



Dave Heineman
Governor

STATE OF NEBRASKA

DEPARTMENT OF ADMINISTRATIVE SERVICES
Carlos Castillo Jr.
Director

DATE: April 11, 2007
TO: All Vendors
FROM: Robert Thompson, Buyer
State Purchasing Bureau
SUBJECT: ITB # 1738 OF Rebid

The State of Nebraska is rejecting all bids received on the above-referenced Invitation to Bid for High Speed Copiers due to changes in government operations, specifically the merger of DAS Copy Services and the DAS Print Shop. Devise requirements, placement and utilization of existing equipment in affected facilities is being evaluated to best utilize State resources.

Thank you for your interest in doing business with the State of Nebraska.

Materiel Division • Don J. Medinger, Administrator

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Line #	High Speed Copiers			DANKA Office Imaging Co.		DANKA Office Imaging Co. Alternate bid		IKON	
	Description	Qty	UOM	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price
1	proposed copier #1	1	EA	\$ 254,688.00	\$ 254,688.00	\$ 221,803.00	\$ 221,803.00	\$ 298,810.00	\$ 298,810.00
	Make			Kodak Digimaster		Kodak Digimaster		Canon	
	Model			EX138		EX138		IR 7138 (138 page per minute)	
	Comments			Price of engine #1 includes Canon DR Scanner, EFI Balance 3.0, workstation, and all connectivity for (2) Canon IR 7138's, (2) KM 8050's, and (2) Canon Segment 5 engines that are currently in use in the copy center. The Canon DR Scanner, EFI Balance and workstation will be networked to all DAS Copy Service Devices.					
2	Proposed copier #2	1	EA	\$218,901.00	\$218,901.00	\$218,901.00	\$218,901.00	\$202,741.00	\$202,741.00
	Make			Kodak Digimaster		Kodak Digimaster		Canon	
	Model			EX138		EX138		IR 7138 (138 page per minute)	
	Comments								
3	Service Maint. Cpc	14400000	EA	0.00357	\$51,408.00	0.00357	\$51,408.00	0.0035	\$50,400.00
	Comments								
4	Less Trade in Canon IR 110	1	EA	-\$25,000.00	-\$25,000.00	-\$25,000.00	-\$25,000.00	-\$35,000.00	-\$35,000.00
5	Less Trade in Canon IR 110	1	EA	-\$25,000.00	-\$25,000.00	-\$25,000.00	-\$25,000.00	-\$30,000.00	-\$30,000.00
6	Less trade in Xerox Docutech	1	EA	-\$1,500.00	-\$1,500.00	-\$1,500.00	-\$1,500.00	-\$2,000.00	-\$2,000.00
Other comments									
Total				\$ 422,089.00	\$ 473,497.00	\$ 389,204.00	\$ 440,612.00	\$ 434,551.00	\$ 484,951.00
Payment Terms				0%, 30		0%, 30		n/a	
Days Delivery ARO				10		10		10-14	

Line #	High Speed Copiers			IKON Alternate Bid		MODERN METHODS		MODERN METHODS Alternate Bid	
	Description	Qty	UOM	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price
1	proposed copier #1	1	EA	\$ 298,810.00	\$298,810.00	\$ 101,966.00	\$ 101,966.00	\$ 94,612.00	\$ 94,612.00
	Make			Canon		Lanier		Lanier	
	Model			IR 7125 (125 page per minute)		LD1135		LD1135	
	Comments			Price of engine #1 includes Canon DR Scanner, EFI Balance 3.0, workstation, and all connectivity for (2) Canon IR 7125's, (2) KM 8050's, and (2) Canon Segment 5 engines that are currently in use in the copy center. The Canon DR Scanner, EFI Balance and workstation will be networked to all DAS Copy Service Devices.					
2	Proposed copier #2	1	EA	\$202,741.00	\$202,741.00	\$80,428.00	\$80,428.00	\$80,428.00	\$80,428.00
	Make			Canon					
	Model			IR 7125 (125 page per minute)					
	Comments								
3	Service Maint. Cpc	14400000	EA	0.0035	\$50,400.00	0.0042	\$60,480.00	0.0042	\$60,480.00
	Comments								
4	Less Trade in Canon IR 110	1	EA	-\$35,000.00	-\$35,000.00	see details on trade options		see details on trade options	
5	Less Trade in Canon IR 110	1	EA	-\$30,000.00	-\$30,000.00				
6	Less trade in Xerox Docutech	1	EA	-\$2,000.00	-\$2,000.00				
Other comments				Trade in value will be 100% of wholesale value. We will credit you 100% of the wholesaler's payment for these three machines.				Trade in value will be 100% of wholesale value. We will credit you 100% of the wholesaler's payment for these three machines.	
Total				\$ 434,551.00	\$ 484,951.00	\$ 182,394.00	\$242,874.00	\$175,040.00	\$235,520.00
Payment Terms				n/a		Net 30		Net 30	
Days Delivery ARO				10-14		10-14		10-14	

Line #	High Speed Copiers			XEROX Bid # 1		XEROX Bid #2		XEROX Bid #3	
	Description	Qty	UOM	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price
1	proposed copier #1	1	EA	\$ 248,953.00	\$ 248,953.00	\$ 248,953.00	\$ 248,953.00	\$ 61,173.00	\$ 61,173.00
	Make			Xerox		Xerox		Xerox	
	Model			Nuvera 120 Production & 4110 EPS		Nuvera 120 Production & 4110 EPS		1-4110 Copier/Printer	
	Comments								
2	Proposed copier #2	1	EA	\$151,500.00	\$151,500.00	\$61,958.00	\$61,958.00	\$105,000.00	\$105,000.00
	Make			Xerox		Xerox		Xerox	
	Model			Nuvera 120 Production		4110 EPS		2 - 4110 Copier/Printer	
	Comments					Nuvera 120 Production & 4110			
3	Service Maint. Cpc	14400000	EA	0.005783	\$83,280.00	0.005783	\$83,280.00	0.005783	\$48,896.00
	Comments			Effective Rate - See Note Below		Effective Rate - See Note Below		Effective Rate - See Note Below	
4	Less Trade in Canon IR 110	1	EA	-\$45,000.00	-\$45,000.00	-\$45,000.00	-\$45,000.00	-\$5,000.00	-\$5,000.00
5	Less Trade in Canon IR 110	1	EA	-\$45,000.00	-\$45,000.00	-\$1,500.00	-\$1,500.00	-\$5,000.00	-\$5,000.00
6	Less trade in Xerox Docutech	1	EA	-\$4,000.00	-\$4,000.00	-\$4,000.00	-\$4,000.00	-\$5,000.00	-\$5,000.00
Other comments				Effective Rate Based on Monthly Volumes CPC Per Machine 400K @ \$.0060 >400K @ \$.0047		Effective Rate Based on Monthly Volumes CPC Per Machine 400K @ \$.0060 >400K @ \$.0047		Flat Rate for prints on 4110 Copier/Printers \$1063/month per printer = \$3,188 or 38,256/year Estimated Supplies 14,400,000 @ \$0.06 = \$8,640 Supplies ordered separately	
Total				\$ 306,453.01	\$ 389,733.00	\$ 260,411.01	\$ 343,691.00	\$ 151,173.01	\$ 200,069.00
Payment Terms				Net 30		Net 30		Net 30	
Days Delivery ARO				14		14		14	