Opening Date: 10/09/08

|        |  | AWARD                     |                                     |                          |                                 |  |  |  |
|--------|--|---------------------------|-------------------------------------|--------------------------|---------------------------------|--|--|--|
| Line # | 4WD Compact Sport Utility Vehicle  | Anderson Ford             | Husker Auto Group                   | Sid Dillon Wahoo,<br>Inc | Tekamah Ford<br>Lincoln Mercury |  |  |  |
|        | Base Price   | \$17,189.00               | \$20,404.00                         | \$20,599.00              | \$18,675.00                     |  |  |  |
|        | Make:  | Ford                      | Chevy                               | Chevrolet                | Ford                            |  |  |  |
|        | Model:   | Escape                    | Equinox                             | Equinox                  | Escape                          |  |  |  |
| 1      | Series, Code, Trim Level:  | XLS                       | 1LG26, LS                           | Equinox-1LG26_LS         | XLT                             |  |  |  |
|        | Engine   | 2.5  4                    | 3.4 V-6                             | 3.4L V6 CID              | 14                              |  |  |  |
|        | EPA  | 22 City/28 Hiway          | 17/24                               |                          | 25                              |  |  |  |
| L      | Delivery Time ARO  | 90-120                    |                                     |                          | 45-90                           |  |  |  |
| 2      | E85 model price  | NA                        | NA                                  | NA @ this time           |                                 |  |  |  |
| _      | Engine   |                           |                                     | NA @ this time           |                                 |  |  |  |
| Alte   | Alternate Engine Sizes:  |                           |                                     |                          |                                 |  |  |  |
|        | Engine (other)   | \$2,600.00                | NA                                  | NA                       | \$900.00                        |  |  |  |
| 3      | Specify Engine Size:   | 3.0 V-6 XLT Model<br>Only |                                     |                          | V-6                             |  |  |  |
| 4      | Heavy duty split vinyl front seat W/lumbar support (deduct)  | NA                        | NA                                  | NA                       | NA                              |  |  |  |
| 5      | 40-40 power bucket electric seats  | NA                        | NA                                  | NA                       | STD                             |  |  |  |
| 6      | Factory Installed Console between front seats (deduct)   | NA                        | NA                                  | NA                       | STD                             |  |  |  |
| 7      | Tires and Rims (4), 16" minimum, (specify if not standard)   | STD                       | STD                                 | STD                      | STD                             |  |  |  |
| 8      | Additional remote fob from manufacturer  | \$90.00                   | \$95.00                             | \$97.00                  | \$80.00                         |  |  |  |
| 9      | Standard Paint - Attach List and Identify as No Additional Cost Paints   | NC                        | NC                                  | NC - See attached        | STD                             |  |  |  |
| 10     | Extra Cost Paint- Attach List and Identify as<br>Extra Cost Paints   | NC                        | NA                                  | NA @ this time           | NA                              |  |  |  |
| 11     | Running Boards: Side step, mounted between front and rear wheels at bottom of rocker panel; both sides. Factory installation if  | \$490.00                  | \$537.50                            | \$597.00                 | \$400.00                        |  |  |  |
|        | If dealer installed, specify brand and model   |                           | GM, black                           | GM Accessories<br>GM-VQO |                                 |  |  |  |
| 12     | Second Power Outlet  | \$250.00                  | STD                                 | STD                      | STD                             |  |  |  |
|        | Trailer towing package (deduct)  | NA                        | \$324.00                            | (\$147.00)               |                                 |  |  |  |
| 13     | Please specify equipment included:   |                           | Receiver hitch, 4<br>Wire connector | Hitch & wiring           | \$293.00                        |  |  |  |
| 14     | Stability traction control system (if not available as standard equipment)   | NA                        | STD                                 | STD                      | STD                             |  |  |  |
| 4-     | Deduction for a 2 wheel drive model  | (\$550.00)                | (\$1,507.00)                        | (\$897.00)               | (\$1,593.00)                    |  |  |  |
| 15     | Comments   |                           | FWD                                 |                          | \$720.00                        |  |  |  |
| 16     | Protective safety cage behind drivers seat   | \$950.00                  | NA                                  | \$997.00                 |                                 |  |  |  |
|        | High Output Alternator   | NA                        | NA                                  | NA                       |                                 |  |  |  |
| 17     | Specify Amps:  | IVA                       | INA                                 | IVA                      |                                 |  |  |  |
| 18     | Additional costs of charges for vehicle drop shipment outside the Lincoln area. Drop shipment charges would be for vehicles bought by political entities and other Divisions | \$490.00                  | \$400.00                            | \$400.00                 | \$500.00                        |  |  |  |

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|-------------------|--|---|-------------------|--------------------------|---------------------------------|
|                   | Law Enforcemer   |   |                   |                          |                                 |
| 19                | Factory or dealer disconnect of Daylight Running Lights (law enforcement only) | \$25.00   | NA                | \$147.00                 | NC                              |
| 20                | Courtesy signal or Internal light inoperable                                   | \$150.00  | NA                | \$97.00                  | NC                              |
|                   | Comments   |   |                   | Total Inop               |                                 |
| Pay               | yment Terms  | 100%, 30  | Net 30            | 0%, 15                   |                                 |
| Delivery Days ARO |  | 90-120  | 60-90             | 45/120                   | 30                              |
| Comments          |  | 3.G. Not available<br>from factory<br>Warranty: 3 Year 36<br>K Bumper to<br>Bumper. 5 Year<br>Unlimited Milage on<br>Rust. 5/60 Power<br>Train. 5 Year 100K<br>Miles on Diesel<br>Engine. | 4.B. 650 CCA      |                          |                                 |