

**Award**

Line #	EMC San Storage Solution			Dell Marketing, L.P.		Works Computing, Inc. - Alternative Bid		
	Item	Qty	UOM	Unit Price	Ext Price	Item	Unit Price	Ext Price
1	CX4-480C SPE	1	EA	\$ 44,772.05	\$ 44,772.05	HP San Array	\$ 357,970.00	\$ 357,970.00
2	4G DAE Factory or Field Instal	5	EA	\$ 3,108.82	\$ 15,544.10			
3	300GB 15K 4GB FC	55	EA	\$ 1,248.57	\$ 68,671.35			
4	1000GB 7200RPM SATA II	15	EA	\$ 1,187.86	\$ 17,817.90			
5	Vault Pack 300GB 15K 4G drives	1	EA	\$ 6,243.99	\$ 6,243.99			
6	PowerPath Windows Kit	2	EA	Included	\$ -			
7	Navi Agent Windows Media	8	EA	Included	\$ -			
8	CX4-480 Docs Common RTU & Guid	1	EA	Included	\$ -			
9	Snapview Kit for CX4 Family	1	EA	Included	\$ -			
10	Navisphere Manager CX4 Media	1	EA	Included	\$ -			
11	Clariion Service Modem-US	1	EA	Included	\$ -			
12	Ppath Windows WGR	8	EA	\$ 758.31	\$ 6,066.48			
13	Navisphere Manager License for	1	EA	\$ 35,303.55	\$ 35,303.55			
14	Snapview for CX4 -480	1	EA	\$ 12,224.51	\$ 12,224.51			
15	Powerpath 4Host QS	1	EA	\$ 2,116.00	\$ 2,116.00			
16	Snapview Install QS	1	EA	\$ 2,737.00	\$ 2,737.00			
17	Install/Implement of CX4-480	1	EA	\$ 4,989.00	\$ 4,989.00			
18	Premium Software Support	1	EA	\$ 22,324.00	\$ 22,324.00			
19	Premium SW Support-Open SW	1	EA	\$ 3,422.00	\$ 3,422.00			
20	Premium Hardware Support	1	EA	Included	\$ -			
21	DS-5100B 8G 8Port Upgrade Kit	2	EA	\$ 4,373.43	\$ 8,746.86			
22	BRCd Lbl 8G8 Short Wave SFP	6	EA	\$ 421.54	\$ 2,529.24			
23	DS-5100B 24P/40P Base Switch	2	EA	\$ 10,801.84	\$ 21,603.68			
24	DS-5100B Trunking License	2	EA	\$ 2,898.06	\$ 5,796.12			
25	Premium Hardware Support	1	EA	Included	\$ -			
26	US/NA 5-15P to C13 Power	2	EA	\$ 1,361.00	\$ 2,722.00			
27	Premium Software Support	1	EA	Included	\$ -			
28	Commercial PMGMT 4 HRS QS	1	EA	\$ 1,674.00	\$ 1,674.00			
29	Commercial SA 4HOURS QS	3	EA	\$ 1,674.00	\$ 5,022.00			
30	4Host 4TB SanCopy DM	1	EA	\$ 20,485.00	\$ 20,485.00			
31	6M SFP to HSSDC enclosure-0	2	EA	\$ 144.33	\$ 288.66			
32	8M HSSDC2 to HSSDC2 bus cbl	2	EA	\$ 316.15	\$ 632.30			
<b>Totals</b>					\$ 311,731.79			\$ 357,970.00
Payment Terms				0%, 30				
Delivery Days ARO				7-10				

No Bids  
Alexander Open Systems  
CDW-G