

AWARD														
Line #	Hematology Analyzer, Maintenance & Related Supplies			Midland Medical Supply Co.				Products Unlimited Inc.						
	Description	Qty	UOM				Unit Price	Ext. Price				Unit Price	Ext. Price	
1	PART I	Hematology Analyzer	1	EA	Breakdown Brand & Item #	Breakdown Qty	Breakdown UOM	\$ 15,725.00	\$ 15,725.00	Breakdown Brand & Item #	Breakdown Qty	Breakdown UOM	\$ 19,130.00	\$ 19,130.00
2		Service/Maintenance	4	YR				included	included in instrument price				\$ 3,550.00	\$ 14,200.00
3		Yearly Related Supplies	5	YR				\$ 2,500.00	\$ 12,500.00				\$ 3,207.48	\$ 16,037.40
PART II	Reagent Kit			DREW3-PAC	12	KT	\$ 120.00	\$ 1,440.00	8547134	6	KT	\$ 219.58	\$ 1,317.48	
	Diluent			included in kit		EA	included	included	included in kit		EA	included	included	
	Lyse			included in kit		EA	included	included	included in kit		EA	included	included	
	Cleanser			included in kit		EA	included	included	8547113	12	EA	\$ 37.25	\$ 447.00	
	Controls			EXA-326	4	EA	\$ 265.00	\$ 1,060.00	7547187	4	EA	\$ 307.00	\$ 1,228.00	
	Calibrators			included w/controls		EA	w/controls	w/controls	179310	2	EA	\$ 107.55	\$ 215.10	
	Other			Linearity Control Streck 291709		EA	\$ 440.00				EA			
Breakdown Total								\$ 2,500.00				\$ 3,207.58		
Totals								\$ 28,225.00				\$ 49,367.40		
Payment Terms								Net/30				0%/30		
Delivery Days ARO								30						
Comments				B. System Requirements: Repair man is not based in Nebraska, but covers entire state. Service will be performed per warranty time frame D. Warranty/Service Agreement: Preventive maintenance is performed by lab personnel. All supplies are provided at no charge by Drew Scientific. Part II: Other: Linearity Controls are only run if needed. Determined by lab director. Reagent Kit runs 360 cycles. Expires 40 days after opening. This allows for 9 cycles per day.										

Line #	PART I	Hematology Analyzer, Maintenance & Related Supplies			PSS World Medical					
		Description	Qty	UOM	Breakdown Brand & Item #	Breakdown Qty	Breakdown UOM	Unit Price	Ext. Price	
1		Hematology Analyzer	1	EA				\$ 14,900.00	\$ 14,900.00	
2		Service/Maintenance	4	YR				\$ 1,704.00	\$ 8,520.00	
3		Yearly Related Supplies	5	YR				\$ 3,823.00	\$ 19,115.00	
	PART II	Reagent Kit			NA		KT			
		Diluent			09H48-02	4	EA	\$ 153.00	\$ 612.00	
		Lyse			09H47-02	1	EA	\$ 295.00	\$ 295.00	
		Cleanser			09H46-02	6	EA	\$ 147.00	\$ 882.00	
		Controls			09H69-01	12	EA	\$ 148.00	\$ 1,776.00	
		Calibrators			09H70-01	2	EA	\$ 129.00	\$ 258.00	
		Other			NA		EA			
		Breakdown Total							\$ 3,823.00	
Totals								\$ 42,535.00		
Payment Terms								None/15		
Delivery Days ARO										
Comments					<p>Line 2 of Cost Sheet: Est. Usage calculated at 5 years instead of 4 years. (See addendum)</p> <p>B. System Requirements: Instrument stores 1,500 records on internal memory.</p> <p>D. Warranty/Service Agreement: (Addendum info.) Every Cell-Dyn Emerald comes with a 1 year manufacturer warranty. When a customer chooses to purchase a 4 year point of sale service coverage plan, the total cost of the plan is \$8,520 and is allocated and billed out on a quarterly basis over a 5 year period from day 1 to minimize annual operations costs.</p>					

No Bid
Fisher Scientific Co.
LLC