

Buyer: Connie Heinrichs

1234 OF  
2006 Chassis

Opening Date: 02/21/06

Description		AWARD		
		See explanation		
	Crane Sales & Service	Capitol Equipment Company	Tom Dinsdale Chev. Cad GMC	
1	2006 Chassis diesel engine	\$88,510.00	\$83,699.00	\$82,005.00
2	Make	GMC	GMC	GMC
3	Model	C5500	C5500	C5500 -TC5C042
4	GVWR (min. 17,500 lbs)	19,500	19,500	19,500
5	Series, Code, Trim Level	TC5C042	TC5C042	5500, TC5C042
6	Engine	6.6L Diesel	6.6L Diesel	6.6L Diesel
7	EPA	2004 Emissions	2004 Emissions	Meets all standards for 2006
8	Delivery Time ARO	150 days	150 days	120 days
9	Parts CD Rom	N/A	N/A	\$425.00
10	Rear cargo light	N/A	N/A	\$110.00
11	Auxiliary overload rear spring	N/A	N/A	N/A
12	Sliding rear vision window	\$116.00	\$116.00	\$124.00
13	Heavy duty front stabilizer bar	Included	Included	Std.
14	Touch-up paint	\$10.00	\$10.00	\$9.61
15	Fuel flexible			N/A
Other comments		Please see attached Aerial Quote Spec. One Exception: Section 12. Inspection	Aerial lift option B (see attached): \$80,819.00	
Terms			0%, 30	net 30
Delivery Time ARO			170 days ARO	210

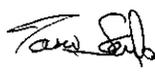
**EXPLANATION:** See attached document.

Date: March 3, 2006

To: DAS Material, Connie Heinrichs

From: Fleet Equipment Buyer, John Virgl 

Thru: Dale Piening, Highway Mechanic Superintendent 

Thru: Tom Sands, Operations Division Manager 

Subject: 1234 OF; 2006 Chassis, Diesel Engine, Dual Wheels and Aerial Lift

The apparent low bidder, Capital Equipment Company with their optional bid did not provide an approved make and model of aerial lift (reference page 7) that the specifications called for.

The next lowest bidder Tom Dinsdale Chevy Cad GMC of Grand Island had these exceptions:

- #1 Page 2 Item #8 Fuel tank Capacity 32 gallons. Spec called for 34 gallons.
- #2 Page 2 Items #10 Outside hood latches. n/a all bids were this way.
- #3 Page 5 Item 25 Front tires meet spec.
- #4 Page 5 Item 27 Lap belt without retractor. All bids were this way.
- #5 Page 5 Item 28 Warranty They bid 2 years unlimited mileage and the spec calls for 3 years/36000 miles warranty.

We recommended the award of the bid to the Third apparent lowest bidder,  
Capital Equipment Company  
4427 South 76 Circle  
Omaha, NE. 68127

In review of Capitals bid their exceptions were as follows:

- #1 Page 2 Item 5 Telescopic mirrors. All Bidder provided non telescopic mirrors.
- #2 Page 2 Item 9 Factory installed Halogen headlights. Meets Specs.
- #3 Page 2 Item 10 Tilt forward hood with Exterior hood latches. All bids had this exception.
- #4 Page 3 Item 13 This truck is spec'd with a diesel engine and there is no Flex Fuel option for diesel engines.
- #5 Page 4 Item 23 Rear drum brakes. They are supplying disk rear brakes which are exceeding specs.
- #6 Page 5 Item 27 Middle seat retractor. All units are bid with this exception. No seat belt retractor.
- #7 Page 5 Item 28 Warranty This bidder has the spec 3yr/36000 mile warranty but the standard 5 year unlimited rust warranty. Upon follow up calls, all the low bidders were providing this 5yr unlimited rust warranty. Yet Capital is the only one with 3 year vehicle warranty.

#8 Page 7 Item 1B They are bidding the steel deck as amended in Addendum Two. This matches specs.

In a separate concern the pre installation inspection of the crane has been waived because the crane assembly is preassembled and painted at the factory. It then is just a bolt on unit onto the truck.

Please order the following:

#1 Line 1 2006 Diesel Truck w/ Aerial Lift.	\$83,699.00
#2 Line 5 Sliding rear glass window.	\$ 124.00
Total	\$83,823.00