

Line #	Defibrillator			American Red Cross		Bound Tree Medical LLC		Buy Indian Medical		Chemical Env. Consulting		Cintas FAS (479)	
	Description	Qty	UOM	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price
1	AEDs- Semiautomatic or Automatic Defibrillators	70	EA	\$ 1,095.00	\$ 76,650.00	\$ 1,022.00	\$ 71,540.00	\$ 1,323.00	\$ 92,610.00	\$ 1,320.00	\$ 92,400.00	\$ 892.00	\$ 62,440.00
	Brand and Model Bidding			Cardiac Science Powerheart G3 Plus Automatic AED		Philips Onsite BTM# ATM5066A		Zoll AED Plus		Zoll AED Plus		Reviver AED	
Payment Terms						0%,30days		1%,10days		0%,30days		30days	
Delivery Days ARO				14		60				45		21	
Comments				We perform daily self tests -with patented features which check presence & function of 3 critical AED components Battery, electrodes, and internal Circuitry. 3 electrodes supplied at purchase 2-adult electrodes 1-pediatic electrodes						Free Online Training provided by Emergency University, No on-site training.		Unit is Field upgradeable for any Future AHA changes. Training Available On-Line	

Line #	Defibrillator			EMC, LLC		Enterspect Medical Solutions		First Responder Educational Services		Henry Schein Inc.		AWARD InnoCare Health Corporation	
	Description	Qty	UOM	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price
1	AEDs- Semiautomatic or Automatic Defibrillators	70	EA	\$ 1,040.00	\$ 72,800.00	\$ 854.22	\$ 59,795.40	\$ 885.00	\$ 61,950.00	\$ 1,267.24	\$ 88,706.80	\$ 799.00	\$ 55,930.00
	Brand and Model Bidding			Zoll AED Plus		Philips Onsite M5066A + Opt CO1 Standary Carry Case		HeartSine Samaritan 300P		Cardiac Science Item#718-9930		HeartSine Samaritan PAD	
Payment Terms				0%,30days		n/a%		2%, 15days				0%,30days	
Delivery Days ARO				14		14		7				5	
Comments						We also recommend accessories for you OnSite Defibrillator: Fast Response Kit: which includes paramedic scissor, fazor and person protection items. \$24. each. Wall Mount Bracket \$52 each. Training DVD: \$17 each. The pads shelf life is typically 2-1/2 years. See bid for more Information		Includes Carry Case First Responder Educational Services T. (203) 557-0722 F. (203) 557-0723				Warranty is Seven Years Self life of Battery is Three (3) years. Low Battery indicator is audible and visual. Operating Temperature is up to 122 degrees F. Storage temperature is up to 122°F. Shelf life of pads is three (3) years. Internal memory is 45 minutes. Weight is 2.4 lbs	

Line #	Defibrillator			Legacy Business Group Inc. Bid 1		Legacy Business Group Inc. Bid 2		Legacy Business Group Inc. Bid 3		Legacy Business Group Inc. Bid 4		LifeGuard MD, Inc.	
	Description	Qty	UOM	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price
1	AEDs- Semiautomatic or Automatic Defibrillators	70	EA	\$ 1,214.00	\$ 84,980.00	\$ 965.00	\$ 67,550.00	\$ 1,417.00	\$ 99,190.00	\$ 939.00	\$ 65,730.00	\$ 884.30	\$ 61,901.00
	Brand and Model Bidding			Philips-FRx AED		HeartSine Samaritan PAD		Zoll AED Plus		Philips-HS1 Onsite AED		Philips OnSite M5066A	
Payment Terms				Net 30		Net 30		Net 30		Net 30			
Delivery Days ARO				15-30		15-30		15-30		15-30			
Comments				<p>FRx The Philips FRx is the only Public Access Defibrillator that met all your outlined specifications. An add bonus is that it is one of two AEDs (the other also being a Philips AED) offered by major manufacturers where a recall has never occurred on the unit. Minimum 200 shocks or 4 hours operating time on battery. Battery labeled with install by date of at least 5 years from manufacturer. See Bid for more Information.</p>		<p>HeartSine - The HeartSine is the AED with the longest warranty and the added bonus of reduced costs from combined pads with battery. This AED shares the relative humidity requirement weakness with Zoll; But again, when placed in an office or similar setting this should not be a concern See Bid for more Information</p>		<p>Zoll- The Zoll AED offers the advantage of CPR feedback to improve effectiveness of revival attempts a valuable tool for the non-SCA related events that can occur. The only noted weakness of the AED is that it falls below relative humidity requirements but if the AED is to be placed in a office or similar setting this should not be a huge concern See bid for more information</p>		<p>Onsite- The Philips onsite is a wonderful office environment PAD. The only weakness of the AED is that the pads are more susceptible to freezing when in standby mode: this weakness should not be much of a concern if all AEDs are to be placed in heated environments. See bid for more information</p>		<p>Philips Defibrillator includes 1 set adult defibrillation Pads, 1 battery. Carry Case Opt CO2. 70ea \$884.30 \$61901.00 70ea \$21.70 \$1519.00 = \$63,420.00 Operational Card Included. The Philips OnSite is the first and only defibrillator available for commercial and institutional users without a prescription. See Bid for more information</p>	

Line #	Defibrillator			Lifeguard Medical Solutions		Marely Products		Master CPR		McKesson Medical-Surgical Minnesota Supply Inc.		Med-Electronics, Inc.	
	Description	Qty	UOM	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price
1	AEDs- Semiautomatic or Automatic Defibrillators	70	EA	\$ 905.00	\$ 63,350.00	\$ 1,147.00	\$ 80,290.00	\$ 855.95	\$ 59,916.50	\$ 1,306.82	\$ 91,477.40	\$1,730.75	\$ 121,152.50
	Brand and Model Bidding			HeartStart OnSite (Philips Medical Systems)		Zoll AED + Plus		Defibtech DCF-100		Welch Allyn Mfg# 970302E		Welch Allyn AED10	
Payment Terms				0%,N/A				0%,30days		Net 30		N/A	
Delivery Days ARO				45		21		21		10-45		30	
Comments				<p>The defibrillators we are submitting for this bid meets/exceeds the specification detailed above.</p> <p>The batteries of the defibrillator we are submitting for this bid meet/exceeds the specification for this bid</p> <p>See bid for more information which say their product meets/exceeds all specification</p>		<p>Please read article enclosed Titled: Automatic is Problematic</p> <p>Also see comments enclosed.</p> <p>Please see battery architecture section on enclosed article titled Why the AED*Plus is Best</p> <p>Please see comments section and see attached comments See Comments section.</p>		<p>AED standard package: Lifeline AED, 5 year Battery with Lithium 9v, Adult pads *, Users Manual, quick use card. **</p> <p>Each unit will receive one extra set of Adult pads at <u>no charge</u>. \$38.00 value</p> <p>**Each unit will receive Master CPR's AED, CPR Rescue kit at <u>no charge</u>.</p> <p>Each kit includes; emergency prep razor, pocket mask antiseptic wipes super absorbant towel, Bio hazard bag, emergency shears 30.00 Value.</p>		<p>McKesson# 703/2509 See attached product Specifications & Literature</p>		<p>*Product info Attached* 90 discharges at 360 Joules, 125 discharges at 200 Joules, 150 discharges at 150 Joules or 5 hrs ECG monitoring.</p> <p>Shelf life 10 years: 5yrs storage, 5 years standby</p> <p>Weight 3.5lbs with battery</p> <p>Height 2.75"</p> <p>Width 6.875"</p> <p>Depth: 8.25"</p>	

Line #	Defibrillator			Medical Supplies Depot, Inc.		Merigen Medical Bid 1		Midland Medical Supply		Physio - Control, Inc. Bid 1		Physio - Control, Inc. Bid 2	
	Description	Qty	UOM	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price
1	AEDs- Semiautomatic or Automatic Defibrillators	70	EA	\$ 1,395.00	\$ 97,650.00	\$ 1,247.00	\$ 87,290.00	\$ 1,455.96	\$ 101,917.20	\$ 2,078.00	\$ 145,460.00	\$1,195.00	\$ 83,650.00
	Brand and Model Bidding			Zoll AED Plus		Welch Allyn AED 10		Welch Allyn AED 10		Physio-Control LifePak 1000 defibrillator		Physio-Control LifePak Express AED	
Payment Terms				Net 30				Net 30		Net 30		Net 30	
Delivery Days ARO				20		30		30		45		45	
Comments						Electrode pad present and with in expiration date visible through window for inspection. 2 sets of defibrillation electrodes supplies with each device.		MFG. Does not suggest "Semi Automatic" operation in a setting where using the defibrillator is not certified to operate a Manual or Conventional Defibrillator, AE10 is Automatic only		Delivery is subject to availability LifePak 1000 defibrillator meets all specifications. An independent study ranks the LifePak 1000 highest overall in first responder usability.		Delivery subject to availability Physio-Control lifePak Express AED meets all requirements. The LifePak Express AED is rated in an independent study the easiest to use AED in the Market place. Please note Infant Child Electrodes are available at additional cost.	

Line #	Defibrillator			Shared Service Systems		Tech Med Industries Bid 1		Tech Med Industries Bid 2		Tech Med Industries Bid 3		Tri-anim Health Services Inc.	
	Description	Qty	UOM	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price
1	AEDs- Semiautomatic or Automatic Defibrillators	70	EA	\$ 1,177.00	\$ 82,390.00	\$ 1,213.25	\$ 84,927.50	\$ 933.80	\$ 65,366.00	\$ 948.75	\$ 66,412.50	\$ 953.94	\$ 66,775.80
	Brand and Model Bidding			Zoll AED Plus		Zoll AED Plus		Defibtech-Lifeline AED		HeartSine Samaritan		Defibtech 253-DCF-100	
Payment Terms				Net 30								N/A,20days	
Delivery Days ARO				10		14		14		14			
Comments				Free Pediatric AED Pads with each AED purchased.		Charge time less than 10 Seconds. Weight 6.7lbs Height 5.25" Width 9.50" Depth 11.50"		Weight: 4.2lbs Height: 2.7" Width: 11.8" Depth: 8.5"		Warranty is 7 year repair or replacement. Weight:0.44lbs Height: 3.93" Width: 5.24" Depth: .94"		5-year Battery 105 shocks with new battery Self tests are run off 9 volt battery to preserve life saving battery Daily self checks Tested to Military drop and shock standards Expandable internal memory 4.2 lbs weight with battery	

Line #	Defibrillator			Your Safety Company	
	Description	Qty	UOM	Unit Price	Ext. Price
1	AEDs- Semiautomatic or Automatic Defibrillators	70	EA	\$ 1,010.00	\$ 70,700.00
	Brand and Model Bidding			Zoll AED Plus	
Payment Terms				0%,30days	
Delivery Days ARO				30	
Comments				Relative Humidity Range 10% to 95% Non Condensing	