



THINKING AHEAD

June 15, 2016

Michelle Thompson/Teresa Fleming, Buyers
State Purchasing Bureau
1526 K Street, Suite 130
Lincoln, NE 68508

Dear Purchasing Buyers:

Enclosed please find our Best and Final Offer for RFP Number 5297Z1.

We appreciate the opportunity to participate in the State of Nebraska's RFP for professional health and welfare consulting services.

Sincerely,

Beau Reid, MBA
Nebraska Division Leader/Shareholder

Best and Final Offer (BAFO)

Request for Proposal Number 5297Z1

Bidder: Holmes Murphy & Associates

A contract resulting from this Request for Proposal will be issued approximately for a period of three (3) years effective the date of award. The contract has the option to be renewed for four (4) additional one (1) year periods as mutually agreed upon by all parties.

Prices quoted below shall remain fixed for the initial contract period which is three (3) years. Any request for a price increase subsequent to the initial contract period shall not exceed four percent (4%) of the previous Contract period and must be submitted in writing to the State Purchasing Bureau a minimum of 120 days prior to the end of the current contract period, and be accompanied by documentation justifying the price increase. Further documentation may be required by the State to justify the increase. The State reserves the right to deny any requested price increase. No price increases are to be billed to any State Agencies prior to written amendment of the contract by the parties.

Pricing to include all expenses including all travel expenses to Lincoln, NE. The annual rate includes all benefit consulting services included in this RFP, excluding the Health Insurance Plan RFP.

The Annual rate will be paid by the State in 12 equal installments to the contractor.

| | Initial Contract Period | | |
|-------------|-------------------------|-----------|-----------|
| | Year 1 | Year 2 | Year 3 |
| Annual Rate | \$180,000 | \$180,000 | \$180,000 |

HEALTH INSURANCE PLAN RFP CONSULTING FEES – INCLUDES MEDICAL AND PHARMACY

When the State issues the RFP for the health insurance plan which includes both medical and pharmacy, additional resources and time will be expected from the contractor. To compensate for this additional time and resources, provide a lump sum cost per milestone. Implementation Claims Audit will be conducted 30 – 60 days prior to implementation and payment will be made upon completion and approval of the audit by the State.

| Milestone | Posting of the RFP | Posting of the Intent to Award | Contractor Start Date | Implementation Claims Audit |
|-----------|--------------------|--------------------------------|-----------------------|-----------------------------|
| Lump sum | \$10,000 | \$10,000 | \$10,000 | \$25,000 |

