

Ironport Hardware Appliances, Support and Software Licensing

AWARD

		Qty	UM	Ani Direct		Dell Marketing, L.P.		Information Security Tech.	
				Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price
1	Ironport C600 Stnd Config	1	ea	\$39,564.00	\$39,564.00	\$38,809.85	\$38,809.85	\$44,500.00	\$44,500.00
2	Ironport C600 Spare Unit	1	ea	\$19,796.40	\$19,796.40	\$19,401.35	\$19,401.35	\$22,270.00	\$22,270.00
3	Ironport M600 >5000 Users	1	ea	\$21,534.05	\$21,534.05	\$21,163.50	\$21,163.50	\$24,260.00	\$24,260.00
4	Rapid Railds for C Series	3	ea	\$179.75	\$539.25	\$176.55	\$529.65	\$607.33	\$1,821.99
5	Platinum Support M600 - 4 Yrs	1	ea	\$13,977.36	\$13,977.36	\$13,699.99	\$13,699.99	\$15,745.00	\$15,745.00
6	Platinum Support C600 - 4 Yrs	1	ea	\$19,218.87	\$19,218.87	\$18,832.90	\$18,832.90	\$21,650.00	\$21,650.00
7	Ironport Antispam 4 Yr Lic	15800	ea	* \$105,365.14	\$105,365.14	\$6.41	\$101,278.00	\$9.49	\$149,942.00
8	Sophos Gov 4 Yr Lic Key	15800	ea	* \$39,922.81	\$39,922.81	\$2.66	\$42,028.00	\$5.86	\$92,588.00
9	Ironport Cent Mgt C600 4 Yr	1	ea	\$4,831.68	\$4,831.68	\$4,735.60	\$4,735.60	\$5,440.00	\$5,440.00
10	Ironport Mailflow Cent C600 4 Yr	1	ea	\$4,831.68	\$4,831.68	\$4,735.60	\$4,735.60	\$5,440.00	\$5,440.00
	Grand Total				\$269,581.24		\$265,214.44		\$383,656.99
Prompt Payment Terms				0% 45 Days		NA		0% 30 Days	
Delivery Days ARO				5		See comment below		60	
Comment:				* Vendor bid as one (1) lot.		Please refer to the enclosed quotation for a complete description of the configuration details proposed by Dell. Dell's pricing is valid for acceptance for 60 days after bid opening. Dell requests this offer to be governed by the State of NE NASPO/WSCA contract #A63307 terms and conditions. Dell agrees to negotiate terms and conditions & other response issues in good faith. Please reference DMLP #044245 when inquiring about this bid.			