

|                         |   |     |     |                    |                      |                          | <b>Award<br/>E85 Award</b> |                       |                  |
|-------------------------|---|-----|-----|--------------------|----------------------|--------------------------|----------------------------|-----------------------|------------------|
| Line #                  | 2015 or Current Production Year Midsize Sport Utility Vehicle 5 Passenger |     |     | Anderson Ford      | Erdkamp Motors, Inc. | Husker Auto Group, Inc.  | PERFORMANCE DODGE          | Sid Dillon Chev Buick | Sid Dillon Ford  |
|                         | Description   | QTY | UOM | Unit Price         | Unit Price           | Unit Price               | Unit Price                 | Unit Price            | Unit Price       |
| 1                       | 2015 MIDSIZED SUV 5 PASSENGER   | 1   | EA  | \$ 26,997.00       | \$ 23,163.00         | \$ 20,877.00             | \$ 22,416.00               | \$ 20,463.00          | \$ 26,593.00     |
|                         | 4x4 or AWD:   |     |     | 4X4                | AWD                  | AWD                      | AWD                        | AWD                   | 4X4              |
|                         | Make:   |     |     | Ford               | Dodge                | Chevrolet                | DODGE                      | Chevrolet             | Ford             |
|                         | Model:  |     |     | Explorer           | Journey              | Equinox                  | JOURNEY                    | Equinox               | Explorer         |
|                         | Series, Code, Trim Level:   |     |     | K8B, 100A, Base    | SE/JCEH49            | Equinox-ILG26-Base LS    | SE' JCEH49'                | AWD, ILG26, L\$       | K8B, 100A, Base  |
|                         | Engine:   |     |     | 3.5L               | 3.6L V6              | 2.4L DOHC 4 cylinder     | 3.6L V-6                   | 2.4L                  | 3.5L             |
|                         | EPA:  |     |     | 17 city/23 highway | 19/26                | C20/29H                  | 16-24                      | 22 city - 32 Hwy      | 17 city - 23 Hwy |
|                         | Delivery time after receipt of order (number/days):                       |     |     | 90                 | 60-120               | 35/125                   | 90-120                     | 40-120                | 40-180           |
| 2                       | 2014 E85 MIDSIZED SUV 5 PASSENGER   | 1   | EA  | \$ 26,997.00       | SAA                  | \$ 20,877.00             | N/A                        | \$ 20,463.00          | \$ 26,593.00     |
|                         | Engine:   |     |     | 3.5L               | SAA                  | 2.4L DOHC 4 cylinder FHS |                            | 2.4L                  | 3.5L             |
|                         | 4x4 or AWD:   |     |     | 4X4                | SAA                  | AWD                      |                            | AWD                   | 4X4              |
|                         | Make:   |     |     | Ford               | SAA                  | Chevrolet                |                            | Chevrolet             | Ford             |
|                         | Model:  |     |     | Explorer           | SAA                  | Equinox                  |                            | Equinox               | Explorer         |
|                         | Series, Code, Trim Level:   |     |     | K8B, 100A, Base    | SAA                  | Equinox-ILG26-Base LS    |                            | AWD, ILG26, L\$       | K8B, 100A, base  |
|                         | EPA:  |     |     | 17 city/23 highway | SAA                  | C20/29H                  |                            | 22 city - 32 Hwy      | 12 city - 17 Hwy |
|                         | Delivery time after receipt of order (number/days):                       |     |     | 90                 | SAA                  | 35/125                   |                            | 40-120                | 40-180           |
| <b>Options Bid List</b> |   |     |     |                    |                      |                          |                            |                       |                  |
| 3                       | Engine (other).   |     |     | N/a                | n/a                  | NA                       | N/A                        | NA                    | NA               |
|                         | Specify Engine Size:  |     |     |                    |                      |                          |                            |                       |                  |

|        |  |     |     |                                   |                                |                         | <b>Award<br/>E85 Award</b> |                              |                        |
|--------|--|-----|-----|-----------------------------------|--------------------------------|-------------------------|----------------------------|------------------------------|------------------------|
| Line # | 2015 or Current Production Year Midsize Sport Utility Vehicle 5 Passenger  |     |     | Anderson Ford                     | Erdkamp Motors, Inc.           | Husker Auto Group, Inc. | PERFORMANCE DODGE          | Sid Dillon Chev Buick        | Sid Dillon Ford        |
|        | Description  | QTY | UOM | Unit Price                        | Unit Price                     | Unit Price              | Unit Price                 | Unit Price                   | Unit Price             |
| 4      | Heavy duty split front seat W/lumbar support (deduct).   |     |     | N/a                               | \$ (312.00)                    | NA                      | NOT BID                    | NA                           | NA                     |
| 5      | 40-40 power bucket electric seats.   |     |     | STd-Drivers                       | incl 2/#4; driver side         | \$ 397.00 Driver only   | N/A                        | \$ 355.00 Power Drivers seat | \$ 260.00 Drivers side |
| 6      | Factory Installed Console between front seats (deduct).  |     |     | N/a                               | standard                       | NA                      | STD                        | NA                           | NA                     |
| 7      | Additional remote fob from manufacturer.   |     |     | \$ 150.00                         | \$ 150.00                      | \$ 159.00               | \$ 160.00 (DEALER)         | \$ 93.00                     | \$ 123.00              |
| 8      | Standard Paint - Attach List and Identify as No Additional Cost Paints.  |     |     | STD - See Attch                   | standard                       | NC-See attached         | SEE ATTACHED               | see attached                 | see attached           |
| 9      | Extra Cost Paint- Attach List and Identify as Extra Cost Paints.   |     |     | \$ 395.00 Ruby Red White Platinum | \$ 445.00                      | NA                      | SEE ATTACHED               | N/A                          | NA                     |
| 10     | Running Boards: Side step, mounted between front and rear wheels at bottom of rocker panel; both sides. Factory installation if available. |     |     | \$ 495.00                         | no bid                         | \$ 499.00               | N/A                        | \$ 695.00                    | NA                     |
|        | If dealer installed, specify brand and model:  |     |     |                                   |                                | Chuck Owens Products    |                            | Owens Custom                 |                        |
| 11     | Second Power Outlet.   |     |     | Std                               | standard                       | Std                     | N/A                        | STD                          | STD                    |
| 12     | Two wheel drive model (deduct).  |     |     | \$ (1,095.00)                     | \$ (3,370.00)                  | \$ (799.00)             | NO BID                     | \$ (1,010.00)                | \$ (1,295.00)          |
|        | State: FWD or RWD_____   |     |     | FWD                               | FWD (FWD model is 2.4L engine) | FWD                     |                            | FWD                          | FWD                    |
| 13     | Protective safety cage behind drivers seat.  |     |     | \$ 695.00                         | no bid                         | \$ 938.00               | N/A                        | \$ 895.00                    | \$ 995.00              |
| 14     | Additional costs for warranties from manufacturer.   |     |     | \$ 2,995.00                       | call for information           | NC                      | NO BID                     | (call for options)           | (call for options)     |
|        | State: YEARS: _____ MILES: _____   |     |     | 5 100,000 Ford Premium Care       |                                | 5 100,000 Power Train   |                            |                              |                        |

| Line #                      | 2015 or Current Production Year Midsize Sport Utility Vehicle 5 Passenger   |     |     | Anderson Ford | Erdkamp Motors, Inc.                  | Husker Auto Group, Inc. | PERFORMANCE DODGE | <b>Award E85 Award</b><br>Sid Dillon Chev Buick | Sid Dillon Ford |
|-----------------------------|---|-----|-----|---------------|---------------------------------------|-------------------------|-------------------|---|-----------------|
|                             | Description   | QTY | UOM | Unit Price    | Unit Price                            | Unit Price              | Unit Price        | Unit Price                                      | Unit Price      |
| 15                          | Reverse sensing system if available from factory.   |     |     | \$ 275.00     | \$ 233.00                             | \$ 597.00<br>Dealer     | \$ 223.00         | NA  | \$ 345.00       |
| 16                          | Keyless remote entry lock system with 2 fobs, if not standard equipment.  |     |     | STd           | standard                              | Std                     | STD               | \$ 240.00                                       | \$ 240.00       |
| 17                          | Deduct for trailer tow package and hardware.  |     |     | \$ (150.00)   | \$ (360.00)                           | \$ (147.00)             | NOT BID           | \$ (160.00)                                     | NA              |
| 18                          | Drop shipment charges outside the Lincoln area. Additional costs of charges for vehicle drop shipment outside the Lincoln area. Drop shipment charges would be for vehicles bought by political entities and other Divisions of Government.   |     |     | \$ 295.00     | \$ 500.00                             | \$ 500.00               | \$ 400.00         | \$ 400.00                                       | \$ 400.00       |
| 20                          | Stability traction control system, if not available from factory standard.  |     |     | STd           | standard                              | Std                     | STD               | STD   | STD             |
| 21                          | Protective vinyl body molding: dealer installed if not standard equipment.  |     |     | \$ 295.00     | no bid                                | \$ 309.00               | N/A               | NA  | NA              |
| 22                          | Lumbar support front seats: if not standard equipment.  |     |     | STD - Drivers | included with line 4-driver side only | Std                     | N/A               | STD Drivers                                     | STD Driver      |
| <b>Law Enforcement Only</b> |   |     |     |               |                                       |                         |                   |   |                 |
| 23                          | Factory or dealer disconnect of Daylight Running Lights (Law enforcement only).   |     |     | \$ 99.00      | no bid                                | \$ 217.00               | \$ 40.00          | \$ 340.00                                       | \$ 240.00       |
| 24                          | Courtesy signal or Internal light inoperable.   |     |     | \$ 99.00      | no bid                                | \$ 159.00               | \$ 25.00          | \$ 340.00                                       | \$ 240.00       |
| 25                          | Spotlight: Mounted on driver's side (left door post). Spotlight shall be fused in accordance with manufacturer's specifications. Unity #250 (or equal) 5-inch diameter spotlight with halogen lamp is preferred. Unity #255 (or equal) 6-inch diameter spotlight with halogen lamp is an acceptable substitute. |     |     | \$ 495.00     | no bid                                | \$ 625.00               | NO BID            | \$ 495.00                                       | \$ 395.00       |
| Payment Terms:              |   |     |     | 0 30          |                                       | 0 15                    | 0                 | 0 30  | 0 30            |
| Delivery days ARO:          |   |     |     | 90            |                                       | 35/125                  |                   | 40-120  | 40-180          |
| Comments:                   |   |     |     |               |                                       |                         |                   |   |                 |

Due to the build out dates and estimated contract usage, vehicles may consist of a Primary Award which is awarded to the lowest responsible bidder meeting specifications, and a Secondary Award which may be awarded to the next lowest responsible bidder of a different model meeting specifications.