

Line #	Tractor Loader Backhoe			Fairbanks International	Murphy Tractor & Equip. Co.	NMC Inc.	Titan Machinery
	Description	Qty	UOM	Unit Price	Unit Price	Unit Price	Unit Price
		4	ea	\$ 67,750.00	\$ 61,786.00	\$ 61,530.00	\$ 64,253.00
1	Make			NH	John Deere	Caterpillar	CASE
	Model			B95C	310K	416F	580N
	Engine			NH 207 Calvin Tier 4	John Deere Power Tech E4045HT073 EPA Interim Tier 4/EU Stage IIIB	C4.4	CASE
2	Equipment shop repair manual	4	ea	\$324.00	\$688.00	\$1,035.00	\$723.00
3	Engine shop repair manual	4	ea	\$65.42	\$275.00	Included in above	inc
4	Equipment parts manual	4	ea	\$293.05	\$290.00	\$65.00	\$466.00
5	Engine parts manual	4	ea	In 4 Above	\$235.00	Included in above	inc
6	Equipment Parts CD ROM	4	ea	\$185.00	\$185.00	\$75.00	\$295.00
7	Engine Parts CD ROM	4	ea	In 6 Above	\$165.00	Included in above	inc
8	Option for a Clamp on/Bolt on Type Backhoe Thumb (Hydraulic)	4	ea	\$3,450.00	\$3,475.00	\$6,464.00	\$5,882.00
9	Option for Front-Wheel Drive per attached Option Page	4	ea	\$7,200.00	\$5,880.00	\$5,940.00	\$6,392.00
10	Optional Backhoe Auxiliary Hydraulic Circuit Circuit to be controlled by foot pedal, with lines and hoses as needed to the end of the dipepr stick for mounting and coupling of attachments	4	ea	\$2,470.00	\$1,880.00	\$2,417.00	\$2,266.00
11	Additional Cost for Delivery outside the Lincoln Area	1	mi	\$3.00 LOAD MILE	\$4.25	\$3.25	\$3.50
	Life-Cycle Cost Analysis Submission			Yes	Yes	Yes	No
Payment Terms				100 30	100 30	0 30	Net 30
Delivery Days ARO				180	60	120	60-90
Comments					#8 Will require Optional Backhoe Auxilliary Hydr. Circuit #10 If Item #8 also ordered, will require 2 Aux. Circuits #11 PER LOADED MILE	Line #2-7 All manuals are on-line at no cost	#8 N/A -weld on only (This price inc.auxiliary hydraulic cost) #11 (running mile) #12 Mechanical Quick Coupler \$460 #13 Ride Control \$841 #14 Rotatry Beacon \$146 #15 Tool Box \$106 #16 Dual Batteries \$377 #17 AM/FM \$143

AWARD EXPLANATION
 NMC INC. Did not meet specification 9.
 Loader E., and G.

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Line #	State Agency Data Use for Calculations			
1	Projected Number of Months in Service:	180	180	180
2	Projected Number of Hours of Operation per Month	8	8	8
3	Projected Total Number of Hours	1,440	1,440	1,440
4	Number of Maintenance Cycles Performed Per Year	1	1	1
5	Fuel Cost-per-Gallon: (Current eia-U.S. Energy Information Administration)	\$ 3.97	\$ 3.97	\$ 3.97
Net Cost				
6	Bid Price (Listed on ITB Line # 1)	\$ 67,750.00	\$ 61,786.00	\$ 61,530.00
7	Projected Salvage Value (Using Projected Total Hours & Projected Total Months)	\$ 36,000.00	\$ 20,500.00	\$ 24,612.00
8	Average Projected Salvage Value based on qualified bids Provided by State Purchasing Bureau upon bid opening/review	\$ 27,037.33	\$ 27,037.33	\$ 27,037.33
9	Total Net Cost (Line 6 - Line 8)	\$ 40,712.67	\$ 34,748.67	\$ 34,492.67
Operating Costs				
	Fuel			
10	Estimated Fuel Use Rate (Gallons Per Hour) "Rated PRM Full Load"	2.1	2.1	3.5
11	Projected Number of Hours	1,440	1,440	1,440
12	Projected Total Gallons (Line 10 x Line 11)	\$ 3,024.00	\$ 3,024.00	\$ 5,040.00
13	Fuel Cost-per-Gallon (Current eia-U.S. Energy Information Administration)	\$ 3.97	\$ 3.97	\$ 3.97
14	Total Estimated Fuel Cost (Line 12 x Line 13)	\$ 12,005.28	\$ 12,005.28	\$ 20,008.80
			Vendor entered \$12,008.30	
Estimated Maintenance Cost for Parts & Materials (Labor not included)				
15	Total Maintenance Cost	\$ 3,870.94	\$ 2,529.06	\$ 2,079.95
16	Total Operating Cost (Fuel + Maintenance) (Line 14 + Line 15)	\$ 15,876.22	\$ 14,534.34	\$ 22,088.75
			Vendor entered \$14,537.36	
17	Total Life-Cycle Cost (Net Cost, Line 9 + Total Operating Cost, Line 16)	\$ 56,588.89	\$ 49,283.01	\$ 56,581.42
			Vendor entered \$76,323.36	
18	Life-Cycle Cost Per Hour (Total Life-Cycle Cost divided by Total Hours) (Line 17/Line 3)	\$ 39.30	\$ 34.22	\$ 39.29

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Maintenance Cost Work Sheet									
Item No.	Total Maintenance Costs - Indicate parts necessary to perform a complete change (if the machine has two air filters, you must price both). (Subject to Add or Delete items for consideration)	No. of Maint. Procedures Performed During Life Cycle of Unit	Vendor Supplied Cost for Material and/or Parts	Total Cost	Vendor Supplied Cost for Material and/or Parts	Total Cost	Vendor Supplied Cost for Material and/or Parts	Total Cost	
1	Engine oil filter(s)	15	\$ 11.00	\$ 165.00	\$ 13.76	\$ 206.40	\$ 9.92	\$ 148.80	
2	Engine fuel filter(s)	15	\$ 71.04	\$ 1,065.60	\$ 82.20	\$ 1,233.00	\$ 41.85	\$ 627.75	
3	Transmission filter(s)	7	\$ 47.07	\$ 329.49	\$ 31.51	\$ 220.57	\$ 12.05	\$ 84.35	
4	Engine air filter(s)	7	\$ 73.26	\$ 512.82	\$ 33.19	\$ 232.33	\$ 87.78	\$ 614.46	
5	Cab air filter(s)	7	\$ 65.79	\$ 460.53	\$ 15.51	\$ 108.57	\$ 18.00	\$ 126.00	
6	Hydraulic filter(s)	7	\$ 185.59	\$ 1,299.13	\$ 62.00	\$ 434.00	\$ 59.18	\$ 414.26	
7	Coolant filter(s) (if applicable)	5		\$ -	NA		none	none	
8	Engine accessory belt(s)	1	\$ 26.67	\$ 26.67	\$ 61.13	\$ 61.13	\$ 29.80	\$ 29.80	
9	Engine valve cover gasket	1	\$ 11.70	\$ 11.70	\$ 33.06	\$ 33.06	\$ 34.53	\$ 34.53	
10									
11									
12									
13									
14	Vendor added procedures to be listed below as needed								
	*								
	*								
	*								
Total Life Cycle Maintenance Cost (To be entered in Line 15)			\$	3,870.94	\$	2,529.06	\$	2,079.95	

AWARD EXPLANATION

NMC INC. Did not meet specifications 9. Loader E., and G.

Life Cycle Cost Statement

A separate contract award is not being made for a Life Cycle Cost Award as the bidder for the Low Acquisition Cost, Murphy Tractor & Equipment is the low bidder for the Life Cycle Cost Award.