

AWARD

Line	SpectraLogic Tape Drives and Media	Qty. (ea.)	Chemical Env. Consulting		Choice Solutions		EAGLE Software		Globe Electric		Open Technologies	
			Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price
1	AIT-4 Drive & Sled Kit	8	8,888.00	71,104.00	8,424.90	67,399.20	7,233.50	57,868.00	7,809.00	62,472.00	N/A	N/A
	Comments		Sony 90919057F		90919057-F							
2	G2 FQIP - Fibre Chn Quad Proc	2	11,280.00	22,560.00	10,701.90	21,403.80	9,188.50	18,377.00	9,925.00	19,850.00	N/A	N/A
	Comments				-F							
3	SFP Tranciever	4	157.00	628.00	178.13	712.52	142.50	570.00	145.38	581.52	N/A	N/A
	Comments				7231							
4	LC to LC Fibre Chn Cable 10M	4	147.00	588.00	126.56	506.24	65.00	260.00	103.30	413.20	N/A	N/A
5	Trade In AIT-3 Drives	8	-500.00	-4,000.00	-500.00	-4,000.00	-2,000.00	-16,000.00	-500.00	-4,000.00	N/A	N/A
6	Trade In LQIP	2	-250.00	-500.00	-500.00	-1,000.00	-1,000.00	-2,000.00	-500.00	-1,000.00	N/A	N/A
7	AIT-4 Media Pack (15)	16	1,280.00	20,480.00	1,182.78	18,924.48	957.00	15,312.00	1,049.00	16,784.00	N/A	N/A
TOTAL COST			\$110,860.00		\$103,946.24		\$74,387.00		\$95,100.72		\$186,096.50	
Comments							*PLEASE NOTE*: Included with this bid at no additional cost is EAGLE's 24 X 7 hardware support for these Spectra 12K parts.				Quote based on Storage Tek System.	
Payment Terms			0% 30 days		30% 1 day (due at project acceptance)		100% 30 days		0%		100% 10 days	
Shipping Days ARO			30-45		10		7					

*The State will not include this offer as part of the award from Eagle Software

NO BID
CDW - G