

## Summary of Fixed Contract Rates for State of Nebraska

	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	<b>SUB-TOTAL</b>
--	--------	--------	--------	--------	--------	--------	--------	--------	--------	---------	------------------

**Ongoing Costs**

Applicant Tracking System  
On-Boarding  
Assessments

**SUB-TOTAL**

---

**Ongoing Costs**

Learning Management System  
Learning Management Content System

**SUB-TOTAL**

---

**Ongoing Costs**

Performance Management

**SUB-TOTAL**

---

**Ongoing Costs**

Succession Planning  
Compensation Management

**SUB-TOTAL**

**TOTAL SOLUTION COST**

## Summary One-Time and On-going Costs for State of Nebraska

Year 1      Year 2      Year 3      Year 4      Year 5      Year 6      Year 7      Year 8      Year 9      Year 10      **SUB-TOTAL**

**Phase I - Ongoing Costs**

Applicant Tracking System  
On-Boarding  
Assessments

**Phase I - One Time Costs Total**

Applicant Tracking System  
On-Boarding  
Assessments

**SUB-TOTAL**

---

**Phase II - Ongoing Saas Liscense Fee**

Learning Management System  
Learning Management Content System

**Phase II - One Time Costs Total**

Learning Management System  
Learning Management Content System

**SUB-TOTAL**

---

**Phase III - Ongoing Saas Liscense Fee**

Performance Management

**Phase III - One Time Costs Total**

Performance Management

**SUB-TOTAL**

---

**Phase IV - Ongoing Saas Liscense Fee**

Succession Planning  
Compensation Management

TMS COST SCHEDULE  
Attachment A

## Summary One-Time and On-going Costs for State of Nebraska

	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	<b>SUB-TOTAL</b>
--	--------	--------	--------	--------	--------	--------	--------	--------	--------	---------	------------------

**Phase IV - One Time Costs Total**

Succession Planning

Compensation Management

**SUB-TOTAL**

**TOTAL SOLUTION COST**

TMS COST SCHEDULE  
Attachment A

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

TMS COST SCHEDULE  
Attachment A

## Additional Features Summary Costs - Assessments

	Year 1	Year 2	Year 3	Year 4	Year 5	<b>SUB-TOTAL</b>
<b>Professional Services - One Time Costs</b>						
On-line Skills Assessment						
Cost						
Explanation of Cost						
On-line Behavioral Assessments						
Cost						
Explanation of Cost						
Other						
Cost						
Explanation of Cost						
						<b>SUB-TOTAL</b>
<hr/>						
<b>Professional Services - Ongoing</b>						
On-line Skills Assessment						
Cost						
Explanation of Cost						
On-line Behavioral Assessments						
Cost						
Explanation of Cost						
Other						
Cost						
Explanation of Cost						
						<b>SUB-TOTAL</b>

TMS COST SCHEDULE  
Attachment A

---

**Training**

Course Title:  
Length of Class:  
Cost per Person

**SUB-TOTAL**

---

**Integration**

Type of Integration: To Document Management System  
Cost

**SUB-TOTAL**

**Document Housing within the Solution**

Cost

**SUB-TOTAL**

---

**Customized Services**

Type of Service: Assessment Validation and Transportability per Position  
Cost per each:

**SUB-TOTAL**

Type of Service: Pre-Built / Pre-Validated by Position  
Cost per each:

**SUB-TOTAL**

Type of Service:

TMS COST SCHEDULE  
Attachment A

Cost per each:

**SUB-TOTAL**

Type of Service:

Cost per each:

**SUB-TOTAL**

Type of Service:

Cost per each:

**SUB-TOTAL**

**TOTAL**

## Additional Features Summary Costs - Applicant Tracking

	Year 1	Year 2	Year 3	Year 4	Year 5	<b>SUB-TOTAL</b>
<b>Professional Services - One Time Costs</b>						
<i>Add additional lines as necessary</i>						
Type of Service:						
Cost						
Explanation of Cost						
Type of Service:						
Cost						
Explanation of Cost						
Type of Service:						
Cost						
Explanation of Cost						
Type of Service:						
Cost						
Explanation of Cost						
Type of Service:						
Cost						
Explanation of Cost						
Type of Service:						
Cost						
Explanation of Cost						

## Additional Features Summary Costs - Applicant Tracking

	Year 1	Year 2	Year 3	Year 4	Year 5	<b>SUB-TOTAL</b>
Type of Service:						
Cost						
Explanation of Cost						
Type of Service:						
Cost						
Explanation of Cost						
Type of Service:						
Cost						
Explanation of Cost						
Type of Service:						
Cost						
Explanation of Cost						

**SUB-TOTAL**

### **Professional Services - Ongoing**

*Add additional lines as necessary*

Type of Service:	
Cost	
Explanation of Cost	
Type of Service:	
Cost	
Explanation of Cost	
Type of Service:	
Cost	
Explanation of Cost	
Type of Service:	
Cost	
Explanation of Cost	

## Additional Features Summary Costs - Applicant Tracking

	Year 1	Year 2	Year 3	Year 4	Year 5	<b>SUB-TOTAL</b>
Explanation of Cost						
Type of Service:						
Cost						
Explanation of Cost						
Type of Service:						
Cost						
Explanation of Cost						
Type of Service:						
Cost						
Explanation of Cost						
Type of Service:						
Cost						
Explanation of Cost						
Type of Service:						
Cost						
Explanation of Cost						
Type of Service:						
Cost						
Explanation of Cost						
Type of Service:						
Cost						
Explanation of Cost						
<b>SUB-TOTAL</b>						

## Additional Features Summary Costs - Applicant Tracking

Year 1      Year 2      Year 3      Year 4      Year 5      **SUB-TOTAL**

### Training

*Add additional lines as necessary*

Course Title:

Length of Class:

Cost per Person

**SUB-TOTAL**

### Integration Points

*Add additional lines as necessary*

Type of Integration: To Document Management System

Cost

Type of Integration: ERP (J.D. Edwards)

Cost

Type of Integration:

Cost

Type of Integration:

Cost

## Additional Features Summary Costs - Applicant Tracking

	Year 1	Year 2	Year 3	Year 4	Year 5	<b>SUB-TOTAL</b>
Type of Integration: Cost						
Type of Integration: Cost						
Type of Integration: Cost						
Type of Integration: Cost						
<b>Document Housing within the Solution</b> Cost						
						<b>SUB-TOTAL</b>

### Customized Sevices

*Add additional lines as necessary*

Type of Service: Cost per each:						<b>SUB-TOTAL</b>
Type of Service: Cost per each:						<b>SUB-TOTAL</b>
Type of Service: Cost per each:						<b>SUB-TOTAL</b>
Type of Service: Cost per each:						<b>SUB-TOTAL</b>
Type of Service:						<b>SUB-TOTAL</b>

### Additional Features Summary Costs - Applicant Tracking

	Year 1	Year 2	Year 3	Year 4	Year 5	<b>SUB-TOTAL</b>
Cost per each:						
						<b>SUB-TOTAL</b>
						<b>TOTAL</b>

## Additional Features Summary Costs - Learning Management and Learning Content Management

	Year 1	Year 2	Year 3	Year 4	Year 5	<b>SUB-TOTAL</b>
<b>Professional Services - One Time Costs</b>						
<i>Add additional lines as necessary</i>						
Type of Service:						
Cost						
Explanation of Cost						
Type of Service:						
Cost						
Explanation of Cost						
Type of Service:						
Cost						
Explanation of Cost						
Type of Service:						
Cost						
Explanation of Cost						
Type of Service:						
Cost						
Explanation of Cost						
Type of Service:						
Cost						
Explanation of Cost						

## Additional Features Summary Costs - Learning Management and Learning Content Management

	Year 1	Year 2	Year 3	Year 4	Year 5	<b>SUB-TOTAL</b>
Type of Service:						
Cost						
Explanation of Cost						
Type of Service:						
Cost						
Explanation of Cost						
Type of Service:						
Cost						
Explanation of Cost						
Type of Service:						
Cost						
Explanation of Cost						
Type of Service:						
Cost						
Explanation of Cost						

**SUB-TOTAL**

---

### Professional Services - Ongoing

*Add additional lines as necessary*

Type of Service:	
Cost	
Explanation of Cost	

Type of Service:	
Cost	

## Additional Features Summary Costs - Learning Management and Learning Content Management

	Year 1	Year 2	Year 3	Year 4	Year 5	<b>SUB-TOTAL</b>
Explanation of Cost						
Type of Service:						
Cost						
Explanation of Cost						
Type of Service:						
Cost						
Explanation of Cost						
Type of Service:						
Cost						
Explanation of Cost						
Type of Service:						
Cost						
Explanation of Cost						
Type of Service:						
Cost						
Explanation of Cost						
Type of Service:						
Cost						
Explanation of Cost						

## Additional Features Summary Costs - Learning Management and Learning Content Management

	Year 1	Year 2	Year 3	Year 4	Year 5	<b>SUB-TOTAL</b>
Type of Service:						
Cost						
Explanation of Cost						
Type of Service:						
Cost						
Explanation of Cost						
Type of Service:						
Cost						
Explanation of Cost						
						<b>SUB-TOTAL</b>

### Training

*Add additional lines as necessary*

Course Title:  
Length of Class:  
Cost per Person

## Additional Features Summary Costs - Learning Management and Learning Content Management

	Year 1	Year 2	Year 3	Year 4	Year 5	<b>SUB-TOTAL</b>
--	--------	--------	--------	--------	--------	------------------

**SUB-TOTAL**

### Integration Points

*Add additional lines as necessary*

Type of Integration: To Document Management System  
Cost

Type of Integration: ERP (J.D. Edwards)  
Cost

Type of Integration:  
Cost

### Document Housing within the Solution

Cost

## Additional Features Summary Costs - Learning Management and Learning Content Management

	Year 1	Year 2	Year 3	Year 4	Year 5	<b>SUB-TOTAL</b>
<b>SUB-TOTAL</b>						
<b>Customized Sevices</b>						
<i>Add additional lines as necessary</i>						
Type of Service:						
Cost per each:						
						<b>SUB-TOTAL</b>
Type of Service:						
Cost per each:						
						<b>SUB-TOTAL</b>
Type of Service:						
Cost per each:						
						<b>SUB-TOTAL</b>
Type of Service:						
Cost per each:						
						<b>SUB-TOTAL</b>
Type of Service:						
Cost per each:						
						<b>SUB-TOTAL</b>
						<b>TOTAL</b>

## Additional Features Summary Costs - Performance Management

	Year 1	Year 2	Year 3	Year 4	Year 5	<b>SUB-TOTAL</b>
<b>Professional Services - One Time Costs</b>						
<i>Add additional lines as necessary</i>						
Type of Service:						
Cost						
Explanation of Cost						
Type of Service:						
Cost						
Explanation of Cost						
Type of Service:						
Cost						
Explanation of Cost						
Type of Service:						
Cost						
Explanation of Cost						
Type of Service:						
Cost						
Explanation of Cost						
Type of Service:						

## Additional Features Summary Costs - Performance Management

	Year 1	Year 2	Year 3	Year 4	Year 5	<b>SUB-TOTAL</b>
Cost						
Explanation of Cost						
Type of Service:						
Cost						
Explanation of Cost						
Type of Service:						
Cost						
Explanation of Cost						
Type of Service:						
Cost						
Explanation of Cost						
Type of Service:						
Cost						
Explanation of Cost						
Type of Service:						
Cost						
Explanation of Cost						

**SUB-TOTAL**

**Professional Services - Ongoing**

*Add additional lines as necessary*

Type of Service:

TMS COST SCHEDULE  
Attachment A

## Additional Features Summary Costs - Performance Management

	Year 1	Year 2	Year 3	Year 4	Year 5	<b>SUB-TOTAL</b>
Cost						
Explanation of Cost						
Type of Service:						
Cost						
Explanation of Cost						
Type of Service:						
Cost						
Explanation of Cost						
Type of Service:						
Cost						
Explanation of Cost						
Type of Service:						
Cost						
Explanation of Cost						
Type of Service:						
Cost						
Explanation of Cost						

## Additional Features Summary Costs - Performance Management

	Year 1	Year 2	Year 3	Year 4	Year 5	<b>SUB-TOTAL</b>
Type of Service:						
Cost						
Explanation of Cost						
Type of Service:						
Cost						
Explanation of Cost						
Type of Service:						
Cost						
Explanation of Cost						
Type of Service:						
Cost						
Explanation of Cost						
Type of Service:						
Cost						
Explanation of Cost						

**SUB-TOTAL**

### Training

*Add additional lines as necessary*

Course Title:

Length of Class:

Cost per Person

## Additional Features Summary Costs - Performance Management

	Year 1	Year 2	Year 3	Year 4	Year 5	<b>SUB-TOTAL</b>
Course Title:						
Length of Class:						
Cost per Person						
Course Title:						
Length of Class:						
Cost per Person						
Course Title:						
Length of Class:						
Cost per Person						
						<b>SUB-TOTAL</b>

### Integration Points

*Add additional lines as necessary*

Type of Integration: To Document Management System  
Cost

Type of Integration: ERP (J.D. Edwards)  
Cost

Type of Integration:  
Cost

Type of Integration:  
Cost

## Additional Features Summary Costs - Performance Management

	Year 1	Year 2	Year 3	Year 4	Year 5	<b>SUB-TOTAL</b>
Type of Integration: Cost						
Type of Integration: Cost						
Type of Integration: Cost						
Type of Integration: Cost						
<b>Document Housing within the Solution</b> Cost						
						<b>SUB-TOTAL</b>
<hr/>						
<b>Customized Sevices</b> <i>Add additional lines as necessary</i>						
Type of Service: Cost per each:						<b>SUB-TOTAL</b>
Type of Service: Cost per each:						<b>SUB-TOTAL</b>
Type of Service: Cost per each:						<b>SUB-TOTAL</b>

TMS COST SCHEDULE  
Attachment A

## Additional Features Summary Costs - Performance Management

	Year 1	Year 2	Year 3	Year 4	Year 5	<b>SUB-TOTAL</b>
Type of Service:						
Cost per each:						
						<b>SUB-TOTAL</b>
Type of Service:						
Cost per each:						
						<b>SUB-TOTAL</b>
						<b>TOTAL</b>

## Additional Features Summary Costs - Succession Planning

	Year 1	Year 2	Year 3	Year 4	Year 5	<b>SUB-TOTAL</b>
<b>Professional Services - One Time Costs</b>						
<i>Add additional lines as necessary</i>						
Type of Service:						
Cost						
Explanation of Cost						
Type of Service:						
Cost						
Explanation of Cost						
Type of Service:						
Cost						
Explanation of Cost						
Type of Service:						
Cost						
Explanation of Cost						
Type of Service:						
Cost						
Explanation of Cost						
Type of Service:						
Cost						
Explanation of Cost						

TMS COST SCHEDULE  
Attachment A

Type of Service:  
Cost  
Explanation of Cost

**SUB-TOTAL**

---

**Professional Services - Ongoing**

*Add additional lines as necessary*

Type of Service:  
Cost  
Explanation of Cost

Type of Service:  
Cost  
Explanation of Cost

Type of Service:  
Cost

TMS COST SCHEDULE  
Attachment A

Explanation of Cost

Type of Service:

Cost

Explanation of Cost

TMS COST SCHEDULE  
Attachment A

Type of Service:  
Cost  
Explanation of Cost

**SUB-TOTAL**

**Training**

*Add additional lines as necessary*

Course Title:  
Length of Class:  
Cost per Person

**SUB-TOTAL**

**Integration Points**

*Add additional lines as necessary*

Type of Integration: To Document Management System  
Cost

Type of Integration: ERP (J.D. Edwards)  
Cost

Type of Integration:

TMS COST SCHEDULE  
Attachment A

Cost

Type of Integration:  
Cost

**Document Housing within the Solution**  
Cost

**SUB-TOTAL**

---

**Customized Services**

*Add additional lines as necessary*

Type of Service:  
Cost per each:

**SUB-TOTAL**

Type of Service:  
Cost per each:

**SUB-TOTAL**

Type of Service:  
Cost per each:

**SUB-TOTAL**

Type of Service:

TMS COST SCHEDULE  
Attachment A

Cost per each:

**SUB-TOTAL**

Type of Service:

Cost per each:

**SUB-TOTAL**

**TOTAL**

## Additional Features Summary Costs - Compensation Management

	Year 1	Year 2	Year 3	Year 4	Year 5	<b>SUB-TOTAL</b>
<b>Professional Services - One Time Costs</b>						
<i>Add additional lines as necessary</i>						
Type of Service:						
Cost						
Explanation of Cost						
Type of Service:						
Cost						
Explanation of Cost						
Type of Service:						
Cost						
Explanation of Cost						
Type of Service:						
Cost						
Explanation of Cost						
Type of Service:						
Cost						
Explanation of Cost						
Type of Service:						
Cost						
Explanation of Cost						

## Additional Features Summary Costs - Compensation Management

	Year 1	Year 2	Year 3	Year 4	Year 5	<b>SUB-TOTAL</b>
Type of Service:						
Cost						
Explanation of Cost						
Type of Service:						
Cost						
Explanation of Cost						
Type of Service:						
Cost						
Explanation of Cost						
Type of Service:						
Cost						
Explanation of Cost						
Type of Service:						
Cost						
Explanation of Cost						

**SUB-TOTAL**

---

### Professional Services - Ongoing

*Add additional lines as necessary*

Type of Service:	
Cost	
Explanation of Cost	

Type of Service:	
Cost	

## Additional Features Summary Costs - Compensation Management

	Year 1	Year 2	Year 3	Year 4	Year 5	<b>SUB-TOTAL</b>
Explanation of Cost						
Type of Service:						
Cost						
Explanation of Cost						
Type of Service:						
Cost						
Explanation of Cost						
Type of Service:						
Cost						
Explanation of Cost						
Type of Service:						
Cost						
Explanation of Cost						
Type of Service:						
Cost						
Explanation of Cost						
Type of Service:						
Cost						
Explanation of Cost						

## Additional Features Summary Costs - Compensation Management

	Year 1	Year 2	Year 3	Year 4	Year 5	<b>SUB-TOTAL</b>
Type of Service:						
Cost						
Explanation of Cost						
Type of Service:						
Cost						
Explanation of Cost						
Type of Service:						
Cost						
Explanation of Cost						
						<b>SUB-TOTAL</b>

### Training

*Add additional lines as necessary*

Course Title:  
Length of Class:  
Cost per Person

## Additional Features Summary Costs - Compensation Management

	Year 1	Year 2	Year 3	Year 4	Year 5	<b>SUB-TOTAL</b>
--	--------	--------	--------	--------	--------	------------------

**SUB-TOTAL**

### Integration Points

*Add additional lines as necessary*

Type of Integration: To Document Management System  
Cost

Type of Integration: ERP (J.D. Edwards)  
Cost

Type of Integration:  
Cost

### Document Housing within the Solution

Cost

## Additional Features Summary Costs - Compensation Management

	Year 1	Year 2	Year 3	Year 4	Year 5	<b>SUB-TOTAL</b>
<b>SUB-TOTAL</b>						
<b>Customized Sevices</b>						
<i>Add additional lines as necessary</i>						
Type of Service:						
Cost per each:						
						<b>SUB-TOTAL</b>
Type of Service:						
Cost per each:						
						<b>SUB-TOTAL</b>
Type of Service:						
Cost per each:						
						<b>SUB-TOTAL</b>
Type of Service:						
Cost per each:						
						<b>SUB-TOTAL</b>
Type of Service:						
Cost per each:						
						<b>SUB-TOTAL</b>
						<b>TOTAL</b>

## Summary Costs - Background Checks

### Any combination of Name, Social Security Number, and Date of Birth

Service	Vendor	Cost for Single Use	Volume Discount Pricing Breakdown	Included as Part of Talent Management Solution
County Searches				
Statewide Searches				
Federal Criminal Search				
National Criminal Index Search				
Employment Verification				
Education Verification				
Professional Licecse Verification				
Social Security Number Trace				
Motor Vehicle Record Search				
Sex Offender Search				

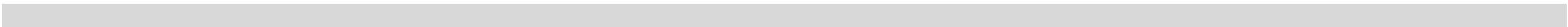
### Fingerprint Method

Service	Vendor	Cost for Single Use	Volume Discount Pricing Breakdown	Included as Part of Talent Management Solution
County Searches				
Statewide Searches				
Federal Criminal Search				
National Criminal Index Search				
Employment Verification				
Education Verification				
Professional Licecse Verification				
Social Security Number Trace				
Motor Vehicle Record Search				
Sex Offender Search				

## Summary Costs - Background Checks

Any combination of Name, Social Security Number, and Date of Birth

			Volume Discount Pricing	Included as Part of Talent Management
--	--	--	-------------------------	---------------------------------------



## Summary Costs - Background Checks

Any combination of Name, Social Security Number, and Date of Birth

			Volume Discount Pricing	Included as Part of Talent Management
--	--	--	-------------------------	---------------------------------------

## Summary Costs - Background Checks

Any combination of Name, Social Security Number, and Date of Birth

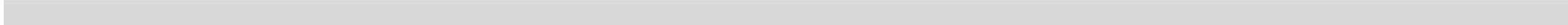
			Volume Discount Pricing	Included as Part of Talent Management
--	--	--	-------------------------	---------------------------------------



## Summary Costs - Background Checks

Any combination of Name, Social Security Number, and Date of Birth

			Volume Discount Pricing	Included as Part of Talent Management
--	--	--	-------------------------	---------------------------------------



## Summary Costs - Background Checks

Any combination of Name, Social Security Number, and Date of Birth

			Volume Discount Pricing	Included as Part of Talent Management
--	--	--	-------------------------	---------------------------------------



## Summary Costs - Background Checks

Any combination of Name, Social Security Number, and Date of Birth

			Volume Discount Pricing	Included as Part of Talent Management
--	--	--	-------------------------	---------------------------------------

**A. Microsoft Windows Server 2003 Topics**

Course	Vendor and Course Name	Cost for Single Use	Volume Discount Pricing Breakdown	Enterprise License Cost	Included as Part of Talent Management Solution
1) Active Directory					
2) Administration					
3) Clustering					
4) Disk and File Management					
5) Installation and Configuration					
6) Networking					
7) Printing					
8) Security					
9) Terminal Services					
10) Trouble Shooting					

**B. Microsoft Windows XP Topics**

Course	Vendor and Course Name	Cost for Single Use	Volume Discount Pricing Breakdown	Enterprise License Cost	Included as Part of Talent Management Solution
1) Installing and Upgrading					
2) Backup and Recovery					
3) Configuration					
4) Deployment and Migration					
5) Disk Management					
6) File and Folder Management					
7) Networking					
8) Performance Tuning					
9) Printer Management					
10) Remote Desktop					
11) Security					
12) Trouble Shooting					
13) User and Account Management					

TMS COST SCHEDULE  
Attachment A

Course	Vendor and Course Name	Cost for Single Use	Volume Discount Pricing Breakdown	Enterprise License Cost	Included as Part of Talent Management Solution
--------	------------------------	---------------------	-----------------------------------	-------------------------	--

**C. Microsoft SQL Server 2005 Topics**

Course	Vendor and Course Name	Cost for Single Use	Volume Discount Pricing Breakdown	Enterprise License Cost	Included as Part of Talent Management Solution
1) Administration					
2) Installation and Configuration					
3) Performance Tuning					
4) Trouble Shooting					
5) Query Tools					
6) Backup and Restores					
7) Infrastructure Design					
8) Data Recovery					
9) Security					

**D. Microsoft Office Topics**

Course	Vendor and Course Name	Cost for Single Use	Volume Discount Pricing Breakdown	Enterprise License Cost	Included as Part of Talent Management Solution
1) Office 2007					
a. Word					
b. Excel					
c. PowerPoint					
d. Publisher					
e. Outlook					
f. Access					
g. Visio					
2) Office XP					
3) Office 2003					
a. Word					
b. Excel					
c. PowerPoint					
d. Publisher					
e. Outlook					
f. Access					
g. Visio					

TMS COST SCHEDULE  
Attachment A

Course	Vendor and Course Name	Cost for Single Use	Volume Discount Pricing Breakdown	Enterprise License Cost	Included as Part of Talent Management Solution
--------	------------------------	---------------------	-----------------------------------	-------------------------	--

**E. Java 2 Topics**

Course	Vendor and Course Name	Cost for Single Use	Volume Discount Pricing Breakdown	Enterprise License Cost	Included as Part of Talent Management Solution
1) Java 2 Programming					
2) Java 2 Enterprise Connectivity					
3) Java Enterprise Development with Java 2 Enterprise Edition					
a. Packing and Deploying Java 2					
b. Java 2 Security Features					
c. Developing Enterprise Java Beans (EJBs)					
d. Developing Servlets					
e. Developing JSPs					
4) Web Services					
5) Object-Oriented Analysis and Design					

**F. IBM DB2 Topics**

Course	Vendor and Course Name	Cost for Single Use	Volume Discount Pricing Breakdown	Enterprise License Cost	Included as Part of Talent Management Solution
1) DB2 Universal Database V8 Application Development					
2) DB2 Universal Database V8 Database Administration					
3) DB2 Universal Database V8 Database Fundamentals					

TMS COST SCHEDULE  
Attachment A

Course	Vendor and Course Name	Cost for Single Use	Volume Discount Pricing Breakdown	Enterprise License Cost	Included as Part of Talent Management Solution
--------	------------------------	---------------------	-----------------------------------	-------------------------	--

**G. Microsoft .NET Topics**

Course	Vendor and Course Name	Cost for Single Use	Volume Discount Pricing Breakdown	Enterprise License Cost	Included as Part of Talent Management Solution
1) Deployment					
2) Security					
3) Configuration					
4) Requirements					
5) Architecture					
6) Maintenance					
7) Creating Services					
8) Testing					
9) ASP.NET					
10) VB.NET					
11) C#					

**H. Web Development Topics**

Course	Vendor and Course Name	Cost for Single Use	Volume Discount Pricing Breakdown	Enterprise License Cost	Included as Part of Talent Management Solution
1) Web Design Principles					
2) Rational Application Developer					
3) JavaScript					
4) DHTML					
5) XML					
6) Fireworks MX 2004					
7) Photoshop 7.0					
8) Dreamweaver MX 2004					
9) Flash MX Design Techniques					
10) Flash MX Developer Action Scripts					
11) Microsoft FrontPage					
12) HTML and XHTML					
13) SQL					
14) Cascading Style Sheets					
15) SOAP					
16) DHTML					
17) ColdFusion MX					
18) Freehand 1					

TMS COST SCHEDULE  
Attachment A

Course	Vendor and Course Name	Cost for Single Use	Volume Discount Pricing Breakdown	Enterprise License Cost	Included as Part of Talent Management Solution
--------	------------------------	---------------------	-----------------------------------	-------------------------	--

**I. A+ Certification**

Course	Vendor and Course Name	Cost for Single Use	Volume Discount Pricing Breakdown	Enterprise License Cost	Included as Part of Talent Management Solution
1) A+ Certification					

**J. Crystal Reports**

Course	Vendor and Course Name	Cost for Single Use	Volume Discount Pricing Breakdown	Enterprise License Cost	Included as Part of Talent Management Solution
1) Crystal Reports XI: Report Writing Basics (v10 is minimum version)					

**K. Oracle 10g Databases**

Course	Vendor and Course Name	Cost for Single Use	Volume Discount Pricing Breakdown	Enterprise License Cost	Included as Part of Talent Management Solution
1) Managing Databases					
2) Backup and Recovery					
3) Network Administration					
4) SQL					
5) Managing Data Storage					
6) Managing Database Access					
7) Performance					

**L. Project, Resource and Human Capital Management**

Course	Vendor and Course Name	Cost for Single Use	Volume Discount Pricing Breakdown	Enterprise License Cost	Included as Part of Talent Management Solution
1) Time Management					
2) Scope Management					
3) Integration Management					
4) Management of Professional					
5) Project Management Series					
6) Cost Management					
7) Communication Management					
8) Procurement Management					
9) Risk Management					
10) Human Resource Management Series					

TMS COST SCHEDULE  
Attachment A

Course	Vendor and Course Name	Cost for Single Use	Volume Discount Pricing Breakdown	Enterprise License Cost	Included as Part of Talent Management Solution
--------	------------------------	---------------------	-----------------------------------	-------------------------	--

**M. Technical Topics**

Course	Vendor and Course Name	Cost for Single Use	Volume Discount Pricing Breakdown	Enterprise License Cost	Included as Part of Talent Management Solution
1) Job Control Language					
2) CICS Fundamentals					
3) COBOL					
4) Microsoft C++					
5) Microsoft Visual Basic					
6) Networking					
7) Microsoft .NET Development					
8) ADO.NET with C#					
9) ADO.NET with VB.NET					
10) .NET Application Development Windows					
11) .NET Application Development Web					
12) XML					
13) Linux					
14) E-Commerce					
15) Object-Oriented Technology					
16) Relational Database Technology					
17) Mainframe Technology					
18) Cisco					
19) Database Design					
20) PHP Programming					
21) Application Development					
22) Application Programming					
23) Windows Vista					

**N. Desktop / End User Topics**

Course	Vendor and Course Name	Cost for Single Use	Volume Discount Pricing Breakdown	Enterprise License Cost	Included as Part of Talent Management Solution
1) Microsoft Operating Systems (Vista, XP and 2000)					
2) Project Management					
3) Macromedia Web Tools (list all courses)					
4) Databases					
5) Internet and intranet					
6) Mainframe Development and Operations					
7) Web Browsers (Microsoft Internet Explorer and Netscape, Mac Firefox and Safari)					
8) PC and Networking Fundamentals					
9) Internet Connectivity Basics					

TMS COST SCHEDULE  
Attachment A

Course	Vendor and Course Name	Cost for Single Use	Volume Discount Pricing Breakdown	Enterprise License Cost	Included as Part of Talent Management Solution
10) Dreamweaver Web Design					
11) Contribute Software					

TMS COST SCHEDULE  
Attachment A

Course	Vendor and Course Name	Cost for Single Use	Volume Discount Pricing Breakdown	Enterprise License Cost	Included as Part of Talent Management Solution
--------	------------------------	---------------------	-----------------------------------	-------------------------	--

**O. Business Skills Topics that would be applicable to at minimum: New Supervisors, Experienced Supervisors, Organizational Leaders, Change Agents, Human Resources Professionals, Clerical Staff, Professional Staff, etc. Please submit all related topics.**

Course	Vendor and Course Name	Cost for Single Use	Volume Discount Pricing Breakdown	Enterprise License Cost	Included as Part of Talent Management Solution
1) Management					
2) Leadership					
3) Personal Development					
4) Project Management					
5) Strategic Planning					
6) Team Building					
7) Communication					
8) Consulting					
9) Marketing					
10) Change Management					
11) Developing Supervisor					
12) Intermediate Supervisor					
13) Business Writing					
14) Sexual Harassment					
15) Time Management					
16) Managing Multiple Priorities					
17) Workplace Violence					
18) Ethics for Everyone					
19) Diversity Awareness					
20) Coaching and Counseling					
21) Impacting the Bottom Line					
22) Performance Management					
23) Continuous Quality Improvement					
24) Developing Others					
25) English as a Second Language					
26) Other Foreign Language Classes (i.e. Vietnamese, Spanish, German)					

TMS COST SCHEDULE  
Attachment A

Course	Vendor and Course Name	Cost for Single Use	Volume Discount Pricing Breakdown	Enterprise License Cost	Included as Part of Talent Management Solution
--------	------------------------	---------------------	-----------------------------------	-------------------------	--

**P. Safety Courses that would be applicable to, at minimum, the following job categories: Office/Clerical, DOT, Environmental Concerns, Mechanic, Maintenance, Construction, Nursing, Food Handlers, Medical, State Vehicle Drivers, Food Service, Sanitation.**

Course	Vendor and Course Name	Cost for Single Use	Volume Discount Pricing Breakdown	Enterprise License Cost	Included as Part of Talent Management Solution
1) Safe Backing					
2) Lifting					
3) Ergonomics					
4) Asbestos Awareness					
5) Avoiding Rear-End Collisions (Light Com. Vehicles)					
6) Benzene Safety					
7) Bloodborne Pathogens					
8) Boating Safety					
9) Changing Lanes (Light Commercial Vehicles)					
10) Confined Spaces					
11) CPR/AED					
12) Defensive Driving					
13) Diet and Exercise					
14) Distracted Driver					
15) Domestic Preparedness					
16) Drug and Alcohol Awareness					
17) Effective Supervision					
18) Egress and Emergency Action Plans					
19) Emergency Response for Multi-Story Buildings					
20) Environmental Awareness					
21) Extreme Driving Conditions					
22) Field Service Hazards for Heavy Equipment					
23) Fire Extinguisher Safety					
24) First Aid					
25) First Aid for Back Pain					
26) Flammable and Combustible Liquids					
27) Hand, Wrist, and Finger Safety Around Heavy Equipment					
28) Hazard Communications					
29) Hazards of Speeding					
30) HAZWOPER Refresher Training					
31) Hearing Conservation					
32) Heat Stress					
33) Hydrogen Sulfide Safety					
34) Injury and Illness Prevention Program					
35) Job Hazard Analysis					
36) Ladder Safety					

TMS COST SCHEDULE  
Attachment A

Course	Vendor and Course Name	Cost for Single Use	Volume Discount Pricing Breakdown	Enterprise License Cost	Included as Part of Talent Management Solution
37) Living a Less Stressful Life					
38) Office Ergonomics					
39) Office Safety					
40) People with Disabilities and Work					
41) Personal Protective Equipment					
42) Personal Protective Equipment Overview					
43) Preventing Back Injury					
44) Preventing Cuts and Puncture Wounds					
45) Preventing Slips, Trips and Falls					
46) Reasonable Suspicion Training for Alcohol and Substance Abuse					
47) Resource Conservation Recovery Act					
48) Respiratory Protection					
49) Respiratory Protection Program Administration					
50) Road Rage					
51) Safe Backing and Turning					
52) Safety Orientation					
53) Spill Prevention, Control and Countermeasures					
54) Stop Signs and Signals					
55) Storm Water Pollution Prevention					
56) Tailgating					
57) The 3 Dimensions of Safe Driving					
58) Tobacco and Smoking Awareness					
59) Towing Trailers					
60) West Nile Virus					
61) Workplace Harassment					
62) Sanitation v Cleaning					
63) Hand Hygiene					
64) Temperature Control for Food Safety					
65) Mixing Solutions for Cleaning					
66) Reading MSDS Sheets					
67) Appropriate Cleaning Methods Based on Floor Composition					
68) Knife Safety					
69) Hazardous Waste Management					