

## **Attachment 4: State Cost Proposal Template**

---

## **Fairbanks Cost Proposal**

Fairbanks is pleased to present DHHS a proposal that delivers experienced Medicaid and consulting services and customized web-based toolsets for efficient program administration. Our pricing as outlined in this section is based on our understanding of the requirements of the RFP.

Fairbanks has worked in partnership with DHHS and Nebraska schools in the provision of school-based claiming services for over 15 years, and since 2017 has served as the statewide vendor for DHHS. Given our previous and extensive experience in the State, Fairbanks is singularly qualified to continue supporting DHHS in administering its Medicaid Administrative Claim (NEBMAC) and Cost Reporting services for the Medicaid in Public Schools (MIPS). Fairbanks brings significant state knowledge and key relationships with the local school districts that have been developed over the past 15 years.

We believe that this cost proposal demonstrates Fairbanks' dedication to providing a competitive pricing structure while continuing to provide the best overall value in client service, technology, program administration, policy expertise, and audit support. Despite the increased cost of providing these services given the current business environment and economic trends, Fairbanks is lowering our price in the spirit of demonstrating our commitment to this project and the value we place in DHHS as a client. We value our current relationship with DHHS and look forward to the continuation of our contract in serving the state of Nebraska.

Attachment 3, Cost Proposal details Fairbanks' annual fee proposal over the initial three (3) years of the contract. In summary, Fairbanks proposes a total fixed fee of \$1,275,000 over three (3) years to perform the services outlined in the RFP.

<b>Bidder Name:</b>	<b>Fairbanks LLC</b>
---------------------	----------------------

The Contractor shall be compensated based upon the terms and conditions set forth in Section. IV, Payment. Method of compensation shall be quarterly based upon the DHHS' approval of deliverables required under Section. V., Project Description and Scope of Work, Subsection J, Deliverables. Payments shall begin upon the contract start date and will be based upon the contracted amount as indicated on the Cost Sheet. Payments shall be distributed equally every quarter, pending submission of invoice upon approval by DHHS.

<b>MIPS/Administrative Claiming Deliverables</b>	<b>Cost Per UOM Year 1</b>	<b>Cost Per UOM Year 2</b>	<b>Cost Per UOM Year 3</b>	<b>Total Cost</b>
Development and maintenance of Random Moment Online System	\$25,000	\$25,000	\$25,000	\$75,000
Development and implementation of statewide Random Moment Time Study (RMTS)	\$90,000	\$90,000	\$90,000	\$270,000
Development and maintenance of Cost Reporting Online System	\$45,000	\$45,000	\$45,000	\$135,000
Cost settlement amount for each school provider annually	\$50,000	\$50,000	\$50,000	\$150,000
School provider-specific interim rate methodology	\$0	\$0	\$0	\$0
Interim rates for each school provider annually	\$25,000	\$25,000	\$25,000	\$75,000
Quarterly RMTS updates	\$0	\$0	\$0	\$0
Quarterly cost reports	\$90,000	\$90,000	\$90,000	\$270,000
Development of quarterly cost report outcomes	\$0	\$0	\$0	\$0
Annual cost reports	\$50,000	\$50,000	\$50,000	\$150,000
Monthly RMTS and Cost Report Help Desks Report	\$0	\$0	\$0	\$0
School provider Audit Process and Plan	\$50,000	\$50,000	\$50,000	\$150,000
Audit Process and Plan annual update	\$0	\$0	\$0	\$0
Outreach materials	\$0	\$0	\$0	\$0
Policies and Procedures Manual	\$0	\$0	\$0	\$0
Start-Up Plan	\$0	\$0	\$0	\$0
Closeout Plan	\$0	\$0	\$0	\$0
Development and Maintenance of School Provider Manual	\$0	\$0	\$0	\$0
School provider program newsletter	\$0	\$0	\$0	\$0
Annual Training Plan	\$0	\$0	\$0	\$0
<b>Total</b>	<b>\$ 425,000.00</b>	<b>\$ 425,000.00</b>	<b>\$ 425,000.00</b>	<b>\$ 1,275,000.00</b>

There may arise from time to time a need for work not originally specifically delineated in this RFP but considered within the scope of work. This additional work may stem from legislative mandates, emerging trends, and regulatory changes unknown at the time of the RFP. The State may request the contractor, subject to mutual agreement by both parties, to engage in short-one time special consulting projects, related to State benefit plans. The bidder should provide the hourly rate for each Staff position used to complete one-time special consulting projects in the following table. Please identify any additional Staff titles and their appropriate rates, which bidder believes may be used to complete said projects. All special consulting project costs must be based upon the hourly rates provided below per Section V, F. Project Planning and Management, 3. Consulting Work. Cost points will be calculated by averaging the hourly rates and multiplying by a quantity of 200 hours.

<b>Position Title</b>	<b>Hourly Rate</b>	<b>Identify as Employee or Subcontractor</b>
Project Manager	\$125.00	Employee
IT Specialist(s)	\$150.00	Employee
Financial Analyst(s)	\$84.00	Employee
Business Analyst(s)	\$65.00	Employee
Communications Specialist(s)	\$65.00	Employee
Administrative Assistant(s)	\$50.00	Employee