# State of Nebraska REQUEST FOR PROPOSAL FOR CONTRACTUAL SERVICES FORM

RETURN TO: Nebraska VR P.O. Box 94987 Lincoln, NE 68509 Phone: (308) 482-0413 Fax: (402) 471-0788)

SOLICITATION NUMBER	RELEASE DATE
RFP # 1 for Benefits Analysis, Planning and	
Supports	June 27, 2014
OPENING DATE AND TIME	PROCUREMENT CONTACT
	Nebraska VR, Department of
July 25, 2014, 1:30 p.m. Central Time	Education

This form is part of the specification package and must be signed in ink and returned, along with proposal documents, by the opening date and time specified.

### PLEASE READ CAREFULLY!

## **SCOPE OF SERVICE**

The State of Nebraska, Department of Education-Nebraska VR, is issuing this Request for Proposal, for the purpose of selecting a qualified contractor to provide Benefits Analysis, Planning and Support Services.

Written questions are due no later than July 14, 2014 and should be submitted via e-mail to judy.vohland@nebraska.gov. Written questions may also be sent by facsimile to (402) 471-0788.

Bidder should submit one (1) original of the entire proposal. In the event of any inconsistencies among the proposals, the language contained in the original proposal shall govern. Proposals must be submitted by the proposal due date and time.

PROPOSALS MUST MEET THE REQUIREMENTS OUTLINED IN THIS REQUEST FOR PROPOSAL TO BE CONSIDERED VALID. PROPOSALS WILL BE REJECTED IF NOT IN COMPLIANCE WITH THESE REQUIREMENTS.

- 1. Sealed proposals must be received in Department of Education-Nebraska VR by the date and time of proposal opening indicated above. No late proposals will be accepted. No electronic, e-mail, fax, voice, or telephone proposals will be accepted.
- 2. This form "REQUEST FOR PROPOSAL FOR CONTRACTUAL SERVICES" MUST be manually signed, in ink, and returned by the proposal opening date and time along with bidder's proposal and any other requirements as specified in the Request for Proposal in order to be considered for an award.
- 3. It is the responsibility of the bidder to check the website for all information relevant to this solicitation to include addenda and/or amendments issued prior to the opening date. Website address is as follows: <a href="http://www.vr.nebraska.gov/rfp/">http://www.vr.nebraska.gov/rfp/</a> and <a href="http://das.nebraska.gov/materiel/purchasing/rfp.htm">http://das.nebraska.gov/materiel/purchasing/rfp.htm</a>
- 4. It is understood by the parties that in the State of Nebraska's opinion, any limitation on the contractor's liability is unconstitutional under the Nebraska State Constitution, Article XIII, Section 3, and that any limitation of liability shall not be binding on the State of Nebraska despite inclusion of such language in documents supplied with the contractor's bid or in the final contract.

## **BIDDER MUST COMPLETE THE FOLLOWING**

By signing this Request for Proposal For Contractual Services form, the bidder guarantees compliance with the provisions stated in this Request for Proposal, agrees to the terms and conditions unless otherwise agreed to (see Section III) and certifies that bidder maintains a drug free work place environment.

	abled veteran or business located in a designated enterprise zone ish to have preference, if applicable, considered in the award of t	
COMPLETE ADDRESS:		
TELEPHONE NUMBER:	FAX NUMBER:	
SIGNATURE:	DATE:	
TYPED NAME & TITLE OF SIGNER:		

.

iii Revised: 12/06/2013

#### I. SCOPE OF THE REQUEST FOR PROPOSAL

The State of Nebraska, Department of Education-Nebraska VR, is issuing this Request for Proposal, for the purpose of selecting a qualified contractor to provide Benefits Analysis, Planning and Support Services.

A contract resulting from this Request for Proposal will be issued approximately for a period of one (1) year, effective the date of the award. The contract has the option to be renewed for two (2) additional year(s) (3-1 year periods) (10/01/14-9/30/17) as mutually agreed upon by all parties. ALL INFORMATION PERTINENT TO THIS REQUEST FOR PROPOSAL CAN BE FOUND ON THE INTERNET AT: <a href="http://www.vr.nebraska.gov/rfp/">http://www.vr.nebraska.gov/rfp/</a>

and at http://www.das.state.ne.us/materiel/purchasing/rfp.htm .

#### A. SCHEDULE OF EVENTS

The State expects to adhere to the tentative procurement schedule shown below. It should be noted, however, that some dates are approximate and subject to change

	ACTIVITY	DATE/TIME
1.	Release Request for Proposal	6/27/14
2.	Pre-bid conference	7/10/14 @ 1:30 PM CST
	Location:	
	Department of Education-Nebraska VR	
	301 Centennial Mall South, 6 <sup>th</sup> floor, VR Work Room	
	Lincoln, NE 68509	
3.	Last day to submit written questions	7/14/14
	State responds to written questions through Request for	7/18/14
	Proposal "Addendum" and/or "Amendment" to be posted to the	
	Internet at: http://www.vr.nebraska.gov/rfp/ and/or	
	http://www.das.state.ne.us/materiel/purchasing/rfp.htm	
4.	Final submission date for written proposal	7/25/14 @ 1:30
	All proposals must be submitted no later than 1:30 CST on	CST
	7/25/14	
5.	Proposal Opening	7/25/14 @ 1:30 PM
	Location:	CST
	Department of Education-Nebraska VR	
	301 Centennial Mall South, 6 <sup>th</sup> floor, VR Work Room	
	Lincoln, NE 68509	
	Review for conformance of mandatory requirements	7/28/14
7.	Evaluation and contract negotiation period	7/28/14-8/15/14
8.	Contract finalization period	8/18/14-9/15/14
9.	Contract award	9/15/14 or when State
		Board approves
10.	Contract start date	10/1/14

Page 1

#### II. PROCUREMENT PROCEDURES

#### A. PROCURING OFFICE AND CONTACT PERSON

Procurement responsibilities related to this Request for Proposal reside with Nebraska VR. The point of contact for the procurement is as follows:

Name: Judy Vohland Agency: Nebraska VR

Address: 301 Centennial Mall South, 6th floor

Lincoln, NE 68509

OR

Address: PO Box 94987

Lincoln, NE 68509

Telephone: (308) 482-0413 Facsimile: (402) 471-0788

E-Mail: judy.vohland@nebraska.gov

#### B. GENERAL INFORMATION

The Request for Proposal is designed to solicit proposals from qualified vendors who will be responsible for providing Benefits Analysis, Planning and Supports at a competitive and reasonable cost. Proposals that do not conform to the mandatory items as indicated in the Request for Proposal will not be considered.

Proposals shall conform to all instructions, conditions, and requirements included in the Request for Proposal. Prospective bidders are expected to carefully examine all documentation, schedules and requirements stipulated in this Request for Proposal, and respond to each requirement in the format prescribed.

In addition to the provisions of this Request for Proposal and the awarded proposal, which shall be incorporated by reference in the contract, any additional clauses or provisions required by the terms and conditions will be included as an amendment to the contract.

#### C. COMMUNICATION WITH STATE STAFF

From the date the Request for Proposal is issued until a determination is announced regarding the selection of the contractor, contact regarding this project between potential contractors and individuals employed by the State is restricted to only written communication with the staff designated above as the point of contact for this Request for Proposal.

Once a contractor is preliminarily selected, as documented in the intent to contract, that contractor is restricted from communicating with State staff until a contract is signed. Violation of this condition may be considered sufficient cause to reject a contractor's proposal and/or selection irrespective of any other condition.

The following exceptions to these restrictions are permitted:

- 1. Written communication with the person(s) designated as the point(s) of contact for this Request for Proposal or procurement;
- 2. Contacts made pursuant to any pre-existing contracts or obligations; and
- **3.** State-requested presentations, key personnel interviews, clarification sessions or discussions to finalize a contract.

Violations of these conditions may be considered sufficient cause to reject a bidder's proposal and/or selection irrespective of any other condition. No individual member of the State, employee of the State, or member of the Evaluation Committee is empowered to make binding statements regarding this Request for Proposal. Nebraska VR will issue any clarifications or opinions regarding this Request for Proposal in writing and posted to: http://www.vr.nebraska.gov/rfp/ and/or http://www.das.state.ne.us/materiel/purchasing/rfp.htm.

#### D. WRITTEN QUESTIONS AND ANSWERS

Any explanation desired by a bidder regarding the meaning or interpretation of any Request for Proposal provision must be submitted in writing to <a href="mailto:judy.vohland@nebraska.gov">judy.vohland@nebraska.gov</a> and clearly marked "RFP for Benefits Analysis, Planning & Support Questions". Questions may also be sent by facsimile to (402)471-0788, but must include a cover sheet clearly indicating that the transmission is to the attention of Judy Vohland, Nebraska VR showing the total number of pages transmitted, and clearly marked "RFP for Benefits Analysis, Planning and Supports Questions".

It is recommended that Bidders submit questions sequentially numbered, include the RFP reference and page number using the following format.

Question	RFP Section	RFP Page	Question
Number	Reference	Number	

Written answers will be provided through an addendum to be posted on the Internet at <a href="http://www.vr.nebraska.gov/rfp/">http://das.nebraska.gov/rfp/</a> and/or <a href="http://das.nebraska.gov/materiel/purchasing/rfp.htm">http://das.nebraska.gov/materiel/purchasing/rfp.htm</a> on or before the date shown in the Schedule of Events.

#### E. SUBMISSION OF PROPOSALS

The following describes the requirements related to proposal submission, proposal handling and review by the State.

Bidder should submit one (1) original and two copies of the entire proposal. Proposals must be submitted by the proposal due date and time. Proposal responses should include the completed Form A, Bidder Contact Sheet. Proposals must reference "RFP for Benefits Analysis, Planning & Support" and be sent to the specified address. Rejected late proposals will be returned to the bidder unopened, if requested, at bidder's expense.

Emphasis should be concentrated on conformance to the Request for Proposal instructions, responsiveness to requirements, completeness and clarity of content. If the bidder's proposal is presented in such a fashion that makes evaluation difficult or overly time consuming, it is likely that points will be lost in the evaluation process. Elaborate and lengthy proposals are neither necessary nor desired.

The Technical and Cost Proposals should be presented in separate sections (loose-leaf binders are preferred) on standard 8 ½" x 11" paper, except that charts, diagrams and the like may be on fold-outs which, when folded, fit into the 8 ½" by 11" format. Pages may be consecutively numbered for the entire proposal, or may be numbered consecutively within sections. Figures and tables must be numbered consecutively within sections. Figures and tables must be numbered and referenced in the text by that number. They should be placed as close as possible to the referencing text.

#### F. PROPOSAL OPENING

The sealed proposals will be publicly opened and the bidding entities announced on the date, time and location shown in the Schedule of Events. Proposals will be available for viewing by those present at the proposal opening. Vendors may also contact the State to schedule an appointment for viewing proposals after the Intent to Award has been posted to the website.

#### G. LATE PROPOSALS

Proposals received after the time and date of the proposal opening will be considered late proposals. Rejected late proposals will be returned to the bidder unopened, if requested, at bidder's expense. The State is not responsible for proposals that are late or lost due to mail service inadequacies, traffic or any other reason(s).

#### H. REJECTION OF PROPOSALS

The State reserves the right to reject any or all proposals, wholly or in part, or to award to multiple bidders in whole or in part. The State reserves the right to waive any deviations or errors that are not material, do not invalidate the legitimacy of the proposal and do not improve the bidder's competitive position. All awards will be made in a manner deemed in the best interest of the State.

#### I. EVALUATION OF PROPOSALS

All responses to this Request for Proposal which fulfill all mandatory requirements will be evaluated. Each category will have a maximum possible point potential. The State will conduct a fair, impartial and comprehensive evaluation of all proposals in accordance with the criteria set forth below. Areas that will be addressed and scored during the evaluation include:

	Review points
1. Personnel	25
2 Services/Infrastructure	35
3. Implementation	15
4 Budget	25
TOTAL	100

(See attached scoring considerations)

State Statute 73-107 allows for a preference for a resident disabled veteran or business located in a designated enterprise zone. When a state contract is to be awarded to the lowest responsible bidder, a resident disabled veteran or a business located in a designated enterprise zone under the Enterprise Zone Act shall be allowed a preference over any other resident or nonresident bidder, if all other factors are equal.

Resident disabled veterans means any person (a) who resides in the State of Nebraska, who served in the United States Armed Forces, including any reserve component or the National Guard, who was discharged or otherwise separated with a characterization of honorable or general (under honorable conditions), and who possesses a disability rating letter issued by the United States Department of Veterans Affairs establishing a service-connected disability or a disability determination from the United States Department of Defense and (b)(i) who owns and controls a business or, in the case of a publicly owned business, more than fifty percent of the stock is owned by one or more persons described in subdivision (a) of this subsection and (ii) the management and daily business operations of the business are controlled by one or more persons described in subdivision(a) of this subsection. Any contract entered into without compliance with this section shall be null and void.

Page 4

Therefore, if a resident disabled veteran or business located in a designated enterprise zone submits a bid in accordance with Neb. Rev. Stat. §73-107 and has checked "yes" requesting priority/preference to be considered in the award of this contract, the following will need to be submitted by the vendor within 10 business days of request:

- a. Documentation from the United States Armed Forces confirming service,
- **b.** Documentation of discharge or otherwise separated characterization of honorable or general (under honorable conditions),
- **c.** Disability rating letter issued by the United States Department of Veterans Affairs establishing a service-connected disability or a disability determination from the United States Department of Defense; and
- d. Documentation which shows ownership and control of a business or, in the case of a publicly owned business, more than fifty percent of the stock is owned by one or more persons described in subdivision (a) of this subsection; and the management and daily business operations of the business are controlled by one or more persons described in subdivision (a) of this subsection.

Failure to submit the requested documentation within 10 business days of notice will disqualify the bidder from consideration of the preference.

Evaluation criteria will become public information at the time of the Request for Proposal opening. Evaluation criteria and a list of respondents will be posted to the Internet at: <a href="http://www.vr.nebraska.gov/rfp/">http://www.vr.nebraska.gov/rfp/</a>

http://www.das.state.ne.us/materiel/purchasing/rfp.htm

Evaluation criteria will not be released prior to the proposal opening.

#### J. EVALUATION COMMITTEE

Proposals will be independently evaluated by members of the Evaluation Committee. The committee will consist of staff with the appropriate expertise to conduct such proposal evaluations. Names of the members of the Evaluation Committee will not become public information.

Prior to award, bidders are advised that only the point of contact indicated on the front cover of this Request For Proposal For Contractual Services Form can clarify issues or render any opinion regarding this Request for Proposal. No individual member of the State, employee of Nebraska VR or member of the Evaluation Committee(s) is empowered to make binding statements regarding this Request for Proposal.

#### K. MANDATORY REQUIREMENTS

The proposals will first be examined to determine if all mandatory requirements listed below have been addressed to warrant further evaluation. Proposals not meeting mandatory requirements will be excluded from further evaluation. The mandatory requirement items are as follows:

- 1. Signed in ink Request For Proposal For Contractual Services form;
- **2.** Corporate Overview:
- **3.** Technical Approach; and
- **4.** Cost Proposal.

#### L. REFERENCE CHECKS

Nebraska VR reserves the right to check any reference(s), regardless of the source of the reference information, including but not limited to, those that are identified by the company in

Page 5

the proposal, those indicated through the explicitly specified contacts, those that are identified during the review of the proposal, or those that result from communication with other entities involved with similar projects.

Information to be requested and evaluated from references may include, but is not limited to, some or all of the following: financial stability of the company, project description and background, job performed, functional and technical abilities, communication skills and timeliness, cost and schedule estimates and accuracy, problems (poor quality deliverables, contract disputes, work stoppages, et cetera), overall performance, and whether or not the reference would rehire the firm or individual. Only top scoring bidders may receive reference checks and negative references may eliminate bidders from consideration for award.

#### M. SECRETARY OF STATE/TAX COMMISSIONER REGISTRATION REQUIREMENTS

All bidders shall be authorized to transact business in the State of Nebraska. All bidders are expected to comply with all Nebraska Secretary of State registration requirements. It is the responsibility of the bidder to comply with any registration requirements pertaining to types of business entities (e.g. person, partnership, foreign or domestic limited liability company, association, or foreign or domestic corporation or other type of business entity). The Bidder who is the recipient of an Intent to Award will be required to certify that it has so complied and produce a true and exact copy of its current (within 90 days), valid Certificate of Good Standing or Letter of Good Standing; or in the case registration is not required, to provide, in writing, the reason as to why none is required. This must be accomplished prior to the award of the contract. Construction contractors are expected to meet all applicable requirements of the Nebraska Contractor Registration Act and provide a current, valid certificate of registration. Further, all bidders shall comply with any and all other applicable Nebraska statutes regarding transacting business in the State of Nebraska. Bidders should submit the above certification(s) with their bid.

#### N. VIOLATION OF TERMS AND CONDITIONS

Violation of the terms and conditions contained in this Request for Proposal or any resultant contract, at any time before or after the award, shall be grounds for action by Nebraska VR which may include, but is not limited to, the following:

- **1.** Rejection of a bidder's proposal;
- 2. Suspension of the bidder from further bidding with Nebraska VR for the period of time relative to the seriousness of the violation, such period to be within the sole discretion of Nebraska VR.

#### III. TERMS AND CONDITIONS

By signing the "Request For Proposal For Contractual Services" form, the Bidder guarantees compliance with the provisions stated in this Request for Proposal, agrees to the terms and conditions and certifies bidder maintains a drug free work place environment.

Bidders are expected to closely read the Terms and Conditions and provide a binding signature of intent to comply with the Terms and Conditions; provided. Rejection in whole or in part of the Terms and Conditions may be cause for rejection of a bidder's proposal.

#### A. GENERAL

The contract resulting from this Request for Proposal shall incorporate the following documents:

- 1. Amendment to Contract Award with the most recent dated amendment having the highest priority;
- 2. Contract Award and any attached Addenda;
- **3.** The signed in ink Request for Proposal form and the Contractor's Proposal;
- **4.** Amendments to RFP and any Questions and Answers; and
- **5.** The original RFP document and any Addenda.

These documents constitute the entirety of the contract.

Unless otherwise specifically stated in a contract amendment, in case of any conflict between the incorporated documents, the documents shall govern in the following order of preference with number one (1) receiving preference over all other documents and with each lower numbered document having preference over any higher numbered document: 1) Amendment to Contract Award with the most recent dated amendment having the highest priority, 2) Contract Award and any attached Addenda, 3) the signed Request for Proposal form and the Contractor's Proposal, 4) Amendments to RFP and any Questions and Answers, 5) the original RFP document and any Addenda.

Any ambiguity in any provision of this contract which shall be discovered after its execution shall be resolved in accordance with the rules of contract interpretation as established in the State of Nebraska.

Once proposals are opened they become the property of the State of Nebraska and will not be returned.

#### B. AWARD

All purchases, leases, or contracts which are based on competitive proposals will be awarded according to the provisions in the Request for Proposal. Nebraska VR reserves the right to reject any or all proposals, wholly or in part, or to award to multiple bidders in whole or in part, and at its discretion, may withdraw or amend the Request for Proposal at any time. Nebraska VR reserves the right to waive any deviations or errors that are not material, do not invalidate the legitimacy of the proposal, and do not improve the bidder's competitive position. All awards will be made in a manner deemed in the best interest of Nebraska VR. The Request for Proposal does not commit Nebraska VR to award a contract. If, in the opinion of Nebraska VR, revisions or amendments will require substantive changes in proposals, the due date may be extended.

By submitting a proposal in response to this Request for Proposal, the bidder grants to Nebraska VR the right to contact or arrange a visit in person with any or all of the bidder's clients.

Once an intent to award decision has been determined, it will be posted to the Internet at: <a href="http://www.vr.nebraska.gov/rfp/">http://www.vr.nebraska.gov/rfp/</a> and/or <a href="http://www.das.state.ne.us/materiel/purchasing/rfp.htm">http://www.das.state.ne.us/materiel/purchasing/rfp.htm</a> .

Grievance and protest procedure is available on the Internet at: http://insidende.education.ne.gov/admpolcy/113/113GUIDANCE.doc

Any protests must be filed by a vendor within ten (10) calendar days after the intent to award decision is posted to the Internet.

# C. COMPLIANCE WITH CIVIL RIGHTS LAWS AND EQUAL OPPORTUNITY EMPLOYMENT / NONDISCRIMINATION

The contractor shall comply with all applicable local, State and Federal statutes and regulations regarding civil rights laws and equal opportunity employment. The Nebraska Fair Employment Practice Act prohibits contractors of the State of Nebraska, and their subcontractors, from discriminating against any employee or applicant for employment, with respect to hire, tenure, terms, conditions or privileges of employment because of race, color, religion, sex, disability, or national origin (Neb. Rev. Stat. §48-1101 to 48-1125). The contractor guarantees compliance with the Nebraska Fair Employment Practice Act, and breach of this provision shall be regarded as a material breach of contract. The contractor shall insert a similar provision in all subcontracts for services to be covered by any contract resulting from this Request for Proposal.

#### D. PERMITS, REGULATIONS, LAWS

The contractor shall procure and pay for all permits, licenses and approvals necessary for the execution of the contract. The contractor shall comply with all applicable local, state, and federal laws, ordinances, rules, orders and regulations.

Page 8

#### E. OWNERSHIP OF INFORMATION AND DATA

Nebraska VR shall have the unlimited right to publish, duplicate, use and disclose all information and data developed or derived by the contractor pursuant to this contract.

The contractor must guarantee that it has the full legal right to the materials, supplies, equipment, and other rights or titles (e.g. rights to licenses transfer or assign deliverables) necessary to execute this contract. The contract price shall, without exception, include compensation for all royalties and costs arising from patents, trademarks and copyrights that are in any way involved in the contract. It shall be the responsibility of the contractor to pay for all royalties and costs, and Nebraska VR must be held harmless from any such claims.

#### F. INSURANCE REQUIREMENTS

The contractor shall not commence work under this contract until he or she has obtained all the insurance required hereunder and such insurance has been approved by Nebraska VR. If contractor will be utilizing any subcontractors, the contractor is responsible for obtaining the certificate(s) of insurance required herein under from any and all subcontractor(s). Contractor is also responsible for ensuring subcontractor(s) maintain the insurance required until completion of the contract requirements. The contractor shall not allow any subcontractor to commence work on his or her subcontract until all similar insurance required of the subcontractor has been obtained and approved by the contractor. Approval of the insurance by Nebraska VR shall not limit, relieve or decrease the liability of the contractor hereunder.

If by the terms of any insurance a mandatory deductible is required, or if the contractor elects to increase the mandatory deductible amount, the contractor shall be responsible for payment of the amount of the deductible in the event of a paid claim.

#### 1. WORKERS' COMPENSATION INSURANCE

The contractor shall take out and maintain during the life of this contract the statutory Workers' Compensation and Employer's Liability Insurance for all of the contactors' employees to be engaged in work on the project under this contract and, in case any such work is sublet, the contractor shall require the subcontractor similarly to provide Worker's Compensation and Employer's Liability Insurance for all of the subcontractor's employees to be engaged in such work. This policy shall be written to meet the statutory requirements for the state in which the work is to be performed, including Occupational Disease. This policy shall include a waiver of subrogation in favor of the State. The amounts of such insurance shall not be less than the limits stated hereinafter.

# 2. COMMERCIAL GENERAL LIABILITY INSURANCE AND COMMERCIAL AUTOMOBILE LIABILITY INSURANCE

The contractor shall take out and maintain during the life of this contract such Commercial General Liability Insurance and Commercial Automobile Liability Insurance as shall protect contractor and any subcontractor performing work covered by this contract from claims for damages for bodily injury, including death, as well as from claims for property damage, which may arise from operations under this contract, whether such operation be by the contractor or by any subcontractor or by anyone

Page 9

directly or indirectly employed by either of them, and the amounts of such insurance shall not be less than limits stated hereinafter.

The Commercial General Liability Insurance shall be written on an occurrence basis, and provide Premises/Operations, Products/Completed Operations, Independent Contractors, Personal Injury and Contractual Liability coverage. The policy shall include the State, and others as required by the contract documents as an Additional Insured. This policy shall be primary, and any insurance or self-insurance carried by the State shall be considered excess and non-contributory. The Commercial Automobile Liability Insurance shall be written to cover all Owned, Non-owned and Hired vehicles.

#### 3. INSURANCE COVERAGE AMOUNTS REQUIRED

#### a. WORKERS' COMPENSATION AND EMPLOYER'S LIABILITY

Coverage A Statutory

Coverage B

Bodily Injury by Accident \$100,000 each accident Bodily Injury by Disease \$500,000 policy limit Bodily Injury by Disease \$100,000 each employee

#### b. COMMERCIAL GENERAL LIABILITY

General Aggregate \$2,000,000 Products/Completed Operations Aggregate \$2,000,000

Personal/Advertising Injury \$1,000,000 any one person
Bodily Injury/Property Damage \$1,000,000 per occurrence
Fire Damage \$50,000 any one fire
Medical Payments \$5,000 any one person

#### c. COMMERCIAL AUTOMOBILE LIABILITY

Bodily Injury/Property Damage \$1,000,000 combined single limit

#### d. UMBRELLA/EXCESS LIABILITY

Over Primary Insurance \$1,000,000 per occurrence

#### 4. EVIDENCE OF COVERAGE

The Contractor should furnish Nebraska VR, with their proposal response, a certificate of insurance coverage complying with the above requirements. These certificates or the cover sheet shall reference the RFP, and the certificates shall include the name of the company, policy numbers, effective dates, dates of expiration and amounts and types of coverage afforded. If the State is damaged by the failure of the contractor to maintain such insurance, then the contractor shall be responsible for all reasonable costs properly attributable thereto.

Notice of cancellation of any required insurance policy must be submitted to Nebraska VR, Department of Education when issued and a new coverage binder shall be submitted immediately to ensure no break in coverage.

#### G. COOPERATION WITH OTHER CONTRACTORS

Nebraska VR may already have in place or choose to award supplemental contracts for work related to this Request for Proposal, or any portion thereof.

- 1. Nebraska VR reserves the right to award the contract jointly between two or more potential contractors, if such an arrangement is in the best interest of Nebraska VR.
- 2. The contractor shall agree to cooperate with such other contractors, and shall not commit or permit any act, which may interfere with the performance of work by any other contractor.

#### H. INDEPENDENT CONTRACTOR

It is agreed that nothing contained herein is intended or should be construed in any manner as creating or establishing the relationship of partners between the parties hereto. The contractor represents that it has, or will secure at its own expense, all personnel required to perform the services under the contract. The contractor's employees and other persons engaged in work or services required by the contractor under the contract shall have no contractual relationship with Nebraska VR; they shall not be considered employees of Nebraska VR.

All claims on behalf of any person arising out of employment or alleged employment (including without limit claims of discrimination against the contractor, its officers or its agents) shall in no way be the responsibility of the State. The contractor will hold the State harmless from any and all such claims. Such personnel or other persons shall not require nor be entitled to any compensation, rights or benefits from the State including without limit, tenure rights, medical and hospital care, sick and vacation leave, severance pay or retirement benefits.

#### I. CONTRACTOR RESPONSIBILITY

The contractor is solely responsible for fulfilling the contract, with responsibility for all services offered and products to be delivered as stated in the Request for Proposal, the contractor's proposal, and the resulting contract. The contractor shall be the sole point of contact regarding all contractual matters.

If the contractor intends to utilize any subcontractors' services, the subcontractors' level of effort, tasks and time allocation must be clearly defined in the contractor's proposal. The contractor shall agree that it will not utilize any subcontractors not specifically included in its proposal, in the performance of the contract, without the prior written authorization of Nebraska VR. Following execution of the contract, the contractor shall proceed diligently with all services and shall perform such services with qualified personnel in accordance with the contract.

#### J. CONTRACTOR PERSONNEL

The contractor warrants that all persons assigned to the project shall be employees of the contractor or specified subcontractors, and shall be fully qualified to perform the work required herein. Personnel employed by the contractor to fulfill the terms of the contract shall remain under the sole direction and control of the contractor. The contractor shall include a similar provision in any contract with any subcontractor selected to perform work on the project.

Personnel commitments made in the contractor's proposal shall not be changed without the prior written approval of Nebraska VR. Replacement of key personnel, if approved by Nebraska VR, shall be with personnel of equal or greater ability and qualifications.

Nebraska VR reserves the right to require the contractor to reassign or remove from the project any contractor or subcontractor employee.

In respect to its employees, the contractor agrees to be responsible for the following:

- 1. any and all employment taxes and/or other payroll withholding;
- **2.** any and all vehicles used by the contractor's employees, including all insurance required by state law;
- **3.** damages incurred by contractor's employees within the scope of their duties under the contract:
- **4.** maintaining workers' compensation and health insurance and submitting any reports on such insurance to the extent required by governing State law; and
- **5.** determining the hours to be worked and the duties to be performed by the contractor's employees.

Notice of cancellation of any required insurance policy must be submitted to Nebraska VR when issued and a new coverage binder shall be submitted immediately to ensure no break in coverage.

#### K. STATE OF NEBRASKA PERSONNEL RECRUITMENT PROHIBITION

The contractor shall not, at any time, recruit or employ Nebraska VR employee or agent who has worked on the Request for Proposal or project, or who had any influence on decisions affecting the Request for Proposal or project.

#### L. CONFLICT OF INTEREST

By submitting a proposal, bidder certifies that there does not now exist any relationship between the bidder and any person or entity which is or gives the appearance of a conflict of interest related to this Request for Proposal or project.

The bidder certifies that it shall not take any action or acquire any interest, either directly or indirectly, which will conflict in any manner or degree with the performance of its services hereunder or which creates an actual or appearance of conflict of interest.

The bidder certifies that it will not employ any individual known by bidder to have a conflict of interest.

#### M. PROPOSAL PREPARATION COSTS

Nebraska VR shall not incur any liability for any costs incurred by bidders in replying to this Request for Proposal, in the demonstrations, or oral presentations, or in any other activity related to bidding on this Request for Proposal.

#### N. ERRORS AND OMISSIONS

The bidder shall not take advantage of any errors and/or omissions in this Request for Proposal or resulting contract. The bidder must promptly notify Nebraska VR of any errors and/or omissions that are discovered.

#### O. BEGINNING OF WORK

The bidder shall not commence any billable work until a valid contract has been fully executed by Nebraska VR and the successful contractor. The contractor will be notified in writing when work may begin.

#### P. ASSIGNMENT BY THE STATE

Nebraska VR shall have the right to assign or transfer the contract or any of its interests herein to any agency, board, commission, or political subdivision of the State of Nebraska. There shall be no charge to Nebraska VR for any assignment hereunder.

#### Q. ASSIGNMENT BY THE CONTRACTOR

The contractor may not assign, voluntarily or involuntarily, the contract or any of its rights or obligations hereunder (including without limitation rights and duties of performance) to any third party, without the prior written consent of Nebraska VR, which will not be unreasonably withheld.

#### R. DEVIATIONS FROM THE REQUEST FOR PROPOSAL

The requirements contained in the Request for Proposal become a part of the terms and conditions of the contract resulting from this Request for Proposal. Any deviations from the Request for Proposal must be clearly defined by the bidder in its proposal and, if accepted by Nebraska VR, will become part of the contract. Any specifically defined deviations must not be in conflict with the basic nature of the Request for Proposal or mandatory requirements. "Deviation", for the purposes of this RFP, means any proposed changes or alterations to either the contractual language or deliverables within the scope of this RFP. Nebraska VR discourages deviations and reserves the right to reject proposed deviations.

#### S. GOVERNING LAW

The contract shall be governed in all respects by the laws and statutes of the State of Nebraska. Any legal proceedings against the State of Nebraska regarding this Request for Proposal or any resultant contract shall be brought in the State of Nebraska administrative or judicial forums as defined by State law. The contractor must be in compliance with all Nebraska statutory and regulatory law.

#### T. ATTORNEY'S FEES

In the event of any litigation, appeal or other legal action to enforce any provision of the contract, the contractor agrees to pay all expenses of such action, as permitted by law, including attorney's fees and costs, if the State is the prevailing party.

#### U. ADVERTISING

The contractor agrees not to refer to the contract award in advertising in such a manner as to state or imply that the company or its services are endorsed or preferred by Nebraska VR. News releases pertaining to the project shall not be issued without prior written approval from Nebraska VR.

#### V. STATE PROPERTY

The contractor shall be responsible for the proper care and custody of any State-owned property which is furnished for the contractor's use during the performance of the contract. The contractor shall reimburse Nebraska VR for any loss or damage of such property, normal wear and tear is expected.

#### W. SITE RULES AND REGULATIONS

The contractor shall use its best efforts to ensure that its employees, agents and subcontractors comply with site rules and regulations while Nebraska VR premises. If the contractor must perform on-site work outside of the daily operational hours set forth by Nebraska VR, it must make arrangements with Nebraska VR to ensure access to the facility and the equipment has been arranged. No additional payment will be made by Nebraska VR on the basis of lack of access, unless Nebraska VR fails to provide access as agreed to between Nebraska VR and the contractor.

#### X. NOTIFICATION

During the bid process, all communication between Nebraska VR and a bidder shall be between the bidder's representative clearly noted in its proposal and the buyer noted in Section II, A. Procuring Office and Contact Person of this RFP. After the award of the contract, all notices under the contract shall be deemed duly given upon delivery to the staff designated as the point of contact for this Request for Proposal, in person, or upon delivery by U.S. Mail, facsimile, or e-mail. Each bidder should provide in its proposal the name, title and complete address of its designee to receive notices.

1. Except as otherwise expressly specified herein, all notices, requests or other communications shall be in writing and shall be deemed to have been given if delivered personally or mailed, by U.S. Mail, postage prepaid, return receipt requested, to the

Page 14

parties at their respective addresses set forth above, or at such other addresses as may be specified in writing by either of the parties. All notices, requests, or communications shall be deemed effective upon personal delivery or three (3) days following deposit in the mail.

2. Whenever the contractor encounters any difficulty which is delaying or threatens to delay its timely performance under the contract, the contractor shall immediately give notice thereof in writing to Nebraska VR reciting all relevant information with respect thereto. Such notice shall not in any way constitute a basis for an extension of the delivery schedule or be construed as a waiver by Nebraska VR of any of its rights or remedies to which it is entitled by law or equity or pursuant to the provisions of the contract. Failure to give such notice, however, may be grounds for denial of any request for an extension of the delivery schedule because of such delay.

Either party may change its address for notification purposes by giving notice of the change, and setting forth the new address and an effective date.

For the duration of the contract, all communication between contractor and Nebraska VR regarding the contract shall take place between the contractor and individuals specified by Nebraska VR in writing. Communication about the contract between contractor and individuals not designated as points of contact by Nebraska VR is strictly forbidden.

#### Y. EARLY TERMINATION

The contract may be terminated as follows:

- 1. Nebraska VR and the contractor, by mutual written agreement, may terminate the contract at any time.
- 2. Nebraska VR, in its sole discretion, may terminate the contract for any reason upon 30 days written notice to the contractor. Such termination shall not relieve the contractor of warranty or other service obligations incurred under the terms of the contract. In the event of cancellation the contractor shall be entitled to payment, determined on a pro rata basis, for products or services satisfactorily performed or provided.
- **3.** Nebraska VR may terminate the contract immediately for the following reasons:
  - **a.** If directed to do so by statute;
  - b. Contractor has made an assignment for the benefit of creditors, has admitted in writing its inability to pay debts as they mature, or has ceased operating in the normal course of business:
  - **c.** A trustee or receiver of the contractor or of any substantial part of the contractor's assets has been appointed by a court;
  - **d.** Fraud, misappropriation, embezzlement, malfeasance, misfeasance, or illegal conduct pertaining to performance under the contract by its contractor, its employees, officers, directors or shareholders;
  - e. An involuntary proceeding has been commenced by any party against the contractor under any one of the chapters of Title 11 of the United States Code and (i) the proceeding has been pending for at least sixty (60) days; or (ii) the contractor has consented, either expressly or by operation of law, to the entry of an order for relief; or (iii) the contractor has been decreed or adjudged a debtor;

- **f.** A voluntary petition has been filed by the contractor under any of the chapters of Title 11 of the United States Code;
- **g.** Contractor intentionally discloses confidential information;
- **h.** Contractor has or announces it will discontinue support of the deliverable;
- i. Second or subsequent documented "vendor performance report" form deemed acceptable by the State Purchasing Bureau.

#### Z. FUNDING OUT CLAUSE OR LOSS OF APPROPRIATIONS

Nebraska VR may terminate the contract, in whole or in part, in the event funding is no longer available. Nebraska VR's obligation to pay amounts due for fiscal years following the current fiscal year is contingent upon legislative appropriation of funds for the contract. Should said funds not be appropriated, Nebraska VR may terminate the contract with respect to those payments for the fiscal years for which such funds are not appropriated. Nebraska VR will give the contractor written notice thirty (30) days prior to the effective date of any termination, and advise the contractor of the location (address and room number) of any related equipment. All obligations of Nebraska VR to make payments after the termination date will cease and all interest of Nebraska VR in any related equipment will terminate. The contractor shall be entitled to receive just and equitable compensation for any authorized work which has been satisfactorily completed as of the termination date. In no event shall the contractor be paid for a loss of anticipated profit.

#### AA. BREACH BY CONTRACTOR

Nebraska VR may terminate the contract, in whole or in part, if the contractor fails to perform its obligations under the contract in a timely and proper manner. Nebraska VR may, by providing a written notice of default to the contractor, allow the contractor to cure a failure or breach of contract within a period of thirty (30) days (or longer Nebraska VR's discretion considering the gravity and nature of the default). Said notice shall be delivered by Certified Mail, Return Receipt Requested or in person with proof of delivery. Allowing the contractor time to cure a failure or breach of contract does not waive Nebraska VR's right to immediately terminate the contract for the same or different contract breach which may occur at a different time. In case of default of the contractor, Nebraska VR may contract the service from other sources and hold the contractor responsible for any excess cost occasioned thereby.

#### BB. ASSURANCES BEFORE BREACH

If any document or deliverable required pursuant to the contract does not fulfill the requirements of the Request for Proposal/resulting contract, upon written notice from Nebraska VR, the contractor shall deliver assurances in the form of additional contractor resources at no additional cost to the project in order to complete the deliverable, and to ensure that other project schedules will not be adversely affected.

#### CC. FORCE MAJEURE

Neither party shall be liable for any costs or damages resulting from its inability to perform any of its obligations under the contract due to a natural disaster, or other similar event outside the control and not the fault of the affected party ("Force Majeure Event"). A Force Majeure Event shall not constitute a breach of the contract. The party so affected shall immediately give notice to the other party of the Force Majeure Event. Nebraska VR may grant relief from performance of the contract if the contractor is prevented from performance by a Force Majeure Event. The burden of proof for the need for such relief shall rest upon the contractor. To obtain release based on a Force Majeure Event, the contractor shall file a written request for such relief with the State Purchasing Bureau. Labor disputes with the impacted party's own employees will not be considered a Force Majeure Event and will not suspend performance requirements under the contract.

#### DD. PAYMENT

Nebraska VR will render payment to contractor when the terms and conditions of the contract and specifications have been satisfactorily completed on the part of the contractor as solely determined by Nebraska VR. Payment will be made by the responsible agency in compliance with the State of Nebraska Prompt Payment Act (See Neb. Rev. Stat. §81-2401 through 81-2408). Nebraska VR may require the contractor to accept payment by electronic means such as ACH deposit. In no event shall Nebraska VR be responsible or liable to pay for any services provided by the contractor prior to the Effective Date, and the contractor hereby waives any claim or cause of action for any such services.§

#### EE. INVOICES

Invoices for payments must be submitted by the contractor to the agency requesting the services with sufficient detail to support payment. The terms and conditions included in the contractor's invoice shall be deemed to be solely for the convenience of the parties. No terms or conditions of any such invoice shall be binding upon Nebraska VR, and no action by Nebraska VR, including without limitation the payment of any such invoice in whole or in part, shall be construed as binding or estopping Nebraska VR with respect to any such term or condition, unless the invoice term or condition has been previously agreed to Nebraska VR as an amendment to the contract.

#### FF. AUDIT REQUIREMENTS

All contractor books, records and documents relating to work performed or monies received under the contract shall be subject to audit at any reasonable time upon the provision of reasonable notice by Nebraska VR. These records shall be maintained for a period of five (5) full years from the date of final payment, or until all issues related to an audit, litigation or other action are resolved, whichever is longer. All records shall be maintained in accordance with generally accepted accounting principles.

In addition to, and in no way in limitation of any obligation in the contract, the contractor shall agree that it will be held liable for any State audit exceptions, and shall return to Nebraska VR all payments made under the contract for which an exception has been taken or which has

been disallowed because of such an exception. The contractor agrees to correct immediately any material weakness or condition reported to Nebraska VR in the course of an audit.

#### GG. TAXES

Nebraska VR is not required to pay taxes of any kind and assumes no such liability as a result of this solicitation. Any property tax payable on the contractor's equipment which may be installed in a state-owned facility is the responsibility of the contractor.

#### HH. INSPECTION AND APPROVAL

Final inspection and approval of all work required under the contract shall be performed by the designated Nebraska VR officials. Nebraska VR and/or its authorized representatives shall have the right to enter any premises where the contractor or subcontractor duties under the contract are being performed, and to inspect, monitor or otherwise evaluate the work being performed. All inspections and evaluations shall be at reasonable times and in a manner that will not unreasonably delay work.

#### II. CHANGES IN SCOPE/CHANGE ORDERS

Nebraska VR may, at any time with written notice to the contractor, make changes within the general scope of the contract. Changes in scope shall only be conducted with the written approval of Nebraska VR's designee as so defined by Nebraska VR from time to time. (Nebraska VR retains the right to employ the services of a third party to perform any change order(s)).

Nebraska VR may, at any time work is in progress, by written order, make alterations in the terms of work as shown in the specifications, require the performance of extra work, decrease the quantity of work, or make such other changes as Nebraska VR may find necessary or desirable. The contractor shall not claim forfeiture of contract by reasons of such changes by Nebraska VR. Changes in work and the amount of compensation to be paid to the contractor for any extra work so ordered shall be determined in accordance with the applicable unit prices of the contractor's proposal.

Corrections of any deliverable services or performance of work required pursuant to the contract shall not be deemed a modification requiring a change order.

#### JJ. SEVERABILITY

If any term or condition of the contract is declared by a court of competent jurisdiction to be illegal or in conflict with any law, the validity of the remaining terms and conditions shall not be affected, and the rights and obligations of the parties shall be construed and enforced as if the contract did not contain the particular provision held to be invalid.

#### KK. CONFIDENTIALITY

All materials and information provided by Nebraska VR or acquired by the contractor on behalf of Nebraska VR shall be regarded as confidential information. All materials and information provided by Nebraska VR or acquired by the contractor on behalf of Nebraska VR shall be handled in accordance with Federal and State Law, and ethical standards. The contractor

must ensure the confidentiality of such materials or information. Should said confidentiality be breached by a contractor; contractor shall notify Nebraska VR immediately of said breach and take immediate corrective action.

It is incumbent upon the contractor to inform its officers and employees of the penalties for improper disclosure imposed by the Privacy Act of 1974, 5 U.S.C. 552a. Specifically, 5 U.S.C. 552a (i)(1), which is made applicable to contractors by 5 U.S.C. 552a (m)(1), provides that any officer or employee of a contractor, who by virtue of his/her employment or official position has possession of or access to agency records which contain individually identifiable information, the disclosure of which is prohibited by the Privacy Act or regulations established thereunder, and who knowing that disclosure of the specific material is prohibited, willfully discloses the material in any manner to any person or agency not entitled to receive it, shall be guilty of a misdemeanor and fined not more than \$5,000.

#### LL. PROPRIETARY INFORMATION

Data contained in the proposal and all documentation provided therein, become the property of the State of Nebraska and the data becomes public information upon opening the proposal. If the bidder wishes to have any information withheld from the public, such information must fall within the definition of proprietary information contained within Nebraska's public record statutes. All proprietary information the bidder wishes the State to withhold must be submitted in a sealed package, which is separate from the remainder of the proposal. The separate package must be clearly marked PROPRIETARY on the outside of the package. Bidders may not mark their entire Request for Proposal as proprietary. Bidder's cost proposals may not be marked as proprietary information. Failure of the bidder to follow the instructions for submitting proprietary and copyrighted information may result in the information being viewed by other bidders and the public. Proprietary information is defined as trade secrets, academic and scientific research work which is in progress and unpublished, and other information which if released would give advantage to business competitors and serve no public purpose (see Neb. Rev. Stat. §84-712.05(3)). In accordance with Attorney General Opinions 92068 and 97033, bidders submitting information as proprietary may be required to prove specific, named competitor(s) who would be advantaged by release of the information and the specific advantage the competitor(s) would receive. Although every effort will be made to withhold information that is properly submitted as proprietary and meets the State's definition of proprietary information, the State is under no obligation to maintain the confidentiality of proprietary information and accepts no liability for the release of such information.

#### MM. CERTIFICATION OF INDEPENDENT PRICE DETERMINATION/COLLUSIVE BIDDING

By submission of this proposal, the bidder certifies, that he or she is the party making the foregoing proposal that the proposal is not made in the interest of, or on behalf of, any undisclosed person, partnership, company, association, organization, or corporation; that the proposal is genuine and not collusive or sham; that the bidder has not directly or indirectly induced or solicited any other bidder to put in a false or sham proposal, and has not directly or indirectly colluded, conspired, connived, or agreed with any bidder or anyone else to put in a sham proposal, or that anyone shall refrain from bidding; that the bidder has not in any manner, directly or indirectly, sought by agreement, communication, or conference with anyone to fix the proposal price of the bidder or any other bidder, or to fix any overhead, profit, or cost element of the proposal price, or of that of any other bidder, or to secure any advantage against the public body awarding the contract of anyone interested in the proposed contract; that all statements contained in the proposal are true; and further that the bidder has not, directly or indirectly, submitted his or her proposal price or any breakdown thereof, or the

contents thereof, or divulged information or data relative thereto, or paid, and will not pay, any fee to any corporation, partnership, company association, organization, proposal depository, or to any member or agent thereof to effectuate a collusive or sham proposal.

#### NN. PRICES

All prices, costs, terms and conditions outlined in the proposal shall remain fixed and valid commencing on the opening date of the proposal until an award is made (and for bidder receiving award prices shall remain as bid for the duration of the contract unless otherwise so stated in the contract) or the Request for Proposal is cancelled. The contract may be extended for two additional years and any price increases will be negotiated prior to extension and be dependent on prior year performance and availability of funding.

Contractor represents and warrants that all prices for services, now or subsequently specified are as low as and no higher than prices which the contractor has charged or intends to charge customers other than Nebraska VR for the same or similar products and services of the same or equivalent quantity and quality for delivery or performance during the same periods of time. If, during the term of the contract, the contractor shall reduce any and/or all prices charged to any customers other than Nebraska VR for the same or similar products or services specified herein, the contractor shall make an equal or equivalent reduction in corresponding prices for said specified products or services.

Contractor also represents and warrants that all prices set forth in the contract and all prices in addition, which the contractor may charge under the terms of the contract, do not and will not violate any existing federal, state or municipal law or regulations concerning price discrimination and/or price fixing. Contractor agrees to hold Nebraska VR harmless from any such violation. Prices quoted shall not be subject to increase throughout the contract period unless specifically allowed by these specifications.

#### OO. ETHICS IN PUBLIC CONTRACTING

No bidder shall pay or offer to pay, either directly or indirectly, any fee, commission compensation, gift, gratuity, or anything of value to any State officer, legislator or employee based on the understanding that the receiving person's vote, actions or judgment will be influenced thereby. No bidder shall give any item of value to any employee of the State Purchasing Bureau.

Bidders shall be prohibited from utilizing the services of lobbyists, attorneys, political activists, or consultants to secure the contract. It is the intent of this provision to assure that the prohibition of state contact during the procurement process is not subverted through the use of lobbyists, attorneys, political activists, or consultants. It is the intent of the State that the process of evaluation of proposals and award of the contract be completed without external influence. It is not the intent of this section to prohibit bidders from seeking professional advice, for example consulting legal counsel, regarding terms and conditions of this Request for Proposal or the format or content of their proposal.

If the bidder is found to be in non-compliance with this section of the Request for Proposal, they may forfeit the contract if awarded to them or be disqualified from the selection process.

#### PP. INDEMNIFICATION

#### 1. GENERAL

The contractor agrees to defend, indemnify, hold, and save harmless Nebraska VR and its employees, volunteers, agents, and its elected and appointed officials ("the indemnified parties") from and against any and all claims, liens, demands, damages, liability, actions, causes of action, losses, judgments, costs, and expenses of every nature, including investigation costs and expenses, settlement costs, and attorney fees and expenses ("the claims"), sustained or asserted against Nebraska VR, arising out of, resulting from, or attributable to the willful misconduct, negligence, error, or omission of the contractor, its employees, subcontractors, consultants, representatives, and agents, except to the extent such contractor liability is attenuated by any action of Nebraska VR which directly and proximately contributed to the claims.

#### 2. INTELLECTUAL PROPERTY

The contractor agrees it will at its sole cost and expense, defend, indemnify, and hold harmless the indemnified parties from and against any and all claims, to the extent such claims arise out of, result from, or are attributable to the actual or alleged infringement or misappropriation of any patent, copyright, trade secret, trademark, or confidential information of any third party by the contractor or its employees, subcontractors, consultants, representatives, and agents; provided, however Nebraska VR gives the contractor prompt notice in writing of the claim. The contractor may not settle any infringement claim that will affect Nebraska VR's use of the Licensed Software without Nebraska VR's prior written consent, which consent may be withheld for any reason.

If a judgment or settlement is obtained or reasonably anticipated against Nebraska VR's use of any intellectual property for which the contractor has indemnified Nebraska VR, the contractor shall at the contractor's sole cost and expense promptly modify the item or items which were determined to be infringing, acquire a license or licenses on Nebraska VR's behalf to provide the necessary rights to Nebraska VR to eliminate the infringement, or provide Nebraska VR with a non-infringing substitute that provides Nebraska VR the same functionality. At Nebraska VR's election, the actual or anticipated judgment may be treated as a breach of warranty by the contractor, and Nebraska VR may receive the remedies provided under this RFP.

#### 3. PERSONNEL

The contractor shall, at its expense, indemnify and hold harmless the indemnified parties from and against any claim with respect to withholding taxes, worker's compensation, employee benefits, or any other claim, demand, liability, damage, or loss of any nature relating to any of the personnel provided by the contractor.

#### QQ. NEBRASKA TECHNOLOGY ACCESS STANDARDS

Contractor shall review the Nebraska Technology Access Standards, found at <a href="http://nitc.nebraska.gov/standards/2-101.html">http://nitc.nebraska.gov/standards/2-101.html</a> and ensure that products and/or services provided under the contract comply with the applicable standards. In the event such standards change during the contractor's performance, Nebraska VR may create an amendment to the contract to request that contract comply with the changed standard at a cost mutually acceptable to the parties.

#### RR. ANTITRUST

The contractor hereby assigns to Nebraska VR any and all claims for overcharges as to goods and/or services provided in connection with this contract resulting from antitrust violations which arise under antitrust laws of the United States and the antitrust laws of the State.

#### SS. DISASTER RECOVERY/BACK UP PLAN

The contractor shall have a disaster recovery and back-up plan, of which a copy should be provided to Nebraska VR, which includes, but is not limited to equipment, personnel, facilities, and transportation, in order to continue services as specified under these specifications in the event of a disaster.

#### TT. TIME IS OF THE ESSENCE

Time is of the essence in this contract. The acceptance of late performance with or without objection or reservation by Nebraska VR shall not waive any rights of Nebraska VR nor constitute a waiver of the requirement of timely performance of any obligations on the part of the contractor remaining to be performed.

#### UU. RECYCLING

Preference will be given to items which are manufactured or produced from recycled material or which can be readily reused or recycled after their normal use as per state statute (Neb. Rev. Stat. §81-15, 159).

#### VV. DRUG POLICY

Contractor certifies that it maintains a drug free work place environment to ensure worker safety and workplace integrity. Contractor agrees to provide a copy of its drug free workplace policy at any time upon request by Nebraska VR.

#### WW. EMPLOYEE WORK ELIGIBILITY STATUS

The Contractor is required and hereby agrees to use a federal immigration verification system to determine the work eligibility status of employees physically performing services within the State of Nebraska. A federal immigration verification system means the electronic verification of the work authorization program authorized by the Illegal Immigration Reform and Immigrant Responsibility Act of 1996, 8 U.S.C. 1324a, known as the E-Verify Program, or an equivalent federal program designated by the United States Department of Homeland Security or other federal agency authorized to verify the work eligibility status of a newly hired employee.

If the Contractor is an individual or sole proprietorship, the following applies:

- The Contractor must complete the United States Citizenship Attestation Form, available on the Department of Administrative Services website at www.das.state.ne.us.
- 2. If the Contractor indicates on such attestation form that he or she is a qualified alien, the Contractor agrees to provide the US Citizenship and Immigration Services

- documentation required to verify the Contractor's lawful presence in the United States using the Systematic Alien Verification for Entitlements (SAVE) Program.
- 3. The Contractor understands and agrees that lawful presence in the United States is required and the Contractor may be disqualified or the contract terminated if such lawful presence cannot be verified as required by Neb. Rev. Stat. §4-108.

#### XX. CERTIFICATION REGARDING DEBARMENT, SUSPENSION AND INELIGIBILITY

The contractor, by signature to this RFP, certifies that the contractor is not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded by any federal department or agency from participating in transactions (debarred). The contractor also agrees to include the above requirements in any and all subcontracts into which it enters. The contractor shall immediately notify the Department if, during the term of this contract, contractor becomes debarred. The Department may immediately terminate this contract by providing contractor written notice if contractor becomes debarred during the term of this contract.

#### IV. PROJECT DESCRIPTION AND SCOPE OF WORK

The bidder must provide the following information in response to this Request for Proposal.

#### A. PROJECT OVERVIEW

Nebraska VR, in the Department of Education, is requesting proposals for the delivery of Benefits Analysis, Planning and Support Services for Social Security recipients seeking employment.

Nebraska VR believes that an analysis of the impact on benefits for individuals who are considering going to work along with work incentive supports lead to informed client decisions that maximize an individual's work potential. Information from VR Orientation Specialists provides an orientation to benefits and to Ticket to Work. The orientation includes the type of Social Security benefits, amount of unearned income, number of trial work period months, extended period of eligibility, next date of continuing disability review and other types of assistance that is received. A general statement of how work will affect the client's benefits is given so that he/she can make an informed decision on seeking employment. Information on the Ticket to Work program including the assignment of the ticket and the benefits/incentives is provided.

Nebraska VR requires a collaborative partner to provide benefits planning, benefits analysis and benefits support services beyond the scope of benefits orientation. Under this proposal the contractor must provide benefits planning, analysis and supports that maximize the client's work potential. The services are provided to all disability groups and to all age groups.

The contractor must have the ability to do PASS development and monitoring for Social Security recipients. It is also necessary to provide PASS plan development and monitoring to VR Social Security recipients who are pursuing self-employment.

Other services include providing Social Security training to new VR Benefits Orientation Specialists and to current VR Benefits Orientation Specialists. Another crucial responsibility is the ability to provide post-employment monitoring services to all VR Social Security recipients.

#### B. PROJECT ENVIRONMENT

Contractor must have the ability to implement statewide benefits analysis, planning and support services beginning October 1, 2014. Services will be provided to VR clients receiving Social Security benefits statewide. The contractor must have the ability to serve all referrals from twelve (12) offices in support of fifteen (15) VR Teams. The contractor must serve all disability groups referred from Nebraska VR. The contractor must have the minimum capacity to provide 170 consultations, to serve 175 referrals, and to provide post employment monitoring services to 215 VR Social Security recipients for up to twelve (12) months post successful closure. (Estimated number of VR clients served is based on past experience.)

The Benefits Specialists must have the ability to collaborate and coordinate with VR Orientation Specialist, other VR Staff and other VR partners.

#### C. PROJECT REQUIREMENTS

The selected contractor must agree to support the effort, the mission and the goals of the program. VR funds can be used for activities such as Benefits Planning, Benefits Analysis and Benefits Support Services as designated under the Rehabilitation Act and the current VR Program regulations, and as required to comply with cost sharing and cost containment rules for Vocational Rehabilitation Services in NDE Rule 72 (Title 92, Nebraska Administrative Code, Chapter 72). Proposed activities should help individuals with disabilities receiving Social Security plan for and support reaching his/her maximum work potential. Applicants will separately account for and report on how these funds are spent. Recipients will be expected to comply with any reporting requirements of the Rehabilitation Services Administration and other reporting requirements as determined necessary by Nebraska VR. Recipients will comply with civil rights laws that prohibit discrimination based on race, color, national origin, sex, disability and age.

#### D. QUALITY OF WORK, PERSONNEL REQUIREMENTS AND KEY SERVICES

#### **QUALITY OF WORK**

The quality of work produced by the contractor is critical to the VR client. All VR clients need quality information in order to make an informed decision about employment. The Specialist communicates with VR clients through various modes of communication including oral, written and electronic. It is expected that the Benefits Specialist can impart the information on Social Security and other support programs in simple direct language. The Specialist will meet with individual referrals, participate in team meetings with VR staff, VR partners and the client. The quality of work will be assessed by data, VR case reviews and program reviews.

#### PERSONNEL REQUIREMENTS

Qualifications of personnel should demonstrate a background in benefits planning and analysis, development and monitoring of PASS plans including self employment plans. The ability to partner with other agencies and with VR staff in a team structure is crucial to the success of the client and the program. The Specialists should understand disabilities and the impact of disabilities on entering or returning to employment. It is useful if the individual staff person understands working within a team environment.

Staff time devoted to activities must be at an adequate level to achieve the expected outcomes. Completion of the training for certification for Work Incentives and Benefits Counseling Services is preferred.

#### **SERVICES**

All services must be available on a statewide basis to all disability groups. The services include benefits analysis, benefits planning, Pass Plan development and monitoring, benefits consultations, post employment benefits monitoring and Social Security Training to VR staff.

The contract recipient needs to have the capability of providing benefits consultations in a timely manner. A consultation may occur prior to referral for more intensive benefits services. If a client initially decided to not maximize work potential, the client may have benefits questions as the VR process evolves. The purpose of consultations is to get accurate information to the client.

The benefits analysis and planning services incorporate the vision of maximizing the work potential for Social Security recipients with disabilities. The Benefits Specialists should complete planning and comprehensive analysis that incorporates work incentive strategy options and access to other benefits programs. The scope of services will also include advocacy to SSA, DHHS and other agencies. The Specialist will teach the VR client to manage and to monitor the benefit activities. Services also include the ongoing support to ensure a successful employment outcome.

The development of PASS Plans is another required service. The Benefits Specialist must understand all the requirements and have the ability to communicate the requirements with each client. The vocational goal of the PASS plan reflects the goal of the VR plan and supports the client in meeting the employment goal. If the client's goal is self employment, the PASS Specialist must partner with and communicate with NSES and other identified VR partners. All PASS Specialists will provide support and training to the client until the client moves into post employment monitoring.

Another required key service is post employment monitoring of all VR Social Security recipients that have achieved an employment outcome. This service is provided up to a year. Duties include contacting the client at designated intervals, gathering information about the client's present employment status and working with the client to solve any benefits issues.

The contractee will provide at least one (1) Social Security training program a year to all VR Benefits Orientation Specialists. The Benefits Program will keep VR staff updated on changes to Social Security and to Work Incentives. The Social Security Benefits Program will also provide training to any new VR Benefits Orientation Specialists. Other requirements in this area require presentations to all VR teams about benefits and to other community partners as needed.

#### E. PROJECT MANAGEMENT AND DELIVERABLES

#### PROJECT MANAGEMENT

Excellent Communication between the Project Manager and the VR representative is required. It is expected that Program management and the VR Program liaison will meet quarterly to review any program issues and to review the quarterly report and the annual report.

#### **DELIVERABLES**

The contractor will provide program progress quarterly through written reports. The reports must address all the required services performed during the quarter including the number of VR clients served in consultation,in benefits analysis, in planning, with PASS plans and post employment monitoring. The report should address any training provided during the period. Each service should have a level of detail that includes the number of referrals from each team, consults by city, PASS development by team & the reason for and the amount of each PASS. The self employment PASS development is reported separately. The post employment monitoring reporting includes the total number of contacts, successful and unsuccessful contacts and results. The contractor must have the ability to collect data and to report using both narrative and statistical reporting. The reports should include any progress on goals and any changes in the program and personnel.

At the end of each fiscal year, a written cumulative report including the final totals of the year for required services. Along with the final report, an analysis of the return of VR's investment in providing the benefits analysis, planning, PASS development and benefits support. This is a cost analysis of savings and cost reimbursements.

A fiscal audit is conducted each year. Case reviews will be performed by VR staff on VR cases to review delivered services.

#### PROPOSAL INSTRUCTIONS

This section documents the mandatory requirements that must be met by bidders in preparing the Technical and Cost Proposal. Bidders should identify the subdivisions of "Project Description and Scope of Work" clearly in their proposals; failure to do so may result in disqualification. Failure to respond to a specific requirement may be the basis for elimination from consideration during Nebraska VR's comparative evaluation.

Proposals are due by the date and time shown in the Schedule of Events. Content requirements for the Technical and Cost Proposal are presented separately in the following subdivisions:

#### F. TECHNICAL PROPOSAL SUBMISSION

The Technical Proposal shall consist of four (4) sections:

- **1.** SIGNED in ink "State of Nebraska Request For Proposal For Contractual Services" form:
- 2. Corporate Overview; and
- **3.** Technical Approach.

#### a) REQUEST FOR PROPOSAL FORM

By signing the "Request For Proposal For Contractual Services" form, the bidder guarantees compliance with the provisions stated in this Request for Proposal, agrees to the Terms and Conditions stated in this Request for Proposal unless otherwise agreed to and certifies bidder maintains a drug free work place environment.

The Request For Proposal For Contractual Services form must be signed in ink and returned by the stated date and time in order to be considered for an award.

#### b) CORPORATE OVERVIEW

The Corporate Overview section of the Technical Proposal must consist of the following subdivisions:

#### a. BIDDER IDENTIFICATION AND INFORMATION

The bidder must provide the full company or corporate name, address of the company's headquarters, entity organization (corporation, partnership, proprietorship), state in which the bidder is incorporated or otherwise organized to do business, year in which the bidder first organized to do business, whether the name and form of organization has changed since first organized, and Federal Employer Identification Number and/or Social Security Number.

#### b. FINANCIAL STATEMENTS

The bidder must provide financial statements applicable to the firm. If publicly held, the bidder must provide a copy of the corporation's most recent audited financial reports and statements, and the name, address and telephone number of the fiscally responsible representative of the bidder's financial or banking organization.

If the bidder is not a publicly held corporation, either the reports and statements required of a publicly held corporation, or a description of the organization, including size, longevity, client base, areas of specialization and expertise, and any other pertinent information must be submitted in such a manner that proposal evaluators may reasonably formulate a determination about the stability and financial strength of the organization. Additionally, a non-publicly held firm must provide a banking reference.

The bidder must disclose any and all judgments, pending or expected litigation, or other real or potential financial reversals, which might materially affect the viability or stability of the organization, or state that no such condition is known to exist.

#### c. CHANGE OF OWNERSHIP

If any change in ownership or control of the company is anticipated during the twelve (12) months following the proposal due date, the bidder must describe the circumstances of such change and indicate when the change will likely occur. Any change of ownership to an awarded vendor(s) will require notification to the State.

#### d. OFFICE LOCATION

The bidder's office location responsible for performance pursuant to an award of a contract with the State of Nebraska must be identified.

#### e. RELATIONSHIPS WITH THE STATE

The bidder shall describe any dealings with Nebraska VR over the previous five years. If the organization, its predecessor, or any party named in the bidder's proposal response has contracted with Nebraska VR, the bidder shall identify the contract and/or any other information available to identify such contract(s). If no such contracts exist, so declare.

#### f. BIDDER'S EMPLOYEE RELATIONS TO STATE

If any party named in the bidder's proposal response is or was an employee of the State within the past twelve months, identify the individual(s) by name, State agency with whom employed, job title or position held with the State, and separation date. If no such relationship exists or has existed, so declare.

If any employee of any agency of the State of Nebraska is employed by the bidder or is a subcontractor to the bidder, as of the due date for proposal submission, identify all such persons by name, position held with the bidder, and position held with the State (including job title and agency). Describe the responsibilities of such persons within the proposing organization. If, after review of this information by the State, it is determined that a conflict of interest exists or may exist, the bidder may be disqualified from further consideration in this proposal. If no such relationship exists, so declare.

#### g. CONTRACT PERFORMANCE

If the bidder or any proposed subcontractor has had a contract terminated for default during the past five (5) years, all such instances must be described as required below. Termination for default is defined as a notice to stop performance delivery due to the bidder's non-performance or poor performance, and the issue was either not litigated due to inaction on the part of the bidder or litigated and such litigation determined the bidder to be in default.

It is mandatory that the bidder submit full details of all termination for default experienced during the past five (5) years, including the other party's name, address and telephone number. The response to this section must present the bidder's position on the matter. The State will evaluate the facts and will score the bidder's proposal accordingly. If no such termination for default has been experienced by the bidder in the past five (5) years, so declare.

If at any time during the past five years, the bidder has had a contract terminated for convenience, non-performance, non-allocation of funds, or any other reason, describe fully all circumstances surrounding such termination, including the name and address of the other contracting party.

#### h. SUMMARY OF BIDDER'S CORPORATE EXPERIENCE

The bidder shall provide a summary matrix listing the bidder's previous projects similar to this Request for Proposal in size, scope and complexity. The State will use no more than three (3) narrative project descriptions submitted by the bidder during its evaluation of the proposal.

The bidder must address the following:

- i. Bidder must provide narrative descriptions to highlight the similarities between their experience and this Request for Proposal. These descriptions must include:
  - a) The time period of the project;
  - **b)** The scheduled and actual completion dates;
  - **c)** The contractor's responsibilities;
  - d) For reference purposes, a customer name (including the name of a contact person, a current telephone number, a facsimile number and e-mail address); and
  - e) Each project description shall identify whether the work was performed as the prime contractor or as a subcontractor. If a bidder performed as the prime contractor, the description must provide the originally scheduled completion date and budget, as well as the actual (or currently planned) completion date and actual (or currently planned) budget.
- ii. Contractor and subcontractor(s) experience must be listed separately. Narrative descriptions submitted for subcontractors must be specifically identified as subcontractor projects.
- iii. If the work was performed as a subcontractor, the narrative description shall identify the same information as requested for the contractors above. In addition, subcontractors shall identify what share of contract costs, project responsibilities, and time period were performed as a subcontractor.

# i. SUMMARY OF BIDDER'S PROPOSED PERSONNEL/MANAGEMENT APPROACH

The bidder must present a detailed description of its proposed approach to the management of the project.

The bidder must identify the specific professionals who will work on Nebraska VR's project if their company is awarded the contract resulting from this Request for Proposal. The names and titles of the team proposed for assignment to Nebraska VR project shall be identified in full, with a description of the team leadership, interface and support functions, and reporting relationships. The primary work assigned to each person should also be identified.

The bidder shall provide resumes for all personnel proposed by the bidder to work on the project. Nebraska VR will consider the resumes as a key indicator of the bidder's understanding of the skill mixes required to carry out the requirements of the Request for Proposal in addition to assessing the experience of specific individuals.

Resumes must not be longer than three (3) pages. Resumes shall include, at a minimum, academic background and degrees, professional certifications, understanding of the process, and at least three (3) references (name, address, and telephone number) who can attest to the competence and skill level of the individual. Any changes in proposed personnel shall only be implemented after written approval from Nebraska VR.

#### j. SUBCONTRACTORS

If the bidder intends to subcontract any part of its performance hereunder, the bidder must provide:

- i. Name, address and telephone number of the subcontractor(s);
- ii. Specific tasks for each subcontractor(s):
- iii. Percentage of performance hours intended for each subcontract; and
- iv. Total percentage of subcontractor(s) performance hours.

#### 4. TECHNICAL APPROACH

The technical approach section of the Technical Proposal must consist of the following subsections:

#### 1. Implementation

Description of services to be provided in relation to the Project Overview and Project Requirements outlined in Section IV.

#### 2. Services/Infrastructure

Description of organizational, operational, and management structure to be used to carry out the Project Requirements as outlined in Section IV.

#### Personnel

Description of the roles and responsibilities of key personnel in carrying out the Personnel Requirements as oulined in Section IV.

#### 4. Budget

Line item expenditure budget outlining the proposed costs by category, budget justification (basis for cost), and amount.

#### G. PAYMENT SCHEDULE

The payment schedule for the project is tied to specific dates and deliverables. Invoices may be submitted by the contractor on specific dates based on the completion and acceptance of related deliverables. No invoice will be approved unless the associated deliverables have been approved. Payments will be based on reimbursement of expenditures unless otherwise proposed and accepted by Nebraska VR as a part of the negotiated contract..

#### Form A

#### **Bidder Contact Sheet**

## Request for Benefits Analysis, Planning, and Support

The Bidder Contact Sheet should be completed and submitted with each response to this Request for Proposal. This is intended to provide Nebraska VR with information on the bidder's name and address, and the specific person(s) who are responsible for preparation of the bidder's response. Each bidder shall also designate a specific contact person who will be responsible for responding to Nebraska VR if any clarifications of the bidder's response should become necessary. This will also be the person who Nebraska VR contacts to set up a presentation/demonstration, if required.

Preparation of Response Contact Information		
Bidder Name:		
Bidder Address:		
Contact Person & Title:		
E-mail Address:		
Telephone Number (Office):		
Telephone Number (Cellular):		
Fax Number:		

Each bidder shall also designate a specific contact person who will be responsible for responding to Nebraska VR if any clarifications of the bidder's response should become necessary. This will also be the person who Nebraska VR contacts to set up a presentation/demonstration, if required.

Communication with the State Contact Information	
Bidder Name:	
Bidder Address:	
Contact Person & Title:	
E-mail Address:	
Telephone Number (Office):	
Telephone Number (Cellular):	
Fax Number:	