

Score Sheet for Organization Team

Evaluator Cat Gekas-Steeby

Component	RFP Reference	Question or Information Evaluated	Score Possibilities	Max. Points	Arbor Score	Aetna Score	Meridian Score	Nebraska Total Care Score	United Healthcare Score	WellCare Score
<b>Corporate Overview (including financial information)</b>										
financial statements and information	V.A.2.b Corporate Overview	<ul style="list-style-type: none"> <li>•three years of independently audited financial statements and associated enrollment figures</li> <li>•if not publicly held, reports and statements required of a publicly-held corporation, or a description of the organization provided in such a manner that evaluators may formulate a determination about financial stability and strength; and a banking reference</li> <li>•disclosure of any and all judgments, litigation, or other real or potential reversals</li> </ul> (More information is in the RFP.)	0-maximum points	5	3	3	2	3	3	3
contract performance	V.A.2.g Corporate Overview	If the bidder or any proposed sub-contractor has had a contract terminated for default, all such instances must be described. (More information is in the RFP.)	0-maximum points	5	3	3	2	3	4	4
experience	V.A.2.h Corporate Overview	<ul style="list-style-type: none"> <li>•Summary matrix listing the bidder's previous projects similar to this RFP in size, scope and complexity.</li> <li>•Narrative descriptions should highlight similarities between the bidder's experience and this RFP.</li> <li>•A maximum of 3 narrative project descriptions will be used by the State.</li> </ul> (More information is in the RFP.)	0-maximum points	80	50	60	32	64	55	60
risk bearing relationships	na	1. Describe proposed risk bearing partnerships/relationships, function, and oversight.	0-maximum points	15	9	10	7	8	10	9
past regulatory actions, sanctions, or deficiencies history	na	2. Identify and describe any regulatory action or sanction, including both monetary and non-monetary sanctions imposed by any federal or state regulatory entity against the MCO's organization within the last five years. In addition, identify and describe any letter of deficiency issued, as well as any corrective actions required by any federal or state regulatory entity within the last five years that relate to Medicaid and CHIP contracts. Include the organization's parent company, affiliates, and subsidiaries in the response to this question.	0-maximum points	5	3	4	3	3	3	3
criminal or civil investigation history	na	3. State whether or not the MCO is currently, or has been within the past five years, the subject of a criminal or civil investigation by a state or federal agency. If yes, provide an explanation with relevant details and the outcome. If the outcome was against the MCO, provide the corrective action plan or measures taken to prevent such future offenses. Include the organization's parent company, affiliates, and subsidiaries in the response to this question.	0-maximum points	5	2	4	4	4	4	2
reinsurance arrangements	III.G.3	4. Describe risk analysis, assumptions, cost estimates, and rationale for MCO's proposed reinsurance arrangements.	0-maximum points	15	9	10	6	10	10	10
<b>subtotal</b>				<b>130</b>	<b>79</b>	<b>94</b>	<b>56</b>	<b>95</b>	<b>89</b>	<b>91</b>

Score Sheet for Organization Team

Evaluator Flora Coan

Component	RFP Reference	Question or Information Evaluated	Score Possibilities	Max. Points	Arbor Score	Aetna Score	Meridian Score	Nebraska Total Care Score	United Healthcare Score	WellCare Score
<b>Corporate Overview (including financial information)</b>										
financial statements and information	V.A.2.b Corporate Overview	<ul style="list-style-type: none"> <li>•three years of independently audited financial statements and associated enrollment figures</li> <li>•if not publicly held, reports and statements required of a publicly-held corporation, or a description of the organization provided in such a manner that evaluators may formulate a determination about financial stability and strength; and a banking reference</li> <li>•disclosure of any and all judgments, litigation, or other real or potential reversals (More information is in the RFP.)</li> </ul>	0-maximum points	5	4	5	4	4	5	4
contract performance	V.A.2.g Corporate Overview	If the bidder or any proposed sub-contractor has had a contract terminated for default, all such instances must be described. (More information is in the RFP.)	0-maximum points	5	5	4	3	4	5	3
experience	V.A.2.h Corporate Overview	<ul style="list-style-type: none"> <li>•Summary matrix listing the bidder's previous projects similar to this RFP in size, scope and complexity.</li> <li>•Narrative descriptions should highlight similarities between the bidder's experience and this RFP.</li> <li>•A maximum of 3 narrative project descriptions will be used by the State. (More information is in the RFP.)</li> </ul>	0-maximum points	80	75	70	70	75	70	70
risk bearing relationships	na	1. Describe proposed risk bearing partnerships/relationships, function, and oversight.	0-maximum points	15	10	10	10	10	10	10
past regulatory actions, sanctions, or deficiencies history	na	2. Identify and describe any regulatory action or sanction, including both monetary and non-monetary sanctions imposed by any federal or state regulatory entity against the MCO's organization within the last five years. In addition, identify and describe any letter of deficiency issued, as well as any corrective actions required by any federal or state regulatory entity within the last five years that relate to Medicaid and CHIP contracts. Include the organization's parent company, affiliates, and subsidiaries in the response to this question.	0-maximum points	5	2	2	2	2	3	3
criminal or civil investigation history	na	3. State whether or not the MCO is currently, or has been within the past five years, the subject of a criminal or civil investigation by a state or federal agency. If yes, provide an explanation with relevant details and the outcome. If the outcome was against the MCO, provide the corrective action plan or measures taken to prevent such future offenses. Include the organization's parent company, affiliates, and subsidiaries in the response to this question.	0-maximum points	5	5	5	5	5	5	5
reinsurance arrangements	III.G.3	4. Describe risk analysis, assumptions, cost estimates, and rationale for MCO's proposed reinsurance arrangements.	0-maximum points	15	10	10	10	10	10	10
<b>subtotal</b>				<b>130</b>	<b>111</b>	<b>106</b>	<b>104</b>	<b>110</b>	<b>108</b>	<b>105</b>

Score Sheet for Organization Team

Evaluator Jerry Broz

Component	RFP Reference	Question or Information Evaluated	Score Possibilities	Max. Points	Arbor Score	Aetna Score	Meridian Score	Nebraska Total Care Score	United Healthcare Score	WellCare Score
<b>Corporate Overview (including financial information)</b>										
financial statements and information	V.A.2.b Corporate Overview	<ul style="list-style-type: none"> <li>•three years of independently audited financial statements and associated enrollment figures</li> <li>•if not publicly held, reports and statements required of a publicly-held corporation, or a description of the organization provided in such a manner that evaluators may formulate a determination about financial stability and strength; and a banking reference</li> <li>•disclosure of any and all judgments, litigation, or other real or potential reversals (More information is in the RFP.)</li> </ul>	0-maximum points	5	3	4	2	4	4	4
contract performance	V.A.2.g Corporate Overview	If the bidder or any proposed sub-contractor has had a contract terminated for default, all such instances must be described. (More information is in the RFP.)	0-maximum points	5	3	4	3	4	4	3
experience	V.A.2.h Corporate Overview	<ul style="list-style-type: none"> <li>•Summary matrix listing the bidder's previous projects similar to this RFP in size, scope and complexity.</li> <li>•Narrative descriptions should highlight similarities between the bidder's experience and this RFP.</li> <li>•A maximum of 3 narrative project descriptions will be used by the State. (More information is in the RFP.)</li> </ul>	0-maximum points	80	55	51	58	60	50	53
risk bearing relationships	na	1. Describe proposed risk bearing partnerships/relationships, function, and oversight.	0-maximum points	15	7	9	7	6	10	6
past regulatory actions, sanctions, or deficiencies history	na	2. Identify and describe any regulatory action or sanction, including both monetary and non-monetary sanctions imposed by any federal or state regulatory entity against the MCO's organization within the last five years. In addition, identify and describe any letter of deficiency issued, as well as any corrective actions required by any federal or state regulatory entity within the last five years that relate to Medicaid and CHIP contracts. Include the organization's parent company, affiliates, and subsidiaries in the response to this question.	0-maximum points	5	4	3	4	3	3	3
criminal or civil investigation history	na	3. State whether or not the MCO is currently, or has been within the past five years, the subject of a criminal or civil investigation by a state or federal agency. If yes, provide an explanation with relevant details and the outcome. If the outcome was against the MCO, provide the corrective action plan or measures taken to prevent such future offenses. Include the organization's parent company, affiliates, and subsidiaries in the response to this question.	0-maximum points	5	3	4	4	3	3	3
reinsurance arrangements	III.G.3	4. Describe risk analysis, assumptions, cost estimates, and rationale for MCO's proposed reinsurance arrangements.	0-maximum points	15	9	8	3	8	10	8
<b>subtotal</b>				<b>130</b>	<b>84</b>	<b>83</b>	<b>81</b>	<b>88</b>	<b>84</b>	<b>80</b>

Score Sheet for Organization Team

Evaluator Kim McClintick

Component	RFP Reference	Question or Information Evaluated	Score Possibilities	Max. Points	Arbor Score	Aetna Score	Meridian Score	Nebraska Total Care Score	United Healthcare Score	WellCare Score
<b>Corporate Overview (including financial information)</b>										
financial statements and information	V.A.2.b Corporate Overview	<ul style="list-style-type: none"> <li>•three years of independently audited financial statements and associated enrollment figures</li> <li>•if not publicly held, reports and statements required of a publicly-held corporation, or a description of the organization provided in such a manner that evaluators may formulate a determination about financial stability and strength; and a banking reference</li> <li>•disclosure of any and all judgments, litigation, or other real or potential reversals</li> </ul> (More information is in the RFP.)	0-maximum points	5	3	3	3	4	4	4
contract performance	V.A.2.g Corporate Overview	If the bidder or any proposed sub-contractor has had a contract terminated for default, all such instances must be described. (More information is in the RFP.)	0-maximum points	5	3	3	3	3	3	3
experience	V.A.2.h Corporate Overview	<ul style="list-style-type: none"> <li>•Summary matrix listing the bidder's previous projects similar to this RFP in size, scope and complexity.</li> <li>•Narrative descriptions should highlight similarities between the bidder's experience and this RFP.</li> <li>•A maximum of 3 narrative project descriptions will be used by the State.</li> </ul> (More information is in the RFP.)	0-maximum points	80	49	32	32	49	32	32
risk bearing relationships	na	1. Describe proposed risk bearing partnerships/relationships, function, and oversight.	0-maximum points	15	8	8	10	9	9	8
past regulatory actions, sanctions, or deficiencies history	na	2. Identify and describe any regulatory action or sanction, including both monetary and non-monetary sanctions imposed by any federal or state regulatory entity against the MCO's organization within the last five years. In addition, identify and describe any letter of deficiency issued, as well as any corrective actions required by any federal or state regulatory entity within the last five years that relate to Medicaid and CHIP contracts. Include the organization's parent company, affiliates, and subsidiaries in the response to this question.	0-maximum points	5	3	3	4	4	4	4
criminal or civil investigation history	na	3. State whether or not the MCO is currently, or has been within the past five years, the subject of a criminal or civil investigation by a state or federal agency. If yes, provide an explanation with relevant details and the outcome. If the outcome was against the MCO, provide the corrective action plan or measures taken to prevent such future offenses. Include the organization's parent company, affiliates, and subsidiaries in the response to this question.	0-maximum points	5	3	3	3	3	3	4
reinsurance arrangements	III.G.3	4. Describe risk analysis, assumptions, cost estimates, and rationale for MCO's proposed reinsurance arrangements.	0-maximum points	15	6	8	5	7	6	7
<b>subtotal</b>				<b>130</b>	<b>75</b>	<b>60</b>	<b>60</b>	<b>79</b>	<b>61</b>	<b>62</b>

Score Sheet for Organization Team

Evaluator Mary Stahly

Component	RFP Reference	Question or Information Evaluated	Score Possibilities	Max. Points	Arbor Score	Aetna Score	Meridian Score	Nebraska Total Care Score	United Healthcare Score	WellCare Score
<b>Corporate Overview (including financial information)</b>										
financial statements and information	V.A.2.b Corporate Overview	<ul style="list-style-type: none"> <li>•three years of independently audited financial statements and associated enrollment figures</li> <li>•if not publicly held, reports and statements required of a publicly-held corporation, or a description of the organization provided in such a manner that evaluators may formulate a determination about financial stability and strength; and a banking reference</li> <li>•disclosure of any and all judgments, litigation, or other real or potential reversals</li> </ul> (More information is in the RFP.)	0-maximum points	5	3	3	3	3	3	3
contract performance	V.A.2.g Corporate Overview	If the bidder or any proposed sub-contractor has had a contract terminated for default, all such instances must be described. (More information is in the RFP.)	0-maximum points	5	3	3	3	2	3	3
experience	V.A.2.h Corporate Overview	<ul style="list-style-type: none"> <li>•Summary matrix listing the bidder's previous projects similar to this RFP in size, scope and complexity.</li> <li>•Narrative descriptions should highlight similarities between the bidder's experience and this RFP.</li> <li>•A maximum of 3 narrative project descriptions will be used by the State.</li> </ul> (More information is in the RFP.)	0-maximum points	80	32	30	50	16	47	49
risk bearing relationships	na	1. Describe proposed risk bearing partnerships/relationships, function, and oversight.	0-maximum points	15	9	9	9	6	9	9
past regulatory actions, sanctions, or deficiencies history	na	2. Identify and describe any regulatory action or sanction, including both monetary and non-monetary sanctions imposed by any federal or state regulatory entity against the MCO's organization within the last five years. In addition, identify and describe any letter of deficiency issued, as well as any corrective actions required by any federal or state regulatory entity within the last five years that relate to Medicaid and CHIP contracts. Include the organization's parent company, affiliates, and subsidiaries in the response to this question.	0-maximum points	5	3	2	4	2	4	2
criminal or civil investigation history	na	3. State whether or not the MCO is currently, or has been within the past five years, the subject of a criminal or civil investigation by a state or federal agency. If yes, provide an explanation with relevant details and the outcome. If the outcome was against the MCO, provide the corrective action plan or measures taken to prevent such future offenses. Include the organization's parent company, affiliates, and subsidiaries in the response to this question.	0-maximum points	5	2	3	3	3	3	2
reinsurance arrangements	III.G.3	4. Describe risk analysis, assumptions, cost estimates, and rationale for MCO's proposed reinsurance arrangements.	0-maximum points	15	8	9	9	8	9	9
<b>subtotal</b>				<b>130</b>	<b>60</b>	<b>59</b>	<b>81</b>	<b>40</b>	<b>78</b>	<b>77</b>