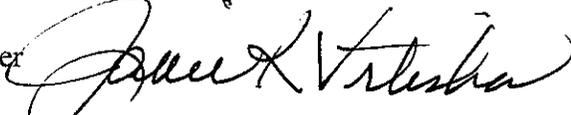


AWARD
See Explanation

Changeable Message Panels				ADDCO LLC	American Signal Co.	Daktronics Inc	K & K Systems Inc.	National Signal Inc.	Solar Technology Inc.	Ver-Mac Inc.
Description	Qty	U/M	Unit Price	Unit Price	Unit Price	Unit Price	Unit Price	Unit Price	Unit Price	Unit Price
1	Changeable Message Panels	20	EA	\$14,073.00	\$15,187.00	\$16,625.00	\$15,300.00	\$13,850.00	\$15,395.00	\$14,000.00
	Make			Addco	American Signal Co.	Daktronics	K & K Systems	National Signal	MBEcon	Ver-Mac
	Model			ALS	CMS-T331	VP-4000	KKMB3L	Sunray 380	MB-3048	PCMS 1210
2	Equipment Shop Repair Manual	20	EA	included	\$50.00	incl.	\$0.00	\$0.00	NC	included
3	Equipment Parts Manual	20	EA	included	\$50.00	incl.	\$0.00	\$0.00	NC	included
Total				\$14,073.00	\$15,287.00	\$16,625.00	\$15,300.00	\$13,850.00	\$15,395.00	\$14,000.00
Comment										
Payment Terms					0% 30 days		100% 30 days	1% 10 days	2% 10 days	2% 10 days
Delivery Days ARO				30-45	30	60		45	30	60

No Bid
Precision Solar Controls

DATE: October 2, 2008
TO: DAS Materiel, Connie Heinrichs
FROM: Fleet Management, Mike Blacksher
THRU: Janie Vrtiska, Fleet Manager
SUBJECT: 2582 OF Changeable Message Panels



Apparent first lowest bidder, National Signal Inc. failed to meet the specifications in the following areas.

12. Remote Operation

12.E Remote communication shall be by cell data modem using static IP. The supplied software "VMS Central" does not comply with 12.E. Third party software referenced in the vendor's product manual to comply with item 12.E is not included and requires purchase per-copy and so it does not comply with 12A1. which says "Nebraska Department of Roads is to have unlimited rights to copy program and documentation for State of Nebraska use, and right to install and run program on an unlimited number of computers for State of Nebraska use."

The software provided for remote control works by serial (modem) connection only. Ver-Mac central office software and Delcan use network connection..

To use network connection with the "VMS Central" software provided by National Signal Inc. we must purchase a separate program to communicate by IP. Our bid specification states clearly that we are to receive unlimited state use of software for remote control.

The additional software is not a statewide license. It is \$259.00 for a two user license. It is sold by a third party. To equip supervisors, District Offices and Operations Centers we need a minimum of 20 license. This adds \$15,540.00 or \$777.00 per trailer.

Recommend awarding contract to second apparent lowest bidder, Ver-Mac Inc. with their bid of \$14,000.00 for the Ver-Mac model PCMS1210. The unit bid appears to meet the specifications and intent of the bid.