



Arthur J. Gallagher & Co.
BUSINESS WITHOUT BARRIERS™

State of Nebraska

Pricing Proposal

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Attachment A

Cost Proposal

Request for Proposal Number 5297Z1

Bidder: Gallagher Benefit Services, Inc. (ID #2337682)

A contract resulting from this Request for Proposal will be issued approximately for a period of three (3) years effective the date of award. The contract has the option to be renewed for four (4) additional one (1) year periods as mutually agreed upon by all parties.

Prices quoted below shall remain fixed for the initial contract period which is three (3) years. Any request for a price increase subsequent to the initial contract period shall not exceed four percent (4%) of the previous Contract period and must be submitted in writing to the State Purchasing Bureau a minimum of 120 days prior to the end of the current contract period, and be accompanied by documentation justifying the price increase. Further documentation may be required by the State to justify the increase. The State reserves the right to deny any requested price increase. No price increases are to be billed to any State Agencies prior to written amendment of the contract by the parties.

Pricing to include all expenses including all travel expenses to Lincoln, NE.

BASE ANNUAL FEES INCLUDE THE FOLLOWING:

- Required Actuarial/Analytics:
 - Annual Medical, Pharmacy and Wellness Data Feeds (Initial Feed includes up to 3 years historical data)
 - Quarterly Reserves and Annual Actuarial Opinion
 - Annual Rate Filing / Accrual Rate Setting / Contribution Analysis
 - Annual Claims and Utilization/Bend the Trend Report / State of Nebraska Health Insurance Plan Annual Report
- Benefit Advocacy Center Basic Services Including:
 - Explain Benefits
 - Confirm Eligibility
 - Provider Find
 - Enrollment Questions
 - Order ID Cards
 - Bundle Your Bills
 - Claim Resolution
 - Appeal Letter Writing Assistance
 - COBRA Question
- Implement carrier renewal strategies with Client
- Develop timeline covering every aspect from RFP preparation to the delivery of employee communications
- Provide analysis of employee disruption report and preparation of geo-access report
- Evaluate vendor responses to track variations in coverage and costs as they are identified
- Conduct finalist interviews to investigate and document intangibles such as personalities, service orientation and responsiveness
- Facilitate decision process by coordinating close collaboration and discussions among the GBS team and Client
- All day-to-day Account Management and operations support
- Evaluate plan design to assist with compliance with state and federal regulations
- Review benefit plan documents, including summary plan descriptions, contracts, employee summaries, and policies/procedures
- Assist with the review and evaluation of COBRA and HIPAA compliance procedures
- Provide general information and guidance to assist with compliance with ERISA, FMLA, USERRA, Medicare Part D and other Federal legislation that directly affects the administration of plan benefits

- Provide template or sample compliance notices, certificates of creditable coverage and enrollment forms as reasonably requested by Client
 - Complete annual CMS disclosures to satisfy MSP requirements
- Population Health & Wellness Consulting
- Compliance support
- Underwriting support
- Non-Data Analytics and Reporting
- Analysis of actual vs. budget
- Employee contributions
- Health Care Claims Review
- Vendor Management
- 5500 Preparation & Filing
- Summary Plan Description & Compliance Review

The Annual rate will be paid by the State in 12 equal installments to the contractor.

Initial Contract Period	Annual Rate
Year 1	\$325,000
Year 2	\$325,000
Year 3	\$325,000

HEALTH PLAN RFP CONSULTING FEES

When the State issues the RFP for the health insurance plan, additional resources and time will be expected from the contractor. To compensate for this additional time and resources, provide a lump sum cost per milestone. Implementation Claims Audit will be conducted 30 – 60 days prior to implementation and payment will be made upon completion and approval of the audit by the State.

Milestone	Posting of the RFP	Posting of the Intent to Award	Contractor Start Date	Implementation Claims Audit
Lump Sum	\$15,000	\$25,000	\$5,000	\$5,000

ADDITIONAL SERVICES

Based on the content of the RFP, Gallagher Benefit Services proposes the State of Nebraska consider the following services at the onset or at strategic milestones during the course of the contract.

- Dependent Eligibility Audit \$100,000
- GASB Valuation \$25,000-\$30,000+
- Medical Claims Audit \$40,000
- Semi-annual Data Feeds \$10,000
- Quarterly Data Feeds \$30,000

Pharmacy Benefit Consulting:

- RFP preparation, process, selection, contracting and implementation; \$ 50,000
- PBM Claims Audit (after year 2 of contract) \$ 50,000

- **Benefit Advocacy Center Enrollment Services:**

\$1.00/PEPM

- New-Hire Enrollments
- Open Enrollment Forms
- Evidence of Insurability
- Maintain Eligibility – Qualifying Events

- Dependent Eligibility Verification
- QMSCOs
- Resetting Eligibility Passwords

- **Benefit Advocacy Center Fulfillment Services**

- New Hire Packets
- Wellness Tracking
- New Hire Reminder Notification
- Billing Reconciliation (limited)
- Confirmation Statements
- Outbound calls / emails (with script)

\$2.00 per packet

Minimum \$250 / year

\$1.00 per outreach

TBD

\$1.00 per statement

\$1.00 per outreach

Attachment B
Fixed Hourly Rates
Request for Proposal Number 5297Z1

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There may arise from time to time a need for work not originally specifically delineated in this RFP but considered within the scope of work. This additional work may stem from legislative mandates, emerging trends, and regulatory changes unknown at the time of the RFP.

The State may request the contractor, subject to mutual agreement by both parties, to engage in short onetime special consulting projects, related to State benefit plans.

The bidder should provide the hourly rate for each Staff position used to complete onetime special consulting projects in the following table. Please identify any additional Staff titles and their appropriate rates, which bidder believes may be used to complete said projects.

All special consulting project costs must be based upon the hourly rates provided below.

	Hourly Rate
Account Executive	\$200.00
Actuary	\$350.00
Underwriter	\$350.00
Subject Matter Expert – Executive Staff / Manager	\$450.00
Subject Matter Expert – Staff Consultant	\$250.00
Office Staff	\$100.00