

Line #	Sony Professional XDCAM HD Camcorders			Abel Cine Tech		Aprisa Technology LLC		Aves Audio Visual Systems, Inc.	
	Sony Camcorders	Qty	UOM	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price
1	XDCAM® HD Camcorder Sony - PDW-700	2	EA	\$28,200.00	\$56,400.00	\$30,449.98	\$60,899.96	\$26,825.00	\$53,650.00
2	HD 2" Electronic Viewfinder Sony - HDVF20A	2	EA	\$3,420.00	\$6,840.00	\$4,146.88	\$8,293.76	\$2,739.00	\$5,478.00
3	Gold Mount Sony Wedge Adapter Sony - QRSDH	2	EA	\$120.00	\$240.00	\$136.48	\$272.96	\$149.00	\$298.00
4	XDCAM EX Camcorder Sony - PMW-EX3	2	EA	\$8,320.00	\$16,640.00	\$8,736.08	\$17,472.16	\$7,770.00	\$15,540.00
5	Transit Case for the PMW-EX3 XDCAM EX camcorder Sony - LCEX3TH	2	EA	\$330.00	\$660.00	\$366.88	\$733.76	\$320.00	\$640.00
6	Professional Disc Recorder Sony - PDW-HD 1500	2	EA	\$20,200.00	\$40,400.00	\$22,040.88	\$44,081.76	\$19,025.00	\$38,050.00
7	XDCAM EX Memory Recorder Sony - PMW-EX30	2	EA	\$2,899.00	\$5,798.00	\$4,092.88	\$8,185.76	\$3,845.00	\$7,690.00
8	Professional Disc Drive Unit Sony - PDWU1	12	EA	\$2,810.00	\$33,720.00	\$3,148.88	\$37,786.56	\$2,599.00	\$31,188.00
9	SxS Memory Card USB Reader Sony - SBACUS10	12	EA	\$237.00	\$2,844.00	\$268.88	\$3,226.56	\$225.00	\$2,700.00
10	Tripod Adaptor Sony - VCT14	2	EA	\$299.00	\$598.00	\$300.08	\$600.16	\$249.00	\$498.00
11	SxS Pro 16GB Memory Card Sony - SBP 16	4	EA	\$800.00	\$3,200.00	\$780.88	\$3,123.52	\$735.00	\$2,940.00
12	Slide Kit for PDWHD1500 Sony - RMMHD15	2	EA	\$360.00	\$720.00	\$398.88	\$7,977.60	\$300.00	\$600.00
13	Battery for XDCAM EX Camcorder Sony - BP-U60	2	EA	\$234.00	\$468.00	\$262.28	\$524.56	\$220.00	\$440.00
14	Transit Case for the PDW-700 SXDCAM HD Camcorder Sony - LC424TH	2	EA	\$381.00	\$762.00	\$424.88	\$849.76	\$382.00	\$764.00
<b>Totals</b>					\$ 169,290.00		\$ 194,028.84		\$ 160,476.00
Payment Terms				1% 15		Net 30		Net 30	
Delivery Days ARO				20		30		14	
Comments								Line 2 - HDVF200	

Line #	Sony Professional XDCAM HD Camcorders			Business Services, Journey Ed.		Commercial Video Systems		Divine Imaging		
	Sony Camcorders	Qty	UOM	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price	
1	XDCAM® HD Camcorder Sony - PDW-700	2	EA	\$3,059.99	\$6,119.98	\$29,046.00	\$58,092.00	\$31,255.00	\$62,510.00	
2	HD 2" Electronic Viewfinder Sony - HDVF20A	2	EA	\$4,179.99	\$8,359.98	\$3,740.00	\$7,480.00	\$3,960.00	\$7,920.00	
3	Gold Mount Sony Wedge Adapter Sony - QRSDH	2	EA	\$99.99	\$199.98	\$112.00	\$224.00	\$140.00	\$280.00	
4	XDCAM EX Camcorder Sony - PMW-EX3	2	EA	\$8,739.99	\$17,479.98	\$8,320.00	\$16,640.00	\$8,995.00	\$17,990.00	
5	Transit Case for the PMW-EX3 XDCAM EX camcorder Sony - LCEX3TH	2	EA	\$349.99	\$699.98	\$325.00	\$650.00	\$395.00	\$790.00	
6	Professional Disc Recorder Sony - PDW-HD 1500	2	EA	\$22,319.99	\$44,639.98	\$18,920.00	\$37,840.00	\$22,685.00	\$45,370.00	
7	XDCAM EX Memory Recorder Sony - PMW-EX30	2	EA	\$4,239.99	\$8,479.98	\$4,013.00	\$8,026.00	\$4,275.00	\$8,550.00	
8	Professional Disc Drive Unit Sony - PDWU1	12	EA	\$3,179.99	\$38,159.88	\$2,576.40	\$30,916.80	\$3,095.00	\$37,140.00	
9	SxS Memory Card USB Reader Sony - SBACUS10	12	EA	\$249.99	\$2,999.88	\$228.00	\$2,736.00	\$295.00	\$3,540.00	
10	Tripod Adaptor Sony - VCT14	2	EA	\$309.99	\$619.98	\$253.00	\$506.00	\$360.00	\$720.00	
11	SxS Pro 16GB Memory Card Sony - SBP 16	4	EA	\$799.99	\$3,199.96	\$793.00	\$3,172.00	\$875.00	\$3,500.00	
12	Slide Kit for PDWHD1500 Sony - RMMHD15	2	EA	\$429.99	\$859.98	\$302.00	\$604.00	\$440.00	\$880.00	
13	Battery for XDCAM EX Camcorder Sony - BP-U60	2	EA	\$279.99	\$559.98	\$219.00	\$438.00	\$295.00	\$590.00	
14	Transit Case for the PDW-700 SXDCAM HD Camcorder Sony - LC424TH	2	EA	\$40.99	\$81.98	\$370.00	\$740.00	\$495.00	\$990.00	
<b>Totals</b>						\$ 132,461.50		\$168,064.80		\$190,770.00
Payment Terms						0%/10		0%/30		15% 1
Delivery Days ARO						20		20		
Comments										

AWARD									
Line #	Sony Professional XDCAM HD Camcorders			E C Professional Video Inc		Golden Horizon Corp		Roscor Corporation	
	Sony Camcorders	Qty	UOM	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price
1	XDCAM® HD Camcorder Sony - PDW-700	2	EA	\$26,000.00	\$52,000.00	\$0.00	\$0.00	\$26,478.00	\$52,956.00
2	HD 2" Electronic Viewfinder Sony - HDVF20A	2	EA	\$3,290.00	\$6,580.00	\$0.00	\$0.00	\$2,938.00	\$5,876.00
3	Gold Mount Sony Wedge Adapter Sony - QRSDH	2	EA	\$135.00	\$270.00	\$0.00	\$0.00	\$111.30	\$222.60
4	XDCAM EX Camcorder Sony - PMW-EX3	2	EA	\$8,320.00	\$16,640.00	\$8,736.00	\$17,472.00	\$8,320.00	\$16,640.00
5	Transit Case for the PMW-EX3 XDCAM EX camcorder Sony - LCEX3TH	2	EA	\$325.00	\$650.00	\$371.65	\$743.30	\$310.16	\$620.32
6	Professional Disc Recorder Sony - PDW-HD 1500	2	EA	\$18,800.00	\$37,600.00	\$0.00	\$0.00	\$18,851.00	\$37,702.00
7	XDCAM EX Memory Recorder Sony - PMW-EX30	2	EA	\$1,000.00	\$2,000.00	\$4,118.13	\$8,236.26	\$2,499.00	\$4,998.00
8	Professional Disc Drive Unit Sony - PDWU1	12	EA	\$2,600.00	\$31,200.00	\$3,028.63	\$36,343.56	\$2,567.00	\$30,804.00
9	SxS Memory Card USB Reader Sony - SBACUS10	12	EA	\$225.00	\$2,700.00	\$252.89	\$3,034.66	\$226.99	\$2,723.88
10	Tripod Adaptor Sony - VCT14	2	EA	\$260.00	\$520.00	\$325.35	\$650.70	\$252.13	\$504.26
11	SxS Pro 16GB Memory Card Sony - SBP 16	4	EA	\$615.00	\$2,460.00	\$937.99	\$3,751.86	\$755.53	\$3,022.12
12	Slide Kit for PDWHD1500 Sony - RMMHD15	2	EA	\$320.00	\$640.00	\$0.00	\$0.00	\$301.04	\$602.08
13	Battery for XDCAM EX Camcorder Sony - BP-U60	2	EA	\$218.00	\$436.00	\$272.59	\$545.18	\$218.59	\$437.18
14	Transit Case for the PDW-700 SXDCAM HD Camcorder Sony - LC424TH	2	EA	\$425.00	\$850.00	\$0.00	\$0.00	\$368.48	\$736.96
<b>Totals</b>					\$154,546.00		\$ 70,777.52		\$ 157,845.40
Payment Terms				2% 10				Net 30	
Delivery Days ARO				7		7 to 21		14-28 ARO	
Comments								Line 7 - Limited # of units available at this price. Once gone price will be \$3,722ea; Line 14 - Minimum purchase \$6,000.00	

Line #	Sony Professional XDCAM HD Camcorders			Sony Electronics Inc		Washington Professional Systems		Videotape Products Inc	
	Sony Camcorders	Qty	UOM	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price
1	XDCAM® HD Camcorder Sony - PDW-700	2	EA	\$25,338.00	\$50,676.00	\$27,972.00	\$55,944.00	\$25,728.95	\$51,457.90
2	HD 2" Electronic Viewfinder Sony - HDVF20A	2	EA	\$2,574.00	\$5,148.00	\$2,851.00	\$5,702.00	\$3,434.00	\$6,868.00
3	Gold Mount Sony Wedge Adapter Sony - QRSDH	2	EA	\$120.00	\$240.00	\$115.00	\$230.00	\$124.00	\$248.00
4	XDCAM EX Camcorder Sony - PMW-EX3	2	EA	\$8,320.00	\$16,640.00	\$8,096.00	\$16,192.00	\$8,320.00	\$16,640.00
5	Transit Case for the PMW-EX3 XDCAM EX camcorder Sony - LCEX3TH	2	EA	\$304.00	\$608.00	\$317.00	\$634.00	\$317.00	\$634.00
6	Professional Disc Recorder Sony - PDW-HD 1500	2	EA	\$18,040.00	\$36,080.00	\$19,910.00	\$39,820.00	\$18,318.35	\$36,636.70
7	XDCAM EX Memory Recorder Sony - PMW-EX30	2	EA	\$3,999.00	\$7,998.00	\$4,098.00	\$8,196.00	\$3,888.00	\$7,776.00
8	Professional Disc Drive Unit Sony - PDWU1	12	EA	\$2,712.00	\$32,544.00	\$2,715.00	\$32,580.00	\$2,494.47	\$29,933.64
9	SxS Memory Card USB Reader Sony - SBACUS10	12	EA	\$222.48	\$2,669.76	\$232.00	\$2,784.00	\$223.00	\$2,676.00
10	Tripod Adaptor Sony - VCT14	2	EA	\$217.75	\$435.50	\$255.00	\$510.00	\$254.00	\$508.00
11	SxS Pro 16GB Memory Card Sony - SBP 16	4	EA	\$880.00	\$3,520.00	\$834.00	\$3,336.00	\$749.58	\$2,998.32
12	Slide Kit for PDWHD1500 Sony - RMMHD15	2	EA	\$320.00	\$640.00	\$305.00	\$610.00	\$299.00	\$598.00
13	Battery for XDCAM EX Camcorder Sony - BP-U60	2	EA	\$214.24	\$428.48	\$223.00	\$446.00	\$215.00	\$430.00
14	Transit Case for the PDW-700 SXDCAM HD Camcorder Sony - LC424TH	2	EA	\$370.80	\$741.60	\$386.00	\$772.00	\$364.00	\$728.00
<b>Totals</b>					\$ 158,369.34		\$ 167,756.00		\$158,132.56
Payment Terms				0/30		0% 30		0% 30	
Delivery Days ARO				60		20		7 to 30	
Comments						Line 2 - Correct part # is HDVF200#, Line 3 - correct part # is QR-DSR			

Line #	Sony Professional XDCAM HD Camcorders			VSA Inc.	
	Sony Camcorders	Qty	UOM	Unit Price	Ext Price
1	XDCAM® HD Camcorder Sony - PDW-700	2	EA	\$26,021.00	\$54,042.00
2	HD 2" Electronic Viewfinder Sony - HDVF20A	2	EA	\$3,332.00	\$6,664.00
3	Gold Mount Sony Wedge Adapter Sony - QRSDH	2	EA	\$153.00	\$306.00
4	XDCAM EX Camcorder Sony - PMW-EX3	2	EA	\$8,320.00	\$16,640.00
5	Transit Case for the PMW-EX3 XDCAM EX camcorder Sony - LCEX3TH	2	EA	\$299.00	\$598.00
6	Professional Disc Recorder Sony - PDW-HD 1500	2	EA	\$18,526.00	\$37,052.00
7	XDCAM EX Memory Recorder Sony - PMW-EX30	2	EA	\$3,890.00	\$7,780.00
8	Professional Disc Drive Unit Sony - PDWU1	12	EA	\$2,603.00	\$31,236.00
9	SxS Memory Card USB Reader Sony - SBACUS10	12	EA	\$216.30	\$2,595.60
10	Tripod Adaptor Sony - VCT14	2	EA	\$241.00	\$482.00
11	SxS Pro 16GB Memory Card Sony - SBP 16	4	EA	\$714.00	\$2,856.00
12	Slide Kit for PDWHD1500 Sony - RMMHD15	2	EA	\$287.00	\$574.00
13	Battery for XDCAM EX Camcorder Sony - BP-U60	2	EA	\$209.00	\$418.00
14	Transit Case for the PDW-700 SXDCAM HD Camcorder Sony - LC424TH	2	EA	\$352.00	\$704.00
<b>Totals</b>					\$161,947.60
Payment Terms				0% 30	
Delivery Days ARO				21	
Comments					