



**State of Nebraska,  
Administrative Services (AS), Materiel Division,  
State Purchasing Bureau**

## **Cost Proposal**

**Independent Verification and  
Validation (IV&V) Services  
RFP # 5252 Z1**

***Submitted By:***



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***Proposal Deadline:***  
May 18, 2016, 2:00 p.m. Central Time



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## Section 1—EES & DMA Projects Pricing (RFP Attachment 1)

This pricing summary presents Qualis Health’s proposed “total fixed price” to perform all of the IV&V service requirements contained in the Request for Proposal (RFP), RFP # 5252 Z1. Our pricing summary also presents our proposed monthly price for IV&V services for the EES and DMA projects separately. Details supporting our proposed costs for each project are included in this cost proposal.

### 1.1 EES & DMA Projects Cost Sheet

The following is our proposed pricing for our IV&V services to support the EES and DMA projects.

|                              |                       |
|------------------------------|-----------------------|
| <b>Evaluated Price Total</b> | <b>\$5,047,330.00</b> |
|------------------------------|-----------------------|

| <b>Contract Base Period</b>   | <b>Monthly Price</b> | <b>Estimated Planned # Months</b> | <b>Estimated Planned Total Price</b> |
|-------------------------------|----------------------|-----------------------------------|--------------------------------------|
| EES Monthly Deliverable Price | \$120,195.00         | 12                                | \$1,442,340.00                       |
| DMA Monthly Deliverable Price | \$124,310.00         | 29                                | \$3,604,990.00                       |

| <b>Option Years</b>           | <b>Option Year 1</b> |                                | <b>Option Year 2</b> |                                |
|-------------------------------|----------------------|--------------------------------|----------------------|--------------------------------|
| <b>Option Years</b>           | <b>Monthly Price</b> | <b>Option Year Total Price</b> | <b>Monthly Price</b> | <b>Option Year Total Price</b> |
| EES Monthly Deliverable Price | \$120,195.00         | 1,442,340                      | \$120,195.00         | \$1,442,340.00                 |
| DMA Monthly Deliverable Price | \$124,310.00         | 1,491,720                      | \$124,310.00         | \$1,491,720.00                 |

### 1.2 EES Monthly Price

The table below presents our proposed monthly price for IV&V services for the EES project.

| <b>Total EES Monthly Price</b> |                      |                    | <b>\$120,195.00</b>  |
|--------------------------------|----------------------|--------------------|----------------------|
| <b>Labor Category</b>          | <b>Monthly Hours</b> | <b>Hourly Rate</b> | <b>Monthly Price</b> |
| 1. Sr. Project Director        | 32.00                | \$275.00           | \$8,800.00           |
| 2. Sr. Technical Architect     | 19.00                | \$205.00           | \$3,895.00           |
| 3. Project Manager             | 156.00               | \$205.00           | \$31,980.00          |
| 4. Project Controller          | 19.00                | \$180.00           | \$3,420.00           |
| 5. Sr. Business Analyst        | 140.00               | \$180.00           | \$25,200.00          |
| 6. Technical Analyst/Architect | 140.00               | \$180.00           | \$25,200.00          |
| 7. Business Analyst            | 140.00               | \$155.00           | \$21,700.00          |

### 1.3 DMA Monthly Price

The table below presents our proposed monthly price for IV&V services for the DMA project.

| <b>Total DMA Monthly Price</b> |                      |                    | <b>\$124,310.00</b>  |
|--------------------------------|----------------------|--------------------|----------------------|
| <b>Labor Category</b>          | <b>Monthly Hours</b> | <b>Hourly Rate</b> | <b>Monthly Price</b> |
| 1. Sr. Project Director        | 36.00                | \$275.00           | \$9,900.00           |
| 2. Sr. Technical Architect     | 22.00                | \$205.00           | \$4,510.00           |
| 3. Project Manager             | 156.00               | \$205.00           | \$31,980.00          |
| 4. Project Controller          | 22.00                | \$180.00           | \$3,960.00           |
| 5. Sr. Business Analyst        | 0.00                 | \$180.00           | \$0.00               |
| 6. Technical Analyst/Architect | 156.00               | \$180.00           | \$28,080.00          |
| 7. Business Analyst            | 296.00               | \$155.00           | \$45,880.00          |

### 1.4 Labor Rates

The following labor rates were used to develop our pricing.

| <b>Labor Category</b>          | <b>Hourly Rate</b> |
|--------------------------------|--------------------|
| 1. Sr. Project Director        | \$275.00           |
| 2. Sr. Technical Architect     | \$205.00           |
| 3. Project Manager             | \$205.00           |
| 4. Project Controller          | \$180.00           |
| 5. Sr. Business Analyst        | \$180.00           |
| 6. Technical Analyst/Architect | \$180.00           |
| 7. Business Analyst            | \$155.00           |



## Section 2—Optional Projects Pricing (RFP Attachment 2)

This pricing summary presents Qualis Health’s proposed monthly pricing for performing IV&V services in support of the optional projects contained in RFP # 5252 Z1.

### 2.1 EDI Platform Migration Monthly Price

The table below presents our proposed monthly price for IV&V services for the optional EDI Platform Migration project.

| Optional EDI Platform Migration |                         |             | \$94,310.00   |
|---------------------------------|-------------------------|-------------|---------------|
| Labor Category                  | Estimated Monthly Hours | Hourly Rate | Monthly Price |
| 1. Sr. Project Director         | 8.00                    | \$290.00    | \$2,320.00    |
| 2. Sr. Technical Architect      | 32.00                   | \$230.00    | \$7,360.00    |
| 3. Project Manager              | 156.00                  | \$230.00    | \$35,880.00   |
| 4. Project Controller           | 24.00                   | \$195.00    | \$4,680.00    |
| 5. Sr. Business Analyst         | 0.00                    | \$195.00    | \$0.00        |
| 6. Technical Analyst/Architect  | 156.00                  | \$195.00    | \$30,420.00   |
| 7. Business Analyst             | 78.00                   | \$175.00    | \$13,650.00   |

### 2.2 Enrollment Broker NTRAC/Integration & Capitation Processing Monthly Price

The table below presents our proposed monthly price for IV&V services for the optional Enrollment Broker NTRAC Integration and Capitation Processing project.

| Optional Enrollment Broker NTRAC Integration and Capitation Processing |                         |             | \$102,350.00  |
|--|-------------------------|-------------|---------------|
| Labor Category   | Estimated Monthly Hours | Hourly Rate | Monthly Price |
| 1. Sr. Project Director  | 24.00                   | \$290.00    | \$6,960.00    |
| 2. Sr. Technical Architect   | 40.00                   | \$230.00    | \$9,200.00    |
| 3. Project Manager   | 156.00                  | \$230.00    | \$35,880.00   |
| 4. Project Controller  | 24.00                   | \$195.00    | \$4,680.00    |
| 5. Sr. Business Analyst  | 156.00                  | \$195.00    | \$30,420.00   |
| 6. Technical Analyst/Architect   | 78.00                   | \$195.00    | \$15,210.00   |
| 7. Business Analyst  | 0.00                    | \$175.00    | \$0.00        |

### 2.3 Provider Management and Portal Monthly Price

The table below presents our proposed monthly price for IV&V services for the optional Provider Management and Portal project.

| <b>Optional Provider Management and Portal</b> |                                |                    | <b>\$103,870.00</b>  |
|--|--------------------------------|--------------------|----------------------|
| <b>Labor Category</b>                          | <b>Estimated Monthly Hours</b> | <b>Hourly Rate</b> | <b>Monthly Price</b> |
| 1. Sr. Project Director                        | 40.00                          | \$290.00           | \$11,600.00          |
| 2. Sr. Technical Architect                     | 40.00                          | \$230.00           | \$9,200.00           |
| 3. Project Manager                             | 156.00                         | \$230.00           | \$35,880.00          |
| 4. Project Controller                          | 24.00                          | \$195.00           | \$4,680.00           |
| 5. Sr. Business Analyst                        | 0.00                           | \$195.00           | \$0.00               |
| 6. Technical Analyst/Architect                 | 78.00                          | \$195.00           | \$15,210.00          |
| 7. Business Analyst                            | 156.00                         | \$175.00           | \$27,300.00          |

### 2.4 Claims Broker Services Monthly Price

The table below presents our proposed monthly price for IV&V services for the optional Claims Broker Services project.

| <b>Optional Claims Broker Services</b> |                                |                    | <b>\$149,500.00</b>  |
|--|--------------------------------|--------------------|----------------------|
| <b>Labor Category</b>                  | <b>Estimated Monthly Hours</b> | <b>Hourly Rate</b> | <b>Monthly Price</b> |
| 1. Sr. Project Director                | 40.00                          | \$290.00           | \$11,600.00          |
| 2. Sr. Technical Architect             | 40.00                          | \$230.00           | \$9,200.00           |
| 3. Project Manager                     | 156.00                         | \$230.00           | \$35,880.00          |
| 4. Project Controller                  | 24.00                          | \$195.00           | \$4,680.00           |
| 5. Sr. Business Analyst                | 156.00                         | \$195.00           | \$30,420.00          |
| 6. Technical Analyst/Architect         | 156.00                         | \$195.00           | \$30,420.00          |
| 7. Business Analyst                    | 156.00                         | \$175.00           | \$27,300.00          |

## 2.5 Long Term Support Services Redesign Implementation Monthly Price

The table below presents our proposed monthly price for IV&V services for the optional Long Term Support Services Redesign Implementation project.

| Optional Long Term Support Services Redesign Implementation |                         |             | \$149,500.00  |
|---|-------------------------|-------------|---------------|
| Labor Category  | Estimated Monthly Hours | Hourly Rate | Monthly Price |
| 1. Sr. Project Director                                     | 40.00                   | \$290.00    | \$11,600.00   |
| 2. Sr. Technical Architect                                  | 40.00                   | \$230.00    | \$9,200.00    |
| 3. Project Manager  | 156.00                  | \$230.00    | \$35,880.00   |
| 4. Project Controller                                       | 24.00                   | \$195.00    | \$4,680.00    |
| 5. Sr. Business Analyst                                     | 156.00                  | \$195.00    | \$30,420.00   |
| 6. Technical Analyst/Architect                              | 156.00                  | \$195.00    | \$30,420.00   |
| 7. Business Analyst   | 156.00                  | \$175.00    | \$27,300.00   |

## 2.6 Labor Rates

The following labor rates were use to develop our pricing.

| Labor Category                 | Hourly Rate |
|--------------------------------|-------------|
| 1. Sr. Project Director        | \$290.00    |
| 2. Sr. Technical Architect     | \$230.00    |
| 3. Project Manager             | \$230.00    |
| 4. Project Controller          | \$195.00    |
| 5. Sr. Business Analyst        | \$195.00    |
| 6. Technical Analyst/Architect | \$195.00    |
| 7. Business Analyst            | \$175.00    |