

AWARD

Fortigate Equipment		Qty	* ANI Direct	ANI Direct Network Security Solutions, LP	Apollo Information Systems Corp.
1	FORTIGATE 60 BUNDLE PN FG-60-BDL-US	140	\$503.37	\$508.20	\$539.33
2	FORTIWIFI 60 BUNDLE PN FW-60-BDL-US	5	deleted per addendum 1	deleted per addendum 1	deleted per addendum 1
3	FORTIWIFI 60A BUNDLE PN FW-60A-BDL-US	10	\$629.37	\$635.41	\$674.33
4	FORTIGATE 100A BUNDLE PN FG-100A-BDL-US	20	\$1,215.36	\$1,207.84	\$1,281.33
5	FORTIGATE 300A BUNDLE PN FG-300A-BDL-US	6	\$4,668.80	\$4,639.93	\$4,924.13
6	FORTIGATE 3600 BUNDLE PN FG-3600-BDL-US	1	\$27,836.80	\$27,664.66	\$29,359.13
7	FORTIGATE 300A UPGRADE PN FC-10-00301-950-01-12	6	\$711.04	\$706.42	\$882.97
8	FORTIGATE 3600 UPGRADE PN FC-10-03600-950-01-12	1	\$3,282.56	\$3,262.35	\$4,077.67
9	FORTIGATE 60 BDL RENEWAL PN FC-10-00060-900-02-12	220	\$224.20	\$223.37	\$234.53
10	FORTIWIFI 60 BDL RENEWAL PN FC-10-00061-901-02-12	4	\$250.04 (qty 9)	\$249.12	\$261.56
11	FORTIWIFI 60A BDL RENEWAL PN FC-10-00063-901-02-12	10	\$250.04 (qty 5)	\$249.12	\$261.56
12	FORTIGATE 100A BDL RENEWAL PN FC-10-00101-900-0212	22	\$478.04	\$476.27	\$500.06
13	FORTIGATE 300A BDL RENEWAL PN FC-10-00301-950-02-12	8	\$2,274.49	\$2,852.43	\$2,994.84
14	FORTIGATE 3600 BDL RENEWAL PN FC-10-03600-950-02-12	2	\$10258.29 (qty 1)	\$13,172.97	\$13,830.69
15	50A/60 RACKMOUNT KIT PN FG-RMKIT	20	\$101.76	\$101.19	\$107.39
16	FORTIMGR 300 RENEWAL PN FC-10-M3000-850-02-12	1	\$2,165.24	\$2,157.44	\$2,265.15
17	FORTILOG 800 RENEWAL PN FC-10-L0800-850-02-12	1	\$1,823.24	\$794.49	\$834.15
18	FORTICLIENT 100-499 USERS PN FH4-10-C1001-050-10-12	100	\$5.95 (qty 2)	\$3.79	\$4.02

Fortigate Equipment		Qty	* ANI Direct	ANI Direct Network Security Solutions, LP	Apollo Information Systems Corp.
19	FORTIGATE 300A RENEWAL PN FC-10-00301-107-0212		\$740.43	deleted per addendum 3	deleted per addendum 3
20	FORTIGATE 3600 RENEWAL PN FC-10-03600-107-02-12		\$3,419.00	deleted per addendum 3	deleted per addendum 3
21	FORTICLIENT 100 USERS RENEWAL PN FH4-10-C1001-052-10-12	100	not included on this bid	\$3.79	\$4.02
Comments			ground shipping free		Training Included-Apollo Information Systems will include 2-3 training vouchers valued at \$2,395 each. The training is for a 4 day course (in Denver or at your facility) and will help the individual(s) prepare for the Fortinet Certified Network and Security Professional Exam (FCNSP). Systems I and the remaining two days covers Security systems II.
Payment Terms			100% 45 days	0% 0 Days	0% 0 days
Delivery Days ARO			3 to 5	5	3 to 5

Fortigate Equipment		Qty	Cerento, Inc.	Computer Connection of Central New York		Dynamic Strategies
			Unit Price	Unit Price	1% disc. Unit Price	Unit Price
1	FORTIGATE 60 BUNDLE PN FG-60-BDL-US	140	\$570.71	\$551.31	\$545.80	\$632.22
2	FORTIWIFI 60 BUNDLE PN FW-60-BDL-US	5	deleted per addendum 1	deleted per addendum 1		deleted per addendum 1
3	FORTIWIFI 60A BUNDLE PN FW-60A-BDL-US	10	\$713.57	\$689.31	\$682.42	\$779.22
4	FORTIGATE 100A BUNDLE PN FG-100A-BDL-US	20	\$1,356.43	\$1,310.31	\$1,297.21	\$1,481.22
5	FORTIGATE 300A BUNDLE PN FG-300A-BDL-US	6	\$5,210.71	\$5,033.55	\$4,983.21	\$5,690.10
6	FORTIGATE 3600 BUNDLE PN FG-3600-BDL-US	1	\$31,067.86	\$30,011.55	\$29,711.43	\$33,926.10
7	FORTIGATE 300A UPGRADE PN FC-10-00301-950-01-12	6	\$793.57	\$888.80	\$879.91	\$944.35
8	FORTIGATE 3600 UPGRADE PN FC-10-03600-950-01-12	1	\$3,663.57	\$4,103.20	\$4,062.17	\$4,359.65
9	FORTIGATE 60 BDL RENEWAL PN FC-10-00060-900-02-12	220	\$247.90	\$236.00	\$233.64	\$250.75
10	FORTIWIFI 60 BDL RENEWAL PN FC-10-00061-901-02-12	4	\$276.47 (qty 9)	\$263.20	\$260.57	\$279.65
11	FORTIWIFI 60A BDL RENEWAL PN FC-10-00063-901-02-12	10	\$276.47 (qty 5)	\$263.20	\$260.57	\$279.65
12	FORTIGATE 100A BDL RENEWAL PN FC-10-00101-900-0212	22	\$528.57	\$503.20	\$498.17	\$534.65
13	FORTIGATE 300A BDL RENEWAL PN FC-10-00301-950-02-12	8	\$3,165.63	\$3,013.68	\$2,983.54	\$3,201.95
14	FORTIGATE 3600 BDL RENEWAL PN FC-10-03600-950-02-12	2	\$14,619.41 (qty 1)	\$13,917.68	\$13,778.50	\$14,787.45
15	50A/60 RACKMOUNT KIT PN FG-RMKIT	20	\$113.57	\$109.71	\$108.61	\$135.15
16	FORTIMGR 300 RENEWAL PN FC-10-M3000-850-02-12	1	\$2,394.33	\$2,279.20	\$2,256.41	\$2,421.86
17	FORTILOG 800 RENEWAL PN FC-10-L0800-850-02-12	1	\$881.72	\$839.20	\$830.81	\$891.86
18	FORTICLIENT 100-499 USERS PN FH4-10-C1001-050-10-12	100	\$5.00 (qty 2)	\$4.10	\$4.06	\$5.06

Fortigate Equipment		Qty	Cerento, Inc.	Computer Connection of Central New York		Dynamic Strategies
19	FORTIGATE 300A RENEWAL		\$3,165.63	deleted per addendum 3		deleted per addendum 3
	PN FC-10-00301-107-0212					
20	FORTIGATE 3600 RENEWAL		\$14,619.41	deleted per addendum 3		deleted per addendum 3
	PN FC-10-03600-107-02-12					
21	FORTICLIENT 100 USERS RENEWAL	100	not included on this bid	\$4.10	\$4.06	\$5.06
	PN FH4-10-C1001-052-10-12					
Comments		Changes specific to line items 19-20 were made because the product services is no longer available for purchase from Fortinet. Cerento has analyzed the requested products to find reasonable substitutes that meet & exceed the requirements that would have been met by the requested items.				
Payment Terms					1% 30 days	100% 30 days
Delivery Days ARO					5	7

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Fortigate Equipment		Qty	** Fortitec Unit Price	*** Interspace Computers, Inc. Unit Price	Management Communications Services, Inc. Unit Price	Midwest Technology Services, Inc. Unit Price	**** The Root Group, Inc. Unit Price
1	FORTIGATE 60 BUNDLE PN FG-60-BDL-US	140	\$534.00	\$579.28	\$527.34	\$520.00	\$565.00
2	FORTIWIFI 60 BUNDLE PN FW-60-BDL-US	5	deleted per addendum 1	deleted per addendum 1	deleted per addendum 1	deleted per addendum 1	deleted per addendum 1
3	FORTIWIFI 60A BUNDLE PN FW-60A-BDL-US	10	\$668.00	\$724.28	\$659.34	\$650.00	\$706.00
4	FORTIGATE 100A BUNDLE PN FG-100A-BDL-US	20	\$1,270.00	\$1,376.78	\$1,253.34	\$1,235.00	\$1,343.00
5	FORTIGATE 300A BUNDLE PN FG-300A-BDL-US	6	\$4,880.00	\$5,288.88	\$4,814.70	\$4,742.00	\$5,158.00
6	FORTIGATE 3600 BUNDLE PN FG-3600-BDL-US	1	\$28,900.00	\$31,533.88	\$28,706.70	\$28,272.00	\$30,759.00
7	FORTIGATE 300A UPGRADE PN FC-10-00301-950-01-12	6	\$870.00	\$921.84	\$733.03	\$944.00	\$917.00
8	FORTIGATE 3600 UPGRADE PN FC-10-03600-950-01-12	1	\$4,040.00	\$4,257.19	\$3,385.23	\$4,360.00	\$4,267.00
9	FORTIGATE 60 BDL RENEWAL PN FC-10-00060-900-02-12	220	\$230.00	\$213.88	\$230.10	\$251.00	\$208.00
10	FORTIWIFI 60 BDL RENEWAL PN FC-10-00061-901-02-12	4	\$255.00	\$238.53 (qty 9)	\$256.62	\$280.00	\$273.00 (qty 9)
11	FORTIWIFI 60A BDL RENEWAL PN FC-10-00063-901-02-12	10	\$255.00	\$238.53 (qty 5)	\$256.62	\$280.00	\$273.00 (qty 5)
12	FORTIGATE 100A BDL RENEWAL PN FC-10-00101-900-0212	22	\$495.00	\$456.03	\$490.62	\$535.00	\$523.00
13	FORTIGATE 300A BDL RENEWAL PN FC-10-00301-950-02-12	8	\$2,300.00	\$2731.15 (qty 6)	\$2,938.34	\$3,202.00	\$3133.00 (qty 6)
14	FORTIGATE 3600 BDL RENEWAL PN FC-10-03600-950-02-12	2	\$10,600.00	\$12,612.90 (qty 1)	\$13,569.74	\$14,788.00	\$4073.00 (qty 1)
15	50A/60 RACKMOUNT KIT PN FG-RMKIT	20	\$105.00	\$115.35	\$104.94	\$104.00	\$126.00
16	FORTIMGR 300 RENEWAL PN FC-10-M3000-850-02-12	1	\$2,230.00	\$2,065.71	\$2,222.42	\$1,275.00	\$2,370.00
17	FORTILOG 800 RENEWAL PN FC-10-L0800-850-02-12	1	\$810.00	\$760.71	\$818.42	\$892.00	\$872.00
18	FORTICLIENT 100-499 USERS PN FH4-10-C1001-050-10-12	100	\$4.00	\$4.31 (qty 2)	\$3.93	\$4.00	\$4.20 (qty 2)

Fortigate Equipment		Qty	** Fortitec	*** Interspace Computers, Inc.	Management Communications Services, Inc.	Midwest Technology Services, Inc.	**** The Root Group, Inc.
19	FORTIGATE 300A RENEWAL PN FC-10-00301-107-0212		deleted per addendum 3	\$3,395.10	deleted per addendum 3	deleted per addendum 3	\$3,312.00
20	FORTIGATE 3600 RENEWAL PN FC-10-03600-107-02-12		deleted per addendum 3	\$15,679.14	deleted per addendum 3	deleted per addendum 3	\$15,293.00
21	FORTICLIENT 100 USERS RENEWAL PN FH4-10-C1001-052-10-12	100	\$4.00	not included on this bid	\$4.64	\$4.00	not included in this bid
Comments					MCS offers free, two, one day training sessions with Fortinet personnel per year. This offer is valued at \$1,500 per day of training and includes travel and expenses.		
Payment Terms			100% 30 days	Net 30 days	0% 45 days		0% 30 days
Delivery Days ARO			7	10	4	10	10

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ipt of Addendum One, but not Two and Three, therefore, bidder is not quoting on correct part antities outlined in Addendum Three. ANI sent email asking to be relieved of bid award on items pricing errors.

receipt of all three Addendums. Bidder sent email requesting to be relieved of award on items 13 cing errors.

omputers, Inc. noted receipt of Addendum Two only -- extending the opening date from 4-10-06 to d make the c orrect changes as per Addendum One. Bidder is quoting the wrong part number for nd did not supply pricing for item 21.

roup noted receipt of Addendum One only. Bidder sent email requesting to withdraw bid on item error.

olmdel noted receipt of Addendum Two only -- extending the opening date from 4-10-06 to 4-17- der is not quoting on correct part numbers and quantities outlined in Addendums One and Three ly pricing on item 21.

Fortigate Equipment		Qty	Secure Network Innovation, Inc. Unit Price	***** Systemax Holmdel Unit Price
1	FORTIGATE 60 BUNDLE PN FG-60-BDL-US	140	\$607.24	\$559.07
2	FORTIWIFI 60 BUNDLE PN FW-60-BDL-US	5	deleted per addendum 1	\$349.30
3	FORTIWIFI 60A BUNDLE PN FW-60A-BDL-US	10	\$759.24	\$349.30 (qty 5)
4	FORTIGATE 100A BUNDLE PN FG-100A-BDL-US	20	\$1,443.24	\$1,328.06
5	FORTIGATE 300A BUNDLE PN FG-300A-BDL-US	6	\$5,544.20	\$5,101.80
6	FORTIGATE 3600 BUNDLE PN FG-3600-BDL-US	1	\$33,056.20	\$30,418.98
7	FORTIGATE 300A UPGRADE PN FC-10-00301-950-01-12	6	\$844.85	\$914.82
8	FORTIGATE 3600 UPGRADE PN FC-10-03600-950-01-12	1	\$3,898.15	\$4,224.80
9	FORTIGATE 60 BDL RENEWAL PN FC-10-00060-900-02-12	220	\$238.95	\$242.99
10	FORTIWIFI 60 BDL RENEWAL PN FC-10-00061-901-02-12	4	\$266.49	\$271.00 (qty 9)
11	FORTIWIFI 60A BDL RENEWAL PN FC-10-00063-901-02-12	10	\$266.49	\$271.00 (qty 5)
12	FORTIGATE 100A BDL RENEWAL PN FC-10-00101-900-0212	22	\$509.49	\$518.70
13	FORTIGATE 300A BDL RENEWAL PN FC-10-00301-950-02-12	8	\$3,051.35	\$3102.91 (qty 6)
14	FORTIGATE 3600 BDL RENEWAL PN FC-10-03600-950-02-12	2	\$14,091.65	\$14329.73 (qty 1)
15	50A/60 RACKMOUNT KIT PN FG-RMKIT	20	\$120.84	\$111.27
16	FORTIMGR 300 RENEWAL PN FC-10-M3000-850-02-12	1	\$2,307.89	\$864.25
17	FORTILOG 800 RENEWAL PN FC-10-L0800-850-02-12	1	\$849.89	\$4.16
18	FORTICLIENT 100-499 USERS PN FH4-10-C1001-050-10-12	100	\$4.52	\$3275.01 (qty 2)

Fortigate Equipment		Qty	Secure Network Innovation, Inc.	***** Systemax Holmdel
19	FORTIGATE 300A RENEWAL PN FC-10-00301-107-0212		deleted per addendum 3	\$15,124.55
20	FORTIGATE 3600 RENEWAL PN FC-10-03600-107-02-12		deleted per addendum 3	\$2,346.89
21	FORTICLIENT 100 USERS RENEWAL PN FH4-10-C1001-052-10-12	100	\$4.52	not included on this bid
Comments				
Payment Terms				
Delivery Days ARO			10	