

Administrative Services/ Department of Health and Human Service

Line #	Compact Tractor			FAIRBANKS INTERNATIONAL		John's Tractor Shop LLC		Omaha Tractor, Inc		Award	
	Description	Qty	UOM	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price	Stutheit Implement Co. John Deere	
										Unit Price	Ext. Price
1	COMPACT 4 WHEEL DRIVE TRACTOR, LOADER, CAB, SNOW BLADE, AND 3-POINT ANGLE REAR BLADE	3	\$	\$ 42,274.00	\$ 126,822.00	\$ 39,990.00	\$ 119,970.00	\$ 44,800.00	\$ 134,400.00	\$ 42,480.00	\$ 127,440.00
	Year:			2013		2013		2013		2013	
	Make:			NEW HOLLAND BOOMER 3050		TYN-VSA		Kubota		John Deere	
	Model:			BOOMER 3050		T503 HST CAB		L4760HSTC		4320	
	Engine HP:			50		50.7 HP		49 Gross 47 Net		48 HP	
2	EQUIPMENT SHOP REPAIR MANUAL INDICATE PER UNIT COST	3	\$	\$ 340.00	\$ 1,020.00	\$ 125.00	\$ 375.00	\$ 100.00	\$ 300.00	\$ 165.00	\$ 495.00
3	ENGINE SHOP REPAIR MANUAL INDICATE PER UNIT COST	3	\$	INCLUDED	\$ -	included in equipment repair manual	\$ -	incl	\$ -	\$ 165.00	\$ 495.00
4	EQUIPMENT PARTS MANUAL INDICATE PER UNIT COST	3	\$	\$ 99.00	\$ 297.00	\$ 125.00	\$ 375.00	\$ 35.00	\$ 105.00	\$ 105.00	\$ 315.00
5	ENGINE PARTS MANUAL INDICATE PER UNIT COST	3	\$	INCLUDED	\$ -	included in equipment parts manual	\$ -	incl	\$ -	\$ 105.00	\$ 315.00
6	EQUIPMENT PARTS CD ROM INDICATE PER UNIT COST	3	\$	NA	\$ -	\$ 25.00	\$ 75.00	N/A	\$ -	\$ 50.00	\$ 150.00
7	ENGINE PARTS CD-ROM INDICATE PER UNIT COST	3	\$	NA	\$ -	included in equipment parts CD	\$ -	N/A	\$ -	\$ 50.00	\$ 150.00
8	DEDUCT FOR NO LOADER FRONT WEIGHT CARRIER WITH MINIMUM 250 POUNDS OF WEIGHT REQUIRED	3	\$	\$ 5,480.00	\$ 16,440.00	\$ 5,000.00	\$ 15,000.00	\$ 6,100.00	\$ 18,300.00	\$ 50.00	\$ 150.00

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Line #	Compact Tractor			FAIRBANKS INTERNATIONAL		John's Tractor Shop LLC		Omaha Tractor, Inc		Stutheit Implement Co. John Deere	
	Description	Qty	UOM	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price
9	DEDUCT FOR NO CAB	3	\$	CAB ONLY UNIT	\$ -	\$ 4,700.00	\$ 14,100.00	\$ 6,570.00	\$ 19,710.00	\$ 1,000.00	\$ 1,000.00
10	DEDUCT FOR SOFT CAB IN REPLACEMENT OF STANDARD CAB	3	\$	NA	NA	N/A	N/A	N/A	\$ -		\$ -
11	DEDUCT FOR NO 3PT ANGLE REAR BLADE	3	\$	\$ 1,138.00	\$ 3,414.00	\$ 1,250.00	\$ 3,750.00	\$ 672.00	\$ 2,016.00	\$ 1,500.00	\$ 4,500.00
12	DEDUCT FOR NO SNOW BLADE	3	\$	\$ 2,720.00	\$ 8,160.00	\$ 3,000.00	\$ 9,000.00	\$ 2,000.00	\$ 6,000.00	\$ 2,700.00	\$ 8,100.00
13	DEDUCT FOR STANDARD VINYL SEAT	3	\$	NA	NA	N/A	N/A	N/A	\$ -		\$ -
14	DEDUCT FOR STANDARD TIRES	3	\$	No DIFFERENCE	\$ -	\$ 800.00	\$ 2,400.00	\$ 425.00	\$ 1,275.00	\$ 200.00	\$ 600.00
Payment Terms				100% 30 DAYS		0% 15 DAYS		Net% 30 DAYS		30 DAYS	
Delivery Days ARO				120 days		45 days		60 days			
Comments						Line 13 - N/A in CAB STD in ROPS					

Life Cycle Cost Statement - A separate award will not be considered due to the one qualified bidder for life cycle cost being the same as the low acquisition cost.

Award Explanation:

Apparent low bid for the unit is John's Tractor Shop at \$39,990.00. On this bid, the life cycle cost portion was not completed.

The vendor did not meet specifications on the following items:

- #8 indicates the Operator present safety system in not available as required by the specs.
- #11 the tires are not by the required manufacturer
- #16 the loader lift height is below the minimum specs.

Apparent second low bid for the unit is Fairbanks International at \$42,274.00.

The vendor did not meet specifications on the following items:

- #3 specifications call for a triple function valve, bid includes a double function with an electronic diverter valve
- #8 calls for a 7-pin ASAE outlet, bid states this is not available.
- #13 requires vendor to provide transportation to and from service location, bid does not include this.
- #16 lift height for the loader does not meet the minimum specs.
- #17 requires vendor to provide transportation to and from loader service location, bid does not include this.