

**ADDENDUM TWO**

DATE: October 7, 2011

TO: All Vendors

FROM: Mary Lanning, Buyer  
 State Purchasing Bureau

RE: Questions and Answers for RFP Number 3779Z1  
 to be opened October 25, 2011 2 PM Central Time

Following are the questions submitted and answers provided for the above mentioned Request For Proposal. The questions and answers are to be considered as part of the Request For Proposal.

QUESTIONS	ANSWERS
1. The proposed Liquor License that is demanded to be obtained by the successful bidder shall incorporate what portions of the State Park? Will it include any of the additional venues such as the pavilion?	Section E (pages 32 – 33) of the RFP describes the venues in which the State desires to offer alcoholic beverage service. That section references the Ice Rink / Activity Center, which is synonymous with the Pavilion. Under the current contract the Peter Kiewit Lodge dining room and meeting rooms are listed on the primary license (Class C) and a (Class K) license is held for temporary catering to other buildings or venues affiliated with the park or at nearby Platte River State Park. This is the suggested model to follow.
2. Will said license include the ability to OFF SELL beer to Park Visitors from the Lodge?	Yes. However, the Nebraska Game and Parks Commission reserves the right to direct the contractor to cease “Off Sale” vending, and upon such direction the contractor agrees to cease “Off Sale” vending.

QUESTIONS	ANSWERS
<p>3. Will Successful bidder be able to obtain discounted lodging room and catering venue rental rates, to promote the successful bidder trying to also rent out the rooms and venues?</p>	<p>Rental of lodging rooms, conference rooms and catering venues within the park will be coordinated by the State, but in conjunction with the Contractor as described in Section IV.C.8 of the RFP. The State desires to promote greater utilization of the park's facilities and food service and will consider proposals for collaborative incentives. The park can adjust it's fees as allowed by Commission approval, and does already offer some discount incentives, for the customer, as referenced within the marketing section of RFP Attachment A.</p>
<p>4. How many park events annually bring in outside food vendors, like the vendor at the front door of the lodge last weekend for the arts show?</p>	<p>Staff of the Mahoney Group Functions department advise that an outside vendor has been utilized in recent years for 3 events; Fall Art Show in October, Fall Craft Show in October, Spring Art show in April. The park has hosted a Boy Scout Jamboree for the Mid-America Council – Boy Scouts of America, about every 3 or 4 years since 2000. During that event the Nebraska Game and Parks Commission allows BSA to bring in outside vendors due to the large size of the event, but also reserve an opportunity for the food service operator at the park as a part of that program.</p>
<p>5. There is a line item on the FY 2001 sales figures that are listed as "catering exempt". Can you explain that designation with your current food vendor?</p>	<p>There is no line item for FY 2001 sales figures in the RFP or Attachments. If this reference is to the current contractor's monthly financial reports, January – July 2011, the sales figures listed within the catering tax exempt column are those sales to organizations that are tax-exempt customers. This was verified with the current contractor.</p>
<p>6. What is the maximum occupancy load for the restaurant?</p>	<p>Maximum seating capacity was reduced in 2011 with the addition of the bar area. A staff member of the Nebraska Game and Parks Commission Engineering Division, using building code formulas, estimates the indoor dining room occupancy to be 155. It is also estimated that an additional 67 guests can be accommodated on the outside deck.</p>

QUESTIONS	ANSWERS
<p>7. The inventory on Exhibit A lists the POS and printer to be part of the Bar equipment. In Friday's conference, it was stated that the pos system and the printers were NOT part of the restaurant inventory. Can you please illuminate this paradox?</p>	<p>The POS and Printer are not part of the State's inventory and will need to be provided by the contractor. Additional items shown on the bar inventory that are not a part of the State's inventory include the Blender, Neon Budweiser Sign, 8 Bud Light Beer Buckets and the Napkin/Straw Holders. Those items were mistakenly listed on the State's inventory. The RFP is amended to include this clarification.</p>
<p>8. Can FY 2011 Day Part sales and guest counts be provided to the proposed bidders to better understand the current business model. Currently, the information is only resident with the existing contract provider and would seem to give that vendor an unfair advantage.</p>	<p>This information has been provided by the current contractor and will be listed on the website as Attachment C.</p>
<p>9. In the bid documents, the inclusion of "Executive Summary", "Corporate Overview", and "Technical Approach" are listed as Mandatorily required. Will you please make proper format and subject matter required available for these sections?</p>	<p>The bidder's proposal response should be formatted to allow the State to easily determine if all the mandatory requirements have been included to warrant further evaluation of the proposal response. Section V. Proposal Instructions of the RFP describes the required format.</p>