



Dave Heineman
Governor

STATE OF NEBRASKA

DEPARTMENT OF ADMINISTRATIVE SERVICES
Gerry Oligmueller
Acting Director

DATE: December 18, 2006
TO: All Vendors
FROM: Robert Thompson, Buyer
State Purchasing Bureau
SUBJECT: ITB # 1738 OF

The State of Nebraska is rejecting all bids received on the above-referenced Invitation to Bid for High Speed Copiers.

Your firm will be given the opportunity to respond when new bids are solicited with revised specifications.

Thank you for your interest in doing business with the State of Nebraska.

Materiel Division • Don J. Medinger, Administrator

301 Centennial Mall South • P.O. Box 94847 • Lincoln, Nebraska 68509-4847 • Phone (402) 471-2401 • Fax (402) 471-2089

An Equal Opportunity/Affirmative Action Employer

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				Danka Office Solutions		Danka Office Solutions, Alternate Bid 1	
	Qty	UM	Unit Price	Ext Price	Unit Price	Ext Price	
1	1	ea	\$244,688.00	\$244,688.00	\$248,688.00	\$248,688.00	
	proposed copier #1						
	Make:		Kodak		Kodak		
	Model:		Digimaster EX125		Digimaster EX138		
2	1	ea	\$202,408.00	\$202,408.00	\$206,408.00	\$206,408.00	
	proposed copier #2						
	comment:		Includes Front End and Software		Includes Font End & Software		
	Make:		Kodak		Kodak		
	Model:		Digimaster EX125		Digimaster EX138		
	comment:						
3	14400000	ea	\$51,696.00	\$744,422,400,000.00	\$51,696.00	\$744,422,400,000.00	
	Service Maintenance cost per copy						
4	1	ea	-\$25,000.00	-\$25,000.00	-\$25,000.00	-\$25,000.00	
	less trade in Canon IR 110 SN NQU00319						
5	1	ea	-\$25,000.00	-\$25,000.00	-\$25,000.00	-\$25,000.00	
	less trade in Canon IR110 SN NQU00320						
comment:							
Grand Total			\$448,792.00	\$744,422,797,096.00	\$456,792.00	\$744,422,805,096.00	
Prompt Payment Terms			0% 30 days		0% 30 days		
Delivery Days ARO			5-10		5-10		

No Bid
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Does Not Meet Specifications
Modern Methods

			Danka Office Solutions, Alternate Bid 2		Danka Office Solutions, Alternate Bid 3			
	Qty	UM	Unit Price	Ext Price	Unit Price	Ext Price		
1	proposed copier #1	1	ea	\$211,804.00	\$211,804.00	\$215,804.00	\$215,804.00	
	Make:			Kodak		Kodak		
	Model:			Digimaster EX125		Digimaster EX138		
2	proposed copier #2	1	ea	\$202,408.00	\$202,408.00	\$206,408.00	\$206,408.00	
	comment:			Includes Front End & Software		\$206,408 Includes Front End Software		
	Make:			Kodak		Kodak		
	Model:			Digimaster EX125		Digimaster EX138		
	comment:							
3	Service Maintenance cost per copy	14400000	ea	\$51,696.00	\$744,422,400,000.00	\$51,696.00	\$744,422,400,000.00	
4	less trade in Canon IR 110 SN NQU00319	1	ea	-\$25,000.00	-\$25,000.00	-\$25,000.00	-\$25,000.00	
5	less trade in Canon IR110 SN NQU00320	1	ea	-\$25,000.00	-\$25,000.00	-\$25,000.00	-\$25,000.00	
comment:								
Grand Total				\$415,908.00	\$744,422,764,212.00	\$423,908.00	\$744,422,772,212.00	
Prompt Payment Terms			0% 30 days		0% 30 days			
Delivery Days ARO			5-10		5-10			

No Bid

SolutionOne

Does Not Meet Specifications

Modern Methods

			Danka Office Solutions, Alternate Bid 4		Danka Office Solutions, Alternate Bid 5		Ikon			
	Qty	UM	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price		
1	proposed copier #1	1	ea	\$226,016.00	\$226,016.00	\$193,130.00	\$193,130.00	\$313,255.00	\$313,255.00	
	Make:			Kodak		Kodak		Canon		
	Model:			Digimaster EX110		Digimaster EX110		Image Runner 7125		
2	proposed copier #2	1	ea	\$183,735.00	\$183,735.00	\$183,734.00	\$183,734.00	\$248,775.00	\$248,775.00	
	comment:			\$183,735 Includes Front End Software		\$183,734 Includes Front End Software				
	Make:			Kodak		Kodak		Canon		
	Model:			Digimaster EX110		Digimaster EX110		Image Runner 7125		
	comment:									
3	Service Maintenance cost per copy	14400000	ea	\$51,696.00	\$744,422,400,000.00	\$51,696.00	\$2,672,476,416.00	\$0.00369	\$53,136.00	
4	less trade in Canon IR 110 SN NQU00319	1	ea	-\$25,000.00	-\$25,000.00	-\$25,000.00	-\$25,000.00	-\$15,000.00	-\$15,000.00	
5	less trade in Canon IR110 SN NQU00320	1	ea	-\$25,000.00	-\$25,000.00	-\$25,000.00	-\$25,000.00	-\$12,000.00	-\$12,000.00	
comment:										
Grand Total				\$411,447.00	\$744,422,759,751.00	\$378,560.00	\$2,672,803,280.00	\$535,030.00	\$588,166.00	
Prompt Payment Terms			0% 30 days		0% 30 days		n/a			
Delivery Days ARO			5-10		5-10		10-14			

No Bid
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High Speed Multifunctional Digital Copiers

			Ikon - Alternate Bid		Xerox	
	Qty	UM	Unit Price	Ext Price	Unit Price	Ext Price
1	1	ea	\$266,585.00	\$266,585.00	\$322,770.00	\$322,770.00
proposed copier #1			Canon		Xerox	
Make:			Canon		Xerox	
Model:			Image Runner 7125		Nuvera 120 Production Printer	
2	1	ea	\$202,105.00	\$202,105.00	\$230,545.00	\$230,545.00
proposed copier #2			Canon		Xerox	
comment:						
Make:			Canon		Xerox	
Model:			Image Runner 7125		Nuvera 120 Production Printer	
comment:						
3	14400000	ea	\$0.00369	\$53,136.00	\$0.00350	\$50,400.00
Service Maintenance cost per copy						
4	1	ea	-\$15,000.00	-\$15,000.00	-\$45,000.00	-\$45,000.00
less trade in Canon IR 110 SN NQU00319						
5	1	ea	-\$12,000.00	-\$12,000.00	-\$45,000.00	-\$45,000.00
less trade in Canon IR110 SN NQU00320						
comment:			<p>IKON Office Solutions is providing the State Of Nebraska with an alternate bid to the one previously submitted. This bid keeps all of the same hardware options (Two Canon IR 7125's, scanner, workstation) but it line items out the request to have all DAS copy services copiers communicate with one another, as requested on page 5 of 12. That option is now shown as separate cost on page 7 of 12 in the comments section. If the state decides to go without the proposed Q-Direct solution they would still be able to place new High Volume Canon IR 7125 copiers and use there current workflow solution that is already in place.</p>		<p>Monthly Base Copier 1 = \$2405.00. Monthly Base Copier 2 = \$1684.00. Total Monthly Base = \$4089.00. See Detail Following Addendums. Prices for Copier 1 & 2 are without trade. See Pricing Detail for Options.</p>	
Grand Total			\$441,690.00	\$494,826.00	\$463,315.00	\$759,055.00
Prompt Payment Terms			n/a		100 % 15 days	
Delivery Days ARO			10-14		21	

No Bid
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