology is used to ensure this requirement will be met.
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RESPONSE: Falling Colors will work with NDCS and through other available resources to ensure thorough understanding of all aspects of Nebraska Medicaid eligibility. As a preliminary step, Falling Colors will ensure that it has robust training materials and opportunities for all providers to aid them in making accurate determinations regarding Medicaid eligibility and when services are appropriately billed to NDCS. In addition, our all-on-shore customer service team will be trained to be able to aid providers in making this determination where there are questions.

Falling Colors will use information gathered through collaboration with NDCS and other sources to develop a robust internal rules configuration through which the Falling Colors service platform will:

- 1) Make a preliminary determination as to whether the individual patient is Medicaid eligible, and a secondary determination as to whether the services billed for are Medicaid eligible;
- 2) In the event that an individual and/or associated services appear to be Medicaid eligible, the provider will receive a flag/warning advising that they should verify whether the individual and/or services at issue should be billed to Medicaid. Should the provider choose to proceed, they will be required to enter additional explanatory information or select from a list of acceptable reasons (to be defined by NDCS in collaboration with Falling Colors) to verify/certify that the individual and services provided are properly billed to NDCS instead of to Medicaid.
- 3) Falling Colors also recommends a post-billing check. As an example, we have successfully worked with the State of New Mexico to implement a process through which state program staff check Medicaid eligibility against paid claims. In New Mexico's context, this is important because Medicaid eligibility is sometimes determined after payments have been processed. When payments are identified that could have been billed to Medicaid, the provider is advised to re-bill those claims to Medicaid, and the amount paid for those improperly billed claims is recouped from future payments to that provider and returned to the State.

A process similar to this one will ensure that the incidence of Medicaid-eligible claims improperly billed to NDCS is minimized, and that in the event there are any errors that funds are recouped from the providers.

F.1.e	Describe the ability to have the provider directory available via an electronic site. Including the process on how the directory is maintained by contractor to ensure accurate information.
RESPONSE: Falling Colors will ensure that a provider directory is available through the Falling Colors service platform. Falling Colors will build the directory through direct communication with each provider, and each provider will be trained on how to ensure that the directory is updated in the event there are any changes. As our customer service staff work closely with all providers, Falling Colors is experienced with the practice of routine check-ins with all providers to verify that all information is up-to-date and accurate, and will ensure that any necessary changes are promptly made.	

Contractor Requirements - Reporting			
F.2.a	Contractor will provide NDCS Accounting with an automated denial report monthly (minimum).	Will comply X	Will not comply

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<p>RESPONSE: Falling Colors will provide NDCS Accounting with an automated denial report monthly or on such other cadence as is requested. Falling Colors will work with designated NDCS staff to identify such others reports as are necessary to ensure proper management of this contract.</p>
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F.2.b	<p>Provide an example of reporting that meets electronic reports requirements. Bidder may provide a narrative response expanding on reporting along with the samples.</p> <p>Provide the following electronic reports, upon request by NDCS, at no charge: Include a listing (title or topic) and provide a sample printout of all reports that are considered standard and included at no additional charge. Special reports of health care paid for an incarcerated individual within two (2) business days. Rejected claims and rationale for rejection. Breakout by specialty, i.e. physical therapy, dental, psychiatry, maternity, etc. Report of charges of \$20,000 or above per incarcerated individual, per diagnosis, and per off-site hospitalization per occurrence, or as requested.</p>
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<p>RESPONSE: See sample reports and listing of included reports included here as Falling Colors Files 7 of 15 through 11 of 15.</p>
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<p>Note that as part of Falling Colors current offerings, our reports do not correlate precisely to the specified data fields identified here. Accordingly, the sample reports provided with this Response do not track these items exactly, but rather are demonstrative of our expertise in designing and delivering a broad range of customized reports for our clients.</p>

F.2.c	<p>Bidder should provide an example of reporting that meets these requirements. Bidder may provide a narrative response expanding on reporting along with the samples.</p> <p>Contractor will provide a monthly listing in Excel format of all claims paid per incarcerated individual, identifying: Incarcerated individual committed name. NDCS Incarcerated individual identification number. Incarcerated individual age/ date of birth. Date of service (beginning and ending). Medical provider name and location. Place of service codes. Detailed billing including ALL diagnosis code(s) and each procedure code(s) (ICD10, CPT, modifiers, units, and NDCS number(s)). APR-DRG (Diagnose Related Group) + SOI (Severity of Illness) level determines reimbursement level. Prospective Payment System detail showing weight and rate of each APR-DRG for different clinics/hospitals/surgical centers. Total Gross charged amount. Total Net paid amount. Dates of claim submission to contractor. Dates of payment to providers.</p>
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<p>RESPONSE: See sample Excel file included as Falling Colors File 12 of 15.</p>

<p>As with the reports provided above, our current reporting does not necessarily include the exact data fields identified here. Accordingly, the sample Excel file provided does not track these data fields precisely, but</p>
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rather is demonstrative of our expertise in collecting, sorting, and delivering specified data as requested by our clients.

F.2.d	Provide an example of the Service Organizational Control Report (SOC2) and provide the Service Organizational Control Type 2 certification if applicable.
RESPONSE: Falling Colors is in the process of obtaining HITRUST certification and has a robust security program modeled on HITRUST requirements. Attached as Falling Colors File 15 of 15 is an engagement letter from Esha IT Corporation, d.b.a Accorian, certifying that we are in the process of obtaining our HITRUST certification. Falling Colors is in the late stages of this process and will be submitting our final materials for certification in May of 2025.	

Contractor Requirements – Electronic Dashboard	
E.10	Provide an example of an electronic dashboard meeting the RFP requirements.
F.3.a	Describe what methodology will be used to establish an electronic dashboard meeting the minimum requirements as described in the RFP. Dashboard must provide a minimum of the following. Most expensive patients. Top diagnoses. Frequency of diagnoses. Year to date. Month to month. Specialists/category. Itemized billings for all patients. Files be protected to meet confidentiality standards. Prefer to have the capability to print off the file at NDCS. Contractor shall provide menu listing of industry standard services including Certification and Concurrent Review Requirements with applicable cost and bullet point Return on Investment (ROI) as options for NDCS to consider using: Pre-payment auditing cost. Concurrent review cost. Complex medical review cost.
RESPONSE: See sample dashboards attached at Falling Colors Files 13 of 15 and 14 of 15. The first dashboard an export of the Legislative Finance Committee dashboard we developed for New Mexico's Behavioral Health Collaborative. Agency and provider dashboard names have been redacted for this RFP submission. This dashboard provides insights into expenditures, budget utilization, service trends, client demographics, and provider characteristics. It provides details related to cost-per-client, top diagnoses, number and type of services, month-to-month and year-to-date expenditures, and more. It is fully interactive and allows for complex cross-filtering for exploratory data analysis and visualization. It also allows for drill-down to client, service, and claim level details. For example, if one wanted to view the top diagnoses, service patterns, and year-to-date behavioral health expenditures for a very specific population	

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- Hispanic women between the ages of 20-40 who have struggled with homelessness in the last year and received services in the first fiscal quarter for instance - this dashboard provides that capability.

The second dashboard is an export of the Kevin S Project dashboard we developed for New Mexico's Kevin S Settlement. This dashboard provides key metrics for tracking progress related to conditions of the Settlement Agreement with details relating to assessments, diagnoses, length of custody, foster family licensure, and placement details.

Note that Falling Colors' current offerings generally correlate with, but do not precisely track, the specific data points requested here. However, as you can see from the sample dashboards provided, this is because the dashboards we've developed are highly customized to deliver precisely that information requested by our clients. Each of our data offerings (reports, dashboards, and other elements) are developed through extensive discussion with clients to ensure that we have the right information presented in the right way to serve their needs. If selected for this Contract, Falling Colors will similarly work closely with NDCS staff to identify exactly what data needs NDCS has and how that data can most effectively be presented to support the staff and leadership in their important work.

Our platform is HIPAA compliant and ensures that files are protected to meet confidentiality standards; such protection can be accomplished through BAAs where appropriate; through robust permissions controls ensuring that only authorized personnel have access; and through data scrambling mechanisms where appropriate.

F.3.b	Contractor will, to the best of their abilities, include additional analytics on the electronic dashboard as required by the NDCS Medical Director. It is preferred that the data on the electronic dashboard be easily customized to perform analysis.	Will comply X	Will not comply
<p>RESPONSE: Falling Colors prides itself on our data offerings and works closely and extensively with all clients to identify each client's individual data needs. Reports, dashboards, and other offerings are customized and configured to serve those needs through such mechanisms (for example, live dashboards, reports on specified cadence, or on-demand reports) as the client finds most useful. In addition, the Falling Colors data team is available to deliver additional data on request, subject to reasonable lead times.</p>			

Contractor Requirements – Claims			
F.4.a	When submitting claim inquiries to NDCS, contractor will provide details as described in the RFP. Incarcerated individual committed name and date of birth. NDCS five (5) or six (6) digits incarcerated individual identification number. Medical provider name and location and clinic/hospital/surgical center if applicable. Admit and Discharge Date. Total Charges. Detailed billing including ALL diagnosis code(s) and each procedure code(s) (ICD10, CPT, modifiers, units, and NDCS number(s)). APR-DRG (Diagnose Related Group) + SOI (Severity of Illness) level determines reimbursement level.	Will comply X	Will not comply

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RESPONSE: Falling Colors will comply with the details as described in the RFP, including all fields identified here.

Contractor Requirements –Meetings			
F.5.a F.5.b	Contractor will attend quarterly meetings and an annual review of SOC2.	Will comply X	Will not comply
RESPONSE: Contractor will attend quarterly meetings and an annual review of SOC2. As noted above, Falling Colors is in the late stages of obtaining its HITRUST certification, which will exceed SOC2 standards.			

PAYMENT SCHEDULE/DELIVERABLES			
J.1.a	Invoices shall include detailed itemized billing per patient including ALL diagnosis code(s) and each procedure code(s) (ICD10, CPT, modifiers, units, and NDCS number(s)).	Will comply X	Will not comply
RESPONSE: Falling Colors understands and will comply.			

J.2.a	If awarded at a fee per incarcerated individual, the formula used to calculate the monthly processing fee shall be “fee per incarcerated individual multiplied by the ADP.”	Will comply X	Will not comply
RESPONSE: Falling Colors understands that if awarded this contract based on a fee per incarcerated individual, the formula used to calculate the monthly processing fee shall be “fee per incarcerated individual multiplied by the ADP.” Falling Colors will include this information on invoices where appropriate.			

J.2.b	If awarded at a monthly flat rate, no formula will be required on invoices.	Will comply X	Will not comply
RESPONSE: Falling Colors understands that if awarded this contract based on a monthly flat rate, no formula will be required on invoices.			

REVISED ATTACHMENT A, BIDDER QUESTIONNAIRE
RFP 120174 O3

Third-party administrator to process payments for claims/ invoices for an incarcerated individual(s) healthcare services.

Bidder Name: Falling Colors Corporation

J.3	All recoupment requests to NDCS will be processed within 30 calendar days upon agreement.	Will comply X	Will not comply
RESPONSE: Falling Colors understands that all recoupment requests to NDCS are required to be processed within 30 calendar days upon agreement.			

OPTIONAL SERVICES (NOT SCORED)			
K.1	<p>Prior to claims being paid, a utilization review shall be completed to include but is not limited to reviewing claims for appropriate services, review procedures/documentations related to visit for appropriateness and review hospital stays for appropriate length of stay.</p> <p>Describe in detail the analytical capabilities and competency of providing a detailed, accurate and comprehensive utilization review.</p>		
RESPONSE: Falling Colors will configure our service platform to include automated review for appropriateness as defined by specified, customizable criteria. For example, our platform can be configured to correlate specific services/diagnosis codes to specified other factors. For example, the system could be configured to provide that if the diagnosis code is appendectomy to treat appendicitis, a 1-day hospital stay is appropriate. In the event that a provider attempted to bill for a 2-day hospital stay, the system can be configured to require that the provider enter additional information – establishing, for example, that the appendectomy had led to complications requiring an additional day of admittance to permit observation.			

K.2	Describe and/or provide examples of any other available analytical services, reports, quality assurance, auditing, tools etc., at no additional cost.		
RESPONSE: Falling Colors has numerous additional tools/offerings that may be useful for NDCS. The offerings that are offered at no cost are our assessments (for example, CAT/CANS, TEDS); and GPRA upload services.			
The Falling Colors service platform can include access to modules providing these additional services, and Falling Colors would be happy to work with NDCS to identify opportunities for NDCS to take advantage of these additional offerings.			

K.3	Describe any additional like-services that are available which are not specifically mentioned in this RFP.		
RESPONSE: Falling Colors has developed and can provide access to three additional service modules that may be useful to NDCS. Access to these additional service modules is offered at a cost, specified in the Cost Proposal. Note that these additional service modules have been developed and configured to accommodate specific needs of other clients. Accordingly it is likely that additional configurations may be required to ensure that these platforms serve the precise needs of NDCS. In the event that NDCS is			

REVISED ATTACHMENT A, BIDDER QUESTIONNAIRE
RFP 120174 O3

Third-party administrator to process payments for claims/ invoices for an incarcerated individual(s) healthcare services.

Bidder Name: Falling Colors Corporation

interested in having access to these tools, Falling Colors will be happy to provide demonstrations of existing functionality and to discuss the possibility of configuration to meet NDCS's specific needs.

CARA (Comprehensive Addiction and Recovery Act) Portal: Falling Colors has developed a portal used by hospitals in New Mexico for establishing federally mandated plans of care for infants exposed to opiates in utero. While our CARA portal was developed to meet the specific needs of New Mexico behavioral healthcare authorities, all of Falling Colors' offerings are configurable. Accordingly, if NDCS or adjacent Nebraska state government agencies have needs related to CARA requirements and infant plans of care, Falling Colors is available to discuss how these offerings could be included as part of this RFP or as part of additional needs.

Critical Incident Reporting (CIR) Portal: Falling Colors has also developed a Critical Incident Reporting (CIR) Portal, used by various New Mexico state agencies. This portal can be configured to permit easy reporting, information gathering, and required-next-step tracking for incidents that occur in institutional settings. Used in New Mexico primarily for juvenile detention centers, the platform allows authorized staff to identify an "incident" (which can include anything from an altercation between residents to an allegation of inappropriate touching or similar) and to incorporate required information. Through a series of questions, the platform can ensure that witnesses are identified; can require that follow-up interviews be held with those witnesses or other designated individuals; automatically incorporates reminders where next steps are not completed within specified time periods; and offers robust tools allowing for re-routing the standard incident path where necessary (for example, if a staff person receives a report of inappropriate touching by a supervisor, the incident report can be set to exclude that person from communication, allowing an impartial evidence collection and reporting process to proceed without alerting that person prematurely). These tools enable institutional entities to ensure that reportable incidents are captured, tracked, and investigated appropriately, and are designed with institutions such as corrections facilities in mind. Falling Colors would be happy to discuss our CIR and it's potential application to NDCS's needs either in conjunction with this RFP or as an adjacent or alternative offering.

Methadone Central Registry: Falling Colors has developed a Methadone Central Registry used for tracking dosages and other information necessary for effective administration of MAT programs. In the event that NDCS is interested in a demonstration or other information about our Methadone registry, Falling Colors will be happy to schedule a demonstration and to discuss the module's capacity and available configurations to render the module most effective to NDCS.

Cost Proposal
RFP 120174 O3

Third-party administrator to process payments for claims/ invoices for an incarcerated individual(s) healthcare services.

Bidder Name: Falling Colors Corporation

All expenses associated with these services must be bid as all-inclusive. No other costs shall be billed. This is an estimated usage contract based on historical data and will fluctuate based on the average daily population (ADP). The bidder may use the ADP of 5872 and may refer to the historical information provided in the RFP to help aid in developing cost. This contract shall have no minimum/maximum ADP requirements.

The bidder shall provide two (2) cost solutions for the Medical and Dental payment processing fees. One (1) cost solution will be for a flat monthly rate and one (1) cost solution at a rate per incarcerated individual. The State will determine if the award will be based on the monthly flat rate or award at the rate per incarcerated individual, whichever is deemed in the best interest of the State.

1. Bidder shall:
 - a. Provide a monthly flat rate for both the Medical Payment Processing Fee and the Dental Payment Processing Fee.

Monthly flat rate	Unit of Measure	ADP	Initial contract term cost per month	Renewal 1 (Optional)	Renewal 2 (Optional)
Medical payment processing fee	Per month	5872	\$132,413.60	\$128,441.19	\$124,587.96
Dental payment processing fee	Per month	5872	\$7,105.12	\$6,891.97	\$6,685.21

2. Bidder shall:
 - a. Provide a rate per incarcerated individual for the Medical Payment Processing Fee and the Dental Payment Processing Fee.
 - i. For billing purposes, the formula used to calculate the processing fee shall be “fee per incarcerated individual multiplied by the average daily population”, the formula used shall be on every monthly invoice.
 1. Example: “\$19.50 (fee) x 5872 (ADP) = \$114,504”.

Rate per incarcerated individual	Unit of Measure	ADP	Initial contract term cost per individual	Renewal 1 (Optional)	Renewal 2 (Optional)
Medical payment processing fee	Per person	5872	\$20.50	\$19.89	\$19.29
Dental payment processing fee	Per person	5872	\$1.10	\$1.07	\$1.03

Cost Proposal
RFP 120174 O3

Third-party administrator to process payments for claims/ invoices for an incarcerated individual(s) healthcare services.

Bidder Name: Falling Colors Corporation

3. OPTIONAL SERVICES, NOT REQUIRED.

- a. NDCS may consider awarding optional services as outlined in section V.K. at the time of award or after contract award, if deemed in the best interest of the State.
- b. If optional services are provided with the RFP response, the bidder must provide cost for optional services with the response.
- c. Bidder may add additional rows if needed.

Description of Optional Service	Unit of Measure	Initial contract term cost	Renewal 1 (Optional)	Renewal 2 (Optional)
Assessment tools (CANS, CAT, TEDS, GPRA)	Up to 2500 annually	\$0	\$0	\$0
Critical Incident Reporting Portal	Up to 500 users/Unlimited Incidents	\$200,000	\$200,000	\$200,000
CARA Portal	Up to 500 users/Unlimited Plans of Care	\$200,000	\$200,000	\$200,000
CARA Portal and Critical Incident Reporting Portal	Up to 1000 users/Unlimited Incidents or Plans of Care	\$350,000	\$350,000	\$350,000
Methadone Central Registry	Up to 1 million encounters annually	\$250,000	\$250,000	\$250,000

JORIE KOSTER-HALE

Santa Fe, NM | jorie@fallingcolors.com | [linkedin.com/in/joriekosterhale](https://www.linkedin.com/in/joriekosterhale)

Jorie is a broadly-trained data scientist and strategist with expertise in healthcare and neuroscience. She has experience managing enterprise artificial intelligence and machine learning projects, data-driven care and case management projects, and complex research projects. She has designed, deployed, and consulted on state-of-the-art artificial intelligence software, including working with data teams, VPs, and C-level executives at Fortune 100 companies to scope, build, and deploy data strategy and pipelines, both in and out of healthcare. Jorie is skilled at problem solving and communication, able to bridge large-scale business strategy with detailed technical requirements. Jorie's primary goal at Falling Colors is to leverage data and technology to improve social determinants of health across the state of New Mexico.

SKILLS

Communication: Skilled at sharing complex concepts with a range of audiences, including scientists, government, patients, clinical providers, and the public (30+ talks, 15+ peer reviewed publications).

Leadership/Project Management: Lead an international team of data scientists and architects; directed multiple cross-institution, multi-year neuroimaging projects, supervised and trained 15+ data scientists, solution architects and PhD students.

Programming: python, pyspark, R, MATLAB, SQL, UNIX/shell

Tools: Pandas, SciPy, Scikit-learn, NumPy, Matplotlib, RShiny, ggplot, PostgreSQL, Flask, Keras, Spark, Hive, Hadoop ecosystem

EDUCATION

Ph.D.	Cognitive Neuroscience, Massachusetts Institute of Technology	Cambridge MA	2014
B.A.	Linguistics & Cognitive Sciences; Mathematics, Pomona College	Claremont CA	2009

EXPERIENCE

Chief Executive Officer, Falling Colors	Santa Fe NM	2023-Present
<ul style="list-style-type: none">• Lead on all Falling Colors executive matters• Guiding company through robust expansion period		

Chief Strategy Officer, Falling Colors	Santa Fe NM	2018-2023
<ul style="list-style-type: none">• Lead on Falling Colors business strategy and growth, customer success, and data strategy.• Supporting behavioral health programs in moving to transparent, data-informed practices to improve patient outcomes.• Designing state-of-the art, data-driven care and case management software.• Growing and leading the data science and business development teams; expanding data offerings throughout Falling Colors software.• Driving data and product strategy for both internal and external stakeholders; focus on best practice in complex data systems.• Designing and implementing predictive analytics pipeline for behavioral health data.		

Lead Data Scientist (Europe, Middle East and Africa), Dataiku	Paris France	2017-2018
<ul style="list-style-type: none">• Built and lead a growing team of data scientists, big data architects, and solutions architects, working to develop, sell, deploy, and consult on state-of-the-art artificial intelligence software; closing 3.5 million in annual recurring revenue (140% target).• Oversaw all EMEA technical pre-sales, POCs and evals, implementation planning and rollout, and consulting services.• Worked with data teams, VPs, and C-level executives at Fortune 100 companies to scope, build, and deploy big data strategy and pipelines (including automotive, banking, insurance, and telecom verticals).• Designed and implemented automated machine learning projects to e.g. predict criminal activity (winning National Institute of Justice prize), detect brand influencers in social media, and improve client retention and service recommendations.		

Fellow, Insight Data Science	Boston MA	2016-2017
<ul style="list-style-type: none">• Developed Cytometric, an online tool to automatically analyze flow cytometry data for personalized cancer treatment, saving immunologists hours of time in manual gating and increasing reproducibility in analyses.• Matched human performance in clustering cancerous cell samples to separate blast cells from healthy cells, using unsupervised machine learning techniques, e.g. hierarchical clustering, iterative k-means, Gaussian mixture models.		

Post Doctoral Fellow, Harvard University	Cambridge MA	2014-2016
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- Designed novel experimental protocols to characterize the neural basis of human social reasoning.
- Used Bayesian inference and reinforcement learning to model human behavior and brain function.
- Created, documented, maintained lab-wide fMRI analysis pipeline (matlab, R, UNIX); used by 10+ lab members.
- Established lab's neuroimaging protocol and capacities, including obtaining ethics approval, designing and coding new experiments, learning and training others on new MRI technology and scanning sequences.
- Wrote multiple successful federal, state, and private grants, funding new postdoc position.

Data Analyst and Engineer, Falling Colors Technology**Santa Fe NM****2011-2014**

- Analyzed behavioral health datasets (e.g. consumer surveys, billing and claims data, client services) to examine the efficacy of state-wide substance abuse treatment (factor analyses, predictive modeling, hierarchical clustering).
- Offered data-driven project recommendations to FCT management and State stakeholders.
- Onboarded incoming staff; designed and wrote training manuals and webinars for new website functionality.

PhD. Researcher, Massachusetts Institute of Technology**Cambridge MA****2009-2014**

- Collected and analyzed 10+ billion data-point databases (200+ subjects) of neuroimaging data.
- Built models (e.g. SVM, logistic regression) to link human social behavior and brain function.
- Linked neural function to clinical deficits in autism and child development. Worked with non-typical populations (children, Deaf adults/children, blind adults, and adults with autism), and American Sign Language interpreters.
- National Science Foundation Fellow; MIT School of Science Best Graduate Thesis Award

SAM WOLF

sam@fallingcolors.com

EXPERIENCE

JULY 2022 – PRESENT

CHIEF OPERATING OFFICER AND GENERAL COUNSEL, FALLING COLORS CORP.

Executive and attorney with primary responsibility for compliance, operations, legal, and human resources.

JANUARY 2020 – JUNE 2022

GEN. COUNSEL AND DIRECTOR OF INTERNAL OPERATIONS, FALLING COLORS CORP.

Director and attorney with primary secondary responsibility for compliance, operations, and human resources; and primary responsibility for legal matters.

NOVEMBER 2015 – JANUARY 2020

PARTNER, JONES, SNEAD, WERTHEIM & CLIFFORD, P.A.

Partner with litigation and business firm with primary responsibility for dozens of cases involving employment discrimination, medical malpractice, business disputes; and general business matters for for-profit, non-profit, and labor organizations.

AUGUST 2010 – NOVEMBER 2015

ASSOCIATE, JONES, SNEAD, WERTHEIM & CLIFFORD, P.A.

Associate with litigation and business firm with secondary responsibility for litigation and business matters.

AUGUST 1992 – MAY 2010

VARIOUS

Worked in many capacities in many industries: from bussing tables at 17 to restaurant management and cooking; professional catering in Santa Fe and Southampton/Easthampton NY; Construction in Tel Aviv; volunteer work with Center for Contemporary Arts in Santa Fe and the Congressional Office of Tom Udall; retail sales in Santa Fe art galleries and bookstores; teaching assistant for International Center of Photography in New York City and at UNM School of Law; lived, worked, traveled, and studied throughout Central and South America, East Africa, South Asia, Eastern Europe, and the Middle East.

EDUCATION

MAY 2010

JURIS DOCTOR, UNM SCHOOL OF LAW

Graduated cum laude; only student selected as a co-teacher for "Practicum" 1st year legal studies course; externship with the Honorable James O. Browning, U.S. District Court

MAY 2005

M.A. INTERNATIONAL LAW AND HUMAN RIGHTS, UNIVERSIDAD PARA LA PAZ

MA from United Nations-chartered university in Costa Rica.

MAY 2000

B.A. INTERDISCIPLINARY STUDIES, FRIENDS WORLD PROGRAM OF LONG ISLAND UNIVERSITY

International experiential education program with campuses around the world; self-directed study focused on experiential education & political science.

Barbara Sema

Strengths

- Strong customer service skills with experience providing customer services with over 60 state agencies, and close to 300 vendors. Includes training, feedback and education to those agencies and vendors.
- Ability to be accurate and reliable in the accounting field with a great attention to detail. That includes reconciling and management of over \$200 million dollars. Extensive experience in the accounting field to include both preparation and analysis.
- Excellent communication skills with experience in training, presentations, and small group education. This creates ability to listen, speak in public, and communicate complex processes to varied groups of people.
- Able to establish good working relationships with all fellow employees, vendors and clients.

Experience

Director of Finance 2022 to present Falling Colors Corporation Santa Fe, NM

- Guide and oversee all aspects of company finance
- Ensure appropriate and comprehensive tracking of all client financial matters including 3d party payor reconciliations and state agency closeouts

Financial Controller 12/2016 to present Falling Colors Corporation Santa Fe, NM

- Keep, manage and record all HR personnel files and records
- Process all bank transactions including; transfers, writing of checks, and account management
- Reconcile all bank accounts, QuickBook/Xero accounts and vendor payments
- Manage all accounting operations including: billing, account payable and accounts receivable
- Research technical accounting issues for compliance
- Support month-end and year-end closing process
- Ensure quality control over financial transactions and financial reporting
- Manage/comply with local, state and federal government reporting requirements and tax filings
- Approve invoices that need to be paid
- Work with over 200 vendors to register them in BHSDStar System and contract with them

Contract Review Bureau Chief 10/2013-12/2016 NM Department of Finance and Administration
Santa Fe, NM

- Manage bureau that oversees \$250 million in contracts every year
- Process, analyze, and help write approximately 2000 contracts per year
- Hiring, promotion, supervision of bureau's employees
- Meet with state agencies to train and troubleshoot their procurement issues
- Develop and present policies, manuals, and training for 60 state agencies
- Keep records of over 5,000 contracts/amendments

- Write and present reports/updates to LFC, the State Controller, and DFA Secretary, etc.
- Work with LFC to help draft legislation as well as counsel on proposed legislation.

Management Analyst 9/2007-10/2013 NM Department of Finance and Administration
Santa Fe, NM

- Manage all inventory, archival and purging of records
- Analyze incoming contracts for ½ of the state agencies in NM
- Make final decision regarding contracts being legal
- Prepare documentation for contract training
- Conduct contract training
- Customer service expert
- Answer phones calls in regards to contracts

Financial Analyst – Advanced – Fixed Asset Manager 12/2003-9/2007 NM Department of Finance and Administration
Santa Fe, NM

- Received all capital assets and inventory, as well as tracked them all
- Disposition of inventory
- Prepare all audit schedules relating to fixed assets
- Process payment vouchers and payments to vendors
- Order supplies
- Prepared purchase orders
- Supervised accounts receivable staff
- Supervised accounts payable staff

Education

- New Mexico Highlands University, BBA concentration in Finance, in progress
- Santa Fe Community College, Santa Fe, NM, Associates Degree in Accounting, 12/2005

Tracy Archuleta

2901 Bonito Circle
Santa Fe, NM 87507
tracy@fallingcolors.com

Qualifications

- *18+ years IT Business Analyst/Project experience.*
- *15 years of IT experience-QA Testing, Compliance, and Asset Management.*
- *15 years of Purchasing and Inventory Control experience.*
- *18 years of experience in Supervisory/Management: Hiring, Coaching, and Counseling.*
- *Hands on training in all aspects of Business Operations, Analysis, and the Software Development Life Cycle.*

Professional Experience

Falling Colors: Principal Business Analyst– (Oct 2015 – Present)

- **Notable Projects:**
 - Research, Recommendation, and Implementation of Help Desk Software.
 - Transition for 150+ Vendors to FC Claims Processing.
 - Transition for 150+ Vendors from Workbook Uploads to Encounter Client and Non-Client Based Service entry.
- **Oversight:**
 - Baseline functional requirements.
 - UAT Testing.
 - End User Training.
- **Accomplishments/Duties:**
 - Primary responsibility to: elicit, analyze, specify, validate/verify, and manage IT needs supporting the business.
 - Serve as the conduit between the business, information technology, and vendors in gathering, documenting, and developing functional IT requirements and specifications.
 - Participate in the planning and implementation of projects to facilitate the definition of project scope, goals, and deliverables and defining of project tasks.
 - Serve as one of the organization's IT subject matter experts on systems and functional areas assigned.
 - Conduct user acceptance testing of business IT systems to ensure they best meet user needs and comply with company standards.
 - Conduct end user training and provide second level support for applications.
 - Develop end user documentation and Help content for applications.

SCC Soft Computer - Genetics Product Analyst– (Apr 2013 – Present)

- **Oversight:**
 - Anatomic/Surgical Pathology.
 - Cytology.
 - Flow Cytometry.
 - Accessioning/Pre-Analytical.

- **Accomplishments/Duties:**
 - Coordinate and meet with clients and business leaders during the requirements phase of each project, as well as working closely with software architects and development teams to ensure that the direction, scope and dependencies are identified and documented.
 - Identifying and documenting business requirements and processes.
 - Collect information to support department initiatives.
 - Assist with build/configuration, validation, and testing of delivered software with the client, and actively participating in client training as well as assisting with support.
 - Translation of the business requirements into concise system requirements for use by the software architects and development teams.
 - Assist in test cases, system manuals, and training curriculums development for newly designed software components.

Laboratory Corp. of America/Genzyme Genetics: IT Product Manager – (Dec 2010 – Apr 2013)

- **Oversight**
 - Flow Cytometry, Cytology, Microbiology, Biochemistry, Surgical Pathology, and Cytogenetics/FISH IT Product Management.
 - Enterprise Order Entry and Specimen Tracking
 - Sunset efforts for Teleprinters and Remote printers.
 - UAT lead for IRIS Flow Cytometry.
 - System Configuration and Code Changes/Enhancements.
- **Accomplishments/Duties**
 - Defining requirements: Define project scope and product capabilities, defining baseline requirements and maintaining a product backlog, conducting customer focus groups and ethnographic studies, defining user personas of product specific target users, and defining product quality standards.
 - Product Launch: Participate in product launch planning, perform product demos and presentations to customers and field employees, support in product role and field training sessions, and assist in the definition of the product messaging and marketing.
 - Conduct Market Research: researching industry standards and trends, participate in industry standard bodies and maintain a roadmap for those standards, and conduct competitive analysis.
 - Product Planning: Manage product roadmaps, initiate and manage product end-of-life plans, prioritize product defects and enhancement requests, and manage beta and pilot programs.
 - Collaboration: Work in multi-disciplinary teams to support in managing scope, scheduling and process for new and ongoing projects, and provide feedback and assistance to Business Analysts and other Product Managers.

IT Senior Business Systems Analyst – (Jan 2006 – Dec 2010)

- **Oversight**
 - Accessioning Project IT and Business Lead/Management
 - GEDI go-live for Flow Cytometry.
 - Fusion Laboratory Information System enhancements.
 - Second level support for Fusion system users and developers.
 - System Configuration and Code Changes/Enhancements.
 - Vendor and Contractor Project Oversight.
- **Accomplishments/Duties**
 - User support including: Triage Help Desk tickets for multiple applications for multiple laboratory sites. Work with System Users, Developers, DBAs, and Vendors to resolve issues.

- System configuration in laboratory information system including development and testing of configuration changes.
- Responsible for project documentation including: Business and IT System Integration Process Maps, Business, Functional, and Non-Functional Requirements, Project Plans, Dependencies, Business Rules, Use Cases, Test Scenarios, Test Cases, Functional Specifications, User Interface Design, and Detailed Technical System Documentation for the design for multiple business units: Accessioning, Biochemistry, Billing, Logistics, Reporting/Result Delivery, Genetic Coordination, System Interfaces, and Molecular.

IT Compliance/QA Release/Asset Management Specialist – (Jan 2005 – Jan 2006)

- **Oversight**
 - QA Testing for multiple LIS systems.
 - SFIT Inventory Purchasing and Tracking.
 - Release Management.
- **Accomplishments**
 - Development of test cases and test scripts. Performing of QA/UAT testing of all code changes for multiple applications associated with defects, new functionality, and new applications.
 - Managed release management requests for Genetics environment to improve transparency, coordination and ability to satisfy regulatory requirements.
 - Weekly Inventory of all hardware for Santa Fe IT department.
 - Order software and hardware for all approved IT Standard Operating Procedures including new employees, new equipment orders, and software licenses. Process requests for general orders and capital equipment.
 - Produce Capital Approval Forms for all approved IT projects including Justification, Capital requests for contractors, consultants, and vendors.
 - Record and code monthly invoices for telecom, contractors, hardware repairs, and consultants.
 - Provided Tier 3 application support of laboratory application on site and remote.
 - Track status of and \$ balance on all approved IT projects.
 - Track all spending for IT Cost Center for yearly budget and to project spending for next year.
 - Work on Telecom consolidation, Hardware ordering, Accessioning Best Practices, and Accessioning Improvements teams.
 - Ensure all new assets are tagged with leased or owned asset tags and entered into Help Desk system under the correct assignee. Reassign old or reassigned hardware to users for all sites.
 - Audit preparations and maintenance of compliance documentation on department employees.

Accessioning Supervisor – (Jan 2002 – Jan 2005)

- **Oversight**
 - Supervision of 20+ employees including all aspects of recruitment, employee counseling, yearly evaluations, etc.
 - Receipt and data entry of medical specimens. Travel within the Genzyme Genetics and Impath network of laboratories to access processes and make improvements to streamline production.
 - Increased productivity, streamlined processes, initiated cross-training, implemented new procedures and developed procedures used throughout the Genzyme network of laboratories.

Education & Training

B.A., University of Phoenix

Major: Information Technology

Timothy J. Harville

tim@fallingcolors.com | 206.251.2371 | 120 Placita de Oro, Santa Fe, NM 87501

About Me

Experienced technology leader, tenacious problem solver, content management pro and workflow architect. Proven product/project management and systems administration experience in high-stakes, deadline-driven environments. Passionate about understanding how people work and helping them work smarter.

Professional Experience

Falling Colors Santa Fe, New Mexico

Aug. 2018 – Present

Senior Product Manager

- Manage projects and products for a variety of software and data endeavors geared toward improving behavioral health outcomes in New Mexico communities.
- Oversee the flow of new features and product enhancements into the Agile software development process
- Facilitate project planning, design, and enhancement meetings with internal and external stakeholders
- Coordinate with development, business and product management teams to ensure timely, high-quality releases and product roadmap accuracy
- Translate functional requirements into technical requirements and user stories
- Collaborate on community engagement efforts to encourage development of New Mexico's tech sector and connect Falling Colors staff to the Santa Fe community

The White House Washington, D.C.

Feb. 2011 – Jan. 2017

White House Photo Office

Asst. Director for Technology and Production

- Managed a digital collection of over four million images documenting the Obama administration.
- Built process to export images and metadata from a proprietary digital asset management (DAM) system to an open XML format for transfer to the National Archives and Presidential Library.
- Worked closely with official photographers, editors, and archivist to continuously improve workflows and streamline photo ingest, archiving, and distribution processes.
- Directed editing, layout and production of over twenty photo books requested by the President and First Family as gifts for visiting dignitaries, senior staff, friends and family.

- Worked with White House offices and military agencies to troubleshoot technical issues at the White House and remote locations such as Air Force One/Two and the United Nations General Assembly.
- Implemented color managements workflow across multiple displays and printers.
- Managed contracts and budgets with external vendors.

The Seattle Times Seattle, Washington Nov. 2002 – Jan. 2011

Lead Project/Business Systems Analyst, News Technology 2007-2011

Senior Project Analyst, Publishing Systems 2002-2007

- Managed photo, graphics, and multimedia systems and workflows for the newsroom of a major daily metro paper.
- Designed solutions to streamline production and facilitate transmission of content from remote locations ranging from Afghanistan to Super Bowl XL.
- Managed visual projects within major content management system transition.
- Led training programs for photo and design software across news, advertising and marketing departments.

Targeted Genetics Corporation Seattle, Washington Jul. 2001 – Aug. 2002

Technical Support Specialist, Information Systems

- Primary point of support for 170 Mac users at a biotechnology startup.
- Developed platform integration solutions using Perl, AppleScript, and bash shell scripting.

Education

Rice University Houston, Texas

May 2001

Bachelor of Arts, English and Psychology

Skills

- Strong written and verbal communication abilities, with substantial experience in documentation, training and metrics
- Staff management and mentoring
- Photo editing, layout and print production
- Cloud computing systems including Microsoft Azure and Amazon AWS
- Various enterprise-level Digital Asset Management and Content Management systems; Mac OS, Windows Server 2008-2016, IIS, Microsoft SQL Server; Adobe Creative Suite, Microsoft Office, Photo Mechanic.
- Programming: XML, HTML, CSS, JavaScript, Python, Perl, PHP, PowerShell, bash

Kyle B. Kleisinger

Cincinnati, OH | kyle.kleisinger@fallingcolors.com

Qualifications Profile:

- Highly analytical and detail-oriented researcher with advanced training in research methods, study design, data management, and statistical analysis.
- Extensive knowledge of psychiatric and behavioral health concepts and interventions with over 10 years of direct practice and clinical research/public health program evaluation experience.
- Skilled computer programmer (Python/SQL) with additional training in data mining, data visualization, and machine learning techniques.
- Excellent communication skills with extensive experience in community outreach, counseling, coaching, group facilitation, public speaking, report writing, and grant writing.
- Strong history of successfully using data to advocate for marginalized and underserved communities.

Professional Experience:

Falling Colors Technologies

2022-Present

Public Health Data Analyst-Team Lead

Responsible for overseeing the design, implementation, deployment, and maintenance of reporting and analytic solutions for Falling Colors projects as well as for guiding the growth and development of Falling Colors data analysis team, tools, and processes.

Accomplishments:

- Coordinated the data engineering, analysis, and reporting for two annual reports (pushed back due to the COVID-19 pandemic) for the New Mexico Kevin S Settlement Agreement.
- Developed Falling Colors issue dashboard initiative beginning with the September 2022 Suicide Prevention dashboard.
- Introduced new tooling to the Falling Colors data team including Python, Jupyterlab, and Figma.
- Initiated and led Falling Color data team efforts to adopt a more agile sprint structure.
- Represented Falling Colors at the 2022 Colorado Behavioral Health Conference.

Self-Care For Advocates

2020-2022

Director of Programming (Co-Founder)

Responsible for the overall direction of SCFA day-to-day operations (budgeting, bookkeeping, IT, and training/recruitment/management of interns/volunteers) as well as the research, design, development, and evaluation of all SCFA educational programs, outreach initiatives, and support/referral services.

Accomplishments:

- Designed and developed two research-based, burnout prevention curricula: MindSET and Ignite Resilience.
- Coordinated the data collection, analysis, and reporting of SCFA's 2020 and 2021 national advocate needs assessments looking into the prevalence and distribution of various work-related behavioral health issues in the anti-violence workforce as well as risk and protective factors for preventing burnout and STS.
- Developed SCFA's internal research base for program design and development.
- Coordinated SCFA's annual national conference with experts on occupational health/wellness for 2020, 2021, and 2022 conference resulting in nearly \$20,000 in business-related income each year.
- Provided training, coaching, and consultation services to coalitions and organizations, including the New Hampshire Coalition Against Domestic Violence, the Alabama Coalition Against Rape, and the Federal Bureau of Investigation.
- Presented at the National Network to End Domestic Violence Economic Justice Summit in 2022.

Freelance/Independent Contractor

2019-2022

Data Analyst/Evaluation Specialist

Responsible for providing consultation, data collection/evaluation planning, data cleaning and processing, reporting, and visualization services for nonprofit organizations engaged in behavioral health and violence prevention efforts with a specific focus on supporting annual/quarterly reporting requirements, grant applications, and advocacy initiatives.

Accomplishments:

- Provided consultation, technical assistance, and data analysis services for organizations such as the Ohio Alliance to End Sexual Violence, Lighthouse Youth Services, and Prism-Cincinnati.
- Provided research and data analysis services for OAESV and Women Helping Women for a state grant proposal for a community-based violence prevention program.
- Analyzed and evaluated OAESV's annual Needs and Resources Assessment survey and evaluation project - a yearly assessment of rape crisis center resources, training/technical assistance, and advocacy needs.

Kyle B. Kleisinger

Cincinnati, OH | kyle.kleisinger@fallingcolors.com

Cincinnati Children's Hospital (BDNP Lab)

2018-2019

Clinical Research Data Manager - Behavioral and Developmental Neuropsychiatry

Responsible for coordinating and overseeing the collection, management, preprocessing, and visualization of data for over 20 clinical research and neuroscience studies in CCHMC's Department of Behavioral and Developmental Neuropsychiatry Lab.

Accomplishments:

- Oversaw the lab's transition to an electronic data capture system resulting in a 48% reduction in time spent managing data by research coordinators.
- Served as the principal designer of the BDNP Data Integration Project involving the design, development (coding), and maintenance of a large clinical research data warehouse and multiple data pipelines.
- Standardized and digitized over 90 clinical research instruments used across CCHMC labs.
- Contributed to and successfully secured a \$500,000 grant proposal for an investigational drug study of the use of ketamine in treating children with autism spectrum disorders.
- Cleaned, analyzed, and visualized data for 7 different posters, presentations, and papers presented at national conferences on Fragile-X syndrome and autism.
- Represented the CCHMC BDNP lab on the CCHMC Clinical Research Professional Education Committee.

Women Helping Women

2016-2018

LGBTQ+ Outreach & Advocacy Coordinator

Responsible for the design, development, coordination, and evaluation of Women Helping Women's LGBTQ+ services program to increase accessibility for LGBTQ+ survivors of domestic violence, sexual assault, and human trafficking.

Accomplishments:

- Designed the Safe and Equal campaign resulting in a 500% increase in LGBTQ+ survivors seeking services.
- Established new community partnerships with local law enforcement, Lighthouse Youth Services, Caracole, the Transgender Health Clinic, GLSEN, BRAVO, Legal Aid, the Justice for Incarcerated Battered Women's Project, and the ODVN State LGBTQ+ Taskforce.
- Secured and managed a \$5,000 grant for an LGBTQ+ specific emergency housing program.
- Developed the first LGBTQ+ Survivor Support Group in the state of Ohio.
- Trained over 300 attorneys, law enforcement officers, social service, and healthcare professionals on LGBTQ+ domestic violence, sexual assault, and hate crimes.
- Presented at the Ohio Alliance to End Sexual Violence's Annual State Conference in 2016.

YWCA of Greater Cincinnati

2015-2016

Domestic Violence Case Manager - Child Welfare-Domestic Violence Connection Program

Responsible for coordinating crisis intervention services, performing risk assessments, and providing recommendations to child protective services workers in cases with identified intimate partner violence.

Ampersand Inc. (formerly Bluegrass Rape Crisis Center)

2014-2015

Prevention Coordinator

Responsible for the coordination, implementation, and evaluation of BRCC violence prevention programs - specifically the Green Dot High School and Green Dot Middle School programs - across 17 counties in central Kentucky.

Education:

University of Louisville

2023-Present

MS Biostatistics

University of Kentucky

2009-2014

BA Psychology

ADRIAN MEE

Santa Fe, New Mexico

EXPERIENCE

FALLING COLORS TECHNOLOGY – SANTA FE, NM (11/2015 - PRESENT)

PRINCIPAL DATA ARCHITECT (12/2021 - PRESENT)

Owns and implements core data engineering to design and implement data infrastructure, pipelines, and security.

Works with the CSO, CTO, and Data Analyst Lead to ensure consistent and high-quality data delivery.

Designs data storage solutions, ETL solutions, and automation.

Ensure timely and secure delivery of all data engineering projects.

Manage database server environment. Direct and define security policy for database access.

Design, document, and maintain logical data models including data definitions and data standards.

Drive policy and processes for data related areas.

DIRECTOR OF INFORMATION SECURITY (02/2019 – 12/2021)

Responsible for all infrastructure including updating and securing.

Conduct security audits to ensure all data is always secure.

Implement and manage external facing SFTP server.

Manage companywide firewall and network infrastructure.

DATABASE ADMINISTRATOR (11/2015 – 02/2019)

Implement and secure automated data backup and restore procedures.

Design and implement Data Warehouse using Star schema.

STATE OF NEW MEXICO – SANTA FE, NM. (02/2013 – 11/2015)

DATABASE ADMINISTRATOR

Maintain and develop various SQL Server databases (2000, 2008, and 2012).

Set up and maintain a Development, Test, and Production environment.

Designed and developed various SSIS packages to automate tasks.

Monitor performance of database instances and fine tune as needed.

Designed and implemented a SQL Server backup and restore procedure.

KEYPOINT GOVERNMENT SOLUTIONS - LOVELAND, CO. (04/2004 – 01/2013)

IT APPLICATION DEVELOPER

Design, write, and debug database stored procedures, views, and functions.

Design and produce custom reports utilizing SQL Server Report Server.

Create, monitor, and maintain SQL Server Backup routines.

Manage various projects from concept, through development and into production.

Co designed and developed a custom web-based case management system including tracking payments of vendors and invoicing of clients.

Responsible for maintaining, modifying, and enhancing the corporate website.

EDUCATION

COMPTIA SECURITY+ 2019

Obtained the CompTIA Security+ certification in 2019.

BACHELOR OF APPLIED SCIENCE IN COMPUTING 1999 – 2002

Swinburne University of Technology
Hawthorn, Victoria, Australia

PROFESSIONAL

Santa Fe SQL Server User Group - Founder and current chapter leader

Certified SCRUM Master - 2014

Spencer Lawrence Williams

spencerwilliamz@gmail.com || 615.972.2911 || Nashville, TN

<https://www.linkedin.com/in/spencer-williams-1244a2b4/>

The University of Tennessee-Knoxville, *May 2013*

B.S., Industrial Engineering

Minors: Reliability & Maintainability Engineering, Engineering Entrepreneurship, Business

Falling Colors Technology, *March 2017 – present*

QA Manager

- Managing a team of QA analysts, support personnel and automation engineers; training, one-on-one's, growth plans, etc.
- Leading prioritization of automation efforts; developing automated scripts and enhancing existing scripts within the Regression Repository
- Overseeing test strategies across several products/applications and execution of test cases
- Performing Release Manager duties, including environment gating, code freezing, creating release notes and communicating changes to affected stakeholders
- Collaborating with internal and external stakeholders at the onset of SDLC processes to ensure outputs meet expectations across the board
- Implementing documentation systems for the purpose of onboarding new QA Team members
- Leading interviews and candidacy evaluations as part of hiring processes; overseeing new-hire onboarding & integration processes

Advisory Board Company, *June 2013 – March 2017*

QA Engineer

- Utilized knowledge of system components across several teams to represent QA in all phases within an agile development environment
- Identified candidates for test case automation and oversee validation procedures; enhanced existing automated scripts
- Defined acceptance criteria for isolated, integrated and staging/UAT environments and served as gatekeeper to those environments
- Documented technical processes & led training sessions for knowledge transfer purposes
- Managed support inbox; kept open issues highly visible, led investigations into application/database issues as they arose; maintained a completely transparent support process to users

Energizer, *March 2013 – June 2013*

QA Analyst

- Performed analysis on data related to scrap material within the Schick razor blade manufacturing plant
 - Utilized statistical tools, SQL queries, Six Sigma methodologies and Excel databases to produce daily, weekly, and monthly management reports
-

Tools and Proficiencies

Azure DevOps, Git, Asana, Jira, Zephyr, Jenkins, Bamboo, Cypress, Ryder IDE, SSMS / SQL, RabbitMQ, VMware, XML / JSON, Visual Studio, jMeter, NUnit, Postman, Spark, Hadoop, Mulesoft, Selenium, JavaScript, Terminal/Command Prompt, Git Bash, c#

Standard reports included at no additional cost include:

- Activity Detail
- Allocation Adjustments
- Average Days to Payment
- Billing Window Request History
- Burn Rate
- Burn Rate by Fund
- Burn Rate by Project Approvers
- Burn Rate with Projections
- Clients Served by County
- Demographics of Clients Served
- Project Approvers
- Provider Expenditures
- Providers with Zero Expended
- Services Rendered
- Staff Certifications
- Staff Utilization

Activity Detail



Services for All Providers for All Funds

Service	Project	Provider Site	From Date	To Date	Staff	Client ID	Client Name	Transaction ID	Amount
24 Hour Monitoring	Financial - Client 1 - BHSD	Test Provider Site	01/01/2025	01/09/2025	Jane Nurse	C00100000058580	Test Client278	09102123089CLN	\$900.00
Total									\$900.00

Allocation Adjustments



Fiscal Year: 2025	Program: All Programs	Provider Site: All Provider Sites	Fund: All Funds	Payer: Falling Colors
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Allocation Adjustments

Fiscal Year: 2025; Program: All; Provider Site: All; Fund: All; Payer: Falling Colors

Adjustment Date	Adjustment Reason	Provider	Site	Program	Project	Fund	Debit/To Amount	Credit/From Amount
1/6/2025	test	Active_Test Andy Provider	Active Test Site 1 Santa Fe	Claims New Services	Claims - BHSD Financial - Client 1 - BHSD	B200 Andy	\$1.00	(\$1.00)
1/2/2025	test	Active_Test Andy Provider	Active Test Site 1 Santa Fe	Claims New Services	Claims - BHSD Financial - Client 1 - BHSD	B200 Andy	\$1.00	(\$1.00)
11/14/2024	test						\$0.00	\$0.00
11/14/2024	test						\$0.00	\$0.00
11/14/2024	test						\$0.00	\$0.00
11/14/2024	test						\$0.00	\$0.00
11/14/2024	test	Unallocated Provider	Open Fund Pool	Claims	Claims - BHSD	BB10	\$1,000,000.00	\$0.00
11/14/2024	test	Unallocated Provider	Open Fund Pool	Claims	Claims - BHSD	B500	\$1,000,000.00	\$0.00
11/14/2024	test	Unallocated Provider	Open Fund Pool	Claims	Claims - BHSD	B800	\$1,000,000.00	\$0.00
11/14/2024	test	Unallocated Provider	Open Fund Pool	Claims	Claims - BHSD	B200	\$1,000,000.00	\$0.00

Average Days From Invoice to Payment



Invoices created between 12/1/2024 and 1/21/2025; Lead Agency: BHSD; Payer: Falling Colors

Project	Claims	Invoices	Average Days Waiting for			Average Days (Total)		
			Lead	Provider	Payor			
Crisis Services	No	9	5.44	0.00	4.56	10.00		✓
Recovery Supportive Housing	No	5	6.40	0.00	4.40	10.80		✓
Opioid SOR - Treatment	No	10	4.80	0.00	5.00	9.80		✓
ODJ Revolving Loan Fund	No	2	4.50	0.00	4.50	9.00		✓
SAbuse Transitional Housing	No	2	6.50	0.00	2.50	9.00		✓
Training SH	No	2	3.50	0.00	4.50	8.00		✓
ODJ Move In Assistance & Eviction Prevention	No	1	6.00	0.00	2.00	8.00		✓
Treatment	No	9	4.00	0.00	4.44	8.44		✓
SYNAR	No	9	4.89	0.00	2.11	7.00		✓
PFS 2020	No	10	4.60	0.00	3.30	7.90		✓
Fresh Start Rental Assistance	No	33	2.97	0.39	4.18	7.55		✓
Hotel/Motel Vouchers	No	20	2.00	0.30	3.70	6.00		✓
Local Lead Agency TA	No	2	4.00	0.00	2.00	6.00		✓

Average Days From Invoice to Payment



Invoices created between 12/1/2024 and 1/21/2025; Lead Agency: BHSD; Payer: Falling Colors

Recovery Support Services	No	4	2.00	0.00	4.50 6.50		✓
Local Lead Agency	No	18	1.78	1.89	2.56 6.22		✓
Crisis Response	No	9	0.67	0.11	5.33 6.11		✓
Special Projects	No	4	2.75	0.00	3.75 6.50		✓
Open Doors	No	2	3.50	0.00	2.00 5.50		✓
Strategic Plan & Educ Awareness on Prescr Dru	No	7	2.57	0.00	2.43 5.00		✓
Move In Asst & Eviction Prevention	No	21	1.33	0.00	3.67 5.00		✓
Jail Diversion	No	11	0.73	0.00	3.55 4.27		✓
Resiliency in Communities After Stress & Trauma	No	5	0.20	0.00	4.20 4.40		✓
R.I.S.E.	No	20	0.90	0.00	3.15 4.05		✓
SOAR	No	10	1.00	0.00	3.40 4.40		✓
Shelters	No	3	1.00	0.00	3.67 4.67		✓
Recovery	No	21	1.29	0.05	3.33 4.67		✓
Wellness Center	No	8	1.13	0.00	3.63 4.75		✓

Average Days From Invoice to Payment



Invoices created between 12/1/2024 and 1/21/2025; Lead Agency: BHSD; Payer: Falling Colors

Crisis Response Claims	Yes	5	1.00	0.00	3.40	4.40		✓
Medicaid - Collaborative Projects	No	2	0.50	0.00	2.50	3.00		✓
Veterans and Families Support Services	No	32	0.25	0.00	2.75	3.00		✓
Recovery-ARPA	No	2	0.00	0.00	3.00	3.00		✓
SAPT Block Grant	No	9	0.22	0.00	3.56	3.78		✓
Forensics	No	63	0.00	0.00	3.11	3.11		✓
Outcome Evaluation & Assessment	No	1	1.00	0.00	2.00	3.00		✓
PDO 2021	No	10	0.40	0.00	2.60	3.00		✓
Training - SOTA	No	3	0.67	0.00	2.33	3.00		✓
Opioid SOR - Prevention	No	27	0.04	0.00	2.96	3.00		✓
Training - SAPT BG	No	2	1.00	0.00	2.00	3.00		✓
SGF: Substance Abuse	No	3	0.33	0.00	2.67	3.00		✓
Training ARPA	No	2	1.00	0.00	2.00	3.00		✓
RAP	No	1	1.00	0.00	2.00	3.00		✓

Average Days From Invoice to Payment



Invoices created between 12/1/2024 and 1/21/2025; Lead Agency: BHSD; Payer: Falling Colors

Reset Rental Assistance	No	8	0.38	0.00	2.63	3.00		
Reset Rental Assistance Administration	No	4	0.25	0.00	2.75	3.00		
Training MH	No	6	0.50	0.00	2.50	3.00		
Program Integrity	No	2	0.00	0.00	3.00	3.00		
PASRR-Fed + State Match	No	2	0.00	0.00	3.00	3.00		
SGF: Mental Health	No	2	0.50	0.00	2.50	3.00		
Transitional Living Services	No	2	0.00	0.00	3.00	3.00		
Transitional Living Services	Yes	4	0.00	0.00	3.00	3.00		
Special Populations	No	18	0.33	0.11	2.94	3.39		
Special Populations	Yes	3	0.00	0.00	3.00	3.00		
Opioid - Treatment	No	2	0.00	0.00	3.00	3.00		
Crisis Housing	No	2	1.00	0.00	2.50	3.50		
Sexual Assault	No	25	0.32	0.00	2.96	3.28		

Average Days From Invoice to Payment



Invoices created between 12/1/2024 and 1/21/2025; Lead Agency: BHSD; Payer: Falling Colors

Native American Services	No	18	0.22	0.00	3.17	3.39		
Claims - BHSD	Yes	346	0.00	0.00	2.99	2.99		
General Prevention	No	17	0.47	0.00	2.41	2.88		
Average (claims)		358	0.01	0.00	3.00	3.01		
Average (non-claims)		565	1.73	0.25	3.35	5.32		

X

Average days greater than 30.

Billing Window Requests



Provider	Program / Project	Request	Status	Billing Window Start Date	
				Current	Requested
001P00000000656 Streetwise Inc	Asure	10/12/2016 - C. Rivas Approved by Robert Ticket 157 New workbook	Approved		
001P00000000660 All Faiths All Faiths Receiving Home	CYFD BH CYFD Behavioral Health	10/12/2016 - Robert Gurule Robert per ticket 154 Provider request	Approved		
001P00000000660 All Faiths All Faiths Receiving Home	Forensic (Safehouse) Forensic Interviews (Safehouse)	10/12/2016 - Robert Gurule Robert per ticket 154 request of provider	Approved		
001P00000000662 Kids Inc Kids Inc A Safe House For Kids	Forensic (Safehouse) Forensic Interviews (Safehouse)	10/19/2016 - Melanie Gilmore Per Robert G. Ticket 224 Tardy billing	Approved		
001P00000000663 Chaves County	Forensic (Safehouse) Forensic Interviews (Safehouse)	10/12/2016 - Kristen Salyards Approved by Robert as part of ticket 156 Unaware corrections were needed.	Approved		
001P00000000669 Regents of New Mexico State University, Office of Grants and Contracts	Healthy Transitions	10/18/2016 - Robert Gurule per ticket 199 Corrections	Approved		
001P00000000669 Regents of New Mexico State University, Office of Grants and Contracts	Treatment Drug Court Grant	10/18/2016 - Robert Gurule per ticket 199 Corrections	Approved		
001P00000000704 City of Gallup	SGF: Substance Abuse Behavioral Health Investment Zones	10/11/2016 - Jackie Nielsen Approved by Mika 10/11/16 Contract negotiations delayed start time.	Approved		
001P00000000735 Behavioral Healthcare Services Inc dba New Mexico	SAPT BG SAPT Block Grant	09/19/2016 - Jeremy Hernandez At his request	Approved		

Billing Window Requests



001P00000000735 Behavioral Healthcare Services Inc dba New Mexico	SGF: Substance Abuse	09/19/2016 - Jeremy Hernandez At his request	Approved
001P00000000741 Cornell Corrections of California Inc	Flex Funds	08/22/2016 - Robert Gurule Flex funds for provider from 2016 were approved and need to be documented.	Approved
001P00000000744 Marina Rabinowitz PhD	Infant Mental Health IMH - Evaluation	09/08/2016 - Robert Gurule Issue 543 open billing window	Approved
001P00000000744 Marina Rabinowitz PhD	Infant Mental Health IMH - Evaluation	09/09/2016 - Robert Gurule Just getting started in STAR	Approved
002P00000000714 Boys and Girls Club of Sierra County	Prevention General	09/22/2016 - Saul Baquera Per email from Jeremy Hernandez Late availability for billing	Approved
023P00000000349 Mental Health Association of New Mexico	SGF: Substance Abuse Wellness Center	09/08/2016 - Jeremy Hernandez Issue #540 Open Billing Window	Approved
027P00000000000 The Life Link	Supportive Housing Local Lead Agency	10/26/2016 - Laine Snowe Per Jeremy Ticket 263 Money just added	Approved
888P00000000429 Santa Fe Mountain Center	Asure	09/21/2016 - Robert Gurule for Sylvia with SFMC Opened at Robert's request. New funding was not visible	Approved
999P00000000418 Guidance Center of Lea County	Infant Mental Health IMH - PIP	10/24/2016 - Simms, Catherine Per Robert Gurule Ticket 241 Approver not available before 10/17	Approved
999P00000000435 The Community Foundation of Southern New Mexico	Prevention General	10/18/2016 - Marisol Diaz Per Jeremy Ticket #36 10/18/16 Incorrect allocations	Approved

Billing Window Requests



999P0000000487 Healing Addiction in Our Community	Asure	09/20/2016 - Robert Gurule Provider unable to bill earlier	Approved
999P0000000504 New Mexico Mortgage Finance Authority	HHRHI	10/04/2016 - Rebecca To allow for FY 16 funds added on 10 4 16	Approved
999P0000000504 New Mexico Mortgage Finance Authority	Supportive Housing Linkages Rental Assistance	10/04/2016 - Rebecca Leppala To allow for FY 16 funds added on 10 4 16	Approved
999P0000000504 New Mexico Mortgage Finance Authority	Supportive Housing	10/06/2016 - Rebecca Leppala Part of moving funds - for WRAP services - determined in consultation with Jeremy not to create new program. TO allow for billing on late set up	Approved
999P0000000521 ProtoCall Services Inc	SGF: Mental Health Crisis Services	10/12/2016 - Tammy Tone Per Karen Meador via ticket 66 Technical issues	Approved
999P0000000521 ProtoCall Services Inc	SGF: Substance Abuse Crisis Services	10/17/2016 - Tammy Tone Billing window request form approved by Karen M. back billing	Approved
999P0000000526 Rio Arriba Department of Health & Human Services Rio Arriba Department of Health & Human Services	SGF: Substance Abuse Behavioral Health Investment Zones	10/11/2016 - Jackie Nielsen Approved by Mika 10/11/16 Contract negotiations delayed start time.	Rejected
999P0000000526 Rio Arriba Department of Health & Human Services Rio Arriba Department of Health & Human Services	SGF: Substance Abuse Behavioral Health Investment Zones	10/14/2016 - Jackie Nielsen Mika per ticket 146 also confirmed by Jeremy Contract negotiations delayed start time.	Approved
999P0000000542 University of New Mexico HSC	HHRHI	10/14/2016 - Cynthia Melugin Jeremy approved per ticket 172 Provider unable to bill earlier	Approved

Billing Window Requests



999P00000000543 University of New Mexico Hospital	SGF: Substance Abuse Justice Involved Services	10/18/2016 - Jennifer Sena APproved by Jeremy per ticket 184. Corrections - invoice was automatically denied	Approved		
999P00000000561 Valle Del Sol of New Mexico	Supportive Housing Local Lead Agency	09/15/2016 - Donna Pratt Approved by Jeremy 8/15/16 Change in staff	Approved		
999P00000000561 Valle Del Sol of New Mexico	Supportive Housing	09/15/2016 - Donna Pratt Change in staff	Approved		
999P00000000604 Janette Castillo PhD	Forensic Evaluations	09/29/2016 - Audra with Dr. Castillos office Approved by Robert Gurule on 9/29/167 Client omitted from invoice	Approved		
999P00000000608 APEX Educations Inc	Healthy Transitions	10/06/2016 - Rebecca To allow billing prior to set up	Approved		
999P00000000627 La Clinica De Familia La Clinica De Familia -First Step Center	CYFD BH CYFD Behavioral Health	10/06/2016 - Rebecca Leppala To accommodate billing for FY 16	Approved		
999P00000000753 Unallocated Provider Open Fund Pool	Claims Claims - BHSD	08/15/2018 - Spencer Test Test	Approved	07/01/2017	06/01/2018
999P00000000753 Unallocated Provider Open Fund Pool	Claims Claims - BHSD	08/15/2018 - Spencer test Test	Approved	06/01/2018	05/01/2018
999P00000000753 Unallocated Provider Open Fund Pool	Claims Claims - CBHD	04/04/2023 - sw 2 test	Approved	05/01/2020	01/01/2023
999P00000000758 Test Provider Test Provider Site	Asure ASURE - New	11/06/2019 - G 4 4	Approved	03/01/2019	10/01/2019

Billing Window Requests



999P0000000758 Test Provider Test Provider Site	Claims Claims - BHSD	08/28/2018 - SLW 123456002 Spencer said so	Approved	08/01/2018	07/01/2018
999P0000000758 Test Provider Test Provider Site	Claims Claims - BHSD	08/28/2018 - Spencer 123456000 Test	Approved	08/01/2017	07/01/2018
999P0000000758 Test Provider Test Provider Site	Claims Claims - BHSD	08/28/2018 - SW 123456001 Test Test Test	Approved	07/01/2018	08/01/2018
999P0000000758 Test Provider Test Provider Site	Claims Claims - BHSD	10/02/2018 - SW test123 Test	Approved	07/01/2018	08/01/2018
999P0000000758 Test Provider Test Provider Site	Claims Claims - BHSD	10/03/2018 - SW Test123 Test	Approved	08/01/2018	07/01/2018
999P0000000758 Test Provider Test Provider Site	Claims Claims - BHSD	10/03/2018 - SW Test123 Test	Approved	07/01/2018	06/01/2018
999P0000000758 Test Provider Test Provider Site	Claims Claims - BHSD	10/03/2018 - SW Test123 Test	Approved	06/01/2018	07/01/2018
999P0000000758 Test Provider Test Provider Site	Claims Claims - BHSD	10/05/2018 - SW test123 test	Approved	09/01/2018	07/01/2018
999P0000000758 Test Provider Test Provider Site	Claims Claims - BHSD	04/16/2019 - SW SW SW	Approved	02/01/2019	01/01/2019
999P0000000758 Test Provider Test Provider Site	Claims Claims - BHSD	02/15/2024 - sw 1 test	Approved	12/01/2023	07/01/2023

Billing Window Requests



999P0000000758 Test Provider Test Provider Site	Claims Claims - CBHD	02/01/2018 - spencer test test	Approved		
999P0000000758 Test Provider Test Provider Site	Claims Claims - CBHD	11/26/2018 - sw t t	Approved	09/01/2018	08/01/2018
999P0000000758 Test Provider Test Provider Site	Claims Claims - CBHD	12/17/2019 - SW test test	Approved	11/01/2019	03/01/2019
999P0000000758 Test Provider Test Provider Site	ECECD Nurse-Family Partnership	03/04/2024 - s 1 test	Approved	01/01/2024	03/01/2023
999P0000000758 Test Provider Test Provider Site	ECECD Parents as Teachers	03/10/2021 - andy a a	Approved	03/01/2021	02/01/2021
999P0000000758 Test Provider Test Provider Site	ECECD Parents as Teachers	03/11/2021 - andy a a	Approved	02/01/2021	01/01/2021
999P0000000758 Test Provider Test Provider Site	ECECD Parents as Teachers	03/11/2021 - andy a a	Approved	01/01/2021	11/01/2020
999P0000000758 Test Provider Test Provider Site	FC Foundation (SBBF) Small Business Bridge Fund	04/17/2020 - sw 111 test	Approved	04/01/2020	02/01/2020
999P0000000758 Test Provider Test Provider Site	FC Foundation (SBBF) Small Business Bridge Fund	04/18/2020 - sw 222 test	Approved	02/01/2020	01/01/2020
999P0000000758 Test Provider Test Provider Site	Forensics	06/15/2018 - Spencer Why do we have comments, if we have a reason? Test for Billable Window Request report.	Approved	02/01/2018	01/01/2018

Billing Window Requests



999P0000000758 Test Provider Test Provider Site	Forensics	08/08/2018 - Spencer Test test	Approved	01/01/2018	06/01/2018
999P0000000758 Test Provider Test Provider Site	Forensics	10/04/2018 - SW Test123 Test	Approved	09/01/2018	06/01/2018
999P0000000758 Test Provider Test Provider Site	Forensics	10/04/2018 - SW test123 test	Approved	06/01/2018	08/01/2018
999P0000000758 Test Provider Test Provider Site	Guardianship Program	03/02/2024 - sw 123 test	Approved	12/01/2023	04/01/2023
999P0000000758 Test Provider Test Provider Site	Mentoring Group Mentoring	11/05/2019 - SW Test Test	Approved	04/01/2019	05/01/2019
999P0000000758 Test Provider Test Provider Site	Mentoring Group Mentoring	04/06/2020 - SW 125 SW	Approved	03/01/2020	01/01/2020
999P0000000758 Test Provider Test Provider Site	New Services Financial - Client 1 - BHSD	03/27/2019 - SW SW SW	Approved	12/01/2018	03/01/2019
999P0000000758 Test Provider Test Provider Site	New Services Financial - Client 1 - BHSD	05/05/2020 - sw 5 test	Approved	12/01/2019	01/29/2020
999P0000000758 Test Provider Test Provider Site	New Services Financial - Client 1 - BHSD	06/16/2020 - sw 1 test	Approved	02/01/2020	06/01/2019
999P0000000758 Test Provider Test Provider Site	New Services Financial - Client 1 - BHSD	10/08/2020 - sw e test	Approved	06/01/2019	09/01/2020

Billing Window Requests



999P0000000758 Test Provider Test Provider Site	New Services Financial - Client 1 - BHSD	12/20/2023 - s t t	Approved	02/01/2023	07/01/2022
999P0000000758 Test Provider Test Provider Site	New Services Financial - Client 1 - BHSD	01/29/2024 - sw test test	Approved	10/01/2023	07/01/2023
999P0000000758 Test Provider Test Provider Site	New Services Financial - Client 1 - BHSD	01/29/2024 - sw 1 test	Approved	07/01/2020	07/01/2023
999P0000000758 Test Provider Test Provider Site	New Services Financial - NonClient - BHSD	12/09/2018 - SW Test Test	Approved	11/01/2018	10/01/2018
999P0000000758 Test Provider Test Provider Site	New Services Financial - NonClient - BHSD	04/02/2019 - SW SW SW	Approved	02/01/2019	11/01/2018
999P0000000758 Test Provider Test Provider Site	New Services Financial - NonClient - BHSD	07/31/2019 - SW 123 Test	Approved	11/01/2018	05/01/2019
999P0000000758 Test Provider Test Provider Site	New Services Financial - NonClient - BHSD	07/31/2019 - SW 123 Test	Approved	05/01/2019	04/01/2019
999P0000000758 Test Provider Test Provider Site	New Services Financial - NonClient - BHSD	07/31/2019 - SW 123 Test	Approved	04/01/2019	12/01/2018
999P0000000758 Test Provider Test Provider Site	New Services Financial - NonClient - BHSD	07/31/2019 - SW 123456 Test	Approved	12/01/2018	10/01/2018
999P0000000758 Test Provider Test Provider Site	New Services Financial - NonClient - BHSD	07/31/2019 - SW 123456 Test	Approved	10/01/2018	09/01/2018

Billing Window Requests



999P0000000758 Test Provider Test Provider Site	New Services Financial - NonClient - BHSD	07/31/2019 - SW 123789 Test	Approved	09/01/2018	08/01/2018
999P0000000758 Test Provider Test Provider Site	New Services Financial - NonClient - BHSD	02/25/2021 - sw 333 test	Rejected	03/01/2020	02/01/2021
999P0000000758 Test Provider Test Provider Site	New Services Financial - NonClient - BHSD	07/27/2021 - sw 2 test	Approved	03/01/2020	06/01/2019
999P0000000758 Test Provider Test Provider Site	New Services NonFinancial - Client - BHSD	02/11/2019 - SW Test Test	Approved	12/01/2018	01/01/2019
999P0000000758 Test Provider Test Provider Site	New Services Sealing Project	06/04/2019 - SW sw sw	Approved	06/01/2019	05/01/2019
999P0000000758 Test Provider Test Provider Site	Opioid STR Opioid - Treatment	08/08/2018 - Spencer Test test	Approved	09/01/2017	06/01/2018
999P0000000758 Test Provider Test Provider Site	Opioid STR Opioid - Treatment	10/18/2018 - SW Test Test	Approved	09/01/2018	08/01/2018
999P0000000758 Test Provider Test Provider Site	Opioid STR Opioid - Treatment	06/25/2019 - SW SW Test	Approved	02/01/2019	08/01/2018
999P0000000758 Test Provider Test Provider Site	Opioid STR Opioid - Treatment	03/10/2021 - sw 233333 test	Approved	05/01/2020	01/01/2021
999P0000000758 Test Provider Test Provider Site	Prevention Prevention - General	03/02/2018 - test test test	Approved		

Billing Window Requests



999P0000000758 Test Provider Test Provider Site	SGF: Substance Abuse	10/02/2018 - SW test123 test	Approved	09/01/2017	07/01/2018
999P0000000758 Test Provider Test Provider Site	SGF: Substance Abuse	10/02/2018 - SW test123 test	Approved	07/01/2018	08/01/2018
999P0000000758 Test Provider Test Provider Site	SGF: Substance Abuse	10/17/2018 - SW Test123 Test	Approved	09/01/2018	07/01/2018
999P0000000758 Test Provider Test Provider Site	SGF: Substance Abuse	10/17/2018 - SW Test123 Test	Approved	07/01/2018	08/01/2018
999P0000000758 Test Provider Test Provider Site	SGF: Substance Abuse	02/04/2020 - SW 123 test	Approved	11/01/2019	05/01/2019
999P0000000758 Test Provider Test Provider Site 2	New Services Financial - Client 1 - BHSD	12/20/2023 - s 2 test	Approved	05/01/2023	07/01/2022
999P0000000758 Test Provider Test Provider Site ECECD	ECECD ECECD.1	01/28/2021 - sw 1 test	Approved	01/01/2021	12/01/2020
999P0000000764 Planet Squanch Squanch Party	Prevention Consulting - General	05/15/2017 - Spencer Williams testing Test purposes	Approved		
999P0000000764 Planet Squanch Squanch Wedding	Prevention Consulting - General	08/10/2017 - test test test	Approved		
999P0000000764 Planet Squanch Squanch Wedding	Prevention Consulting - General	08/10/2017 - test test test	Approved		

Billing Window Requests



999P00000000766 Bird World Bird Bird Bird	Prevention General	03/22/2017 - Spencer Testing	Approved		
999P00000000775 Test Provider 2 Test Provider Site 2a	Forensics Forensic - Client Level	08/15/2018 - S test test	Approved	07/01/2018	06/01/2018
999P00000000775 Test Provider 2 Test Provider Site 2a	Opioid STR Opioid - Prevention	08/15/2018 - s test test	Approved	07/01/2018	06/01/2018
999P00000000775 Test Provider 2 Test Provider Site 2a	Opioid STR Opioid - Prevention	08/15/2018 - sw Test test	Approved	06/01/2018	07/01/2018
999P00000000775 Test Provider 2 Test Provider Site 2a	SGF: Mental Health	08/10/2017 - test test test	Approved		
999P00000000775 Test Provider 2 Test Provider Site 2a	SGF: Substance Abuse Crisis Services	10/31/2017 - me test test	Approved		
999P00000000776 Screenshot Provider Screenshot Provider Site 1	Claims Claims - BHSD	07/27/2018 - Test Test Test	Approved	06/01/2018	05/01/2017
999P00000000776 Screenshot Provider Screenshot Provider Site 1	Claims Claims - BHSD	07/27/2018 - Test Test Test	Approved	05/01/2017	04/01/2018
999P00000000776 Screenshot Provider Screenshot Provider Site 1	Claims Claims - BHSD	08/30/2018 - Support 123456789 Screenshots	Approved	04/01/2018	06/01/2018
999P00000000776 Screenshot Provider Screenshot Provider Site 1	Claims Claims - BHSD	08/30/2018 - Support 123456788 More screenshots	Approved	06/01/2018	05/01/2018

Billing Window Requests



999P00000000776 Screenshot Provider Screenshot Provider Site 1	FC Foundation (SBBF) Small Business Bridge Fund	04/16/2020 - sw 123 test	Rejected	04/01/2020	02/01/2020
999P00000000776 Screenshot Provider Screenshot Provider Site 1	FC Foundation (SBBF) Small Business Bridge Fund	04/16/2020 - sw 2 test	Approved	04/01/2020	02/01/2020
999P00000000776 Screenshot Provider Screenshot Provider Site 1	Prevention Prevention - General	06/11/2018 - Spencer Test Test	Approved	04/01/2018	01/01/2018
999P00000000777 Test Provider 3 Test Provider Site 3a	Claims Claims - BHSD	10/08/2018 - SW Test123 Test	Approved	09/01/2018	07/01/2018
999P00000000803 Claims Provider Claims Provider Site 1	Claims Claims - BHSD	03/19/2019 - SW SW SW	Approved	02/01/2019	07/01/2018
999P00000000803 Claims Provider Claims Provider Site 1	Claims Claims - CBHD	03/19/2019 - SW SW SW	Approved	02/01/2019	07/01/2018
999P00000000809 Andy Provider Santa Fe	Claims Claims - BHSD	11/07/2019 - AM 4983473987 Test	Approved	10/01/2019	07/01/2019
999P00000000809 Andy Provider Santa Fe	Claims Claims - BHSD	12/17/2019 - me 0398309830 cuz	Rejected	11/01/2019	04/01/2019
999P00000000809 Andy Provider Santa Fe	Claims Claims - BHSD	12/17/2019 - me 0398309830 cuz	Rejected	11/01/2019	04/01/2019
999P00000000809 Andy Provider Santa Fe	Claims Claims - BHSD	12/17/2019 - me 4049450454 ok	Approved	11/01/2019	04/01/2019

Billing Window Requests



999P0000000809 Andy Provider Santa Fe	Claims Claims - BHSD	04/08/2021 - Em test blah	Approved	04/01/2019	04/01/2021
999P0000000809 Andy Provider Santa Fe	Claims Claims - CBHD	12/17/2019 - mw 4038403989 ok	Approved	11/01/2019	04/01/2019
999P0000000809 Andy Provider Santa Fe	New Services Financial - Client 1 - BHSD	02/18/2021 - andy a 1	Approved	06/01/2020	07/01/2020
999P0000000809 Andy Provider Santa Fe	New Services Financial - NonClient - BHSD	02/18/2021 - andy a a	Approved	06/01/2020	07/01/2020
999P0000000826 C19BF C19BF Site 1	FC Foundation (SBBF) Small Business Bridge Fund	04/18/2020 - sw 222 test	Approved	04/01/2020	02/01/2020
999P0000000833 Test_NoEFT_5 Test_NoEFT_Site 5	New Services Financial - Client 1 - BHSD	05/06/2020 - sw 555 test	Approved	05/01/2020	04/01/2020
999P0000000833 Test_NoEFT_5 Test_NoEFT_Site 5	New Services Financial - NonClient - BHSD	05/06/2020 - sw 555 test	Approved	05/01/2020	04/01/2020
999P0000000860 Automation Provider 1 Automation Location 1a	Regression Regression Project 2	09/26/2022 - sw 1 test	Approved	08/01/2022	12/01/2021
999P0000000860 Automation Provider 1 Automation Location 1b	Regression Regression Project 1	09/26/2022 - sw 1 test	Approved	08/01/2022	12/01/2021

Burn Rate for All Programs for (FY 2025)

Fund Type	Fund	Project	Provider	Total Budget	Unallocated	Allocation	Paid	Outstanding	Remaining	Percent Utilization
Total				\$4,200,002.00	\$69,900.00	\$4,130,102.00	\$6,379.00	\$772.77	\$4,122,950.23	0.173%
Federal				\$2,200,002.00	\$69,900.00	\$2,130,102.00	\$6,379.00	\$772.77	\$2,122,950.23	0.336%
	Andy : Test 2025			\$99,998.00	\$0.00	\$99,998.00	\$5,479.00	\$63.25	\$94,455.75	5.542%
		Financial - Client 1 - BHSD				\$99,998.00	\$5,479.00	\$63.25	\$94,455.75	5.542%
			Santa Fe			\$99,998.00	\$5,479.00	\$63.25	\$94,455.75	5.542%
	B200 : Community MH Services Block Grant			\$1,100,002.00	\$69,900.00	\$1,030,102.00	\$900.00	\$709.52	\$1,028,492.48	0.156%
		Claims - BHSD				\$1,000,002.00	\$0.00	\$99.52	\$999,902.48	0.01%
			Active Test Site 1			\$2.00	\$0.00	\$0.00	\$2.00	0.00%
			Automation Location 1a			\$0.00	\$0.00	\$99.52	\$0.00	N/A
			Open Fund Pool			\$1,000,000.00	\$0.00	\$0.00	\$999,900.48	0.00%
		Financial - Client 1 - BHSD				\$10,000.00	\$900.00	\$550.00	\$8,550.00	14.50%
		Financial - NonClient - BHSD				\$10,000.00	\$0.00	\$60.00	\$9,940.00	0.60%
		Provider Level Surveys Project				\$10,100.00	\$0.00	\$0.00	\$10,100.00	0.00%
	B800 : SAPT Block Grant			\$1,000,000.00	\$0.00	\$1,000,000.00	\$0.00	\$0.00	\$1,000,000.00	0.00%
	Z : FY25 Only			\$2.00	\$0.00	\$2.00	\$0.00	\$0.00	\$2.00	0.00%
State General Fund				\$2,000,000.00	\$0.00	\$2,000,000.00	\$0.00	\$0.00	\$2,000,000.00	0.00%
	B500 : CCBHC (HSDSTR6702z)			\$1,000,000.00	\$0.00	\$1,000,000.00	\$0.00	\$0.00	\$1,000,000.00	0.00%
	BB10 : SGF: Substance Abuse			\$1,000,000.00	\$0.00	\$1,000,000.00	\$0.00	\$0.00	\$1,000,000.00	0.00%

Burn Rate by Fund



Fiscal Year: 2025; Lead Agency: BHSD; Payor: Falling Colors

Fund Type	Fund	Project	Provider	Total Budget	Unallocated	Allocation	Paid	Outstanding	Remaining	Percent Utilization
<hr/>										
Federal				\$2,200,002.00	\$69,900.00	\$2,130,102.00	\$6,379.00	\$772.77	\$2,122,950.23	0.336%
	Andy : Test 2025			\$99,998.00	\$0.00	\$99,998.00	\$5,479.00	\$63.25	\$94,455.75	5.542%
		Financial - Client 1 - BHSD				\$99,998.00	\$5,479.00	\$63.25	\$94,455.75	5.542%
			Santa Fe			\$99,998.00	\$5,479.00	\$63.25	\$94,455.75	5.542%
	B200 : Community MH Services Block Grant			\$1,100,002.00	\$69,900.00	\$1,030,102.00	\$900.00	\$709.52	\$1,028,492.48	0.156%
	B800 : SAPT Block Grant			\$1,000,000.00	\$0.00	\$1,000,000.00	\$0.00	\$0.00	\$1,000,000.00	0.00%
	Z : FY25 Only			\$2.00	\$0.00	\$2.00	\$0.00	\$0.00	\$2.00	0.00%
<hr/>										
State General Fund				\$2,000,000.00	\$0.00	\$2,000,000.00	\$0.00	\$0.00	\$2,000,000.00	0.00%
	B500 : CCBHC (HSDSTR6702z)			\$1,000,000.00	\$0.00	\$1,000,000.00	\$0.00	\$0.00	\$1,000,000.00	0.00%
	BB10 : SGF: Substance Abuse			\$1,000,000.00	\$0.00	\$1,000,000.00	\$0.00	\$0.00	\$1,000,000.00	0.00%
	Total			\$4,200,002.00	\$69,900.00	\$4,130,102.00	\$6,379.00	\$772.77	\$4,122,950.23	0.173%

Burn Rate by Project Approvers



Fiscal Year: 2025; Lead Agency: BHSD; Payor: Falling Colors

Project Approvers	Provider Site	Project	Fund	Allocation	Paid	Outstanding	Remaining	Percent
	Albuquerque	Provider Level Surveys Project	B200 : Community MH Services Block Grant	\$100.00	\$0.00	\$0.00	\$100.00	0.00%
	Santa Fe	Financial - NonClient - BHSD	B200 : Community MH Services Block Grant	\$10,000.00	\$0.00	\$60.00	\$9,940.00	0.60%
	Santa Fe	Provider Level Surveys Project	B200 : Community MH Services Block Grant	\$10,000.00	\$0.00	\$0.00	\$10,000.00	0.00%
- X -	Test Provider Site 2a	Configuration Test 1 - BHSD	Z : FY25 Only	\$2.00	\$0.00	\$0.00	\$2.00	0.00%
Permissions User1	Active Test Site 1	Claims - BHSD	B200 : Community MH	\$2.00	\$0.00	\$0.00	\$2.00	0.00%
Permissions User1	Automation Location 1a	Claims - BHSD	B200 : Community MH	\$0.00	\$0.00	\$99.52	\$0.00	0.00%
Permissions User1	Automation Location 1a	Claims - BHSD	B500 : CCBHC	\$0.00	\$0.00	\$0.00	\$0.00	0.00%
Permissions User1	Automation Location 1a	Claims - BHSD	B800 : SAPT Block	\$0.00	\$0.00	\$0.00	\$0.00	0.00%
Permissions User1	Automation Location 1a	Claims - BHSD	BB10 : SGF:	\$0.00	\$0.00	\$0.00	\$0.00	0.00%
Permissions User1	Open Fund Pool	Claims - BHSD	B200 : Community MH	\$1,000,000.00	\$0.00	\$0.00	\$999,900.48	0.01%
Permissions User1	Open Fund Pool	Claims - BHSD	B500 : CCBHC	\$1,000,000.00	\$0.00	\$0.00	\$1,000,000.00	0.00%
Permissions User1	Open Fund Pool	Claims - BHSD	B800 : SAPT Block	\$1,000,000.00	\$0.00	\$0.00	\$1,000,000.00	0.00%
Permissions User1	Open Fund Pool	Claims - BHSD	BB10 : SGF:	\$1,000,000.00	\$0.00	\$0.00	\$1,000,000.00	0.00%
Permissions User1 Harshitha Reddy Gaddam	Santa Fe	Financial - Client 1 - BHSD	Andy : Test 2025	\$99,998.00	\$5,479.00	\$63.25	\$94,455.75	5.54%
Permissions User1 Harshitha Reddy Gaddam	Test Provider Site	Financial - Client 1 - BHSD	B200 : Community MH Services Block Grant (TEST)	\$10,000.00	\$900.00	\$550.00	\$8,550.00	14.50%
Total				\$4,130,102.00	\$6,379.00	\$772.77	\$4,122,950.23	0.17%

Burn Rate with Projections

Lead Agency: BHSD; Payor: Falling Colors

Fund Source

Project	Provider	Total Budget	Unallocated	Allocation Amount	July	August	September	October	November	December	January	February	March	April	May	June	Total Expenditure	Remaining	Months Included	Total For Closed Months	Average Monthly Spend	Projected Rest Of Year Spending	Total Projected Spending	Projected Surplus
B200 - Community MH Services Block Grant (TEST/Federal)		\$1,100,002.00	\$69,900.00	\$1,030,102.00	\$0.00	\$0.00	\$0.00	\$0.00	\$99.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$99.52	\$999,902.48	5	\$99.52	\$19.90	\$1,000,141.30	\$1,000,240.82	\$1,069,661.18
Claims - BHSD	Active Test Site 1			\$2.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2.00	5	\$0.00	\$0.00	\$2.00	\$2.00	\$0.00
Claims - BHSD	Automation Location 1a			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$99.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$99.52	\$0.00	5	\$99.52	\$19.90	\$139.30	\$238.82	\$0.00
Claims - BHSD	Open Fund Pool	\$1,000,000.00	\$0.00	\$1,000,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$999,900.48	5	\$0.00	\$0.00	\$1,000,000.00	\$1,000,000.00	\$999,761.18
B500 - CCBHC (HSDST78722z)(State)		\$1,000,000.00	\$0.00	\$1,000,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,000,000.00	5	\$0.00	\$0.00	\$1,000,000.00	\$1,000,000.00	\$1,000,000.00
Claims - BHSD	Open Fund Pool	\$1,000,000.00	\$0.00	\$1,000,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,000,000.00	5	\$0.00	\$0.00	\$1,000,000.00	\$1,000,000.00	\$1,000,000.00
B800 - SAPT Block Grant(Federal)		\$1,000,000.00	\$0.00	\$1,000,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,000,000.00	5	\$0.00	\$0.00	\$1,000,000.00	\$1,000,000.00	\$1,000,000.00
Claims - BHSD	Open Fund Pool	\$1,000,000.00	\$0.00	\$1,000,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,000,000.00	5	\$0.00	\$0.00	\$1,000,000.00	\$1,000,000.00	\$1,000,000.00
B810 - SGP: Substance Abuse(State)		\$1,000,000.00	\$0.00	\$1,000,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,000,000.00	5	\$0.00	\$0.00	\$1,000,000.00	\$1,000,000.00	\$1,000,000.00
Claims - BHSD	Open Fund Pool	\$1,000,000.00	\$0.00	\$1,000,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,000,000.00	5	\$0.00	\$0.00	\$1,000,000.00	\$1,000,000.00	\$1,000,000.00
TOTAL		\$4,100,002.00	\$69,900.00	\$4,030,102.00	\$0.00	\$0.00	\$0.00	\$0.00	\$99.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$99.52	\$3,999,902.48	5	\$99.52	\$19.90	\$4,000,141.30	\$4,000,240.82	\$4,209,661.18

Client Demographics

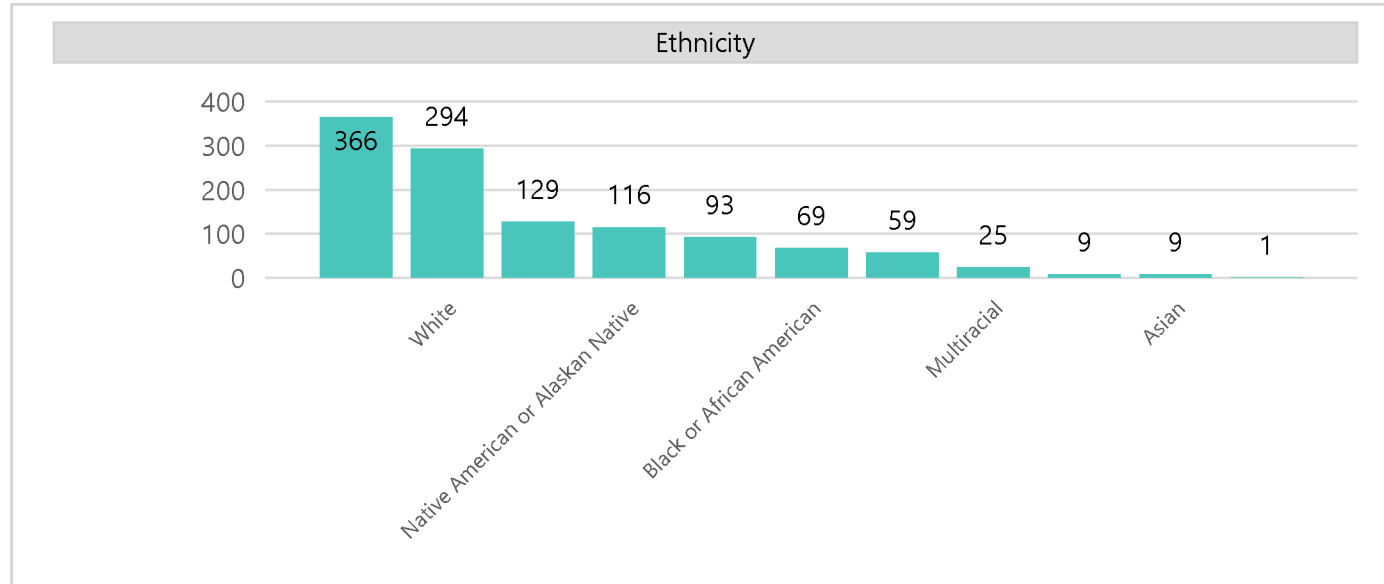
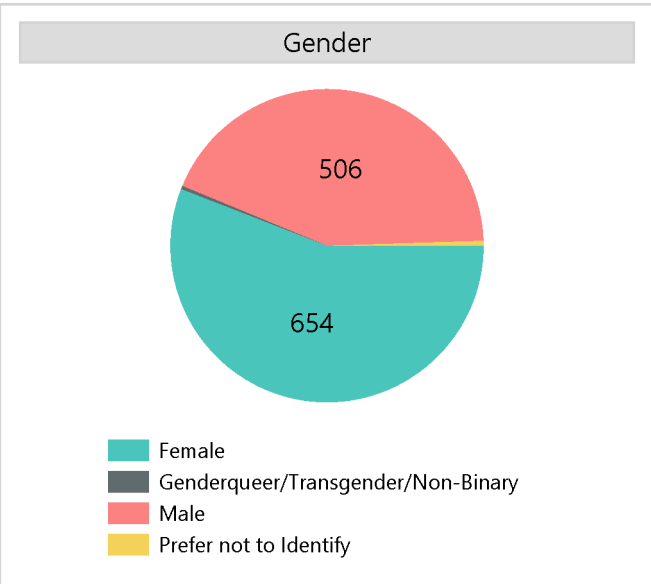
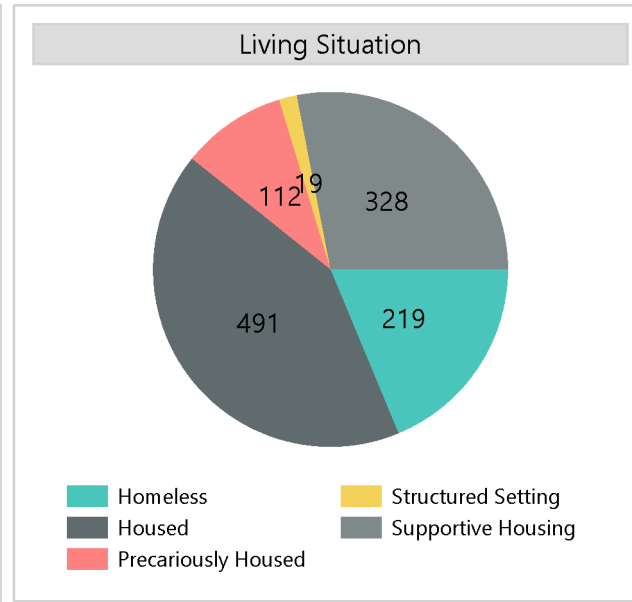
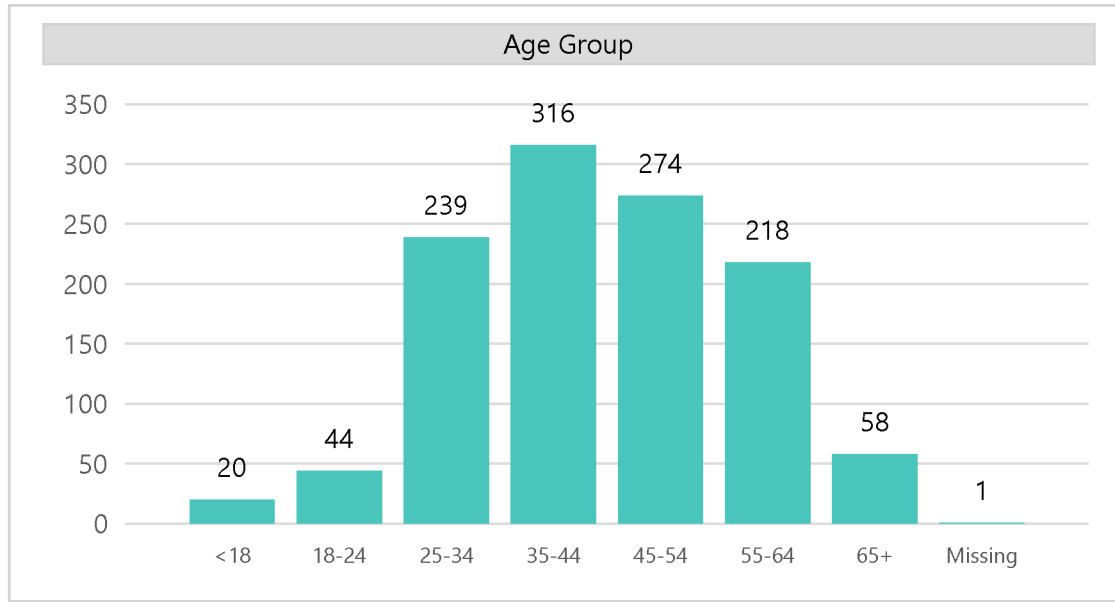


Clients served from 7/1/2024 to 1/21/2025 in All Programs for all services by provider All

Clients
1,170

Veterans
23

Pregnant Women
8



Client Demographics

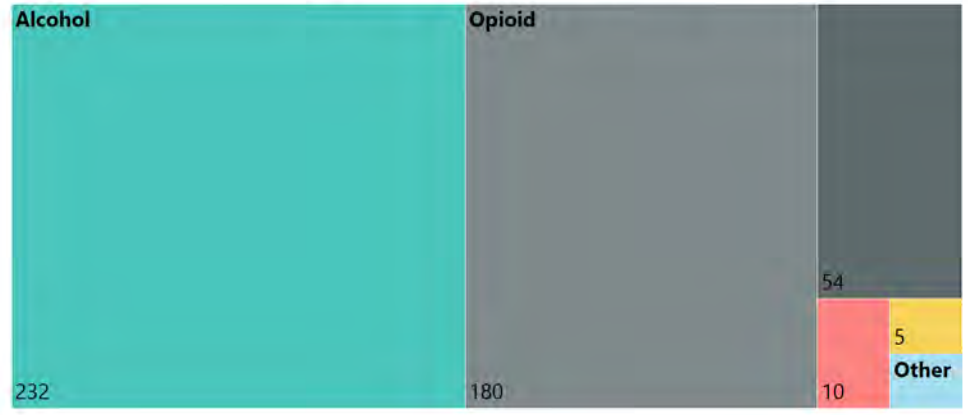


Clients served from 7/1/2024 to 1/21/2025 in All Programs for all services by provider All

Top 5 Mental Health Diagnosis



Top 5 Substance Abuse Diagnosis



Notes on the data in this report:

- This report only includes clients with at least one service in the selected date range
- Missing data values are not included in the charts
- A client's age is based on the first service date occurring within the selected date range
- Living Situation and Diagnosis are sourced from the most recent mandated data within the selected date range



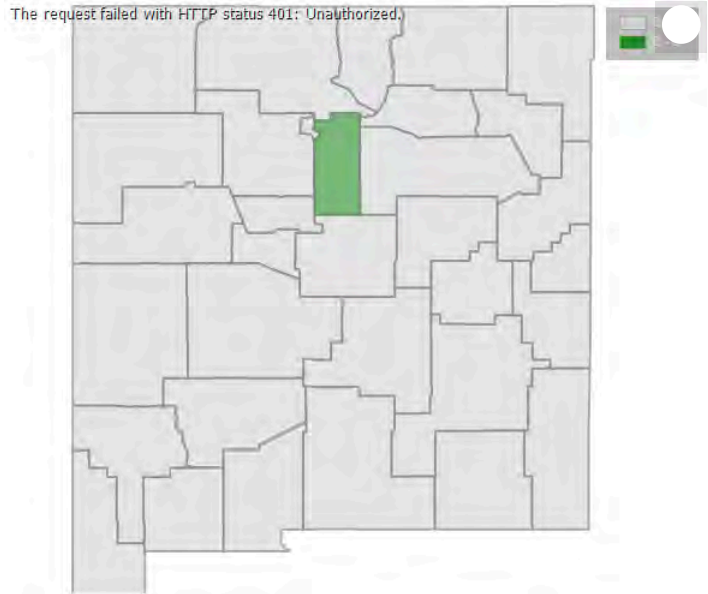
Clients Served By County

Date From: 7/1/2024	Date To: 1/21/2025	Population: All Clients ▼
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Run Report

⏪ < 1 of 1 > ⏩ ↺ ↻ 100% ▼ 📄 🖨 Find | Next

Percent of population receiving services by county (7/1/2024-1/21/2025)



County	Population	Clients Served	Percent Served
Bernalillo	671,429	0	0.00
Catron	3,651	0	0.00
Chaves	65,850	0	0.00
Cibola	27,392	0	0.00
Colfax	13,264	0	0.00
Curry	50,173	0	0.00
De Baca	1,967	0	0.00
Dona Ana	212,942	0	0.00
Eddy	54,834	0	0.00
Grant	29,303	0	0.00
Guadalupe	4,594	0	0.00
Harding	655	0	0.00
Hidalgo	4,734	0	0.00
Lea	66,876	0	0.00
Lincoln	20,162	0	0.00
Los Alamos	17,974	0	0.00
Luna	24,947	0	0.00
McKinley	73,082	0	0.00
Mora	4,722	0	0.00
Otero	65,415	0	0.00
Quay	8,822	0	0.00
Rio Arriba	40,155	0	0.00
Roosevelt	20,065	0	0.00
San Juan	127,358	0	0.00
San Miguel	28,899	0	0.00
Sandoval	135,191	0	0.00
Santa Fe	146,361	4	0.00
Sierra	11,774	0	0.00
Socorro	17,608	0	0.00
Taos	32,956	0	0.00
Torrance	16,037	0	0.00
Union	4,413	0	0.00
Unknown	1	13	1300.00

Valencia	76,480	0	0.00
Total	2,080,086	17	0.00

*Population data sourced from the 2014 US Census

Fund Codes	Program	Project	Lead Agency	Payor Agency	Project Approver	
another B200	CareLink	CareLink	BHSD		Amanda Evans	Venessa Segura
1223asdf another B200 B500 B700 B800	Claims	Claims - BHSD	BHSD	Falling Colors	Permissions User1	
BA10 BB10 BE10 BE90 Test testing						
another B200 B500 test Z	New Services	Configuration Test 1 - BHSD	BHSD	Falling Colors	--X--	
Andy another B200 B500 Test	New Services	Financial - Client 1 - BHSD	BHSD	Falling Colors	Harshitha Reddy Gaddam	Permissions User1
B500	New Services	Open Fund Pool Test	BHSD	Falling Colors	--X--	Nate Franco

Provider Expenditures for Claims



Fiscal Year: 2024; Payer: Falling Colors

Provider	Allocated	Expenditures	Utilization	Remaining
Active_Test	\$1.00	\$0.00	0.0%	\$1.00
Andy Provider	\$1.00	\$0.00	0.0%	\$1.00
Automation Provider 1	\$0.00	\$0.00	0.0%	\$0.00
Automation Provider 2	\$0.00	\$0.00	0.0%	\$0.00
Test Provider	\$10,000.00	\$1,917.52	19.2%	\$9,982.48
Unallocated Provider	\$9,390,000.00	\$0.00 <input type="text"/>	0.0%	\$9,388,100.00
Total	\$9,400,002.00	\$1,917.52	0.0%	\$9,398,084.48

Active_Test

Allocated	Paid	Outstanding	Remaining
\$1.00	\$0.00	\$0.00	\$1.00

Expenditure By Service Month

No Data Available

Project	Allocation	Expenditure	Utilization
Claims - BHSD	\$1.00	\$0.00	0.0%

Andy Provider

Allocated	Paid	Outstanding	Remaining
\$1.00	\$0.00	\$0.00	\$1.00

Expenditure By Service Month

No Data Available

Project	Allocation	Expenditure	Utilization
Claims - BHSD	\$1.00	\$0.00	0.0%

Automation Provider 1

Allocated	Paid	Outstanding	Remaining
\$0.00	\$0.00	\$0.00	\$0.00

Expenditure By Service Month

No Data Available

Project	Allocation	Expenditure	Utilization
Claims - BHSD	\$0.00	\$0.00	0.0%

Automation Provider 2

Allocated	Paid	Outstanding	Remaining
\$0.00	\$0.00	\$0.00	\$0.00

Expenditure By Service Month

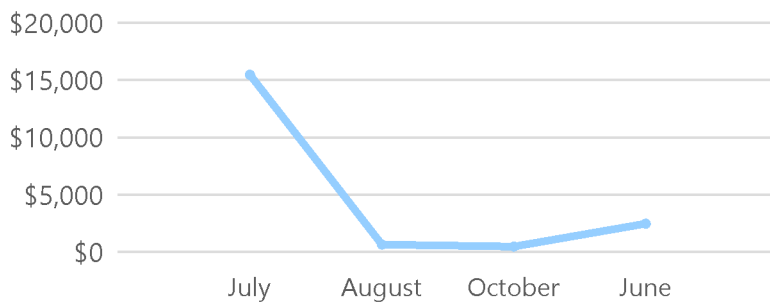
No Data Available

Project	Allocation	Expenditure	Utilization
Claims - BHSD	\$0.00	\$0.00	0.0%

Test Provider

Allocated	Paid	Outstanding	Remaining
\$10,000.00	\$17.52	\$1,900.00	\$9,982.48

Expenditure By Service Month



Project	Allocation	Expenditure	Utilization
Claims - BHSD	\$10,000.00	\$1,917.52	19.2%

Unallocated Provider

Allocated	Paid	Outstanding	Remaining
\$9,390,000.00	\$0.00	\$0.00	\$9,388,100.00

Expenditure By Service Month

No Data Available

Project	Allocation	Expenditure	Utilization
Claims - BHSD	\$9,390,000.00	\$0.00	0.0%

Providers with \$0 Expended



Fiscal Year: 2025; Lead Agency: BHSD; Payer: Falling Colors

Provider	Project Name	Fund Source	Allocated Amount
Active Test Site 1	Claims - BHSD	B200 : Community MH Services Block Grant (TEST)	\$2.00
Automation Location 1a	Claims - BHSD	B500 : CCBHC (HSDSTR6702z)	\$0.00
Automation Location 1a	Claims - BHSD	B800 : SAPT Block Grant	\$0.00
Automation Location 1a	Claims - BHSD	BB10 : SGF: Substance Abuse	\$0.00

Services Rendered



From Date: 7/1/2024; To Date: 1/21/2025; Program: All; Provider: All

Service Category	Service Count	Paid Amount	Outstanding Amount	Number Of Clients	Number Of Providers
Assessments and Evaluations	1	\$0.00	\$55.00	0	1
Competency Evaluations	1	\$0.00	\$55.00	0	1
Recovery Support Services	2	\$0.00	\$99.52	2	1
Intensive Outpatient Program (IOP) (H0015)	2	\$0.00	\$99.52	2	1
Vendor Based Services	1	\$0.00	\$5.00	0	1
Equine Therapy	1	\$0.00	\$5.00	0	1
Total	4	\$0.00	\$159.52	2	2

Staff Certifications



Certification Type: All; Provider: All

Location Name	Certification Type	Staff Count	Current Certifications	Expired Certifications
Alamogordo Family Health Center	All	75	47	41
	ACE	1	1	0
	Behavior Management Specialists (BMS)	1	1	0
	CCSS worker - Bachelors	9	9	0
	CCSS worker - High School	9	9	0
	CCSS worker - Masters	1	1	0
	Certified Nurse Specialist	1	0	1
	Clinical Psychiatric Nurse Specialists, Nurse Practitioners and Physicians Assistants in BH Network	4	2	2
	Community Support Workers (CSW)	4	4	0
	Licensed Alcohol Drug Abuse Counselor (LADAC)	1	0	1
	Licensed Associate Marriage and Family Therapist (LAMFT)	1	1	0
	Licensed Clinical Social Worker	10	4	6
	Licensed Marriage and Family Therapist	3	0	3
	Licensed Master Social Worker (LMSW)	8	2	6
	Licensed Mental Health Counselor (LMHC)	16	3	13
	Licensed Professional Clinical Mental Health Counselor (LPCC)	12	5	7
	MD/DO	3	1	2
	Psychosocial Rehabilitation Aids (PSR)	4	4	0
Albuquerque Health Care for the Homeless	All	57	44	25
	CareLink Care Coordinator	1	1	0
	CCSS worker - Bachelors	4	4	0
	CCSS worker - High School	1	1	0
	CCSS worker - Masters	1	1	0
	Certified Peer Support Worker	1	0	1
	Clinical Psychiatric Nurse Specialists, Nurse Practitioners and Physicians Assistants in BH Network	7	2	5
	Community Health Worker	1	1	0
	Community Support Workers (CSW)	28	28	0

Staff Certifications



Certification Type: All; Provider: All

Location Name	Certification Type	Staff Count	Current Certifications	Expired Certifications
Almas de Amistad	Licensed Clinical Social Worker	7	0	7
	Licensed Marriage and Family Therapist	1	0	1
	Licensed Master Social Worker (LMSW)	2	1	1
	Licensed Mental Health Counselor (LMHC)	5	0	5
	Licensed Professional Clinical Mental Health Counselor (LPCC)	5	1	4
	Nurse Practitioner	4	3	1
	RN's-Psych Certification	1	1	0
Almas de Amistad	All	6	0	6
Artesia Family Health Center	Licensed Alcohol Drug Abuse Counselor (LADAC)	1	0	1
	Licensed Clinical Social Worker	1	0	1
	Licensed Mental Health Counselor (LMHC)	1	0	1
	Licensed Substance Abuse Associate (LSAA)	3	0	3
Artesia Family Health Center	All	56	31	35
Artesia Family Health Center	ACE	2	2	0
	Behavior Management Specialists (BMS)	1	1	0
	CCSS worker - Bachelors	2	2	0
	CCSS worker - High School	8	8	0
	Clinical Psychiatric Nurse Specialists, Nurse Practitioners and Physicians Assistants in BH Network	4	2	2
	Community Support Workers (CSW)	3	3	0
	Licensed Alcohol Drug Abuse Counselor (LADAC)	1	0	1
	Licensed Clinical Social Worker	12	4	8
	Licensed Marriage and Family Therapist	1	0	1
	Licensed Master Social Worker (LMSW)	11	2	9
	Licensed Mental Health Counselor (LMHC)	6	1	5
	Licensed Professional Clinical Mental Health Counselor (LPCC)	12	3	9
	Psychosocial Rehabilitation Aids (PSR)	2	2	0
	YSA/CANS/CAT	1	1	0

Staff Certifications



Certification Type: All; Provider: All

Location Name	Certification Type	Staff Count	Current Certifications	Expired Certifications
Avalon Ranch	All	2	0	2
Behavioral Healthcare Services Inc.	All	156	188	76
Bernalillo County Department of Behavioral Health	All	9	0	9
BHC Mesilla Valley Hospital	All	27	0	27
Carlsbad Behavioral Health	All	71	38	44
Carlsbad Family Health Center	All	49	31	27
Carlsbad LifeHouse	All	5	2	5
Carlsbad School Based Health Center	All	29	10	23
Catron County Medical Center	All	25	9	23
Cenikor Foundation	All	1	0	1
Community Against Violence, Inc.	All	9	5	7
Cuba Health Center	All	37	21	21
Cuba School Based Health Center	All	30	14	18
Deming Health Center	All	46	20	30
Deming Health Center - Behavioral Health	All	61	27	39
Desert View Family Counseling	All	27	24	21
DJ2 Junctions Inc	All	3	0	3
Eight Northern Indian Pueblos Council	All	6	5	8
ENIPC- Circle of Life Behavioral Health Network	All	10	0	11
ENIPC Inc. - Circle of Life (South)	All	9	0	10
ENIPC Inc. - Butterfly Healing Center	All	9	5	12
ENIPC Inc. - New Moon Lodge	All	8	0	9
ENVIVE Solutions, LLC	All	1	1	0
Española Family Wellness	All	68	29	50
Espanola Outpatient	All	75	20	71
Esperanza Family Health Center	All	38	18	23
Farmington Community Health Center	All	144	73	94
First Nations Community HealthSource - Main	All	49	8	49
Five Sandoval Indian Pueblos	All	14	7	10
Four Corners Detox Recovery Center	All	62	27	48
Four Winds Recovery Center, Inc.	All	24	3	26
Gallup Teen Health Center	All	36	13	25
GCLC Inc Lovington Office LOV	All	132	114	76
GCLC Inc Humphrey House HH	All	143	124	76
GCLC Inc Main Office	All	206	179	107
Gila Regional Medical Center	All	11	11	3
Grants Family Counseling	All	63	35	43

Staff Certifications



Certification Type: All; Provider: All

Location Name	Certification Type	Staff Count	Current Certifications	Expired Certifications
Grants Family Health Center	All	53	28	38
Healing Addiction in Our Comm dba Serenity Mesa	All	13	12	25
Hidalgo Medical Services (Main)	All	80	56	32
HopeWorks	All	176	140	73
Hoy - Residential	All	35	4	39
Hoy Recovery Program, Inc.	All	13	1	15
Icarus Behavioral Health- Monterrey	All	1	0	1
Icarus Behavioral Health- Vera Cruz	All	1	0	1
ILEAP Inc	All	22	19	5
JCH INC. DBA GOLDEN SERVICES COU	All	2	0	4
JCH Inc. DBA Golden Services Counseling Associates	All	16	3	21
Jemez Valley Medical Clinic	All	21	8	14
La Casa - PSR	All	20	21	4
La Casa Behavioral Health	All	60	38	46
La Clinica De Familia, Inc.	All	260	134	155
La Pinon Sexual Assault Recovery Services of Southern New Mexico	All	72	54	28
Lake Arthur School Based Health Center	All	20	7	14
LCDF - LC Mental Health	All	357	156	237
Life Link Training Institute	All	3	0	4
Los Alamos Family Council, Inc.	All	21	5	20
Magdalena Area Health Center	All	19	7	13
MHR BONEM HOME	All	96	79	48
MHR Clovis	All	165	157	70
MHR Clovis2	All	126	110	65
MHR Portales	All	157	148	68
MHR Tucumcari	All	152	142	67
Mountainair Family Health Center	All	34	16	21
NaNizhoozhi Center Inc.	All	7	3	6
Navajo Nation - Fort Defiance Outpatient Treatment	All	4	0	5
New Mexico Solutions	All	8	8	2
New Mexico Wellness, LLC	All	1	1	2
NewView Healing LLC	All	3	1	2
NM Behavioral Health Institute - Comm Based Svcs	All	79	38	51
Nurstead Consulting Services LLC	All	1	0	1
Open Beds Inc	All	1	1	0

Staff Certifications



Certification Type: All; Provider: All

Location Name	Certification Type	Staff Count	Current Certifications	Expired Certifications
OSH Albuquerque	All	281	235	98
OSH Cibola	All	275	233	93
OSH Sandoval	All	275	233	93
OSH Valencia	All	275	233	93
Perfectly Imperfect dba Tree Frog	All	2	1	1
PMS Family Health Center	All	52	21	36
Presbyterian Medical Service (Admin Office)	All	70	63	11
Pueblo of Acoma	All	2	0	2
Quemado Health Center	All	26	7	25
Questa Health Center	All	43	17	33
Rape Crisis Center of Central NM	All	33	20	24
Rebel Leadership Group, LLC	All	1	0	1
Recovery Services of New Mexico MDC	All	5	0	5
RI International	All	12	3	11
Rio Grande ATP	All	42	15	33
Rio Grande ATP Las Vegas	All	33	12	24
Rio Rancho Family Health Center	All	102	48	67
RMCHCS - Behavioral Health Services	All	4	0	4
Ruidoso Behavioral Health Center	All	55	29	35
San Juan County Adolescent Residential Treatment Center	All	27	9	22
Santa Fe Community Guidance Center	All	168	61	140
Santa Fe Family Health Center	All	191	101	130
Santa Fe Mountain Center	All	41	40	2
Santa Fe Recovery Detox	All	73	17	69
SFRC Administration Intake	All	75	18	71
SFRC Mens Extended RH	All	36	13	30
SFRC Mens Residential	All	54	16	47
SFRC Womens Residential	All	79	17	75
Small Steps Child Counseling - Main	All	10	2	8
Socorro Community Health Center	All	31	13	24
Socorro High School Teen Health Center	All	26	10	20
Socorro Mental Health	All	59	29	40
Solace Sexual Assault Services	All	24	7	20
TCCS-CLAYTON	All	16	14	10
TCCS-RATON	All	27	18	17
TCCS-TAOS	All	57	34	36
TeamBuilders - Bernalillo (Site 3)	All	227	217	77
TeamBuilders - Clayton (Site 6)	All	226	216	77

Staff Certifications



Certification Type: All; Provider: All

Location Name	Certification Type	Staff Count	Current Certifications	Expired Certifications
TeamBuilders - Los Lunas (Site 2)	All	226	216	77
TeamBuilders - Raton (Site 5)	All	228	221	77
TeamBuilders - Santa Rosa (Site 4)	All	227	216	78
TeamBuilders - Taos (Site 7)	All	226	216	77
TeamBuilders Behavioral Health LLC (Site 1- SF)	All	229	219	77
Teen Health - Capital High	All	35	11	27
Teen Health - Santa Fe High	All	30	9	24
Test Provider 2 Primary	All	1	1	0
Test Provider Facility 1	All	1	1	0
Test Provider Primary	All	1	1	0
The Life Link	All	170	117	72
Therapeutic Living Services	All	67	76	13
Torrance County - Project Office	All	1	1	0
Total Behavioral Health Authority	All	53	25	34
Turning Point Detox Unit	All	6	2	4
Turquoise Lodge Hospital	All	1	0	1
University of New Mexico HSC	All	16	18	9
UNM HEALTH SCIENCES CTR H	All	31	34	2
UNM HOSPITAL	All	182	187	11
UNM Medical Group	All	86	88	4
UNM Sandoval Regional Medical Center (SRMC)	All	117	121	4
UNMH ASAP	All	171	190	6
UNMH ASAP - DF	All	172	193	6
UPC Forensic Services	All	48	63	2
Valle Del Sol of NM, Bernalill	All	145	101	90
Valle Del Sol of NM, Bernalillo Admin	All	140	98	87
Valle Del Sol of NM, Clayton	All	103	74	64
Valle Del Sol of NM, Espanola	All	140	98	87
Valle Del Sol of NM, Grants	All	143	101	88
Valle Del Sol of NM, Los Lunas	All	145	100	91
Valle Del Sol of NM, Moriarty	All	142	98	89
Valle Del Sol of NM, Raton	All	142	98	89
Valle Del Sol of NM, Santa Ros	All	141	99	87
Valle Del Sol of NM, Taos	All	146	101	90
Valley Community Health Center	All	77	36	58
WNMMG Gallup BH	All	61	30	40
WNMMG Thoreau	All	42	14	33
Youth Development Inc (Main office)	All	32	28	19
Total		3878	2711	1978

Staff Utilization



From Date: 1/1/2025; To Date: 1/21/2025; Program: All; Provider: All

Staff Member	Services Rendered	Clients Served	Units	Total Expenditure
Nurse, Jane	1	1	9.00	\$900.00
Staff1, Andy	2	1	3.00	\$17.25

Notes on the data in this report:

Because multiple staff members may be associated to the same expenditures, the data is not additive

Average Days From Invoice to Payment



Invoices created between 12/1/2024 and 1/21/2025; Lead Agency: BHSD; Payer: Falling Colors

Project	Claims	Invoices	Average Days Waiting for			Average Days (Total)		
			Lead	Provider	Payor			
Crisis Services	No	9	5.44	0.00	4.56	10.00		✓
Recovery Supportive Housing	No	5	6.40	0.00	4.40	10.80		✓
Opioid SOR - Treatment	No	10	4.80	0.00	5.00	9.80		✓
ODU Revolving Loan Fund	No	2	4.50	0.00	4.50	9.00		✓
SAbuse Transitional Housing	No	2	6.50	0.00	2.50	9.00		✓
Training SH	No	2	3.50	0.00	4.50	8.00		✓
ODU Move In Assistance & Eviction Prevention	No	1	6.00	0.00	2.00	8.00		✓
Treatment	No	9	4.00	0.00	4.44	8.44		✓
SYNAR	No	9	4.89	0.00	2.11	7.00		✓
PFS 2020	No	10	4.60	0.00	3.30	7.90		✓
Fresh Start Rental Assistance	No	33	2.97	0.39	4.18	7.55		✓
Hotel/Motel Vouchers	No	20	2.00	0.30	3.70	6.00		✓
Local Lead Agency TA	No	2	4.00	0.00	2.00	6.00		✓

Average Days From Invoice to Payment



Invoices created between 12/1/2024 and 1/21/2025; Lead Agency: BHSD; Payer: Falling Colors

Recovery Support Services	No	4	2.00	0.00	4.50 6.50		✓
Local Lead Agency	No	18	1.78	1.89	2.56 6.22		✓
Crisis Response	No	9	0.67	0.11	5.33 6.11		✓
Special Projects	No	4	2.75	0.00	3.75 6.50		✓
Open Doors	No	2	3.50	0.00	2.00 5.50		✓
Strategic Plan & Educ Awareness on Prescr Dru	No	7	2.57	0.00	2.43 5.00		✓
Move In Asst & Eviction Prevention	No	21	1.33	0.00	3.67 5.00		✓
Jail Diversion	No	11	0.73	0.00	3.55 4.27		✓
Resiliency in Communities After Stress & Trauma	No	5	0.20	0.00	4.20 4.40		✓
R.I.S.E.	No	20	0.90	0.00	3.15 4.05		✓
SOAR	No	10	1.00	0.00	3.40 4.40		✓
Shelters	No	3	1.00	0.00	3.67 4.67		✓
Recovery	No	21	1.29	0.05	3.33 4.67		✓
Wellness Center	No	8	1.13	0.00	3.63 4.75		✓

Average Days From Invoice to Payment



Invoices created between 12/1/2024 and 1/21/2025; Lead Agency: BHSD; Payer: Falling Colors

Crisis Response Claims	Yes	5	1.00	0.00	3.40	4.40		✓
Medicaid - Collaborative Projects	No	2	0.50	0.00	2.50	3.00		✓
Veterans and Families Support Services	No	32	0.25	0.00	2.75	3.00		✓
Recovery-ARPA	No	2	0.00	0.00	3.00	3.00		✓
SAPT Block Grant	No	9	0.22	0.00	3.56	3.78		✓
Forensics	No	63	0.00	0.00	3.11	3.11		✓
Outcome Evaluation & Assessment	No	1	1.00	0.00	2.00	3.00		✓
PDO 2021	No	10	0.40	0.00	2.60	3.00		✓
Training - SOTA	No	3	0.67	0.00	2.33	3.00		✓
Opioid SOR - Prevention	No	27	0.04	0.00	2.96	3.00		✓
Training - SAPT BG	No	2	1.00	0.00	2.00	3.00		✓
SGF: Substance Abuse	No	3	0.33	0.00	2.67	3.00		✓
Training ARPA	No	2	1.00	0.00	2.00	3.00		✓
RAP	No	1	1.00	0.00	2.00	3.00		✓

Average Days From Invoice to Payment



Invoices created between 12/1/2024 and 1/21/2025; Lead Agency: BHSD; Payer: Falling Colors

Category	Flag	Count	Avg Days	Min Days	Max Days	Target Range	Status
Reset Rental Assistance	No	8	0.38	0.00	2.63	3.00	✓
Reset Rental Assistance Administration	No	4	0.25	0.00	2.75	3.00	✓
Training MH	No	6	0.50	0.00	2.50	3.00	✓
Program Integrity	No	2	0.00	0.00	3.00	3.00	✓
PASRR-Fed + State Match	No	2	0.00	0.00	3.00	3.00	✓
SGF: Mental Health	No	2	0.50	0.00	2.50	3.00	✓
Transitional Living Services	No	2	0.00	0.00	3.00	3.00	✓
Transitional Living Services	Yes	4	0.00	0.00	3.00	3.00	✓
Special Populations	No	18	0.33	0.11	2.94	3.39	✓
Special Populations	Yes	3	0.00	0.00	3.00	3.00	✓
Opioid - Treatment	No	2	0.00	0.00	3.00	3.00	✓
Crisis Housing	No	2	1.00	0.00	2.50	3.50	✓
Sexual Assault	No	25	0.32	0.00	2.96	3.28	✓

Average Days From Invoice to Payment



Invoices created between 12/1/2024 and 1/21/2025; Lead Agency: BHSD; Payer: Falling Colors

Native American Services	No	18	0.22	0.00	3.17	3.39		
Claims - BHSD	Yes	346	0.00	0.00	2.99	2.99		
General Prevention	No	17	0.47	0.00	2.41	2.88		
Average (claims)		358	0.01	0.00	3.00	3.01		
Average (non-claims)		565	1.73	0.25	3.35	5.32		

X

Average days greater than 30.

Failed Claims received between 12/1/2024 12:00:00 AM and 1/21/2025 12:00:00 AM

ClaimID	Provider ClaimID	Received On	Star Client ID	Service From Date	bill np	Billing Location	facility np	Facility	prov np	Total Claim Charge	Services	Rendering Provider	Certifications	Error Message
595161499	MXCX223821X1	12/5/2024	C001000000235066	11/15/2024	<redacted>	<redacted>	<redacted>	<redacted>	<redacted>	\$750.00	G9001	<redacted>	Licensed Professional Clinical Mental Health Counselor (LPCC) , Licensed Professional Clinical Mental Health Counselor (LPCC)	This procedure code is not outside of the timely filing restrictions., One or more clients associated with this service have mandated data that has not been updated within six months. Or, if a timely check-in was completed, it is lacking a diagnosis code.
604835905	MXCX225825X1	1/4/2025	C001000000072958	9/23/2024	<redacted>	<redacted>	<redacted>	<redacted>	<redacted>	\$175.00	90837	<redacted>	Licensed Professional Clinical Mental Health Counselor (LPCC)	The service date is outside of the timely filing restrictions., One or more clients associated with this service have mandated data that has not been updated within six months. Or, if a timely check-in was completed, it is lacking a diagnosis code.
604835898	MXCX225818X1	1/4/2025	C001000000072958	6/12/2024	<redacted>	<redacted>	<redacted>	<redacted>	<redacted>	\$130.00	90834	<redacted>	Licensed Professional Clinical Mental Health Counselor (LPCC) , Licensed Professional Clinical Mental Health Counselor (LPCC)	Unable to determine the fund source or the fund source has been exhausted. Please reach out to the BHSD or CYFD contact listed in your Scope of Work to verify available funds., The service date is outside of the timely filing restrictions., One or more clients associated with this
595161577	MXCX223725X1	12/11/2024	C001000000257133	10/3/2024	<redacted>	<redacted>	<redacted>	<redacted>	<redacted>	\$105.00	H2015 (U7)	<redacted>	Licensed Clinical Social Worker , Licensed Clinical Social Worker , Licensed Clinical Social Worker , Community Support Workers (CSW) , CCSS worker - Masters , CareLink Care Coordinator , YSA/CANS/CAT , ACE	The service date is outside of the timely filing restrictions.
595161538	MXCX223728X1	12/11/2024	C001000000257133	10/16/2024	<redacted>	<redacted>	<redacted>	<redacted>	<redacted>	\$70.00	H2015 (U7)	<redacted>	Licensed Clinical Social Worker , Licensed Clinical Social Worker , Licensed Clinical Social Worker , Community Support Workers (CSW) , CCSS worker - Masters , CareLink Care Coordinator , YSA/CANS/CAT , ACE	The service date is outside of the timely filing restrictions.

604835899	MXCX225819X1	1/4/2025	C001000000072958	6/26/2024	<redacted>	<redacted>	<redacted>	<redacted>	<redacted>	\$130.00	90834	<redacted>	Licensed Professional Clinical Mental Health Counselor (LPCC), Licensed Professional Clinical Mental Health Counselor (LPCC)	Unable to determine the fund source or the fund source has been exhausted. Please reach out to the BHSD or CYFD contact listed in your Scope of Work to verify available funds. The service date is outside of the timely filing restrictions. One or more clients associated with this
606706270	MXCX226732X1	1/10/2025	C001000000072958	11/25/2024	<redacted>	<redacted>	<redacted>	<redacted>	<redacted>	\$175.00	90837	<redacted>	Licensed Professional Clinical Mental Health Counselor (LPCC), Licensed Professional Clinical Mental Health Counselor (LPCC)	The service date is outside of the timely filing restrictions. One or more clients associated with this service have mandated data that has not been updated within six months. Or, if a timely check-in was completed, it is lacking a diagnosis code.
595161555	MXCX223727X1	12/11/2024	C001000000257133	10/11/2024	<redacted>	<redacted>	<redacted>	<redacted>	<redacted>	\$105.00	H2015 (U7)	<redacted>	Licensed Clinical Social Worker, Licensed Clinical Social Worker, Community Support Workers (CSW), CCSS worker - Masters, CareLink Care Coordinator, YSA/CANS/CAT, ACE	The service date is outside of the timely filing restrictions.
600415860	MXCX225326X1	12/19/2024	C001000000235066	12/4/2024	<redacted>	<redacted>	<redacted>	<redacted>	<redacted>	\$750.00	G9001	<redacted>		This procedure code is not
604835901	MXCX225821X1	1/4/2025	C001000000072958	7/24/2024	<redacted>	<redacted>	<redacted>	<redacted>	<redacted>	\$175.00	90837	<redacted>	Licensed Professional Clinical Mental Health Counselor (LPCC), Licensed Professional Clinical Mental Health Counselor (LPCC)	The service date is outside of the timely filing restrictions. One or more clients associated with this service have mandated data that has not been updated within six months. Or, if a timely check-in was completed, it is lacking a diagnosis code.
604835900	MXCX225820X1	1/4/2025	C001000000072958	7/10/2024	<redacted>	<redacted>	<redacted>	<redacted>	<redacted>	\$95.00	90832	<redacted>	Licensed Professional Clinical Mental Health Counselor (LPCC), Licensed Professional Clinical Mental Health Counselor (LPCC)	The service date is outside of the timely filing restrictions. One or more clients associated with this service have mandated data that has not been updated within six months. Or, if a timely check-in was completed, it is lacking a diagnosis code.

604835896	MXCX225828X1	1/4/2025	C001000000092637	4/26/2024	<redacted>	<redacted>	<redacted>	<redacted>	<redacted>	\$175.00	90837	<redacted>	Licensed Professional Clinical Mental Health Counselor (LPCC), Licensed Professional Clinical Mental Health Counselor (LPCC)	Unable to determine the fund source or the fund source has been exhausted. Please reach out to the BHSD or CYFD contact listed in your Scope of Work to verify available funds. The service date is outside of the timely filing restrictions. One or more clients associated with this
604835902	MXCX225822X1	1/4/2025	C001000000072958	8/7/2024	<redacted>	<redacted>	<redacted>	<redacted>	<redacted>	\$175.00	90837	<redacted>	Licensed Professional Clinical Mental Health Counselor (LPCC), Licensed Professional Clinical Mental Health Counselor (LPCC)	The service date is outside of the timely filing restrictions. One or more clients associated with this service have mandated data that has not been updated within six months. Or, if a timely check-in was completed, it is lacking a diagnosis code.
604835904	MXCX225824X1	1/4/2025	C001000000072958	9/9/2024	<redacted>	<redacted>	<redacted>	<redacted>	<redacted>	\$175.00	90837	<redacted>	Licensed Professional Clinical Mental Health Counselor (LPCC), Licensed Professional Clinical Mental Health Counselor (LPCC)	The service date is outside of the timely filing restrictions. One or more clients associated with this service have mandated data that has not been updated within six months. Or, if a timely check-in was completed, it is lacking a diagnosis code.
606250000	MXCX226737X1	1/9/2025	C001000000250481	12/17/2024	<redacted>	<redacted>	<redacted>	<redacted>	<redacted>	\$300.00	G0175 (U1)	<redacted>	Licensed Master Social Worker (LMSW), Community Support Workers (CSW), CCSS worker - Bachelors, CareLink Care Coordinator	This procedure code is not on the approved fee schedule. The count of staff exceeds the limit for this service. Rendering provider does not satisfy all certification requirements. Unable to find applicable project
604835906	MXCX225826X1	1/4/2025	C001000000072958	10/7/2024	<redacted>	<redacted>	<redacted>	<redacted>	<redacted>	\$175.00	90837	<redacted>	Licensed Professional Clinical Mental Health Counselor (LPCC), Licensed Professional Clinical Mental Health Counselor (LPCC)	The service date is outside of the timely filing restrictions. One or more clients associated with this service have mandated data that has not been updated within six months. Or, if a timely check-in was completed, it is lacking a diagnosis code.
604835903	MXCX225823X1	1/4/2025	C001000000072958	8/19/2024	<redacted>	<redacted>	<redacted>	<redacted>	<redacted>	\$175.00	90837	<redacted>	Licensed Professional Clinical Mental Health Counselor (LPCC), Licensed Professional Clinical Mental Health Counselor (LPCC)	The service date is outside of the timely filing restrictions. One or more clients associated with this service have mandated data that has not been updated within six months. Or, if a timely check-in was completed, it is lacking a diagnosis code.

606706271	MXCX226733X1	1/10/2025	C001000000072958	12/9/2024	<redacted>	<redacted>	<redacted>	<redacted>	<redacted>	\$175.00	90837	<redacted>	Licensed Professional Clinical Mental Health Counselor (LPCC), Licensed Professional Clinical Mental Health Counselor (LPCC)	One or more clients associated with this service have mandated data that has not been updated within six months. Or, if a timely check-in was completed, it is lacking a diagnosis code.
595161553	MXCX223726X1	12/11/2024	C0010000000257133	10/11/2024	<redacted>	<redacted>	<redacted>	<redacted>	<redacted>	\$105.00	H2015 (U7)	<redacted>	Licensed Clinical Social Worker, Licensed Clinical Social Worker, Licensed Clinical Social Worker, Community Support Workers (CSW), CCSS worker - Masters, CareLink Care Coordinator, YSA/CANS/CAT, ACE	The service date is outside of the timely filing restrictions.



Certification Type: All

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Staff Certifications

Certification Type: All; Provider: All

Location Name	Certification Type	Staff Count	Current Certifications	Expired Certifications
☐ Alamogordo Family Health Center	All	75	47	41
	ACE	1	1	0
	Behavior Management Specialists (BMS)	1	1	0
	CCSS worker - Bachelors	9	9	0
	CCSS worker - High School	9	9	0
	CCSS worker - Masters	1	1	0
	Certified Nurse Specialist	1	0	1
	Clinical Psychiatric Nurse Specialists, Nurse Practitioners and Physicians Assistants in BH Network	4	2	2
	Community Support Workers (CSW)	4	4	0
	Licensed Alcohol Drug Abuse Counselor (LADAC)	1	0	1
	Licensed Associate Marriage and Family Therapist (LAMFT)	1	1	0
	Licensed Clinical Social Worker	10	4	6
	Licensed Marriage and Family Therapist	3	0	3
	Licensed Master Social Worker (LMSW)	8	2	6
	Licensed Mental Health Counselor (LMHC)	16	3	13
	Licensed Professional Clinical Mental Health Counselor (LPCC)	12	5	7
	MD/DO	3	1	2

Accepted claims received between 11/01/2024 and 1/21/2025 from UNM Hospital

Provider	Claim ID	SSN	First Name	Last Name	DOB	Service From Date	Service To Date	Diagnosis	Modifier	Primary Diagnosis	Facility	Received On	Approved Amount	Fund Status
<redacted>	58723571	<redacted>	<redacted>	<redacted>	1/25/2001	8/30/2024	08/30/2024	0459		F32A	MHC	11/18/2024	\$130.00	\$272.81 B500 Paid
<redacted>	606331869	<redacted>	<redacted>	<redacted>	5/27/1998	12/13/2024	12/13/2024	0459		R639	MHC	1/10/2025	\$867.00	\$272.81 B200 Paid
<redacted>	605345139	<redacted>	<redacted>	<redacted>	10/12/1993	12/11/2024	12/11/2024	0459		F32A	MHC	11/18/2024	\$867.00	\$272.81 B500 Paid
<redacted>	590790295	<redacted>	<redacted>	<redacted>	2/26/1982	11/12/2024	11/12/2024	0459		F32A	MHC	12/23/2024	\$211.00	\$272.81 B200 Paid
<redacted>	589171432	<redacted>	<redacted>	<redacted>	8/30/1992	10/12/2024	10/12/2024	0459		F419	MHC	11/18/2024	\$368.00	\$272.81 B500 Paid
<redacted>	589198615	<redacted>	<redacted>	<redacted>	3/18/1999	10/19/2024	10/20/2024	0459		F29	MHC	11/18/2024	\$867.00	\$272.81 B500 Paid
<redacted>	606873385	<redacted>	<redacted>	<redacted>	7/11/2004	1/23/2024	1/26/2024	0124		F332	MHC	1/10/2025	\$3,744.00	\$1,687.50 B200 Paid
<redacted>	587239833	<redacted>	<redacted>	<redacted>	5/31/1968	10/4/2024	10/05/2024	0459		F29	MHC	11/18/2024	\$867.00	\$272.81 B500 Paid
<redacted>	594368813	<redacted>	<redacted>	<redacted>	4/16/1996	9/20/2024	09/20/2024	0459		F32A	MHC	12/3/2024	\$368.00	\$272.81 B500 Paid
<redacted>	606955012	<redacted>	<redacted>	<redacted>	7/17/1963	11/27/2024	11/30/2024	0124		Z89.1	MHC	1/16/2025	\$4,952.00	\$2,250.00 B200 Outstanding
<redacted>	589168818	<redacted>	<redacted>	<redacted>	6/11/2002	10/15/2024	10/15/2024	0459		F32A	MHC	11/18/2024	\$368.00	\$272.81 B500 Paid
<redacted>	589165512	<redacted>	<redacted>	<redacted>	4/9/1987	10/24/2024	10/24/2024	0459		F32A	MHC	11/18/2024	\$368.00	\$272.81 B500 Paid
<redacted>	600089895	<redacted>	<redacted>	<redacted>	8/20/2001	11/27/2024	11/27/2024	0459		F432.0	MHC	12/3/2024	\$867.00	\$272.81 B200 Paid
<redacted>	589115200	<redacted>	<redacted>	<redacted>	7/27/1972	10/25/2024	10/25/2024	0459		F29	MHC	11/18/2024	\$867.00	\$272.81 B500 Paid
<redacted>	600765710	<redacted>	<redacted>	<redacted>	7/28/1994	11/30/2024	11/30/2024	0459		F339	MHC	12/23/2024	\$368.00	\$272.81 B200 Paid
<redacted>	589164953	<redacted>	<redacted>	<redacted>	2/2/2006	10/23/2024	10/23/2024	0459		R458.51	MHC	11/18/2024	\$368.00	\$272.81 B500 Paid
<redacted>	589160134	<redacted>	<redacted>	<redacted>	2/27/1997	10/3/2024	10/03/2024	0459		R42	MHC	11/18/2024	\$867.00	\$272.81 B500 Paid
<redacted>	589307101	<redacted>	<redacted>	<redacted>	3/25/1996	9/21/2024	09/23/2024	0459		F29	MHC	11/18/2024	\$867.00	\$272.81 B500 Paid
<redacted>	589163433	<redacted>	<redacted>	<redacted>	3/25/1996	10/18/2024	10/18/2024	0459		Z53.2	MHC	11/18/2024	\$368.00	\$272.81 B500 Paid
<redacted>	588673004	<redacted>	<redacted>	<redacted>	4/6/1996	10/1/2024	10/10/2024	0124		F23	MHC	1/10/2025	\$11,142.00	\$5,062.50 B200 Paid
<redacted>	606324330	<redacted>	<redacted>	<redacted>	3/25/1996	12/5/2024	12/05/2024	0459		F319	MHC	1/10/2025	\$368.00	\$272.81 B200 Paid
<redacted>	588814844	<redacted>	<redacted>	<redacted>	7/9/1973	9/19/2024	09/24/2024	0124		F149.1X	MHC	12/3/2024	\$6,190.00	\$2,812.50 B500 Paid
<redacted>	606871528	<redacted>	<redacted>	<redacted>	24/2004	12/4/2024	12/23/2024	0124		F29	MHC	1/10/2025	\$11,142.00	\$5,062.50 B200 Paid
<redacted>	600041053	<redacted>	<redacted>	<redacted>	7/4/2004	9/24/2024	09/24/2024	0459		F419	MHC	12/23/2024	\$368.00	\$272.81 B500 Paid
<redacted>	606301214	<redacted>	<redacted>	<redacted>	4/13/1991	12/5/2024	12/05/2024	0459		F329	MHC	1/10/2025	\$368.00	\$272.81 B200 Paid
<redacted>	589171220	<redacted>	<redacted>	<redacted>	3/23/1935	10/22/2024	10/22/2024	0459		R419	MHC	11/18/2024	\$867.00	\$272.81 B500 Paid
<redacted>	589167388	<redacted>	<redacted>	<redacted>	2/5/1968	10/24/2024	10/24/2024	0459		F79	MHC	11/18/2024	\$867.00	\$272.81 B500 Paid
<redacted>	587675891	<redacted>	<redacted>	<redacted>	2/5/1968	10/12/2024	10/13/2024	0459		F32A	MHC	11/18/2024	\$867.00	\$272.81 B500 Paid
<redacted>	599185723	<redacted>	<redacted>	<redacted>	11/29/2005	11/22/2024	11/22/2024	0459		F321	MHC	12/3/2024	\$867.00	\$272.81 B200 Paid
<redacted>	589172154	<redacted>	<redacted>	<redacted>	7/18/1982	10/4/2024	10/4/2024	0459		F329	MHC	11/18/2024	\$368.00	\$272.81 B500 Paid
<redacted>	600037535	<redacted>	<redacted>	<redacted>	8/7/1982	11/26/2024	11/26/2024	0459		F169.29	MHC	12/23/2024	\$867.00	\$272.81 B800 Paid
<redacted>	586331135	<redacted>	<redacted>	<redacted>	6/5/1998	8/4/2024	08/04/2024	0459		F419	MHC	11/18/2024	\$867.00	\$272.81 B500 Paid
<redacted>	587738389	<redacted>	<redacted>	<redacted>	6/6/2004	10/7/2024	10/07/2024	0459		F32A	MHC	11/18/2024	\$867.00	\$272.81 B500 Paid
<redacted>	589160791	<redacted>	<redacted>	<redacted>	3/13/1984	10/14/2024	10/15/2024	0459		F29	MHC	11/18/2024	\$598.00	\$272.81 B500 Paid
<redacted>	600145602	<redacted>	<redacted>	<redacted>	7/26/2003	10/5/2024	10/05/2024	0459		F319	MHC	12/23/2024	\$130.00	\$272.81 B200 Paid
<redacted>	589182740	<redacted>	<redacted>	<redacted>	8/15/1982	11/22/2024	11/22/2024	0459		F29	MHC	12/23/2024	\$867.00	\$272.81 B200 Paid
<redacted>	599030313	<redacted>	<redacted>	<redacted>	8/28/1962	11/8/2024	11/08/2024	0459		F32A	MHC	12/23/2024	\$867.00	\$272.81 B200 Paid
<redacted>	589345993	<redacted>	<redacted>	<redacted>	9/2/1988	12/14/2024	12/14/2024	0459		Z008	MHC	1/10/2025	\$368.00	\$272.81 B500 Paid
<redacted>	587459858	<redacted>	<redacted>	<redacted>	4/28/1978	8/13/2024	08/13/2024	0459		F32A	MHC	11/18/2024	\$368.00	\$272.81 B500 Paid
<redacted>	594382295	<redacted>	<redacted>	<redacted>	4/23/2002	10/27/2024	10/28/2024	0459		F29	MHC	12/3/2024	\$867.00	\$272.81 B500 Paid
<redacted>	604244923	<redacted>	<redacted>	<redacted>	8/26/1979	12/2/2024	12/06/2024	0124		F29	MHC	1/2/2025	\$4,952.00	\$2,250.00 B200 Paid
<redacted>	599890769	<redacted>	<redacted>	<redacted>	2/18/1982	8/6/2024	08/06/2024	0459		F329	MHC	11/1/2025	\$867.00	\$272.81 B500 Paid
<redacted>	589161783	<redacted>	<redacted>	<redacted>	8/30/2003	10/17/2024	10/18/2024	0459		R458.51	MHC	11/18/2024	\$368.00	\$272.81 B500 Paid
<redacted>	599964559	<redacted>	<redacted>	<redacted>	12/23/1994	11/27/2024	11/27/2024	0459		F432.1	MHC	12/23/2024	\$368.00	\$272.81 B200 Paid
<redacted>	584743061	<redacted>	<redacted>	<redacted>	11/25/1986	9/11/2024	09/24/2024	0124		F313.1	MHC	11/5/2024	\$16,094.00	\$7,312.50 B500 Paid
<redacted>	589011638	<redacted>	<redacted>	<redacted>	8/23/1995	11/5/2024	11/05/2024	0459		F29	MHC	12/23/2024	\$867.00	\$272.81 B200 Paid
<redacted>	589167529	<redacted>	<redacted>	<redacted>	12/31/1995	10/22/2024	10/22/2024	0459		F29	MHC	11/18/2024	\$368.00	\$272.81 B500 Paid
<redacted>	589167462	<redacted>	<redacted>	<redacted>	12/31/1995	10/2/2024	10/03/2024	0459		F159.0	MHC	11/18/2024	\$867.00	\$272.81 B810 Paid
<redacted>	588321176	<redacted>	<redacted>	<redacted>	11/21/1997	9/21/2024	09/21/2024	0459		T395.12	MHC	11/18/2024	\$867.00	\$272.81 B500 Paid
<redacted>	581461000	<redacted>	<redacted>	<redacted>	7/18/1988	8/22/2024	08/11/2024	0459		F329	MHC	11/18/2024	\$368.00	\$272.81 B500 Paid
<redacted>	589819002	<redacted>	<redacted>	<redacted>	12/27/1971	11/1/2024	11/01/2024	0459		F411	MHC	12/23/2024	\$867.00	\$272.81 B200 Paid
<redacted>	605164526	<redacted>	<redacted>	<redacted>	6/22/1983	12/11/2024	12/11/2024	0459		F79	MHC	1/10/2025	\$368.00	\$272.81 B200 Paid
<redacted>	583522229	<redacted>	<redacted>	<redacted>	1/25/1985	10/10/2024	10/10/2024	0124		Z990.0	MHC	11/5/2024	\$2,476.00	\$1,125.00 B500 Paid
<redacted>	589162707	<redacted>	<redacted>	<redacted>	7/26/1987	11/25/2024	11/25/2024	0459		F329	MHC	11/18/2024	\$867.00	\$272.81 B500 Paid
<redacted>	606325495	<redacted>	<redacted>	<redacted>	9/28/1998	12/10/2024	12/10/2024	0459		F32A	MHC	1/10/2025	\$0.00	\$272.81 B200 Paid
<redacted>	599959989	<redacted>	<redacted>	<redacted>	7/26/1987	11/28/2024	11/28/2024	0459		F29	MHC	12/23/2024	\$867.00	\$272.81 B200 Paid
<redacted>	599978304	<redacted>	<redacted>	<redacted>	7/26/1987	11/27/2024	11/27/2024	0459		F329	MHC	12/23/2024	\$368.00	\$272.81 B200 Paid
<redacted>	599972102	<redacted>	<redacted>	<redacted>	7/26/1987	11/25/2024	11/25/2024	0459		F329	MHC	12/23/2024	\$867.00	\$272.81 B200 Paid
<redacted>	589816396	<redacted>	<redacted>	<redacted>	7/26/1987	10/30/2024	10/31/2024	0459		F339	MHC	12/23/2024	\$867.00	\$272.81 B200 Paid
<redacted>	599061141	<redacted>	<redacted>	<redacted>	7/26/1987	11/11/2024	11/12/2024	0459		F339	MHC	12/23/2024	\$867.00	\$272.81 B200 Paid
<redacted>	605174811	<redacted>	<redacted>	<redacted>	7/26/1987	12/5/2024	12/06/2024	0459		F152.0	MHC	1/10/2025	\$867.00	\$272.81 B800 Paid
<redacted>	589483980	<redacted>	<redacted>	<redacted>	4/15/1998	9/23/2024	09/23/2024	0459		R458.51	MHC	11/18/2024	\$867.00	\$272.81 B500 Paid
<redacted>	586328484	<redacted>	<redacted>	<redacted>	10/22/1991	9/21/2024	09/22/2024	0459		F29	MHC	11/18/2024	\$867.00	\$272.81 B500 Paid
<redacted>	589113985	<redacted>	<redacted>	<redacted>	12/11/1980	10/23/2024	10/24/2024	0459		F159.59	MHC	11/18/2024	\$368.00	\$272.81 B810 Paid
<redacted>	589165437	<redacted>	<redacted>	<red										

<redacted>	589163185	<redacted>	<redacted>	1/17/1996	10/21/2024	10/22/2024	0459	F312	MHC	11/18/2024	\$368.00	\$272.81	B500	Paid
<redacted>	589172397	<redacted>	<redacted>	9/21/1994	10/18/2024	10/19/2024	0459	F290	MHC	11/18/2024	\$867.00	\$272.81	B500	Paid
<redacted>	583723498	<redacted>	<redacted>	12/6/1997	9/7/2024	09/07/2024	0459	R461	MHC	11/6/2024	\$867.00	\$272.81	B500	Paid
<redacted>	598970024	<redacted>	<redacted>	4/10/1998	11/2/2024	11/02/2024	0459	F29	MHC	12/3/2024	\$368.00	\$272.81	B200	Paid
<redacted>	606340547	<redacted>	<redacted>	3/25/1998	12/7/2024	12/08/2024	0459	F29	MHC	11/0/2025	\$867.00	\$272.81	B200	Paid
<redacted>	600078785	<redacted>	<redacted>	3/25/1998	11/22/2024	11/24/2024	0459	F39	MHC	12/3/2024	\$368.00	\$272.81	B200	Paid
<redacted>	589171997	<redacted>	<redacted>	4/11/1998	10/14/2024	10/14/2024	0459	F32A	MHC	11/18/2024	\$867.00	\$272.81	B500	Paid
<redacted>	594374672	<redacted>	<redacted>	6/27/1999	10/16/2024	10/17/2024	0459	F32A	MHC	12/3/2024	\$368.00	\$272.81	B500	Paid
<redacted>	588141001	<redacted>	<redacted>	1/26/2000	10/4/2024	10/04/2024	0459	F32A	MHC	11/27/2024	\$368.00	\$272.81	B500	Paid
<redacted>	599979764	<redacted>	<redacted>	10/13/2000	11/25/2024	11/25/2024	0459	Z532.1	MHC	12/3/2024	\$368.00	\$272.81	B200	Paid
<redacted>	599150412	<redacted>	<redacted>	12/21/2001	11/16/2024	11/16/2024	0459	F32A	MHC	12/3/2024	\$368.00	\$272.81	B200	Paid
<redacted>	599078464	<redacted>	<redacted>	10/16/2002	11/13/2024	11/14/2024	0459	F32A	MHC	12/3/2024	\$867.00	\$272.81	B200	Paid
<redacted>	589160419	<redacted>	<redacted>	11/20/2005	10/4/2024	10/04/2024	0459	F39	MHC	11/18/2024	\$368.00	\$272.81	B500	Paid
<redacted>	599175537	<redacted>	<redacted>	5/30/2006	11/19/2024	11/19/2024	0459	F333	MHC	12/3/2024	\$368.00	\$272.81	B200	Paid
<redacted>	589172669	<redacted>	<redacted>	8/3/2002	10/19/2024	10/20/2024	0459	R468.51	MHC	11/18/2024	\$867.00	\$272.81	B500	Paid
<redacted>	600185051	<redacted>	<redacted>	7/27/2004	10/21/2024	10/21/2024	0459	F329	MHC	12/3/2024	\$368.00	\$272.81	B200	Paid
<redacted>	598922766	<redacted>	<redacted>	5/29/1999	11/1/2024	11/01/2024	0459	F329	MHC	12/3/2024	\$368.00	\$272.81	B200	Paid
<redacted>	587682985	<redacted>	<redacted>	1/11/2002	10/15/2024	10/15/2024	0459	F32A	MHC	11/18/2024	\$867.00	\$272.81	B500	Paid
<redacted>	594274278	<redacted>	<redacted>	1/12/2005	9/10/2024	09/11/2024	0124	R468.51	MHC	12/3/2024	\$1,238.00	\$562.50	B500	Paid
<redacted>	594396384	<redacted>	<redacted>	8/27/2005	10/29/2024	10/29/2024	0459	F322	MHC	12/3/2024	\$368.00	\$272.81	B500	Paid
<redacted>	589161693	<redacted>	<redacted>	3/21/1975	10/15/2024	10/15/2024	0459	F322	MHC	11/18/2024	\$368.00	\$272.81	B500	Paid
<redacted>	588136790	<redacted>	<redacted>	9/23/1982	10/22/2024	10/22/2024	0459	F32A	MHC	11/18/2024	\$368.00	\$272.81	B500	Paid

HOME

EXPENDITURES

BUDGET UTILIZATION

SERVICE TRENDS

CLIENT DEMOGRPAHICS

PROVIDERS

LEGISLATIVE FINANCE COMMITTEE

ASO DASHBOARD

LEAD AGENCY

All



FISCAL YEAR

2025



Last Data Refresh

1/22/2025 5:19:23 AM

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EXPENDITURES

HOME

EXPENDITURES

BUDGET UTILIZATION

SERVICE TRENDS

CLIENT DEMOGRPAHICS

PROVIDERS

\$201,327,696.81
Total Budget

\$85,804,456.45
Total Expenditure

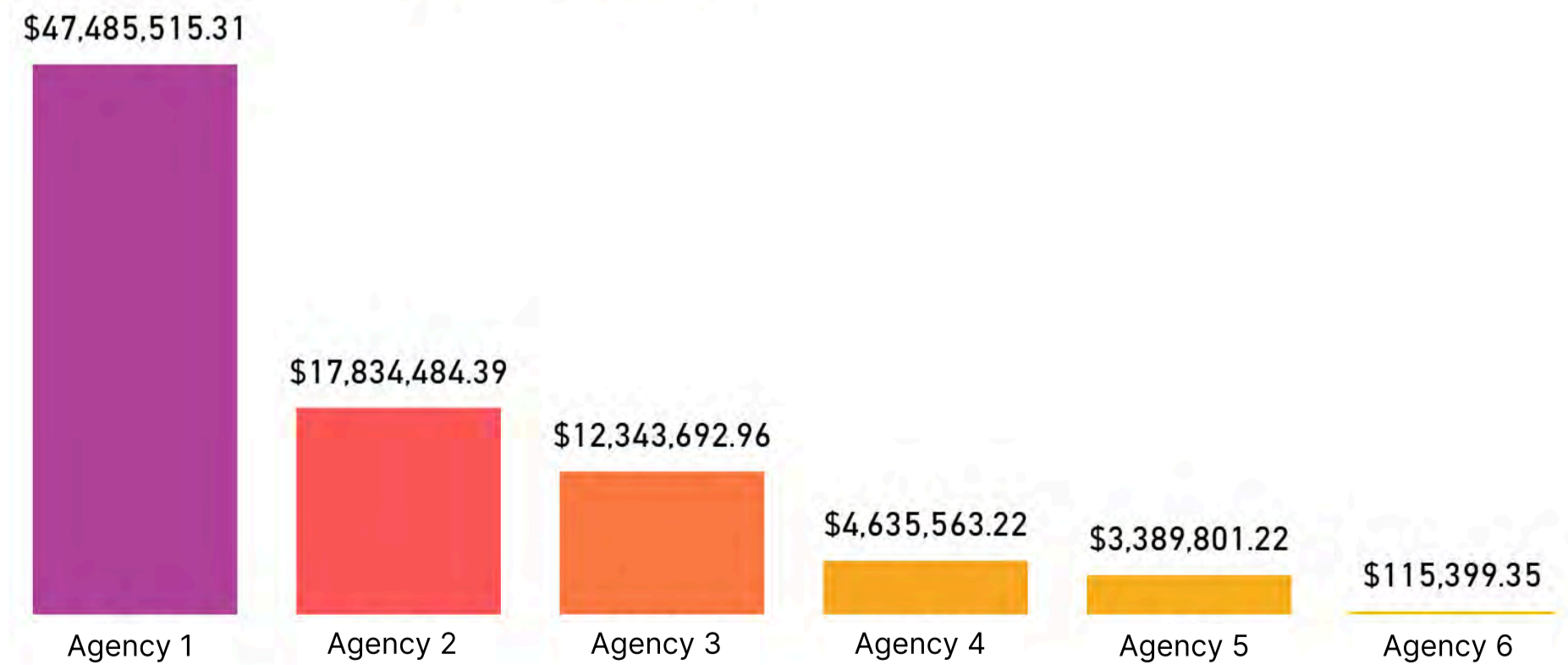
\$115,523,240.36
Total Remaining

42.6%
% Expended

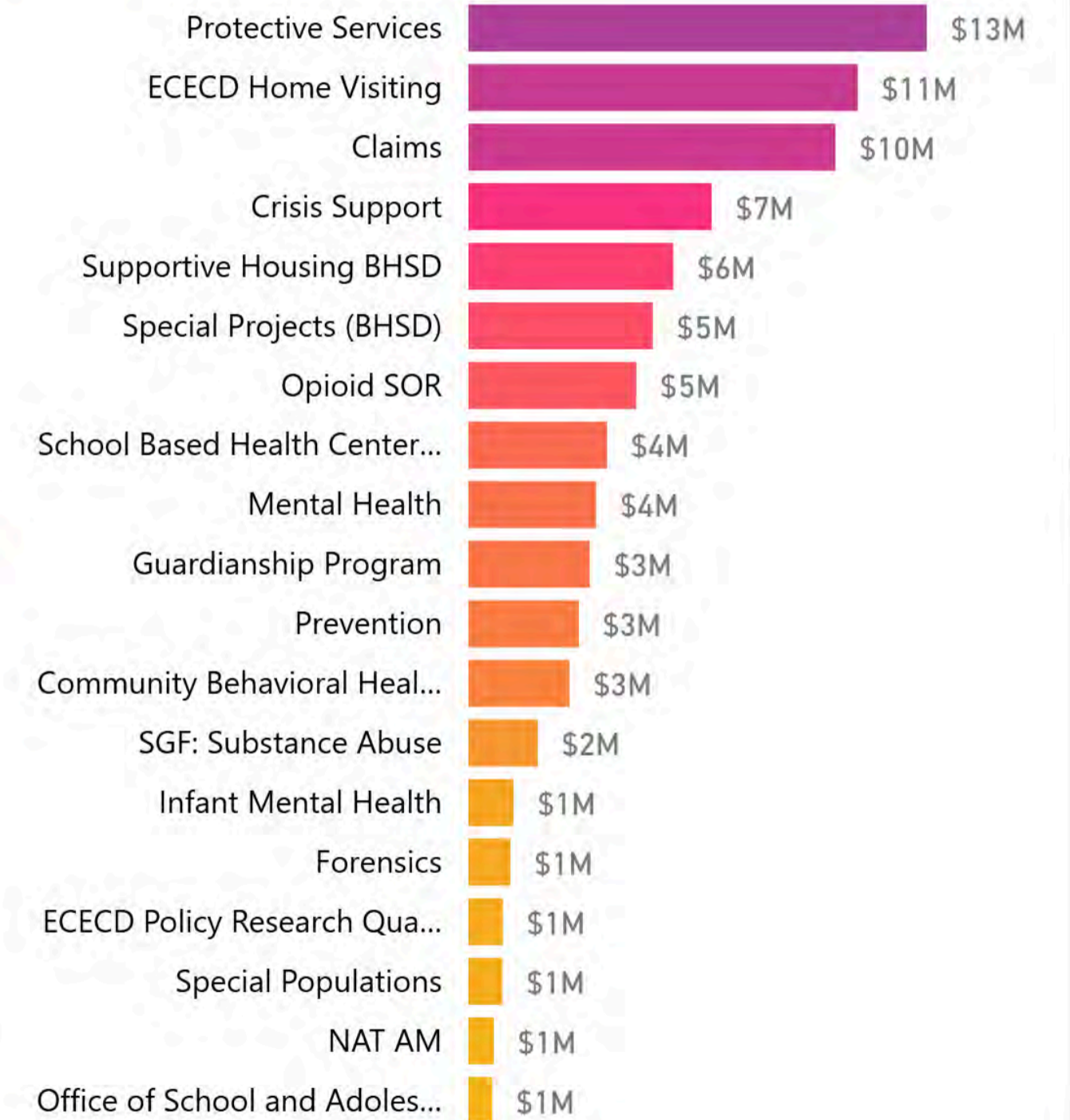
Expended Amount by Month



Expended Amount by Lead Agency



Expended Amount by Program



Program

Fund Source

BUDGET UTILIZATION

- HOME
- EXPENDITURES
- BUDGET UTILIZATION
- SERVICE TRENDS
- CLIENT DEMOGRPAHICS
- PROVIDERS

\$201,327,696.81

Total Budget

\$85,804,456.45

Total Expenditure

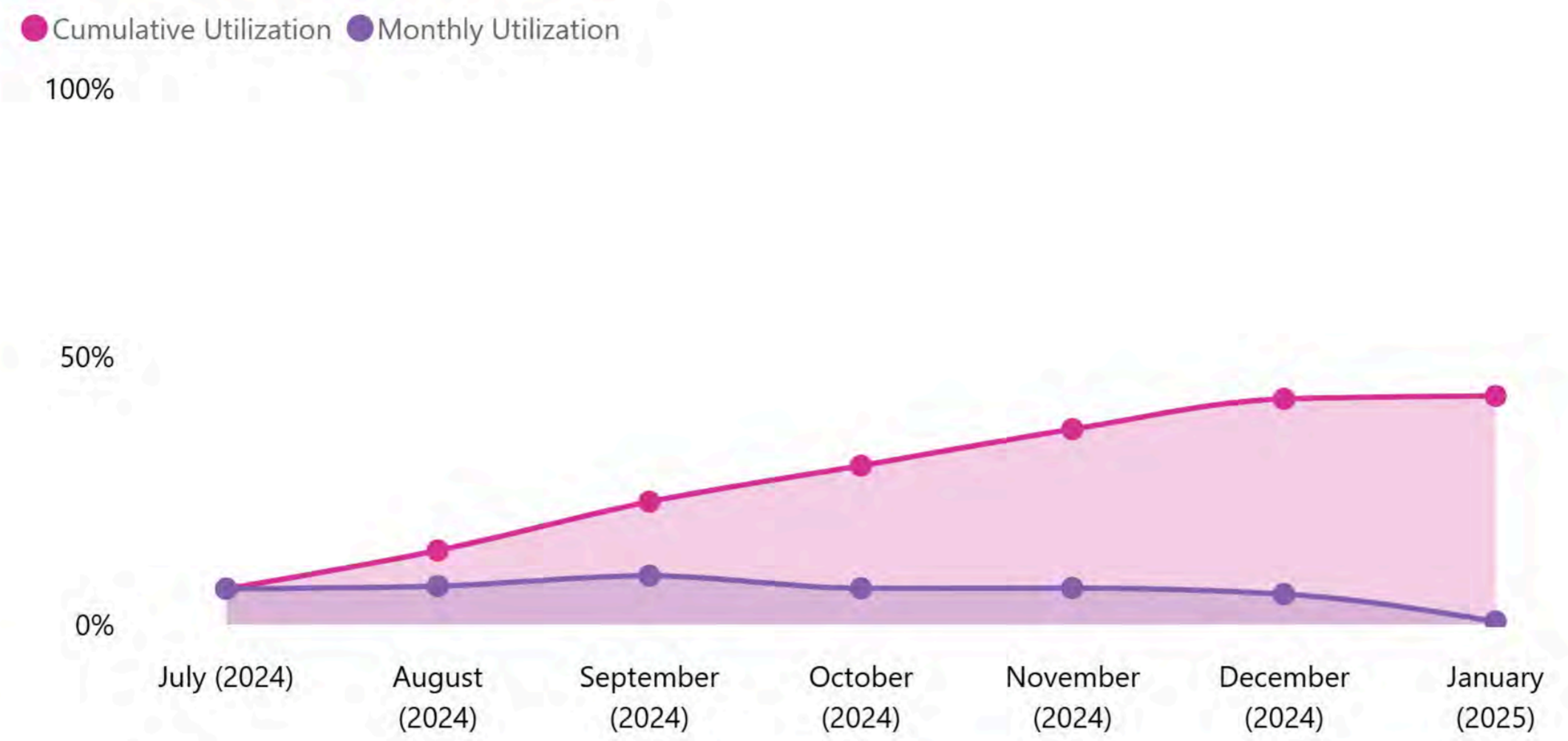
\$115,523,240.36

Total Remaining

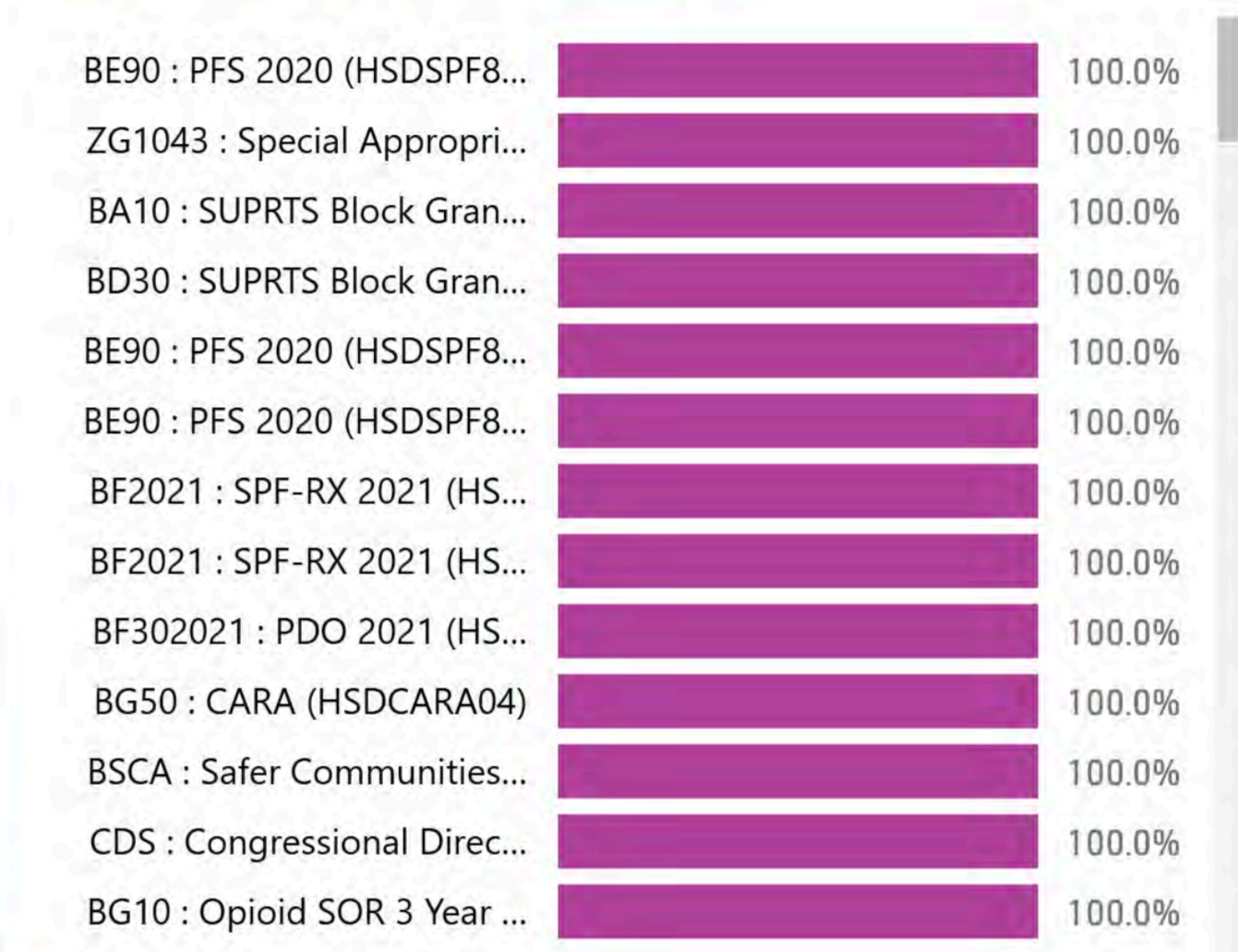
42.6%

% Expended

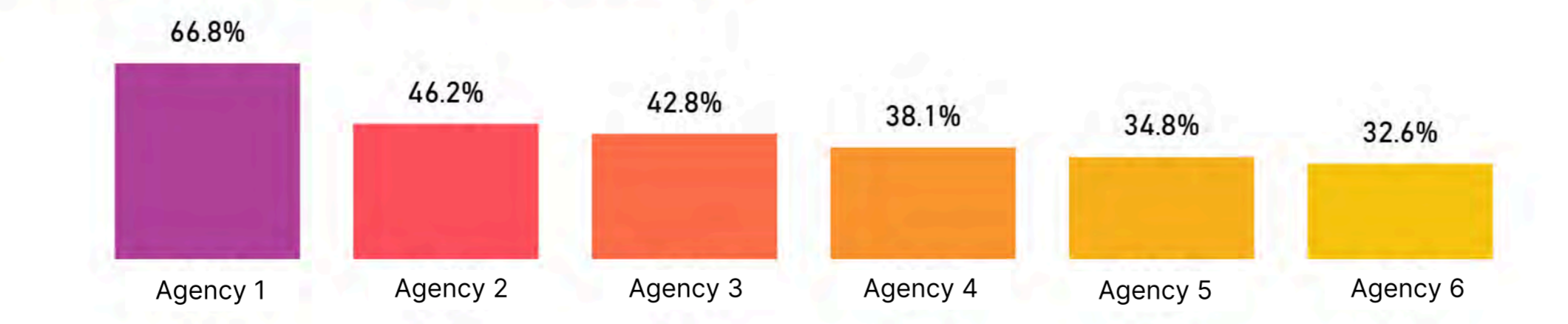
Budget Utilization by Month



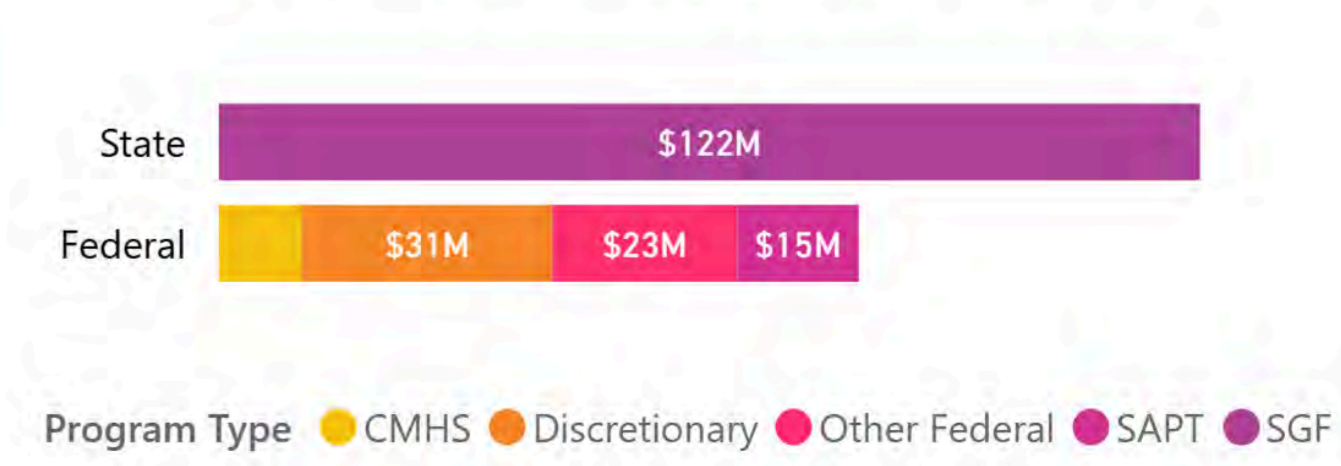
Utilization by Fund Source



Budget Utilization by Lead Agency



Expended Amount by Fund Type



SERVICE TRENDS

HOME

EXPENDITURES

BUDGET UTILIZATION

SERVICE TRENDS

CLIENT DEMOGRPAHICS

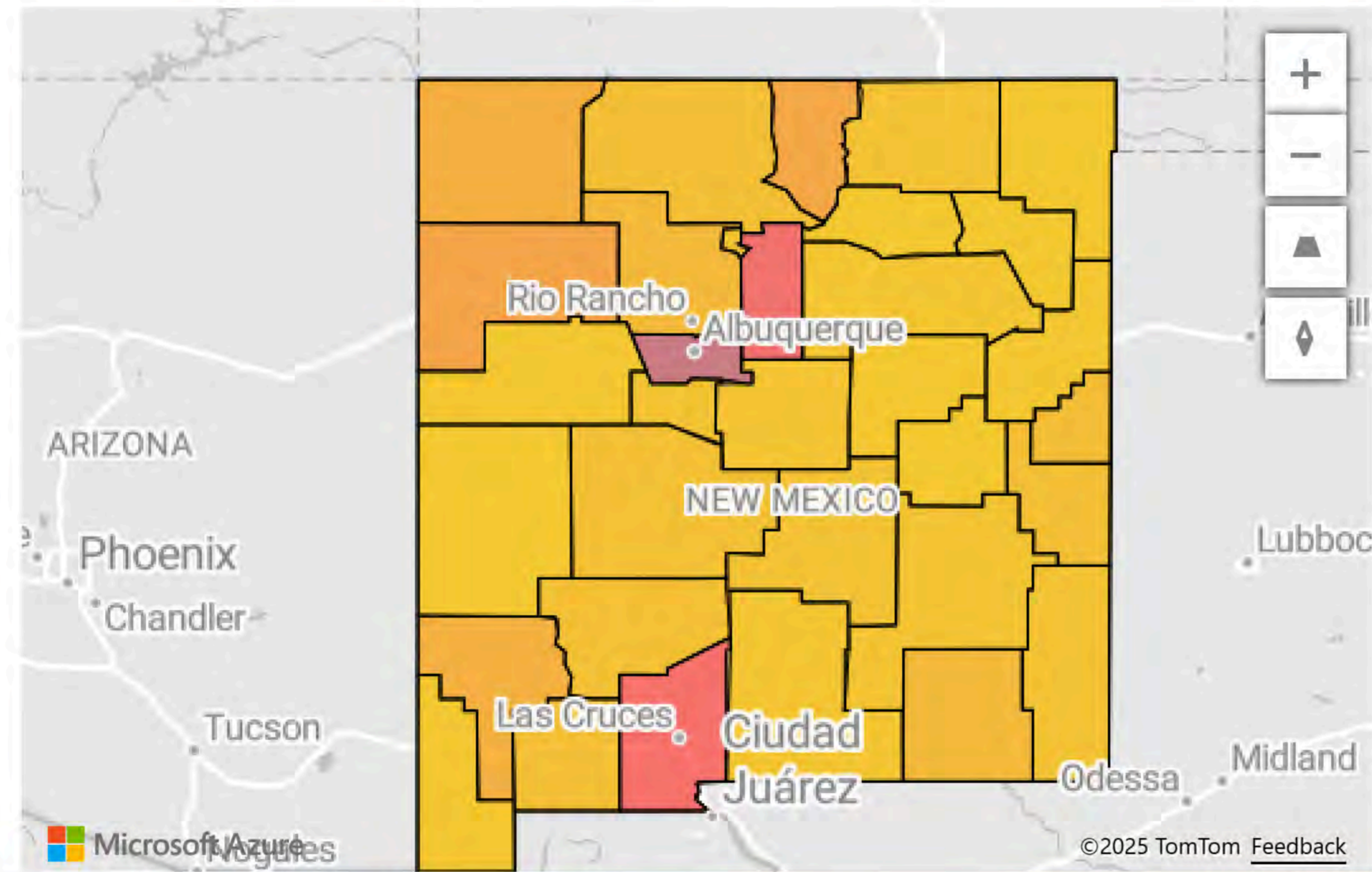
PROVIDERS

\$48,481,199.65
Total Expenditure

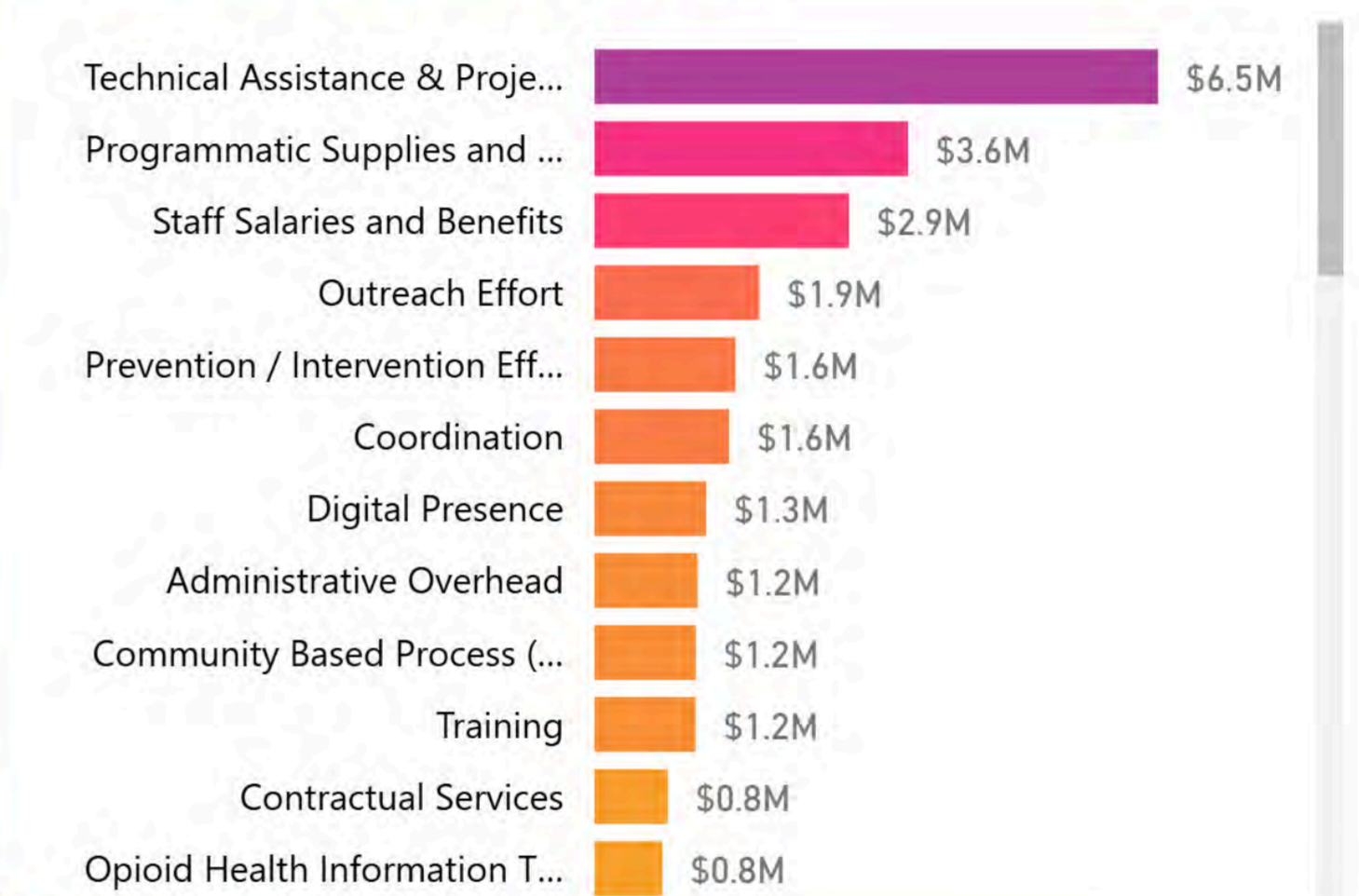
56.50%
Percent Overall

8,375
Services Rendered

\$5,788.80
Avg. Cost per Service



Expended Amount by Service



Expended Amount by Lead Agency



Service Count by Month



Client

Community

Workbook

CLIENT DEMOGRAPHICS

- HOME
- EXPENDITURES
- BUDGET UTILIZATION
- SERVICE TRENDS
- CLIENT DEMOGRPAHICS**
- PROVIDERS

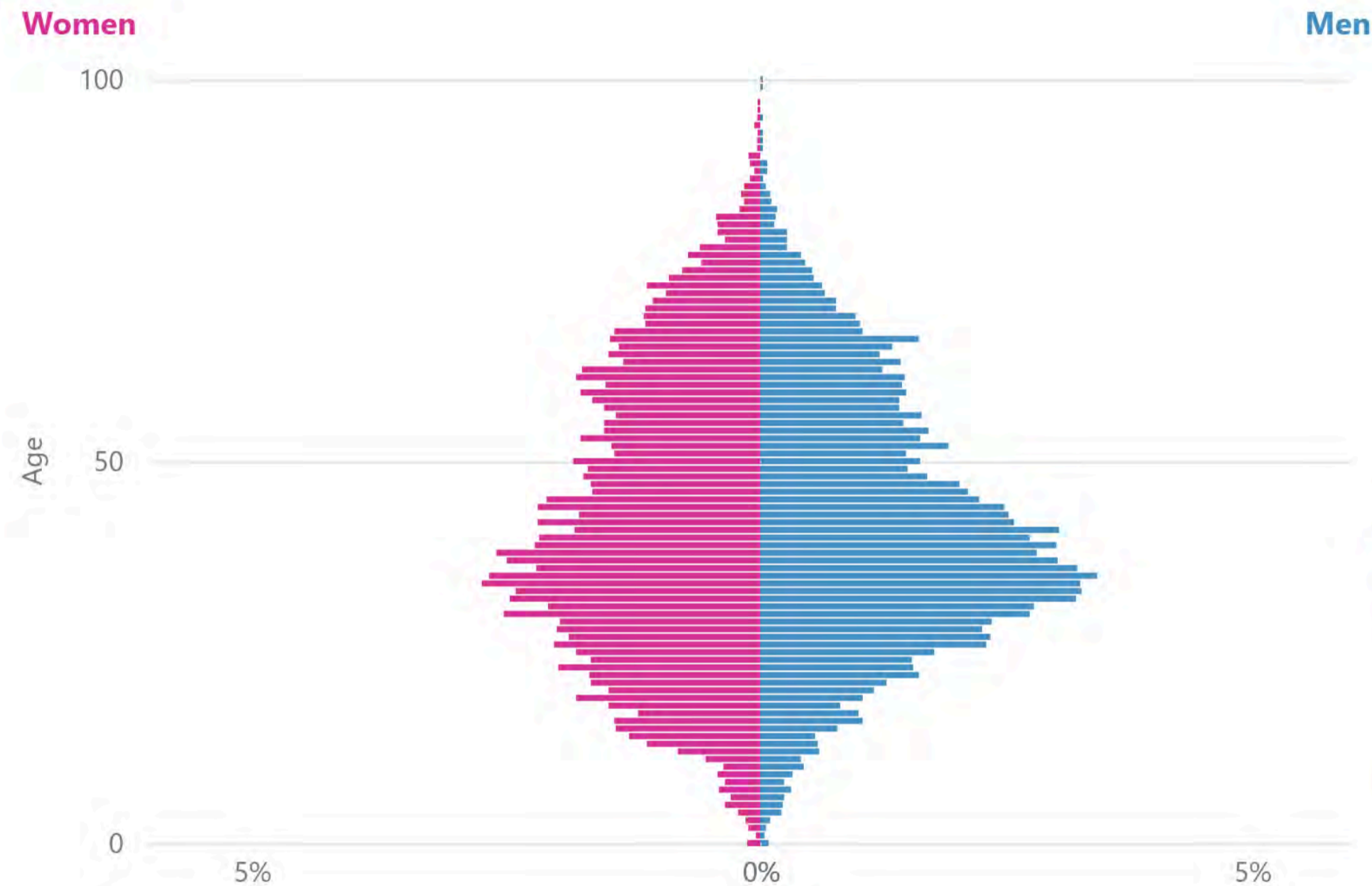
\$21,382,481.06
Total Expenditure

14,106
Clients Served

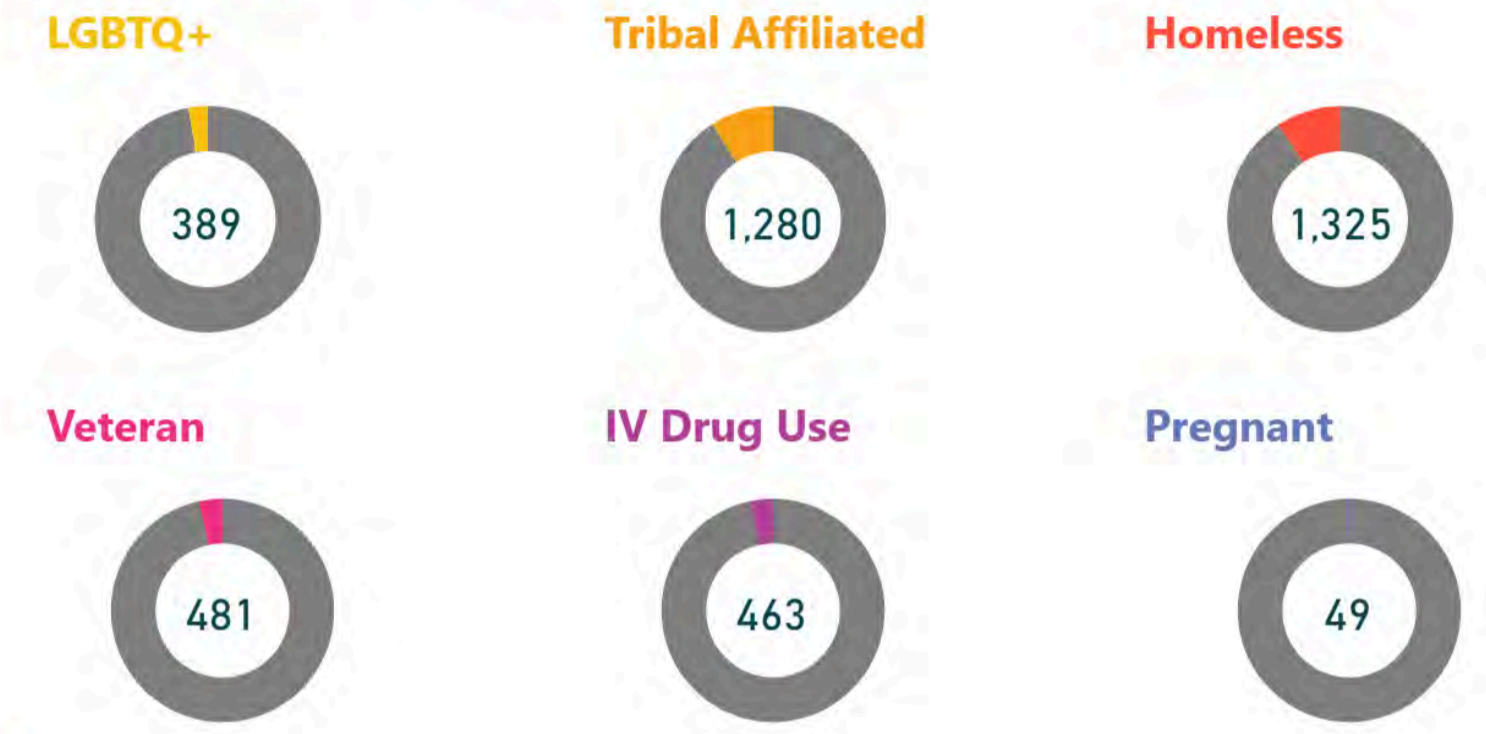
161,898
Services Rendered

\$1,515.84
Avg. Cost per Client

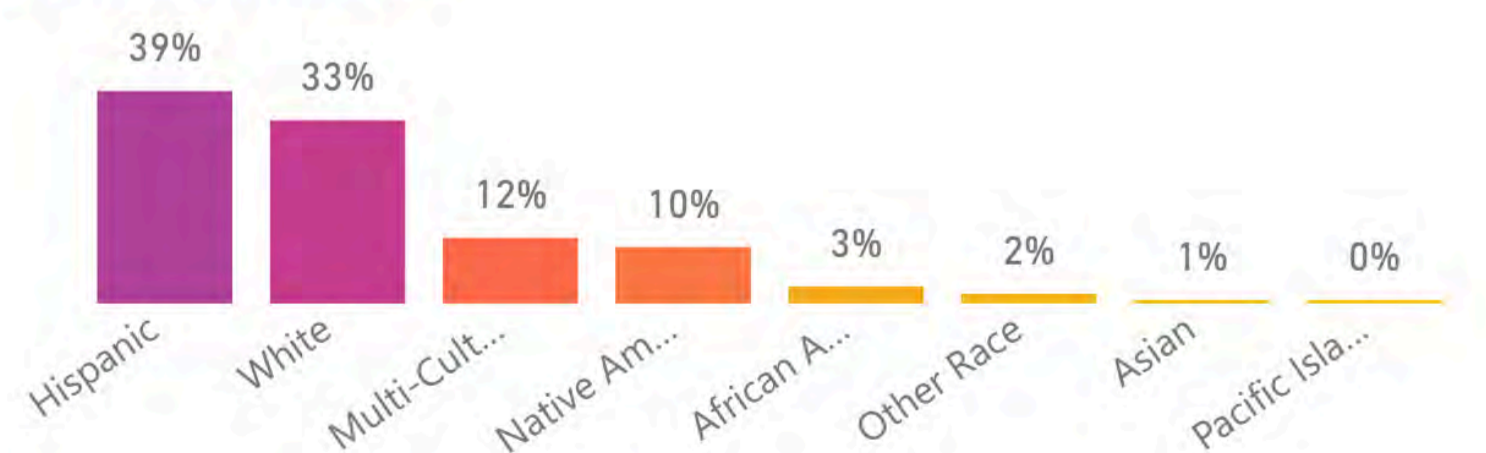
Age and Gender



Special Populations



Race/Ethnicity



Top 10 Diagnoses



PROVIDERS

HOME

EXPENDITURES

BUDGET UTILIZATION

SERVICE TRENDS

CLIENT DEMOGRPAHICS

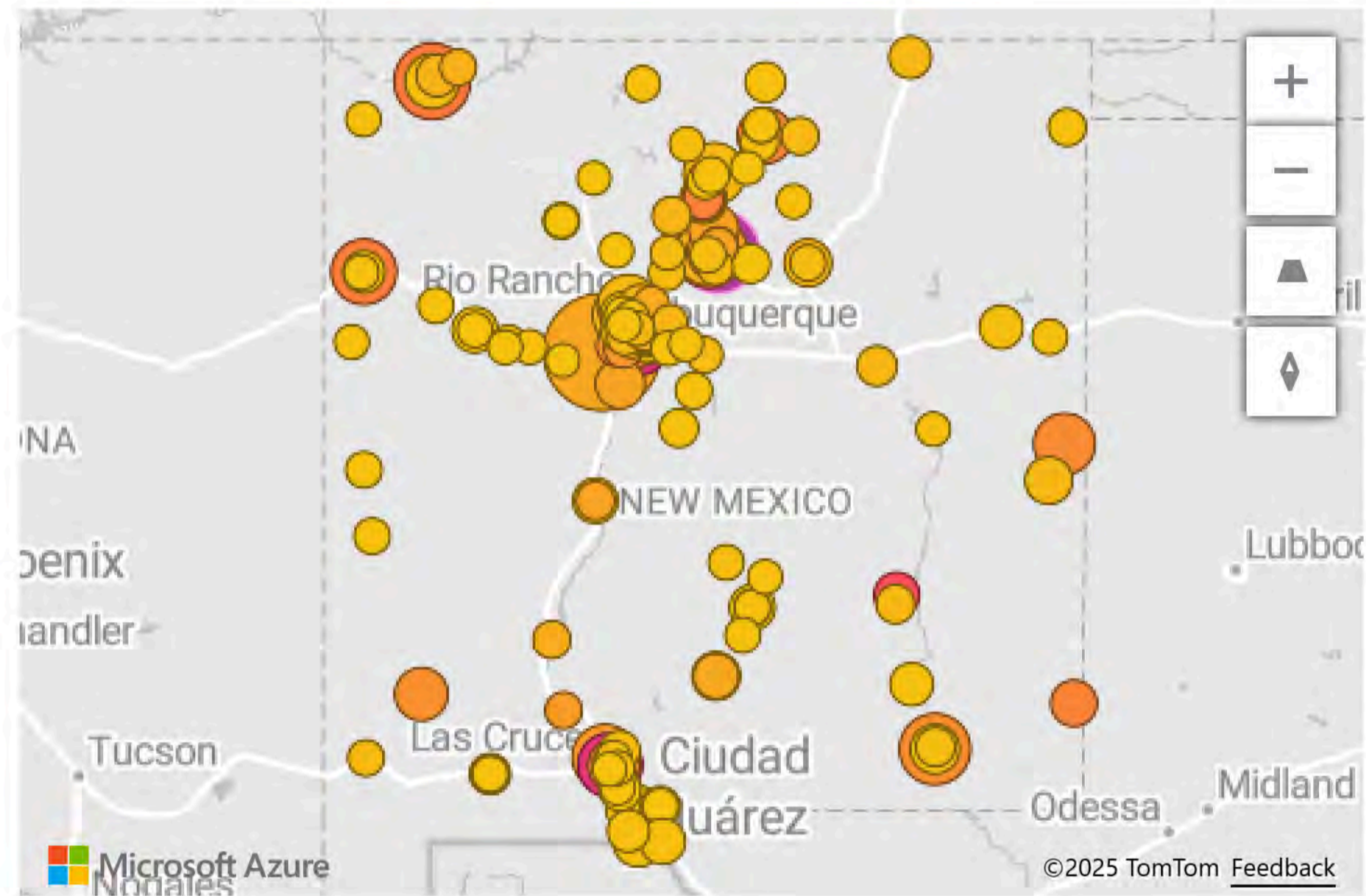
PROVIDERS

\$85,804,456.45
Total Expenditure

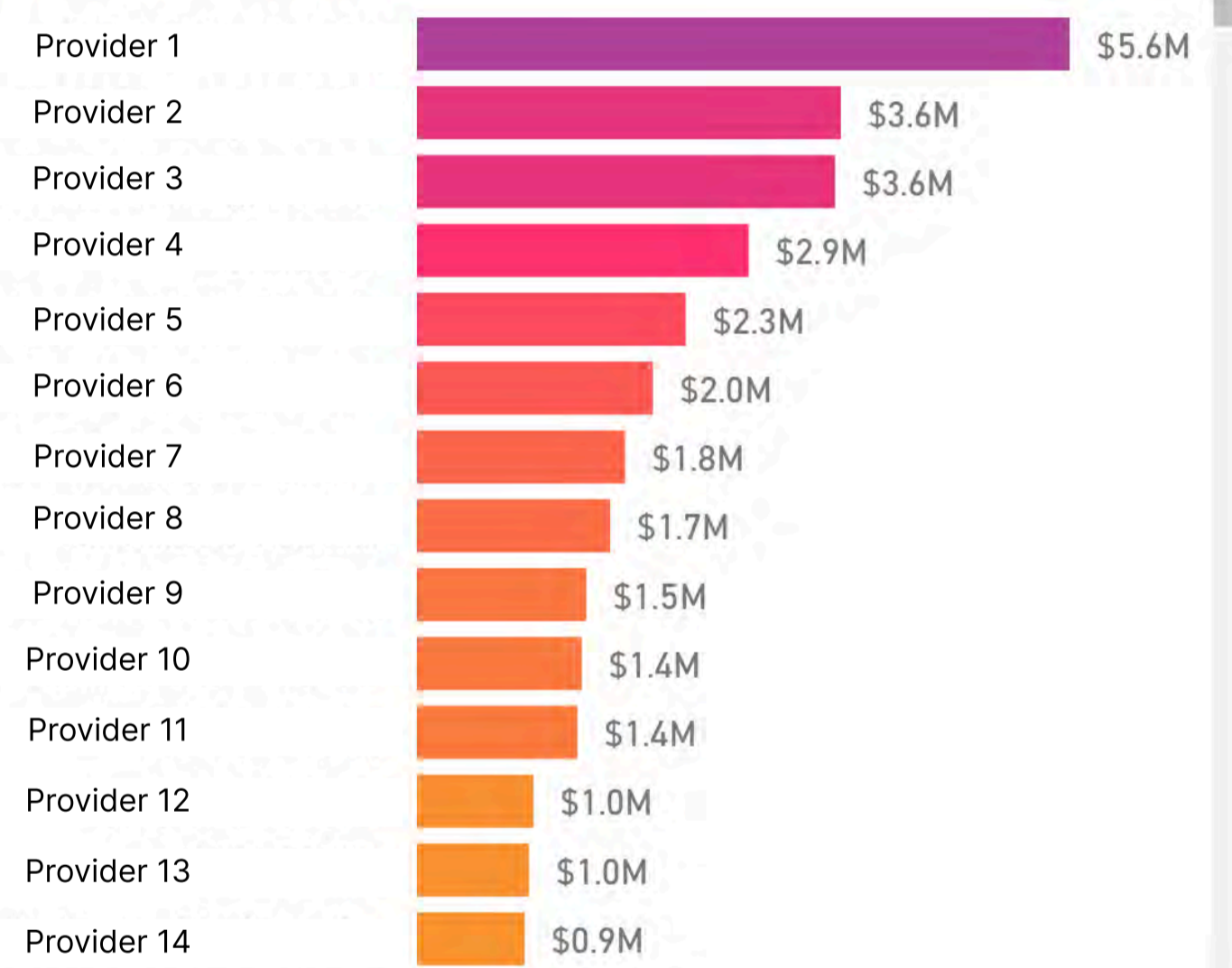
391
Active Providers

179,580
Services Rendered

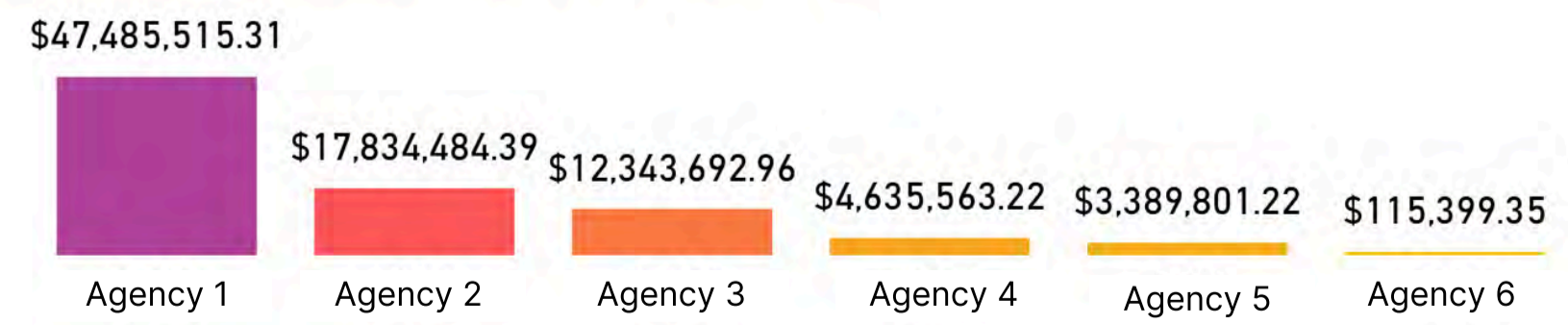
\$477.81
Avg. Cost per Service



Expended Amount by Provider



Expended Amount by Lead Agency



Provider Speciality
All

Client Based Se... Community Bas... Vendor Based S...

HOME

EXPENDITURES

BUDGET UTILIZATION

SERVICE TRENDS

CLIENT DEMOGRAPHICS

PROVIDERS

LEGISLATIVE FINANCE COMMITTEE

ASO DASHBOARD

LEAD AGENCY All

FISCAL YEAR 2025

Last Data Refresh

1/22/2025 5:19:23 AM

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EXPENDITURES

HOME

EXPENDITURES

BUDGET UTILIZATION

SERVICE TRENDS

CLIENT DEMOGRPAHICS

PROVIDERS

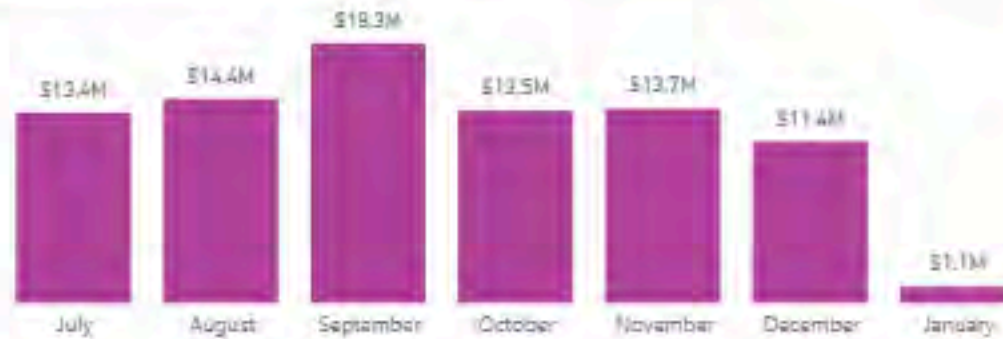
\$201,327,696.81
Total Budget

\$85,804,456.45
Total Expenditure

\$115,523,240.36
Total Remaining

42.6%
% Expended

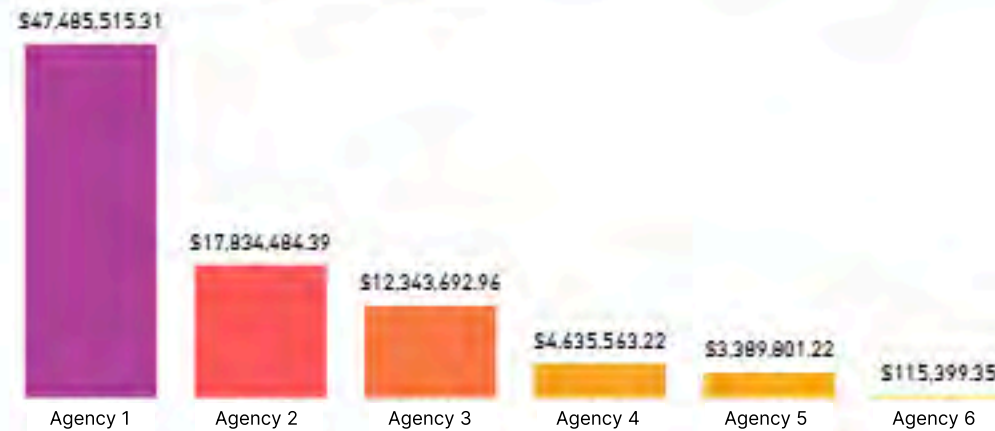
Expended Amount by Month



Expended Amount by Program



Expended Amount by Lead Agency



Program

Fund Source

BUDGET UTILIZATION

- HOME
- EXPENDITURES
- BUDGET UTILIZATION
- SERVICE TRENDS
- CLIENT DEMOGRPAHICS
- PROVIDERS

\$201,327,696.81
Total Budget

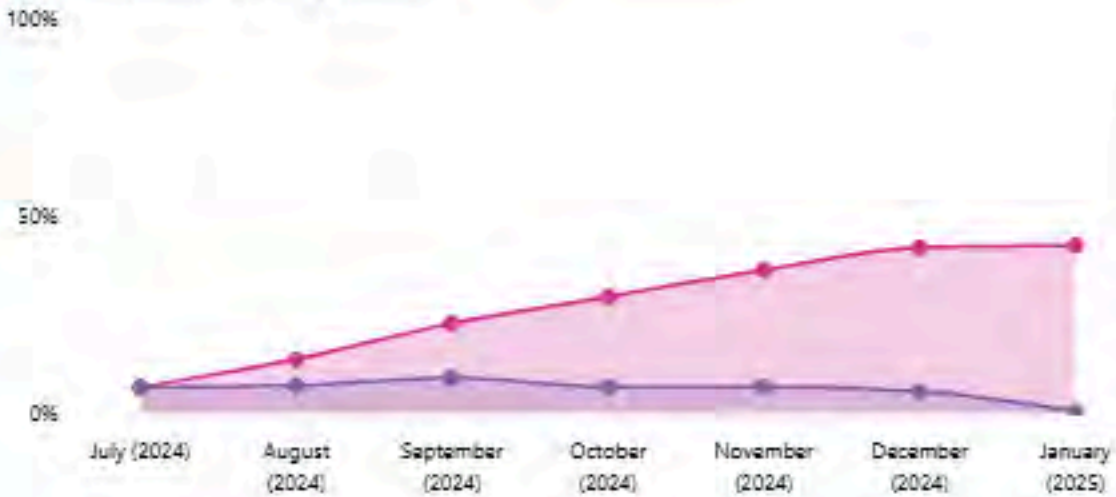
\$85,804,456.45
Total Expenditure

\$115,523,240.36
Total Remaining

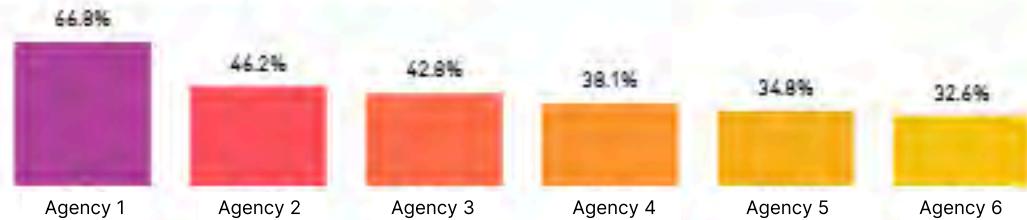
42.6%
% Expended

Budget Utilization by Month

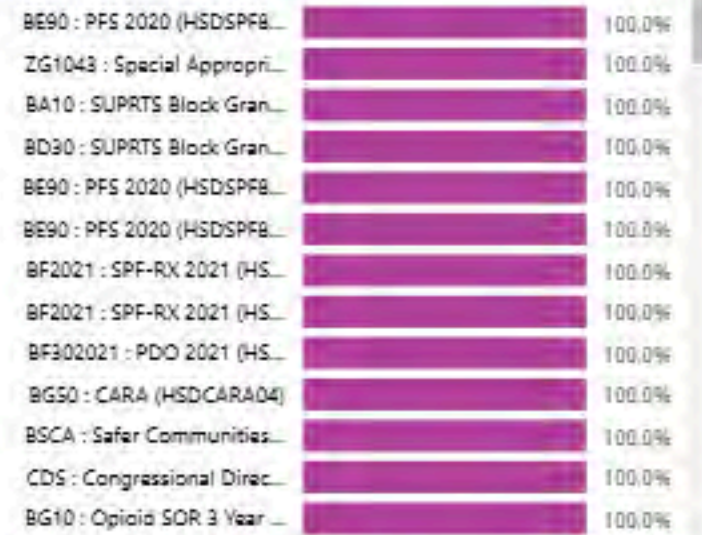
● Cumulative Utilization ● Monthly Utilization



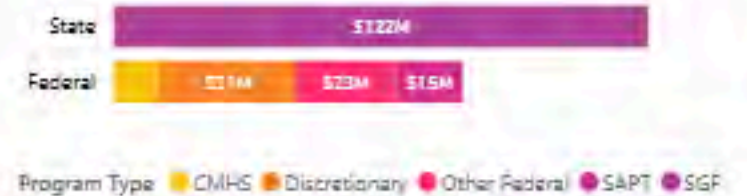
Budget Utilization by Lead Agency



Utilization by Fund Source



Expended Amount by Fund Type



SERVICE TRENDS

HOME

EXPENDITURES

BUDGET UTILIZATION

SERVICE TRENDS

CLIENT DEMOGRPAHICS

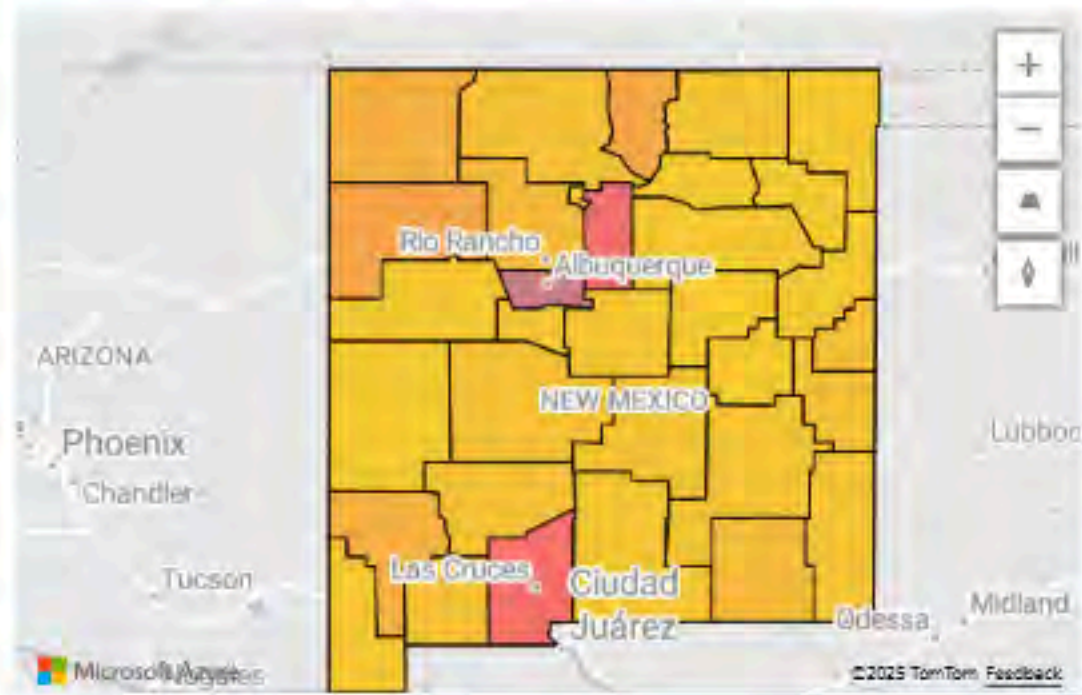
PROVIDERS

\$48,481,199.65
Total Expenditure

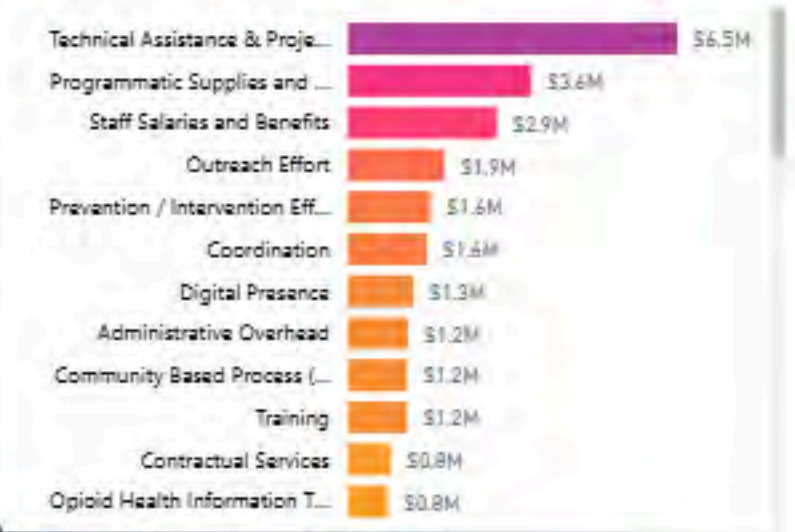
56.50%
Percent Overall

8,375
Services Rendered

\$5,788.80
Avg. Cost per Service



Expended Amount by Service



Expended Amount by Lead Agency



Service Count by Month



Client

Community

Workbook

CLIENT DEMOGRAPHICS

HOME

EXPENDITURES

BUDGET UTILIZATION

SERVICE TRENDS

CLIENT DEMOGRPAHICS

PROVIDERS

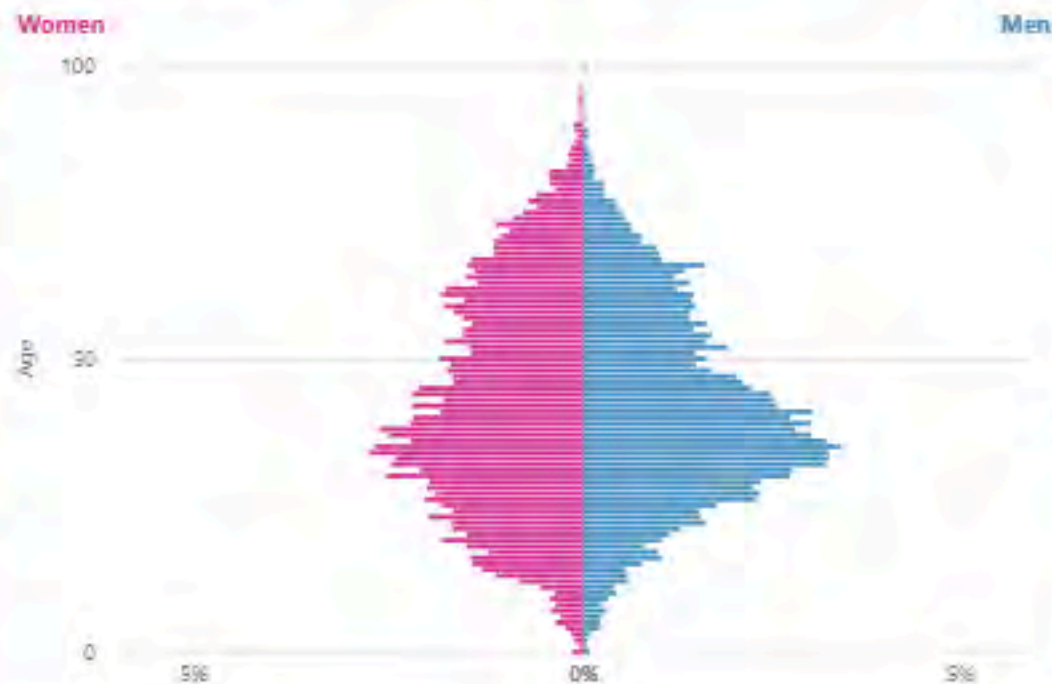
\$21,382,481.06
Total Expenditure

14,106
Clients Served

161,898
Services Rendered

\$1,515.84
Avg. Cost per Client

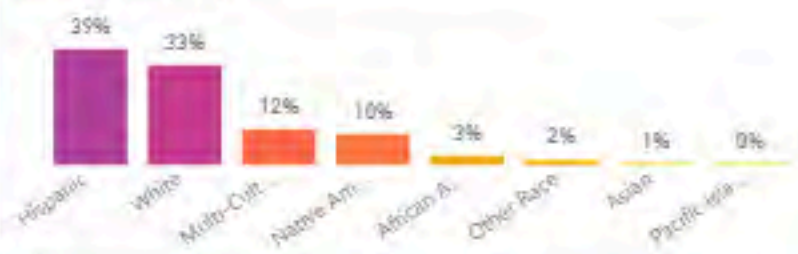
Age and Gender



Special Populations



Race/Ethnicity



Top 10 Diagnoses



PROVIDERS

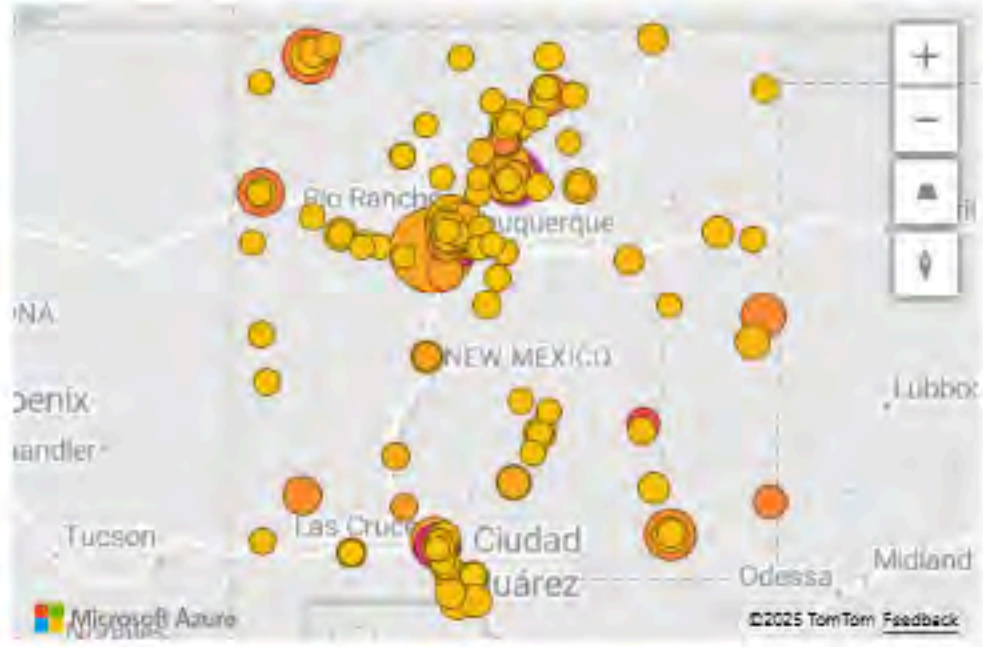
- HOME
- EXPENDITURES
- BUDGET UTILIZATION
- SERVICE TRENDS
- CLIENT DEMOGRPAHICS
- PROVIDERS

\$85,804,456.45
Total Expenditure

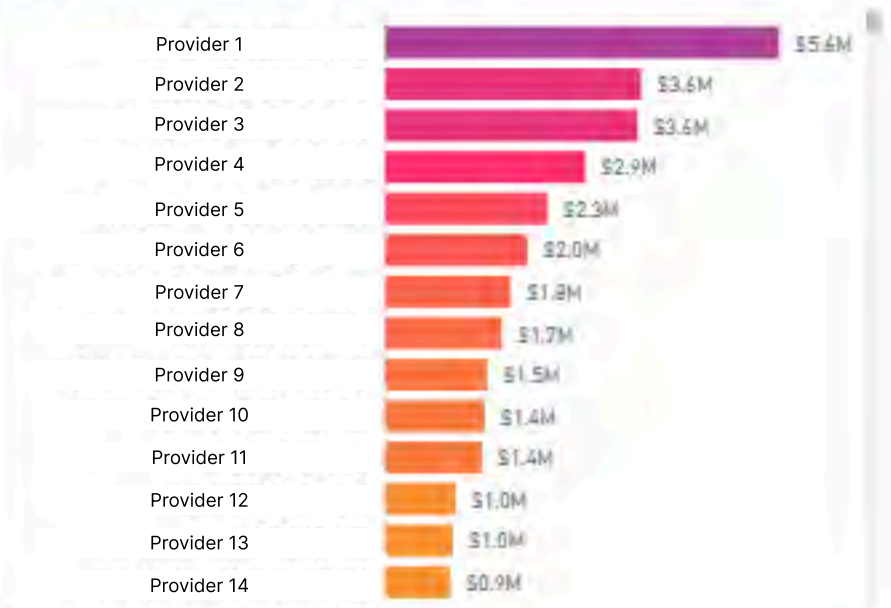
391
Active Providers

179,580
Services Rendered

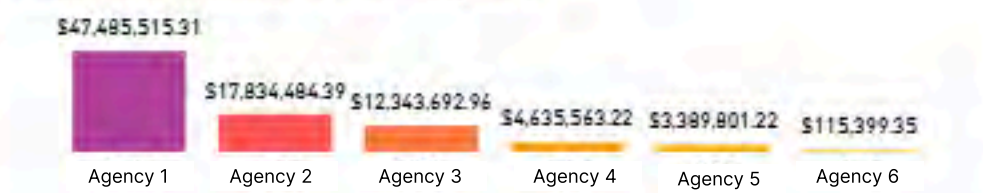
\$477.81
Avg. Cost per Service



Expended Amount by Provider



Expended Amount by Lead Agency



Provider Speciality

All

- Client Based Se...
- Community Bas...
- Vendor Based S...

HOME

COHORT
DEMOGRAPHICS

ASSESSMENTS

PLACEMENTS

PROVIDERS

KEVIN S SETTLEMENT

CONTINUOUS IMPROVEMENT DASHBOARD

Calendar Year 

COHORT OVERVIEW

HOME

COHORT DEMOGRAPHICS

ASSESSMENTS

PLACEMENTS

PROVIDERS

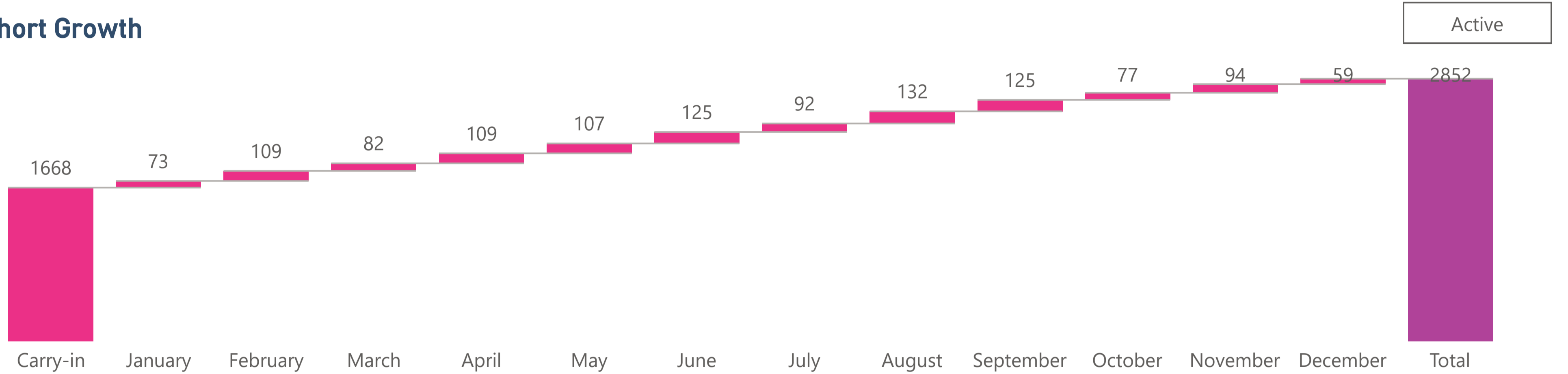
2852
Cohort Count

99
Avg. Monthly Entries

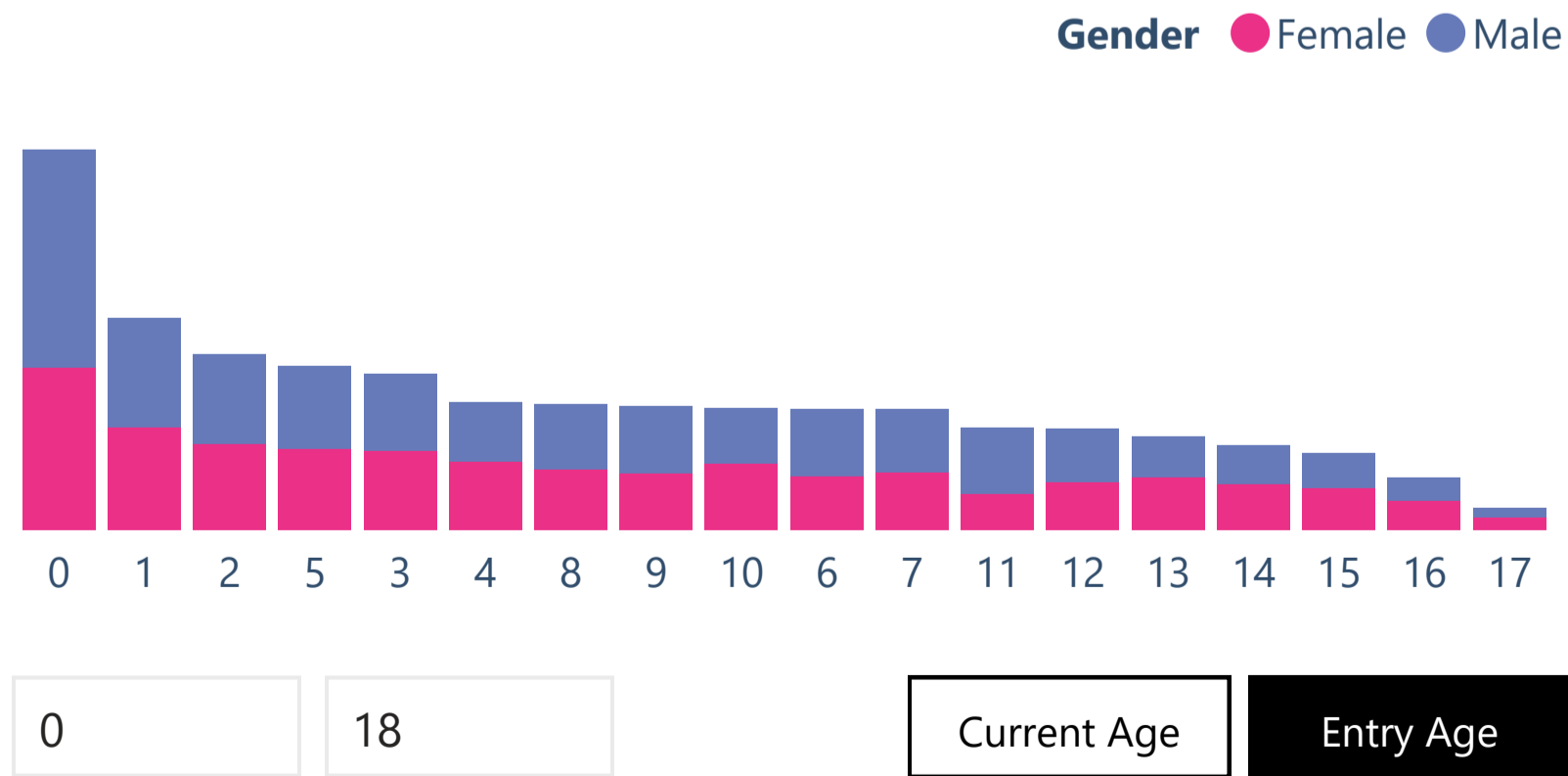
122
Avg. Monthly Exits

849
Avg. Episode Length

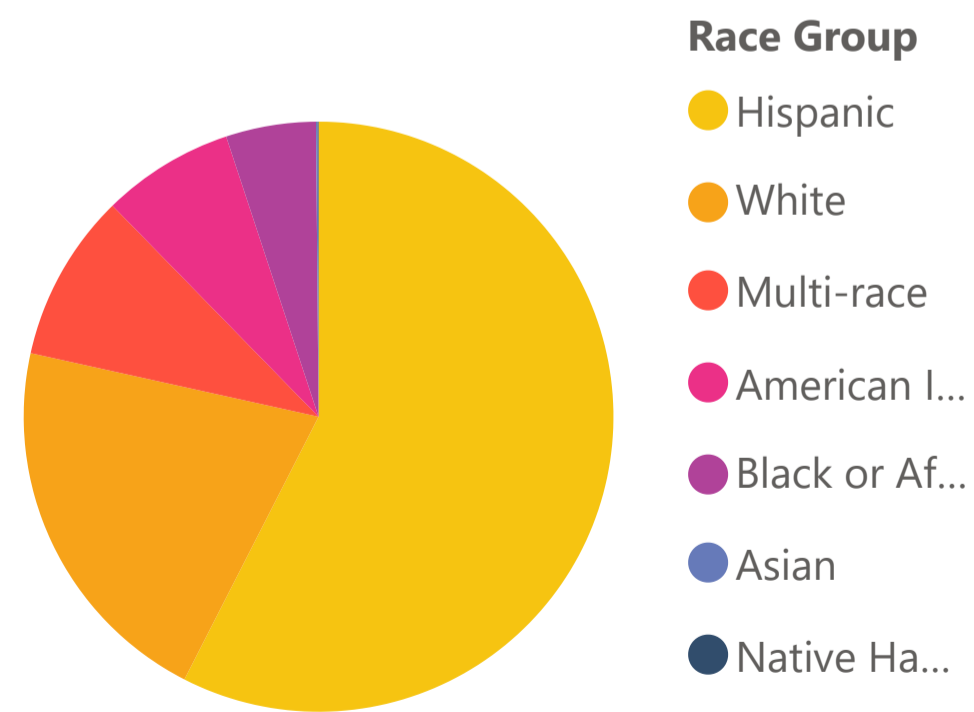
Cohort Growth



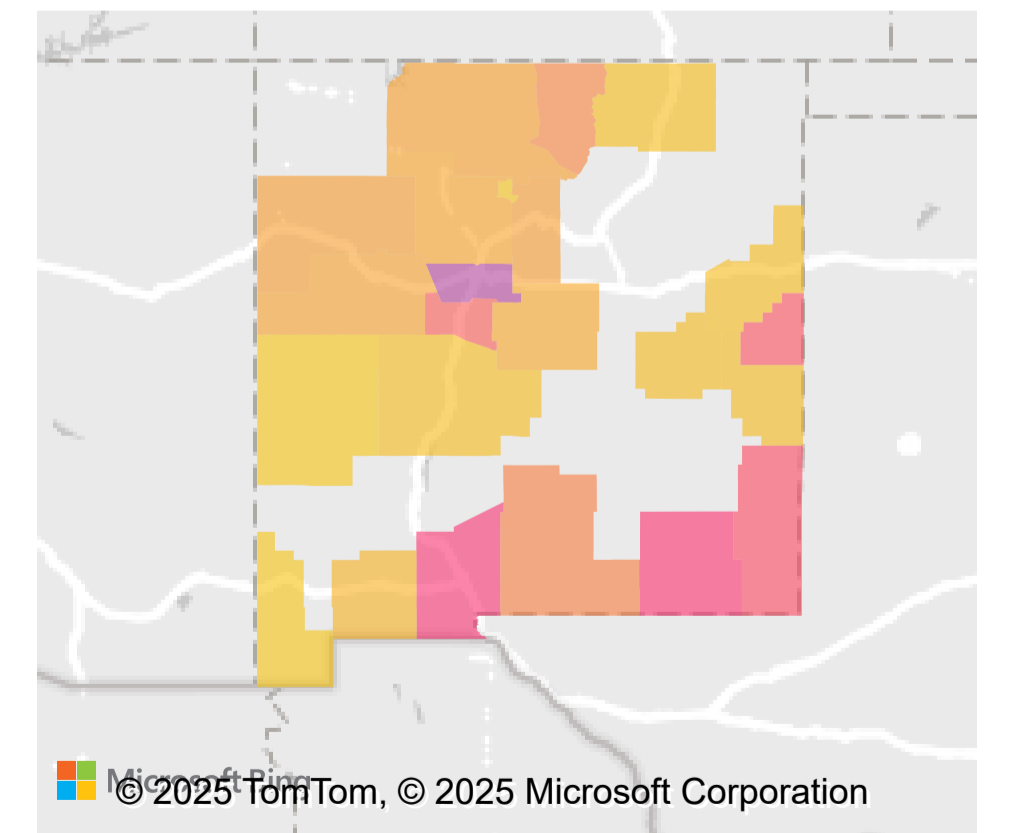
Age and Gender Distribution



Race and Ethnicity



Cases by County



ASSESSMENTS

HOME

COHORT DEMOGRAPHICS

ASSESSMENTS

PLACEMENTS

PROVIDERS

1118
Total Children Assessed

2361
Total Assessments

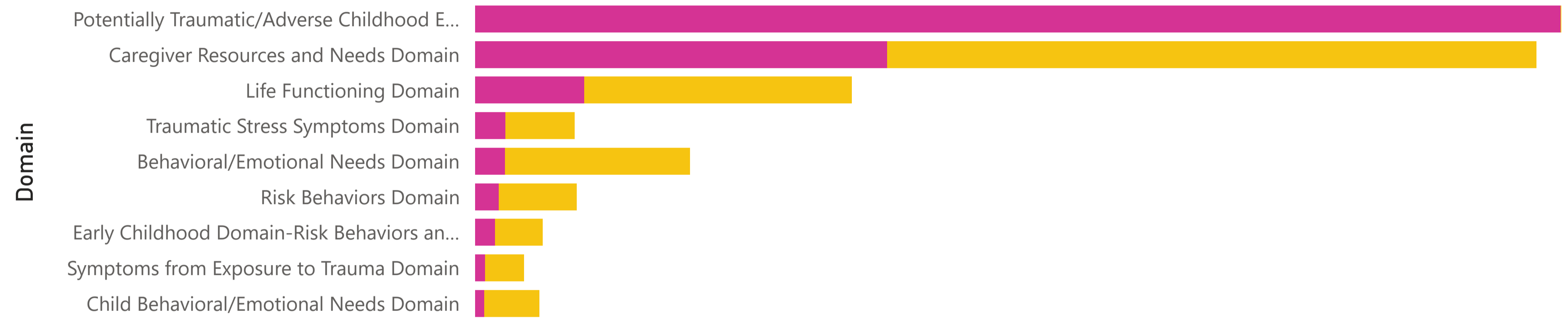
38%
% of Cohort Assessed

88%
% with Referrals

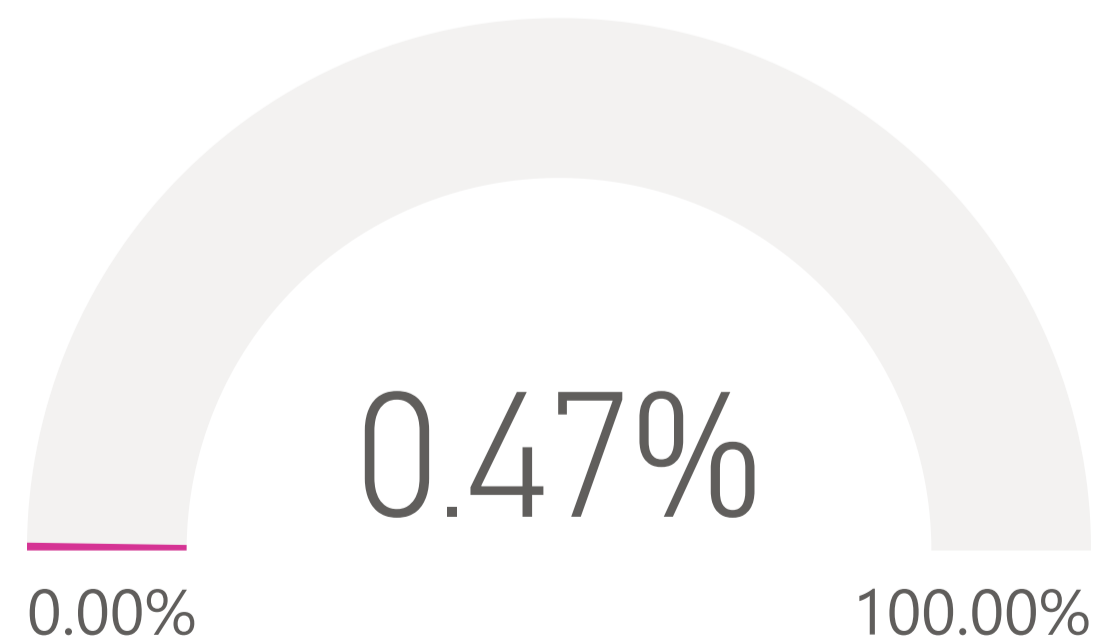
Results by Domain

CANS CAT

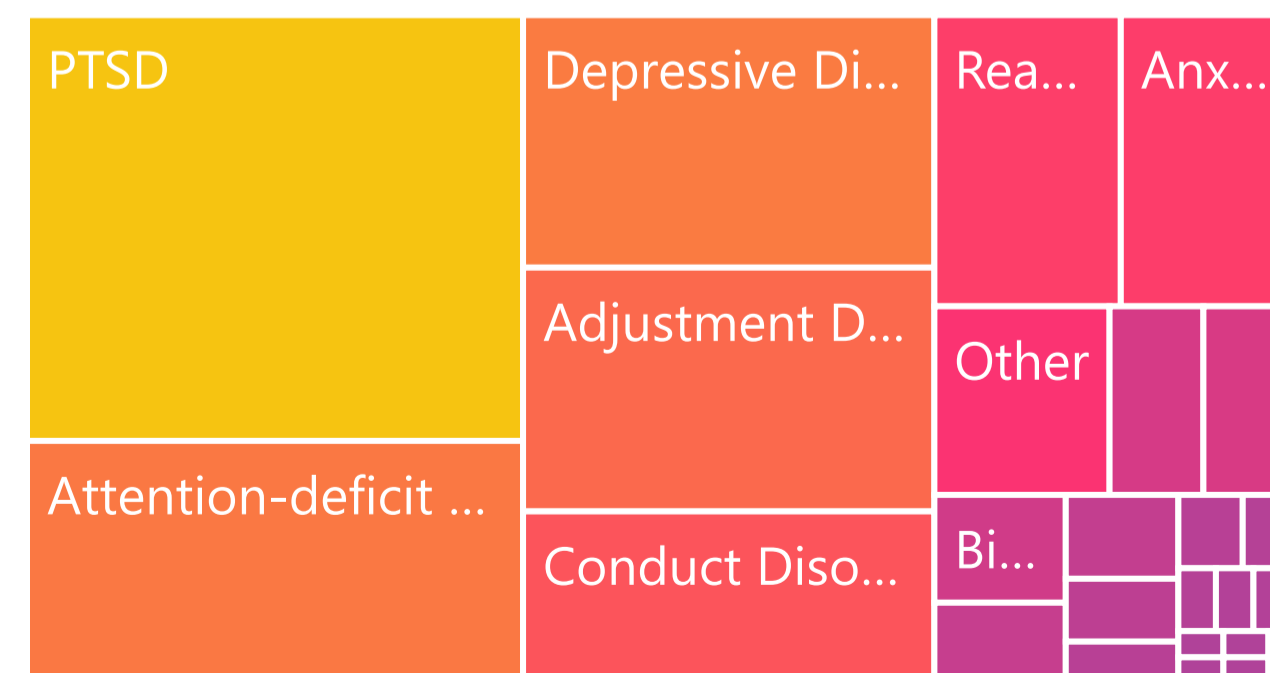
● Immediate Action Needed ● Action Needed



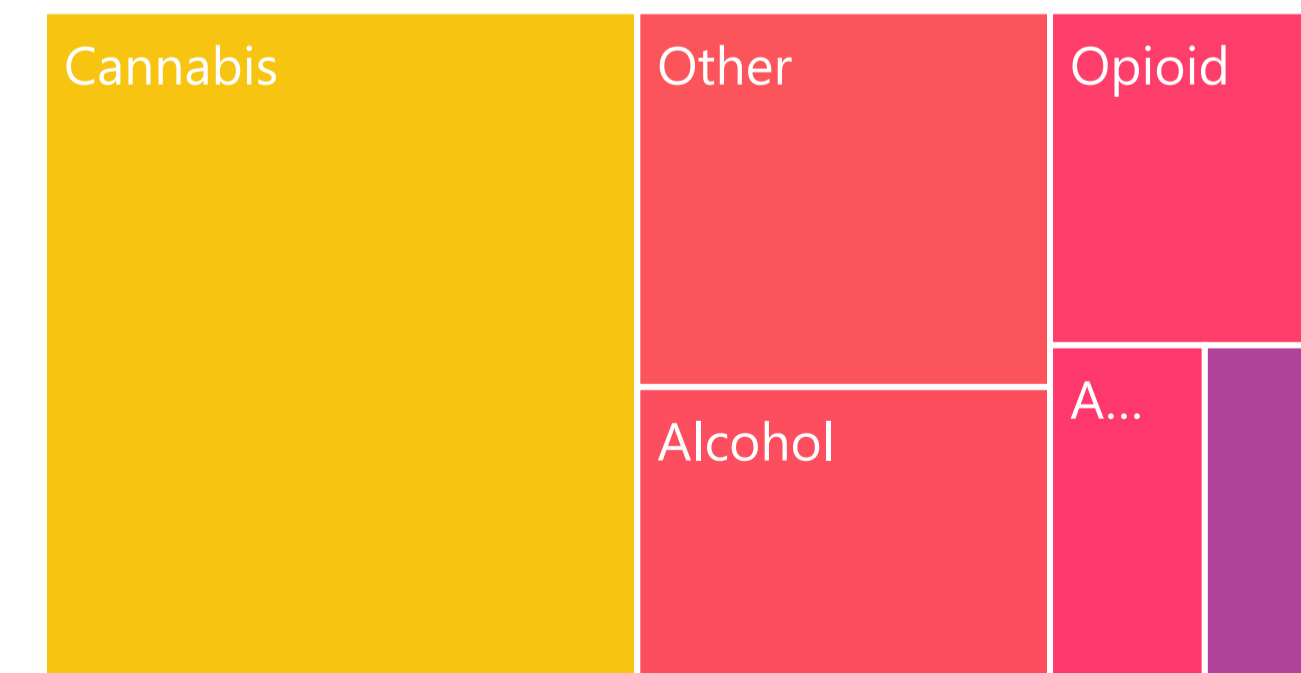
% of Assessments Shared



Top Mental Health Diagnoses



Top Substance Use Diagnoses



PLACEMENTS

HOME

COHORT DEMOGRAPHICS

ASSESSMENTS

PLACEMENTS

PROVIDERS

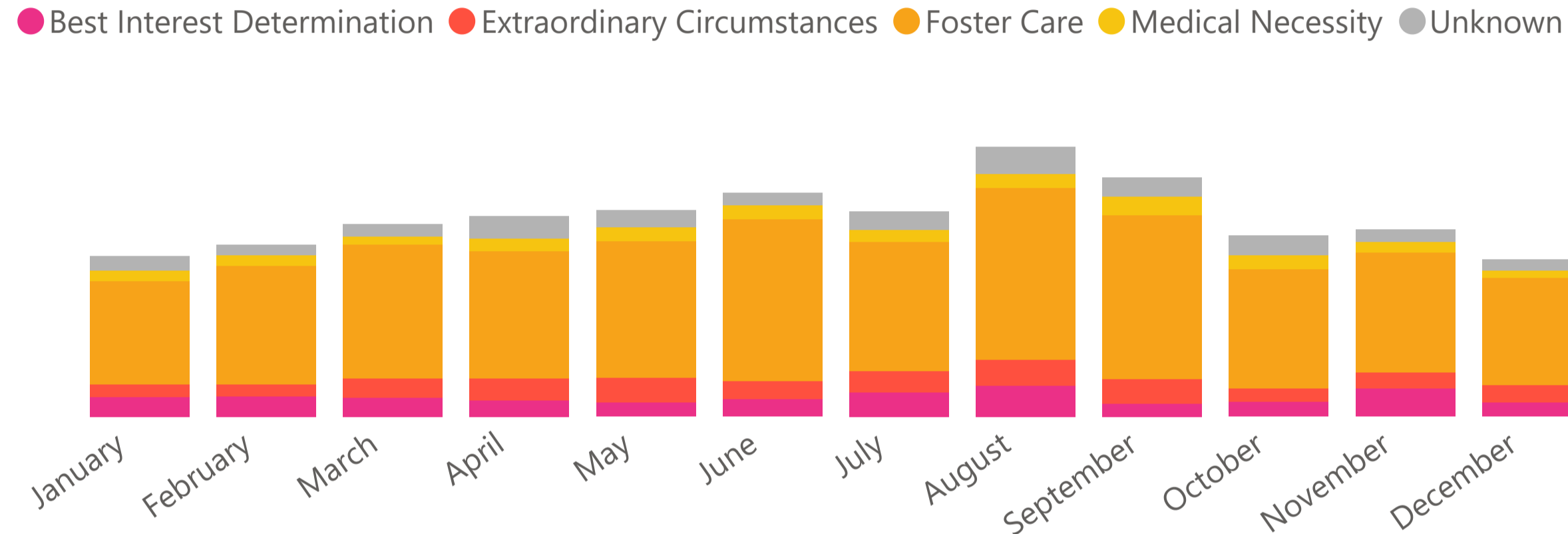
4282
Total Placements

1.85
Avg. Placement Moves

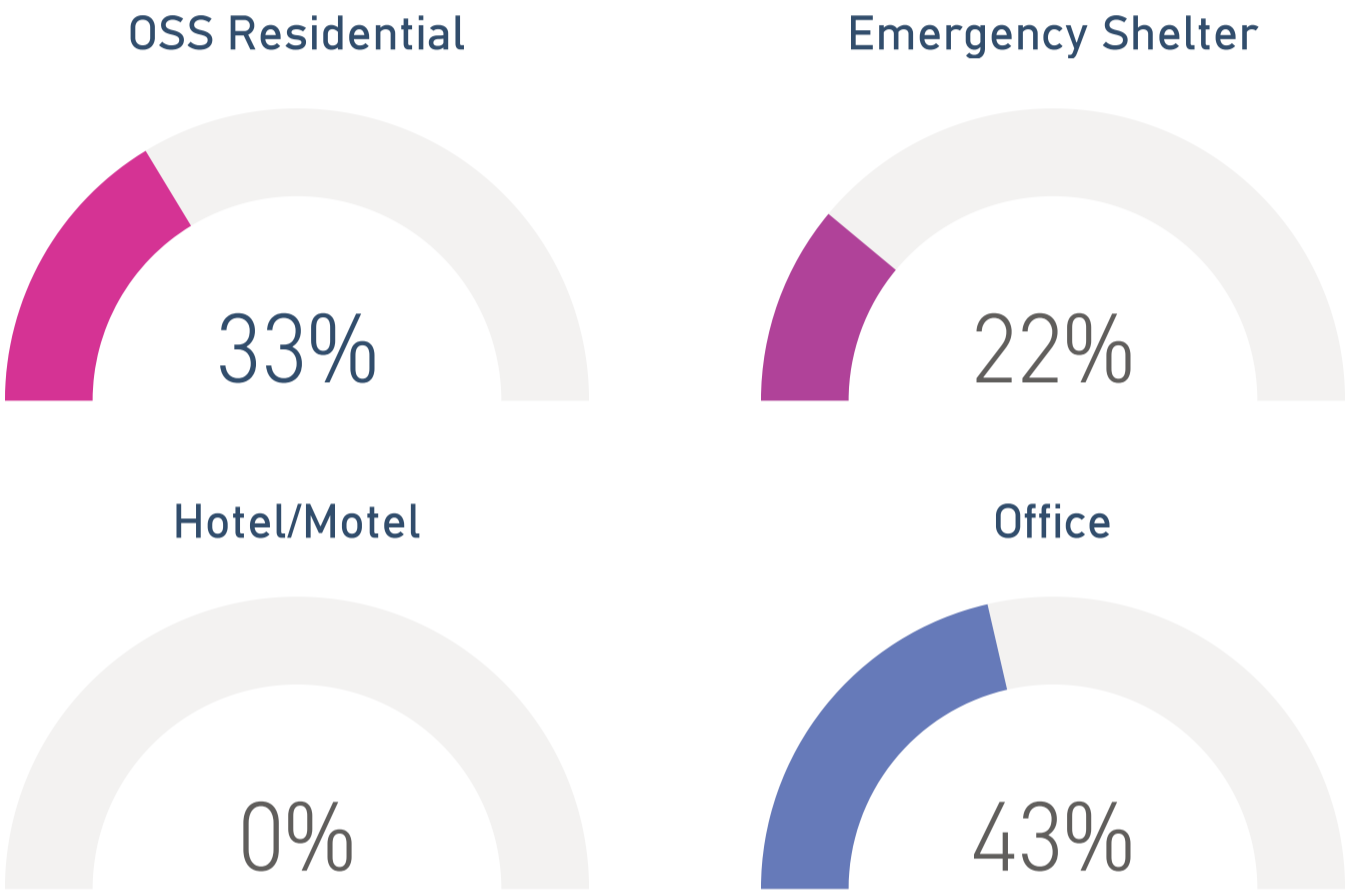
178
Avg. Placement Length

243
Total TFC Placements

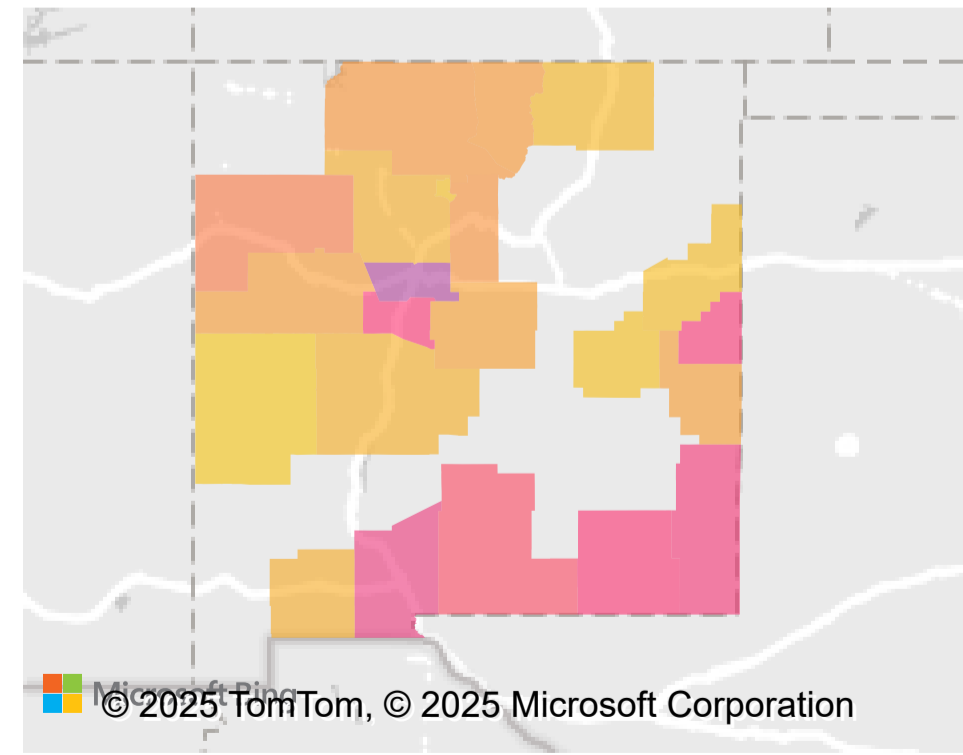
New Placements by Month



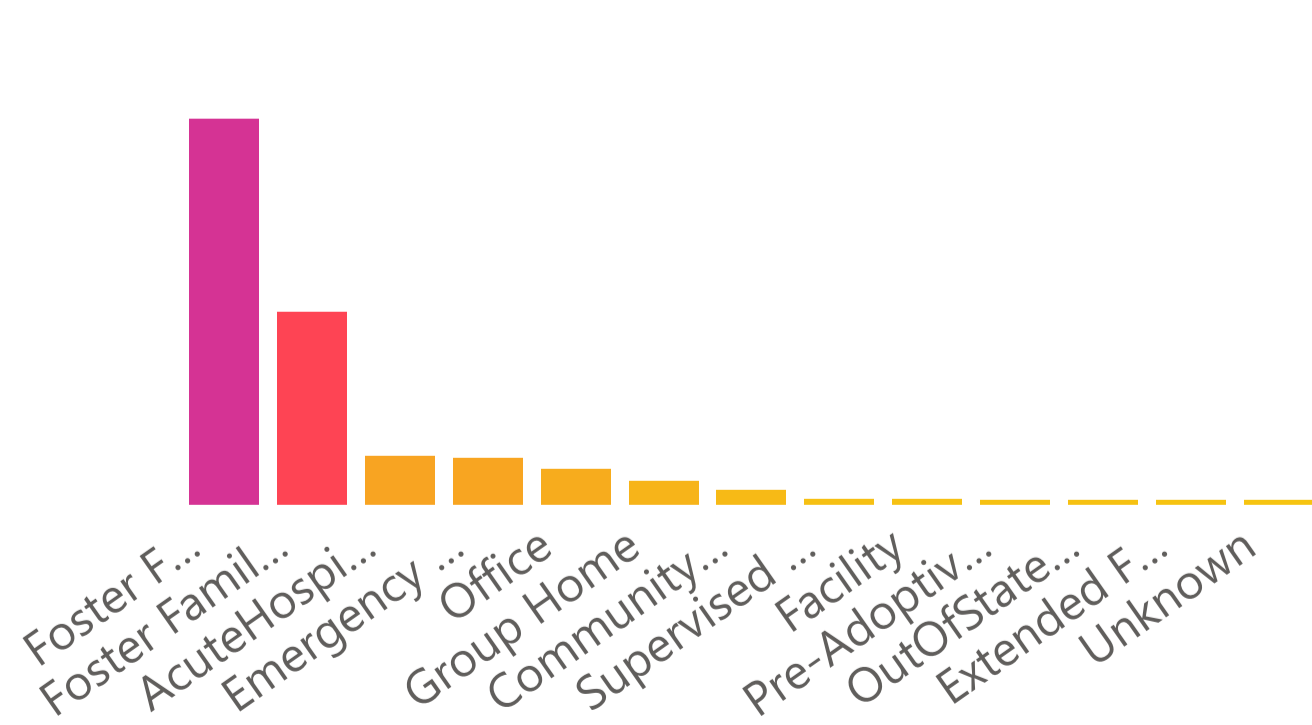
CC Placements with Meetings



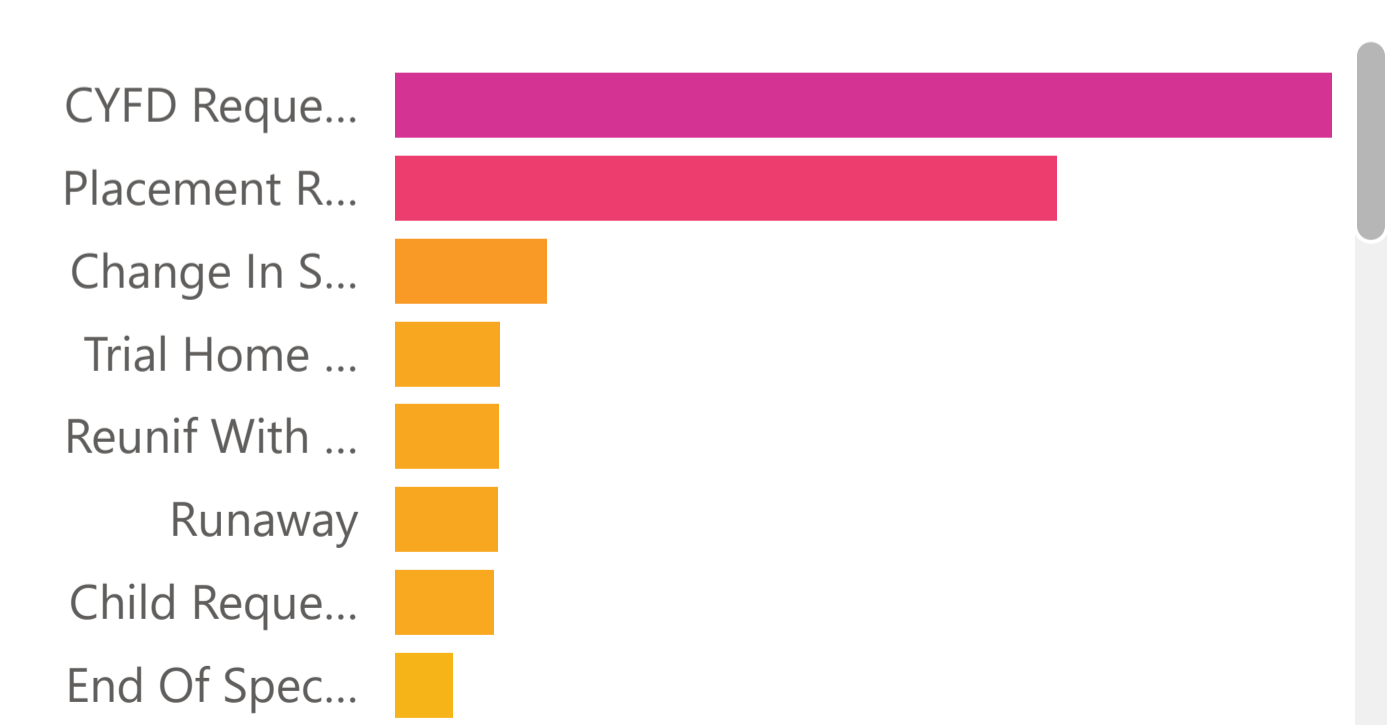
Placements by County



Placement Type



Placement End Reason



PROVIDERS

HOME

COHORT DEMOGRAPHICS

ASSESSMENTS

PLACEMENTS

PROVIDERS

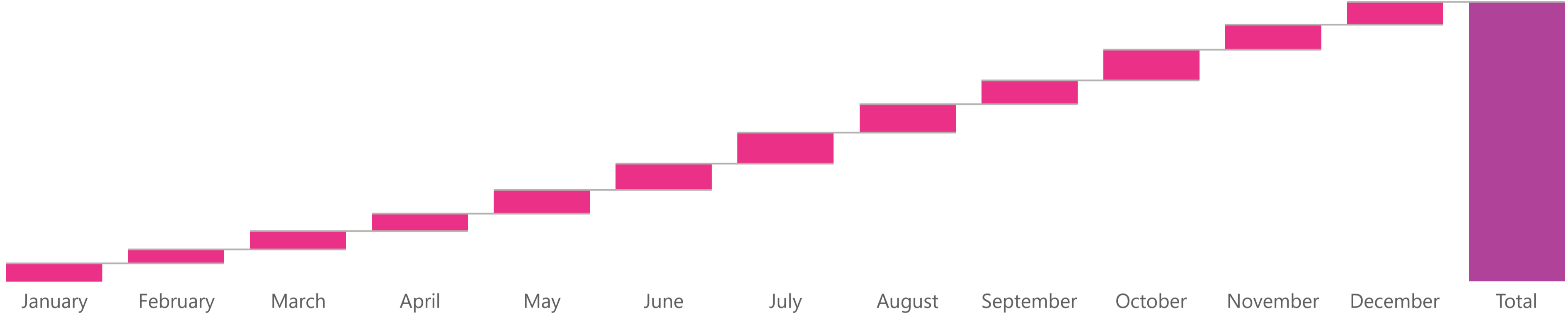
1126
Total New Effective Licenses

883
Total New Active Licenses

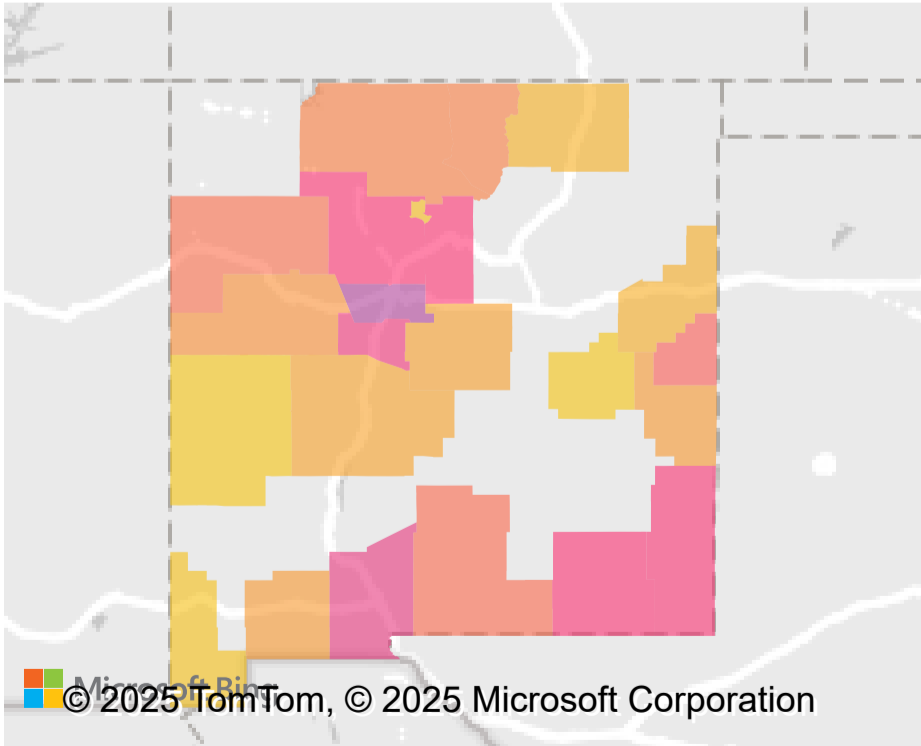
894
Total New Providers

2.03
Avg. Family Size

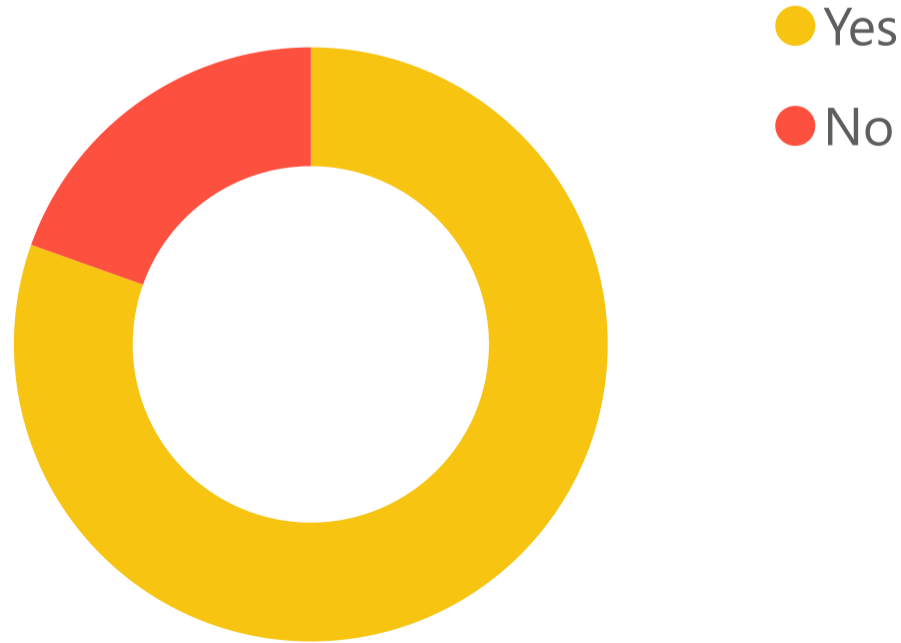
Newly Licensed Foster Family Growth



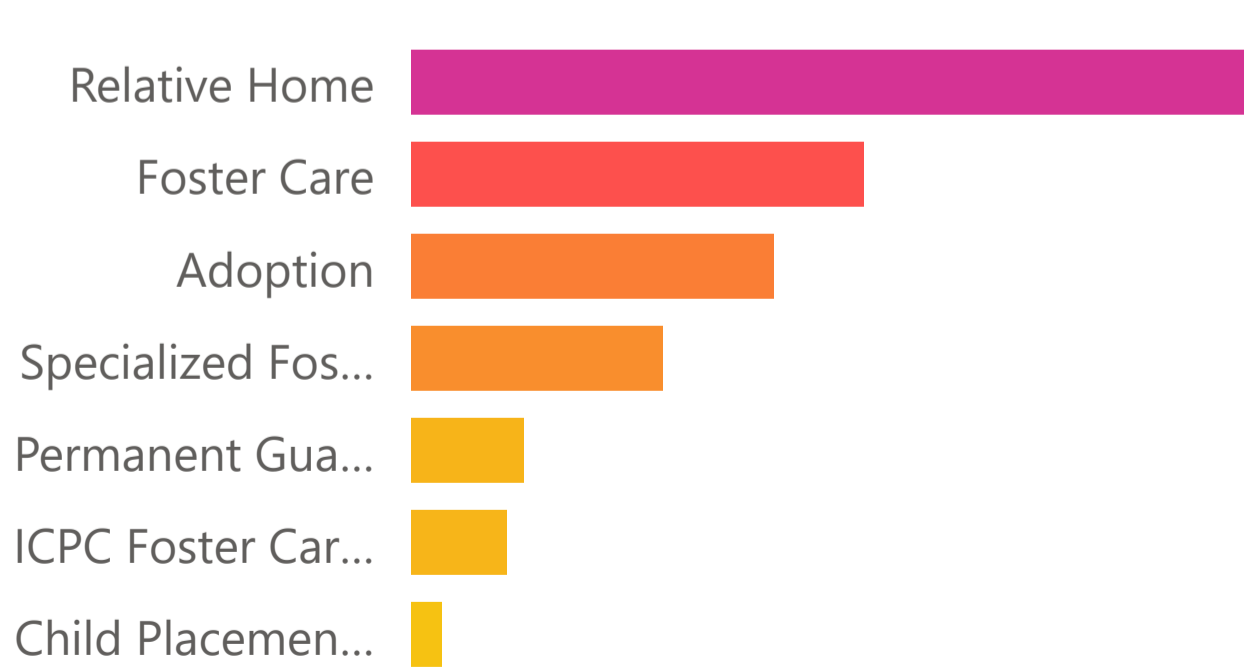
Providers by County



% Foster Care Licenses



License Type



Monday, January 13, 2025

To whom it may concern:

On March 5th, 2024, Esha IT Corp. d.b.a Accorian engaged with Falling Colors Corporation to help facilitate their HITRUST r2 Validated Assessment. The scope for their HITRUST assessment will be 370 controls including all 3 HIPAA rules (Privacy, Security, Breach Notification). Accorian has already performed a gap assessment and Falling Colors has remediated the identified gaps and just wrapped the mandatory HITRUST incubation phase. Accorian will conduct the Validated Assessment in May 2025 and submit Falling Colors Corporation Assessment to HITRUST for final certification.

Regards,

DocuSigned by:

Shalin Kadakia

F3FC1225B85C415...

Shalin Kadakia

VP

Accorian



Committed DateOfBirth	BegDateOf	EndDateOf	MedProvNz	MedProvLo	PlaceOfSer	DiagnosisC	DiagnosisC	DiagnosisC	DiagnosisC	DiagnosisC	DiagnosisC	DiagnosisC
[REDACTED]	12/7/2017	#####	MICHAEL A	TCCS-TAO	11	F1520	Z79899	F331	F4321			
[REDACTED]	#####	#####	AMANDA L	RIO RANCF	11	Z7151	F411	F1021	F6089			
[REDACTED]	#####	#####	DAWN INGI	CARLSBAD	11	F1020	F332	F1090	F32A			
[REDACTED]	10/6/2018	#####	LESLIE Z MI	ANTHONY I	11	F4310	F411	G4700	F39	Z1152		
[REDACTED]	8/26/2018	7/22/2018	SANDTINA	DEMING BF	11	F341	F1020	F1020	Z09			
[REDACTED]	8/3/2018	5/21/2018	TUVIA BRET	CARLSBAD	2	F209	F22					
[REDACTED]	4/13/2019	6/20/2019	RHONDA V.	MHR CLOV	53	F10230	F411	F419	J4520	Z720		
[REDACTED]	#####	#####	MARY A CA	DEMING BF	11	F4310	F411	F4389	F429			
[REDACTED]	8/25/2020	#####	ANNA HOLI	TOTAH BEF	11	F4312	F4310	F1220	F4312			
[REDACTED]	1/20/2021	1/31/2021	AMY CHAPI	RIO RANCF	11	F329	F4310	F418	Z9151			
[REDACTED]	6/17/2021	6/13/2021	KATHERINE	PMS SANTF	11	F411	F4310	F411	F422			
[REDACTED]	9/19/2021	8/31/2021	EVAN NELS	LA CASA C	2	F411	F1020	F411	F3481			
[REDACTED]	2/22/2022	#####	JACOB VALI	SOCORRO	2	F439	F319	F1191	F1510			
[REDACTED]	1/19/2022	4/1/2022	ALISON DE	MHR CLOV	53	F1120	F4310	F1520	F2089	I10	R456	K219
[REDACTED]	5/18/2022	3/20/2022	HANNAH SI	MHR CLOV	53	F1520	R45850	F603	F4310	I10	F32A	
[REDACTED]	4/18/2023	3/10/2023	JESSICA M	GRANTS FA	2	F1020	F1590	Z62810	Z79899			
[REDACTED]	4/30/2023	5/10/2023	CARL R TRI	ALAMOGO	2	F4310	F322	F341	Z9189			
[REDACTED]	#####	#####	JAMES BES.	SFRC MEN:	55	U071	F411	F17210	Z9151	Z62898		
[REDACTED]	3/27/2023	4/5/2023	DEBRA R W	FOUR COR	55	F1020	F411	Z596	F1123	F4310		
[REDACTED]	2/15/2024	2/11/2024	PAUL KING	SFRC ADMI	11	F1010	F39	Z022	F331			
[REDACTED]	3/28/2024	4/1/2024	JAMES BES.	SANTA FE F	55	F4310	F4310	F1010	F32A	G4700	Z62820	B182
[REDACTED]	3/28/2024	4/1/2024	JAMES BES.	SFRC WOM	55	F1010	F330	F1520	F411	F840	G479	Z559
[REDACTED]	1/21/2024	1/12/2024	MICHAEL G	SFRC MEN:	11	F1120	F89	F1020	F429	F1020	R45851	
[REDACTED]	6/17/2024	5/30/2024	PAUL KING	SANTA FE F	55	F1310	F4310	F410	Z720			
[REDACTED]	10/9/2024	9/16/2024	ANGELA JO	CARLSBAD	2	F4010	F1120	F4312	F2089			
[REDACTED]	10/9/2024	9/16/2024	ANGELA JO	CARLSBAD	11	F4010	F1120	F4312	F2089			
[REDACTED]	#####	#####	LIANNA NIC	SOCORRO	2	F902	F1220	F1520	F1510			
[REDACTED]	#####	11/9/2024	KATHERINE	SOCORRO	2	F419	F419	F14929	F603			
[REDACTED]	#####	#####	JAMES KAY	RUIDOSO E	11	F1020	F3342	R682	F419			
[REDACTED]	#####	#####	KINSEY JO,	RUIDOSO E	11	F1020	F4310	F1090	F411			
[REDACTED]	11/2/2024	11/7/2024	AMY ALLIS	SOCORRO	11	F201	F1520	F4312	Z5900			
[REDACTED]	8/29/2024	9/12/2024	BEATRICE J	DEMING BF	11	F1021	F411	F329	F411			
[REDACTED]	#####	#####	BIANCA O\	RIO RANCF	11	F1120	F4310	F4389	F319			
[REDACTED]	#####	#####	BIANCA O\	RIO RANCF	11	F1120	F4310	F4389	F319			
[REDACTED]	10/6/2024	11/9/2024	BELINDA B	SANTA FE F	11	F1010	F331	F410	Z79899			
[REDACTED]	9/17/2024	#####	ERIC B LEE	FARMINGT	11	F1120	F606	F609	F341			
[REDACTED]	#####	#####	BELINDA B	SANTA FE F	11	F1120	F32A	F332	F411			
[REDACTED]	#####	#####	LORA SUE I	RUIDOSO E	11	F4010	F1094	F331	F4310			
[REDACTED]	11/1/2024	#####	JAMES KAY	RUIDOSO E	11	F439	Z022	F913	R45851			
[REDACTED]	11/1/2024	#####	JAMES KAY	RUIDOSO E	11	F439	Z022	F913	R45851			
[REDACTED]	9/30/2024	10/6/2024	AMY ALLIS	SOCORRO	2	F1120	F341	F4312	F4310			
[REDACTED]	#####	#####	DAWN INGI	CARLSBAD	2	F3341	F331					
[REDACTED]	#####	#####	RYNE L HEI	TOTAH BEF	2	F1120	F10188	F4312	F4010			
[REDACTED]	10/3/2024	#####	MARINO VI	TOTAH BEF	2	F1020	F1520	F411	G479			
[REDACTED]	#####	#####	RABECA C	RIO RANCF	2	F1120	F331	F411	F439			
[REDACTED]	11/9/2024	11/3/2024	JOANN FISI	ALAMOGO	11	F10230	F901	F419	F422			
[REDACTED]	11/7/2024	#####	ELIZABETH	LA CASA C	11	F1020	F330	F1021	R4681			
[REDACTED]	9/25/2024	10/3/2024	HAYLEY J T	UNMH ASA	19	Z7151						
[REDACTED]	9/30/2024	8/17/2024	ANALUCIA	MHC	22	F1510	G35	Z9151	Z596			
[REDACTED]	9/30/2024	8/17/2024	ANALUCIA	MHC	22	F1510	G35	Z9151	Z596			
[REDACTED]	9/30/2024	8/17/2024	ANALUCIA	MHC	22	F1510	G35	Z9151	Z596			
[REDACTED]	10/2/2024	8/24/2024	MONICA S	MHC	22	F4010	F341	F1394	Z9151			
[REDACTED]	#####	#####	LORETTA B	SFRC ADMI	10	F341	F4312	F1010	G894			
[REDACTED]	12/2/2024	#####	JAMES BES.	SFRC MEN:	55	F4325	F6089	F3130	Z7189	Z5900		
[REDACTED]	#####	#####	JAMES BES.	SFRC MEN:	55	F1020	F1510	F4310	F411	Z1152		
[REDACTED]	12/1/2024	12/4/2024	JAMES BES.	SFRC MEN:	55	F840	F1520	F1910	Z09	ZB7891		
[REDACTED]	#####	9/12/2024	JAMES BES.	SFRC MEN:	55	F4312	F4312	F331	F410	R45851		
[REDACTED]	9/3/2024	9/1/2024	JAMES KAY	RUIDOSO E	11	F250	F411	F1521	F341			
[REDACTED]	#####	11/7/2024	ANDREA R	GRANTS FA	11	F1120	F411	F332	F1520			
[REDACTED]	#####	10/5/2024	ANDREA R	GRANTS FA	11	F1120	F429	F332	Z09			
[REDACTED]	#####	#####	ANDREA R	GRANTS FA	11	F4310	F1020	F32A	F419			
[REDACTED]	9/23/2024	#####	ANDREA R	GRANTS FA	11	F4312	F341	F419	F439			

██████████	#####	#####	SARAH ANI SANTA FE F	2	F4321	Z09	F4321	F4010
██████████	12/2/2024	#####	JAMES KAY ALAMOGO	11	F4310	F1020	F3181	F4310
██████████	#####	#####	SUSAN L CI ALAMOGO	11	F250	F1220		
██████████	#####	#####	JON ED KA: ESPERANZ	11	F439	F840	F331	Z655
██████████	#####	#####	JON ED KA: ESPERANZ	11	F439	F840	F331	Z655
██████████	12/1/2024	#####	ELISA MW ALAMOGO	11	F1120	F410	F1220	F1521
██████████	#####	#####	STEPHANIE FARMINGT	11	F1520	F4310	F418	F1523
██████████	#####	#####	ALEX J SPAI SANTA FE F	11	F10230			
██████████	#####	#####	ROY M ADC SANTA FE F	11	F4310	8009	F411	F4310
██████████	10/8/2024	10/6/2024	ANDREA R/ GRANTS FA	11	F1120	F32A	F1020	Z720
██████████	#####	#####	ANDREA R/ GRANTS FA	11	F909	F251	F1190	Z789
██████████	#####	#####	ANDREA R/ GRANTS FA	11	F319	F1590	F900	Z5900
██████████	9/29/2024	#####	ANDREA R/ GRANTS FA	11	F331	F331	F17200	F4310
██████████	#####	9/15/2024	VERONICA SOCORRO	11	F4310	F419	F411	Z022
██████████	#####	9/15/2024	VERONICA SOCORRO	11	F4310	F419	F411	Z022
██████████	11/4/2024	#####	KATHERINE SOCORRO	2	F331	F1420	F15129	F840
██████████	10/7/2024	10/6/2024	LYDIA MAE: ESPANOLA	11	F1520	F603	F1090	E785
██████████	#####	#####	LYDIA MAE: ESPANOLA	2	F322	F4310	Z022	F341
██████████	9/4/2024	#####	BELINDA B SANTA FE F	11	F4310	F331	F064	Z022
██████████	9/4/2024	#####	BELINDA B SANTA FE F	11	F4310	F331	F064	Z022
██████████	9/10/2024	12/1/2024	ROXANA R/ SANTA FE F	11	F3481	F331	Z5900	F603
██████████	9/16/2024	#####	JAMES KAY ALAMOGO	11	F909	F329	F988	F439
██████████	9/16/2024	#####	JAMES KAY ALAMOGO	11	F909	F329	F988	F439
██████████	#####	#####	TANNER P 1 ALAMOGO	11	F1520	F4310	F1010	F2089
██████████	#####	#####	JULIO CES/ DEMING HE	11	F411	F1021	F439	F4310
██████████	#####	#####	BEATRIZ Y I SOCORRO	11	F4310	Z022	F411	F1220
██████████	#####	#####	JENNIFER L SANTA FE F	11	F411	F4323	F418	F341
██████████	#####	#####	CLINTON T FARMINGT	2	F4320	F411	F411	Z1152
██████████	#####	9/26/2024	MARY A CA DEMING BI	11	F913	F411	G40909	Z6221
██████████	#####	#####	MARISSA M VALLEY CO	11	F411	F330	F411	G4709
██████████	#####	#####	MARISSA M VALLEY CO	11	F1220	F1423	F1220	Z596
██████████	#####	#####	BRIANNA F. GRANTS FA	11	F4320	F4310	F418	Z09
██████████	#####	#####	PAMELA M/ RUIDOSO E	2	F331	F1120	F209	Z5900
██████████	#####	11/2/2024	BELINDA B SANTA FE F	11	F411	G40909	F1010	F458
██████████	10/6/2024	9/29/2024	BELINDA B SANTA FE F	11	F321	F4310	F411	F1091
██████████	#####	#####	VERONICA SOCORRO	11	F209	F4310	F1010	F3160
██████████	#####	#####	VERONICA SOCORRO	11	F209	F4310	F1010	F3160
██████████	#####	#####	ELISA MW ALAMOGO	11	Z7151	F419	F429	F1290

DiagnosisC DiagnosisC DiagnosisC DiagnosisC DiagnosisC DiagnosisC DiagnosisC DiagnosisC DiagnosisC DiagnosisC DiagnosisC DiagnosisC DiagnosisC DiagnosisC

G4089 O135 R4183

J4520 I10 O0930
Z659 Z604

DiagnosisC	DiagnosisC	DiagnosisC	HCP	PCS	Pro	ICD10	PCS	ICD10	PCS	ICD10	PCS	ICD10	PCS	Modifier01	Modifier02	Modifier03	Modifier04	Units
		Q3014																1
		H0018																1
		H0020												HM				1
		H0047																3
		Q3014																1
		90791																1
		H0047												HM				4
		H0018												HQ				8
		H0018												TG				6
		H0020												GT	HM			1
		H2017																1
		H0047																1
		H0047												GT	HM			4
		90837												GT				2
		H2017																4
		H0047																1
		H0019																1
		H0020																1
		H0047																1
		H0020																2
		H0047																1
		Q3014																1
		H2015																1
		T1007																1
		H2015																1
		H2015																1
		H0020												GT	HM			4
		H0047												GT	HM			2
		H0047																1
		90837																1
		G0480																1
		H0020												HM				4
		90791																1
		H2015																1
		Q3014																1
		H0047												HQ				16
		90837																1
		H2010												HM				4
		90853																1
		H0047																1
		H0047																1
		90837												GT	HM			3
		90853																1
		90834																1
		H0047												HN	GT			5
		H2015												HQ				6
		H0047																1
		H0020												HN	HO	U8		1
		T1016												CG	HM			9
		H2011												CG	HM			10
		H2015												CG	HM			9
		H0020												HQ				8
		H0047												GT				1
		Q3014																1
		H0047																1
		90837																1
		90837																1
		H2015																1
		H0018												HQ				4
		H0047												HQ				4
		H0047												HQ				4
		H0047												HQ				4

H2010	GT	HM	4
H0047			1
H0047			1
H0047			1
H0020			1
H0019			1
H2015			1
H0020			1
H2015			1
H0047	HQ		4
H0047	HQ		4
H0020	HQ		4
H0018	HQ		4
H2015			1
H0047			1
H0047	GT	HM	1
H0020	GT	HM	2
H2015	GT	HM	4
H0047			1
H2015			1
90837			1
90834			1
90834			1
H2010			1
H2010			1
H0020			1
H2017			1
90837			1
H2010	HQ		9
H0047	HM		4
H0020	HQ		4
H0020			1
H0047			1
90837			1
H2017			1
H0020			1
H0047			1
H0018			1

TotalGrossCharged

94.84
80
25
25.02
94
176
68
80
180
25
55
55
100
60
35.04
80
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50
165
70
50
300
230
135
101.14
101.14
100
50
210
55
76.31
101.84
101.14
101.14
55
107.04
55
101.84
235
235
25.36
75
25.36
25.36
125
78
101
370
1204
1204
1204
120
430
50
50
50
50
208.14
26.76
26.76
26.76
26.76

100
208.14
110.12
134.95
134.95
76.31
210
125
150
26.76
26.76
26.76
26.76
101.14
101.14
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41.5
100
235
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235
235
110.12
55
110.12
110.12
25.36
117
100
52
76.31
45
55
55
101.14
101.14
125