

Line #	Whirlpool equipment			Arjo Century Distributing		Arjo Century Distributing Alternate Bid 1		Arjo Century Distributing Alternate Bid 2		Ferno Washington Inc.	
	Description	Qty	UOM	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price
1	Height adjustable whirlpool tub long	9	ea	\$ 13,547.53	\$ 121,927.77	\$ 9,277.10	\$ 83,493.90	\$ 9,784.20	\$ 88,057.80	\$ 22,756.00	\$ 204,804.00
2	Height adjustable whirlpool tub short	3	ea	\$ 13,302.15	\$ 39,906.45	\$ 9,048.20	\$ 27,144.60	\$ 9,784.20	\$ 29,352.60	\$ 20,837.00	\$ 62,511.00
3	Bath lift w/interchangable Stretcher/chair option	9	ea	\$ 4,330.99	\$ 38,978.91	\$ 3,431.26	\$ 30,881.34	Included	\$ -	\$ 6,746.00	\$ 60,714.00
4	Bath lift w/chair option	3	ea	\$ 3,349.46	\$ 10,048.38	\$ 2,449.73	\$ 7,349.19	Included	\$ -	\$ 5,546.00	\$ 16,638.00
5	Digital weigh scale for bath	12	ea	\$ 1,518.92	\$ 18,227.04	\$ 1,518.92	\$ 18,227.04	\$ 1,454.30	\$ 17,451.60	\$ -	\$ -
<b>TOTALS</b>					\$ 229,088.55		\$ 167,096.07		\$ 134,862.00		\$ 344,667.00
Brand and Model				P300 Rhapsody 25		P200 Rhapsody 25		AL14111-KT		Model 850	
Payment Terms				Net 30		Net 30		Net 30		Net 30	
Delivery Days ARO				70 days		70 days		14 days		126 days after order	
Comments				Bidding Fiberglass - not acrylic as specified. Tub does not have a combo lift and does not lower to the floor as specified. System bid has hand control not foot control as specified.		Bidding Fiberglass - not acrylic as specified. Tub does not have a combo lift and does not lower to the floor as specified. System bid has hand control not foot control as specified.		Bidding Fiberglass - not acrylic as specified. Lifts not included. Tub is not keyhole style as specified.		Tub is 77" wide - specifications require 32" wide at the narrowest point. Does not include one touch disinfecting, auto fill or scales as specified.	

**EXPLANATION:**

T.H.E. Medical is buying the lifts from another supplier in order to be able to supply as specified. All of the tub suppliers could have done this. The size of the tub (outside demensions) is critical - exceeding the specified tub dimensions would require the Veteran's Home to knock out walls, etc.

								<b>AWARD See Explanation</b>	
MasterCare		MasterCare Alternate Bid 1		MasterCare Alternate Bid 2		Penner Patient Care		T.H.E. Medical	
Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price
\$13,828.45	\$ 124,456.05	\$ 13,423.32	\$ 120,809.88	\$ 16,054.40	\$ 144,489.60	\$ 10,212.54	\$ 91,912.86	\$ 10,266.00	\$ 92,394.00
\$13,828.45	\$ 41,485.35	\$ 13,423.32	\$ 40,269.96	\$ 16,054.40	\$ 48,163.20	\$ 10,212.54	\$ 30,637.62	\$ 10,386.00	\$ 31,158.00
Included	\$ -	Included	\$ -	Included	\$ -	\$ 3,509.14	\$ 31,582.26	\$ 5,462.00	\$ 49,158.00
Included	\$ -	Included	\$ -	Included	\$ -	\$ 3,053.02	\$ 9,159.06	\$ 4,002.00	\$ 12,006.00
Included	\$ -	Included	\$ -	Included	\$ -	\$ 1,357.50	\$ 16,290.00	\$ 1,953.00	\$ 23,436.00
	\$ 165,941.40		\$ 161,079.84		\$ 192,652.80		\$ 179,581.80		\$ 208,152.00
MasterCare 71		MB-80		MB-80-R		Pacific Bath		Aquarius T5100LV	
Net 30		Net 30		Net 30				Net 30	
45 days		45 days		45 days		30 days		70 days	
Tub is 84" long - specifications require 80 " maximum for the short tub. Chair lift not available as specified. Fixed height, not variable as specified. Does not include auto fill or disinfecting system as specified.		Integrity Tub with Reservoir Tranfer System for Integrity Tub w/scale and fixed back chair. Chair lift not available as specified. Fixed height, not variable as specified. Does not include auto fill or disinfecting system as specified.		Integrity Tub with Reservoir Tranfer System for Integrity Tub w/scale and fixed back chair. Tub is not keyhole style as specified. Fixed height, not variable as specified. Chair lift only, no floor lift.		Long tubs are 97" long, specifications required 90" maximum. Short tubs are 88 1/2 " long, specifications required 80" maximum. Lift chair or stretcher not a combination as specified. Bidding Fiberglass - not acrylic as specified. Does not have footpad controls as specified.			

WestRock Inc.		WestRock Inc. Alternate Bid 1		WestRock Inc. Alternate Bid 2	
Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price
\$ 6,230.81	\$ 56,077.29	\$ 14,281.81	\$ 128,536.29	\$ 11,606.72	\$ 104,460.48
\$ 6,230.81	\$ 18,692.43	\$ 14,281.81	\$ 42,845.43	\$ 11,606.72	\$ 34,820.16
\$ 4,153.32	\$ 37,379.88	\$ -	\$ -	\$ -	\$ -
\$ 4,153.32	\$ 12,459.96	\$ -	\$ -	\$ -	\$ -
\$ 1,582.81	\$ 18,993.72	\$ 1,497.32	\$ 17,967.84	\$ 1,497.32	\$ 17,967.84
	\$ 143,603.28		\$ 189,349.56		\$ 157,248.48
2% for 10 days		2% for 10 days		2% for 10 days	
		120 days		120 days	
All tubs are 84" long, fixed height, no auto fill, chair lift only and are not keyhole style as specified.		Tubs are fixed height, have a chair lift only, no floor lift and are not keyhole as specified. Doesn't lower all the way to the floor.		Tubs are fixed height, have a chair lift only, no floor lift and are not keyhole as specified. Doesn't lower all the way to the floor.	